MAIRE

1983

JANUARY \_ DECEMBER

## Maize Board hailed for urea decision

Pietermaritzburg Bureau THE Maize Board has announced that it will sell its stock of urea to farmers at a reduced price in an attempt to stave off the effects of the 13,3 percent increase in fertiliser announced last week.

The decision by the board to sell 74 000 tons of urea which is part of a consignment of 208 000 tons which it imported as an exchange for maize last year, has been welcomed.

The secretary of the Natal Agricultural Union, Mr Alwyn Bisschoff, said the chance for farmers to buy fertiliser at a cheaper rate in times when they were being battered by

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rising prices and feeling the effects of drought should be welcomed.

#### Two amounts

The sale of urea would originally have been handled by the South African fertiliser industry, but after discussions with the Minister of Industry, Commerce and Tourism, Dr Dawie de Villiers, it was agreed that the board could offer farmers 74 000 tons of the imported urea.

This would be sold to the farmers through the co-operative in two amounts, 34 000 tons from February 1 and 40 000 tons from July 1, the chairman of the board, Mr Crawford van Abo said. The price at which the imported urea will be sold is R282 a ton, which is R98 a ton less than the price announced after last week's increase.

Mr Mike Tarr, a PFP spokesman on agricultural matters said he welcomed the Maize Board's action and hoped that the Government allowed and encouraged further swop deals by the Maize Board as these could only benefit the consumer.

Mr Tarr said it was only right that the urea be passed on to the farmers at a reduced price as it was their maize which was used to buy the urea.

'I only hope the urea is

distributed among the farmers in a fair and equitable way.'

Mr van Abo said the price at which the urea was being offered to farmers was a good example of the possibilities that could be achieved through barter transactions, 'not only for the producer, but for the whole industry, including the manufacturers of certain inputs'.

#### Concern

Mr Bisschoff said that while there would be concern among organised agriculture if dumping of cheap imports were allowed, he said there was merit in allowing a measure of competition between local producers and imports.

The 74 000 tons available to farmers this year represented about 25 percent of the total annual consumption by the market but, said Mr van Abo, although it was a limited quantity, it was a direct contribution towards helping the producter to lower the costs of inputs.

.urea fertiliser at a distry's maize problems. complexity of the councount, highlights the The Maize Board's that it would now sell recent Farming Correspondent announcement

substantial profit. sold to farmers at a fertiliser only, which in turn board bartered 208 000 however, that the 200 000 tons of urea. board sell the urea to The Government ruled, In May last year, the of maize companies

iprice the board would have charged. were actually marketed this way, farmers hav-About 70 000 tons ing to pay nearly R100 ton more than the

direct and at cost. Thas rescinded its ling, allowing schoard to supply farmers Now the Government The fertiliser merry.

By Hannes Ferguson, volves the entire strucgo-round

tion and marketing. ture of maize produc-Africa con-

In a normal year, production is around 12 million tons but it is climbing as maize techincluding maize feed. sumes about 6 million nology is improving.

the surplus? We export it but the export price earned is way below production cost. Production costs are What do we do with

counterparts in more for their input — fertiliser, weedkiller, high because our tractors, fertiliser, farmers pay much rs, implements,; than their

> on them. tive import duty levied

exports without a loss on the world market. That would mean idle local fertiliser and tractor factories, causing more unemployment. could again sell their world market, could buy If maize farmers their

price domestically to politics and inflationof inputs would be bad balance the high price increasing the maize

The only remaining variable in this equation is the rand-dollar

factors making inputs expensive is the proteccountries. One of the

lowered.

ısm. ues, bypassing the extidiser at their true valchanges maize and ferboard's preference for highly practical. It exbarter trade becomes In this situation, the mechan-

actions dously in making South Such barter trans-actions help tremenmore rands and import duties could be exchange rate. If rand was traded exports would earn money markets at, say 60 cents instead of 90,

rand is indeed much lieve that for the agri-Many economists be-

over-valued.

nardly any maize sur-plus as in this bad Curtailing clearly alternative crops such new overproduction of

season, the price situa-

more competitive.

R600 million a year. would lose foreign ex-change to the tune of Firstly, South Africa

Secondly, limiting majze by quotas or otherwise would create as sunflower, ground-anuts or sorghum. is not the ansproduction

tion has still been: Should there be

African maize exports

producing that food.

do wn the prices of food had not been matched by their ability to

their eagerness to keep

siting ministers

that

Bethal, farmers told vi-

drought

Year's eve emergency and high costs of

At the New conference

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created

by .. surpluses

maize production? can artificially curtail plicated trade if we But why all this com-

even. but it was inherent in the Government's agri-cultural policy. It took maize the maize farmers an almost 3-ton hectare present fight for survival was not only a question of The result was that crop to drought,

A super crop would yield about 4-ton hec-tare, so any serious drought would immediately threaten thourat postcy. relief was only part of the remedy, they Government was a total review said. What was needed bankruptcy. sands of farmers with agricultu-Drought

## Housewives and firms meet maize producers 183

#### Mail Reporter

TWO organisations, the Housewives' League of SA and the Federated Chamber of Industries, this week met South African maize producers to discuss the National Maize Producers Organisation (Nampo) suggestion for a free market system to operate in the selling of maize.

Mrs Joy Hurwitz, national president of the Housewives' League of SA, said yesterday that the league had met the chairman of Nampo, Mr H P de Jager, and the executive of Nampo.

"We have always considered it vital that producers of any commodity should liaise with consumer organisations so that we can understand their problems and they in turn understand those facing their customers," Mrs Hurwitz said.

"The problems of the maize industry and its future, and relevant national consumer issues related to same were discussed at length".

Mrs Hurwitz said a further report would be

issued after the delegates had reported to their national executive.

Mrs Hurwitz said the league considered the discussion as a positive and constructive breakthrough which would mean a closer association between consumers and maize producers.

Mr R J Ironside, president of the South African Federated Chamber of Industries, said officials of the FCI had met Nampo in preliminary discussions on Nampo's proposal for a "world market related economic order for the maize industry with the retention of the current single channel marketing system".

He said the FCI agreed with Nampo that the maize industry in SA faced serious problems.

He added that the FCI was willing to continue discussions with Nampo as to the best means of resolving the problems of the industry and of agriculture as a whole against the background of the current debate over inflation and the creation of more jobs.

# Maize boss tilts at Government's trade protection

Leaders in agriculture met in Pretoria last week to discuss the future of their industry. The message was a gloomy one — prices will continue to soar as farmers struggle to cope with high input costs. Colleen Ryan reports.

Consumers are not benefiting from the Government's protectionist policies, says Dr CS le Clus, head of the Development Foundation for the National Organisation of Maize Producers.

"Protection costs money and, inevitably, the consumer must pay for it," he told Agrocon delegates.

"The current way protection is handled is by imposing heavy taxes on imports or by banning them completely," said Dr le Clus.

This policy caused inflation and was against the spirit of the Carlton conference. The Government had promised to move towards a more market-related economy, he said.

"It is interesting to note that the countries that have had the most success in reducing inflation have had the least protection in their economies," he said.

> "We believe that South Africa should move towards a system in which protected industries are subsidised directly by the Government's central budget funds," Dr le Clus said.

> If such protection were aimed at local industries it would lead, inevitably, to reduced consumer prices, Dr le Clus explained.

The Maize Board would show a loss of R221 million for the 1982-83 financial year, he said.

"The industry cannot continue with the joint execution of the three tasks currently performed by it," he told the congress. "These tasks are to produce cheap food, to earn foreign currency and to subsidise domestic industries."

Producers had decided to accept a world market-related economy for the industry, he said.

"The domestic selling price and the cost required to produce maize must be subjected to the discipline of the international market!"

The policy could not be introduced solely for the maize industry but had to be implemented on the broad scale.

"It is now up to the other sectors to decide whether they will accept a free market approach,"
Dr le Clus said.

a strategy was

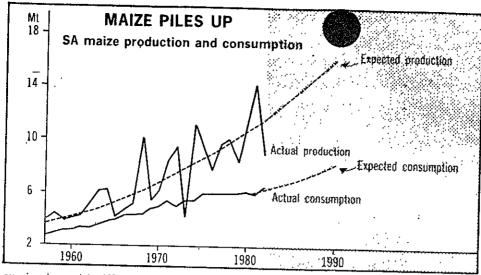
\*27 Mr. R. W. HARDINGHAM asked the Minister of Agriculture:

a) What is the estimated tonnage of the 1983 maize crop and (b) what quantity of the 1982 maize crop is still in hand?

#### †The MINISTER OF AGRICULTURE:

- (a) It is at this stage not possible to give a reliable estimate of the tonnage of the 1983 maize crop. The first official crop estimate of the Department will be released towards the middle of March 1983 and will be based on conditions prevailing at the end of February 1983.
- (b) It is at present not possible to give a precise figure of the end of the year stock as at 30 April 1983. The Marze Board's sales have increased substantially during the past two months due to the prevailing drought conditions. It is expected that this pattern will continue for the remaining 2½ months of the present marketing season which makes advance estimates difficult. It is, however, almost certain that more than the normal 900 000 tons of maize, which represents approximately 2½ months' internal sales, will be in stock at 30 April 1983.

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curring import tariffs if they were not satisfied with the quality or service offered by local companies. This would place great pressure on all subsidised industry to become more competitive.

As subsidies would be an expenditure item in the Budget rather than a revenue item (as are tariffs), the Minister of Finance would also be under pressure to keep them to a minimum. This would force further efficiencies in the subsidised industries.

So far, the responses to Nampo's lobbying of the Federated Chamber of Industries (FCI) and the Afrikaanse Handelsinstituut (AHI) have been bland and non-committal. But this masks a turmoil below the surface. Some of their members fear that free competition might force them out of business. Others would stand to benefit, like the maize farmers, from lower cost manufacturing inputs making them automatically more competitive.

Industrialists tend to believe that government could well begin to switch to direct subsidies as they are under no illusion about the power of the maize lobby. They believe it played a part in the Prime Minister's decision to remove Pietie du Plessis from the post of Minister of Agriculture for apparently not supporting maize interests with sufficient vigour. And they say it was behind the low price increases granted to fertiliser manufacturers last year.

Returns in this industry are now lower than agreed by government in its original price control formulae. Insiders predict no further additions to manufacturing capacity, despite a growing demand which already exceeds present output capabilities.

Industrialists are reluctant to discuss Nampo's scheme openly, but in private they concede that it would reduce costs and place the economy as a whole on a more competitive footing. They also admit that it would be a step towards a more market-related economy.

But as one bluntly puts it: "The big ques-

It could be argued that government has supported farmers in the past with high administered selling prices, subsidies and cheap Land Bank loans. But these remedies are either no longer available or not sufficient to solve the problem.

The authorities have already committed themselves to allowing Land Bank interest rates to approach market-related levels. And the expected deficits on the latest maize crops are so big that there would be

The Association of Chambers of Commerce of SA (Assocom), which has a higher proportion of trading than manufacturing members, is naturally more in favour of direct subsidies. And at its congress in October, it called for a government investigation into the effects of tariffs on maize prices and the development of a more market-related approach to the industry.



risks of widespread economic dislocation and social implications if they were to be eliminated merely by raising prices or subsidies.

An alternative is quotas for maize farmers, forcing them to shrink their capital assets to producing no more than anticipated local demand. The strategic implications of that have already been spelled out. The other option is Nampo's proposal.

Clearly, some of the large manufacturers

The Nampo proposals have also caused a stir in organised agriculture as sectors such as wine, cotton, wheat and tea would be hurt if protection against all imported agricultural products were lifted.

The proposals amount to a challenge to government to keep its word in placing more emphasis on free market forces. If it does not respond, the chances are that the Herstigte Nasionale Party and the Conservative Party could be persuaded to exploit a concept of greedy industrialists getting rich under government protection at the expense of farmers, and maize farmers in particular. Nampo has already had meetings with opposition parties on this.

The problems of the maize farmers stem largely from the fact that they have of late been producing ever-growing surpluses which must be sold, often below cost, on world markets. This has exerted upward pressure on local prices to the extent that local maize is cheaper than imported maize only because of the costs of transport.

Critics of Nampo maintain that the maize farmers' problems could be solved simply by trimming production to serve the local market only. But Nampo is naturally loath to curb its activities voluntarily It also points out that the vagaries of the SA climate cause wildly fluctuating harvests, making it advisable to plant for a surplus each year (see graph). The 1980-1981 crop, for example, was more than double local demand, but this season's may not even meet demand because of drought.

This view is shared by government. And Premier Group chairman Tony Bloom has said that in an increasingly hungry world a surplus of SA maize is of inestimable value and that it would be very bad for the country to have to go "cap in hand" for food overseas.

Until the early Seventies, when farmers could produce little more than the country's needs, their local price was lower than world prices, and they made good profits. Now their profits are under severe pressure, despite increasing crop yields.

According to Nampo, the industry realised a surplus (excluding provision for the costs of land and management) of R438m, which amounts to 69% of a turnover of R633m in 1973-1974. In 1980-1981, the surplus was only R349m, 21% of a turnover of R1 674m. Deficits of R608m and R480m are expected for the next two seasons.

It would be unfair to say that this turnaround in farmers' fortunes is due to a growing inefficiency. The main causes are, rather, the rising surplus, a real fall in world prices due to depressed demand and the increasing real costs of farming.

This is illustrated by Nampo's claim that between the 1973-1974 season and the 1980-1981 season local farmers had to produce 20% more maize to pay for a tractor tyre

with considerable capital investments at stake will soon be beating a path to Pretoria. They will seek reassurance that much of what they produce — from light bulbs to plastics — should continue to enjoy the strategic status of the past. It will give government a good opportunity to reassess its policy on strategic requirements and self-sufficiency. For the protagonists have so much at stake that it will be difficult to avoid the issue.

## The mealie factor FM 4/2/83



There is growing unease among some large manufacturers. It contrasts with the confidence of the last two decades when, behind the barriers of government protection, local industry

blossomed and enjoyed prosperity equalled in few other parts of the world.

Behind the new mood is government's reassessment of some protectionist policies. Protected manufacturers fear that it could lead to greater exposure to competition from abroad.

There are many factors behind the reassessment. One is the perceived futility and high costs of attempting to make the country self-sufficient in too many manufactured goods. Another is the realisation of the need to stimulate rather than reduce the country's two-way foreign trade (See FM. November 12).

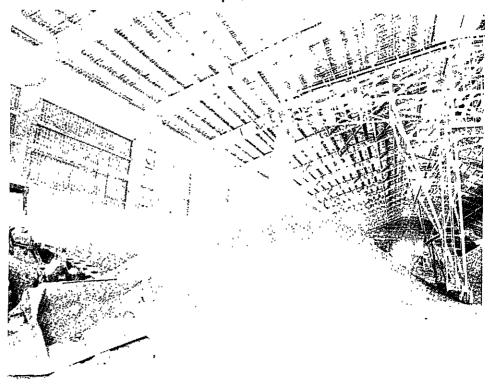
The catalyst in a new industrialisation policy could be the country's maize farmers. Members of this politically powerful lobby are in a corner largely because of government's industrial protection policies.

Through their representative body, the National Maize Producers' Organisation (Nampo), they argue that a major reason why SA maize cannot be sold at a profit on world markets is that farmers are obliged to pay inflated prices for items such as weed-killers, insecticides, fertilisers, bags, fuel and tractors produced by protected local manufacturers.

These higher prices, says Nampo, are in effect subsidies to local industry. It contends that if government sees fit to support artificially certain industries, it should do so directly through the Exchequer and not through inflationary import tariffs. It estimates that protection of the industries producing all farming inputs, excluding fuel, costs the maize farmers an additional R147m/year or 11% of their production costs.

Nampo wants a new deal. In return for the removal of all protective tariffs and import controls on its inputs, it is prepared to forgo existing protection measures against imported maize.

Of course, Nampo realises that the removal of all protection could mean severe hardship to, even closure of, some manufacturers, who together represent an enormous capital investment. Therefore, it suggests that government keep alive those industries worthy of protection through a system of production subsidies which would place locally-made goods on a price parity with imports. The subsidies would be raised through taxes and subject to parliamentary controls.



As the surplus grows, profits are squeezed

One advantage would be that the precise cost of protecting each industry would be known, allowing a more rational assessment. Under the present "hidden" method of subsidisation, nobody knows exactly how much the country spends to protect which local industries.

Nampo estimates that the total cost is in the region of R1 000m/year. However, more accurate figures should be available soon. The Minister of Industries, Commerce and Tourism, Dawie de Villiers, has commissioned a special investigation by the Bureau of Economic and Political Research at Pretoria University to ascertain the impact of protection on the economy. This will give government a better idea of how to budget for subsidies.

Direct subsidies would allow customers to buy from foreign suppliers without in-



Minister De Villiers will have to shout the odds

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paid levy of R10,15 per head was tion portion (R5,33 per head of cattle) of the total the consumer. the benefits be passed on to 1982 with the request that butchers to the outside area (R5,33)December

<u></u> to State subsidized old age sell frozen mutton at a The Meat Board has, until the following basis: special discount of R1,00/kg further notice, decided to homes and orphanages

Orphanages=62 child per month. Old age homes=31 kg person per month. 8 per per

by the Board amounted to R30 000 at 31 December tioned under question (a). ed in the total subsidy men-The total subsidy granted [982. This amount is includ-

Rericultural products! price increases

Q C , 219 ~ 220

119, Mr. E. K. MOORCROFT asked the 18/2/8> Human

Minister of Agriculture:

 $\Xi$ Whether any applications for price increases of any agricultural products in 1983 have been received by his Department; if so, from what organiza-

- 3 what in each case (a) was the increase requested, (b) were the reasons given for the application and (c) was the response of his Department;
- 3 whether any increases have been or are to be granted; if so, what is the increase in each case;
- $\mathfrak{E}$ whether any creases; if so, (a) by which organiza-tions and (b) what in each case (i) were the reasons for the representabeen made against such (a) by which organizarepresentations have price in-

tions and (ii) was the response of his Department?

The MINISTER OF AGRICULTURE:

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- (2), (3) and (4) Fall away

the Minister of Agriculture: tracare Mr. R. W. HARDINGHAM asked Subsidies: bread/maize butter

What amount was paid out in subsidies in respect of (a) bread, (b) maize and (c) butter for consumer use in 1982?

The MINISTER OF AGRICULTURE:

<u>a</u> year). R181 968 823,44 (1981/82 financial

3 R82 949 year) 863,32 (1981/82 financial

<u>O</u> year) R3 210 715,75 (1981/1982 financia

Rail commuter servi

of Transport Affairs: 142. Mr. A. SAVAGE asked the Minister

which areas and (ii) in respect of which amount of such profit or loss and (b) (i) in financial year; if so, (a) what Services made a profit or sustained a loss on rail commuter services in the 1981-'82 services was the profit made or loss sustained the highest? Whether the South African Transport was the

The MINISTER OF TRANSPORT AF

A loss was sustained

- R382 million
- 3 (i) All areas. (ii) Third class

ortalida inspectors

Minister of Transport Affairs: C. ROGERS asked the

- (1) Whether in the execution of inspections of vehicles on the open Department are required to indicate road transportation inspectors of his their presence; if so, by what means. road
- $\overline{\mathcal{Q}}$ whether they are accompanied by members of the South African Police while carrying out such inspections;
- 3 proaching vehicles; if so, whether they are entitled to carry fire-arms openly when stopping ap-
- Œ whether they are permitted to carry automatic rifles; if so, who supplies them with these weapons;
- 3 whether they are trained in the use of

FAIRS: The MINISTER OF TRANSPORT AF-

- Ξ make them clearly visible, especially during the night hours, inspectors No. However, in terms of the provisevery inspector must wear an identiblue flickers and lights and identificawear luminous sleeves and girdles whom he is dealing in his official ca-pacity For their own safety and to quested an inspector must show his General: Transport. Transportation Regulations, tion plates on their motor cars. and make use of luminous stop signs identification card to any person with fication card issued by the Directorions of regulation 26 (1) of the Roas When so 1977, řę-
- 3 No. Not during the normal course of do arise during which inspectors are assisted by the South-African Police Police, e.g. during boycotts, organized road blocks etc. or when they assist the South African their activities. However, occasions
- 3

- $\mathfrak{E}$ No, but they are issued with semiment of Transport automatic fire-arms by the Depart
- ত Yes.

## Weeds Act

of Agriculture: 152 Mr. M. A. TARR asked the Minister

- $\Xi$ tuted under the Weeds Act, No 42 of 1937, during the latest specified period of 12 months for which figures How many prosecutions were are available; Inst)-
- $\odot$ curred by the State in respect of section 5 of the said Act for the latest specified period of 12 months for what was the total expenditure which figures are available? ş

The MINISTER OF AGRICULTURE:

(1) One.

(2) R2 209 933.

ister of Law and Order: 55, Mr. D. J. DALLING asked the luentity documents/influx tour and and

ty documents and (ii) influx control laws in charged with offences relating to (i) ident municipal area and (b) 1982? How many Blacks in (a) the Sandford West

The MINISTER OF LAW AND DER:

 $\Xi$ <u>a</u> 93

987

Mr. D. J.: DALLING asked

ister of Law and Order:



# ex

East London. bour business here would be hit hard if maize ex-EAST LONDON - Harstantial drop in the num-ber of ships calling at ports dried up with a sub-

This was the view yesterday of the South African Transport Services (SATS) systems manager, Mr A. J. Jonker, and the chairman of the chamber of commerce, Mr George Orsmond, who is also a

They were asked to comment on a prediction by the general manager of the National Maize Producers' Organisation (Nampo). Dr Pieter Gous, that maize exports next year would be practically nil.

country's maize produc-ers were facing the worst drought in living mem-Dr Gous said that the

member of the Harbour ory, and the country was Advisory Committee. close to having to import maize for domestic consumption.

"If that dries up, we could face difficulties in time with employing people at the grain elevator," he said.

"But this is the sort of fluctuating situation one

bour an opportunity to overhaul the grain elevator.

Mr Jonker said that maize was the harbour's primary export commodity.

Mr Jonker said if maize exports stopped, howev-er, it would give the harworld." finds oneself in, we have had it before when for a period there have been no maize exports, and no doubt we will experience it again.

"I think good times will come again. It will not be the end of the

"At present we have a had very little time for maintenance. When the collection elevator is out for a long period of time, we could take advantage of the opportunity to have a separal overhaul without interrupting an export programme."

to maize exports because of the drought would mean a substantial drop in the number of ships coming to the harbour. Mr Orsmond said a halt elevator a thorough over-

But, he said, there was no point in panicking.

bour to give their facili-ties an overhaul. They have been working at such top capacity that they have not really had much chance to give the "It will enable the har-

"It just shows, though, why a drought has such vast repercussions" —

## Maize sold as fodder

ZWELITSHA — The maize crop destroyed by the crippling drought in the Tyumie citrus area was being baled as fodder to feed livestock, the Ciskei Deputy Minister of Agriculture and Rural Development, Mr V. H. Mafani, said yesterday.

Some farmers had

already started grazing their livestock on the maize fields that had been scorched by the sun.

More than 18 000 tons of maize stover were currently being sold to tribal authorities and individual farmers.

Mr Mafani said far-

mers had suffered a terrible loss of the maize crop because of the drought. Even if rain fell the crop would not be helped so it was being turned into maize hay for fodder.

The feed was being sold to Ciskeian farmers only, he said. — DDR.

drought has tightened its and a sharp rise in stock grip on Transkei with no EAST LUNDON hope for the maize crop

according to the Direcdeteriorating daily ory and the situation is Loagen tor for Planning, Mr Gary the worst in living memias been described as In Claker the drought

754 stock losses in Janu ary have been directly Fele and Orange rivers of lack of water from the be abandoned because Sterkspruit has had to attributed to the drought rrigation scheme at ₽ About 7 250 of the 16 Transker and an

œ. situation persisted, seyesterday that if the mary services in Transere stock losses could The director of veter-Santos Sáid

osses were recorded for be expected. lanuary through old age In 1981, 10 553 stock

other diseases.

poisoning and

January was 8 563. When the extent vastation." compared with the latest January figures, it shows The 1982the de-Sautus ior

quota from South Africa. cut in been no indication of a There has, however, Transker maize

have

ter whatsoever

Irrigation schemes

not dried up,

areas which have no wa-

according to Mr Godden
They are still holding

said

ca maize producers said because of failed crops back on maize exports there would be a cut-Last week South Afri

of one ker's quota said the cutback seemed unlikely to aftect Transmaize importers, Mr A Cunningham, yesterday The managing director of the biggest

> Cattle neavy

and

sheep

were

mers were suffering

hvestock losses.

Mr Godden said

but resources are dwind-

their own as far as water from dams is concerned,

ling daily.

from grant-in-aid of R6 milment is continuir. with been The Cisker Governfor drought relief exhausted. South Africa has

> the coming winter." strong enough to survive

Mr Godden said the

many would le pulled through now

not be

duily and even if the catdying in great numbers

was helping farmers by buying their stock, but Ciskei Livestock Board

applied for more funds and is waiting for a rep-ly, according to Mr God-1'he government has

Health is also monitor-

The Department of

ing the situation to pre-

prices for lean stock.

they could not get decent

shortage was the worst He said Water ent any danger of mai-

ment and the South Afrihe had known in Ciskei can Defence Force is helping to cart water to The Ciskei Governnutrition Despite drizzle and

ture yesterday at 25 C the maximum tenipera-The Weather Bureau East London reported

supplied its dams

Buturom and the humidity 98 per cent early

rain in Border regions over the past few days weather conditions remain relatively stable. Port Alfred had 20 mm over the past few days of rain on Saturday night and Grahamstown 3 mm levels at Port Alfred had 20 mm levels areas in Grahamstown cause the catchment Alfred remained low be-

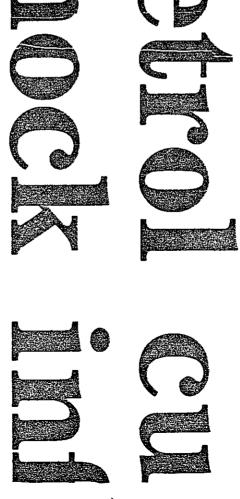
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pected to make a sigyesterday is ex-1,6 cents a litre fuel CAPE TOWN cent inflation rate, the current 14,4 per nificant impact on price cut announced

prices ar announced by the Minister of Energy Affairs, Mr Pietie du Plessis, affect diesel and athan The price cuts

of gold fell nearly \$20 an ounce yesterday in the belief that lower oil prices would reduce in-

Prices fell to around \$486 an ounce here comflation, dealers said.

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## Nampo warning on drought

# Agriculture; 'at the brink of disaster' 23 2 2 3 3

By GERALD REILLY Pretoria Bureau

TWO years of drought have pushed South Africa's agricultural industry to the brink of disaster, the general manager of the National Maize Producers' Organisaton (Nampo), Dr Piet Gous, said yesterday.

For the mealie farmer, he added, it was already an unprecedented disaster. The scale of damage caused by months of below average rainfall was alarming.

He estimated the 1982/83 maize crop at just over 7 million tons — just enough to meet the local demand — and it could be less.

"As long as the rains hold off we will continue to lose 50 000 tons of maize a day, which represents a loss of income to farmers of R10-million a day."

Good rains now would not increase the crop prospects, but would stabilise the situation and prevent further disastrous losses.

Dr Gous said drought had stripped vast areas of the country's ranching areas of grazing, and cattle losses could be calamitous during winter and spring, unless widespread soaking rains fell within the next week or two.

In the "homelands", he said cattle were dying in their hundreds, and the winter, only a few months away, was a feaful prospect.

Dr Gous said Nampo would meet the maize board next month to discuss prices for the drought-ravaged crop. Higher prices would be demanded, but just how much higher had not yet been decided.

"We could justify a price of R380 a ton. But obviously that kind of price would kill demand.

The current price is R155 a ton, and the producers net return R134 a ton, when the big levy to compensate for export losses is taken into account.

Dr Gous said this year's small crop would leave no export surplus, which was to the advantage of the individual farmer, who would not have to support heavy losses in maize sold abroad.

Drought, however, had robbed the country of hundreds of millions of rands in foreign exchange, which would have been earned in a normal season by maize and other agricultural exports.

Dr Gous said farmers already burdened by crippling debts would have to be given substantial assistance if they were to be in a position to plant the 1983/84 summer crops.

Chamman

#### UNNECESSARILY HIGH FOOD PRICES TAKE MAIN BLAME FOR UPTURN IN CPI

By John Spira

INFLATION, which accelerated to 14.4% for the 12 months to the end of January, could be signifi-cantly reduced if the South African policy of mollycoddling the inefficient farmer were abolished.

This is an amalgam of the views of several produce traders canvassed by Business Times this week, following the release of the latest consumer price index (CPI) figures, which showed that a whopping 1,9% rise in food prices in January was primarily responsible for the overall upturn in

One of the traders interviewed pointed out that the artificially high prices of farm land in South Africa is a telling symptom of food prices, which are considerably higher than they need be.

He says that under normal climatic conditions a good maize yield in this country is five tons a hectare. Such land has a value of around R1 000 a hectare.

In Argentina and Australia, by contrast, a similar piece of land with a similar yield has a value of R500 a

The wide divergence in values is all the more remarkable when it is appreciated that much of the farming land in Argentina produces high yields without the need to add fertili-

ser to the soil.

Another trader whose views were sought drew attention to the impact of the interest factor on land, which

is twice as expensive as it should be.

If one applies an interest rate of
15% to the difference in the cost of farming land as between South Africa and Argentina, then local farming land costs an extra R75 a hectare a year.

This is equivalent to a R15 difference in the cost per ton of the land's produce — an important factor in light of the fact that the local cost of maize production of around R300 a hectare is already high by world standards.

Moreover, the farmers of few countries elsewhere enjoy the same tax privileges as they do in South Africa.

In spite of these privileges, food production costs here are a good deal higher than in other advanccountries.

The high average cost of Sinafrican maize production is especially disadvantageous when it comes the export market.

This is because transport costs South Africa (where the produce a to be transported long distances the coast) are higher than in r other countries (where the farming areas are generally situ... close to port facilities)
A third trader called for the all

tion of the use of the inefficient in er as the base for determini subsidies.

"Until this system is scrapped," said, "food prices will continue hamper efforts to reduce increases

ero chance' of more mealies comin g up for export

EXPORT sales of maize, the farming sector's biggest foreign exchange earner, have been brought to a halt by the drought.

The Maize Board held a tender for one cargo of maize last Thursday, but according to the board's general manager Hennie Nel, "the chance of any further units being offered is zero".

Sales by the board direct to grain traders came to a stop some time

So dismal has the outlook for this year's harvest become that traders are worried that the board may slap an embargo on the few cargoes sold in recent weeks which are due for shipment from East London during April.

They have been told, however, that no such plans exist at present.

The drought has forced a drastic review of the size of the 1983 crop. The first official estimate by the Department of Agriculture will not be published before mid-March, but the hopes of less than a month ago for an 8 million ton crop have evaporated.

Last year's crop totalled just above 8 million tons, which was well below the 1981 record of 14.2 million.

Current estimates of the 1983 harvest range around 7 million, although Nel said this week that "we can forget seven million tons".

The National Maize Producers Organisation (Nampo) reckons that each rainless day lops another 50 000 tons off the

crop (that means more than a quarter of a million tons in the past week).

The suspension of the maize export programme is a cruel blow not only to farmers, but to the entire economy. The loss of earnings from maize will undo much of the benefit of the higher gold price.

South Africa shipped 5,5 million tons abroad in the 12 months to April 1982, and has exported another 4,4 million tons. since last May.

It has been the world's fifth largest maize exporter in the last two years, with the bulk of foreign sales going to Japan, Taiwan and the UK.

The wilting crop has raised the spectre of maize imports for the first time in a decade.

Local consumption is around 6,5 million tons. But Nel says South Africa is unlikely to have to turn to imports this year, thanks to carryover stocks from 1982 totalling about 1 million tons. A final decision on imports will only be taken when harvesting is underway later in the year.

Clearly, if the 1984 harvest is also hit by drought, South Africa will have little choice but to turn to other suppliers for one of its most staple foods.

The small crop this year has encouraged farmers to ask for a hefty hike in producer prices for the season beginning in May. A Nampo official says that farmers can justify a price more than double their present return of R155 a ton.

Such a jump is obviously out of the question, but the chance of the government persuading maize farmers to accept a single digit increase is equally slim, especially with by-elections looking in two key farming constituencies.

The export cutbacks may have another unfortunate effect. South Afri can maize is currently sold at a premium to ruling world market prices.

According to one trade; the suspension of sales could dent South Africa's future ability to insist on a quality premium from its traditional customers. He points out that Australia imports wheat to meet domestic demand before it cuts exports in a bad year

Previous MB ads exhorted the public to eat more mealie pap. Now they promote the image of the maize farmer.

A spokesmen for KMP, the MB's ad agency, says the campaign is meant to "show the public that the farmers are not just land barons riding around in Mercedes. They are having a very hard time."

Says MB chairman Crawford von Abo: "We have to do something to impress on the public the extent and importance of maize production — something people often tend to overlook; and how its well-being can influence other sectors."

#### **Employment**

The campaign plugs the fact that the maize sector employs tens of thousands of blacks and spends R1 000m/year to the benefit of the local tractor, agricultural machinery, fertiliser, insecticde and fuel industries. Von Abo maintains it is just coincidence that it appeared so soon after the MB and Nampo started lobbying for more freedom in buying requirements from overseas at prices below those of local manufacturers.

"There is no connection between the two," he says. "Nor do they form part of a total strategy. In fact, the advertising campaign was decided on in April last year, well before the first public demands for market-related prices were made.

"But the industries we deal with will have to get their ranks in order. We aren't

MAIZE 3 Maize
The noble farmer

With bumper losses and a disastrous crop expected this year, the Maize Board (MB) has drastically changed the direction of its advertising.

predicting what will happen if they do not get our support. We just believe they should be more exposed to competition and world-related prices."

Jardani

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# The Natal Mercury, Friday, March 4,

4

Mercury Reporter

Jion this year because of the crippling drought which has reduced NORTHERN Natal maize farmers stand to Jose-more than R80 mil-

The general manager of the Natalse Landboukooperasie in Dundee, Mr Pieter van Rooyen, said yesterday that 500 000 tons less maize than

anticipated were now expected to be harvested

'At the season's start we estimated crop yields to be in the region of 600 000 tons — but now we'll be tons,' he said. lucky to harvest 100 000

'This means farmers will be indebted to the Land Bank to the tune of about R60 million,' he about

end of the month for a reannouncement from the they were hoping for an consolidated and a 10quest for all debts to be Government before the year period for repayment to be granted. Mr van Rooyen said that

the farmers hung in the balance, he said, and many could be forced to quit if the extension for repayment of loans was not granted.

## Critical

course, on whether the drought break 'It also depends,

we'll know by then wheth-er farmers will be forced the critical months and Rooyen. to leave,' said Mr van

stock farmers in the area, which extended from the Drakensberg to the Transanimals for the next enough water yaal border, had only month or two. He said that many livefor their

The position of the sugar farmers is equally as bad and a lot have already started cutting cane for er, great spirit among the farming community, he said. great demand.' cattle fodder which is in There was still, howev-

'The farmers here, are not the sort to just give up of the uncertain future and have not lost their many of them face.' sense of humour, in spite they're a hardy bunch

July and August will be

#### By GERALD REILLY Pretoria Bureau

THE Maize Board may be compelled to import maize this year to supplement the local drought-ravaged crop.

There is an "outside" possibility that, wheat will also have to be shipped into South Africa.

South Africa stands to lose millions of rand in foreign exchange because there is no export surplus and the loss could be increased if the country has to import maize and wheat.

The chairman of the Maize Board, Mr Crawford von Abo, said the drought would rob

South Africa of R600-million in foreign exchange earnings

from maize exports during the 1983/84 season.

This was the extent of export earnings during the current season. rent season.

The board, he said yesterday, stopped exporting maize, several months ago when it became clear this season's crop would be far below

average.
The SA Transport Services would also lose out. Revenue from moving maize to the coast for export in a normal year totalled about ?R123million.

Pretoria sources said yesterday that the Maize Board

had a carry-over of about one-million tons into the new season, which starts in May.

season, which starts in May.

Though the first official estimate of the crop by the Department of Agriculture is only announced later this month, it is considered unlikely that the crop will reach 7-million tons and it could be considerably less.

Mr Von Abo said the crop was not likely to be big enough to meet the domestic demand, which amounts to nearly 7-million tons.

The general manager of Nampo, Dr Pieter Gous, estimated that as long as the rains hold off farmers will lose 50 000 tons or R10-mil-

lion a day.

Meanwhile, the general manager of the Wheat Board, manager of the Wheat Board, Mr Denis van Aarde, said the board had a surplus of 500 000 tons from last year's record 2 300 000 ton crop.

About 200 000 tons would be retained as a carry-over to be added to the normal four months carry over

months carry over.

months carry over.

\*He expected a small crop in the Free State, which normally produces 60% of the total havest.

The crop, planted in May-June, is already endangered because of the drought and if no rains fall before the end of this month yields could fall drastically. drastically.

Mercury Reporters

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Natal

Mercury

**МОСАМВІСІ**ОЕ

fighting for survival against massive crop failures through the drought, and many have written off completely the chance of FARMERS in several regions of Natal are harvests this season.

A Paulpietersburg maize grower, Mr J Solms, said yesterday he expected to lose R600 000 this year, while an estimated R80 million loss was collectively predicted for other maize producers in the area.

Mr Solms, who had expected to reap about 8 000 tons, now expects only 1 200.

had never experienced such a dry period not even during the notorious drought of 1933. "The fight for survival is on," Mr Solms said. But farmers are not alone in their plight —even hotel guests have been affected.

Driest

experienced its driest February since 1903, the Darvil weather station re-February

Newcastle innkeeper Barry Noble has asked guests to bear the desperate situation in mind when they bath and shown

The Newcastle High School headmaster, Mr J H Beukes, said gardens in the town looked worse than they did during

ported yesterday.

'Although people are using bath water to flush their toilefs, we do seem better off than some. 'A Dundee visitor here yesterday asked for drinking water to take home with him.'

Dundee's Deputy Town Clerk, Mr L E Pienaar,

a week and that water supplies to homes would be cut off if this limit were exceeded. said households were now restricted to two kilolitres Only two 25 l containers a person would be al-

"There's only enough water in local dams to last two weeks. If we don't get rain we'll have to set up tanks at various points for lowed at a time if such drastic steps were taken. Water restrictions in Dundee include a total

imports may be

esti-

'We've had four bad years in succession. The growing period just past — from September to February — has been the

local maize crop

'But if good rains fall before April there is still hope that we'll be able to recoup some losses,' Mr

The chairman of the Maize Board, Mr Crawford you Abo, claims the drought will rob South Africa of R600 million in Towns surrounding Durban and on the South

foreign exchange earnings from maize exports during the 1983/84 season.

had to lease land to provide grazing, and also to reduce their livestock herds, which would other wise not survive through Several said they had

current season.

Pretoria sources said yesterday the Maize Board had a carry-over of about 1 000 000 tons into the new The South African Transport Services would also lose out. Revenue from moving maize to the coast for export in a norfar below average year totals about R123

was not so bad because water could still be pumther the Wagendrift.

Mr K Adams, who farms maize in the Ntabamhlo-pe area, near Estdourt, said his entire crop had

All he could do was cut

written off.

difficulty

Farmers at Estcourt and ooi River are also in

Some farmers there had had to dig pools in the riverbed to find water, which then had to be boiled for

household use.

The Ixopo River was flowing reasonably at its source, but was 'barely flowing' where it met the

There is an 'outside' possibility too that wheat may also have to be shipped into South Africa.
So not only will South

not only will South

There was a particular-ly dry area around Rich-

∪mkomaas River.

Mr Peddy Bam, chairman of the Ixopo Water Catchment Association, described the position of

PRETORIA—The Maize
Board may be compelled to
import maize this year to
supplement the local
drought regard the local

rands in foreign exchange because there are no export surpluses, but the loss will be increased if the country has to import

Mercury Correspondent

Africa lose millions of

drought-ravaged crop.

maize and wheat.

to import

armers in the area as

Flowing

Although the first offi-cial estimate of the crop is announced only later this month, it is considered un-likely that the crop will season which starts in,

people to collect drinking water.'

water, topping up swim-ming pools and washing ban on watering gardens even from left-over bath

mated only a 60 percent Mr Dave Addison e Sugar farmers on Na-tal's North Coast also face

needed to bolster

worst in 50 years.

drought. In the Midlands, the maize crop has been the severest casualty of the

# ease land

Coast have so far escaped water restrictions.

The board, he said yes-terday, had stopped export-ing maize several months ago when it became clear This was the extent of export earnings during the this season's crop would be the winter.

DAM

sidered restrictions, and Mr T Millward, secretary of the Lower South Coast Water Corporation, which controls the water supply between Hibberdene and the Transkei border, said the Umzimkulu River was more than adequate for their needs — at the mo-The Town Clerks of Greytown, Mooi River, and Estcourt all reported that they had not yet con-sidered restrictions, and

Ixopo Health Committee,
Mrs F H Turner, said if no
rains fell this month restrictions would have to HLUHLUWE PONGOLAPOORT HENLEY

Hluhluwe Pongola Umsunduzi

Mhlatuze

321

Umgeni Mdloti

287

GOEDERTROU

ALBERT FALLS HAZELMERE

that the

**HARRISMITH** LESOTHO SPICENKOP TRANSKE! WAGENDRIFT CHELMSFORD OFS Secturally BERGYTTE NATAL'S major dams... and how much water there is in NEWCASTLEA RANSKEI LADYSMITH MIDMAR PMB MIDMAR **GLENCOE ESTCOURT** SCRAIGIEBURN 2 题。 Shongweni March BUNDEE ALBERT TRANSVAAL FALLS **GREYTOWN VRYHEID** 783 AZELMERE DURBAN . No. of the second secon STANGERS DWGEN! GOEDERTROU ESHOWE SWAZILAND. Sanstandon's MAKEMPANGENI HLUHLUWE Jenneorosh. -УНШНШWE PONGOLAPOORT BAY ST. LUCIA 

WAGENDRIFT CRAIGIEBURN MIDMAR SPIOENKOP CHELMISFORD Bushmans Mnyamvulu Umgeni Tugela Ngagane RIVER CAPACITY m³ X 10 60 25 178 282 198 % 1982 100 23 78,67 15,0 96,4 80,0 37,5 1983 Ladysmith water supply Newcastle and industrial water supply PURPOSE

them.

77.7 22,9 1,89 64 9,18 86,7 Balancing reservoir for Nagle Dam Water supply for North Coast regional water supply corporation and irrigators Irrigation, Water supply for Mhlatuze Irrigation Water supply Pitermaritzburg not in-Irrigation and Estcourt water supply Irrigation of Muden and Msinga Water supply to Howick, Pietermaritzburg, Cato Ridge, Camperdown, Hammarsdale, Pinetown and irrigators Hiuhluwe water supply, irrigation

s poor maize h other st

10 3 83 By GERALD REILLY WM

SOUTH Africa's disastrous mealie crop will intensify hunger and famine conditions in countries throughout drought-stricken Southern Africa, according to Pretoria sources.

ern Africa, according to Pretoria sources.
South Africa is regarded as the granary of the region, but there will be no surplus to compensate for crop failures this year.
Botswana, Lesotho and Swaziland are part of a customs union, and are regarded as segments of the South African domestic market. The independent states — Transkei, Ciskei, Venda and Bophuthatswana — are also part of the customs union. part of the customs union.

But South African maize also finds its way to Zaire, Zimbabwe, Zambia, Malawi and even to Tanzania.

even to Tanzania.

The crop this year, according to the National Maize Producers Organisation (Nampo), will be less than 7-million tons—barely enough to meet the domestic demand. However, there is a carry-over from last season of 1 300 000 tons and it may be possible to compare through without having to import

to scrape through without having to import

It is understood that the Malze Board, which stopped all exports several months ago, is ready to import maize at prices about 40% above the local price of RI54 a ton.

The general council of the SA Agricultural

Union met in Pretoria yesterday in an atmos-

phere of crisis.

The council; which meets again today, is expected to recommend massive State financial aid for the industry.

It will call for the urgent financial rehabilitation of farmers broken by two consecutive years of drought.

Without this — and the aid has to be long-term and generous — hundreds of farmers will be ruined.

will be ruined.

The SAAU's chief economist, Mr Johan Willemse, said the drought and the desperate plight of producers could have a serious long-term affect on food production.

The 1982/83 season's production loans from the Land Bank amounted to about R908-

the Land Bank amounted to about R908million.

And the carry-over of Land Band debts from the 1981/82 season was about R370-million, Mr Willemse said.

an invigilator before leaving the

system be handed to the com-

jvith any person except the invi-Tetro to communicate with other

moor noitenimexe ent otni thgu? pieces of paper or other mate-

ges are so instructed.

#### University

Any dishonesty will render the candidate liable to disqualification and to possible exclusion from the

hoitenimisxe

examination book(s) are used. Names must be prince -(e.g. graph paper) where sheets additional to-

with the US. informal negotiations industry has entered into the South African maize lisaster, a local source rural economy from total started looking into imast week confirmed that porting maize to save the DESPITE recent denials that the Maize Board had

duties and surcharges, amounting to about R12 a ment to discard import and advised the Govern-The agricultural economist, who studies US trade, said SA would be on, until the situation maize as soon as possible mproves. wise to start importing

Other commodities have

has more than enough to sell, but with the shortage of bulk offloading facilities in SA. 'A problem will arise if a start is not made soon maize, because the US

price cneaper.

maize, if not m be on a par with imported farmers and import duties crease, as did sugar If the Maize Board negomaize are dropped, uth African maize will

to be imported, including wheat, rice, soya and sunflower seed,' he said.

charges

Says

the shortage, the US's national price of maize. Whereas the price of local maize will have to inmaize will large surplus. This is likely to bring down the intermaize harvest for years and is having problems inding markets for become

transport costs R30 a ton when The current domestic naize price of R155 a ton aize price of R155 a top set for revision on a ton when is R132 a ton, with port costs of about The internationa imported

crop which sustains South Africa's food production. paign tells us, maize is a current marketing As the Maize Board's

sumption, with production falling substantially enough for domestic conthis year the country has very little maize, not even Their advertising is an ill-timed reminder that falling substantial

Constitution of the contract o been than its from export sales price considerably higher This would usually have met Ø

The US has had its best

payment-in-kind' pro-gramme where a farmer must withdraw a certain proportion of his land announced. In return, he aside criterion previously In an attempt to reduce maize supplies the Government has introduced a from production, in addition to the 20 percent setbe paid with grain

the reserve.

creased demand for maize which has led to an Crops throughout South-ern Africa have been hit this year's drought

throughout the region.

ry-over since 1960. ago, with the largest carthis year, more than double the level two years could exceed 89m US maize stock

and Zaire, although their are no figures available to confirm this. S A exports an average of 1,5m tons of maize to Angola, Mozam-bique, Malawi, Zambia We have also exported

maize to 'unknown destinations' each year. were Argentina to satisfy local Mr John Harrison,

average of 30 000 tons, mainly from S A, Mozam-200 000 tons, Lesotho 150 000 tons, Angola 150 000, Zambia 400 000 bique an average of 200 000 tons. Lesotho Demand is likely to in-Botswana 100 000.

the drought. crops being destroyed with even subsistance crease further this year ā

ern provinces. ernment activities of the MNR forces in the southdrought and the anti-Govto starvation due to 600 000 people being close bique is havin food shortages, It is known that Mozam having serious tages, with over the

400 000 tons this year. where grain increase by more than due to the drought, Cereal has dropped 40 percent anticipated in Swaziland imports are expected The drought has also Food shortages are also production

Board claims S A has no overseas export contracts to fulfil this year Mr Harrison said it would be shotted that the state of the state contracts will come into effect in the 1983/1984 cape clauses' built up over the years. ket share which has been shortsighted to lose a mar It seems likely that 'esin existing

expected.

Lesotho's Minister of griculture, Mr Peete

fall of two million

effected Zambia's south

regions and a short

short of six million tons.

on the

interhăționa

disaster due to to drought. He said t shortfall in the grain h

country faced a national

Peete, said last month the

Business Electric

rural economy. But our neighbours are also astation of this country's has already led to the devthe worst of the century The current drought, suf-

Harvest

wana, Lesotha, Swaziland has increased supplies to countries such as Bots-Over the past years SA SWA/Namibia,

of 1,2m tons it seems like

Even with the carry-over

food crop production could fall as low as 10 000 if the drought continues

than six million tons

ly that S A will have to im-port maize from the U S or

Some of these countries will be helped out by Zimbabwe, where al-

May 1983 to 30 April 184, is estimated to be less

to be marketed from

Botswana's latest Agri-cultural Situation Report

259 170 tons.

vest was estimated

(February 1983) says

But this year's harvest

cultural economist with S A Farm Consultants, maize and sorghum the region's staple He estimated imported an that agrı

maize on

the internation

Transport

Others will

have to

substantial surplus still exists from the bumper exists from the bumper 2,4m harvest in 1981/1982.

is also disastrously low, a

hough this year's harvest

to Botswana, Lesotha, Swaziland and SWA/Namibia. would supply as much It seems likely that S their economies are still effected by the recession maize as could be paid al market, facing high transport costs whi

which S A could Dr Pieter Gous, general manager of the National Maize Producers' Organimaize, destined for anicould import sation (NAMPO), said S A Argentina. However, consumption, from was nowhere from

consumption. white maize for Although the Maize human import



#### EXPORTS OF MAIZE IN METRIC TONS

i 1			
HONG KONG JAPAN ITALY NETHERLANDS PORTUGAL WEST GERMANY REUNION SPAIN	1980/1981 √ 163 000 765 000 101 000 15 000 11 000 45 000 34 000 58 000	28 000 2 222 000 	
TAIWAN UNITED KINGDOM BOTSWANA/LESOTHO/ SWAZILAND/SWA	611 000	27 000 846 000 258 000	
DESTINATION UNKNOWN MAIZE PRODUCTS	1 502 000 148 000	214 000 1 500 00	
SURPLUS BY-PRODUCTS TOTALS	475 000 4 256 000	297 000 428 000 5 924 000	

i,

By GERALD REILLY
Pretoria Bureau

DROUGHT has slashed the country's maize harvest this year by more than 60%, according to the first official estimate of the crop by the Department of Agriculture.
Released in Pretoria yesterday, the estimate stands at 4 700 000 tons — one of the few crops of less than 5 000 000 tons since 1945.
This falls almost 2 000 000 tons short of local consumption needs, and even with the 1 300 000 ton carry over from last year the Maize Board will almost certainly have to import this year.

The disastrously small

will almost certainly have to import this year.

The disastrously small crop will deprive the country of foreign exchange export earnings of between R600-million and R800-million and million challenge needed to purchase

imports.
And to import maize inferior in quality to local maize will cost about R240 a ton—about R100 a ton more than the local price.

However, the price to the consumer should be unaffected. According to the Maize Board, the Government will probably carry the burden of the extra cost of imported

maize.

Agricultural economists point out that much of the R900-million borrowed from co-operatives in production loans had been lost. Added to this huge debt is a further R850-million — carried over from previous seasons.

Hundreds of farmers have lost their "creditworthiness" and unless generous aid is forthcoming from the state they will be unable to plant the 1983/84 summer crops.

#### Pretoria asked to help free Czechs

By RICHARD WALKER

NEW YORK - The United Nations has sought South Africa's help in trying to free the group of Czechs captured by Unita in southern Angola

South Africa agreed on Thursday to act as message bearer, but advised that the best chance of success lay through the International H. d Cross More than 60 peo ple are involved according to a UN spok-sman who said the Secretary-General Javier Perez de Cuellar had "ex pressed his concern" to Pretoria

The UN move followed a plea from Czechoslovakia, whose ambassador Mr Stanislav Suja saw the Secretary-General on Wednesday night. Dr Suja called it "a kidnap-ping of advisers" to the Angolan government

The UN chief contacted the UN high commissioner for refugees in Geneva to see what could be done and had Mr Virendra Dayal, a UN pontical affairs specialist, contact South Africa's UN

Mr Dayal was told that Pretoria was in no way responsible for the actions of Unita, but that it was willing to convey the Secretary-General's message Mr Dayal was also urged to recall that last year's complex prisoner exchange was accomplished through the Red Cross

The UN cannot deal directly with Unita, but only with governments

The International Committee of the Red Cross said yesterday it was prepared to "play our role as a neutral intermediary" should parties concerned negotiate an exchange of prisoners held by opposing forces in Angola

Unita had asked the Red Cross to help arrange an exchange of some of the Czechs 'some British people".

The agency's spokesman Mr Pascal Gondrand said, bowever, he doubted whether an exchange was imminent.

An account published in Prague on Thursday said 21 children were among the 64 Czechs captured by Unita.

# SA will spend R400m to supplement maize crop

By GERALD REILLY Pretoria Bureau

SOUTH AFRICA will have to spend about R400-million importing maize to supplement this season's 4700000 ton crop - the smallest harvest for many years

The chairman of the Maize Board, Mr Crawford van Abo, said yesterday that the official estimate was made at the end of February

"Since then further heavy damage has been caused to what was left of the crop, and the final harvest may be considerably smaller

Maize, he said, was plentiful on world markets

only yellow maize
"We will have to start mixing white with yellow maize, and the sooner we start the

Mr Von Abo estimated that the Board would have to import about two million tons

The landed price of the yellow maize in South Africa he said, would be about R200 a ton, compared with the cur rent local price of R155 a ton

However, by the time storage and transport costs were added the inland price would rise to about R240 a ton

He added the whole world now knew South Africa was in the market for maize and prices would be "hard"

The board froze its export programme several months ago. This had resulted in a bigger than normal carryover of 1 300 000 tons.

On the recommendation of the National Maize Producers Organisation that the price of maize be raised by 25%, Mr Von Abo said if this were agreed to, the producers return would be R189 a ton, compared with R134 a ton last season

He said, however, that

drought had forced up farmers' costs by 92% to R354 a ton If the price were to be fixed on this basis, maize would be priced off the market

The PFP's spokesman on consumer affairs Mr Harry Schwarz, said there was himger in the townships already and if the consumer price of maize were to be raised by 25% ther: wiold starvation

In our sensitive some political environment - rendered even more sensitive by massive unemploymen: every effort must be made by the government to see that prices of essential foods are not allowed to rise beyond the consumers ability to

The government would have to make extraordinary efforts to assist both the farmer and the consumer, he



King Hussein of Jordan review don, where he and other Ara London to seek Britain's su

#### Still no light relief..

Crime Reporter

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PRISONER who swal lowed a light bulb is now enlightened that stunts do not keep one out of prison

Mr Ally Dorsen, who was carried out of Court 4 on Thursday with severe breathing problems, is recuperating in the Johannesburg Prison

Diepkloof Mr Dorsen collapsed minutes before he was due to appear before a magistrate He had swallowed the light

bulb while waiting with other prisoners in the court cell area for his case to be called

Mr Dorsen's relief from celllife did not last long however he was treated at the Coronationville Hospital and discharged — into the arms of policemen who immediately took him to the

Johannesburg Prison Mr Dorsen swallowed the light bulb after unsuccessfully trying to swallow a bottle

He had also attempted to injure himself two days earher at the Newlands Police Station and tried unsuccessfully to escape while being taken to the Coronationville Hospital for X-

### Aussies ask SA to hand over Moll's 3 passports

By MARSHALL WILSON

MELBOURNE - The Australian Department of Foreign Affairs in Canberra is anxious to retrieve the three passports used by Perth businessman Christo Moll, now facing court action in South Africa.

And almost certain to attract just as much government attention is the link between self-styled "Prince" Leonard of Hutt and his alleged representative in White River, former international banker Mr Dirk Brink

A West Australian farmer who has officially seceded from the Australian federal system and maintains his farm "Binnu West" at Northampton as a separate state which he calls Hutt, Prince Leonard is in fact just plain, ordinary Mr Leonard Casley to the Australian Government.

Yet so far at least he has run his tiny enclave as a separate entity in the vast outback of Western Australia, issuing his own Hutt River passports and appointing ambassadors abroad to London, Hong Kong and now White River.

In the light of the startling evidence to come out of Mr Moll's court appearance in Pretoria these past few days — and especially the allegation that Mr Moll once stayed at the farm of former BOSS chief General Hendrik van den Bergh - Australian officials are sitting up and taking note.

Mr Moll, the Runyonesque figure who de-

scribed himself as a diamond dealer and who is alleged to have defrauded several of Perth's leading doctors before he fled Australia in 1979, is still wanted for questioning here by both federal and state police in connection with currency deals.

Foreign Affairs in Canberra are entitled to know how Mr Moll came to have three Australian passports, as claimed in court this week, and how and why he allegedly doctored

a passport to gain entry to South Africa.

They would also like to see Mr Moll's passports — numbers K607153, G705085 and H821906 — which Mr Moll is believed to have used to establish his identity at various banks in Europe since he fled Australia

What Australian officials would like to know, in view of the evidence by Mr Murray Quartermaine, "ambassador at large" for the mysterious Hutt River empire, is the precise nature of Quatermaine and Moll's links with former South African Information Department chief Dr Eschel Rhoodie

They would like to know how it happened that a nationalised Australian on the run was afforded shelter by the South African Government

The Australian government has officially asked South African officials for the return of Mr Moll's passports, and doubtless will monitor very closely from now on Mr Quarter-maine's testimony in Pretoria

#### Bentley tourists prepare to go home

Mail Correspondent

CAPE TOWN. - More than5 50 of the world's best preserved Bentley cars more than 50 years old and collectively insured for more than R4-million — toured the Cape Peninsula yesterday.

Yesterday was the last day for the cars which were taking part in the International Total Vintage Bentley Tour

of South Africa. They completed the penultimate stage from Oudtshoorh to Cape Town via the Little Karoo on Wednesday.

Thursday was a day of rest after a gruelling 4 000km drive which began in Durban on March 4 and covered Northern Natal, Transvaal, the Northern Cape, Free State, Karoo, Eastern and

Southern Cape, Little Karoo and finally the Western Cape The tour cost R100 000 to organise.

Thirty-four of the Bentleys are from eight foreign countries, with 20 entered by South African owners Only two of the cars, which were all manufactured before 1931, had to drop out because of mechanical damage which

could not be repaired along the route.

Today the 28 British entries will be put in containers in Cape Town and shipped back to Southampton so their owners who will fly home, can compete in an English rally at the end of the month The other overseas cars are from the United States, Holland and New Zealand.

Offer of flat Three Services

#### Court order on Sabena

BLOEMFONTEIN. - The Appeal Court yesterday held that Sabena Belgian World Airlines had not shown it had lawfully cancelled a lease agreement with Mr Maurits Phillip ver Elst, of Bryanston, for a property in Linden, Johannesburg

The court set aside a judgment of the Transvaal Supreme Court which had upheld an appeal by the airline against an order that it pay R11 700 for rent on the

# Iaize chief w

THE local tractor industry must get its house in order if it wants to compete against imported products, according to Mr Crawford von Abo, chairman of the Maize Board, at a landed cost of about half that of similar tractors on sale in South Africa — and three more are on the way.

South Africa — and three more are on the way.

Mr Von Abo would not comment on speculation that the tractors were from Rumania, an Eastern bloc country, although plates on the engines and gearboxes indicated they were.

were.

The landed price of an imported 45,6kW 640 tractor with two-wheel drive (including tax) was R8 709. An imported 45,6kW 640DT model with four-wheel drive cost R10 906 and the 36,8kW crawler R9 547.

Similar tractors sold in South Africa cost about R18 300, R23 000. and R21 500 respectively.

Just before the ADE programme — making it compulsory for new trucks, buses and tractors to have ADE engines — became effective, farmers went on an all-out splurge in a last effort to buy machinery with imported engines.

In the first eight months of last year tractor sales plummetted to 6 621 units from 15 922 in the same period of 1981 — a drop of 58,4%.

(3) Marye Haward 21/3/83 Q. Gl. - 44-745 517 Mr. R. W. HARDINGHAM asked

517. Mr. R. W. HARDINGHAM asked the Minister of Agriculture:

- (1) What is the estimated carry-over of maize from the 1982 maize crop:
- (2) what is the estimate in respect of maize production for 1983?

TUFSDAY

The MINISTER OF AGRICULTURE:

- (1) Approximately 1,2 million tons
- (2) 4,698 Million tons (first official estimate, based on conditions at the end of February 1983).

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Agricultural products: subsidies

Agricultural products: subsidies

Howard (261, 790)

1610. Mr. I. ARONSON asked the Minister of Agriculture

21/3/83

(a) What agricultural products which were sold to the consumer were subsidized in the 1981-82 financial year and (b) what was the amount of the subsidize

#### The MINISTER OF AGRICULTURE:

(a) Maize, butter and standard bread as well as brown bread meal and whole wheat meal in packages of 5 kg and

(h)		1981 87
	Maze .	K85 520 000
	Butter , , ,	R3.210.000
	Bread and meat in small	
	packets	R181 969 000

· ' . 24'

RAND DAILY MAIL, Wednesday, April 6, 1983

#### By GERALD REILLY Pretoria Bureau

CONSUMERS can brace them-CONSUMERS can brace themselves for big increases in the price of maize and dairy products next month, say Pretoria sources.

After the worst drought in living memory the 1982/83 maize harvest will not reach 5-million tons — against a local demand for about 6 500 000 tons.

The small crop, and the fact that thousands of farmers are in serious financial difficulties will influence the extent of

difficulties, will influence the extent of the price rise.

The National Maize Producers' Organisation (Nampo) has asked the government for an increase of 25% — far less, Nampo claims, than is justified by

the economics of maize growing.

The increase for dairy producers would push the milk price to 61c/l in the PWV area, sources said.

In the Port Elizabeth and East London areas the price has been increased by 7c/l — from 58c to 65c. There is no control on dairy products in the two areas.

Economists said yesterday the poorer section of the population would again be hardest hit as they spent a greater per-centage of their income on food than most whites, and a big proportion of the percentage went on maize meal and

The price rises will also boost

inflation.

Food prices — mostly because of the severe drought — are expected to continue to rise during the winter months.
In Durban, the Department of Agri-

culture has released a shock report predicting massive crop failures in Natal, with a total write-off in some areas because of the drought, and gloomy prospects for winter, reports Sapa.

At the same time farmers are experiencing crop damage from monkeys be-cause of a lack of their natural food, army worms have appeared in the Mkuze and Hluhluwe areas, and sugar cane has been struck by Mosaic, particularly in the higher-lying areas.

If no rain falls soon, citrus-packing sheds will close as crops are expected to be 66% lower than average, while dairy farmers in particular have been hard

Grain yields in Vryheid, Ngotshe and Paulpietersburg are expected to be only 10% with most farmers turning their

ruined crops into silage.

The potato crop at Utrecht and Newcastle is expected to be only one-third of normal, while in southern Natal serious problems are being felt in vegetable production, particularly along the Ixopo

Mount Currie farmers expect the maize crop to be a total write-off.
In Dundee the maize yield should be

slightly better than last year, when it was also severely affected by drought, while in Klipriver and Bergville maize yields are expected to vary between 10% and 50% of normal.

The Tala Valley and Camperdown vegetable production areas of the midlands have been limited to 10 hours irrigation a week, so crops are suffering badly and yields will be cut to a quarter.

Potato producers at Winterton have had severe crop damage from scorch-ing. Umvoti and Kranskop cabbage-pro-ducers have established only very small areas because of a lack of water.

Midlands maize producers expect crop losses of up to 50% of the average. Winter pastures and crops have been

planted, but unless good rains fall soon these, too, will be drastically hit. The seed maize crop in the Umvoti

and Kranskop areas is expected to be halved, while in the coastal sub-region both the quantity and quality of vegetable production has been severely cut.

The coastal sugar cane crop has also been hit, and the cotton crop has suffered badly.

"The general situation in the southern sub-region is entirely dependent on im-mediate heavy rains. Unless these fall, the entire area will have critical conditions with very bleak prospects for the coming winter," the Government report

şaid.

By Hannes Ferguson, **Farming Correspondent** 

In this year of shrivelled maize fields and ruined farmers, a maize hybrid which can flourish on half the normal rainfall has been developed.

Research on the drought resistant strain began three years ago, when Sensako — the farmers' co-operatives seed growing centre - finalised a licensing agreement with an American seed group, Dekalb.

Sensako was looking for a maize plant which could make better use of sunlight in a densely planted field without wasting too many plant nutri-ents on leaves growing in the shade.

In the better South African rainfall areas, maize plant populations have been increasing to 40 000 a hectare and more. The good crop of 1981-82 encouraged the trend, but created a need for improved conversion of sunlight into green matter by the fewer number of leaves on every plant.

One Dekalb line looked promising. Testing the resultant crosses, the Sensako breeders found they were amaz-

ingly drought-resistant.

The fewer leaves meant less transpiration and better moisture economy in the plant. The bad season of 1982 saw market preferences changing, with the emphasis on drought resistant qua-

Hybrids with an extensive root system resulted in further drought resis-

Drought causes the plants' cobs to emerge too late to be properly pollinated by the pollen from the plumes at the top of the stems. In many of the hybrids the emergence of cobs and plumes coincided and selection meant the trait could be fixed in the offspring.

Then came a surprise. American

"corn" grown in a more temperate climate does not suffer as much from low night temperatures. This quality was inherited by some hybrids from their American parent. Early stunting due to chilly October or November nights could now be eliminated by selection."

The cherry on the top was the discovery that the American parent line of maize continued to grow when temperatures exceeded the 30 deg C at which South African maize plants

usually stop growing.

Their heat tolerance was a couple of degrees higher and the characteristic showed up in some of the crosses. Further selection produced the new Senkalb 2232 - fewer leaves with a higher green matter production, large root systems, safe pollination, cold and heat tolerance.

Small areas were planted with the strain this season. When other maize plants started to curl up their leaves lengthwise — the first stage of wilting - the strain continued to look healthy. The intense heat of December and January did not stop it growing.

A Western Transvaal farmer in the Coligny district, who had planted the new strain in the last week of November, had 70 mm of rain between then and December 6. The next 12 mm of rain did not fall before January 13.

After that, the field received a total of 50 mm. Still the farmer reaped a reasonable crop from it.

Normally 600 mm of rain a season is regarded as necessary to grow a maize

crop.

As other seed producers follow suit, the South African maize industry may have found a new weapon against the drought monster - although the weather will always have the last word.

SA cancels

TAIPET South Africa has been forced to cancel delivery of 760 000 tons of maize to Taiwan because of drought, Taiwanese officials said today. wanese officials said today.

A spokesman for the Board of Trade said Taiwan agreed to the cancellation at talks with a South African delegation in Taipei vectorday. pei yesterday.

He said that last April South Africa agreed to supply 600 000 tons of maize a year between July 1982 and June 1985.

But the South African team had now told Taiwan their country could not provide the maize.

try could not provide the maize.

Sapa-Reuter.

Farmers' Marie face ruin

-- Survey

Own Correspondent

PRETORIA. — Thousands of maize farmers, their 1982/83 crop destroyed by drought, have been trapped in insolvency which will have dramatic consequences for the entire national economy.

This alarming assessment is made in a survey by a Pretoria University agricultural economist, Professor J P F du Toit.

The survey was carried out in the Wolmaransstad district which Professor Du Toit says is typical of most of the country's big maize-producing areas.

"There is no question that thousands of farmers, who have had their credit extended beyond normal limits and their resources exhausted, are facing imminent ruin."

Professor Du Toit said the picture could hardly be grimmer, and there were no quick solutions.

were no quick solutions.

A major and urgent problem was to keep as many farmers on the land as possible, and to find the massive credit which would be needed to plant the 1983/84 summer crops.

"South African maize farmers have never been in so desperate and so hopeless a situation. A massive rescue operation

costing millions of rands will be needed."

The ripples of the crisis

The ripples of the crisis on the Transvaal platteland would have serious economic consequences for industry and even the banking sector, the survey found.

The Land Bank had lent vast amounts to farmers—last year R900-million was provided for production credit alone—and with failed crops farmers were unable to meet their commitments.

The crisis extended to commercial banks who had stretched farmers' credit.

Companies supplying farmers with items such as fertilizers, tractors and farm machinery were assessing with growing concern the disastrous effects of the drought on their sales and turnovers.

The government had aided farmers by permitting the consolidation of debt and spreading the repayment period over 22 years.

While this had brought long-term relief it had done nothing to solve the immediate problem.

The survey found that the average maize farmer could be in deby to the extent of R130 000 AGRICULTURE 3 MMZE

#### **Sunflower option**

The recent 17,6% increase in the producer price of sunflower seed to R400/t should be a signal to debt-ridden maize farmers to switch to sunflower. Such a move would save the country valuable foreign exchange on costly vegetable oil, while improving farmers' profitability.

However, while government continues to regulate the maize industry and ensures that consumers subsidise so-called "export losses" on surpluses, there is little financial incentive for maize farmers to make the switch.

The current fixed-price, single channel maize scheme allows the industry to recover export losses from local consumers (*Business* May 2), who have to pay the industry's Stabilisation Fund levies of some R45/t.

In a free market, the projected R370m "loss" on the export of a 2,2 Mt yellow maize

12(\$)

surplus into overstocked world markets would automatically induce farmers to move out of maize and into sunflower production.

However, in SA's currently over-regulated and structured agricultural sector, increased sunflower production depends on whether farmers find it more profitable to produce low-yield sunflower rather than subsidised maize.

#### More profitable

SA's current average maize yield is some 2 t/ha, while sunflower yields about 0,9 t/ha. And with the latest guaranteed maize price increasing to R240,35/t for white and R225,27/t for yellow, it remains more profitable to stay with maize.

Meanwhile, the shortage of sunflower is costing SA valuable foreign exchange.

Over the past three years, some 360 000 t of vegetable oil has had to be imported at a cost to the country of around R400m. This year, SA will again have to spend millions on costly imports.

Current vegetable oil consumption is about 220 000 t a year, but SA produces only about 177 000 t in a normal season, notes Deputy Agricultural Economics and Water Affairs Minister Gert Kotze.

This is is made up of about 30 000 t of groundnut oil, 145 000 t of sunflower oil and 2 000 t of soya oil.

Oil Seeds Board GM Jan du Preez tells the FM the current sunflower seed crop is projected at 270 000 t. Although up on last year's 238 000 t, it is still well below SA's requirements.

"This indicates a permanent shortage of vegetable oil, given the area planted and the average yields for the industry," adds Kotze.

The strong local demand could easily absorb another 300 000 t of sunflower seed at the new higher price. However, until it acts to prevent powerful agricultural lobbies from twisting market forces to protect their industries, SA will have to continue spending foreign exchange on imports which should not be necessary.

# Maize Board eases selling regulations

In an effort to assist drought-stricken farmers, the Maize Board has agreed to relax regulations and allow the selling of unthreshed maize.

"Producers who are unable to thresh their maize profitably because of drought damage will be permitted to sell their maize in unthreshed, ground or unground forms," said a statement released

Producers have been asked to apply to the board for a permit. An inspector will be sent to farms to assess the situation.

"Farmers are asked to apply to the board before the maize has been cut and baled as it will be easier to assess the maize content if the maize is still on the land".

# to soar in wake of maize rise

By LINDA GALLOWAY Weekend Post Reporter

FARMERS, reeling under the worst drought in memory, have been dealt a body blow by the 9,6% increase in the price of maize, farmer union officials said today.

The increase will filter through to the shops within the next fortnight, with poultry and eggs probably heading a price spiral.

And fears have been expressed that the rise could contribute to malnutrition among blacks. Maize is a staple and the increase comes at a time of high unemployment and unparalleled drought.

The general secretary of the SA Poultry Association, Mr Z Coetzee, said price rises were inevitable because of the high percentage of maize in animal feeds.

And according to an honorary life vice-president of the East Cape Coastal Agricultural Union, Mr Edgar Crews, the maize price rise is "going to go like a bullet through a rry sector of the population".

"As a dairy farmer I can

"As a dairy farmer I can say that it will hit the farmer hard because he will have to buy maize meal to supplement his stock-feed, and in greater quantities because of the drought."

The maize increase would therefore be passed on to the consumer by way of rises in the price of meat, poultry and dairy products.

Some of the money generated by the increase will find its way by way of a levy to the depleted Stabilisation Fund, a cushion to offset maize export costs,

and this has been broadly welcomed.

A spokesman for a large supermaket chain, Mr Gordon Utian, said the Government could have afforded to defer the increase until conditions in the country improved.

"Farmers already hit by the drought will suffer the most," he said.

"The recession has hit the economy hard, unemployment is rising as is malnutrition.

"The poor people of South Africa eat mealiemeal, not bread.

"It is ironic that the rural areas need emergency relief feeding, and the cost of their staple food is to be increased."

In Cape Town the secretary of the Western Cape Agricultural Union, Mr Gert Bosch, said the increase wopuld seriously affect his region.

The region's intensive stock feed industry, already damaged by high maize transport costs from sinland, would be dealt another severe blow.

Production costs of dairy, pig and poultry farmers would rise sharply as maize formed the main part of their feed supplies.

In a statement the director of the Consumer Council, Mr Jan Cronje, said the price rise was especially regrettable as the combating of inflation was a Government priority.

The council sympathised with drought-stricken farmers, but maize was the staple of people in the lower income groups many of whom would find it increasingly difficult to provide for daily needs,

# Farmers angry over maize hike

#### **Finance Reporter**

ANGRY maize farmers yesterday condemned new prices as too low and called for the scrapping of the Maize Board, but consumer organisations attacked the increases and warned of their effect on poor people.

In a statement after a marathon meeting of the Maize Board and the Minister of Agriculture, Mr Greyling Wentzel, Mr Hennie de Jager, chairman of the National Maize Producers' Organisation said: 'Nampo does not see how the maize producers in this country can survive as long as the Government continues to determine maize prices arbitrarily.'

On a recommendation from Nampo the Maize Board had proposed an increase of 25 percent in the producer price.

The minister rejected this and announced an increase of 9,6 percent with immediate effect.

#### Salvation

Farmers will now get R167,50 a ton for their maize which will be marketed by the Maize Board at R170 a ton.

Under the present circumstances it seems that the salvation of maize farmers lies in the lifting of Government control over maize and placing the industry in the hands of Nampo, with a consortium of grain co-operatives as the possible trading arm,' Mr de Jager said

said.

He pointed out that maize farmers' debts with co-operatives had increased in the past four years from R13 million to R80 million to R369 million to a possible R1 000 million this year.

However farmers had been paid a constant price during that time.

'Nampo cannot accept that the Government is prepared to import maize at a price of about R200 a ton, while paying llocal producers R167.50 a ton,' Mr. de Jager said.

The maize crop this year stood at an estimated 4 350 000 tons, resulting in

a domestic shortfall of more than 2000000 tons, which needed to be imported at world prices. Maize Board officials

Maize Board officials said the minister had rejected a 25 percent increase because of possible import problems next year, and almost certain consumer resistance to a price of R195 a ton.

The board expressed dissatisfaction over the new price but said it would have to administer it

Mr Crawford von Abo, chairman of the Maize Board, criticised the country's policy-makers for failing to consider rising costs in agriculture.

He estimated that the increase would mean farmers stood to lose about R996 million.

Sapa reported that Mr Gordon Utian, of Checkers, said in Johannesburg last night: 'We are deeply disturbed that the Government has allowed any increase at all in the price of maize.

'The poor people of South Africa eat mealie meal not bread. The Government could have afforded to defer the price increase until the situation had improved,' said Mr Utian.

Our Correspondent in Pretoria reports the Consumer Council warned yesterday that the increased maize price would hit the lower income groups hard. They would find it increasingly difficult to provide for daily needs.

#### Govt holds down maize price rise

# 13,6%

**By GERALD REILLY** Pretoria Bureau

SOUTH Africa's inflation rate dropped to 13,6% — a fall of 1,3% — for the year to the end of March, according to the Consumer Price Index released in ¿Pretoria yesterday.

And a Volkskas economist, Mr Adam Jacobs, said it appeared the downward trend in the rate

Hopefully, he said, the rate for the whole of 1983 would decline to between 12 and 13%.

> The 9,6% increase in the maize price announced yesterday seemed to indicate, too, that the Government was taking a tougher line on administered prices.

> But he warned that consumers should prepare for rises of the order of 15% in the price of maize products. Farmers had asked for an

> increase of 25% in the price of maize.

The price was announced after a prolonged wrangle yesterday morning between the Minister of Agriculture, Mr Greyling Wentzel, and the Maize Board

However the Minister, it is understood, refused to budge on the Government's decision, and told the board it

sion, and told the board it would have to work on an increase of 9,6%.

And at a Press conference the chairman of the board, Crawford you. About the price the Minister has announced will mean alloss to producers of R1 600 million.

A National Maize Produc-ers Organisation (Nampo) spokesman said the disaster which had struck the mealie industry after two years of drought would be greatly compounded by the small price increase.

Thousands of farmers were in a critical financial position.

"Already we have indica-tions that some farmers are considering switching to other farming operations. A situation could arise wehere we will have to pay farmers a premium to persuade them to grow maize."

The Minister gave thre reasons for rejecting a 25%

increase:

• It would have been an incentive for planting on mar-

entitle for planting on marginal ground;

● The high price would have created problems if large quantities of maize had to be exported next year;

Consumer resistance to too

or Consumer resistance to too high a price.
Farmers would themselves be large users of maie this year because of the drought.
The Minister said the Gov-

ernment had given the Maize Board the go-ahead to import maize to supplement the expected shortfall on the local market, and had agreed to finance any losses caused by importation.

The director of the Consumer Council Mr Jan Cronje, said the increase was regrettable, and it would hit the lower-income groups hard.

It was heartening, however that the 9,6% increase was lower than the inflation rate.

Maize he warned, was the staple diet of millions of South Africans, and a base for a large number of products. The increase would not be limited to maize meal, but would hit the consumer at different levels.

The lower income groups would find it increasingly difficult to provide for daily needs.

Consumers were under great financial pressure. This was shown by the 770 000 summonses issued for debt in 1982. It should be remembered, too, that few workers received wage adjustments this vear.

 Mealie export contracts with Taiwan worth many millions of rands have been cancelled because of South Africa's drought ravaged crop, it was revealed yesterday.

After discussions between the Board of Foreign Trade in Taipei and a Maize Board mission headed by Mr Von Abo, it was decided:

- That the 165 000 tons of maize which should have been delivered by May 31 be cancelled.
- That the 600 000 tons of maize due for delivery by the end of May next year also be . J. h. cancelled.

## Eggs, poultry will follow rise in maize price

By Sheryl Raine.
Pretoria Bureau. 2 3 APR 1983

The price of eggs and poultry will rise rise within two weeks as a result of the Government's announcement to raise the price of maize by 9,6 percent. Mr Z Coetzee, general secretary of the SA Poultry Association, confirmed yesterday that the increased maize price would affect the production costs of poultry and eggs due to the high percentage of maize in animal feeds.

He predicted the price of eggs and chickens would rise within two weeks or as soon as the various parties involved in egg and poultry production had been consulted. Neither consumers nor farmers were happy with the Government's latest maize price hike.

Farmers who had demanded a 25 percent price increase angrily accused the Government of arbitrary price fixing, and of approaching price fixing from a predominantly political standpoint.

In a statement issued yesterday, the National Maize Producers Organisation regretted the number of man-hours wasted by the maize industry in determining price recommendations when the Government arbitrarily fixed prices anyway.

A spokesman for the Meat Board said although the price of red

meat would not automatically rise immediately because of the maize price increase, it could affect the floor price of red meat when this was fixed towards the middle of the year.

According to the South African Agricultural Union, milk production will, rise 0,75 c. a

The Consumer Council regretted that the maize price had to be increased, but was pleased at the 9,6 percent limit.

Mr Jan Cronje, director of the Consumer Council, warned that blacks especially would find it increasingly difficult to provide their daily needs

A spokesman for a supermarket chain, Mr Gordon Utian, said last night the increase in the maize price would not help the drought-stricken farmer.

We are deeply disturbed that the Government has allowed any increase at all in maize prices, he said in a statement.

"It will exacerbate the situation caused by the recession and the drought."

On the one hand the rural areas are needing emergency relief feeding on the other the price of their basic food is being increased.

"The poor people of South Africa eat mealie meal not bread The government could have afforded to, and should have, deferred the price increase until the siutuation had improved," said Mr Utian

### freedom Vaize men seek 5 APR 19 Parming Correspondent

Maize farmers have demanded the abolition of State control over the marketing of maize.

The chairman of the National Maize Producers' Organisation (Nampo), Mr Hennie de Jager, said the Government was prepared to pay R196 a ton for 3 million tons of imported maize, but would pay South African farmers only R167,50 a ton for the other 3 million tons required.

This was a reversal of import tariff protection,

and unacceptable to any farmer.

The maize producer could not survive on politically motivated price structures, Mr de Jager said. It had always been believed that the control board protected the farmer, but now it was clear

the Marketing Act was used as a political tool.

Mr de Jager added that Nampo members on the board agreed it could be abolished and maize marketed on a business footing. Nampo and the co-operatives would look after the farmer far better than the Government was willing to do.

### Farmers reject Govt pricing

## Maize cut 3 could cost 28

3 mange STAR 128 APR 1983

### SA millions

Hannes Ferguson and Sheryl Raine, Pretoria Bureau
A planned cut in South Africa's maize production could have serious effects
on the country, causing widespread unemployment and losing hundreds of
millions of rands in foreign exchange, agricultural economists warned

today.

The full council of the National Maize Producers Organisation (Nampo) yesterday called on maize farmers to cut production by half in response to the recent Government decision not to

increase the price of maize by more than 9 percent.

This, Nampo said, made it impossible to continue maize farming on the present scale. No maize quotas for farmers would be imposed at present.

Agricultural economists commented that a glut of sunflower, sorghum, ground nuts, beef and later also milk could be expect-

ed. Maize exports would virtually cease. The SA Transport Services would lose about R170 million in freight and South Africa would annually lose about R700 million in foreign exchange.

The planned development of Richards Bay as a maize export harbour would have to be scrapped. Fertiliser companies would lose on sales and the South African tractor manufacturing industry would have to reconsider its future.

Dr Kit le Clus, chief of research at Nampo, said up to 50 000 farm labourers could lose their jobs if production was cut by half.

This could lead to the labourers, their relatives and families converging on urban areas in search of work.

### Best land

Dr le Clus believed that if maize farmers cut their production by half, only 40 percent of the land currently under maize would be farmed next year.

This would not necessarily mean that the country would produce only 40 percent of its usual maize crop because farmers would use only the best land for maize.

Even if farmers produced half the amount of maize that they used to in a good year, this could be sufficient to meet local demand.

Apart from the retrenchment of farm labourers, farm input industries such as fertilisers and fuel would also be affected.

"Already certain industries in the Bothaville maize producing area have retrenched about 700 black men.

"If this is the price we must pay to get inflation down, that is the Government's prerogative," said Dr le Clus.

Nampo has asked the Minister of Agriculture and Fisheries, Mr J J Wentzel, to explain the Government's decision to limit the maize price increase to nine percent.

The bill for imported maize is expected to be between R200 million and R300 million it was disclosed today.

The quality of the imported maize would "obviously be inferior to South African maize", but would be suitable for animal feed, according to Mr Hennie Nel, general manager of the Maize Board.

would have to pick-up the bill for importation. "The price of the imported maize to consumers will be the same as that of the locally-produced maize."

The cost of importing the maize depended on the purchase price and the costing was based on preliminary calculations.

on preliminary calculations.

It is the first time since the early 1960s that the country has had to import maize.

### No simple

By Colleen Ryan, Consumer Reporter

Consumer Council director Mr Jan Cronje has called on the National Maize Producers' Organisation (Nampo) to hold further talks with the Government to avert an economic crisis.

Earlier this week Nampo told maize farmers to cut production by half - a move which could result in widespread unemployment and the loss of millions of rands in foreign exchange.

The cut call was made after the recent Government decision to limit the maize price increase to 9,5 percent. Nampo asserts the "poor" price would make it impossible for farmers to produce maize on the present scale. "The Minister of Agriculture

1213

said his door is open for discussions and it is essential some compromise is reached," Mr Cronje said.

"There's no simple solution and whatever the outcome, consumers will suffer," he said.

"We cannot support Nampo in its call for a 25 percent increase in the maize price — consumers will not be able to afford it."

He said he was disappointed that Nampo was encouraging farmers to plant only on their best land.

"It may be a way out for Nampo but it will create severe problems for South Africa," he

A possible solution was for the Government to grant maize farmers a temporary subsidy.





KWADI: Government is forcing people to starve.

### aize increase ler heavy

BLACK women leaders have reacted strongly to a 9,6 percent rise in the producer price of maize.

They pointed accusing fingers to the Government for having agreed to the rise, which is likely to affect thousands of blacks whose staple food is mealie meal.

The Minister of Agriculture, Mr Greyling Wentzel, last week refused to agree to an increase of 25 percent demanded by maize farmers but settled for the 9,6 percent increase, a decision that left many farmers unhappy.

The killer drought that has gripped the country for the past two years was said to be the main factor that led to the demanded increase.

But Miss Amanda

By ALI MPHAKI

Kwadi, a member of the Womens Federation of Southern Africa, said the Government was taking advantage of the drought in order to raise the price of maize. She said with 85 percent of the country's population depending solely on mealie meal for food, the Government was forcing people to die from starvation.

"The Government, instead of subsidising maize, is busy pouring millions of rands into defence. They have no reason to increase the price of maize when so many people are out of jobs and thousands are facing the prospect of retrenchment. The industrialists are just selfish

and greedy," she said.

Mrs Deborah Mabiletsa of the Housewife League said the cost of living was becoming increasingly beyond the buying power of lower income groups. She said this was a matter of grave concern as the Government was driving the people to the point of starvation.

"It does not matter to them whether we are going to die or what because we are black and there is absolutely no reason why they cannot subsidise maize. It is a struggle for survival,' she said.

A Soweto mother of seven, Mrs Martha Thopeng, said the increase would be a terrible blow for her family. "These are the signs of the times," she said.

\*3 Mr R. W. HARDINGHAM asked the Minister of Agriculture

What is the estimated cost of storage of maize per ton per month?

The MINISTER OF ENVIRONMENT AFFAIRS AND FISHERIFS (for the Minister of Agriculture):

Depending upon interest rates, the remuneration for maize storage based upon month-end stocks held by agents in grain elevators varied between R1,89 and R2,42 per ton per month during the 1982/83 season. Furthermore, a single annual payment of R2,63 per ton was made in respect of elevator storage capacity in 1982/83. The storage costs for grain in bags varied between R2,07 and R2,65 per ton per month in 1982/83

**APRIL 1983** 

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### Maize

\*4 Mr R W. HARDINGHAM asked the Mouster of Agriculture

What is the estimated quantity of maize that can be accommodated in the present storage facilities?

The MINISTER OF ENVIRONMENT ATTAIRS AND FISHERIES (for the Minister of Agriculture)

Total grain elevator capacity available in the Republic is 13 788 000 tons. Only a few elevators handle maize exclusively. In addition to maize, the majority also handles grains such as wheat, grain sorghum and sunflower seed.

anxi

### **MAIZE FARMERS**

### To laager, to laager FM 29/4/83

Government's decision on this year's maize price should achieve what critics of the system long waited for — a flushing out of thousands of less efficient farmers and those on marginal lands.

But this will have painful consequences, warns Pieter Gous, chief executive of the National Maize Producers Organisation (Nampo). The effects, he says, will ripple through the entire economy and impact sharply on protected producers of farming inputs and black employment.

He estimates that SA's total area under maize, which has for decades hovered around 4m ha, will drop by 40% to about 2,5m ha next year.

"Under the present cost/price structures it is physically imposssible for farmers to make a profit on at least 50% of the existing maize lands," he says. "In the present drought, production costs average R399/t while the price fixed by government is R167,50/t. Farmers will thus make a loss of R232/t this year.

"Last year they lost R50/t and have stayed in the business only by going deeper into debt, but the crunch will come in 1984 when many will be unable to carry on"

This week the head committee of Nampo formulated what Gous describes as an emergency survival plan for its members.

Farmers have been told to plant only their highest potential land.

They have also been told to drastically reduce expenditure on farming inputs such

as tractors, fertiliser and weedkillers and to cut labour to an absolute minimum. Gous says the huge reduction in land worked will result in loss of jobs and displacement of hundreds of thousands of black workers and their dependants currently living on white farmlands.

"Coping with this problem will be government's responsibility as my job is to help as many farmers as possible to survive" he says." In any case if it is not faced now it will only be more difficult to solve in the future."

Nampo's third survival suggestion to members is that they sell as little maize as possible and use it rather as a cattle feed to build up beef herds of their own. "With the drought getting worse and grazing lands becoming more scarce this is an obvious way to make money," he says.

The move will also embarrass government as it will necessitate greater imports of maize which, despite the latest price increases will be more costly than the local product. World maize prices have risen sharply in the last few months, due in some small measure to SA's own poor crop and a drastic reduction in US plantings caused by unfavourable weather and officially restricted production.

Argentine fob prices are up 33,5% to R147,82/t and US Gulf fob prices up 36,5% to R148,91/t. Thus, even if Nampo's requested 25,9% price increase had been granted this year, landed cost of imports

would have been higher than local maize prices.

Gous says imports now land at Durban harbour at R199/t before cleaning and drying to SA standards; there is then an extra R30/t for railage to the Reef. By comparison the local cleaned, dried product sells for R167,50/t.

This year's budget set aside R36m to offset the increased cost of imported maize, but Gous believes that an additional R30m will be needed to cover the price increases and the smaller than expected deliveries from local farmers.

Latest estimates put the current crop at about 4.3 Mt (not all of which will be offered for sale) and local demand at 6,7 Mt. With 1,2 Mt stored from previous crops, about 2 Mt will have to be imported.

"I cannot understand how Jan Cronje of the Consumer Council can say he is pleased that government has kept down the maize price increase," says Gous. "If he were truly responsible he would have deduced that this will force local farmers out of business and require the importation of more costly maize."

Nampo has invited Agriculture Minister Greyling Wentzel to a public meeting in Klerksdorp to explain how he arrived at the latest price.

He is likely to get a hot reception. Says Gous: "Farmers need to know government's strategy on agriculture, if it has such a strategy at all."

### MAIZE CUTBACK 3 Maize FM 29/4/83

### Is this the way to sound agriculture?

There is some similarity between Nampo's recent decision to cut back drastically on its maize plantings (See P 563) and the logic behind the national suicide of the AmaXhosa in the eastern Cape in the last century. It must not be allowed to persist.

The maize farmers stand a good chance of driving home the justice of their point of view. It is, broadly speaking, that they are unable to contain their costs because their materials and equipment are provided by protected industries at relatively high prices. So the only means of protecting their income is through increases in the maize price, which Pretoria won't grant to their satisfaction.

Problem is whether the maize farmers will be able to sustain themselves and their farms from circumscribed crops. If they are counting on their ancestors rising up to succour them, they ought to think again.

For, in fact, they might be doing just what Pretoria wants. Bumper crops from over-fertilised land, once the rains come, could create financing problems once more. Much of the credit created to finance earlier bumper crops has not yet been repaid, so any significant additional credit creation would not be viewed phlegmatically from Church Square. It would most certainly send the money supply shooting skyward, which, in turn, would send the general price level rising even faster than at present.

Moreover, if the gold price should begin to rise again, the purchasing of maize on world markets may be a convenient way of coping with inflationary domestic liquidity.

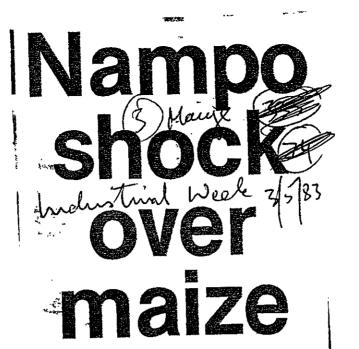
Nor should the maize farmers forget that they are reducing drastically the productive capacity of their resources. Recovering it again could be difficult.

Having said that, there is much to be said for the justice of the maize farmers' stand. They have shown that they are able to produce at below the landed cost of imported maize. They have done this despite the artificially high cost of agricultural inputs. And they are entitled to a fair return on their investment.

We want in this country a sound and competitive agricultural sector. So government will ultimately have to allow farmers to buy their equipment and fertilisers at the most advantageous price worldwide. And the prices of major agricultural crops will have to be determined by world supply and demand.

Thus the maize farmers' confrontation with Pretoria must not be allowed to deteriorate into an intransigent last stand, sacrificing farming efficiency to protect uncompetitive chemical, plastics and diesel engine industries. We hasten to add that it is not the protected manufacturers at fault. Government got them into this mess and it must now get them out.

The fact that there is a confrontation is a further indication of the futility of attempting to administer prices. The degree to which resource allocation is thus distorted is far more detrimental than fluctuations in market prices.



### By Mick Collins

MASSIVE losses in foreign exchange and widespread unemployment could result from last week's call by the National Maize Producers Organisation (Nampo) which urged farmers to cut their maize production by half.

The Nampo move came after a Government announcement that maize prices would be pegged and could not be increased by more than 9%

A spokesman for Nampo told Industrial Week that this could mean the cessation of maize exports which earn SA over R700-million a year in foreign exchange.

The spokesman said that the Government move made it virtually impossible for farmers to continue to plant maize at the present rate and hope to show a profit.

Chief of Research at Nampo, Dr Kit le Clus, said that the jobs of up to 50 000 farm labourers would be in jeopardy if production was cut by half.

Allied industries, such as fuels and fertilisers. would also be affected, he

Already some 700 workers in the fertiliser industry at Bothaville have been laid off,

. । <u>।</u>

SA Transport Services (Sats) deeply in the red and facing a grim year. would lose nearly R170-million in freight charges if farmers heed Nampo's call

Also hard hit would be the Richards Bay area where elaborate plans are under consideration to develop the harbour into a key point for maize exports

Economists have warned in the past that the development of Richards Bay is essential if the harbour is to survive

The tractor manufacturing industry would also suffer a serious setback if the proposed moves are implemented

This in turn could have ripple effect on the Atlantis Diesel Engine (ADE) programme which due to the recession, has been slowed down considerably

ADE recently laid off more than 200 workers amid reports of growing stockpiles of engine blocks.

The total tractor market forecast is between 8 000 and 9 000 units which is the lowest on record.

The Nampo spokesman said his organisation has asked the Minister of Agriculture and Fisheries. J J Wentzel, to come forward with an explanation for the Government's decision on the maize price.

### pledges to rry forget

Bekker said.

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father's bed. "The doctor has given her tranquillisers to help her sleep," Mr

He said his other daughter, Kim (25), was the first person to break the news to him that Kerry was safe. "I got a lump in my throat and couldn't speak.'

When Kerry saw her father she flew into his arms and started crying.

"She was filthy. Her hair was in a terrible state and Kim put her in the bath and gave her a good scrub," he

Mr Bekker has not made any definite plans for the future. "I want to play things by ear. I have made the necessary arrangements should she need psychological treatment at a later stage.

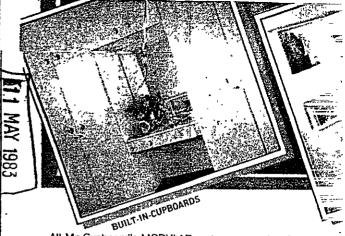
He thanked the hundreds of people who had telephoned him. "I never realised there were so many people who cared '

Consumer Reporter The Maize Board plans to mix white and yellow maize in an attempt to stretch the available supply of white maize

Although consumers prefer white maize, the board does not have sufficient stock to continue producing "pure products," the general manager of the Maize Board, Mr Hennie Nel, said in a statement today.

"Because of the poor maize crop it is now necessary to introduce mix-

The new mix will be produced from June 1 and will consist of 70 percent white maire and 30 percent yellow haize.



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Council. — Sapa. organised by the i invited. The meeting ernment officials de Klerk, and other Internal Affairs, Mr to which the Minist at the college last F over a political .... lowed student pro started on Monday The boycott,

Dr Ganesh Nair, nanded that the r cott lectures am dents continued 🚅 after more than I tion was closed field College of F DURBAN - The 2

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oday. The case continues

"Snomom sbyete was siways harvisitors and the atmo-Honings were frequent Mrs Hodgson said the

saw Mr Honing leave. Hodgson said, She then down the driveway, Mrs Mrs Honing staggered

here?": Mrs Honing replied: "Pat, please help me.

ing, a sleeve ripped, staggering down the driveway. Mrs Hodgson asked: "What on earth is happening a bang, She peered over the wall and saw Mrs Honturned. Then, after 11 am, she heard screams and While waiting for her return, she saw Mr Hon-ing drive past. A few minutes later Mrs Honing re-

Mrs Honing had gone to the bank. and they had agreed to have brunch together after attorney's offices, she had taken Mrs Honing home with Mrs Honing to the attorney. After leaving the that a day before the shooting she had agreed to go Earlier, Mrs Pat Hodgson, a neighbour, testiffed Mrs Angela Diane Honing, on May 17 last year

Springs police cells. and the accused remanded at the The case was postponed until May 18

sentenced to death. peared in the circuit court he could be convicted on the charges when he apwarned Mr Bonakele that it he was young girl may not be identified, Mr PD Nel, who ruled that the

eral charges. no fixed address pleaded guilty to sev-Mr Rudolph Mbuyisele Bonakele of

her prisoner for 10 days. kidnapped a girl on April 29 and kept the Springs Magistrate's Court having A 24-year-old man today admitted in

East Rand Bureau

### 'I kidnapped girl for 10 days'

Mr Honing has pleaded guilty to shooting his wife,

one and then handed them to the police. suicide, he had found letters in his car. He had read two days after his brother had attempted to commit ing's half-brother, Mr Abraham Honing, testified that At the Supreme Court trial yesterday, Mr Hon-

he asked forgiveness for what he had done. eis love for his wife was "stronger than me" and have his wife, no-one else could. In another, he said In one, Mr Jacob Honing wrote that if he could not

scribed the intense love he felt for his wife. businessman who allegedly murdered his wife de-CAPE TOWN - Suicide letters written by a Parow Own Correspondent

etters read in court

to fetch in excess of the reserve price of R125 000. Gold Coin Exchange holds the 1898 Kruger Pond, which is arr "original gold bar". Here Miss Dorian Blanchard of the South gold pieces from all over the world, including Tony Factor's .. tion comprises 40 one-ounce gold coins, gold medallions ar

of R45 000, but is expected to go for more than R50 000. The collecsingle nine. The one-ounce Magic gold collection has a reserve price Africa's only unique coin, an 1898 Kruger Pond overstamped with a the star items are a one-ounce Magic gold collection and South seen in South Africa are being offered in a postal auction. Two of



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### 11 MAY 1983 3 MARE

### SA to import 1,4-m tons of grain says Minister

**Political Staff** 

STAR

CAPE TOWN — South Africa is to import a massive 1,4 million tons of maize or other feed grains to help relieve the acute drought conditions, the Minister of Agriculture, Mr Greyling Wentzel, revealed in Parliament yesterday.

Replying to a question by Mr Errol Moorcroft (PFP, Albany), Mr Wentzel said the maize was being imported to replenish "possible shortages".

TyMr Moorcroft said the amount of maize to be imported was equal

to 50 percent of the amount used by farmers for stock-feeding during a normal year.

In a statement, Mr Moorcroft said there would almost certainly be a drastic increase in the consumption of maize, with farmers feeding it to their stock to maintain and improve conditions.

He warned: "We will hardly be producing enough maize locally this year for our human consumption and, for this reason, the amount to be imported is not excessive.

"If anything, it will not be enough."

Mr Wentzel said the importation of the maize had been put to tender.

FarmingCorrespondent
After intense pressure by maize farmers, an impartial body is to review the financial consequences of the Government's maize pricing policy.

The Minister of Agriculture, Mr Greyling Wentzel, announced yesterday that the standing committee on agriculture under the chairmanship of Dr AS Jacobs, vice-president of the SA Reserve Bank, would before August 15 report to him on the financial prospects of maize farming in



### 3 Hans Mercus 24583 SA MVS Maize in Amenca

Washington—Exporters said that South Africa probably bought at least 100 000 tons of maize at the recent tender.

Current competitive maize prices on the world market lead exporters to believe the bulk of the business was U S origin.

Maize Board general manager Mr Hennie Nel said in Pretoria: 'The tender was for 100 000 tons and that was the only quantity we were looking

He said no results are available yet from the tender, the second held this year, because of the devastating effect of the drought on the domestic crop.

The first tender was for 600 000 tons cif South African ports. The board has estimated that it will need about 1,5m tons of imported maize to meet local requirements.

South Africa originally tendered for 100 000 tons of maize for last-half October and first-half November delivery c and f South African ports, American dealers added.

Meanwhile, the SA Maize Board said that the mixing of maize has been postponed for a month.

In order to supplement local stocks of white maize, it was announced on May 10 that from June, 1 yellow maize would be mixed with 70:30 with white maize (maximum of

35 percent yellow).

On the recommendation of the Maize Board, the Minister of Agriculture has approved a delay in the scheme.

The board said the reason for postponing the mixing was that yellow maize was being delivered so slowly to the board's agents that the demand for yellow maize for feed and dispatch to the drought-stricken areas can hardly be met.

Mr Nel expected that the rate of delivery of yellow maize would increase in June and with the imported yellow maize expected from the middle of June, 'it should be possible to put the mixing arrange ments into

operation without disruption on July 1

'The ratio of white to yellow will remain unchanged for the time being.' Maize Board

### Maize Board<sup>()</sup> to consider legal action

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EAST LONDON — The Maize Board may take legal action against a tenderer who failed to fulfil a contract for the importation of 100 000 tons of yellow maize.

The maize — part of a 600 000 ton consignment — was due to be mixed with local white maize to make South Africa's drought-ravaged maize crop go further.

A Maize Board spokesman said the board had decided at this week's monthly meeting to ask the state attorney to see whether they could institute claims against the tenderer.

He added that the failed delivery would have little effect on the maize mixing plan as the other 500 000 tons was due to arrive in South Africa soon.

Tenders for the "failed" 100 000 tons would go out next week.

— DDR

MAIZE 3 Maize
Mixed blessing
FM 27519

By July, consumers should see the first results of the Maize Board's (MB) decision to market mixed white and yellow maize. The move is designed to stretch supplies following this year's poor crop.

Millers have been given a deadline by which to sell existing stocks to ensure mar-

keting uniformity.

From July 1, all maize products for human consumption will have to consist of a 7:3 ratio of white to yellow maize. This will continue until May 1984. It is the first time that the MB has resorted to mixing since 1973-1974, when the ratio was set at 4:1. This time round, the mix will contain a maximum 35% of yellow maize.

The latest arrangement also differs in that it involves imports — for the first time since 1962-1963 — as well as mixing. As much as 1,5 Mt of yellow maize will be bought, mainly from the US, for mixing, balanced feed manufacture and to support drought areas.

The imports will supplement white maize production for human consumption (3,5 Mt in 1982-1983) and yellow maize-based balanced feed (2,8 Mt).

The minimum price will be R170,05/t, the same as best quality white maize. Government's subsidy will be R100m

The deadline was earlier set for June 16. but this week Agriculture Minister Greyling Wentzel announced a postponement. More time was necessary because vellow maize is being delivered to MB agents so slowly that demand for the product for feed and for despatch to drought stricken areas can hardly be met

The quality of maize to be imported remains uncertain, says board GM Hennie Nel. The first shipment is due to arrive by mid-June.

The MB could have elected to use all-white supplies for human consumption before using yellow. However, Nel says that mixing the two from the start has less disadvantages and should be more acceptable to the public. "The mixed consumer product is pale yellow in appearance," says an industry source. "But nutritionally it's indistinguishable."

Another source notes that its white maize should be sold long ahead of the deadline for mixing He adds that the MB hopes to clear the market, to discourage bulk purchases for later sales after introduction of the mix

debacle embarrasses

### When tenders were opened on May 20, the chairman of the National Marketing Council, acting on the Minister's instructions,

on the Minister's instructions, accepted a tender by an outsider at a price said to be R20 per ton below the going rate.

The fenderer subsequently defaulted on his required performance guarantee and the Maize Board, which administers the importation of maize had to ask the State Attorney to recover damages to the State which damages to the State which could amount to more than R500 000

tused to exercise options obtained by the Maize Board at the beginning of April to import up to 1,5 million tons of maize at R165 per ton. Delaying purchases on a rising world market, he had to pay R4,25 million extra when he ultimately bought the 600 000 tons on May 6.

Agricultural economists comment that if the world maize price keeps rising, Mr Wentzel's do-it-yourself policy may in the end cost the State a total loss of R45 million.

The price of imported maize has considerable political significance, they say.

After all charges and costs, a quayside price of R172 per ton is equivalent to a total landed price of about R202 a ton. But if the Government is seen to pay R32 a ton more for imported maize then the R170 it pays the South African producer, its support in many areas would fall still further.

The ill-fated tender the Minister accepted on May 20 would have been a political skin-savér.

By Hannes Ferguson, Farming Correspondent

Under pressure to import maize at a price not too much higher than the South African producer price, Mr Wentzel by-passed the Maize Board to do the bargaining himself. His scheme has ended in disaster.

The maize saga began earlier this month on May 6 when the Maize Board ordered the importation of 600 000 tons of maize at tar-for maize at tar-Minister of Agriculture, Mr Greyling Wentzel, to increase imports of maize has ended in a major emernment. parrassment for the Gov-Direct intervention by the

asked for a further tender 100 000 tons. a tender price of R172 per ton (alongside quay).

Mr Wentzel then suddenly

### Maize tender failure n

THE failure of a tenderer to meet delivery of 100 000 tons of yellow maize could cost the State hundreds of thousands of rands if the price of maize on the international market increases by as little as R2 a ton.

The chief executive of the National Maize Producers Organisation, Pieter Gous, has questioned "the wisdom of the marketing board in putting out a tender for as little as 100 000 tons so soon after the acceptance of a ten-der for 600 000 tons on May 10"

He asks: "On what con-sumption basis did the board put out the tender?

The National Marketing The National Marketing Council accepted a tender for the import of 100 000 tons of yellow maize on May 20 as part of its plan to alleviate the 1,5-million-ton shortage following low crop yields.

The successful tenderer failed to provide the "required performance guaranteed" according to the Maize

teed", according to the Malze

Supply and demand condi-tions for "decent quantities to be delivered within decent time periods" should be care-

fully considered before tenders are put out, especially when the deal runs into millions of rands, according to maize producers.

According to a statement issued by the Maize Board, the State faces considerable losses, but the exact amount will not be known until after

By Amrit Manga

the new tender is called for

and the price is known.

It was decided at the board's monthly meeting this week to request the State Atweek to request the state Attorney to examine the possibility of instituting claims against the tenderer and whether the difference in prices could be recovered.

The delay in the mixing of

white and yellow maize, announced by the Maize Board this week, is, however, not linked to the failure of the 100 000-ton tender.

"Farmers were supplying yellow maize at a slower rate in the face of accelerating demand meinly because of the

mand, mainly because of the low crop but also because some were stockpiling their produce."

The mixing of yellow and white malze in a ratio of 30%:70% became a necessary interim measure for the first time since 1974 because of the

time since 1974 because of the poor crop and with only insignificant stocks of inferior quality white maize at unrealistic prices being available.

The chairman of the marketing board of the National Marketing Council, Roelf Kotze, could not be reached for comment. for comment.

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### maize shock xpayers

By Amrit Manga

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INEFFICIENCIES leading to delays of up to a month in the decision to import 1,5-million tons of maize have already cost the taxpayer R4,2-million, and the figure will increase when imported maize is transported inland

when imported maize is transported malarethis year.
Pieter Gous, chief executive of the National Maize Producers' Organisation, estimates that additional costs will run into millions of rands. At present the transport of

millions of rands. At present the transport of maize costs R30 a ton.

The Maize Board in a Press release refused to take any blame for the costly delay. Statements to the same effect have also come from the Minister of Agriculture and the Mathenia Marketing Council.

the National Marketing Council.

At a meeting of the Maize Board last week, it was pointed out that the need for the import of maize became obvious when it was decided in January to cancel all exports.

The board informed the Minister on March 4 that it had decided to increase its strategic stockpile of 900 000 tons, normally carried forward into the next season, to 1,2-million

Despite this 33% increase in the strategic surplus, the board informed the Minister that the season's estimated yield would not meet the country's domestic consumption.

The board estimated that an additional 850 000 tons of white maize and 550 000 tons of yellow maize will have to be imported to

of yellow maize will have to be imported to satisfy expected demand until the end of the current marketing season.

Failure of the Marketing Council and the Minister to respond to the Maize Board's request "forced the board to forgo options for the import of maize at very reasonable prices", costing millions to the State.

The option available to the board at the time was for 1,4-million tons at approxi-mately R7 a ton cheaper than the price even-tually accepted, on March 11, for the import of 600 000 tons.

Illustrating the added cost of delays, Mr Gous says: "The 600 000 tender would be delivered only in July this year.
"This would make shipment of maize for

animal feed to the coastal regions necessary, depleting inland supplies sooner than expected, and making it necessary to transport maize back inland when imports arrive.

Shipping maize back and forth at a cost of R30 a ton would have been totally unnecessary if tenders had been called for earlier in

the year, saving taxpayers millions."
At the time of going to press no comment was available from the National Marketing Council.

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BACONE!

By Jean Hey

The black literacy magazine Learn and Teach which has campaigned for more than a year for the boycott of unfortified maizemeal, carries an open letter in its latest

It asks maizemeal companies and the Department of Health to add certain vitamins to the food.

Vitamin-enrichment of maize could help curb two of the most widespread diseases facing blacks - cancer of the gullet and pellagra.

The Medical Research Council told Parliament recently that cancer of the gullet was now the most common

cancer among black South African males, and had reached "epidemic proportions" in Transkei.

It said lifelong inadequate nutrition was a major predisposing factor.

"In Africa the problem has emerged in places where the staple diet has been based primarily on maize," it said.

The cancer regresses when certain nutrients are added to diet. "Nicotonic acid and riboflavin are particularly effec-

Not only does the addition of these vitamins when added to maizemeal help prevent cancer of the gullet, they also help protect the consumer against pellagra as this disease is caused by vitamin deficiency.

The symptoms are diarrhoea, dermatitis (inflammation of the skin) and dementia (madness).

About 100 000 South Africans are treated for pellagra each year, according to the Department of Health - an estimate which the Medical Research Council believes is conservative.

(7)(6(83) NEWS

### Tender error coule threaten maize crops



Mr Greying Wentzel . . . boycotting Maize Board?

By Hannes Ferguson.

Another maize tender scandal erupted this week when it was disclosed that imported maize may carry

a dangerous plant disease.

Free State cattle fatteners have been told by a special representative of the Minister of Agriculture, Mr Greyling Wentzel, that maize arriving at Cape Town on Sunday on the ship Sea Grande Ace may be carrying mosaic disease which is a threat to the maize industry.

The Minister asked cattle fatteners to import bar-

ley instead of maize to fatten their cattle.

A source in the Department of Agriculture said that Mr Wentzel was boycotting the Maize Board be-cause maize farmers had criticised him.

As a result the maize import tender documents were not drawn-up by the Maize Board but by the State attorney who forgot to insert a clause that the maize supplied must be free of mosaic disease.

However, the Minister has decided that the imported maize should be sold only in Natal and not in the Free State or Transvaal.

## WILL CUT MAIZE OUTPUT BY HALF REVOLUTIONARY LAND SHAKE-UP

THE cut their output by half. tionary new agricultural policy that will mean telling maize farmers THE Government is poised to unveil a revolu-By WILMAR UTTING

of the controversial agricul-tural boards that fix quotas narket system instead

and prices and control supplies of farm products.

Experts in the maize industry have already proved there is no hope for farmers producing for export, and now say that 2 000 000ha of maize fields should be turned over to other branches of farming, particularly cattle breeding

Cattle breeding.
The message for farmers

is: adapt or die.
This week Dr Kit le Clus, chief research officer for the National Maize Producers' Organisation (Nampo), said: "Farmers can forget about exporting, forget about foreign reserves and must cut back production to sup-

only local nand, say a of 400 000 D) market, bit Suo

total of 6 700 000 tons." This crop could be grown on 2 300 000ha of mealieland, pasture. 2 000 000ha f mea. leaving crops month, ... 9

West State

the Minister

of the Reserve Bank, to ur-gently investiagriculture, chaired by Dr A S Jacobs, Wentzel, called on the standing committee on gate problems in the debt-rid-Agriculture, Mr Greyling Wentzel, called maize in-

Dr le Clus, one of the maize experts seconded to the committee, said this

week an announcement by
the Minister at the end of
August would be the first
step towards dramatic
changes in the country's entire agriculture policy.
"The Minister will announce to a special conference of Nampo that farmers
must cut back maize production to supply local needs
only. It will be absolutely totalitarian." Dr le Clus said.
"The farmers will be alt."

sequencies a to toe the line or suffer the consequences — and the con-"The farmers will be told are bankruptcy

# Farmers to

to turn over mealielands to pasture and concentrate on cattle, he said.

To allow free marketing of beef, the Government now envisaged the abolition of the quota system and the introduction of free marketing. "This in turn will mean competitive markets and more and cheaper beef. Beef consumption

means there must be a seri-

would have to be changed

ket and it 94c each.

will rise."
This c

This could lead to a fundamental change in eating habits and could bring red meat back to the ordinary man's table. Interviewed

at the organi-sation's head-

R1 000-million by the end of debts that would mount to a staggering total of bemillion tween R800-

quarters in Bothaville,

Mr Greyling Wentzel Free State, Dr.

Localled for urgent probe le Clus said soaring production costs and internal transport, added to high interest rates, had jed maize farmers into debts that • Dr Kit le Clus ...."forget exports"

the end

mean farmers just breaking even and would do nothing to Even a record crop of 14-illion tons next year would

mers had supported fluctu-ating prices by borrowing R400-million annually, 1974 and 1975, profits reached more golden years of

against land values.

They borrowed against values fixed not by productivity but by the inflated prices paid by the Governneeded the land for purposes other than farming. There was little opportun-

• Maize harvesting in full swing — it's too much

of a good thing.

allow for a bigge beef on the mark He identified ( for a bigger supply of in the market," he said.

ties that had killed the export market as:

Soaring production costs.

Protection of local indus-ries at the farmer's ex-

Farmers had been forced to pay more for local ferti-lisers, machinery and other production items than they

would for imported items.

The cost of rail transport had gone "through the ceiling". Even locally-produced jute hags cost more.

"We import jute fibres from Bangladesh and weave them in Butterworth, Transkei and in Paarl. They cost

ous rethink by the Governover to other grains, Dr le Clus said. Wheat, for examment on supply policy, ple, could be imported at R235 a ton, compared to the supports the Meat Board's theory of limiting the martine obvious alternative, ket to smaller supplies of is cattle breeding; and this impact that sells at high prices.

"The result of the whole exercise is zero," he said.

And by 1981/82 a similar-size crop resulted in a loss of more than R417-million.

"But Bangladesh will sell us the finished article at 50c.

"Now the Government says the present policy is used to protect us in case of boycotts. But if Bangladesh means to cut off supplies—and the country is so poor that is unlikely—it will be the supply of the fibres, not the supply of bags.

Maize profits had plummeted. In 1974/75 a crop of 8 800 tons yielded a profit of R318,5-million. A crop of 8 141 tons in 1978/79 produced profits of only R46,3-

had borne the cost of protecting local industry hy
paying more for the product,
Dr le Clus said, but the taxpayer did not know how payer did not know how much he was paying or even for what he was paying.

the cost of the product, they were borne by central Government and detailed in the finance budget, they could be passed on as taxation. "If, instead of those pro-tective costs being hidden in

"The taxpayer would pay a bit more, but prices would drop. The farmer would get less money per unit, but would produce more," he

"We'd be able to see exact-ly what we are paying for."

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WARNINGS of the disasters that could follow if control boards were given the power to fix and control agricultural prices were strongly voiced 50 years ago by a Government

commission of inquiry.

Headed by Dr P R Viljoen, the then Secretary for Agriculture, the commission was appointed in 1933 to advise on procedures for orderly marketing.

The commission accepted the value of control boards which acted as advisers — but rejected outright that they should act as one-channel marketers who could fix and control prices. The healthy practice was that of competi-

tive, free marketing, the commission said. Dr Kit le Clus, chief research economist for the National Maize Producers' Organisation, questioned this week whether the dire straits in which the maize industry found itself were not because the warnings of the 1933 commission had

The Viljoen Commission pointed out: "One-channel marketing which has as its object the fixing and control of prices, is economically unsound and socially unhealthy and while it may temporarily benefit producers it will inevitably lead to over-production, maladjustment of supply and

demand and an ultimate collapse of prices. This unanimous conclusion was accepted at the time, but overruled two years later when single-channel marketing was introduced in an attempt to protect farmers in a time

of widespread depression and distress.

### US maize shipment

arrives

Staff Reporter

THE first 25 000-ton shipment of maize imported from the United States was discharged in the Cape Town docks yesterday.

This was the first delivery of the 600 000 tons of maize to be imported from the United States and Argentina in the next six to seven months—the result of the South African maize shortage caused by the drought.

The manager of the Maize Board, Mr Hennie Nel, said in Cape Town yesterday that most of the present import—yellow maize—would be used for animal fodder, but some of it could be used for human consumption as well, as 30 percent yellow maize would be added to white maize from July 1.

Most of the maire discharged was earmarked for distribution points in the Western Cape but some will be taken as far as East London.

Mr Nel said the maize, which South Africa was forced to import, was an essential form of nutrition for South Africa as the whole dairy industry and chicken industry depended on adequate supplies

He said the maize shipment was of a good quality and free from plant diseases.

He said the prospects for a good harvest this year were good, but he was worried about the unseasonal rain in the Free State and certain areas of the Transvaal. He hoped this rain would not be the forerunner of another dry season.

}

24

(1) Whether the Maize Board recommended the importation of maize in 1983; if so. (a) why and (b) on what

2 whether a decision was subsequently taken to import maize; if so. (a) who gave the necessary authorization, (b) when was it given. (c) how much maize is to be imported and (d) where is it to be imported from;

3 whether tenders were invited for the was the successful tenderer: importation of such maize; if so, who

Œ

(5) was the successful tenderer; (a) when, (b) why. (c) who gave the whether tenders have since been innecessary authorization and (d) who

who was the successful tenderer; maize have been invited; if not, when will they be invited; if so. (a) who is whether tenders for transporting such (b) who submitted tenders and (c) reponsible for awarding the tender,

9 (a) when will the first shipment of imwhere will it be stored; ported maize be landed and **(**b)

3 the extent of the difference and (b) whether the consumer price of such who will receive this money? landed cost plus the cost of inland maize will differ from the sum of the

†The MINISTER OF AGRICULTURE:

(I) Yes.

(a) To provide for the expected local requirements.

> 3 At the meeting of 21 to March 1983.

 $\overline{2}$ 

(a) The Minister of Agriculture.

(b) On 28 March 1983.

(c) 1.4 million tons as estimated by the Maize Board.

(d) Any country.

(3) Yes- for 600 000 tons. Louis Dreyfus and Co. Ltd

**£** Yes--for 100 000 tons

(a) On 18 May 1983.

(b) A further quantity of maize was needed over and above the quantity of the first tender

The Minister of Agriculture,

<u>a</u> Springbokvlakte Ondernemings Edms) Bpk.

3 No, maize is imported on a c.i.f. basis. (a), (b) and (c) fall away.

9 (a) On 20 June 1983.

<u></u> The imported maize railed directly to buyers will be

3

(a) The extent of the difference will depend on the tender price and the inland port costs. handling and trans-

 $\widehat{\Xi}$ All debits and credits are for the account of the State.

section (5), will there be an opportunity for one of the national carriers like Safmarine to transport this maize to South Africa? Mr. P. G. SOAL: Mr. Speaker, arising out of the hon, the Minister's reply to sub-

†The MINISTER: They had the opportu-

cheaper price of maize as it is landed and which they would have to pay in any case for maize coming from the interior? that they do not have to pay the full price consumers can enjoy the benefit of the consumers. Is there any possibility that those transported directly from the harbour to the used locally in the Western Cape and was ly landed in the Cape and which is being It is in regard to the maize which was recentshould like to put a further question to him arising out of the hon the Minister's reply, I †Mr P. A. MYBURGH Mr. Speaker

Other methods are being considered to accommodate the people of the Western Cape †The MINISTER: The answer is "no"

supplementary question, is he indicating that Safmarine will be given the opportunity to undertake such transport in future? out of the hon, the Minister's reply to my Mr. P. G. SOAL: Mr. Speaker, arising

had the opportunity. \*The MINISTER: As far as I know, they

further arising out of the hon, the Minister's reply, in which he said that other methods are being considered to benefit the Western Cape consumers, can he give us an indication of what this might comprise? †Mr. P. A. MYBURGH: Mr. Speaker,

possible. It is still being discussed †The MINISTER: At this stage it is not

### W Cape outrage at Govt's maize policy

### Staff Reporter

WESTERN Cape farming and business interests today expressed outrage at Government policy which prevented local consumers enjoying the benefits of maize landed in Table Bay.

"We are being made to pay for the drought up north." said Mr Gert Bosch, secretary of the Western Cape Agricultural Union.

### FIRST BATCH

This follows confirmation in Parliament yesterday by the Minister of Agriculture, Mr Greyling Wentzel, that Western Cape consumers would have to pay the same price for imported maize, landed at their doorstep, that they paid for maize from the interior of South Africa.

The price paid for interior maize is R170 a ton plus between R30 and R40 for railage costs.

The first batch of im-

ported maize landed in Cape Town last week cost R172 a ton. Railage costs would be much lower due to shorter distances

The second consignment to be landed shortly will cost the Maize Board only Ri60 a ton.

Mr Philip Myburgh, the deputy Opposition spokesman on agriculture, said the price of imported maize could drop to as little at R151 a ton.

He said local farmers could have saved between R10 and R20 a ton on the first consignment if they had been given the advantage of their close proximity to the harbour.

This advantage would have increased by another R10 a ton for the second load.

He said the fact that local consumers would not benefit was unfair to the Western Cape, which depended on maize for

milk and meat production.

Western Cape agricultural interests recently sent a delegation to the Minister and the Maize Board, and there was great dissatisfaction at the reply they received.

### **OFFSETTING**

"Mr Myburgh said the Maize Board profit on imported maize was off-setting the loss caused by the poor crop due to the serious drought in the interior. This meant Western Cape consumers were effectively paying for the drought."

Mr Brian McLeod, the director of the Cape Town Chamber of Commerce, said the Western Cape was in a no-win situation.

"If we have to pay rallage for maize from the Transvaal and Free State, should we have to do the same when the maize is landed right here?" he said.

## SA heading for severe maize shortage

By Hannes Ferguson, Farming Correspondent

An acute maize shortage may develop within months, maize industry sources have warned.

They said that producer deliveries to co-ops and other Maize Board agents were far behind schedule and might not top 3,2 million tons. This was about 700 000 tons less than expected and equal to the tonnage to be imported, for which tenders had already been accepted.

The Minister of Agriculture, Mr Greyling Wentzel, has announced that no further tenders for the importation of maize would be called.

There will still be a shortage of 2,6 million tons, after using the carry-over from last year. This would, the Minister said, be covered by importing barley instead of maize.

The changeover was said to be prompted by the discovery that the imported maize could not be certified as coming from farms free from mosaic maize disease.

The Director of Seed and Plant Protection in the Depertment of Agriculture, Mr JF van Wyk, said however that the mosiac threat had been satisfactori-

ly solved by sending the imported maize to millers and cattle-fatteners in the Cape Province and Natal, away from the heartland of maize production in Transvaal and the Free State

But most of the feed millers and large cattlefatteners in the Transvaal who were contacted were unhappy about the Minister's suggestion to change over to barley.

Barley could possibly be 10 to 15 percent cheaper, but its feeding value was also 12 percent less than maize. The farmers would continue using maize unless the Government subsidised barley which they said was highly unlikely.

They also had no facilities for storing and handling barley, which in any case would have to be processed by a roller mill before being used.

Cotops which receive most of the maize delivered by farmers said there would still be maize stocks for folir or five months. After that, there could be a critical shortage unless the Minister dropped his ban on maize importation.

The Maize Board is expected to discuss the deteriorating supply position at length this month.

Mail Correspondent

CAPE TOWN. - Safmarine and other South African shipping lines have, because of the import system pre-ferred by the Govern-ment, lost out as carriers to this country of 600 000 tons of maize from the United States and Argentina.

Ministerial replies to Progressive Federal Party questions in Parliament last week showed that no tenders for transport of the maize to South Africa were invited by

South Africa were invited by the Government, as the maize was bought on a CIF (cost insurance freight) basis. The Minister of Agricul-ture, Mr Greyling Wentzel, said that as far as he knew, Safmarine had been "given an opportunity" to carry the maize.

Mr Michael Findlay, corporate general manager of Safmarine, said that in the CIF system preferred by the Government, the successful tenderer — in this case Louis Dreyfus, a French-based company - had full control over delivery.

Louis Dreyfus could invite tenders for transport of the maize. Athough Safmarine could tender in competition

with other shipping lines, Louis Dreyfus had the final say in the appointment of the

Mr Findlay said "This is in contrast to the FOB (free on contrast to the FOB (free on board) system, in which the importer has control over the whole operation, including the appointment of a carrier. "We naturally prefer the FOB method, and have had talks with the departments of transport and of agriculture."

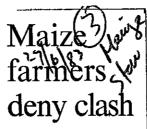
talks with the departments of transport and of agriculture to try to persuade them to change their approach in the interests of South Africa's shipping lines."

Mr Philip Myburgh, MP for Wynberg and an Opposition spokesman on agriculture, said he hoped Western Cape farmers would benefit from the lower landed prices at which the further shipat which the further ship-ments of maize were to be

imported.

Mr Myburgh said farmers
in the Western Cape were
"most upset" that they were being supplied with the im-ported maize at prices that would apply had it been railed from the north.

He believed a further shipment of maize was being imported at R151 a ton, as against the R172 a ton paid for the consignment discharged in Cape Town docks this month. He hoped West-ern Cape farmers would get the benefit of this lower



By Hannes Ferguson, Farming Correspondent

Maize farmers have denied reports that they have clashed with the Minister of Agriculture, Mr Greyling Wentzel.

The president of the National Maize Producers Organisation (Nampo), Mr. H de Jager, said today that reports of a break between the Minister and maize farmers were totally unfounded.

He said a close understanding existed between maize farmers and the Minister.

Although maize farmers faced many serious problems they were being studied by the Jacobs Committee.

Nampo had had discussions with the Minister on May 13 and it had been agreed to enlarge the Jacobs Committee by coopting the National Marketing Council chairman as well as three Nampo delegates.

SOUTH AFRICA'S malze shortage is far greater than at first estimated - and the financial plight of farmers far more serious, according to the chairman of the Maize Board, Mr. Crawford von Abo.

Addressing a Press con-ference in Pretoria yesterday he said to compensate for the shortage a further, 1570 000 tons of maize would have to be

imported.

He assured consumers, however, the board was able to handle the importation of enough maize to meet the local demand.

Discussions on the impor-tation of the needed maize

tation of the needed maize were now in progress with the Minister of Agriculture, Mr Greyling Wentzel.

The huge import of 1570 000 tons was in addition, he said, to the 700 000 tons already imported, and 1200 000 tons carried over from last season.

According to the heard's

According to the board's agents only 3 180 000 tons of local maize, would be delivered. This takes into account the amount kept on farms as stock feed and for other pur-poses and is about half the amount needed for South African consumption.

The original crop estimate by the Department of Agriculture was 4 698 000 tons.
The last official estimate was 4 161 000 tons.

Mr Von Abo said the crop had cost farmers R1 752-million to plant. Their return was estimated at only R635million.

Because of further drought damage, losses had increased by another R100-million in June. This meant that farmers were in the red to the extent of more than R1 100million.

Mr Von Abo said he had no out the Government and particularly the Ministry of Agriculture was aware of the worsening financial plight of farmers and that Government support was readed. ment support was needed.

Meanwhile R100 000 worth of Impala maize meal and Jabula food was donated yesterday by Premier Group Ltd to Operation Hunger.

At a ceremony at the Premier Group head offices, Mr Lance Japhet, director of Premier Group, presented a pledge of R100 000 to Mrs Hazel Moolman, acting director of the Institute of Race Relations which distributes food in drought stricken areas.

The Premier Group will supply the food over a period of four months whereafter Impala and Jabula will be available to Operation Hunger at greatly reduced prices for as long as needed.

The Impala maize meal will be available to people of KwaZulu, Gazankulu, Venda, and Lebowa. Vouchers for 12,5kg packs will be distributed by Operation Hunger and free Impala meal can then be collected from the local stores.

Operation Hunger feeds more than 16 000 children in the Bushbuckridge area, 6 000 in Acornhoek in the Eastern Transvaal, and 10 000 children through mission stations in several areas in Lebowa. It also helps the in Lebowa. It also helps the Red Cross in the Okiep area of the Northern Cape and funds five feeding schemes for pre-school and primary school chiadren in Bophuthatswana.

Pretoria Bureau GERALD REILLY

The maize industry is on the brink of financial disaster with the disclosure that South Africa must import a further 1,57 million tons of maize to supplement

the huge shortage.

The shortfall in this year's maize crop was far greater than expected and the financial plight of farmers far more serious, said the chairman of the Maize Board, Mr. Crawford von

Abo.
Maize farmers were in the red to the tune of R1 100 million. red to the tune of R1 100 million.
This year's maize crop had cost farmers' R1 735 million, while their return was estimated at only R635 million, he said.
The Maize Board was currently holding discussions with the Minister of Agriculture, Mr Greyling Wentzel, to arrange for the maize imports.

the maize imports.

Marye Hausend 29/6/83 X \*21. Mr. P. G. SOAL asked the Minister

- (1) Whether, with reference to his reply to Question No. 18 on 22 June 1983, he considered awarding the contract for the importation of maize on a free-on-board basis; if not, why not; if so, why was this contract not agreed to;
- (2) whether he will award future contracts on this basis; if not, why not;
- (3) whether he will make a statement on the matter?

### The MINISTER OF AGRICULTURE:

(1) Yes. After considering all the factors



, 29 JUNE 1983

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involved as well as the fact that the Maize Board recommended importation on a c.i.f. basis, it was decided to conduct imports on that basis

- (2) Depending upon the manner in which imports progress future imports on a f.o.b. basis are not excluded.
- (3) No, not at this stage.

### Malze

\*22. Mr. P. G. SOAL asked the Minister of Agriculture:

What was the tender price per ton in respect of each of the two tenders awarded for the importation of maize as referred to in his reply to Question No. 18 on 22 June 1983?

### . †The MINISTER OF AGRICULTURE:

First tender price, R172,74 per ton c.i.f. Second tender price, R151,00 per ton c.i.f. The latter tender did not materialize and a third tender for R160,09 per ton c.i.f. was subsequently accepted.

## Taxpayers will foot R400 million maize import bill

JOHANNESBURG—Maize imports to supplement the country's smallest crop in many years will cost about R400 million, according to Pretoria sources...

This is one of the major costs resulting from the worst drought in half a century.

According to agricultural authorities the actual cost of the drought

in terms of lost farm production, devastated grazing lands, and in the expected Escom and water tariff hikes, was virtually incalculable but could amount to several thousand million rands.

This was not taking into account the cost to industry if production was affected later in the year by power rationing.

The chairman of the Maize Board, Mr Crawford von Abo, announced in Pretoria earlier this week that the board would have to import another 1570 000 tons of maize, in addition to the 700 000 tons already imported, and the 1200 000 tons carried over from last season.

Of the 700 000 tons, 600 000 tons were bought at a price of R172,74 a ton and 100 000 at R160,09 a ton.

### No shortages

However, when offloading, insurance and other charges were added, the gross price would amount to about to R200 a ton, he said.

The board's agents estimated the total maize deliveries would, amount to just over 3 000 000 tons, or less than half of the quantity needed to meet the local demand.

Mr yon Abo assured consumers that the necessary quantity of maize would be imported and there was no need to fear shortages.

However, from tomorrow, South African consumers would have to put up with a white-yellow maize mix as part of the effort to spread scarce white maize.

And the Government has said that, irrespective of the cost of imported maize, the consumer price would not be affected.

This means that the difference between what the country has to pay for imported maize and the price it sells for locally will come from the taxpayer.

### Good rains save maize and avert need to import more

GOOD rains have saved South Africa's maize crop, averting the need for imports during the 1985-86 financial year.

Official estimates released by the Department of Agriculture show this year's maize crop at 6,7-million tons — a big improvement on last year's 4,3million tons.

The general manager of the Maize Board, Mr Hennie Nel, said it would not be necessary to import maize for the 1985-86 year.

### Higher price

In spite of this good news, consumers are likely to pay more for maize products when the new maize price is announced in May.

The National Maize-Producers Organisation is to meet the Maize Board on March 26 to ask for a higher price. The present producers' price is about R214 a ton and Nampo is asking for R270 a ton.

Nampo economist, Dr Kit le Clue, said farmers needed a big increase to meet soaring production costs.

The Government is likely to agree to an increase but analysts say it will not be as high as the Nampo demands.

### Communist

Meanwhile the last few shiploads of imported maize for the 1984-85 year will arrive in South Africa in the next few weeks.

Mr Nel confirmed that 20 000 tons of yellow maize had been bought from communist China as part of the import programme.

He said the Chinese maize cost R18 a ton less than US maize and was of a very good quality. The maize shortfall from June 1983 to today amounted to 4,3-million tons.

● Last year South Africa imported 2,5-million tons of maize at a cost to the taxpayer of R700-million, reports The Argus Financial Staff.

### Normal

If the Maize Board's estimate proves correct, the country could see huge sayings in foreign exchange.

In a normal year exports of maize earn between R400-million and R500-million

The higher cost of overseas maize and the transportation cost meant the Government had to pay out R200-million in subsidies last year.

### 23 000 chicks die as wind destroys batteries

### Tygerberg Bureau

THE unseasonably cold, wet weather has damaged fruit and vegetable crops in the Boland and R200 000 damage was caused on a Durbanville farm when wind destroyed five chicken batteries and killed 23 000 hatchlings.

Rainfall in the Peninsula this month seemed to be breaking every record, a DF Malan airport weather office spokesman said today.

So far over eight rainy days, a total of 71,9mm has been recorded. Last March 31,9mm was recorded over nine days and the average for March was only 14,4mm.

Ceres has had record rainfall

— 213mm in the past two days
which is almost double the record of 125mm in March 1902.

The average March rainfall for the region is 24mm.

Snow fell on Friday night on the Brandwacht and Waaihoek mountains near Worcester and there are fears that the wet weather will rot grapes still on the vine.

Brown rot has already appeared on yellow peaches, and potatoes, and onions are also rotting.

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### Maize shipped

to EL

Weekend Post Reporter

EAST LONDON — East
Londoners can expect at
least two maize-carrying
ships to offload in the Buffalo harbour each month,
according to the Acting
South African Transport
Services System Manager,
Mr L O du Toit
The first of the ships carrying imported maize,
Anchiles, docked in the harbour this week
Mr Du Toit said the ships
would, on average, carry
23 000 tons of maize.
He said the ships could be

would, on average, carry 23 000 tons of maize.

He said the ships could be He said the simps could expected to stay in the har-bour for eight or 10 working

days.

"Most of the maize will in the Eastbe distributed in the East-ern Cape," he said.

"Some will be stored in the grain elevator for later distribution."

## Maizegate' feared by consumer bodies

By Hannes Ferguson, Farming Correspondent

The Minister of Agriculture, Mr Greyling Wentzel, may soon order an official inquiry into alleged maize import malpractices.

Consumer body sources say Mr Wentzel is being pressured to explain the alleged waste of R4 200 000 of public money caused by a delay in the calling of tenders for a 600 000 ton import deal. The State Tender Board chairman, Mr K A Faure, has also publicly taken Mr Wentzel to task for the handling of a subsequent tender for 100 000 tons. How the tenderer defaulted on his performance guarantee has never officially been clarified.

The Minister said in a departmental publication he would fully explain the maize tender issue in Parliament — but has not yet done so. The consumer sources fear Mr Wentzel may attempt a cover-up.

### Maize mix plan begins

By Hannes Ferguson, Farming Correspondent

From July 1 — and until further notice — yellow maize will be mixed into white maize, the Maize Board announced in Pretoria yesterday.

The board's general manager, Mr Hennie Nel, said maize meal for human consumption would be mixed in the ratio of 70 white and 30 percent yellow maize meal. The mixing would in no way change the quality or taste—only the colour. The measure had been brought about by the evere drought, he said.

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ute care ";≂ who cets 'vieтвеў аге a social towards human

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JKKER.

ALTHOUGH I spent long hours explaining the problems of the maize industry to your reporter, it is clearly evident from the article she wrote, 'Farmers to be told: Grow less' (Sunday Express, June 19), that I failed to convey a proper insight into the complexity of the problems.

I wish to stress that I never attempted to offer any solutions to these problems, or to second guess the Minister of Agriculture's final policy formulations, or to compromise the deliberations of the Jacobs Committee or the decisions of the Minister.

The impression created by your reporter in quoting me as though I made certain statements anticipating the Minister's policy decisions is unfortunately wrong, misleading and embarrass-

The facts are that profits from maize farming have increasingly deteriorated in losses on the export market the past decade.

In the view of Nampo (National Maize Producers' Organisation) this deterioration stems largely from production costs rising faster than the net earnings on the export market, causing increasing losses on maize ex-

The net earnings on the export markets are determined by the prices obtained FOB our export harbours, less harbour dues and railage from the inland silos to the harbours, less the cost of handling the maize and the cost of storing it from the time of deliveries by the farmers to the time of export.

In 1982/83 the net realisation on maize exports averaged only R76 per ton - only a fraction of the total cost of production.

This means that with the present production structure, maize farmers can no longer profitably produce for exports. Also, calculations indicate that should farmers this year again plant 4 300 000ha of maize,

will necessitate a bumper -14-million ton crop to break

Anything less than that would again cause serious losses. This underlines the sad fact that for the coming year and for the foreseeable future farmers will have to restrict maize production to only the best lands.

If farmers do not adapt their maize production pattern along these guidelines. one could well expect a worsening in the present huge farm debt situation

Bad debts to summer grain co-operatives alone could amount to between R800-million and R1 000million by August, up from R84-million two years ago. If farmers succeed in substantially reducing the maize area the question is what will they use it for?

The total area under sunflowers is around 260 000ha,

There's R15 to be won each week for the best letter sent to.Express It! The column is yours, but try to limit letters to 150 words. Our address is: Express It1, Box 1067, Johannesburg 2000.

### Others' smoke from cigarettes gets in my eyes

IT IS unfair to have to suffer other people's smoke. I cannot be impolite to guests, but where are their man-

ners? When they leave, my home reeks of smoke and my eyes are irritated and burning. - 'PUFF ADDER', Berea.

□R15 letter above

IS IT necessary for Afrikaans TV dramas to be tearjerkers? As an Afrikaner, I feel 'Orphan-Annie and the rich landlord' theme has been done to death.

Are we such a backward and dour lot that is is deemed compulsory for us to weep? - MRS M DE LANGE, Sunnyside, Pretoria.

AS HUMANS, let's give if we've got it; help where we can; live life joyously and consider and treat with respect every other deserving human being. — 'HUMANITY', Hillbrow.

IT IS a shame that the R15 prize was awarded to someone who begrudges publicity for the welfare of animals. (Sunday Express, June 19). After all, most animal distress is caused by human beings.

Never mind, perhaps 'Human Lover' will donate the money to some human charity. — ANIMAL LOVER, Eden-

I ABHOR the fact that a certain liquor store sells paper cups with its liquor.

This leads to drinking around the premises of the bottle store and helps create a positive eye-sore of litter. HARRY HEIDMANN, Hillbrow.

☐ The Sunday Expresss regrets the misunderstanding and apologises for it. — Editor

and under grain sorghum only 170 000ha. Any signifi-cant switch from maize to any of these two (biologically optimum) alternatives could effectively destroy their profit potentials, which might solve the maize problem but would not solve the farmers' problems

Another option to farmers could well be to turn most of the redundant maize area to grazing pastures. This would, however, increase the supply of beef, which will cause particular repercussions in the meat industry.

The facts are that the current problems in the maize industry are the result of long-term adverse trends. The 1983 drought is a short term phenomenon that did not basically cause these problems but merely emphasised them.

The problems can therefore not be solved by shortterm measures and any solution should be aimed at structural corrections in the longer term. The Minister of Agriculture has, after discussions with Nampo, referred the problems in the maize industry to the Jacobs Committee.

For this purpose he expanded the committee to include four representatives from Nampo The Jacobs Committee is to report to the Minister on policy recom-mendations by not later than August 15

The Minister has agreed to inform a special National congress on September 5 his policy decisions. T... Minister also announced Parliament recently that !-will bring out a White Paper on agricultural policy earl, next year

One can therefore expethat the Minister's policy de cisions during the course the next 12 months =: strongly determine t future well-being of agricu! ture in this country.
In this process Nampo

working in close co-oper tion with the Minister his advisers.

We trust this explanat will serve to clear up .... misconceptions and unctainties that could have 😓 created by your report. DR C F LE CLUS, Head, I velopment Foundat! Nampo, Bothaville.

### CHAMPAGNE POOLS (PTY) LTD



The most experienced pool builders in South Africa are still offering the best value and guarantee for money. Now is the time to start thinking about a Pool before the big rush and price increases are

coming

SOUTH Africa's maize to be higher than normal be-shortfall this year has cause of the devastation caused to subsistence crops risen to more than 2million tons, according to trade and official

When the Maize Board announced, the Government's intention to import maize in late April, the shortfall crop was put at 1 500 000 tons.

Several factors have combined to increase this figure, which several trade sources thought was in any case an underestimate.

The drought, thought to be the worst to hit South Africa this century, has also left large areas of grazing land useless. This has forced many farmers to keep some maize back for feeding cattle. At the time the first maize

import tender was an-nounced, the Department of Agriculture put the crop at 4 350 000 tons — slightly more than half last seaon's

8 320 000 tons.

The latest official estimate puts the crop at 4 180 000 tons and some trade sources think it will be below 4-million tons.

Demand, usually about 6-million tons a year, is likely

in the homelands.

People in these areas, many of whom are in desper-ate straits because of the drought, will be forced to buy millers' maize.

How much maize will be imported remains open to question. Tenders have been for 700 000 tons and trade sources expect more announcements from the Maize Board soon.

The board's general manager, Mr Hennie Nel, who expects the maize shortage to be between 2-million tons and 2 250 000 tons, says the Government may decide to make up some of the short-age with other imported grains, such as sorghum or barley.

.These would be used for compound feeds, with human demand met by mixing white maize, the type preferred by consumers, with yellow maize.

Availability, price and the use of facilities are among the factors which will decide the composition of the remaining imports. Mr Nel expects a decision to be reached soon. — Reuter.

## Farmers told to plant less maize

## By GERALD REILLY Pretoria Bureau

THE National Maize Producers Organistion (Nampo) has recommended to farmers that they cut back drastically on the areas planted to maize in the coming summer grain season.

The general manager of Nampo, Dr Pieter Gous, warned yesterday that farmers could "produce" them selves into a serious problem if they planted marginal lands to mealies.

"If they take our advice they will plant only on those lands with a high potential, where production costs are relatively low."

Dr Gous said that at the current unrealistic maize price, farmers who attempted to grow on low potential land would find themselves in serious financial difficulties.

"If the industry produces a surplus, and in a normal season this will happen unless Normally about 4 500 000ha were planted to maize he said.

maize, he said.

If producers heeded the advice of Nampo, this area would be cut back to little more than 2.500,000ha

would be cut back to little more than 2 500 000ha.

If they rejected the advice their already critical financial plight would become more serious, he said.

The prices of inputs, including fertilisers, machinery, labour and seed, were continually rising and others.

The prices of inputs, in cluding fertilisers, machinery, labour and seed, were continually rising, and only an efficient farmer, farming on high potential land, was in a position to profit by maize growing.

He claimed that if SA had.

He claimed that if SA had another ruinous drought in the coming season and only the coming season and only 2500 000ha to 3 000 000ha were planted to maize, the country would be no worse off, in terms of tons reaped, than it was last season. the area is reduced, it will have to be exported at a loss, and farmers will be heavily levied to meet the loss," he

## Still more maize to be imported.

By Hannes Ferguson, Farming Correspondent, and Joao Santa Rita The importation of malze has been resumed.

The Minister of Agriculture, Mr Greyling Wentzel, acting on recommendations made by the Export Advisory Committee, has asked the Maize Board to call for tenders for the importation of a further 500 000 tons of yellow maize.

This will bring the total purchases under tender to 1,2 million tons is expected to be purchased.

Mr Hennie Nel, general manager of the Maize Board, said full tender conditions were obtainable from the board's head-quarters in Pretoria.

He said unloading of the first three shiploads of maize was almost complete. Two further shiploads were expected next week.

Mr Nel believed the distribution programme he had worked out would ensure buyers' and consumers' requirements would be met.

This was the biggest importation programme for maize in the country's history.

The Maize Board has assured the milling industry that the price of maize will not go up despite the imports.

Mr. Peter Thomas, divisional manager of a large milling company, said yesterday that because of the drought this year's production was two million tons short of the country's needs. However, because of existing stocks the real shortage of white maize was one million tons.

White maize was available in the United States but the American stocks were of poor quality, he said.

"The Maize Board then decided to mix our stocks of yellow maize with white maize, a decision we welcomed. But this means there will be a shortage of yellow maize, traditionally used in our country to feed animals. About one million tons of high quality yellow maize will be imported from the United States," he said.

"However we have been assured by the board that there will be no price increases."

The mixture of yellow and white maize will mean the disappearance, at least for a year, of white maize from shops:

## Estimates for maize shortfall increase

JOHANNESBURG—South Africa's maize shortfall this year has risen from original estimates and now stands at more than two million tons, according to trade sources and maize officials 2 Many L. Moreum 15/163

When the Maize Board operate straits because of

When the Maize Board first announced the Government's intention to import maize in late April, the shortfall from the drought ravaged domestic crop was put at about 1,5 million tons.

Several factors have combined to increase this figure, which several trade sources thought was in any case an underestimate.

The drought, thought to be the worst to hit South Africa this century, has also left large areas of grazing land useless.

## **Cattle**

This has forced many farmers to keep some maize back on the farm for feeding cattle, so reducing supplies to the market.

In addition, the estimated outturn of the 1982/3 maize crop has been lowered as the drought has continued to take its toll. At the time the first tender was announced, the Agriculture Department put the crop at 4,35 million tons, just over half last season's 8,32 million tons.

The latest official estimate puts the crop at 4;18 million tons, and, some trade sources think the outturn could be below four million tons.

On the consumption side, demand, usually around six million tons a year, is likely to be higher than normal, because of the devastation caused to subsistence crops in the black homelands, the sources said.

People in these areas, many of whom are in desperate straits because of the drought, will be forced to buy commercially-ground maize, they said.

Exactly how much maize will be imported remains open to question. So far, tenders have been held for 700 000 tons and the sources expect more announcements from the Maize Board in the near future.

## Barley

Maize Board general manager Hennie Nel, who expects the maize shortage to be between two and 2.25 million tons, said the Government may decide to make up some of the shortage with other imported grains, such as sorghum or barley.

These would be used for compound feeds, with human demand met by mixing white maze the type preferred by consumers, with yellow maize.

Availability, price and the usage of facilities are among the factors which will decide the make-up of the remaining imports.

— (Reuter)

# Maize imports into S A 'pose disease threat'

## Mercury Reporter

THE Maize Board had taken a calculated risk in importing maize which could result in the introduction of foreign diseases, Dr David Agenbach, Deputy Director-General of the Department of Agriculture, said yesterday.

Three large consignments of maize from overseas have already arrived in the country and a further two are expected early next week.

Dr Agenbach said the exporters could not give satisfactory assurances that the maize was free of all diseases.

'According to the board, permits for the import of 700 000 tons of maize have already been issued and, depending on future circumstances, even more may have to be imported,' he added.

Mr Hennie Nel, general manager of the board, said yesterday that a further 500 000 tons of yellow maize would be brought

Dr Agenbach said there was no option but to import maize. Not to import it could mean famine in parts of the country.

But farmers should not plant it: 'This could trigger off the establishment of, and spread, potentially dangerous diseases,' he said.

Mr Alwyn Bischoff, of the Natal Agricultural Union, said: The imported strains are untried here and because of possible disease it goes without saying that the maize should not be planted it is for human and animal consumption only.

Dr Agenbach said samples of all consignments would be planted, under quarantine.

By Hannes Ferguson, Maize imports will shortly be

resumed — once again under the control of the Maize Board. With only a week left to ar-range further maize imports to range further maize imports to stave off a serious shortage in October, the Minister of Agriculture, Mr P T du Plessis, has relinquished his personal control over maize imports.

He decided last month to re-

place maize imports with bar-ley, but this plan was thwarted by the refusal of cattle fatteners and feed manufacturers to accept barley as a substitute. At the same time the world price

of barley shot up.

After a series of crisis meetings in Pretoria this week, the administration of maize imports was placed back in the hands of the Maize Board.

" To brokening with free page to see your want war on a

## Maize farmers pray good early spring rains

## By GERALD REILLY Pretoria Bureau

FARMERS throughout the FARMERS inroughout the grain producing areas are dreading the approach of summer and the possibility of another disastrous dry season.

According to a survey completed this week by the Transvaal Agricultural Union, farmers are waiting "in great tension" for the ad-

vent of the planting season.
All, the TAU says, are praying for early spring rains to rescue them from an "untenable position" as far as grazing, water and the preparation of lands for planting are concerned.

The general manager of the National Maize Producers Organisation (Nampo), Dr Pieter Gous, said the Land Bank and the SA Reserve Bank had been approached for authority to borrow funds

abroad to finance the plant-

abroad to mance the planting of the 1983/84 maize crop.
It was possible, he said, to get funds in other countries cheaper than in South Africa.

Dr Gous said Nampo has advised maize farmers to cut down on their inputs of fertilisers, fuel and labour this year and to plant a smaller area to maize.

Nampo has also advised farmers to plant only those lands where a fairly high yield is possible.

Dr Gous said this could

lead to a situation where instead of the normal 4 500 000 ha being planted with maize the area would be limited to about 2 500 000ha.

Dams were empty and many rivers had run dry. Spray irrigation had virtually been stopped. Natural grazing had disappeared and animal feed was almost unobtainable. Lucerne supplies

were bought out well in advance, at prices of up to R560

a ton.
"The prospects for planting are sombre and dependent on good early spring rains," he said.

The financial plight of far-mers was becoming more se-rious because of high production costs and interest rates "but their morale remains high", the TAU found. In the Eastern Transvaal

most dams are empty. Irrigation water has dried up, while the Vaal River at Er-melo has virtually stopped flowing. Most springs are dry and in the Piet Retief district rivers are at their lowest level in 50 years.

In the southern Lowveld, dams are about 75% full and in the northern parts 30%.

In central and western Transvaal dams are from empty to 20% full.

## feed ing in the

across the Fish River in Ciskei 500 ha of mealie stalks — valuable cattle feed — lie rotting in the sun.

White farmers in the drought-stricken areas this side of the border claim the Ciskeians are not using it — yet they are barred from buying

The mealies were apparently planted by the Ciskeian Department of Agriculture but due to the drought had failed to tassle.

Some of the stalks have been baled and these bales too are exposed to the elements.

White farmers, already cut off from the Tyefu Irrigation Scheme lucerne, are concerned about wastage on this scale in times of severe drought.

They are forced to buy stalks from the Transvaal at considerable additional expense, and although the South African Government bears 75 per cent of the railage costs, the farmers regard

this as unnecessary expenditure.

Approached for comment yesterday, the Minister of Agricul ture, Mr L. M. Fani, said he had no knowledge of the particular case but would investigate the matter. "We

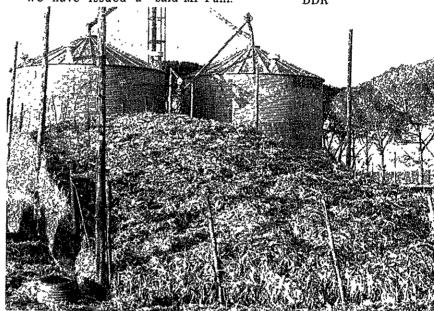
have issued a

such stalks be baled and sold to Ciskeians. I know in some areas this is certainly being done at the

moment.
"We cannot allow valuable feed to go to waste while our farmers are so desperate for fodder, said Mr Fani.

Ciskei ar present could not afford to sell available fodder to farmers beyond its borders "because we need it for ourselves".

Mr Fani said he would give his urgent attention to the matter. - DDC-DDR



Some of the mealie stalks apparently going to waste in drought-stricken Ciskei,

# Sale of white maize now an offence

Pretoria: From today no pure white maize products may be sold by the trade in South Africa.

Mr Hennie Nel, general manager of the Maize Board, pointed out in a statement to Sapa to-day that severe action will be taken against parties or persons continuing to sell pure white maize products.

The critical position of maize stocks in the country makes it imperative that no further permits to be issued authorising wholesalers or retailers to dispose of white maize products.'

## **Return stocks**

Mr Nel said that in cases of traders still having white maize products on hand, they are advised to return those products without delay to the relevant suppliers to be mixed with yellow maize products."

'Traders who are under the impression that

they may sell white maize products on hand until stocks are exhausted, labour under a misapprehension and render themselves liable to prosecution, Mr Nel said.

## **Next crop**

'In the light of the serious shortage of white maize and the considerable expenses incurred by the Government to ensure that sufficient maize is available until the next crop is harvested, it cannot be allowed that the mixing regulationsn which have been announced in good time, be ignored.

Mr Nel said the Maize Board could not allow an emergency to be abused for personal gain, and consequently the Board's inspectors will institute the necessary prosecutions in all cases of contravention. (Sapa) MaizeHen warning Mercury Reporter 8 3

WHOLESALERS and retailers who are still selling pure white maize products could face prosecution.

prosecution.

The general manager of the Maize Board, Mr Hennie Nel, yesterday said it was 'imperative' that no further permits be issued authorising whole salers or retailers to sell white maize products because of the critical shortage of maize stocks.

Traders who still had

Traders who still had white maize products were advised to return them to the suppliers so that they could be mixed with wallow maize with yellow maize products.

# Traders happy 8 about maize

## move

Post Reporter

PORT ELIZABETH'S maize distributors and retailers have reacted favourably to the Maize Board's immediate ban on the sale of pure white maize products.

The ban was announced yesterday by the general manager of the Maize Board, Mr Hennie Nel, who said all traders still having pure white maize products had to return them without delay to the suppliers to be mixed with yellow maize products. Those who failed to do so would face prosecution.

Mr Nel said no further permits would be issued authorising wholesalers or retailers to dispose of white maize products.

A spokesman for one of Port Elizabeth's maize supply companies said:

We are negotiating with all the retailers to return their supplies of white maize, which we will then send to our mills.

"If it is hygienically safe it will be mixed with the yellow maize but old products will be used in animal feed products."

Another distributing company manager said all their white maize products were sold last week

"The headache starts when we have to send all the returned supplies of the white maize to our mill in Aliwal North because it will involve considerable expense," he said.

A Port Elizabeth hyper-

market spokesman said.
"There has been no resentment from the public concerning the ban.
Bacause the nutritional value and the price remains the same we do not visualise any problems."

products came into effect at the beginning of this week.

Mr Nel says the decision to mix white and yellow maize (30% yellow against 70% white) was taken as the best solution to provide for consumer needs in South Africa.

Two other possibilities were rejected — to import white maize, which is of lower quality than South African white maize, or to use up all white maize stocks and then to import yellow maize.

Mr Nel maintains that the mixture plan is to the benefit of all consumers.

However, he does not see why merchants who have bought up large stocks of white maize should now benefit while those who have conformed to Government regulations should lose business.

2:

## 5 Thes 31/7/83 price could cost SA

By Elizabeth Rouse SOARING world maize prices because of a heatwave in the US corn belt could cost the Maize Board millions.

After purchasing 1,2-million tons of maize on world markets at undisclosed prices, the Maize Board wishes to buy another 800 000 tons.

World prices have risen 21% in the past two weeks, however, and this could add millions to SA's maize import bill.

While tender prices are a closely guarded secret, the world spot price

suggesting that the second tranche of maize might cost R16-million more than if it had been bought two weeks ago

Because prices could go even higher, the board, together with Minister of Agriculture Greyling Wentzel and the Export Advisory Committee, might decide to import the rest of South Africal to another the rest of South Africa's needs as soon as possible.

The world maize market is fluctuating wildly, and prices could go either way in the next two to three weeks, depending on climatic condi-

So far the international price trend has been sharply upwards. Commodity traders expect prices to rise with temperatures in the Corn Belt.

On the other hand, the situation might change dramatically. As soon as temperatures — and rain — fall in Iowa, Illinois, Missouri and Nebras-

ka, corn prices will decline.

Importing countries have been buying small quantities frequently from maize-producing countries, hoping that prices will come down. But they might well have miscalcuwhich grows 45% of the world's maize crop, may be down 34% this year to an estimated 5500-million

Besides adverse climatic conditions in the Corn Belt, the payment-in-kind programme has already tak-en 82-million acres (33-million ha) of US farmland out of cultivation, fur-

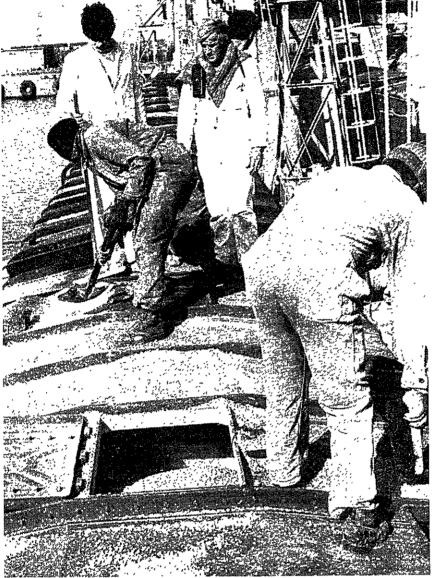
ther reducing crops.

Hennie Nel, general manager of the Maize Board, says that so far purchases have been made at reasonable prices.

fo	r maize this week was \$130 a ton,	tions in the US's Mid West corn belt.	It looks as if production in the US,	To Page 3
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East London harbour workers have switched to round-the-clock shiftwork to enable them to keep pace with the arrival of import maize shipments...

## Maize pours into EL

EAST LONDON — South Africa's third maize import-order — 200 000 tons of it is being brought into the country through East London.

And local harbour staff have been put on round-theclock shiftwork for the first time in eight years in an attempt to make way for the discharge of the 26 984-ton maize-carrier Decca Fraternity.

Discharge of the similar-sized maize-carrier Nautilus has consequently been speeded up.

The port manager, Mr Brian Paddey, said discharge crews had been working two eight-hour shifts..." but the arrival yesterday of the Decca Fraternity made it necessary to switch the 50-odd dockside workers to two 12-hour shifts."

Mr Paddey said this was the first time since early 1975 that local harbour staff have had to go on round-the-clock shift-

work.
"By introducing the round-the-clock shift system we hope to have the Nautilus cleared by late tomorrow", he said.

Meanwhile, the Decca Fraternity is tied up at a berth, on the opposite side of the river — waiting to discharge 25 000 tons of yellow maize.

Dockside workers have been using six mechanical grabs to load the maize directly into railway trucks and have been averaging 240 tons an hour.

The maize that is being brought into the country through East London is part of a 600 000 ton import-order that the SA Maize Board has bought from the United States and Argentina for just over R100 million. The imports are to fill the shortfall in local production. — DDR.

THE Maize Board declines to disclose the result of its latest import tender for "tactical reasons", says the manager, Mr Hennie Nel.

He says the result of the 500 000-ton tender, the third to be held this year, will be published "when it suits us".

"Giving the prices now could make things very difficult because of the recent upswing in the market."

Hot weather has boosted grain prices on American and European markets in the past month. US No 3 yellow maize for September was quoted at \$159 a ton CIF in Rotterdam yesterday com-

## SA facing rising heavy maize price

pared with \$138 on July 1.

Prices have also risen on the Chicago Board of Trade, December maize rising to 338c a bushel from 275c in the

same period.

The US Department of Agriculture says maize prices are likely to stay strong until the harvest if the US average

yield is lowered by dry weather.

Mr Nel says the tender has been wrapped up, adding that as in the first two calls, the yellow maize will be a mixture of US and Argentinian origin.

Results of the first two ten-

ders were released promptly. The first, for 600 000 tons, was R172,74 a ton CIF South African ports and the second, for 100 000 tons, was struck at R160,09 a ton.

So far 1 200 000 tons of yellow maize have been ordered from overseas, but the SA shortage is 2-million to 2 500 00 tons, and traders say more tenders will be called.

Traders said the recent surge in prices did not necessarily mean that the price paid at the latest tender was much higher than the first two calls.

Prices, particularly in Chicago, were also influenced by speculation. The stock situation in trade warehouses could also affect the price the Maize Board would pay.

Question standing over from Wednesday, 10 August 1983:

Maire O. 61. 1901 Western Cape: maize 1915 3. Mr. P. A. MYBÜRGH asked the

Minister of Agriculture:

- (1) What is the nature of the other methods being considered to benefit Western Cape consumers of imported maize, as referred to in his supplementary reply to Question No. 18 on 22 June 1983,
- (2) whether the discussions on these methods have been completed; if not, (a) why not and (b) when is it anticipated that they will be completed; if so, (i) what is the outcome of these discussions and (ii) in what manner will Western Cape consumers benefit or have they benefited from these methods;
- (3) whether he will make a statement on the matter?

## †The MINISTER OF AGRICULTURE:

(1) Specific methods for the benefit of Western Cape consumers of imported maize as well as the implications thereof can only be considered after

17 AUGUST 1983

clarity has been obtained with regard to the several factors connected with the distribution arrangements for the various consignments of imported maize such as prices, railage, the interest of consumers relatively close to or far from the ports and the cost to the State.

- (2) No.
  - (a) For the reasons mentioned under (1) above.
  - (b) Probably not before the end of August 1983.
- (3) No, not at this stage.

## Pretoria Bureau

SOUTH AFRICA, because of SOUTH AFRICA, because of the drought, will have to im-port more than two-million tons of maize this year, the deputy governor of the South African Reserve Bank, Dr A S Jacobs, said in Pretoria yesterday.

Speaking at the Pretoria Show, Dr Jacobs said in 1980/81 a record maize crop of 14 600 000 tons had been harvested. However, this year's crop totalled only 3 800 000 tons.

"This is not enough for our yearly domestic needs of about 6 500 000 tons, which

means about two-million tons will have to be imported,' Dr Jacobs said.

Dr Jacobs said farmers in many areas were making use of Government aid to feed their animals, as there was no grazing available.

He said the effect of the drought on the country's economy could be gauged from the fact that the contribution of the agricultural sector to the Gross National Product had declined by 8% during 1982.

"This , however, does not fully reflect, on the one hand, the total loss of income

caused by the drought, or, on the other hand the financial burden which it has imposed on the domestic economy," Dr Jacobs said.

Dr Jacobs revealed that it was estimated that the debts was estimated that the debts of farmers, which would be consolidated by the Land Bank, were likely to amount to R1 000-million.

"The carry-over debts of farmers with their co-operatives are estimated at a further R800-million."

"In addition the farmers will need credit amounting to almost R1 200-million for the planting season," said Dr Jacobs.

# Maizes way farmers a hope for new deal

By Hannes Ferguson, Farming Correspondent

A new Government maize policy may be announced at a mass meeting of maize farmers in Johannesburg on Monday when the Minister of Agriculture, Mr Greyling Wentzel, addresses a special congress of the National Maize Producers Organisation (Nampo) at Ellis Park,

Maize farmers are hoping that his speech will herald a new deal for the embattled farmer. But farming leaders fear that actual changes to be announced may be much smaller than anticipated.

Nampo had claimed that not only the drought, but also the Minister's price policy and Government protection of fertiliser and tractor manufacturers, were killing the maize industry and driving the farmers from their land.

Farmers also claimed that maize export losses were largely caused by the unrealistic rand-dollar exchange rate.

But the Minister of Finance, Mr Owen Horwood, has repeatedly ruled out any devaluation of the rand.

On the insistence of Nampo and the SA Agricultural Union, both the Ministers of Agriculture and Industries have ordered investigations into inflation caused by import tariffs on fertiliser, tractors, and other farm input prices.

The respective reports by Dr AS Jacobs and Dr JJ Stadler have now partly vindicated the farmer's views.

Agricultural economists say that unless the Government intends to subsidise exports the only alternative for the maize industry would be to limit production to the home market, thereby eliminating export losses.

Taking maize fields out of production to grow sunflower for diesel would be possible, the economists felt, but this would require a large subsidy.

Govt plan to save aize industr

By Hannes Ferguson,

Farming correspondents to be saved by with ruin; the maize industry is to be saved by gradually limiting maize production to the requirements of the home market, according to a new Government initiative.

The chairman of the Government's agricultural working group, Dr AS Jacobs, today announced the Government's new maize policy at a special congress of the National Maize Producer's Organisation (Nampo) at Ellis Park in Johannesburg.

For his share of the home market, the maize farmer would receive a quota. For his production within his quota, he would get a price to be determined by

the Government.

For maize marketed in excess of his home market quota, he would receive the average price the Maize Board could realise on the export market.

Dr Jacobs said the State would prefer maize pro duction to shift to the best soils

on every farm.

This would have serious consequences for the markets of agricultural products to which farmers would now switch sunflower, sorghum, meat and milk — Dr Jacobs said."

It would also very seriously affect the fertiliser industry, tractor manufacturers and others.

But, Dr Jacobs said, that was to be preferred to a devaluation of the Rand which would bring temporary relief to exporters but could possibly add to inflationary pressures.

The Government plans to implement the working group's recommendations as soon as possible, according to the Minister of Agriculture, Mr Greyling Wentzel, who spoke later.

# 0 Save

ernment South African maize industry from ruin was put forward by the Govyesterday A RADICAL package to save the Johannesburg

extraordinary congress of the National Maize Producers' Organisation (Nampo) chairman of the committee which invesby Dr Japie Jacobs, deputy g The proposals were outlined at deputy governor Bank and

this report gather dust. The matze indus-try is strategic to South Africa." The package, about which relatively ngated the industry.
The Minister of Agriculture, Mr Greying Wentzel, told the 2 000 farmers assembled at Ellis Park: "We shall not let

few reservations were expressed speakers, will have to be expressed by approved at

Nampo's next congress in March next year after careful investigation.
Cheering greeted Dr Jacobs' recompendation that the State accept responsibility for the accumulated deficit of ability. R223-million in the stabilisation

deficit over a number of years. He proposed the amortisation of the

Dr Jacobs admitted that the proposals for managing the maize industry in the channel marketing system were not tem because the quotas and the oneas compatible with the free market sysyears ahead could not be truly regarded

agricultural marketing and production certain amount of State intervention in His view was reinforced by Mr Went-zel, who said there would always be a part of a free market system.

The proposals are:
That the one-channel marketing sys-

tem be retained.

That quotas be determined for the early that quotas be determined to the delivery of white and yellow maize to the domestic market, probably only with effect from the 1984/85 production

only as a transitional measure and that the Maize Board can recommend to the Minister that the quota system be nased out That the quota system be regarded

structural change in the industry is proceeding too slowly, it can recommend to the Minister that producers be allowed If the Maize Board considers that

sponsibility for storage expenses, also in That the maize industry accepts reespect of locally sold maize. sell their quotas to each other.

That the State subsidy on storage expenses for locally consumed maize will

 That the fixed-price system for maize produced for domestic use eventually be lone away with.

receiving an advance payment for maize delivered for export, and a final handled in an export pool, with farmers That maize produced for export be payment (agterskot) on the winding-up advance payment

effect of the industrial protection policy on maize producers' ability to compete in the export market. ble to other agricultural products, partsuitable export incentives also applica-That maize exports be promoted by compensate for the cost-raising

perience teething problems and would have to be implemented in phases. Dr Jacobs said the system would ex-

He also made the point that the production, marketing and price of maize were closely interrelated and that it was

no longer possible to isolate the maize industry from the effects of the international demand and supply situation and the accompanying price movements by means of a rising deficit on the stabilisa-

maize at a loss was a contributory in recent years been forced to export son for the investigation into

while the net producer price had in-creased by 268% and the net export while the net producer price had in-

realisation by only 31,3%.
"These cost and price trends reflect the problems with which maize produc-

spects they differed radically from the dispensation in the industry the committee's proposals would meet with general approval. In various redispensation in the industry over the last half-century. Dr Jacobs said he did not expect that

an honest attempt to propose a new dispensation which will allow market "However, the committee has made

facilities — and for the suppliers of production inputs such as fertilisers and crops and the export trade in maize would have important consequences for farmers in marginal maize as grain elevators and harbour for the handling of maize producing the infra-

tion fund. He said the fact that South Africa had

Production costs per ton of maize had

which were, of course, exacerbated the drought." ers have increasingly had to contend and ŝ

dispensation which will allow market forces to exert a more direct effect on the maize industry," he said.

He also conceded that the proposals

areas, agriculture in general, farming machinery.

• See Page 14



Some of the 2 000 delegates who gathered at Ellis Park yesterday to hear radical propose Minister of Agriculture, Mr Greyling Wentzel, right, assured farmers the Government.

# LSEM.

By GEOFFREY ALLEN . . . pay over Ri-million to the Santam Bank.

affair: Women stole R17 00(

y JOHN MILLER

existing order.

or the ramer who broke into SOUTH AFRICA'S troubled By CHRIS FREIMOND Political Reporter

Free State Nats ok at economy tionary" groups co-operate in their efforts to destroy the Lesoth 016 elections

Polyfoil and related factories of ignoring a recently negotiated agreement by retrench-MEMBERS of the Paper, Wood and Allied Workers' Union have accused Nampak By MAURITZ MOOLMAN

workt later He

angry ceive ment: the

## MAIZE FARMERS



## Better price for all?

However unpalatable the imposition of yet another government control may seem, the proposed maize quotas may curb further price increases and force farmers to become more aware of market requirements.

Nampo economist Kit le Clus sees quotas as the only way of saving the R1 000m/year industry from drowning in the unsaleable surpluses of normal rainfall years.

Quotas will also mean the domestic maize price will not be related to the lower export prices prevailing now.

The quotas were recommended by Reserve Bank deputy Governor Japie Jacobs' Agricultural Working Committee, which called for total deliveries of 10% above current domestic demand.

That would be a total production of 7,05 Mt made up of 3,85 Mt of white maize for human consumption and 3,2 Mt of yellow for stockfeed. (Average annual production for the last six years, excluding this year's drought disaster crop, was about 10 Mt.)

If a maize farmer chooses to exceed his quota, he can elect to send it to the export pool or use it as stockfeed. World prices will dictate what he receives for his deliveries to the pool.

"We want the maximum realisation of price against quantity sold," says Le Clus, "and if a lower price means more profit, then we'll have to look at that equation very carefully."

Government has yet to accept the recommendations and will probably do so after the referendum. If this happens, maize prices will be governed more by demand than production cost, says Le Clus. He also says most of SA's mealie farmers can adapt to new planting strategies.

The present dispensation encourages farmers to plant maize on all their available land, including poor soil, while the quota system would force them to use only their better ground. It would also lead to more diversified multi-crop operations.

"Maize farmers may think of turning more to livestock," says Le Clus. "Beef demand is more price elastic and already many maize farmers are substantial and efficient beef producers."

Meat producers, fearing intrusions on their patch, are already grumbling about the competition and there are indications the Meat Board might be hearing some strong Nampo arguments to allow more meat onto the market.

The Jacobs report sees livestock as a good alternative for maize farmers, but grain sorghum is seen as the most suitable crop option, largely because of its hardiness in drought-affected lands.



Maize farmers at Ellis Park . . . few audible grumbles

But sorghum offers only some scope for absorbing lands farmers may withdraw from maize. On average, only 203 000 ha have been under sorghum over the past decade against 4,3m ha for maize.

Other possible crop alternatives are sunflower seed, which covers about 0,307m ha, groundnuts 0,226m ha and wheat 1,148m ha in the summer rainfall area.

Agriculture Minister Greyling Wentzel made it clear to producers at the Nampo extraordinary congress on Monday that although he generally accepted the Jacobs proposals (and undertook to write off the stabilisation fund's R233m deficit) he could not "at this stage . . . finally bind" Pretoria to it.

He repeatedly emphasised that quotas would be of a "temporary, transitional nature," and got remarkably few audible grumbles at Ellis Park.

But neither did P W Botha at Bloemfontein 14 months ago, when he first formally committed his Nationalists to power-sharing. That quiet turned into a roar.

Implementing quotas by next season will pose many problems. What happens in the case of a young maize farmer who plans to enter the industry and who does not possess a quota? And what about tenants who are quota holders as distinct from landlords? How are existing grain-handling facilities to be re-utilised? Can quotas be allocated to producers who did not deliver to Maize Board agents during the whole of the qualifying period (1979/80-1981/82)?

Nampo GM Piet Gous is confident that such "minor details" can be overcome.

"I suppose a big problem will be to see that no one abuses the new system," he says. "But the farmer who cheats this time would do well to consider that he will really be cheating other farmers, not the system itself. He also runs the risk of losing his quota."

## By HELENE ZAMPETAKIS

DOCTORS have urged milling industries not to delay in enriching maize | following medical studies showing no "significant" taste difference between fortified and nonfortified mealie meal.

Results of studies on groups of black adults and adolescents conducted by Dr J Metz, director of the South African Institute for Medical Research, Dr A R P Walker, head of the Human Biochemistry Research Unit with the SAIMR, and Dr B F Walker, of the same department, were revealed in the latest edition of the South African edition of the South African Medical Journal.

Studies on 64 pupils and 24 SAIMR employees showed there was no significant deviation in appearance or taste between enriched and non-fortified maize meal.

But the partial or total removal of the bran portion of cereal grains during the refinement process caused large losses of certain vitamins and mineral sales. mins and mineral salts.

This was partially responsible for some deficiency diseases, including pellagra, beri-beri, florid and skin and oral lesions, the doctors said. Enriching maize mealwould be "beneficial" in alleviating these diseases.

## storm of opposition from other branches of the THE quota system recommended by the Jacobs Committee for the maize country's agricultural industry has met with a Ħ Organisation (Nampo), which claims that the industry can only become financially viable if the most fertile and tem has the full support of the National Maize Producers By GERALD REILLY say, is which that the quota system is aimed at pinning quota system would create unemployment on the platteland the deputy director of the SA Agricultural Union, Mr J F van der Merwe said. return on their crop invest-ment and adjustments in the administration costs of the control board. And of the fear that the

They say the maize far-mers must solve their own problems and not thrust them on to other farmers who have ems to cope with. heir own formidable -do.rd

narketed abroad surpluses which can only ing back on disastrous maize e Minister of Agricul-Mr Greyling Wentzel, at &

in disas-

Africa have become

says the Government plans to mplement the committee's He agreed with the com-Hundreds of maize farmers there are more than 20 000

populations. So, they s

they stress, there is a

of what is needed to feed their

governor of the reserve bank,
Dr Japie Jacobs — that a system of marketing quotas
should gradually tailor maize
production to the needs of the It is pointed out, too, that

The current system "just ould not go on", the Minister

could not go on",

ome market.

He estimated the first crop under the new system would be reaped in 1985.

The system is aimed at cut-That's what Nampo be-lieves. But dairy, beef, wheat and other grain farmers warn a quota system would force Shour mains, could result maize farmers into other doand financially ruinous

headed by a deputy producing mealies commer-cially — will be strongly discouraged from producing maize, it is claimed. be strongly dis-

nittee —

ecommendat

4% or 5% of the commercial producers grow 80% of the annual crop... and it will be the big farmers who get the

big quotas.

However no farmer in his right mind, according to agricultural authorities, is going to take the grave risk of producing more than his quota, which would have to be ex-

present price determination mechanism.
This takes into account farmers production cost in-

much

the same

ould be on basis as the

creases, the ability

cost of c

duced over and above the quota will have to be sold abroad, and the farmer must accept the consequent

sumers to

pay, ensuring pro-

suitable land is used to grow down production to meet only the local demand, could in a year of severe drought mean disastrous shortage

Another factor, it is claimed, is that the system would weaken South Africa's "mealle diplomacy". Countries in Southern duction because of the quota system. Therefore we don't reduction in agricultural pro-"There will be no overall

great extent dependent on South African exports to supplement their own crops which normally fall far short crops to a was, and would continue to be, a shortage of skilled and high quality labour on South African farms. ment." expect significant unemploy-In fact, he added, there

But not only the dairy, wheat and beef farmers feel

tries are threatened.
Other grain farmers ...
sunflower seed and sorghum
farmers ... are also "jumping he stability of their indus-

security aspect related to the new system which would in-evitably mean small maize

crops.
No details of how the quota price will be determined have

been announced. But authori-

up and down".
Nampo's chief economist,
Dr Kit le Clus, claimed maize
farmers under a quota sys-

the home market with a guaranteed price. Anything produced over and above the tem could not lose.
"There will be a quota for

> lot industry, which did not ne-cessarily mean a big increase in the supply of beef to the major markets.

A Meat Board spokesman claimed the quota system, if enforced, could be a disaster

for the meat industry.
Farmers discouraged from
continuing to devote the same
area of their farms to maize would switch to beef produc-tion, or expand the beef segspokesman said. He stressed, too,

ment of their enterprises.
This could lead to a massive over-supply. The board's limited storage space, could not be expanded to accommodate a maximum demand for permits,

"The beef industry is in no position to have the maize farmers' problems dumped on its doorstep — and this is what it will add up to if the quota system is imposed," the

same way.
They also claim if the quota system is applied a significant percentage of maize farmers would increase their production of milk fort to compensate

beef export market had only

that the

a limited potential, and could not significantly relieve pres-sure on the local market. Even if it were possible to restricted manager normal control dairy farmers

der the weight of unwanted larly in droughts like the cur-rent one.
The industry would sink un-

in an ef-for their coduction.

could also up in arms. And wheat farmers osses."
This was similar to the cur-

or all their were paid a guaranteed price rent situation where farmers hey had to carry the production, loss,

through levies on their mealie income, suffered on exports. Dr Le Cluse said the normal local consumption of about 7-million tons would be

broken up into quotas.

The quotas would be determined by the weight of farmers' deliveries to the Maize live years, the Jacobs com-Board over the past four or

"But we have not yet worked out the details. Nampo will hold a conference in April next year where the mittee proposed.
"But we have

were dramatising the effects the quota system would have of the agricultural muts and bolts of the scheme will be discussed." He believed other sections industry

He did, however, concede the system could change the whole face of the livestock industry in South Africa. 엺 Maize farmers, instead of their farming activities.

It could lead, he said, to a decentralisation of the feedexporting surplus production, could use it as cattle feed to expand their

losses would be prohibitive and the beef farmer would

the agricultural industry should not be penalised to solve the over-production problems of the maize indushave to pay. He added that the rest of One prominent dairy farmer said there would have to be far more deliberation on the

And dairy farmers feel the

Like other milk producers he condemned instant solutions, specially when they jeopardised the livelihood of other farmers, and the stability of other sections of the agricultural industry. of the industry, befor decisions were taken. quota issue and far more consultation with other branches of the industry, before final

The general manager of the Wheat Board, Mr Denis van Aarde, said the board was gravely dation would mean tradition-Committee quota recommenacceptance of the Jacobs concerned that

al maize farmers planting wheat on a fairly large scale.
"This in effect would mean the problem is merely passed from one insdustry to another

He warned that though the avoided at all costs."
He warned that though the Wheat Board opposed the principle of quota systems, if the recommendation was accepted, restrictive production measures would also have to be applied to the wheat indus-

He explained that because of the relatively high costs of wheat production in South at prices competitive on world markets. a position to produce wheat

produce bulky surpluses which created headaches for the industry. possible to produce wheat strictly according to demand.
But it was desirable that production should rise to meet local demand.
''A Amand. Because of the country's

wheat production in the short term would result in substantial surpluses. On the bas drastic

On the basis of current world market prices these would have to be exported at a loss of about R160 a ton."

was not the Wheat Boards objective to discourage new production increase without disrupting the industry in the short term, because of unamanageable surpluses. entrnts into wheat ion, but to achieve an orderly Mr Van Aarde stressed it as not the Wheat Board's

## Namibia farmer returns to crops

## Birth of maize industry depends on his success

After decades of diminishing returns for Namibia's meagre maize industry, a former Transyaal farmer is cutting a swathe through the desert bush, and proving that hard work can produce better maize yields than many of his South African counterparts. His success could spur a resurgence in maize farming in Namibia's northern territory.

By Feter Noney, The Star's Foreign News Service

OTJIWARONGO — It's no picnic trying to grow maize in the dry Namibian soil, which makes Boet Bester's story all the more intriguing.

This wiry, 59-year-old Western Transvaaler sold his lucrative Delareyville maize farm four years ago and moved with his wife and son to northern Namibia's Otjiwarongo district.

On the fringes of the notorious "terror triangle", Mr Bester bought up a block of dormant stock farms going cheaply because of the drought.

He consolidated the land into a massive 30 000 ha property and began clearing bush.

In a 500 mm rainfall zone, considered marginal for maize production, Mr Bester felt he had a point to prove: that maize can be a viable alternative to beef in the north-eastern territory.

It was the potential of the ground that made him come to Namibia and take on what has proved to be a hard nut to crack.

"It is very good land and it was reasonably cheap," he said.

"And of course there is a tremendous need for local maize production in South West. We have to get nearly all our maize from South Africa."

Last year he proved his point with a vengeance.

From one huge tract of cleared bush — probably the biggest single maize field in Southern Africa — Mr Bester produced half the territory's total crop.

And he did so with a yield of about 5 tons a hectare — about twice the average South African yield.

It was back-breaking work with his son, Wynand (26), and him spending days at a time camping in a tumble-down house which serves as base for the farming operation, while his wife, Jurina, remained at their home in Otjiwarongo.

Having made his break-through, however, Mr Bester found his troubles had only begun.

Namibia was not geared for intensive maize production and marketing the crop proved a major obstacle.

So, too, was labour. The exclusively pastoral black communities of Namibia produced no one capable of tractor-ploughing or reaping so the farmer was forced to hire specialised labour, at extra expense, from South Africa.

In South Africa every small town in the maize belts has its local co-operatives.

Namibia has only two mills and does not even have its own grain-farming legislation dealing with the marketing of the product.

Mr Bester was forced to hire transport to carry most of his 4 000 ton crop to the mill at Otavi, about 150 km from the farm.

The rest of the crop he sold privately.

It cost a fortune, and this year's disappointing maize field of only 0,6 tons a hectare did little to recoup the loss.

"It is a lonely battle," says Mr Bester diffidently.

"There are no other maize farmers around here — no one with which to discuss your problems or to share your farming interests.

"In this game you have got to keep informed of the latest developments.

"Even though we had that one good crop, I am still working at a loss especially if you consider it is all I have been able to show after four years."

Apart from the working aspects of his operation, Mr Bester's farm, Elandsvreugde, is on the fringes of the so-called "terror triangle", which once a year is infiltrated by Swapo guerillas.

Last year five insurgents passed through Boet Bester's property.

"I have an old cannon which I cart around the field to detonate to keep the kudus from eating all my mealies.

"Well, last year I used it to keep the terrorists away," he says with a smile. In spite of the financial and physical

In spite of the financial and physica strains of his endeavour, Mr Bester says he is not about to quit.

This season he is extending his single maize field into a 1 200 ha expanse.

Whether he can repeat his success of last year depends almost entirely on the drought, or lack of it. It could be the deciding factor whether Mr Bester is still on the land this time next year.

This is not important only to him. In many ways the birth of a maize industry in Namibia depends on his success, as other farmers wait to see what happens to this determined man.

The assistant director of Namibia's Department of Agricultural Economics and Marketing, Mr Kurt Alpers, believes the territory has the potential to not only meet its own maize demand, but to become a maize exporter.

"In fact in the late 1950s we had a maize production of about 69 000 tons. "Since then it has dropped to where you can't really talk of a maize crop of any consequence."

Last year the two mills at Otavi and Windhoek received less than 10 000 tons of maize.

At the same time the demand for maize and maize-related products in Namibia is unofficially estimated at 130 000 tons.

Mr Alpers, and other agriculturalists, estimate that the territory could produce more than 200 000 tons if all viable ground were utilised.

The decline of the maize crop since the 1950s is ascribed to the increasing costs and drought, but primarily to laziness on the part of many Namibian

It is far easier to farm with cattle than to plant and reap maize, Mr Alpers points out.

But maybe if people like Boet Beste are allowed to get ahead others will follow.

more serious problems than it is already facing industry could meet even Farming Correspondent good rains help to serious African maize glut

The maize industry has been turned upside down

by recent decisions.

maize producers is threaepercussions on other ening to manufacturing indus-Now the plight of have crippling

African economy. major producer. For two decades the maize indus-South Africa has the prepared itself for a become ø

than doubled the yield. etter technology more nained fairly stable, planted re-Jud

With stagnant

nome

consumption, the indus-

ry had become export-oriented and a large export

to the tune of R600 million annually. terminal at Richards Bay was planned.

Maize contributed to South Africa's trade balance

On the output side, competing crops such as wheat, inflower, sorghum, as well as meat and milk, found

sunflower, sorghum, as well as meat and milk, found their places in a maize-dominated farming pattern.

On the input side, important business sectors such as the fertiliser, tractor and farm chemicals industries relied heavily on the demand created by maize production. production. They planned ahead on the basis of maize

its tracks — capped by a drought which brought existing troubles to a sudden head.

All went well until 1975, when danger lights began State policies has now stopped the maize industry in ndustry growth.

But the interaction of world market forces and

ahead of general consumer prices. to flash. Inflation pushed up the cost of inputs — such as fertiliser, tractors, fuel, chemicals and labour —

olled price of maize, instead of the prices of inputs. Initially, the resulting cost-price squeeze for maize State reacted by keeping down the con-

producers was somewhat cushioned by handsome exfrom 1977 maize exports showed increasing

losses, reaching a staggering R79 million in 1982. Inflation in South Africa had far outpaced world prices. And from 1979 fuel prices went into orbit, bringing

175 percent above 1973.

Mane



Maize . . . once one of South Africa's leading exports it is now a troubled crop.

rise by only 120 percent above the 1973 level.

For most maize farmers, making ends meet had become a losing struggle. Attempting to speed pro But producer prices were kept down and allowed to

become a losing struggle. Atter duction ahead of the slide in caught in a vicious circle. income, they were

vere cost-price squeeze grew to such proportions that it brought the maize industry to the point where even the State could bail out only about threee-quarters of those who had been left bankrupt. Production slumped by 70 percent. The already se-

Most young farmer:s rmers — generally the more will not be able to carry on.

progressive ones — will not be able to carry on.

Now all eyes are turned to the coming season.

Like all business organisations, the maize industry, through the National Maize Producers' Organisation (Nampo), has been budgeting ahead.
It had to do so on the basis of existing State

Nampo assumed production costs a hectare would increase by 10 percent and that the domestic selling nel. He is at the mercy of the Minister of Agriculture. influence his costs or destermine his marketing chancontrol over the price of his product, nor can Unlike the businessman, the farmer has no he price of his product, nor can he

price would also rise by 10 percent to R187 a ton. Export costs, storage expenses and rail ch.

were fixed by the SA Triansport Services.

The size of the home market and of the home market and the net ex-

> of world market forces and poor State plunge the maize industry, the victim maize farmers. A bumber crop could Despite the drought, good rains could be the worst thing for South Africa's planning, into the worst crisis in its troubled history.

other one million tons were required to pay back a small portion of the industry's accumulated debts. The Government accepted the Nampo conclusion million tons — e crop of 1981 equal to the unprecedented peak was needed to break even. Anback a

disaster would be piled upon disaster. The SA Agricultural Union had that unless something drastic were done, financial

The SA Agricultural Union had long been c mouring for an about-turn in the State policy industrial protection It was the protection of the fertiliser, clag

caused their prices to rocket, SAAU said. farm chemicals industries by import duties that had

Bureau for Economic round in J. Stadler. toria University, headed by Professor J J Stadler. Bepa cleared the Minister's protection policy, but Bepa cleared the Manualian of the rand might be When the pressure increased, the Minister of Industry Commerce and Tourism, Dr Dawie de Villiers, commissioned a study into the protection issue by the Bureau for Economic Policy Analysis (Bepa) at Preby the

his export dollars. farmer, like every exporter, would get more rand for way out of the effects of past inflation. Then

were not rectified by devaluation. The internatic trade advantage was tilting heavily toward the ing sector, Bepa found. This was pulling the change rate out of joint. Maize would soon be cheaper to import if inflation ere not rectified by devaluation. The international ex-

ried his colleague's davulation thrust by having the maize issue re-examined by a working group under the vice-president of the Reserve Bank, Dr AS Jacobs. It included four Nampo representatives.

This had predictably endorsed the view of the The Minister of Finance, Mr Owen Horwood, par-

be too inflationary. This body predictably endorsed the view of the president of the Reserve Bank that devaluation would

ing group advocated another possible Having declared both devaluation and a relaxation of industrial protection dead-end beats, the worktion and suggested that the area planted to maize to eliminate export losses. solu-Ä,

crop of mendation as the only course that was acceptable all Ministers concerned. A special Nampo congre two weeks ago approved the plan. Nampo willy-nilly went along with this recomcongress 8

The Maize Board was to ration access to the home market by way of quotas. Whoever wanted to produce for the unprofitable export market was free to do so. The aim was to bring down maize production to around seven million tons in a good The Maize Board was home market by way of

tive to offer clearly had serious misgivin The Minister of Agriculture, Mr Greyling Wentzel. gs. But he had no alterna-

The plan bristles with diff iculties:

disrupt the wheat, sunflormilk markets. The Wheat Cattle fatteners and feed manu Maize farmers seeking alternative crops may wer, sorghum, meat and Board has already threaalternative

to pay the full domestic selling price for the maize they use for feed, but farmers competing with them will value their own non-quota feed maize at a to pay the full domestic manufacturers will have

much lower price.

The Maize Board will have producers selling maize on aFertiliser, tractor and fa ve to battle against maize a black market.

 almost half. Oil companies w
 The Maize Board may a will find themselves sudden ly in markets reduced vill also be hit. gain circumvent the unrm chemicals industries ly in markets reduced by

ported fertiliser whole maize issue will have ooth markets. exchange rate by lefertiliser or tractors, arkets. Should the Go overnment stop this, the bartering maize for im-

mented first for the crop to immediately ahead. The quo But all this will be nothing to be re-examined.

If against the bumpy ride ota system will be imple-

son. Bankrupt maize farmer mented first for the crop to be planted in 1984.

Weather-wise farmers predict an excellent season. Bankrupt maize farmers will go flat-out for the largest possible crop — many, no doubt, not shrinking from ploughing their wives vegetable gardens. If another bumper crop materialises, how is the

for an abundant crop? an unsympathetic Cabinet Minister of Agriculture export losses? And how a maize price hike going to prevent massive v is he going to persuade let Food Committee to enke of at least 10 percent

Having discarded the principle of the Marketing Act by divorcing the controlled price of maize from the merits of the maize industry, he promised the farmers at the Nampo congress to "make a plan"

He has only one consolation. Should there really be another large crop, his colleague, Mr Hendrik Schoeman, Minister of Transport, will join him in his predicament

has been shelved. How the export crop is ıard Bay terminal project o be transported in time

On balance nothing may square one. lave been gained, nothing

## **Cold shoulder** or unsettled

By Hannes Ferguson Farming Correspondent
CAPE TOWN — Al All branches of agriculture are concerned about the limitation of maize production and the implications of this government move have been spelled out at the SA Agricultural Union congress in Cape Town.

The chairman of the Wheat Board, Mr Sarel Cillie, said the wheat industry feared that many maize fields in the Free State would be switched to wheat. In good seasons this would lead to an unmanageable wheat glut.

Surpluses would have to be exported at a heavy loss and this could mean high levies on present wheat farmers.

Mr Morris Leonard, chairman of the Grain Sorghum Committee of the S'A Agricultural Union, said that there were serious fears that ket would be swamped by maize farmers switching

to sorghum.

Dr Louis Theron, a prominent member of the Dairy Control Board, said that, with a large part of the market flooded by dumped milk powder imports, the dairy industry could not possibly absorb a rush of newcomers from the maize industry. If the Maize Board had to introduce production quotas, the Dairy Control Board would have to do the same.

Cattle farmers said that, in the short term, the entry of many more cattle producers would spell chaos. In the long term, it might bring about a relocation of beef production from the grazing areas to the mixed farming areas. It was impossible to assess the implications at this stage.

The lone call of welcome came from the Wool Board, which enthe grain sorghum mar couraged maize farmers to switch to sheep and wool.

(3) Meurine Mon 10/11/83

## MORE MAIZE BOUGHT

SOUTH AFRICA had bought substantial amounts of maize through private deals, on top of the 1,2-million tons acquired through tenders earlier in the year, trade sources said yesterday.

They estimated the privately acquired maize at about 800 000 tons.

With 2-million tons imported, SA has taken care of most of its immediate needs, but may have to import more later.

The Maize Board general manager, Mr Hennie' Nel, said the board had acquired maize through methods "other than tenders", but declined to be more specific or reveal details of quantities or sources.

The Maize Board, acting on behalf of the Government, had abandoned the tender method because of the strong bull market during the US summer brought on by drought and high temperatures.

"It would have been foolish to carry on using tenders and telling the world what we needed."

The strade sources said the board would have asked private merchants to meet roughly the same criteria as they had laid down at the tenders, requesting yellow, maize of quality equivalent to or better than US Number Two.

Most of the privately bought maize would have come from the US, as Argentinian supplies were becoming less readily available.

Despite the rising trend in world prices, the board might have been able to secure the private maize at prices slightly below tender rates.

The board had not disclosed the result of the third tender, but announced that the first two calls had been struck at R172,74 and R160,09 a ton cif South African ports respectively.

The sources said the need for more maize would depend on how this season's crop turned out. They expected the board to reassess the situation in January after the crucial summer growing months.

Mr Nel said: "What we're going to do all depends on climatic conditions. We're in a fairly good position at the moment."

Early rains have helped farmers to plant their maize. But officials and traders are cautious, recalling last year when good spring weather faded away and the crop was devastated by searing heat and drought.

In the end, fewer than 4-million tons of maize was produced, well below domestic consumption needs, compared with a record 14,7-million tons two seasons ear-

lier. - Reuter.

## healthy

THE extent of contamination of a consignment of maize imported into South Africa was very limited, the chairman of NAMPO, Mr. Hennie de Jager, said yesterday.

Lie was commenting in a statement on reports that a

consignment of maize imported from the US to augment maize supplies hit by the drought, was contaminat-

the drought, was confaminated by alfatoxin.

Mr De Jager said precautions were always taken to prevent contaminated maize from reaching the consumer. Despite this assurance, he said, NAMPO was making a serious appeal to relevant bodies to ensure that no contaminated maize be allowed to leave the country's harto leave the country's har-

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NAMPO had, prior to the start of the present imports, pointed out that the imported maize would not be of the same quality the local con-

sumer was used to. He said the reported occur-rence of alfatoxin in the im-

He said the reported occurrence of alfatoxin in the imported consignment of maize, with its allied problems, confirmed again the importance of the South African maize industry as a basic supplier of high quality feed for man and animal.

The deputy director of the Department of Health, Dr G I van Rooyen confirmed that South, Africa, had rejected some of the imported maize as unfit for human consumption. None of the maize was sold as it was monitored in the ship's hold he said.

While Dr Wan Rooyen would not give an exact figure, he said one lot of maize, which was heavily contaminated was ordered to be destroyed immediately, and another to be rejected for human consumption. — Sapa.

SAMPLES of imported maize transported to the mill at De Aar as well as products from the mill, will be tested by the Department of Health this week to determine whether they contain the fungus alphatoxin.

The investigation might well involve the testing of products already distributed to small retailers, Dr G Oberholster, chief director of consumer goods at the department, has

Although the Afrikaans newspaper Beeld claimed on Saturday the investigation would involve taking products from retailer shelves, it must first be actablished that these products in fact established that these products in fact contained the imported maize, Dr Oberholster said.

The new investigation follows the discovery last week of alphatoxin in a vast consignment of maize shipped to South Africa from

Dr Oberholster said the investigations would be launched this week, but would not be under the direct supervision of his depart-

ment.

Once imported products leave the harbour, they are in the hands of local health authorities. The department's regional office at Kimberley has been instructed to assist with the investigation, he said.

Dr Oberholster said, alphatoxin is a fungus of the mycotoxin family which thrives in damp conditions and affects grain products, nuts. and berries.

When consumed over a long period of time, it can cause cancer of the oesophagus and

Dr Oberholster said that to his knowledge the shipment of contaminated maize was the first imported to South Africa. South Africa does not usually import maize.

Dr Oberaclster stresses that he situation was under control.

At the weekend the Minister of Agriculture, Ar Greyling Wentzel, also said he had been assured that imported maize, intended for human consumption, fell within the stipulated tolerance. Sana reports

human consumption, fell within the stipulated tolerance, Sapa reports.

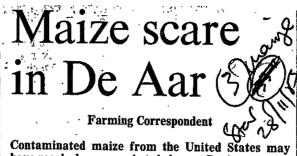
According to Mr Wentzel, who met representatives of the Maize Board and the Department of Health on Friday, the Maize Board—directed by the Department of Health—carries out regular tests on all imported maize and maize for human consumption.

Mr Wentzel also said he had instructed the Maize Board to arrange discussions with the

Maize Board to arrange discussions with the Maize Board to arrange discussions with the Stock Feed Manufacturers' Association, the Feed Lot Association, the Poultry Association, and all other interested parties with a view to further monitoring the matter on a

Editorial comment See Page 10

MARGARETHA GO



have reached supermarket shelves at De Aar.

Dr G Oberholster, chief director (consumer goods) of the Department of Health and Welfare, said yesterday that samples from a miller's stocks were being tested but no evidence had yet been found.

About a million tons had been imported from the United States but the De Aar complaint was the only one received so far, he said.

Health control of food products had, by law, been delegated to the various municipalities but the department's regional offices kept close liaison with them and routine samples were analysed regularly.

The general manager of the Maize Board, Mr Hennie Nel, said the first barrier to fungus-contaminated maize was at the harbours.

Every hold in every maize ship was sampled and, at the slightest suspicion of a toxin, the entire hold was diverted for animal use.

Many mills were allowed to process feed-grade maize only, others milled for human use. A few mills could do both.

Only about 10 tons of maize had been condemned outright.



# Maize imports: Call for tighter controls

Staff Reporter

THE National Maize Producers' Organisation (Nampo) today issued a "serious appeal" to the Government to ensure that more stringent health and general quality standards were applied to maize imports.

The appeal followed confirmed reports that imported maize contaminated with the poison aflatoxin had bypassed the Department of Health's safeguards and reached the country's mills through Cape Town harbour.

The managing director of Fedfood, one of the country's largest food manufacturers, said to-day Koeberg Mills in Durbanville which received a 1000-ton delivery of contaminated maize, had not been warned by authorities.

## "More careful"

Mr Johan Louw said the Maize Board "could have been more careful" and could have warned the mills about the contaminated maize.

Officials at the mill de tected the poisone d maize (which carried n o indication that it was not fit for human consum ption) after it was of filoaded, and they separa ited it for use in catt le feeds.

Mr H P de Jage r, chairman of Nampo, s aid today. "In spite of straingent measures of contit now appears to be tremely difficult to assure a strict separa tion of good-quality and contaminated maize products already in the pipeline."

The presence of aflatoxin in maize avai lable in the world trade was well known, Mr de Jiager said.

He said the high level of aflatoxin in large quantities of imported maize, which acc to existing RSA dards of quality makes the maize unsuitable for human consumption was alarming.

Mr de Jager si aid more stringent standa rds were necessary

## Maize risk called (1) (1) alarming

Pretoria Bureau
The chairman of the National Maize Producers'
Association (Nampo), Mr
HP de Jager, said today
a high level of aflatoxin
in large imported quantities of maize and the possibility of its being mixed
with local maize and getting into the consumer's
pantry was alarming.

Nampo urged the Government to ensure more stringent health and general quality standards for imported maize, and to provide for larger strategic buffer stocks of locally produced maize

ly produced maize.

A spokesman for the Maize Board said today it was doing all in its power to ensure contaminated maize was not released for human consumption.

He believed the aflatoxin controversy had been exaggerated.

It appeared contaminated maize for human consumption could have gone through mills at De Aar and Randfontein.

It is not yet clear whether it has been marketed. The Department of Health is investigating and was to hold talks with the Maize Board in Pretoria today to discuss controls.

Staff Reporter

WHILE maize product manufacturers and users have accused the Maize Board of importing aflatoxin-contaminated maize, the board itself has denied it imports the cereal at all.

In a statement which did not clarify who was responsible for ensur-ing that the maize was fit for human consump tion, the chairman of the board, Mr C L von Abo, said earlier this week that the board was week that the board was acting on behalf of the State "as secretariat for handling the import programme"

"The Maize Board does not import maize," he said.

But maize users have said they buy their maize from the board already imported.

## Anxiety

Serious anxiety has been expressed since it was confirmed recently by the Department of Health that contaminated maize had reached mills in De Aar and Durbanville and that a whole cargo aboard the ship Stasia was found to be contaminated.

Mr Von Abo said the board was acting on a directive from the Minister of Agriculture, Mr Greyling Wentzel, who had approved the import of maize in April after the drought had made a serious impast after the drought had made a serious impact on local crops. The board's administration was acting in a "purely administrative function", said Mr Von Abo.

The maize shorters

The maize shortage has caused the unusual situation where South Africa imports maize rather than exports its own. Under normal circumstances, Africa has no cause to worry about aflatoxins in its cereals.

Cancer T

And therefore, say maize-users, tests for toxins are not conducted as a routine. Quality control should be the responsibility of the board which releases it to the market, they say.

Another reason they give for not conducting tests routinely is that tests would hold up the manufacturing period — about three days.

According to a reference work on the effects of drugs, there is "strong suggestive evidence" that in high enough doses over a sufficiently prolonged period, aflotoxins could be connected to liver

cancer.
The text, however, also quoted the instance of a woman in Britain who attempted suicide by consuming very high daily dosages of aflatoxins over a two-week period. Fourteen years later she was still perfectly well.

• Mr Wentzel, said earlier this week that there had been no confirmed cases of imported maize detrimentally affecting health.

RETORIA. — No cases of mould contamination of maize in retail shops has yet been reported, according to the Department of Health.

Argus Correspondent

Dr G Oberholster, chief director of consumer goods, said that anyone who wanted to take samples from shops could do so but legal provisions were enforced by analyses carried out by a limited number of appointed laboratories equipped to do the highly sophisticated tests.

A spokesman for the Maize Board said the ship, Cavalheir do Sol, which was reported to have landed mouldy maize, had docked before October 25, the date on which the Maize Board had started to use new sophisticated sampling equipment. If any mouldy maize from this ship should have slipped through the harbour inspection screen, it was highly unlikely that this could

happen again.

If private tests revealed occasional mould levels higher than the legal maximum, it could indicate that the Foodstuffs, Cosmetics and Disinfectants Act of 1972 was technically contravened, but it was unlikely that prospertions and follows: ecution would follow.

Dr Oberholster said to suffer any effects from isolated intake of mouldy maize, one would have to consume about a ton of maize in one meal

The Department of Health was not so much concerned about moderately high levels of maize mould in small consignments of maize in the trade, but it had to guard the public against any long-term intake of mouldy maize.

For this reason the legal maximum had been put at a level half of that in other countries.

2250

# Bumper crop can't aid battling maize farmers

By Hannes Ferguson,
Farming Correspondent

With prospects for a bumper crop rising, the maize industry may slide into another financial disaster.

Maize farmers were in a no-win situation agricultural economists have said. If the present high dollar value of the rand continued or even increased into the winter, abundance would be as bad as the drought.

A 12 million ton maize crop, as now seems possible, would mean a maize export of about 5 million tons. While this would not about R800 million for South Africa's balance of trade, it could, however, mean an export loss to farmers of R180 million.

Maize producers would have to pay R15 on every ton produced for the privilege of keeping South Africa's international books in the black:

The National Maize Producers Organisation (Nampo) is negotiating with the Government for compensation to maize farmers for the high production costs imposed on them.

## Brunt of duties

They have to bear the brunt of import duties on fertiliser and tractors.

A Government committee has calculated the amount involved at about R100 million.

But the Minister of Finance has already indicated that he could pay no more than about R4 for every ton of maize produced.

It is regarded as unlikely that Government will increase the maize price enough to cover export losses as well as higher production costs. Neither will it pay the local producer for his high-grade maize what it now pays for imported low quality maize.

Nampo has calculated tons would be required to allow the maize industry to break even. Even a crop of 12 million tons would leave maize producers heavily in the red, adding further to a mountain of unpaid debts.

Nampo also said that a crop of 12 million tons was by no means certain.

was by no means certain.

Nampo hoped that diring next season. 1984-85, the new maize marketing system would be in force, effectively limiting production to local requirements. It woulds cost South Africa about R800 million annually in foreign exchange.

eign exchange But it would at least make the South African maize farmer solvent.

## Imported grain now carries SA

Farming Correspondent
Imported maize was
being off-loaded at the
rate of 15 000 to 20 000
tons day to prevent any
possible shortfalls, the
Maize Board's general
manager said.
Mr Hennie Nel said

Mr Hennie Nel said that as a result there was no shortage of maize anywhere, although food production now depended almost entirely on the imported grain.

The imported maize, which was being off-loaded around the clock six days a week, costs the Government about R240 a ton. It is then sold to the mills at a price slightly above the local price of about R170 a ton.

The Government has been asked to pay a big premium for early deliveries of local maize. If dry weather prevails in March, local maize should be available towards the end of it.

## **Mercury Correspondent**

PRETORIA-Transport Services are working day and night seven days a week at South African, ports off-loading critically-needed maize supplies.

An, informed source here said yesterday the country had only about 10 days' reserve supply of maize.

'There is no buffer supply,' the source said, 'and should there be any delays, in the arrival of maize shipments from the US we could be in trouble.'

Railways headquarters in Johannesburg confirmed

that maize was being offloaded 24 hours a day at Cape Town, East London and Durban.

South Africa's 1982/83 maize crop was ravaged by drought and yielded less than 4000000 tons. About 6500000 tons are needed for local consumption.

Meanwhile the managing director of the National Maize Producers' Organisation, Dr Pieter Gous, said maize imports would cost the country more than R400 million.

In addition, the Govern-A senior official atta ments pledge to maintain tailways headquarters in local maize prices in the ohannesburg confirmed face of more expensive

imported maize could cost an additional R60 million.

He emphasised that in, his view a strategic sup-ply of white maize was more important than oil.

Seventy-five percent of the country's population depended on maize.

However, white maize was virtually unobtainable on world markets. Production abroad was mainly yellow maize for animal feed.

## Rains

South Africa, he said, should maintain a strategic reserve of at least 2600 000 tons of white maize.

Dr.Gous said good rains had fallen in most of the maize, producing areas and the early prospects for the crop were good.

Unfortunately, however, there were still parts such as the Western Transvaal, north-west." Cape and south-west Free State where more rain. was badly needed. The good rains had been accompanied by hail and wind damage as well as floods, which meant that many thousands of hectares had had to be

Dr Gous said there could be no talk at this stage of a record maize harvest. The size of the crop would depend heavily on good rains in January and later in summer.

RAND DAILY MAIL, Wednesday, December 14, 1983

By GERALD REILLY Pretoria Bureau

THE BIG maize gamble has started — and a potential crop of 14-million tons is in the ground.

tons is in the ground.

According to the chief economist of the National Maize Producers' Association, Dr Kit le Clus, farmers have spent anything up to R1 700-million in costs associated with planting maize over more than 4 000 000ha.

He said the critical period for the success of the crop was January.

A dry, excessively hot January could spell disaster — and the gamble would be lost.

Last season's crop, which eventually yielded only 4-million tons, was devastated by blistering temperatures, strong winds and drought in January.

A crop of between 12 and 14-million

tons with satisfactory production levels in other sectors of the agricultural industry would contribute greatly to South Africa's economic recovery, Dr Le Clus said.

However, he stressed that January was the crucial month.

was the crucial month.

The prospects for a big crop at the beginning of January this year were exceptionally good, but high temperatures created havoc with the crop, destroying thousands of hectares of maize.

Dr Le Clus said, however, conditions and prospects for a big crop were even better now than they were at the same

better now than they were at the same time in the 1980-81 season, when an all time record 14-million-tons-plus harvest was reaped.

With good rains in January the crop expectation could be 12-million tons.

If conditions are dry and hot, this would be reduced to an expectation of

about 8-million tons.

Good follow-up conditions during February would raise the expected crop to 14-million tons.

Conversely, a below average January and February could reduce the estimate to 6-million tons or less.

Other economists said South Africa's recession had been worsened by the worst drought this century last summer.

Because of it, crop yields fell dramati-cally and the country had to spend mil-lions of rand importing supplementary supplies.

This was a severe drain on foreign reserves.

According to the Department of Agriculture, the total value of agricultural exports in 1982 reached R2 063-million. This fell sharply last year because of the drought to R1 650-million.

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#### **4AIZE FARMING**

#### **Quotas slammed**

he proposed maize quota system, which puld reduce average annual production om about 9 Mt to 7 Mt, has come under ttack — not from farmers but from itsiders.

Government is now deciding whether to stroduce the system, which is designed to educe maize surpluses. Until this year, sere has been a regular oversupply since 173. Surpluses are usually sold abroad at cices allegedly lower than production 18ts.

The quota system was formulated by the acobs Committee, but has still to be formal-accepted by the National Maize Produc-3' Organisation (Nampo). It lays down that iotas be granted for national production of bout 10% above local consumption and lat each farmer's output be adjusted acordingly by quota. For this quantity, he ould receive a guaranteed price but ould have to be satisfied with world-relatingless for any additional output.

Farming sources expect that this would ree farmers to stop growing maize on heir so-called "marginal" lands and switch other products. The suggestion has been at 2m ha of the 4,3m-odd now under lealies is likely to be taken out of maize oduction.

hift

Hennie Bezuidenhout, manager of the gronomical Commodity Organisation of 18 SA Agricultural Union (SAAU), says the 10ta system would merely shift the maize 11 striplus to other farming sectors, as it ould force maize farmers to produce othagricultural products which are already 1 good supply.

He says that it would also penalise maize armers who have already reduced producton and scientifically diversified into other tops. Such farmers would then have to opate on lower quotas, even though their resent plantings are at economic levels.

He adds that reducing input costs remains ne cardinal, and unresolved, problem of naize farming. One aspect of this, he says, seems to be overuse of fertiliser. A champion of the fertiliser overuse theory, Professor Willem Folscher of Pretoria University's Department of Soil Science, says the quotas are "unscientific and not based on facts."

Instead of cutting output, says Folscher, farmers should rather cut their fertiliser consumption, which would enable them to sell profitably on export markets (*Business* May 16).

He says hundreds of millions of rands are annually "wasted" by farmers who follow recommendations to use far more fertiliser than they really need.

Reducing maize production, he says, would make SA a hostage of imports and the accompanying financial, health and administrative problems which occurred this year. It would also throw away a valuable bargaining tool provided by mealie

MAIZE ALLOCATION

ESTIMATE

2,45

Militan lonnes
EXPORT

STOCKPILING 0,65

exports.

Folscher says the production quotas allocated by the Maize Board could be open to manipulation and corruption. "The quota system is either stillborn or else it would have to be artificially sustained," he says. "This would mean a strain on the taxpayer and a further aggravation of the inflation problem."

#### World market

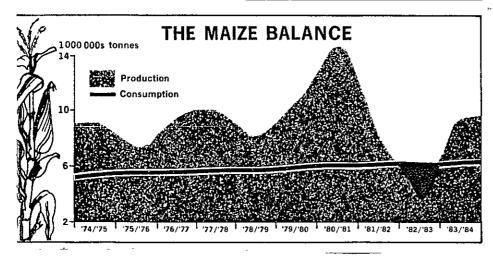
Nampo spokesman Kit le Clus says that Folscher does not understand the basic economic factors underlying the recommendations, Nampo's philosophy and the advice it often repeats to its members on profitable production, or the situation on the world market.

"The proposed quota system will assure sufficient supplies of maize to the local market," he says, "and does not restrict any farmer's choice of where and how much maize to grow. It will, however, expose him individually to the discipline of the world market. Each farmer can now decide how much maize (if any) he can afford to grow for export.

"Furthermore, government involvement and demands for costly subsidisation would decrease."

Le Clus says that any positive contribution to improve the profitability of maize production would be welcomed.

"However," he adds, "we could not expect farmers to grow export maize at a loss tothemselves to benefit the country in general."



# New signs could ease city's car jams

By Colleen Ryan, Municipal Reporter

Traffic congestion in the city could be eased slightly if the Johannesburg City Council agrees to install 15 new signs allowing motorists to turn left at red traffic lights.

Johannesburg's traffic chief, Mr John Pearce, said he was confident the plan would be approved.

Five signs have already been installed which allow drivers to turn left at red traffic lights after they have stopped, provided the intersection is clear.

If approved, the signs will be placed at 10 new intersections and the five existing signs will be replaced with the new design.

#### **EXPERIMENT**

In June 1982 the first "left turn on red after stop" signs were introduced in Johannesburg as an experiment.

This year a study was conducted to determine the success of the plan and it was found that only half of the motorists used the signs correctly.

The City Engineer's Department has recommended Johannesburg adopt a new, simpler sign to assist motorists who do not understand the old sign.

Some Reef municipalities have introduced similar systems but there has been a lack of co-ordination between authorities, said Mr Pearce.

The National Institute for Transport and Road Research would attempt to standardise the projects next year, he said.

## Maize prospects look rosy

By Hannes Ferguson, Farming Correspondent

Farmers in the maize triangle — Lichtenburg-Lydenburg-Ladybrand — had finished planting and prospects looked rosy, an Eastern Transvaal Co-op spokesman said.

He said sunshine was what the maize crop now needed most.

After good rains near Thabazimbi, the Limpopo was now in flood, swollen more by heavy downpours in northern Botswana.

Key Bushveld districts such as Koedoesrand and Ellisras were still dry and farmers had to feed their cattle maize rations. Hopes were high that Christmas rain would also bring relief there

The Weather Bureau's Mr George Schulze said the global weather pattern favoured Southern Africa.

The seasonal hotting up of surface water in the western Pacific, known as the El Ninho Effect, had been fading away for sometime.

In an intricate pattern, the El Ninho was linked with barometric pressures in areas as distant from each other as Gough Island, south of Cape Town and Tahiti.

Mr Schulze said rises at the South African weather station on Gough and Marion islands during December could point to a further weakening of the Ninho effect and a favourable weather constellation in the Indian Ocean might continue bringing moisture to inland regions here as a result.

### Miners wary of new move? 12/8

Labour Reporter

The National Union of Mineworkers has reacted warily to the news that

individual unions will be represented on the Chamber of Mines Prevention of Accidents Committee.

"Naturally we are pleased the chamber has given us this opportunity but it all depends on what the committee's aims and objectives are," NUM's

general secretary Mr Cyril Ramaphosa said.

"It's all very well to represented at industry level and at national level, but we need to have the shaft stewards involved on the shaft floor."

The union has responded to the chamber's invitation to nominate committee representatives by asking for more information about it.

"Our acceptance will, to a certain extent, be conditional on whether the committee includes input from the shaft floor all the way up. If the committee does not ensure that, we would see it as a hopelessly useless committee," Mr Ramaphosa said.

The Federated Mining Union's general secretary, Mr Johnny Pieterse, was not available to comment on the chamber move.

### Turpentine death at Cape

CAPE TOWN — One child has died and another is in the intensive care unit of the Red Cross Children's Hospital in Cape Town as a result of turpentine poisoning, the SABC reported.

A spokesman for the hospital said there had been a marked increase in turpentine poisonings among children in the last few days.

This was probably due to fathers being at home and doing painting jobs. Children found the turpentine bottle and mistook it for water or a cool drink.

The spokesman said turpentine poisoning was particularly unpleasant and that parents must not induce vomiting.

Parents should give a child suspected of swallowing turpentine milk to drink and then take the child to hospital for treatment as quickly as possible. — Sapa.

## Teargas used to subdue 3 won

DURBAN — Teargas was used to subdue three women arrested at a police roadblock after they allegedly obstructed the police, it was said in the Amanzimtoti Magistrate's Court yesterday.

Constable Rosemary Hennesy was testifying at the trial of Mrs Sybil Mohlaka, manager of the kwaZulu Nursing Services, and Miss Sbongile Ngcobo, who appeared before Mr D M Young, charged with resisting arrest and obstructing the course of justice.

The women, who had pleaded not guilty, were acquitted after their defence counsel, Mr C J Pammenter, asked for a discharge immediately after the State closed its case.

The charge against the third woman, Miss Jenny Conco, was withdrawn.

Constable Hennesy told the court she was on duty with three policemen at a roadblock near Adams Mission on September 24 when she stopped a car driven by Mrs Mohlaka.

When Constable Hennesy started to open

a bag in the boot told her not to put

She then asked I self, but she refuse Miss Jenny Cor

basket from the board struck her with She then warned

was arresting then

They resisted be van, and Miss Ngc the time, also held

CBD' say traders

10HPHMESBURG FRIDAY DECEMBER 23 1983



SPORT......Page 16

'Maize Post Reporter

THE increase in the price as a of maize from January 1 is not expected to lead to a rise in the price of bread, according to the chairman of the Master Bakers' Association, in Port Elizabeth, Mr John Vieira.

Mr Vieira, who is also the general manager of Britos Bakery in Port that wheaten products were entirely separate commodities from maize products and the two did not influence one other's cost structures.

The maize price increase might, however, have a spin-off with more people buying bread rather than maize products.

This could result in a rise in the bread price; but previous years had shown this not to be the case.

His comments followed yesterday's approunce ment by the Minister of Agriculture, Mr. Greyling Wentzel, that the basic selling price of maize would be increased by 10%, —, or R17 — to R187 a ton from Sunday.

Mr Wentzel said the revenue from the price increase would be used for the credit of the maize import account

He said that if the price increase was passed on by millers and other processors to the trade, processors to the trade, there would be a rise of less than 2% in the consumer aprices of certain basic foodstuffs.



JOHANNESBURG — The latest increase in the selling price of maize was "ridiculous" and made a mockery of drought-relief schemes, a spokesman for Checkers supermarket chain said.

He was reacting to the announcement by the Minister of Agriculture, Mr Greyling Wentzel, that maize prices would increase by 10% from January 1.

"To expect the major consumers of maize meal and also those hardest hit by the drought to be able to stomach a further increase in the price of maize — this time caused by the drought and price of imports — is ridiculous," the spokesman said.

"We can only expect maize consumption to drop and the problems related to inadequate nutrition to increase.

"It makes a mockery of the emergency and relief feeding of thousands of South Africans that has been undertaken over the past year."

Mr Wentzel said that maize prices would rise R17 to R187 a ton.

"The price increase, if passed on by millers and other processors to the trade, should result in a rise of less than 2% cent in the consumer prices of certain basic, foodstuffs such as eggs, chicken and dairy products and of less than 1% in the case of red meat," he said.

"The consumer price index should increase by no more than 0,15%."

Mr Wentzel appealed to maize millers and stock feed manufacturers to absorb the greater part if not all of the price increase for the remainder of the current maize season, which lasts until the end of April.

"This will oprevent the maize price increase from having an effect on the prices of related food products," he said.

The maize crop had been the poorest in 23 years.

The Maize Board had estimated at the beginning of the season deliveries to its agents would be in the region of four million tons and that local consumption would amount to 6,6 million tons.

It had initially appeared, after taking the previous season's carry-over into account, that the total shortfall would be 1,5 million tons.

But the drought had been worse than expected and the expected shortfall had risen to about two million tons. — Sapa



THE basic selling price of maize is to be increased by 10% or R17 a ton to R187 a ton from January 1.

This was announced by the Minister of Agriculture, Mr Greyling Wentzel, in Pretoria yesterday.

The price increase will have a ripple effect on basic foodstuffs such as eggs, chickens dairy products, and red meat, he said.

Mr Wentzel has appealed to maize millers and stock feed manufacturers to absorb the greater part of the increase for the remainder of the current maize season which ends in April.

He said the revenue from the price increase would be credited to the maize import account.

account.

He said said the action to

Account.

He said said the action to increase the maize price had been necessitated by several factors, but mainly by the recent drought.

Because of the drought the maize crop this year has been the poorest for the past 23 years, he said.

He said said it was estimated that the loss on the maize import account would be R30-million.

Responding to the Minister's announcement, Sapa reports that Checkers last night described the latest increase in the selling price of maize was "ridiculous," and made a mockery of drought-relief schemes.

## Govt bungled, Say maize men

By Hannes Ferguson, Farming Correspondent

Consumers are having to foot the bill for Government bungling and miscalculation, maize farmers claim

They point out that, in April, when the Maize Board obtained options on American maize for R167 a ton, the Minister of Agriculture, Mr Greyling Wentzel, intervened and rejected the deal. Now South Africa is having to pay more than R200 a ton, excluding railage to the Reef. And when, at the same time,

And when, at the same time, Mr Wentzel decided to subsidise the millers by selling them imported maize at the local price, he provided for only R30 million. By the time the total payout had risen to R70 million the Treasury could not provide further funds.

Mr Wentzel then had to increase the miller's price of maize to make the consumer pay the difference.

The general manager of the National Maize Producers Organisation (Nampo), Dr Pieter Gouws, commented that it was not the drought that had caused the price rise.

the price rise.
One reason was that the low producer price Mr Wentzel fixed in April had forced farmers to keep back part of their crop, re-

sulting in silos receiving a smaller tonnage than had been expected.

Another reason was the attack on the Maize Board by the Minister of Finance, Mr Owen Horwood, who criticised the board's policy of keeping a large tonnage of maize in reserve to cover possible shortfalls in a drought situation.

As a result, the Railways last year carted millions of tons of good South African maize to the harbours for sale overseas at a heavy loss.

Now they were carting millions of tons of inferior foreign maize from the harbours back to the Reef — maize which South Africa had to import at another heavy loss.

Dr Gouws added that the price increase of 10 percent announced by Mr Wentzel confirmed the Nampo view that the South African maize farmer had been grossly underpaid when Mr Wentzel fixed this year' producer price.

A country could not afford to play politics with its staple foods, he added.

The price increase for maize is expected to have a ripple effect on the prices of meat; dairy produce, eggs and chickens at a very inopportune time for South Africa's economy.

MA1ZE - 1984

JANUARY - DEC.

# Drought slashed the local By Barry, Sergeant THE drought decreased the maize crop by 62%

THE drought decreased the 1983 maize crop by 62% from the 11-million tons possible under normal conditions to 4,2 million tons, according to Dr Pieter Gous of Nampo in his New Year address to farmers.

Imports of a low-quality yellow maize will cost South Africa more than R400-million in foreign currency.

The local price is being kept artificially low, with an increase of only 10%, but still below the cost of the imports.

Dr Gous said that, while the industry appreciated the R2 000-million granted in special relief to bail it out, this would have to be paid back with interest.

The maize imports had cost the Treasury R60-million, and maize farmers had to pay R74-million for inputs because of import controls.

"Export industries cannot

be offered on the altar of protection to local industries," Dr Gous said.

Other losses suffered last year were: R140-million in the sugar industry, R160-million in the national beef herd and R600-million in the nonmaize grain sector.

Imports are being made of most agricultural commodities except beef, where surpluses due to forced slaughter are being exported.

On the other hand, apple farmers in Elgin and Langkloof are expecting a huge crop this year.

Mohair farmers had a bumper season, and the wheat crop is expected to be a record of 2,4-million tons.

1983's wine production saw an all-time high of more than 900-million litres.

By Barry Sergeant

LED by the militant National Maize Producing Organisation (Nampo), South Africa's R14 000-million-a-year farming industry is donning its armour for a battle with its input suppliers.

The maize industry says it simply cannot continue its three-pronged function of producing cheap food, earning foreign exchange — and subsidising local industry.

According to spokesmen for organised agriculture, the 500 industry wants its produce to be competitive on world mar-

It maintains that this can be achieved only if its inputs are purchased at world

At present, agriculture 400 ays more than world prices for fertiliser, chemicals, tractors, implements and other inputs.

Local industry supplying agriculture has long been cos seted by protectionism such 300 as import controls. As a result, the rise in the cost of farming requisites has far outstripped the increase in the consumer price index (see

graph). Nampo, with 35 000 maize farmer members, enjoys a high degree of solidarity. It is the most highly organised single-commodity agricultural body in the country and spearheads the offensive.

Agricultural observers reckon it will not be long before other farming organisations will become equally united and militant.

At the recent Agricultural Outlook conference almost every farming organisation complained about protection-

After using its enormous political power to get Gov-ernment approval of 208 000

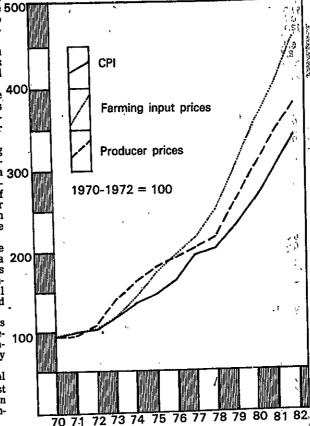
ernment approval of 208 000 tons of urea imports and the lifting of import control and price control on fertiliser, Nampo is flexing its muscles and looking at other areas.

Nampo's latest threat to input suppliers is the possibility that it may cut acreage under maize by half. This is seen by it as an "unpalatable but unavoidable" route to follow. avoidable" route to follow.
"Nampo's statement on

this season's maize plantings is - to Triomf - a hypothetical situation. It is tantamount to the fertiliser industry's saying it will close its plants," says Triomf chief executive Dr Louis Luyt.

A cutback of 1,9-million ha devoted to maize would result in the loss of R700-million worth of foreign exchange, and the loss of 48 000 black jobs supporting 432 000 peo-

Maize farmers last year turned over R1,670-million and made a profit of R348million - a gross return on



Source: Department of Agriculture

sales of 21%.

SATS derives R130-million in revenue from maize farmers. Maize farmers buy R87-million of fuel annually, R26-million of seed and 16% of farm machinery.

With this kind of buying power, there are few input suppliers who could survive a concerted boycott-type cutback by Nampo.

Maize farmers buy 60% of the R550-million spent on fertiliser every year and supply 45% of the country's protein. They can switch to other crops or livestock, so the threat to cut acreage is not idle.

According to latest reports, the plantings of grain sor-ghum are up three times on last year's.

Sources in the fertiliser industry are adamant that they can supply the local industry against any competition. The industry is still smart-

3.72

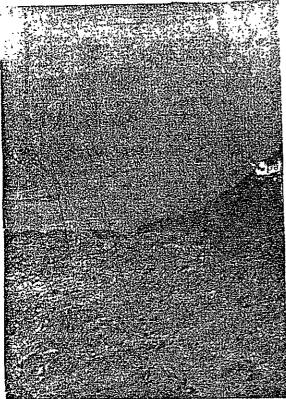
ing after the Maize Board's import of 208 000 tons of urea. This caused AECI to mothball a plant at Umbogintwini.

Nampo noted that official investigations into the fertiliser industry indicated that import controls placed the local industry in a position of "monopolistic power". Triomf and Fedmis control an estimated 80% of the fertiliser market.

Fedmis managing director Mr A L TerreBlanche says: "We have not had time to as-sess the full impact of the lifting of price controls or the new regime of selective tariffs. But Fedmis accepts that it will adapt to the situation." Nampo's victories have

been underscored by positive reactions in the Cabinet.

The next target may be the Atlantis diesel engine plant. A strategic investment, it is thought to have received more than R200-million in indirect subsidies this year.



### Boks triumph and go one-up in Test series

CAPE TOWN-Peter Kirsten's Springboks wiped out memories of the moral defeat they suffered in Durban over Christmas when they swept to a 1-0 lead over the West Indians in the four-day cricket series at Newlands here yesterday.

The Boks cruised home by 10 wickets after winkling out six West Indian batsmen before tea.

After wrapping up the West Indian second innings for 268 the Boks were left to score 117 to win and they did it at a gallop with 13 overs and four balls left to spare.

Both Jimmy Cook and Henry Fotheringham bat-

It was Fotheringham who assumed the senior role, punishing 71 off everything the West Indians had to offer as he erased the first baller he suffered in Durban from the selectors' minds as well as his own Cook scored

The collapse they suffered on Monday virtually sealed the Windies fate but their innings yesterday was a solid effort — a valuant swish of the tail that must have had Kirsten worried that he would pay the full price for the slow Bok batting.

They came in at a parlous 89 for four, hoping for some pyrotechnics

the domestic servant. Mrs not been solved

Mercury Reporter FARMERS have been hit last night 'lt's just an by two major price increy es — in fertiliser and naize products. which are used for animal feed.

A spokesman for Triomf, one of the country's major fertiliser pro-ducers, yesterday announced a 4 percent increase in the prices of fertilisers containing nitrogen, phosphate and potassium mixtures, a Sapa report said.

The spokesman said the increase had been unavoidable because of a hike in the prices of 1mported chemicals used to manufacture fertiliser

Other producers are also expected to raise their prices.

Mr Donald Sinclair, chairman of the Natal Ag-

ricultural Union, said added blow to the farming communit we was ing community was a salready suffer. A. fire rising production costs

'Farmers have not yet recovered from the lack of crops and income because of last year's crippling drought.

'Four percent is not an insignificant increase. It represents R4 000 more on a fertiliser bill of R100 000.

'We can only hope that farmers might benefit from the removal of import control and a certain amount of competition in the fertiliser industry.

The Maize Millers' Association has also increased prices of all maize products by between 6 and 7 percent with immediate effect

poat.

The fishermen found a huge shoal of pilchards concentrated on the surface and surrounded by sharks.

'Suddenly we felt a bang under the boat and we were lifed about a metre out of the water and then dropped straight back,' Mr Geyer said

The whale came up again a few metres away alongside the boat and then disappeared

Mr Rob White of the East London aquarium said it was unusual behaviour for a whale but that it was probably related to the unseasonal concentration of pilchards in the area

It was not possible to identify the species because of the brief look the fishermen had of the

#### Quiet weekend

BLOEMFONTEIN-The city experienced one of its quietest New Year weekends ever, with only pne murder, one assault and one road accident beng reported — (Sapa)

Z



he Matal Mercury, Wednesday, January 4,

#### Maize harvest heads for 7-m tons if the weather holds

By Barry Sergeant

THE Maize Board forecasts a crop of between 6,5-million and 7-million tons "if current climatic conditions continue".

January-February weather is seen as crucial for the

It is hoped that the Government, will provide an early harvesting premium. This could lead to the first deliveries arriving at the end of. March

March
"The incentive will be beneficial for both the consumer and the producer," says the Maize Board.

Maize Board director Hen-

Maize Board director Hennie Nel says the increase of 10% in the price of maize to R187 a ton has "nothing to do with the Maize Board or the maize industry. It is for the credit of the maize import account — in other words, the Government."

At the beginning of the previous' season, consumption was estimated at 6,6-million tons and deliveries of 4-million tons were expected. Allowing for the carryover from the preceding year, 1,5-million tons of maize would have had to be imported. But only 3,5-million tons of SA maize were delivered, leav-

maize were delivered, leaving a 2-million ton shortfall. Imports resumed last June at prices of between R160, and R173 a ton. With the US drought wiping out half the maize crop, prices rose to the current R204 a ton. This meant the R30-million laid out by the Government to cover the loss on imports had to be increased to R70-million. The 10% increase in the SA price has been made to cover this loss.

By Barry Sergeant

THE National Maize Producers Organisation has released its radical "white paper"

as released its radical "white paper" on agricultural policy.

The 30-page document slates protection, subsidies and control as being "in direct contradiction to a free, more market-related economic dispensation."

Nampo is prepared to give up protection, subsidies and tax breaks to rid the maize industry of controls and quotas and to be able to sell its produce at market prices.

It recommends far-reaching reform in the Land Bank, the Agricultural Credit Board, the co-ops and most agricultural legislation.

The paper was prompted by the Minister of Agriculture's new dispensation for the industry, expected to be tabled in Parliament this year.

The white paper's release was postponed until talks between the Minister of Commerce, Industries, the Minister of Agriculture and Nampo were completed.

It has been sent to all ministers and leaders in the agricultural industry for comment. If the recommendations form part of Govern-ment's White Paper, the consequences for commerce and industry could be dramatic, say sources.

Its recommendations include the abolition of artificial tax breaks and other perks en-

joyed by agriculture.

Nampo says: "Market distorting subsidies to agriculture and preferential treatment, such as tax privileges which are counterproductive and often detrimental to the farmer himself, must be phased out."

It calls for an end to benefits enjoyed by cooperatives "which may be detrimental to the

operatives "which may be detrimental to the implementation of a market-related system".

Consumer subsidies distort demand.

Consumer subsidies distort demand.
Other broad national objectives, such as decentralisation, are attacked for not being part of agricultural policy.
Nampo says the Soil Conservation Act should be more strictly enforced; research by government must be scaled down to basics; and the Government's role in training must be restricted to school, college and university. he restricted to school, college and university.

The paper includes a survey of market-related methods used in South Africa, the US, the EEC, Japan and other countries. An examination is made of the rise and fall of the Marketing Act. It was introduced 50 years ago because producers insisted on pro-tection from export losses. "At present they are again suffering losses and it is evident that one-channel marketing and price control are not the answer."

The paper criticises the use of cross-subsidisation in transport tariff structures. This has arisen through suburban transport being heavily subsidised by high tariffs paid for the transport of goods.

#### By GERALD REILLY Pretoria Bureau

CONSUMERS can brace themselves for a series of food price shocks in the first half of the year.

These include likely increases in the prices of dairy products, bread, sugar and

This week the dairy committee of the Transvaal Agricultural Union met and, it is cultural Union met and, it is understood, will recommend to the National Dairy Committee of the SA Agricultural Union that an early meeting be arranged with the Minister of Agriculture to demand ter of Agriculture, to demand a rise in the producer price of milk.

The national committee recommended a price rise last November, but this was rejected by the Dairy Board on the ground that there was a milk surplus and the time was not right for a price adjustment.

However the Minister gave the industry an assurance last year that from now on the milk price would be adRAND DAILY MAIL, Sat

justed early in January. The TAU's milk committee is expected to be strongly supported by the other provincial milk committees in its demand for an immediate price rise.

The consumer price of milk was increased last year by 7,5c/l. In July producers were granted a 3c/l increase and distributors 2,5c/l.

Then in November, distributors in proceed the consumer of the consumer

utors increased their margins by another 2c/l.

The bread price will also almost certainly be raised

long before the middle of the year.

Justification for a price increase is "overwhelming", according to Pretoria sources.

The issue is now with the Cabinet. It will either sanction an increase in the bread subsidy — which is considered highly unlikley — or a price rise.

An increase in the producer price of sugar is expected during the first quarter of the year. The general manager of the SA Sugar Association,

Mr Peter Sale, said application for an increase was submitted last year.

The last increase was

granted a year ago. Since then, Mr Sale said, there had been big rises in costs in the industry.

A maize price rise is also certain in May. Producers were dissatisfied with last

year's 9% increase.

And if maize rises, price increases for a whole series of foods will follow - meat, poultry, eggs and pork among them.

## Maize, beef press for futures market

MAIZE and beef farmers are agitating for the establishment of futures markets.

The National Maize Producing Organization (Nampo) has made a strong case for a futures market in its white paper, and the Organisation of Livestock Producers (OLP) called for a futures market in its 1983 manifesto.

Futures would enable farmers to sell their produce before it was ready for marketing, enhancing their credit standing and protecting them against price changes.

They would also open SA agricultural commodities markets to the forces of international supply and demand. Most agricultural prices are determined by the Government, which, ironically, uses international futures markets to correct surpluses and shortfalls.

Using a futures contract as security, a farmer could, before planting, borrow substantial sums from his bank.
There would be a risk. If

By Barry Sergeant

the farmer's crop failed, he would have to buy produce to meet the delivery, possibly at a higher price.

According to Holcom Commodity Brokers, four parties are involved in a futures market: producers, consumers (millers and processors), local speculators, foreign speculators. Speculators are vital, as they give the market sufficient liquidity to be successful.

The main benefit to a miller or processor is that prices are settled in advance. For speculators there can be huge profits — or losses — depending on which way spot prices move.

Speculators account for most of the trade in US futures markets. Physical maize, for instance, amounts to only 2% of the market's turnover.

Holcom provides the following example of how a contract works. A farmer sells 100 tons of maize at R200 a ton for delivery in four

months on the futures market. All he has is a contract, against which he can borrow.

against which he can borrow.

If the spot price of maize falls to R150 a ton at the end of the four months, he receives R15 000 on physical delivery.

He uses the R15 000 to buy 100 tons of maize on the futures market at R150. But he settles the original contract with his broker, receiving R20 000 cash, resulting in a R5 000 profit on the futures market. He receives R200 a ton, as planned, in spite of the price fall.

The only negative possibility for the farmer would occur if his crop should fall short of the 100 tons and the

spot price rise above R200. Nampo reckons information on agriculture in SA is inadequate for a successful futures market. In the US, copious information is used by buyers, sellers, brokers and professional consultants to plan supply and to protect themselves against unfavourable short-term trends.

Assuming this year's SA harvest meets demand of 7-million tons, the maize industry will earn R1 309-million. At the consumer stage, where maize consumption is split almost equally between households and stock-feeding, sales generated are at least R3 500-million.

Beef consumer sales of R1 000-million are projected for 1984

Bill Slater, chairman of the OLP, says: "Although a futures market in meat could not be instituted overnight, some transitional stage should be embarked on. Because of the long-term nature of the meat industry, producers are particularly vulnerable to supply-demand factors.

tors.
"As demonstrated in the US, the futures markets enable the consumer to communicate with the producer.

"The move in South Africa should be to a freer market. Abattoir policy needs review, the quota system should be overhauled, and the controlled and non-controlled areas should be radically changed."

# SA wheat farmers face quota threat

any large-scale switch from maize growing, which the Wheat Board warns may lead to unmanageable surpluses.

As a further discouragement to growing more wheat, the board suggests that the price paid to producers should not be increased for the 1983-84 season.

These suggestions are made in a paper prepared for the 1984 Agrocon conference in Pretoria this week in which the board points out that the introduction of maize quotas recommended by the Jacobs committee could lead to a large-scale switch to growing wheat.

This would "only result in a shift of the problems currently experienced in the maize industry to similar problems in the wheat industry."

#### INTEREST RATES

The board says wheat farmers are already facing problems caused by high interest rates, the drought and rising input costs.

Unless input costs are reduced soon "it is very unlikely that the South African wheat producer will in the longer term be able to remain in production."

With world wheat prices unlikely to firm, the board believes South Africa will find it increasingly difficult to sell its surplus overseas—especially as local exporters cannot offer the same credit terms as other major exporting countries.

Prospects for other branches of agriculture are brighter, according to papers prepared by control boards for the conference.

#### EXPORT PRICES

The Wool Board expects an increased demand and a rise of about 10 percent in export prices "depending on the exchange rate."

The Potato Board is hoping to develop export markets because of poor crops in some overseas markets.

The sugar crop is expected to make a strong recovery after the severe drought.

The new season starts in four months and the crop is expected to be about 2-million tons, compared with the estimated 1983-84 crop of 1,39-million tons and the record 2,16-million tons produced the previous year.

World prices, however, are unlikely to be higher than in the current year.

# SA wheat farmers face quota threat

A QUOTA system may be imposed on wheat farmers to stop any large-scale switch from maize growing, which the Wheat Board warns may lead to unmanageable surpluses.

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World prices, however, are unlikely to be higher than in the current year.

# Crucial 24/184 14 days for maize

Own Correspondent PRETORIA. — South Africa is on the fringe of yet another big maize crisis.

In Pretoria yesterday, the general manager of the National Maize Producers' Organization (Nampo), Dr Pieter Gous, said the next 14 days would be crucial for the crop.

He said there was good reason for serious concern.

If current weather continued — intense heat and only isolated thunderstorms — over large parts of the maizegrowing areas of the Transvaal, it could cost the country tens of millions of rands.

Even with good rains in the next critical 14 days, the crop was not likely to exceed nine million tons, against a potential under favourable conditions of more than 12 million tons.

"But if the dry conditions persist, the harvest could be slashed to six million tons — barely enough for our own requirements."

#### Maize imports?

Conditions were becoming progressively worse, and the unhappy prospect of South Africa once again having to import maize was looming.

Dr Gous said that in some areas it was already too late. In isolated parts, farmers had abandoned their crops and were turning their cattle into maize lands.

Last season's crop was reduced by drought to less than four million tons.

This meant the importation of more than two million tons to meet the local need of six and a half million tons.

The cost was enormous — about R400 million. Not only was this a heavy drain on the country's foreign exchange reserves, but the fact that there was no surplus for export was an additional substantial loss of foreign earnings.

#### Levels fall

Meanwhile a spokesman for the Department of Environment Affairs, Mr Anton Steyn, said the water situation in the Transvaal remained critical. Some dam levels had started to fall because of hot, dry conditions so far this month

In Natal, restrictions had been eased.

The Midmar and Albert Falls dams — main water source for Durban and Maritzburg — averaged 31 percent full yesterday.

In the Vaal system, the Bloemhof Dam had dropped from 13,09 percent full on Friday to 12,4 percent yesterday morning. Vaal Dam was just maintaining its level at slightly in excess of 50 percent. The dam at Douglas had dropped over the weekend from 31,29 percent to 27 percent, and Spitskop from 6,54 to 5,08 percent.

"The situation remains critical in the Transvaal as a whole, and we are running out of rainy season," Mr Steyn said.

#### re for poll

. for a referendum in community mounted and with the Trans-Congress (TIC) adding the call for a referen-Natal Indian Congress ∷ed to do so today.

#### hip case

<u>HORŜTSPRUIT farmer</u> ictoria Supreme Court he became "bloody .. the man he allegedly d to death confessed made a pass at his wife.

#### robe

on the Government to I from basic foods and Hies is mounting, with tion of Chambers of instituting an investigamatter.

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#### Cofits

helped Everite's atamings to jump 53% to is months because of a for pipes.

#### al straw?

AL shares prices have economic reality -- Higher GST might straw.

#### effluent

inity in PWV water industrialists face big-... and anti-corrosion laws are likely.

#### prospects

OKING firm strongly investment in the fishwhich it says has turned

#### d for deaths.

authorities yesterday French over a shir 'ng io which 15 sailors the English Channel Greek-owned freighter -d sank in a storm.

#### stronger ...

**JUP** Chicago has been a successful 15 years -ा⊓d to keep performing for a long while yet.

#### Lot case in US

and an American and an Atherican an armed coup against ent of Guyana

By DIANNA GAMES

MAIZE crops are likely to fail for the second year in a row if there is insufficient rain over the Transvaal and Free State by Sunday night.

Scorching temperatures over the past few days look set to continue, and dam levels have started to drop.

The Weather Bureau predicts a 20% chance of rain over the Free State and Northern Cape, and a 50% chance along the Natal coast and north-eastern Trans-

A spokesman for the Transvaal Agricultural Union said the situation was desperate for Western Transvaal farmers, some of whom have had no rain this season.

If they had no rain by the weekend their crops would fail for the second year running, he said. He added many farmers had only planted

60% of last year's crop which itself was smaller than normal, while cattle farmers in the Northern Transvaal were suffering because of inadequate grazing.

He said it was a critical time for the coun-

try's farmers because of the excessive heat and the sporadic rainfall, and added that some farmers had not planted at all because

of uncertain weather conditions.

Earlier this week, the general manager of the National Maize Producers Organisation (Nampo) said the maize industry would have to cut back its production from 12-million tons to 9-million if it did not rain within the next week

He said if the rain was delayed until February, it could be further reduced to 6-million tall ... barely erems for The country's own requirements.

But there has been an overall 45% drop in average rainfall in the Reef and Eastern Highveld areas, while the Western Transvaal and Free State have had a recorded rainfall of only 35% of the mean aver-

age for January. A Weather Bureau spokesman said so far this month, Johannesburg has had 48mm as against 62mm last Janu- both of which fell short of the long term average of

Pretoria has been serious-ly affected — against a rainfall of 126mm last January, 44mm has been recorded this month, while Pietersburg has had a drop of 41,5mm and Bloemfontein 11mm.

152.7mm

Levels of three dams in the Free State - the Rustiontein



had a drop of 41,5mm and

Bloemfontein 11mm.
Levels of three dams in the
Free State — the Rustfontein

Dam, Kalkfontein Dam and Erfnis Dam — have dropped since Tuesday, while the Vaalharts Dam in the north-

ern Cape has dropped from

ern Cape has dropped from 66,7% to 60,34%, the Spitskop Dam from 4,63% to 4,31% and the Loskop Dam in the north-eastern Transvaal

from 60,48% to 60,38%. The Vaal Dam has risen slightly from 50,34% to 50,50%.

and prefect Rikha Mathura applies one of of raised the most money for the camp.

**GERALD REILLY** retoria Bureau

THE Association of Cham-

peatedly by the Ho League the Trad Council of South A



JOHANNESBURG. — The next four days are crucial for maize belt farmers — crops are likely to fail for the second year in a row if there is insufficient rain over the Transvaal and Free State by

cient rain over the Transvaal and Free State by Sunday night.

The bad news is that the scorching temperatures of the past few days look set to continue, and dam levels have started to drop.

According to a spokeman for the weather bureau there has been an overall 45 percent drop in average rainfall in the Reef and eastern Highveld while the Western Transvaal and Free State have had a recorded rainfall of only 35 percent of the mean average for January.

mean average for January.

A spokesman for the Transvaal Agricultural Union said the situation was most desperate for western Transvaal farmers, some of whom have

had no rain this season.

If they had no rain by the weekend their crops would fail for the second year running, he said.

Many farmers had huge debts and production carryover credit from the co-operatives amounted to more than R800-million, he said.

Grazing was worse than it year, and stock farmers faced serious problems.

"The position could de-teriorate radically unless good general rains fall within the next seven days."

Grain producers in the north and north western parts of the country had alteady suffered large crop losses.

tects a third consecutive year of drought would have on the financial plight of farmers. cerned about the adverse ef-In a statement in Prétoria yesterday IMr Wilkens/sagid the SAAU was deeply con-

farmers. He is expected to ask for further substantial aid for

Agricultural Union, Mr Jasp Wilkens, will meet the Minis-ter of Agriculture on Monday to tell him of the critical situ-ation developing. The president of the SA

'pres ous area has been an enorm-and few can afford to buy, feed at current prices to keep their animals alive, Their stock, and the tragedy is that a disturbing percentage is be disturbing percentage is a disturbing percentage is said. "Grazing over an enorm

said, desperate ranchers would put up nearly 25 000 head of cattle for sale at suc-In the next three weeks, he

particularly critical. north-western Transvaal was He said the plight of eattle farmers in the northern and

"And this is the whole area wanterprocess."

Country's maize crop."

Dr Gous said the area was also an important beet producing region. Pastures had been destroyed and it would take several years of above average rains to restore them.

One farmer told him with wry humour that "even my fencing poles have died."

A Transvaal Agricultural Union spokesman, Mr Joel Kotze, said even if reasonable rains.

A Transvaal Agricultural Union spokesman, Mr Joel Kotze, said even if reasonable rains.

Sand even if reasonable rains.

Des saved.

Or Cous said the categories of the court of a line drawn And it was not only the maize crop. All crops — including sunflower, ground nuts, and sorgum — west of a line drawn between Bloemfontein and Pretoria, were on the yerge of almost total destruction. "And this is the whole area which ploduces about 70% of the crop."

Dr Gous said the extent of the looming disaster could not be

"Hundreds of farmers have come to the end of the road "their creditworthiness has been destroyed by the devastating effects of successive droughts."

even service them. Dr Gous said farmers had borrowed up to the hilt — a total).

Dr Gous said farmers had borrowed up to the hilt — a total).

With Land Bank production loans, of about RI 500-million — to plant the current crop and bankruptcies now stared hundreds of them in the face.

To be added to the RI 500-million was the nearly R2 000-million carry-over debts from the 1982-83 seasons. And by far the greatest number would be unable to repay the loans or even service them.

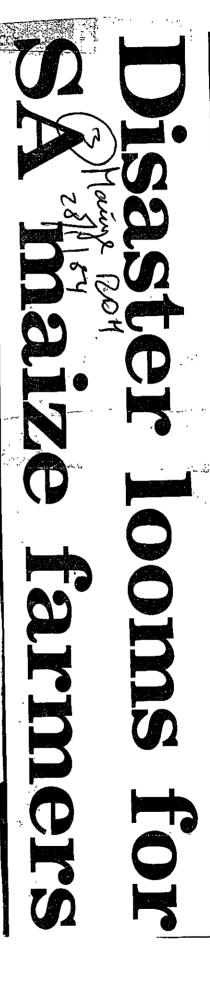
Even with good February rains, drought would have destroyed at least 50% of the 4 500 000ha planted to mealies.

"We are only days away from a total disaster — a disaster on a scale never seen before on the South African platteland."

terday. tion (Nampo), Dr Pieter Gous, in Bothaville yes-This warning was given by the general manager of the National Maize Producers' Organisa-

little hope of saving the 1983-84 crop. from a total disaster" and there is THE maize crop is "only days away

> Pretoria Bureau BY GERALD REILLY



# Little hope for crop survival

By Hannes Ferguson, Farming Correspondent

The countdown to disaster has begun in the western maize areas.

West of a line from Lichtenburg to Ladybrand, maize fields which only weeks ago looked like producing four million tons this season, have already been badly hit and potential yields have been reduced to two million tons.

Every future rainless day will reduce the figure by 250 000 tons.

The crop will be reduced to almost zero if another scorching week goes by and then the countdown for the central maize area — from the Reef right down to Ficksburg — will start.

The eastern Highveld maize area will follow a week later: If the rains should be delayed until after the middle of February, the total maize crop, which had a 12 million tons potential, will be a write-off.

Sunflower, groundnuts and grain sorghum have not fared much better.

The Lichtenburg-based North-Western Co-operative said that the early plantings, covering about 40 percent of the area served by the co-op, had already been lost. Late maize planted on the remaining 440 000 ha still had potential, but would hold only another week or 10 days if it did not rain.

According to the Weather Bureau, there was little likelihood of the normal summer pressure system resum-

ing within the next 10 days.

Both the SA Agricultural Union and the National Maize Producers Organisation (Nampo) said the farming community now faced bankruptcy and warned that the State should step in soon to ward off the crisis.

Country towns dependent on agriculture were as much affected as the farmers themselves. The fate of more than 100 000 families was at stake, they said.

The president of the union, Mr Jaap Wilkens, will be meeting the Minister of Agriculture, Mr Greyling Wentzel, today to discuss possible aid measures.

Mr Wilkens said in Pretoria he would inform the Minister of the extent and serious implications of the continuing drought.

The general manager of Nampo, Dr Pieter Gouws, said in Bothaville that all new maize marketing schemes had become academic and "survival is the only thing that matters now".

"After three years of crippling drought and more than R2 billion lost, the possibility has arisen that the western cropping districts are becoming part of the Kalahari," he said.

Meanwhile scorching heat and drought are again destroying crops and grazing in the Northern Transvaal.

The region as a whole has had 69 percent of its normal rainfall so far this season. In the maize area the crop has been written off.

Above Stockpoort, the Limpopo has already dried up. In the northern Lowveld, vegetable production is now threatened. Cattle farmers have also been hard hit.

Unless it rains well soon the grazing over wide stretches will have been permanently ruined and traditional Bushveld cattle farming will be reduced to a few favoured areas.

Four days of searing heat, from last Thursday to yesterday, des

troyed maize valued at nearly R200 million.

Two million tons shrivelled on their stalks in the Western Transvaal and the western Free State.

Estimates of the nation's maize crop were today revised by the

Maize Board.
The devastating heat has slashed the crop yet again. Weeks ago it was hoped there would be a 10 million-ton harvest.

A week ago it had dropped to seven million tons.

This morning the board's vice-chairman, Mr Boet Viljoen, revealed grimly it was now down to five million tons.

He said the future of a large part of the remaining crop in other regions of South Africa would be determined by the weather in the next two days.

The situation was desperate, he added.

"It is now a foregone conclu sion that we will have to import maize again."

The chief forecaster at the Weather Bureau, Mr Gerhard Schulze, warned that the hot conditions over much of the country were likely to continue today.

He forecast isolated thundershowers over the Southern and south-western Transvaal but little rain elsewhere.

There was a trough of low pressure west of the country which could bring widespread rain and thunderstorms later -. this week.

The Maize Board said rain was needed within two days if the remaining crop was to be saved

Mr. Viljoen said the morale of the farming community was at the lowest ebb he had known.

Next season half the farmers would struggle to get credit.

The prospect of having to pile debt on debt put the future of the whole of the maize industry in jeopardy.

Rocketing interest rates even after deducting Government subsidies — would ruin many farmers, Mr Viljoen said.

**编程的**被描述了

## as maize 🤅 farmers face ruin

By GERALD REILLY Pretoria Bureau

AID in one form or another is vital if hundreds of farmers are to be saved from total ruin, a spokesman for the Transvaal Agricultural Union (TAU), Mr Joel Kotze, said in a statement in Pre-

toria yesterday.

He released a TAU survey of the major farming areas of the province which classifies the Transvaal into three disaster areas.

It confirms that total crop failures stare farmers in the face in the Western Transvaal.

The district of Christiana and an area stretching from Wolmaransstad to Vereeniging, as well as the grain-growing areas of the Northern Transvaal face total crop failure.

And in the hail-devastated Eastern Transvaal Lowveld about 170 000ha of crops have been destroyed.

In some parts of the Eastern Transyaal

however, there is hope for a good crop.

But part of the Lowveld was hit by cyclone

But part of the Lowveld was hit by cyclone. Domoina, causing millions of rands worth of damage, Mr. Kotze said.

He added that the position of ranchers over a wide area of the Transvaal was critical. Grazing had totally disappeared and most farmers, because of their financial plight, were unable to afford cattle feed.

"The next eight to 10 days are critical if anything at all of the maize crop is to be saved. Many farmers see the situation as honeless. It is clear that aid in one form or

hopeless. It is clear that aid in one form or

another is vital if farmers are to be saved from total ruin," Mr Kotze said.

The grim prospect of a maize crop of 4-million tons or less now has to be faced, the general manager of the National Maize Producers Organisation (Nampo), Dr Pieter Cove said trestorder.

Gous, said yesterday.

This would mean spending R700-million to R1 000-million on maize imports to ensure the country had sufficient maize to meet the local

need of about 6 500 000 tons.

Last year the Maize Board had reserves over of 1 200 000 tons, but because the crop was less than 4-million tons, it had to import more than 2-million tons at a cost of about R500-million.

"This year we have no reserves, and the costs of imports are likely to be much higher," Dr Gous said.

# Mercury 1/2/84 ports almost

BOTHAVILLE-South Africa is almost certain to need to import maize for the second

successive year because Mr Gouws said. of drought, National Association of Maize Producers Organisations (Nampo) general manager Pieter Gouws said.

He told Reuters that a survey taken at the end of last week indicated a erop of 7 000 000 tons under the best conditions and production as low as 4000000 if no rain fell within 14 days.

#### 'Very close'

Domestic consumption is around 6,5 million tons.

'I think there's very little doubt about importing. If it's not a certainty then it's very close,' he said.

Last year, the crop produced a mere 3,9 million tons, less than one-third of record output and South Africa was forced to arrange imports of around 2000 000 tons of yellow maize to meet domestic demand by tender and private deals.

Deliveries to the Maize Board are likely to be some 800 000 tons lower than production, with farmers keeping back a portion for their own use,

The consumption figure could also be higher than 6,5 million tons as animal grazing areas have also been devastated by the drought.

Mr Gouws said the maize-growing areas remained virtually dry at the weekend and that the chances of receiving the heavy rains and downpours needed appeared to be remote.

He said the drought had been worse than it was last year in the western Transvaal and north-western OFS, although a decent crop was likely in some parts of eastern Transvaal.

Nampo has planned an emergency meeting for next Friday to discuss the situation, he added.

Trade sources said they agreed with Mr Gouws' view that imports are a virtual certainty, adding that they expect the crop to tend to the lower rather than the higher end of this range.

One source said that some 1,4 million tons could be needed from abroad.— (Reuter) abroad.— (Reuter)

Have Subsidies 153 7/2/84

46 Mr E K MOORCROFT asked the Minister of Agriculture:

What amount was paid out in subsidies in respect of (a) bread, (b) maize and (c) butter for consumer use in the 1982-83 financial year?

#### The MINISTER OF AGRICULTURE:

- (a) R193 455 000.
- (b) R69 945 000.
- (c) R929 904.

carried over from one season to the next; if not, why not; if so, (i) why and (ii) what steps are being or will be taken in this regard?

The MINISTER OF AGRICULTURE (Reply laid upon the Table with leave of

- (a) My Department is not directly responsible for the provision of storage facilities for the locally produced maize. No silo with a capacity or more than 2 000 metric tons may be erected without a permit issued by the Director General of my Department. Applications from agents of the grain boards who intend erecting silos under the loan scheme for the erection of silos, will, as in the past, be considered on merit by the Grain Silo Committee of the Department. In the event of any doubt regarding the merits of an application, an inspection on site is carried out after which a report is submitted to the Grain Silo Committee for consideration and decision.
- No. The present policy is that carry-(b) over supplies should under normal conditions be sufficient to meet the local demand until enough supplies from a new crop become available at distribution points. Should it become clear before the end of a marketing season that a shortage may occur during the ensuing season, attempts are made to carry over a bigger supply.

Increasing the carry-over supply on a continuous basis so as to provide for unforseen circumstances, is not justified due to the high capital costs and working expenses. Any proposals for an increase of the quantity of maize to be carried over from one season to another in terms of the Maize Board's carry-over policy, will have to be considered with due regard to the accompanying increased storage costs and possible profits or losses in the event of the balance having to be exported at a later stage.

(i) and (ii) fall away.

ceeding leurand Q. Col. 71X Maixe: health/quality standards

2/2/21/24

\*2. Dr M S BARNARD asked the Minis-

ter of Agriculture:

- (1) Whether his Department has taken steps to introduce stricter health and quality standards in regard to imported maize; if not, why not; if so, what steps;
- (2) whether further imports of maize will be necessary in 1984; if so, (a) what quantity and (b) where will it be imported from?

#### †The MINISTER OF AGRICULTURE:

- (1) No. Control over health standards in respect of imported maize is the responsibility of the Department of Health and Welfare. As far as quality standards are concerned, everything possible is done to purchase the best available quality of maize at the most advantageous prices.
- (2) Yes.
  - (a) Unknown at this stage.
  - (b) Possibly from the USA.

#### Maize: storage facilities

\*3. Dr M S BARNARD asked the Minister of Agriculture:

Whether his Department intends to make provision for (a) additional storage facilities for locally produced maize and (b) increased quantities of maize to be

### Agriculture under siege

Agriculture is facing a survival crisis. With a potential maize crop of more than 10 Mt shrinking daily under cloudless skies, Nampo has revised its crop estimate downwards to 6,7 Mt based on the position at February 3.

This is about enough for local consumption, but unless good rains fall within the next 14 days, Nampo chief Pieter Gouws expects the crop to shrink to about 4 Mt which will mean importing a further 3 Mt worth about R700m in 1984.

The current import bill runs to about R500m.

Maize farmers, however, are not the only sufferers. Thousands of workers are being laid off as sorghum, sunflower, groundnut, wheat and cattle producers face a similar

The sorghum crop, which was estimated at a healthy 700 000 t (valued at R106m) at the end of January, is shrinking by "tens of thousands of tons daily." The Maize Board's next forecast will be made in about 10 days when the situation should be clearer.

And Frans Stroh, manager of the Oil Seed Board, says the sunflower crop, normally about 450 000 t/year (worth R140m), is also wilting. Last year, the crop was only 206 000 t. Things looked much brighter three weeks ago when guesstimates put the 1984 crop as high as 600 000 t-800 000 t. Since then, however, the estimate has been drastically reduced to about 350 000 t and could go even lower if rain doesn't fall in the next week.

SA's requirements of vegetable oils are

about 200 000 t/year, but now imports appear unavoidable for the second consecutive year. About 100 000 t of vegetable oil was imported in 1983, pushing up consumer prices, but import commitment this year will depend on the final crop situation.

SA's animal feed industry would also have to import substantial amounts of "oil cake," which is an important constituent of animal protein foods. This will further add to animal farmers' feed bills.

Groundnuts are now also on the import list. Normally 30 000 t-40 000 t of quality nuts are exported from the usual 200 000 t-250 000 t crop (worth about R140m). The latest forescast for 1984 deliveries is a meagre 94 000 t

By contrast, a "normal" soybean crop of about 45 000 t is expected.

SA's normal wheat production of 1,5-2,3 Mt/year is usually sufficient for local consumption of about 1,9 Mt/year. Wheat Board GM Dennis van Aarde says the current crop is expected to total about 1,6 Mt, but the board still has sufficient carry-over stocks to ensure retentions of 130 000 t by next September.

The board usually retains about 630 000 t as carry-over stocks, sufficient for about four months' consumption.

Cattle producers are in a marginally better position, as they can keep their herds alive by buying stockfeeds. Meat Board GM Pieter Coetzee says farmers still have a good cash flow situation, but are now starting to sell breeding stocks. This would imply possible beef shortages "within the next

two years."

Coetzee says "tremendous pressure" is again building up on abattoirs and he expects applications for slaughter permits in the April-June quarter to rise sharply.

As the major staple, however, maize production is the most critical. SA entered the previous season with carry-over stocks of 1,2 Mt, but the bin is now empty. In fact, SA maize milling requirements are being met on a daily basis as shipments of US yellow maize are unloaded, says Gouws.

He also expects local consumption to grow from last year's 6,5 Mt to about 6,8 Mt in 1984

With the Land Bank already expected to fork out about R1 billion under the current drought aid scheme ending on March 31, further massive government aid would be required to keep farmers on the land. Gouws expects production costs lost on the current maize crop alone to total a further R1 billion

"Compared with this, the R22m Natal sugar loss in the cyclone floods is a drop in the ocean," he says.

According to the SA Agricultural Union (SAAU), net farming income has decreased over the last three years by about R1,5 billion to R1,18 billion. In 1983 alone there was a 58,6% drop of R837m. Carry-over production credit with the co-ops (supposed to be fully repaid annually) stands at R860m.

Farmers' interest commitments grew to R865,4m in 1983 (10,2% higher than 1982's R785m) and are set to increase even further in 1984. SAAU chairman Jaap Wilkens says a 50% Government subsidy on interest payments would go a long way towards alleviating the debt burden. Interest has now outstripped fertiliser and fuel as farmers' largest single cost.

A "work committee" constituted of Nampo, the SA Agricultural Union (SAAU), western agricultural co-ops and the Maize Board is assessing the total drought situation and will present its summary to Government "within the next couple of days." The SAAU will meet with the Minister on February 10 to discuss possible relief measures.

After studying this report, Agriculture Minister Greyling Wentzel will visit the area to consider possible assistance. Representatives of the maize industry will meet at Bothaville on February 10 to discuss the drought, while Nampo has invited representatives of political parties to visit the area after February 15, when "the total picture should be much clearer."

According to Gouws, the drought is no longer a purely agricultural problem but has assumed the proportions of a national

Drought damage . . . crisis on the cob

Financial Mail February 10 1984

disaster. A "national reconstruction programme" for agriculture is essential, he says, for the survival of large sections of the country's biggest industry.

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city traffic to listen. and I had to shut out the roar of Devon in the Eastern Transvaal call came from the iarmlands around

crop set for a record a month ago but now badly burned by the ownşman. Ronnie Baskind, wanted to talk to a

urban person should hear it: Let him tell his story — every

You said you found it

still planted maize.
You were right about the gamble and the odds. But you stacked against us — and yet we told the odds, this season, were difficult to sympathise with the maize farmer because we had been

sympathy. We'd just like to be understood by the people in the were wrong about the sympathy. We are not-looking for You suggested that instead of grow more because the export of Agriculture exhorted us to

planting maize when there was lant something less critical. chance of drought we should We have to produce 6,5 mil-

and to beef and a whole lot of estic demand. It's the staple diet of 20 million people. It is also essential to the dairy industry that's just to cope with the domion tons of maize a year ers — better, I think, than the much-lauded American tarmer. African farmèrs are good farmnot so long ago. Generally South harvested over 14 millión tons grown some great crops. market was there waiting. So we did. Over the years

other industries. huge loss of foreign exchange, when we import the stuff: a the quality is inferior ... You have seen what happens

24

of the last lot was contaminated with aflatoxin.

able to shortages on the world cotts and we would be vulnerwould lay ourselves open to boymuch on imported maize In any event, if we relied

Government, tend to forget this.
Some years ago Mr John Vorster, I think it was, said that
South Africa should grow as own maize. We have at least to city people, and certainly the It is society's duty. Sometimes try to satisfy local demand. But it is a mistake to believe it is the armers' duty to feed the nation. We simply have to grow our

the weapon that oil was in the 70s. More recently the Minister in the 1980s food would become much food as possible because suited didn't drought? OST R417 million.

about 500 000 tons a year exports at a loss. Grain sorit has a very small demand and We could grow sunflower but

have s. We

are the same. Beef is a terribly and no good for export. Potatoes Beans are easily oversupplied

which are difficult and often inerior to those in the United We have to contend with soils risky market. Sheep farming? Wool is

are notoriously variable.

world price for maize ed to grow for export, we grew. What happened? Our production said it was sorry and the farm a huge loss and the Government compete with the prevailing costs increased so we could not maize we grew was exported at Anyway, having been exhort-

8,1 million tons and our profit was good;— the farmers made R46 million, In 1981/82 we grew about the same quantity and we ers took the loss. Look at 1978/79. We grew

enough. But I don't know the anwhen there was a probability of But you were asking why we to drought, conditions grow something more The question is fair

ghum? Local demand is only there's no real export potential. and

good market at the moment but what about the mutton? It is oversupplied and it can be dis-

gamble of planting maize from Ronnie Baskind, a day he received a call with the farmer under difficult to sympathise added that he found it which requires not just should farmers take the why, in a drought cycle, column last week. He times? The question was posed in the James Clarke rain but rain at critical Maize planting is a gamble these circumstances. Next best of times — but

astrously uneconomic.

Devon maize farmer ...

succession. He is forced to gamrealise is that the farmer is not able to build up cash reserves to which can come in tide him over the bad years What the city man fails to punishing

more cheaply overseas. farmers would buy the products chinery and other inputs have shot up. These industries are all protected because otherwise we pesticides, diesel fuel, farm mathe way fertilisers, herbicides, cariously thin when you look at Our profit margins are premore cheaply overseas.

You might ask: if

And then there's increased in-

Railways

would

A tarmer's biggest gamble . . . his maizelands.

subsidised because otherwise whole thing out. That would suit the millers would buy wheat industry. The wheat farmer is would wreak havoc in the wheat us maize farmers — but it tree-market system should preerest rates. You might argue that they make railing maize to R120 million a year. That's w around R6 million. ports. The harbours would lose

maize is sold at a tremendous bar maize exports? But look at loss, as it was last time, why not subsidising the maize change — even though it may sold at a loss to the producer. when we grow, say, 10 million tons, the country stands to earn R600 million in The Government is opposed And in a good maize year foreign

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it from another point of view — the governments pay out hea ed States, in the EEC, in Russ This is shortsighted. In the Unit-

10-year drought cycle is con-

cerned, Professor

Tyson

that within a drought decade himself stressed it is theory and or the local market.

that it would be profitable. But there would be no guarantee dustry will know that it can pronealies on the rest of my land. duce enough to satisfy the counikely to get paid out and the inweather permitting) what I am ons. That means I will know et's say I choose to grow 300 then elect to grow export internal consumption.

something else. And if the rains gamble if the were good Or I could gamble on growing I could still lose the market

ment must decide what IT pays out export incentives to to the maize industry - like it wants. other fact, pay out export incentives The Government should, industries. The Govern-

As far as this business of the served criticism. We have big problems

to work at burying the body. We have all got farmer — they involve everythey involve more than the

15-5-

at their next congress in March ducers' Organisation is discusthey will carry the idea through ket system for maize. I am sure sing whether to have a two-mar-National Maize Pro-

cently and until a month ago my

looked set for a record

there may well be a year or two

good rainfall. This season began magnifi

Now it's withering away. The

Tyson theory is still too theoret-

given a quota of maize to grow each maize farmer were to be They say it would be best if

sents the farmer having one. that he pleads poverty while driving around in a Mercedes. ness his Mercedes — but he re-Urban people do not begrudge city dweller has of the farmer is the sales manager of a city busi-One of the impressions the

My turnover last year was around R500 000 and I suppose city and the boss would have a next season I'll be turning over R750 000. That's a respectable car commensurate with his staturnover for a business in the us and his responsibilities...

1960s when profits were high derstanding among urban peo-ple. On the other hand in the image — and for the lack of unor giving us such a negative Sometimes I blame the Press .farming practices

### SA may face

warns Nampo

Minde RI By GERALD REILLY Pretoria Bureau Chief

SOUTH AFRICA is heading for an acute shortage of maize in which supplies might have to be rationed, according to the National Maize Producers Organisation (Nampo).

The general manager of Nampo, Dr Pieter Gous, said in Pretoria yesterday he doubted the ability of the SA Transport Services to handle the import volume which would probably be needed in the next 12 months.

Nampo's latest survey of the current drought-wasted crop, he said showed that the most optimistic forecast nat is providing good rains start falling now and continue to the end of the season was 4 500 000 tons.

continued a crop of only 3-million tons — the lowest for decades — would be harvest-

When the 800 000 tons retained for farmers' own use is taken into account the crop available for consumption would amount to only 2 200 000 tons.

> This would necessitate the importation of more than 4-

ROM 16/2/84

LLY million tons if the local del mand were to be satisfied. Dr Gous said when it was taken into account that the Railways were working six-and-a-half days a week, 24 hours a day to handle the current 2 200 000 tons of malzedimports then an alarming ple-ture emerged.

> "The entire food chain will be affected if we cannot handle the necessary imports".

The broiler, egg, beef and pork industries would be hard hit. These industries had an even heavier dependency on maize as a basic feed be-cause of the drought.

Dr. Gous said the Railways' harbour facilities for maize exports were based on a fast conveyor belt system, where-as the bandling of imports However, if the drought was a far slower process.

However, the Minister of Transport Affairs, Mr Hen-drik Schoeman, said from Cape Town that he was confident the Railways could handle an import volume of 4-million tons.

He claimed that after the 1981 record crop the Rail-ways were able to cope with the export of more than 5million tons.

# of work farmer nas less money Alter 15 years

Rands in Millions + 500

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+R1927m

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+200-

Many maize farmers have given up the battle against drought and abandoned will improve this year. ly to the hope that climatic conditions their farms, but others cling desperate-

ducers is low and many feel that they have reached the end of their tether. However, morale among maize pro-

vaal farmer since 1965, summed up Mr Richard Vardy, a Western Trans-

cannot expect more than 15 percent of my usual crop this year. the general feeling of despair. "With existing climatic conditions I

and two children are feeling the pinch "I have lost a fortune and my wife

son I will have less than what I started "Financially, at the end of this sea-

"The Government has to do something about the situation. We farmers have appealed to the Government

often, but our pleas seem to fall on

ment loans is crippling and many of my friends have had to abandon their

but farming is my life and I'm not qualified to do anything else. I was once a successful farmer and it would

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to buy my farm in this condition? "Besides, who would be crazy enough

must they discriminate against us? also faces financial difficulties but why "We realise that the Government

return on capital investments. We cannot increase prices because the local tion, cannot afford higher prices. "We are in a catch 22 situation," he market, especially the black popula-"Farmers are receiving no justified

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stony ground and they have offered no viable solution.
"The high interest rate on Govern-

farms and seek work in the cities.

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break my heart to go. "I have also considered packing up

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**-200** 60 TAL OF NAIZE TH RISH AND

1973/74 | 1974/75 | 1975/76 | 1976/77 | 1977/78 | 1978/79 | 1979/80 | 1980/81

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1981/82

of rands with this season's maize crop Mealie farmers stand to lose millions being the smallest in South African

expected to produce less than 4-million al manager of the National Maize Producers Organisation, South Africa is tons of maize this year. According to Dr Pieter Gous, gener-

million tons, this means more than 2-With the general consumption of 6,8-

million tons of yellow maize has to be imported at a cost of nearly R700-mil-

in smaller towns, labour unemployment and other socio-economic problems," Dr Gous said. of inflation and GST, no economic growth, total collapse of the economy the maize crisis include a further rise "Some of the far-reaching effects of

-R23

Source: National Maize Producers Organisation, SA

# Diseases could kill 15 000 farm animals

Own Correspondent
DURBAN — Huge losses THE LOCK because of lems which could cause

the heavy rains had caused a number of prob-

in the animals straying. conditions in late sum-Dr Bachmann said wet

in the United States could

raise funds for treatment tempts by his family to

blindness,

believes at-

ive eye disease, which

could eventually result in Wayne Victor's progress-The specialist attending

PORT ELIZABETH -

Own Correspondent

# for boy 'may be futile' Eye treatment in US

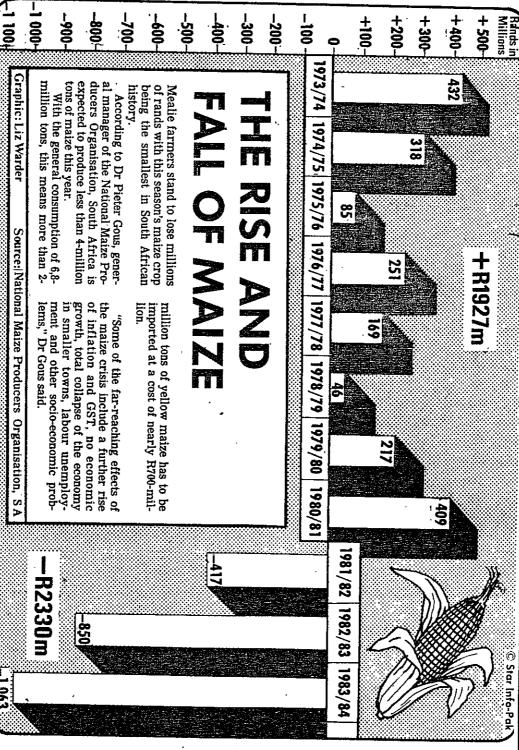
trying to raise funds by risking his life setting new BMX ramp-jumping records.

cessful, at least Wayne would be able to visit Disneyland while he

Graphic: Liz Warder

Wednesday night.
Werner (17) Dawie's older brother, also fell Westbourne Oval on

could still see.



Own Correspondent

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could eventually result in blindness, believes atraise funds for treatment tempts by his family to ive eye disease, which Wayne Victor's progress-The specialist attending PORT ELIZABETH

# for boy may be futile? Eye treatment in US

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Westbourne Oval on cessful, at least Wayne Wednesday ni 'ht. would be able to visit

sumption after the death of a child last month. polony" for human conban the sale of "penny CAPE TOWN -The Cape partment of health may Divisional Council's de-

officer of health, Dr L The council's medical

# for massive **Board preparing** imports this year

Farming Correspondent By Hannes Ferguson,

Pieter Gouws. to a board member, Dr gramme ever, according The Maize Board is pre maize import proparing for the largest

tons could be expected said Dr Gouws, the genreaped. But if the drought about 4 million tons Organisation. tional Maize Producers eral manager of the Na persisted; only 3 millior maize could still be to fall within a few days If soaking rains started

this season, leaving only 2 million tons for the Usually, farmers held back 800 000 tons for tons might be kept back problems, about 1 million their present cash flow tarm use. But because of

Feed lots, pork produc-

tion, and the dairy, egg and broiler industries would be affected.

tioning of maize mea had been discounted. The possibility of ca-

strain the railway system of maize would have to to the limit. be imported, which would About 4,5 million tons

cent yellow and 30 per-cent white meal, said Dr Gouws. mixture of about 70 perconsumption would be a Maize meal for human

would have to be given drought years South Afriplies, he said. part of a long-term shift priority use of water supca was experiencing was n climate, agriculture If the succession of

importer of food, like other countries in Africa. come a permanent he South Africa might be-It was possible that

# penny polony Jape may ban

The rest was made up of Dr Tibbit noted that

# Maize import bill set to top R1,4bn

3) Many

By Barry Sergeant

SOARING prices on the Chicago corn futures market could land South Africa with a maize import bill topping R1 400-million this year. In 1982 South Africa exported 4,4-million tons worth R580-million.

The cost of imports of 2million tons after last season's crop disaster was R573million.

With most of this season's crop written off by drought, Pieter Gous, a Nampo general manager, says: "The new forecast indicates the possibility of a 3-million ton harvest, but deliveries will be only 2,2-million tons because of consumption on the farms. There is, however, still the chance of 4,5-million tons being harvested."

#### Secret

1.2

Consumption this year will be about 6,8-million tons, suggesting the import of 4-million tons or more.

Because details of import contracts being investigated by the Maize Board are secret for strategic reasons, it cannot be said what the imported maize would cost consumers.

The gloom deepens because severe problems are expected in handling this unprecedented volume of maize. The railways were unable to cope with exports of 4-million tons of maize after 1980's bumper crop. Maize had to be warehoused, adding R50 a ton to the cost.

Government officials say there is a possibility of maize rationing if forecasts of the harvest are accurate.

Mr Wilkens, president of the SA Agricultural Union, says: "Unfavourable agricultural conditions once again stress the pressing need for recent information regarding the financial position in agriculture

"This information is necessary to define present conditions as accurately as possible for sound planning."

Information is lacking on farmers' income and the debt burden in the various categories of farmers, for instance.

Because of outdated official statistics, the true losses caused by the three-year drought have yet to be assessed. But a report released this week by the SA Agricultural Union consolidates all known facts to the end of 1983. The picture is as bleak as was feared.

The SAAU says: "The unknown impact of the 1983 drought had a dramatic effect not only on agriculture but on other sectors of the economy which depend directly or indirectly on the sector. The stabilising influence of healthy farming—

physical and economically—on the economy has come under the spotlight and it is acknowledged that the drought is one of the most important causes of the recession not bottoming out."

causes of the recession not bottoming out."

Exports of farm products:

traditionally 30% of agriculture's output — declined 19,3% from R2 063-million in 1982 to R1 664-million last year. The 1983 maize crop was the worst in 27 years — it declined 53,2% from 1982's crop. The decline in farming income was halted to some extent by an increase in exports of citrus and wool.

#### Disaster

The report warns that another failure of the summer grain crops could spell financial disaster for farmers. Their debt of R6 414-million at the end of June 1983, excluding R860-million production credits and R500-million long-term loans, was covered by assets of R36 857-million.

by assets of R36 857-million.

But 76% of the assets consisted of land and fixed assets, suggesting that only a quarter of farmers' capital was available for cash generation.

Farming input prices have risen to 309 from 1975's index of 100; the field crop producer price moved to 273, livestock to 247, and market gardening to 206.

Net farming income is expected to almost halve from R2 022-million in 1982 to R1 185 last year.



with the transfer to the control of

Dr Pieter Gous, chief manager of Nampo (right), Mr Mike Tarr, PFP MP for Maritzburg South, and economist Dr Leon Coetzee, member of Associated Chambers of Commerce, servey damage done to maize fields in the Lichtenburg area. They were on a three-day tour of drought areas organised by Nampo

## No rain — and farmers are also hit by a 'cash drought'

FARMERS have gambled R1 800-million on the bone-dry tableland over the past three years and have lost much of it — perhaps R12-million — to the to the croupier. Rain.

And thousands of farm-hands and their families have also lost, because some employers played to the rules of the game. Some gamblers have tied

up their cash in farming implements, fertiliser, seed, a good home and a fine car to prevent their profits from going to the Receiver of Revenue.

Now - without a reserve fund or private cash to tide them over — the farmers are forced to look to the Government for assistence.

And the farmhands and their families can only hope to be allowed to stay on at the farms without pay — just to feed their families.

With influx control and the Group Areas Act where else can they go but to their 'own" wastelands, called Homelands.

Nevertheless, about 30% of the 1,2-million workers, excluding dependants, em-

'Pray to the Lord that he may forgive your sins and then the rain will come," dominees told Afrikaners during last week's day of prayer. If gambling is a sin then farming in the drought-stricken Western Transvaal and North-West Free State must be the biggest sin of all. MAURITZ MOOLMAN reports

ployed by the maize industry are expected to lose their jobs.

Another rule of the farming game is to work the land as intensively as possible, in the hope of squeezing out a new record yield from the drv earth.

On the road to Hoopstad
— where 99% of the land is
tilled — the Free State has
become a desert.

For kilometres on end not a blade of grass is to be seen. Meanwhile, the wind and the insufficient rain that may fall works away steadily at the 1,2m-deep soil — exposing the impenetrable layer of clay beneath. For kilometres on end not

Soon there may not be any soil left for the gamblers to plant their crops.

In other areas, mealie

plants haven't grown to a waist-high height before being scorched to a golden

Other farmers appear to have had more success, because their plants at least grew to full height ... before meeting the same fate.

But a closer look reveals that the fully-grown plants have become the tombstones of a failed crop none carry heads.

Some maize farmers are harvesting plants, which still have a little sap left to make a low-grade fodder, to sell to cattle farmers equal-

ly short of cash.

And cattle farmers will buy, because their beasts are starving from lack of

are starving from lack of nutritient grazing. This has left at least one farmer so depressed that he handed over the keys of his Schweizer-Reneke farmfarmhouse to the local sheriff and disappeared from the

The "cash drought" - as

KDM 2912/84

a farmer in the Sannieshof area, Mr Ian Vorster, called the plight of the farmers is threatening the very fabric of social life in the drought-stricken area.

Farming towns — Ottos-dal, Makwassie, Wessels-bron and many others —

are withering away, just as the crop has done.

The Ottosdal grain silo is empty and available — should someone care to organise a farewell dance

party.
"Without assistance from the provincial authorities, we will not be able to keep essential services going for much longer," said the Town Clerk. Mr. Koos Theron.

Farmers who have no other skills but farming are staying home to look after the children, while mothers who can type or do secre-tarial work earn an income.

That is until her mployer the doctor. dentist or small business. man — decides to search for better opportunities far from this Godforsaken place.

"We fear that the changed role of the tradi the tional breadwinner will lead to more divorces and other social evils," a Koster

Said another farmer:
"The blame for the cash shortage brought about by the lack of tax incentives for farmers rests squarely with the Government." But still hope remains.

"If we now get between 250mm and 300mm of rain spread over the winter months, we can still have a good wheat crop," said Mr Louis Coleman, manager of Kroonstad-West farmers co-operative.

Dr Piet Gous, chief manager of the National Maize Producers' Organisation is less optimistic.

The chances of having a successful maize crop next year is very slender," he

"Non-existing ground wa-Non-existing ground water will first have to be replenished by very good rains. Our rainfall record speaks for itself."

#### TOWNS in the North-West Free State and Western Transvaal cannot keep up essential services much longer without financial assistance because of the persistent drought.

Small businessmen in Wessels bron, in the Free State — wholly dependent on bankrupt maize far-mers — are going under, according to Mr Landman de Beer, local lawyer and mayor of the small farm-

### Economic wasteland

ing town.

But nowhere has the plight of the platteland town, in the face of the three-year drought, been spelt out more than in Ottosdal in the Western Transvaal.
The town clerk, Mr Koos Theron,

says the town had potentially more millionaires per square kilometre than any other place in the world in 1981. Now:

- Ottosdal's population has dropped from 1 350 to just over 800. Of the 277 houses in the town, 52 are standing empty without any buyers. The town had a 100% house
- occupancy last year.

  Five of the seven garages have closed down in the past year.

  Business licences issued have declined from 104 in 1981 to 64 this year, and businesses are still clos-

Buyers cannot be found for farms valued at between R1,2-million and R1,7-million, but now going for R200 000.

 Boreholes have dried up and taxes will have to go up to finance a R350 000 project to supply water to the form the town.

• Farmers have "absolutely" no buying power.
And Makwassie, in the Western

Transvaal, is seeing farmers turning to diamond prospecting because of failed crops.

# Vlaize farmers



Mr Neil Fraser, managing director of Murray and Roberts Buildings (Cape Town), has been appointed a director of the Allied **Building Society's** Cape Town regional

#### Financial Editor

GOOD rains fell over the Transvaal last night but they were too late to save the maize crop, agricultural officials said today.

It is now certain that the maize farmers will face a second ruinous vear as the continuing drought again devastates their crops and undermines the economy of the platteland.

Not only farmers have been badly hit by the drought but also their suppliers.

even old-established traders in the Transvaal platteland towns are in serious difficulties as a result of the steady increase in farmers' debts which they can no longer afford to carry.

Latest estimates by the Maize Board are that this year's maize harvest will probably be around 4-million tons, which is a far cry from the 12-million tons being forecast at the end of December.

As about 1,8-million tons are expected to be retained by the farmers, South Africa will probably have to import about 4-million this year.

It is estimated that these maize imports could cost between R1 000-million R1 400-million and will have a marked impact on the balance of payments.

#### WITH SURPLUS

However, South Africa should still end 1984 with a surplus on current account, Mr A J Jacobs, economist to the Volkskas group, said today.

He said exports of minerals and manufactures had shown signs of increasing and in spite of the large maize imports South Ăfrica should still have a surplus on current account of about R600million.

It was also possible that the balance of payments could benefit this year from an inflow of capital. Last year South Africa had a capital outflow.

E A I f S ì

#### UNPREDICTABLE

Capital flows were unpredictable, but further slight improvement in the gold price quite possibly could lead to increased equity investment by foreigners and a rise in the capital inflow.

Mr Jacobs estimated the loss of the maize crop was likely to reduce the growth in the economy this year to between 2.5 and 3 percent.

This was a drastic revision from the 4,5 percent forecast at the beginning of the year, but still a marked improvement on the 3,5 percent drop in activity last year.

The resumption of the drought meant that the Government would again have to give drought relief imposing an extra burden on the Treasury. However, Mr Jacobs said he was expecting only modest increases in taxes in the coming budget.

Meanwhile, concern is being expressed at the problems that could arise in moving 4-million tons of maize imports.

#### Bankers report that board. Unbeatable Value QUALITY MACHINE TOOLS COMPRESSORS WELDING MACHINES ້• ຣingle & 3-phase electric motors • Precision bench lathes . Drilling and milling machines • Power hacksaws • Heavy duty bench grinders • Bench and pedestal drills • Welding machines and accessories . Metal and woodcutting bandsaws . Contractor's saws, wood lathes . Combination woodworking machines . High pressure air compressors BUY OR HIRE SEE "SMALLS" UNDER "MACHINERY AND TOOLS" Induscor (Pty) Ltd Phone 24-1250 C.T. Showroom: 70 Bree St

### LIQUIDATION SALE

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#### GSB marketing course

THE University of Cape Town Graduate School of Business' popular course in general marketing will be held from April 24 to May 4.

The course is intended for middle managers in the marketing department or senior managers who have recently been promoted from other discplines and are now exposed to marketing.

Delegates will develop their skills in identifying and formulating marketing solutions, setting realistic marketing objectives and using various marketing facilities to achieve objectives in the heterogeneous South African market.

overseas

new problems. culties are posing country's own crop. However, transport diffiplement quantities to suping imported in ever drought contin-As South Africa's greater the

> SOUTH AFRICA will have to import about Board spokesman. 4-million tons of maize this season as a result of the drought, according to a Maize

Trade sources estimate about 2-million tons of the imports have already been contracted for but the Maize Board will probably delay signing further major contracts while it decides how to funnel the imports through the overworked ports and railways unless it can have flexible delivery dates.

in Pretoria he was looking mainly to the US for imports and would probably be seeking nothing lower than US number two grade. The Maize Board's chairman, Mr Hennie Nel, said

Mr Nel said Argentinian maize was good but that

shipping facilities were not reliable enough.

"This year there's no carry-over," he said in a reference to stocks. "I must look for very reliable shippers... in order to feed the nation. I must have very punctual deliveries to get this volume through the ports.

"I'm looking very hard at US maize, but perhaps some other countries can offer small quantities."

There was a slight possibility South Africa might import from Europe, Mr Nel said.

South Africa's crop is now estimated at about 4-million tons, compared to a record 14,7-million in 1981, and officials say rain now will be too late to enefit the crop.

Farmers are expected to keep back over 1-million

damaged grazing, leaving only 2,7-million tons for delivery to the Maize Board. tons for cattle fodder and silage to replace drought-

Domestic consumption — over and above the tonnage kept back by the farmers — has been put at about 6,8-million tons. Officials and trade sources said there is a small

"It's going to put a hell of a squeeze on the ports," said one trader. "At this stage there's a slim chance of rationing, but a couple of storms in Durban and you've got a big problem." chance of maize rationing because of bottlenecks in the transport system, which has been developed for exports rather than imports of maize.

The cost of imports is likely to total about R800m.

# M Branco 8/3/84 S-marse

# By SIMON WILLSON Industrial Editor

EAST LONDON, the principal maize port, will be stretched to the limit this year as it tries to handle its biggest-ever maize imports.

Facilities are geared to exporting maize. East London has the Southern Hemisphere's most advanced grain elevator which is part of a high-technology dockside installation geared to handling bulk maize exports at high speed.

high speed.
This year East London's specialised exporting plant will lie idle. The drought has caused a 4-million-ton shortfall in the domestic maize crop which will have to be met by imports.
The import process will be slow and laborious.
Incoming maize will have to be unloaded by

crane at a fraction of the pace and efficiency of exports.

Representatives of Sats and the Maize Board

meet this afternoon for crucial talks on planning the mammoth importing operation.

the mammoth importing operation.
Today's talks will also allocate the 4-million to
4,5-million ton import requirement between the
main ports. It is understood East London will
have to cope with about 2-million tons in the 12
months from May.

"We will need to operate with split-second timing to get things operating smoothly at East London this year," a spokesman for Rennies Shipring said vectoriay

ping said yesterday.

Rennies will act as shipping agent handling the port's imports for the Maize Board.

East London's highly-mechanised grain elevator was commissioned in 1967. It takes maize directly out of dockside silos and rushes it by conveyor belt and chute straight into the holds of

Maize exporting through the elevator is usually done at the rate of 1,650 tons an hour.

Importing will be dramatically slower. Maize consignments will have to be lifted from ships' holds by crane into rail trucks.

Experts say the maximum possible workrate by this method will be 1650 tons a day. "It looks as though we will be faced with a very

tall order but I think we will cope," Mr Brian Peddey, port manager, said yesterday.
"We have already imported 500 000 tons since

"We have already imported 500 000 tons since June to make up for the last failed domestic maize crop, so we have had a bit of practice."

maize crop, so we have had a bit of practice."
He added, however, that 2-million tons a year
would probably prove to be the port's maximum
import capacity.

import capacity.

"We won't be able to go any higher and that could be serious if the drought continues and the import requirement rises still further. Where will there be the extra capacity to import still more maize?"

East London port authorities plan to maximise vessel-handling capacity by part-offloading ships so that they rise in the water and can be berthed incriver for full offloading.

upriver for full offloading.

Mr Peddey said no more than two of the port's eight commercial berths could be devoted simultaneously to maize vessels.

MAIZE INDUSTRY

#### A change of control

Far from promoting free-market principles in the distribution of maize, as it professes, Nampo's proposals for production quotas and a two-tier market system call for far stricter controls on the maize industry.

Nampo (the National Maize Producers' Organisation) is the maize producers' lobby, and it will put its proposals to members at Potchefstroom on March 14 and 15. These call for more limitations on production, pricing and marketing than is presently the case.

It looks as if the situation for both producers and consumers will worsen if the proposals are accepted. They have the potential to push up maize prices even more sharply than before.

To protect the industry from losses on maize exports, Nampo wants to limit total production by granting quotas to farmers for local consumption, together with a carry-over surplus for the lean years. Quotas are to be based on a percentage of farmers' average total production over four past seasons.

Previously, export losses had to be heavily subsidised by the Maize Equalisation Fund, putting a heavy burden on the industry as a whole. The big question now is whether consumers can expect lower local prices, since individual farmers, not the industry, will have to export profitably — or not at all.

This had been the general expectation. But in Nampo's formal proposals, it now suggests that losses on maize exports would be recovered by adding levies to the local price.

This is a drastic about-turn from its previously published policy. It will create a worsening situation for consumers, because export losses will be directly loaded on to the local price. And, while Nampo is trying to limit production by telling farmers on the one hand that they will only receive a good price on the local market, it is trying to push through another message — saying farmers will, in fact, be subsidised for export losses.

Yet another proposal says local prices for white and yellow maize are to be determined as in the past; and the Maize Board could add levies to recover "administrative costs." That will also add further to the price.

Farmers are also being asked to give Nampo the power to demand differentiated lévies on white and yellow maize for both the local (quota) and export markets. This would further raise prices.

Nampo wants a one-channel marketing system — solely through the Maize Board



Nampo's Gous ... freeing the market?

— to be retained, while making marketing and sale of maize by any other individual or company "illegal and actionable." A producer's only other outlet would be through his farm consumption.

Nampo's proposed quota system, therefore, is not an advance, in free-market terms, on the present system — which it objects to because of government control and subsidies. And Nampo chief executive Piet Gous says it could be "five, 10 or 15 years" before the proposed systems are replaced by anything like market-related structures.

All of which tend to strengthen suspicions that Nampo's real objective is a power-play for even stricter control of SA's most strategic agricultural sector.

Gous vaguely says that "market structures will have to be developed — similar to the Chicago Grain Exchange — as well as an information service, which would relate daily market movements to farmers."

But this, he says, will come into effect only once the "temporary" quota system has run its course, adding that SA's 6 000 maize farmers won't be thrown to the wolves in a local free-market situation before "proper structures" have been developed to protect their interests against the big seven milling companies.

According to a leading agricultural freemarketeer, Stellenbosch professor of agricultural economics Eckard Kassier, agricultural quotas "don't work" and have a tendency to become permanent. This has happened in the wine, sugar and poultry industries.

He says the only objective of quotas is to maintain a commodity's price at higher levels, while simultaneously reducing production to do away with losses on export surpluses. Quotas, he argues, also protect inefficient growers while restricting the efficient.

Maize quotas would have a ripple effect on the wheat, oilseed and livestock sectors, forcing them, he says, to institute their own protective quota systems. That would be "a catastrophe for agriculture and dangerous for the country."

Financial Mail March 9 1984

#### EL prepares for maize import

EAST LONDON — The harbour here is getting ready to handle the off-loading of two million tons of maize being imported into the country.

The systems manager of the South African Transport Services (Sats) here, Mr Louis du Toit, said the harbour would "stretch its resources" to handle the abnormal order.

East London has the most sophisticated maize loading system in the southern hemisphere — but has little capacity to do the opposite and take maize off ships.

"We are not really geared for importing maize," Mr Du Toit said. "It seems we could aim at off-loading two million tons of maize in a year."

He said the port had already handled about 500 000 tons of maize imports since July last year at an average rate of between 30 000 and 40 000 tons a month.

"In January we set a record and off-loaded 70 000 tons of maize and last month we off-loaded 60 000 tons."

To meet its target of two million tons in a year, the harbour would have to handle an average of over 160 000 tons a month.

Whereas loading maize onto ships for export is handled through the modern grain elevator on West Bank, off-loading has to be done by swinggrabs.

The record mass of maize handled by the grain elevator was the 3,5 million tons exported through East London in 1982.

Mr Du Toit said off-loading rates were also at the mercy of the weather. If it rained, the ships holds had to be closed and even strong wind could stop off-loading.

He said a further problem was that the harbour would still have to cater for its normal schedule of ships, importing and exporting other cargoes, on a first-come, first-served basis.

"The whole bottle-neck is going to be the off-loading rate. Although we will have to work out the rail transport of the maize inland, we have the capacity to handle it. In effect, it means reversing the trains scheduled to bring maize for export."

Mr Du Toit said any decision to build a sophisticated maize offloading system — similar to the grain elevator except that it would "suck" the maize out of ships — would have to take into account the fact that it may be used infrequently.

"It would cost a lot of money to build an off-loading system that would compare with the existing grain elevator, and we might only use it in one season."

He said the harbour may earn slightly more revenue from the import of maize than from the exports, although the importation of maize meant less maize handled over the quayside.

"But that would be an internal calculation in terms of charging out handling and railage fees. It will not really make that much difference to harbour revenues."

Yesterday, representatives of Sats and the Maize Board met in Johannesburg to plan the import of the four million to 4.5 million tons of maize needed for the country following the collapse of the South African crops because of the prolonged drought.

A Sats spokesman said from Johannesburg that he would be able to release details only when he was given them, possibly today. — DDR

By Hannes Ferguson, Farming Correspondent

POTCHEFSTROOM - The Government would have to restate its entire food policy, the Minister of Agriculture, Mr Greyling Wentzel, said yesterday

Opening the annual congress of the National Maize Producers' Organisation (Nampo), he said the drought and the unexpected need to import large tonnages of maize had forced South Africa to rethink its food

In the past a limited policy of stockpiling had been followed involving less than a million tons of maize: In view of the cost of the programme, this had been considered sufficient:

But now the stockpiling issue had to be re-examined within the framework of general agricultural policy, which was to be detailed in his forthcoming White Paper, Mr Wentzel said.

Referring to the drought, Mr Wentzel said the Government did not have sufficient funds to keep all ruined farmers on the land. Many would not be able to continue and living standards had to drop.

The need for a quota system for maize producers as planned by Nampo and as recommended by the Jacobs Committee would have to be decided at a later stage, Mr Wentzel said.

The plan had both advantages and disadvantages and would have far-reaching effects on the structure of agriculture as a whole.

• See Page 2.

#### of maize price rise

By Hannes Ferguson, **Farming Correspondent** 

POTCHEFSTROOM - Unless there is increased State subsidy the maize price could rise by 23 percent to R229 a ton. This was announced at the congress of the National Maize Producers' Organisation (Nampo) in Potchefstroom yesterday.

The Maize Board will ask the Government to raise the domestic price to that of imported maize.

The producer price would rise by 29 percent to R219 a ton for white maize and by 27 percent to R215 a ton for yellow maize.

The board's selling price to the millers — which is regarded as the consumer price - would rise from R187 a ton to R229 a ton, an increase of 23 percent.

#### EFFECTIVE MARKET PRICE

This season's production cost amounted to R540 and it was obviously imppossible to to recoup these costs from the consumer.

Nampo said that during this year two-thirds of maize supplies would have to be imported. The landed price of the imported maize was therefore the effective market price.

Nampo was unhappy, however, that State subsidies to the consumer heavily favoured bread-eaters. The poorer people lived on maize meal, not bread. If half the present bread subsidy were diverted to maize meal the maize price rise would be only 12 percent.

Economists said that the involved price-fixing procedure laid down by the Marketing Act had been scrapped for the time being. This year's prices had been directly negotiated by producers, millers and consumer representatives at Maize Board meetings.

If the Minister agreed with the negotiated price he would have it approved by the Cabinet.

Nampo said the price of imported maize would be about R183 a ton at New Orleans or R195 a ton at Durban quay.

After adding unloading costs, silo fees and other charges the total landed price would be R229 a ton, assuming that the present Government subsidy of R18 a ton was continued.

The Maize Board announced that maize-meal mixture would be 30 percent white and 70 percent yellow.



#### Call for 24% rise in price of maize

#### By MAURITZ MOOLMAN

By MAURITZ MOOLMAN
POTCHEFSTROOM.—Consumers can expect yet another price shock in the near future—this time in the price of maize.
The National Maize Producers Organisation yesterday recommended an average 24% increase in the price of white and yellow maize. This excludes possible increases in milling and packaging costs.
And the organisation called for R118-million in drought assistance from the Government for maize farmers.
Speaking at the annual con-

Speaking at the annual conpeaking at the annual congress of Nampo in Potchef-stroom yesterday, Nampo economist Dr Kit le Clus said the higher price recommended by Nampo was not based on the fail-ure of the maize crop but

ure of the maize crop, but on the current estimated import price of R229 a ton. The current price of locally produced maize is R187 a ton following a 10% increase earlier this year. Dr Le Clus said the price would have to increase to R530 a ton, if it was calculated interms of local production costs and the drought situation. He said the maize board could expect only 2 700 000 tons delivered at the silos. With an expected increase in consumption,

consumption, about 4300,000 tons would have to be imported.

● See Pages 5 and 10

#### The importance of the healthy mealie

The maize industry is on its knees. It has been drifting into debt over the last five years. Selling prices have not kept pace with production costs. Now the crippling droughts of the last two seasons have delivered the coup de grace.

The devastation of the drought has, however, not been confined to the maize industry but is in the process of hitting the national economy with hammer blows.

Three seasons ago we exported R550 million worth of maize. This seson import costs will be in the region of R1 000 million — a negative turnaround of R1 500 million.

You don't have to be an economist to analyse the effects of this on South Africa's economy.

But that is only the position in Rands and cents.

There is also our vulnerability. In a world in which we are not exactly top of the popularity poll, we are, for practical purposes, dependent on virtually only two countries for our maize imports: Argentina and the United States.

Where would we be in the event of droughts in those countries or with shifts in political stance?

Against this background it is obvious that a plea for a healthy maize industry goes far beyond a plea for the individual farmer.

The maize industry is simply too important to this country, with its peculiar political and socio-economic structures, to remain in its present threatened position with a carryover debt load in the region of R1 500 million, at co-operatives alone, at the end of this season.

This represents approximately R300 per ha for every ha planted to maize which coupled to the present high interest rates creates a very unhealthy situation.

So what can be done to put the industry back on its feet? Can the producers do it on their own?

Certainly the producers can and must contribute. More economic methods of production are enjoying sharp scrutiny at present.

The industry is rapidly improving its marketing both in South Africa and abroad.

Guest article by. Crawford von Abo

In terms of a new marketing strategy the maize industry has accepted the recommendation of the Jacobs Committee which was instructed by the Minister of Agriculture to report on longterm solutions for the problems of the maize industry.

These recommendations are that maize should be marketed according to a two-market system where farmers will be able to make their own decisions as to whether they wish to produce maize for the export market or not.

The industry also is planning

towards lower costs of distribution and storage.

These things can be influenced by the farmers and are receiving urgent attention. There are, however, factors which are beyond their control.

The main bugbear at present is the high cost of insets. The South African farmer pays considerably more for fuel, fertilizer, chemicals etc, than his overseas counterpart. Not only does this situation threaten his economic viability in South Africa but it prevents him from competing on an economic basis in the export market.

Now, for any business to become profitable there are only two routes to follow.

The first is to lower the cost of production and the second is to get a better realisation for the product being sold. And unless the farmers receive a realistic price for their products, they will not survive.

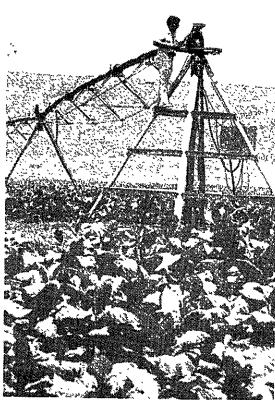
Escalating input costs and the only salvation. destruction of the drought have made it impossible for the South African farmers to contain their the Maize Board and is a production costs, e.g. cost of production for one ton of maize is estimated to be in the region

of R600 — more than 21/2 times the present selling price of maize this year. The huge discrepancy is a result of farmers planting for big crops and then falling prey to the drought.

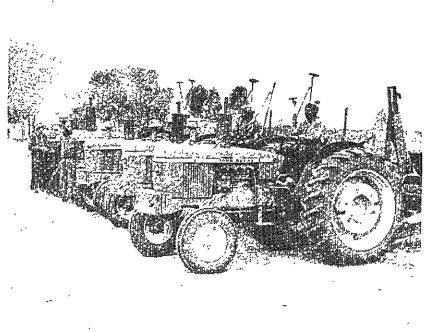
The maize producers realise that it would be unrealistic to expect consumers to pay such a price but, on the other hand, relatively sharp upward adjustments in the prices in the future will be required to give the industry a chance of making a reasonable economic recovery.

The current Government measures of consolidating the farmers debts and subsidising his interest rates, certainly provide temporary relief but, in the end, those debts will have to be paid and genuine and honestly earned profit is the only source of income at the farmer's command and a fair price for his product is his and indeed South Africa's -

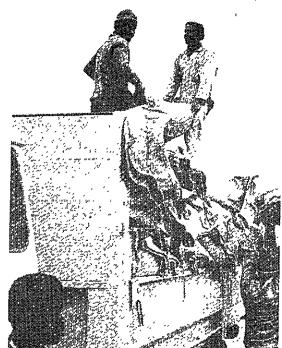
• The writer is Chairman of prominent farmer in the northern Free State, the Karoo and Zimbabwe.



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Small farmers load their harvest for marketing.

### SA and Taiwan 3 Minge cancel maize dea

By CHRIS STEYN

THE South African Maize Board last night cancelled a 600 000-ton maize export contract with Taiwan because of the drought.

The chairman of the Maize Board, Mr Crawford von Abo, and the Director-General of the Board of Foreign Trade of the Republic of China, Mr Vincent Siew, signed an agreement which can-cels one year of a three-year maize supply contract that expires in May next

The cancellation of the agreement follows negotiations between delegates of the Maize Board and the Board of Foreign Trade

It marked, also, agreement between the two boards to enter into longer-term maize-supply contracts later next year, when a maize mission from South Africa will visit Taiwan.

It was announced last night that the Maize Board has offered to export 100 tons of Lysine yellow maize to Taiwan in June this year for experimental purposes

Mr Von Abo said 17% less fishmeal was needed in feeding pigs, when used with Lysine maize rather than other types of maize.

The experiment will be monitored by the Maize Board.

From Durban it is reported that the port management and the South African Maize Board are confident that about 4 000 000 tons of maize can be imported this year — only 2 400 000 tons were imported last year — without problems, in spite of the fact that ports have been in spite of the fact that ports have been geared for grain exports rather than

South Africa's maize crop this year would be about 2 700 000 tons, said Mr H Nel, general manager of the Maize Board.

Between a half and three-quarters of "the biggest import programme in the history of South Africa" will go through Durban, according to Durban's port manager, Mr Lucas Potgieter

"But we assure the local shipping fraternity that Durban can do the job it's called on to do, and that maize won't overwhelm everything else'

Mr Potgieter said three berths would be allocated to maize ships and if necessary more 24-hour shifts would be introduced.

Mr Nel said that South African ports, accustomed to handling large export volumes with sophisticated equipment, have had to fall back on slightly "old fashioned" equipment for imports

Crane-operated grabs are used.
"They're perfectly adequate We have been able at times to push 20 000 tons a day through Durban, Cape Town and Port Elizabeth," Mr Nel said

#### 'Wife, child were killed coldly deliberately'

CAPE TOWN — Mr John Verity was not "in a blind rage" when he allegedly murdered his wife and sixyear-old daughter ... and his alleged actions were "coldly deliberate", a State psychiatrist told the Supreme Court

yesterday. Mr Verity, 34, has pleaded not guilty to murdering his 32-year-old ex-wife. Mrs Janet Verity, and his daughter Tamsyn, in their Wynberg home at St Kilda Close on Newombar 16 Least 1980 (1980).

November 16 last year He has admitted that he was the cause of their deaths Both were killed after being battered with a stump of wood and their throats were

A specialist psychiatrist, Dr Tuviah Zabow, who is employed by the Department of Health and Welfare at Valkenberg Hospital, where Mr Verity was sent for observation, said that Mr Verity was "not mentally ill and was not certifiable in terms of the Mental Health Act".

That was the unanimous decision of a panel of three psychiatrists, including Dr Zabow.

"It is my opinion that he

was aware of his actions (at the time of the incident) and wrongfulness thereof, the doctor said.

Examining the carpet-cut-ting blade Mr Verity is al-leged to have used in cutting the throats of his former wife and daughter, Dr Zabow said:
and daughter, Dr Zabow said:
"In my opinion to use this
weapon there would have
been a required amount of
co-ordinated, more complex."
The motor movements. The wielder of this weapon was not acting in a blind rage I would say there was a deliberate action.'

Dr Zabow was also asked to examine a stump of wood, on which forensic experts found adult hair at one end and a child's hairs on the oth-

He said this implied that the injuries on the two victims had been inflicted using different ends of the stump.
"I can suggest a change of grip and two sequences of assaults It suggests cold, directed behaviour."

rected behaviour."

Dr Zabow said Mr Verity had come from a childhood influenced by parental dis-harmony and familial disrup-

After his divorce from Mrs

ported to have been with-drawn and ... issued threats of suicide"

Earlier, Mrs Verity's law-yer, Mr Robert Macleod, told the court his client had been harassed by Mr Verity in the months prior to her death

"She told me he had once called her a whore and a slut and that he was going to kill the children.'

Mr Macleod said that fol-lowing this, Mrs Verity had feared for her life as well as

for those of her children
A signed statement, taken from Mr Verity in December, last year, was then read to the court by Captain Ste-phanus Brits of the South African Police.

Captain Brits said Mr Verity had told him that both he and his ex-wife had smoked dagga on the night of the inci-

"That was our normal procedure; to smoke dagga and have sex afterwards," Mr Verity had told Captain Brits.
"I smoked and put out the

dagga cigarette in her bed-room and then she refused

me."
The court case continues

#### Border tension worries experts

HARARE - The South African Institute of Race Rela-tions was concerned about the continuing tension between the Republic and its neighbours, according to its director, Mr John Kane-Berman

In a letter to The Herald newspaper, he said at its recent council meeting the institute had adopted a policy to encourage and foster values which would bring accord in Southern Africa. It was its belief that the current tension be-tween the "Pretoria re-gime" and neighbouring states served the interests of nobody in the region.

The institute, which has traditionally concerned itself with the domestic, social and political problems of South Africa, feared that the rising levels of violence would cause even greater polarisation between black and white, both in South Africa and on the sub-con-tinent, detrimentally af-fecting race relations

The institute was concerned that neither South Africa nor its neighbours could afford increased military

spending.
"The tragic drought in the region has made it even



Ms Jane Rose makes a don. in Rosebank yesterday. Jahim every day on her way

#### Special

Mail Reporter

DROP your money for the Fund-Flood Relief campaign in ler safe" collection boxes. analle, and listen for the "clume"

The safes are there for the nience of the public in 18 branct. Natal Building Society.

The large bright yellow care side will tell you how this now raising campaign combines tw. country's most pressing prioriticing and conservation.

Both were badly hit by the cyclones and floods in Natal and

Zulu.

That is why Abanga, named a black rhino of the Johannest ... who has been adopted by Y

#### calia breezes into

By J MANUEL CORREIA TV Correspondent

WHEN I say Jack Scalia breezed into Johannesburg yesterday, I mean it The first thing he did was to go on a 10km run - and promptly



Scalia spoke of his long struggle with alcohol and brought about by professional pressures — and how they had almost killed him

"I sneak about this only be

Maize farmers are thinking of packing up their troubles and 0100 By Hannes Ferguson the woolly backs l loading backs of

sheep farming, but the Wool Board is trying hard to lure the maize men it is getting a positive to woot growing. And There will be no stampede to

of the suppliers of fertichemicals and fuel. cornered by uncontrol-Government protection nave been jacked up by lable risks. Their costs Maize producers feel implements,

out any reference production cost. being fixed annually by the Government with-The price of maize on nome market is

unprofitable by the high kets have been made rand-dollar And the export marexchange

dictable, drought-ridden decade. So they are desperately this happens only once or twice in a bumper crop. But with producers must have To break even, maize Africa's unpreclimate,

ments of the home market actualmaize production to the requirelooking for a way out.

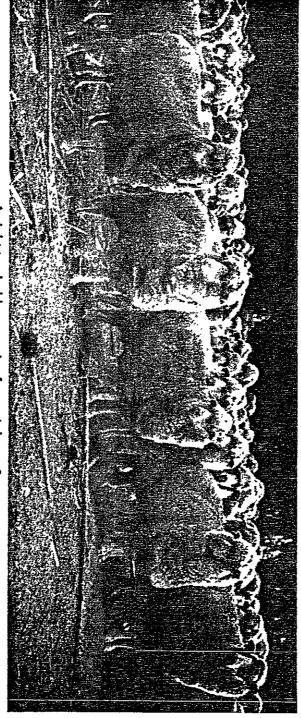
The Government's plan to limit

about 2 millon. season from 4 million hectares ly forces them out, partly. Maize growing is to contract next ខ

sunflower glut caused by maize men is in a flutter over the prospect of a But what can they do with idle maize fields? The Oil Seeds Board do with idle

> Board. It's a revolutionary idea, thinks the maize farmer. But some of But someone is offering a solution: come sheep farming, says the Wool Maize producers are feeling trapped in a tangle of uncontrollable risks sponse . . . the advantages are attractive and it is starting to get a positive re-

7



A sight to gladden a maize farmer's heart ?

up in the world. and you cannot overproduce — you have a global market at your feet ternational product promotion setand your board has the finest inand you cannot overproduce —

rise in volume. From a wool price of around 300 cents a kilogram, the bale marketed. levies and other charges for The wool industry could do with a must deduct transport,

្ទ kilo Then he must pay about 18 cents kilo for the Wool Board's fixed

panding wool production is catching

spilled maize kernels from harvest time in April until ploughing starts Sheep live on maize stalks and

One hectare of maize leftovers can feed six sheep during the win-

out on hay until the early rains have greened the veld. Later in the

ter. In September the flocks are put



needed for every three sheep. season the veld is supplemented nectare of veld and eragrostis planted eragrostis (heart grass). One 2

mercial wool growing is virtually unknown. Now it takes Lichtenburg to Ladybrand, com-But west of a line drawn from get used to what looks time for the farmer to revolutionary

verted maize fields. on 100 hectares of conable to run a minimum an average year, the a hectare will be able on the number of sheep tlock of about 500 sheep western farmer must be with maize in income to carry. Everything To compare depends

a hectare is non-irrigated practice not yet completely researched. lields which is a new Grazing five sheep on ğ establishing possible lucerne

costs money. tarming in such a style Semi-intensive sheep Lots of it, too. R40 a

a sheep for fencing and laying on water to the camps. self, another R40 a sheep for estabcum-grass pastures, and about R10 lishing dry-land lucerne or lucernesneep for the animal

maize farmer going to of money today? farm. Where is the near-bankrupt maize farmer going to get that kind cost R90 000 to establish on a maize So a flock of 1000 sheep would

tion to the problems its agricultura the nagging maize farming prob-lem. And if the State wants a solu-Sheep farming promises to solve

switching to sunflower. The bottom sunflower glut caused by maize men may fall out of the sunflower price,

Free State maize farmers supposed to be changing to wheat. wheat growers against thousands of The Wheat Board seeks to protect

established farmers. duce a quota system to protect olding surpluses, and wants to intro-The Dairy Board is already fac-

man comett. shoulders in Cattle men are looking over their fear that the maize

Grow wool, it says. Your costs will be manageable, your price cannot be fixed by Mr Greyling Wentzel Only the Wool Board beckons.

> a kilo for the Wool Board's fixed marketing establishment.

These costs are on the way up, like everything else. But if maize farmers could be drawn into wool growing, rising volume could con-

tain marketing costs.
At present, Transvaal is producing 9 million kilograms of wool anlion kilos. If maize farmers could in nually out of a total clip of 107 miltime add another 20 or 30 million this would make a big differ-

culture. Gradually, the idea of exunions and the Department of Agriplanning committee with representatives The Wool Board has now set up a of co-ops, agricultural



"Ja, you're right, man. It's a VERY revolutionary ing wool exports.

# Incovering the secrets of efficient farn

By Bob Frean,

Agricultural Research Institute Systems developed at Cedara George, Knysna and Alexandria, near Pietermaritzburg. They thousands of farmers depend on to Mazibuko in Zambia, From way down south in nclude:

- and their efficient use, Farm buildings and facilities
- management systems. Livestock feeding and
- Fodder flow systems.
- Costings of all these. Plant production systems.
- explain fully, but they add up to which keep down the cost of more efficient farming systems the farm. rood — at least until it leaves Each one needs a book to

sceptical of scientists and their ın Cedara recommendations, now believe Farmers, once notoriously

jumped from about 4 500 kg a dairy herd's production has credibility is probably that its The main reason for Cedara's

> rarming knowledge. heritage and contributed significe atly to our already huge body of has blazed many research trails which have become part of our farming Cedara, the headquarters of the Department of Agriculture in Natal,

Research helps keep farmers and industrialists abreast of the times

about 5 100 kg. cow a few years ago to the present 7 000 kg. The average for Natal's friesland herds is

and heifer feeding, contained in Cedara's recipes for cow, call

every efficient dairy farmer in which is the bible of nearly Brendon, a Polish scientist southern Africa, are being revised once again by Mr Bob the well thumbed "blue book"

> here from Kenya. trained in Wales and who came

research trails which have in Natal, has blazed many the Department of Agriculture Cedara, the headquarters of

> well try to make such a solution fition to the problems its agricultural nancially possible. so economists argue — it could policies have helped to create lem. And it the State wants a solu-

maize production to the require-ments of the home market may cost compensate somewhat by increas-Switching from maize to wool might nualy in lost foreign exchange. South Africa about R400 million an-After all, the decision to limit

agricultural, economic tion, people will hardly recognise maize belt. After another generarehabilitation of much the present But the ultimate prize will be the and social

accessible farming know-how. has a huge body of readily become part of our farming and

arrive and phones jangle constantly from people wanting range of farming subjects. information on an incredible Every day postbags of queries

and an itch to go farming, or to who have the odd R200 000 business and professional people keep the receiver's hands off it, burning a hole in their pockets Many questions come from

themselves of Cedara's advice. yokels how to jack up their aim to buy land and show the farming would do well to avail Many sharp businessmen who

for judicious investment. which have become fashionable Natal's over-paid farming areas in Joey eyes attest to the need The sales in execution in

scientists have bred some real high standing is that the Another reason for Cedara's

possible in other countries is being planted as fast as outyields the world's best ryegrasses in South Africa and Midmar ryegrass for instance, Cy Thes 28/3/84 Pig farmers F 3 Marze

Own Correspondent

JOHANNESBURG.

The worst erosion of profit margins in the livestock industry in many decades is forcing many pig farmers to sell their production units causing a pork shortage and increases in prices of up to 30 percent. However, other farm-

ers with less debt are braving the cyclical nature of the industry to continue production, and some are even in-creasing their capaci-ties with a view to an expected surge in pork demand.

deteriorating margins which the pig farmers are experiencing is the the result of increasing costs and decreasing prices \_ known as a cost-price creasing squeeze but the underlying factors causing this are many.

#### Upswing

In the previous cyclical upswing many new speculative entrepreneurs entered the industry. In addition most established farmers increased the number of sows in their units to expand production. Prices increased as a result of the shortage in sows which would have been sold for pork and bacon,

and this combined with increasing tax assess-ments to produce further incentives to expand.

The resultant 30 percent explosion in supply from 1,3m carcases in 1980/1 to 1,72m in the last 12 months coincided with a downturn in the economy and the drought to substantially reduce consumer dis-cretionary spending. The drought conditions also caused an increase in slaughterings of cattle and sheep with a resultant oversupply in all red meat and this worsened the pig farmers plight.

To aid the pig farmers' economic problems, the Meat Board implemented a floor price scheme and announced quota marketing scheme which would allow market access based on the previous performance of established farmers. The system was aimed to discriminate against newcomers, speculators, fly-by-nights and those established farmers who expanded produc-tion in excess of previous performance.

#### Uncertainty

"The announcement created such uncertainty among farmers that any planned expansion was cut back," says the executive director of Kanhym, Mr Robin

As a result the Meat Board reports the number of permit applications for the March to May period decreased from 1897 in 1983 to 1415 in 1984

While the fly-by-nights had flown, unfortunately so had a number of established farmers.

The Meat Board's purchases into its pork pool, under the floor price scheme, which had almost doubled from 11 166 carcases in 1982 to 21 573 in 1983 plunged to only 122 carcases that were pur-chased under the floor price scheme in the first couple of months in

Many pig farmers blame the Meat Board's floor price, which is set at a level far below present production costs, for their economic problems.

The pork promotions campaign that was recently launched by pig farmers and the meat trade with the aid of RI,6m from the Meat Board has thus run into an immediate problem of availability even before it had properly

#### Prospects

Furthermore farmers' profit pros-pects are considerably influenced by the maize price and they are not only viewing the present maize price negotia-tions between the Maize Board and government with trepidation, but also considering various alternatives for maize.

Nevertheless some producers, such as Kan-hym are optimistic about the demand in the future and are going at full-speed to increase production.

In 1982 consumers spent R326m on pork. This represented 8,5 percent of the total meat market. From 1981/2 to 1982/3 the net domestic trade in pork increased from 81 522 tons to 91 312 tons while the trade in beef decreased from 503 000 tons to 499 000 tons and mutton increased from 126 000 tons to 142 000

In the market for primal protein foods, there are indications that poultry's rate of increase in consumption is levelling off while egg consumption actually declined

#### Processed meats

But marketing to the black population will have to be stepped up before the true poten-tial of the pork market is tapped.

About 65 percent of blacks claim never to eat fresh pork, 30 per-cent percent of them because of religious reasons, although blacks are responsible for a significant share of the market for processed meats.

RAND DAILY MAIL, Thursday, March 29, 1984 laize

Mali Reporter

THE State has been requested to subsidise the maize industry by at least R275-million this year.

This request follows on a historic This request follows on a historic meeting in Pretoria yesterday where virtually every involved organisation was present and where consensus was reached that such a State subsidy was the only way to prevent the consumer price of maize products rising by at least 25%.

least 25%.

The meeting, which was presided over by the Maize Board chairman, Mr Crawford von Abo, was attended by representatives of the National Maize Producers' Organisation, the National Association of Maize Millers, S A Balanced Livestock Feed Producers' Association, Unlegraan, S A Poultry Association, Assocom, S A Housewives League and the S A

Co-ordinating Consumer Council.

The meeting noted with great concern that, because of the catastrophic drought, about 65% of South Africa's maize requirements would have to be imported this year.

After the meeting the Minister of Agriculture, Mr Greyling Wentzel, was advised about the position.

The meeting said that, because of the high cost of the imported maize, the consumer price would increase by about 34% above the Maize Board's current selling price unless the State agreed to subsidise the consumer price.

When taking into account the normal anticipated State subsidy of about R136-million for this year, the consumer price will still rise by about 25%.

Considering the present economic position, the meeting believed consumers

would have great difficulty in coping with such an increase and this could lead to some undesirable side effects.

The meeting then unanimously requested the Minister to increase the subsidy on maize to at least the total subsidy on bread, which is R275-million.

In this way the rise in consumer prices could be limited to about 12% above the board's current selling price.

Mr Von Abo said after the meeting that everybody who had attended had "grasped the realities concerning the maize industry and had responded to

The reality was that the required funds could only come from three sources — the farmer, the consumer or

the State, he said.

And only the State could afford to foot the bill.

#### Call for increase in maize subsidy

The State will have to subsidise the maize industry with R275 million this year if a 25 percent price increase on maize products is to be prevented, industry and consumer representatives said after a meeting in Pretoria yesterday.

The meeting was attended by representatives of the Maize Board, National Association of Maize Millers, SA Balanced Livestock Feed Producers Association, Poultry Association, Assocom, SA Housewives' League, SA Co-ordinating Consumer Council, Nampo and Universal.

and Uniegraan.

Because of the catastrophic drought, 65 percent of South Africa's maize requirements will have to be

imported this year:

The meeting pointed out that because of the high cost of the imported maize, the consumer price of

maize would increase by about 34 percent above the Maize Board's current selling price unless the State agreed to subsidise the consumer price," said a statement released after the meeting.

It said that even taking into account the normal anticipated State subsidy of about R136 million for this year, the consumer price would still rise by about 25 percent.

about 25 percent.

"The meeting then unanimously requested the Minister to increase the subsidy on maize to at least the total subsidy on bread, which is R275 million."

Even if this subsidy was granted, consumer prices of maize products would rise by at least 12 percent above the Maize Board's current selling price.

1

Raw
deal
for

From the million being shop 10c MILLER'S PRICE 0,82kg OFFAL 1,82kg MAIZE **CONSUMER!** PRICE 1kg SUPER RETAIL **PACKING** DELIVERY MARK-UP MÁIZE .... €2± 87c 42c. 47,6c

mealie millers

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THE expected raw maize price increase of as much as 25% to R234 a ton will have to be passed on by millers to the consumer.

Maize millers have been accused of making huge profits. A spokesman for a large private miller says there are it components in the cost of mealie meal before it reaches the consumer. He likens a maize kernel to a beef carcass

There are different prices for each slice, depending on quality. The best part of a mealie must sell for what appears to be a high price so that an average price to compensate the miller can be achieved.

#### Animal feed

Like bones and fat on a carcass, 34% of a mealie is sold for next to nothing.

Out of every kilogram of maize that goes into a mill, only 56% by weight ends on the shop shelf as super mealie meal. About 34% is called offal and is used to feed animals. It sells for only 10c a kg because of its low nutritional value. The balance of 10% of a kilogram of the milled mealie is low-value sifted and unsifted meal and waste.

The average return to millers on a kilogram of raw maize after processing and refining is 27c. Packaging for super mealie meal costs 5c a kilogram and transport another 1,5c. Retailers on the Witwatersrand take 4c — an annual take, if the mark-up is applied nationwide, of R130-million on human consumption of 3,5-million tons.

Consumer organisations criticise the mark-up of more

than 130% from the price paid to the farmer for a ton of raw maize to the cost in the shop.

But millers protest that they gross less than 6c on each kilogram of refined mealle meal. The main component is milling costs, based on the average at the 20 largest mills in SA. There is a minimal cut for return on working costs, and an even smaller compensation for capital costs.

Working capital costs are based on the prime bank rate of 21%. The return is given to millers to bridge a fourmonth gap between buying raw maize and payment by retailers. Millers are forced to pay the Maize Board cash, but have to wait months for retailers to settle.

A National Maize Producers Organisation study found that farmers receive only 20% to 25% of the consumer price of mealie meal. It has called for an investigation of the role of the middleman in the maize industry.

Roger du Toit, of the Maize Millers Association, says: "Price control in the industry was abolished three years ago. But millers voluntarily continue to apply the formula used by the National Marketing Council for costing. This allows for a 15% return on the historical cost of capital."

#### Historic

A spokesman for the milling industry says: "The replacement cost of mills in South Africa is about R800-million. But the historic written-down cost on which the return on capital is based is only R75-million.

only R75-million.
"This may explain why there has been no entrant to the maize-milling industry for the past 15 to 20 years."

The wheat-milling indus-

try has not had an entrant since the Second World War.

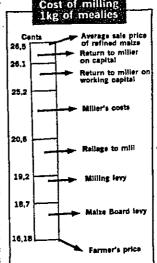
A grain analyst told Business Times that an entrant to wheat milling would find that even if full capacity were achieved the day of commissioning, it would be impossible to make a profit.

Hennie Nel, general manager of the Maize Board, which grants maize milling licences, says 274 mills were registered at the end of February.

The trend in the milling industry has been towards bigger mills buying out the small — "a trend which is discernible throughout commerce and industry".

In the future, the present three tiers of millers will remain — big, medium and small, says Mr Nel. Most of the small and

Most of the small and family-owned mills have disappeared in the past 20 years.



一方がまでなか

They have been forced to sell because of high costs and low returns. Only the large companies — Premier, Tongaat, Tiger, Fedfoods and the cooperatives — can remain in the industry because of their high volumes.

#### **Brain-picking spies**

Special Correspondent: New York

THE age-old problem of industrial espionage has resurfaced with an interesting twist.

Instead of cloak-and-dagger thefts, some firms are turning to face-to-face interviews with unwary or disaffected personnel to dig up secrets — all under the guise of executive recruiting. Firms have long been known to hire employees from competitors to gain inside knowledge.

"People not only bring

"People not only bring their bodies into a company — they bring their brains," says William C Bond of Pinkerton's, the large US security firm.

But lately it has been common for some companies to conduct spurious candidate searches — either on their own or using a like-minded executive recruiter — with the sole aim of dredging up secrets.

In one instance, says Mr Bond, a bank that hoped to enter the insurance field interviewed a score of executives from insurance firms—not with the intention of hiring them, but to gain knowledge of the industry.

Firms involved in everything from pharmaceuticals to microchips have lost through this back-door tactic. Even above-board recruiting firms have found themselves manipulated by spying companies.

Among the tell-tale signs are requests to interview candidates from a small group of companies, or asking to interview a series of candidates who do not have the skills for the ostensible job.

Earn while you learn by representing Financial

#### MNING

The Sunday Times will publish three Regional Surveys on "Mining and Corrosion" during 1984.

The Financial Press covers the financial aspects of the mining industry more than adequately and so our surveys



land and buildings for ten years. 4,5% rental concession on value of

finished products rail rebate on outgoing

10% price preference on tenders.

personnel 2,5% subsidy on housing for key

 $\mathfrak{E}$ Lebowa Development Corporation 9, 9 Yes. A large number of concessions 1982, were on an ad hoc basis. which were granted prior to April

\*25. Dr W J SNYMAN asked the Minister (Co-operation and Development:†

Whether the Lebowa Development Corporation granted loans to (a)(i) directors and (ii) officials of this corporation and (b) Cabinet Ministers of pard amount ebowa in the latest specified finanyear for which figures are availt purpose, (cc) what is the capital if so, (aa) to whom, (bb) for (dd) in what manner are the amount and interest being reinvolved in each of the loans

3 sons in arreads in respect of (a) instalwhether the repayments were made ments and (b) interest; by what amount is each of these perby the due dates in each case; if not,

3 whether securit spect of the loan particulars of th was offered in re-; if so, what are the security in each

## AND DEVELOPMENT The MINISTER OF CO-OPERATION

under its own Board of Directors. The Lebowa Developme that functions pt Corporation

poration and to request the auditors to compile a report about the matter, which will be submitted to me this question to the auditors have requested the Board to submit of the Cor-

> taken. submitted to me, suitable steps will be Depending on the findings of the auditors as contained in the report that will be Depending on

commission of enquiry to determine Minister, am determined to put a stop to gossip about the Lebowa Development Corporation, and if it cannot be effecwhether any irregularities of whatever nature have occurred suggested, I will not hesitate to appoint a tively stopped in the way that I have now want to repeat that I, as the responsible answer to the question that was put to me by the hon member, privately to him. I want to add that I have supplied the

Minister of Agriculture: 557. Mr E K MOORCROFT asked the For written reply: Maize consumers in Eastern Cape Hanny Torses

and (c) which consumers pay less? maize as do those consumers living in the production area; if not, (a) why not, (b) Eastern Cape pay the same prices what is the nature of this difference in cos Whether consumers of maize 5 of th

# The MINISTER OF AGRICULTURE:

<u>a</u> they are in the production area or elsewhere, pay the same basic selling All buyers, regardless of whether price for imported and locally pro-duced maize, on a f.o.r. sender's stapay more because of higher transport Buyers in the Eastern Cape therefore tion (in the production area) basis.

€ points in the production areas. supplied from the normal distribution would have been had the maize been no buyer is therefore, as regards raiing costs (if any) on maize and the closer he is to the production area, The buyer pays railage as well as sid the less he has to pay. Imported yellow maize is also sold on this basis in lage, in a worse position than the present emergency situation and

 $\Xi$  $\mathfrak{D}$ 

# The MINISTER OF AGRICULTURE:

(1) Yes.

- æ Approximately 500 000 tons from 1 May 1983 to 29 February 1984
- R183,44 per ton c.i.f. (average tender price)
- $\odot$ closer he is to the production area, the less he has to pay. Imported yelsupplied from the normal distribution would have been had the maize been no buyer is therefore, as regards rai-lage, in a worse position than he the present emergency situation and low maize is also sold on this basis in points in the production areas.

Minister of Agriculture: Surplus dairy meat products 11/4/4/
Surplus dairy meat products 11/4/4/
Home W HARBUNGHAM asked the

Ξ Whether any surplus (a) trol boards were distributed to (i) the Republic and marketed through (b) meat products produced sairy and the

The consumers in or closer to the production area pay less because of lower transport costs.

# Maize landed in East London

Minister of Agriculture: 558. Mr E K MOORCROFT asked the

Whether any maize recently imported into the Republic was landed at East London; if so, (a) what quantity and (b) what was the tender price of this

Ξ

same as that paid by inland con-sumers; if not, (a) why not, (b) what whether the price paid for such maize by Eastern Cape consumers was the which consumers paid less? was the difference in cost and <u>C</u>

- 3
- The buyer pays railage as well as siding costs (if any) on maize and the

underprivileged and (ii) welfare organizations in 1983; if so,

3 was the estimated total value of the (i) dairy and (ii) meat products of distributed. distributed?

# The MINISTER OF AGRICULTURE

(a) No, but the Dairy Board sold ganizations, as follows: underprivileged and welfare orcheese at reduced skimmed milk powder and prices to the

ing prices and from August 1983 until December 1983 at RI,00/kg 50c/kg less than the normal sellprices. January 1983 until July 1983 at Skimmed milk powder: less than the normal selling

normal selling prices. Cheese: At 25c/kg less than

- 9 since December 1982 made meat available to houses for the aged. No, but the Meat Board has children and disabled persons at a discount of 100c/kg on the book value or cost price. discount of 100c/kg on
- (a) (i) 542 230 kg skimmed milk powder; 15 470 kg cheese.

 $\mathfrak{S}$ 

- $\Xi$ 177 tons
- 3 (i) R372 633 powder; R3 867 cheese. skimmed milk
- (ii) R177 000

Soil Conservation Act, No 76 of 1969

Minister of Agriculture: 723. Mr R W HARDINGHAM asked the

partment that remain to be planned in terms of the Soil Conservation Act. No 76 of 1969? in (a) each province of the Republic and/ or (b) each ecological region of his De-What is the estimated number of farms

ing To Francis In the Control of the

before the system comes into operation? tional system, this law should be repealed not believe that, in view of the new constituout of the hon the Minister's reply, does he R SIVE: Mr Speaker, further arising

also the existence of separate parties as a fundamental prerequisite for the new dispenence of separate voters' lists and therefore own chamber. That is why I regard the existpopulation group to represent them in their lation group must elect members of that groups. It is also based on separate voters lists, where persons from a particular popurecognition of the difference between the dispensation is fundamentally based on the cated it in reply to the question. The new ing attention, and I have now again indithere are facets of this Act which are receiving an earlier debate in this session that †The MINISTER: Mr Speaker, I said dur-

Hannerd Q. Col.
Msinga area: Tribal clashes 183

and Order:

for which figures are available; if so, spectively, and (b) from 1 January clashes in the Msinga area (a) in 1979\1980, 1981, 1982 and 1983, re-1984 up to the latest specified date

છ whether the South have taken any preventive steps in African Police

3 what steps?

Minister of Law and Order)

(1) Yes.

છ Yes. (a)

\*20. Mr M A TARR asked the Minister of

how many in each case; Whether any persons died in tribal

this regard; if not, why hot; if so, (a) what steps and (b) when;

whether any further steps are con-templated; if not, why not; if so,

The MINISTER OF JUSTICE (for the

(a) 1979: 55

- - - - -

1980: 7

1981: 20

1982: 16

1983: 43

(b) 1 January 1984 to 3 April 1984: 35

and (b) Patrols, including special weekend patrols are being car-

or to avert the deep-rooted fricto defuse an explosive situation impi's, it is not always possible unpredictability of the warring 14 March 1984, but owing to the the latest of which took place on tribal heads are held regularly, copter support. Discussions with to time also being made of heliing basis, while use is from time ried out in the area on a continu-

2 169 fire-arms during the same fire-arm squad operating in the proximately 2 400 arrests had been affected, while the special During the past four years aphas already confiscated

 $\Im$ ployed in the area. maritzburg reaction unit has been despecial unit in the area as soon as policing of the area has been insti-tuted. It is intended to establish a possible. In the meantime the Pietercomprehensive investigation into the Yes. During the past few weeks a

findicates translated version.

Fox written reply:

tangena 06186

the Minister of Internal Affairs; 50. Mr S S VAN DER MERWE asked Public servants: salary increases

> what was the (i) average percentage of the increases received and (ii) highest percentadjustments effected in July 1983 and (b) terms of the said adjustments? age received by any public servant in salary increases as a result of the salary (a) How many public servants received

## FAIRS The MINISTER OF INTERNAL AF-

(a) No general salary adjustment as such from 1 July 1983 as a result of occuwas affected on 1 July 1983. The serinvolved are as follows: classes and the number of personnel pational specific investigations. The on a market related basis with effect tional classes were however adjusted vice dispensations of certain occupa-

Medical Orthotist and Prothetist Medical Technologist Orthopedic Bootmaker Social Worker Clinical Technologist 2 691 30 50 1 231 185

(b) (i) and (ii)

duals will have to be obtained from tion of what the actual average and each file in each department. that particulars in respect of indivihighest adjustment were will mean In order to give an accurate indica

gree to which the officials concerned mission and implemented by the deage improvements depend on the de-Individual as well as average percentpartments concerned. dispensations were set by the Comquirements for translation to the new The reason being that normative re-

Minister of Agriculture: Maize: consumer prices

Ref 5

Maize: consumer prices

37/9/84

559. Mr E K MOORCROFT asked the hanse Housemol

comply with the new requirements.

(a) What were the consumer prices of

railage, (ii) storage, (iii) production and of each of these figures in respect of (i) available and (b) what is the breakdown test specified date for which figures are maize in the (i) Transvaal, (ii) Eastern Cape and (iii) Western Cape as at the la-(iv) any other specified costs?

# The MINISTER OF AGRICULTURE

- <u>e</u> (i), (ii) and (iii) Maize is sold by the on a free on rail basis. The Maize others, millers, feed manufacturers. Maize Board to all buyers (among yellow maize in bulk quantities of 190 Board's selling price was fixed at R187,05 per ton as from 1 January Africa/Namibia) at fixed selling prices T.B V.C.-countries, and South West Republic (including the B.L S and feed lots, dealers, farmers etc.) in the 1984 for the best grades of white and
- 色 (i) Railage differs according to the area to the buyer. distance from the production
- (ii) The Maize Board's storage costs ly not recovered from buyers. State subsidy and is consequenttion is normally covered by a on maize sold for local consump-
- (iii) The cost of production is only maize and can therefore not be fixing the producer prices of consideration for the purpose of one of several factors taken into isolated from the other factors

ter of Health and Welfare: 758. Dr M SBARNARD asked the Minis-National states: health services Hoursen

Ξ (a) How many (i) doctors. (ii) dentists, (iii) physiotherapists. (iv) occupational therapists and (v) nurses are there in each specified national state

SUNDAY TIMES, Business Times, April 22, 1984

By Barry Sergeant

NEW maize prices for producers and mealiemeal prices for con-sumers will be announced within the next two weeks, say the SA Agricultural Union and the National Maize Producers Organisation (Nampo).

Although the increases are a foregone conclusion, the vi-tal news will be the size of the

consumer subsidy.

SA producer prices are expected to increase 17,6% a ton to R220, the notional landed cost of imported maize.

Freat import prices cannot Exact import prices cannot be disclosed by the Maize Board because of tactical bargaining on world markets where prices are rising.

#### Bread

Mealie meal could rise by up to 35%, according to conclusions reached at a Maize Board meeting where producer, consumer and feed-stock orgainsations were represented. If the normal subsidy of R136-million is given to meal, prices would rise 25%. But if the subsidy were increased to bread's R275-million they would rise by only 12%. Mealie meal could rise by only 12%,

Pieter Gous, executive director of Nampo, says the producer maize price will have to be R354 a ton to compensate farmers for lost pro-

duction costs.
The price announcement will be made amid controversy over the quality of imported maize. Argentina has suffered crop losses because

of heavy rains and the US because of drought.

#### Top grade

The quality of US maize has been affected by its payment in kind programme (PIK) which gave farmers maize — stockpiled for the past three years — in return for idling part of their land. The stockpiled mealies have suffered because of lengthy storage.

Hennie Nel, general manager of the Maize Board, insists that only top-grade

1. 4594

maize is being bought.
One grain analyst says that because foreign maize is not used for human consumption, it receives less handling and storage care than in SA

The SA maize crop will be marginally up on 1983's, according to the Department of Agriculture's estimate — 4 117 000 tons for 1984 compared with 1983's 4 075 000.

#### Shipping -

Farmers will keep 800 000 tons of maize for their own use, leaving deliveries of 3 317 000 tons.

Consumption exceeds 7million tons, and 3,8-million tons of mealies will have to be imported. Dr Gous says imports could be reduced by

using 300 000 tons of grain sorghum to feed stock.

Hennie Bezuidenhout, manager of the SAAU's grain commodities committee, says discussions on importing wheat from Brazil and Australia are under way. World wheat prices are lower than for maize.

The maize import gramme worries shippers because the authorities insist that ships carry only 25 000-ton cargoes, with a 5% allowance on either side. The Maize Board also insists that the vessels have a maximum draught of 32 feet.

The reason, according to Mr Nel, is to allow flexibility in port destinations. Richards Bay can take ships with a 40-foot draught, but East Lon-don and Port Elizabeth, which are handling most of the imports, cannot.

#### Consumers must pay 18,5% more

# hock rise

Row 27/4/84 groups

Consumer

3) Mize slate

increase

By CHRIS STEYN

By GERALD REILLY Pretoria Bureau

THE price of maize is to be increased by a record 18,5%, the chairman of the Maize Board, Mr Crawford van Abo, said in Pretoria yesterday.

Speaking at a Press conference after a meeting with the Minister of Agriculture, Mr Greyling Wentzel, Mr Van Abo said:

"This is the price we have to pay after being battered by drought, and for not being self-sufficient in maize.

"We are faced with reality, and we must act accordingly. World supplies are low and we have to purchase whatever is

Consumer organisations reacted with shocked sur-prise at the extent of the price increase, which will af-fect a whole basket of essential foods, and hit the poor, who rely on mealie meal as a staple diet, hardest.

Two main reasons for the huge price rise are the devastating drought, which de-stroyed two thirds of last summer's crop, and the high price of imported maize.

Mr Von Abo said preliminary calculations were that the price of maize products would rise by about 18,5%.

He said the prices of animal products would rise because of the inevitable in-

crease in animal feeds.

Eggs were likley to rise by 4c/doz, broilers by 5c/kg,

ork 1 7c/kg milk by 1,5c/l,
and beef by 20c/kg.

The Consumer Council said the higher price would have a serious impact on the bud-gets of low income earners.

The effect the new price would have on other foods was disturbing, a spokesman said.

The president of the Hous-wives' League, Mrs Joy Hur-witz, was "shocked".

"This will be terrible blow to the black consumer, espe-cially in a climate of rising unemployment and a contin-

unemployment under recession."

The general secretary of the Garment Workers' Union of South Africa, Mrs Lucy and the said: "I am Mvubela, said: "I am shocked How could they do such a thing?

available." "Maize is the basic food of

my people who are strug-gling to feed themselves, especially after the recent increases in other basic foods, including bread."

Mrs Mvubela said there was already widespead hunger in the townships and loading the maize price by almost a fifth would mean starvation in some families.

starvation in some families.
The big price rise, Mr Van
Abo said, was the consequence of the unusual
drought, especially in the
western part of the country.
This had resulted in a
maize crop of about four mil-

lion tons of which producers would deliver only 2 700 000 tons to the board.

This meant that between four million and 4500 000 tons of maize would have to be imported.

This year for the first time in the country's history, he said, imports would exceed local production.

The cost of imported maize

would be R245,87 a ton.

"And if the Government had not been willing to subsidise the domestic selling price the board's selling price would have been R245.87 a ton."

As a result of a considerably larger Government sub-sidy, however, the board's selling price would be R220 a ton. This was about 19% higher than the present selling price.

The new price applies from today. The net producer price has been fixed at R214.05 a ton for white and yellow mealies.

The Minister of Agriculture said the decision to increase the price of maize was unanimous and had his full approval, Sapa reports.

in a Press statement, Mr Wentzel said the Maize Board's decision was the result of a countrywide crop failure for the second successive year, which necessitated the highest import programme in history at a time when import processes were particularly high.

Because of the difficult economic conditions the Gov-ernment was limited in the amount of assistance it could give to producers and consumers, which meant a big price rise was unavoidable, he said.

SUPERMARKET chains last night called on the Government to take urgent action to cushion the impact of the massive 18,5% maize price increase.

. Consumer organisations also reacted strongly

The national president of the Black Housewives League, Mrs Sally Motlana, raid she was shocked that the Government could increase the price of the staple food of the "lowest and poorest" section of the population.

The president of the Black Consumer Union, Mr Helen Consumer Union, Mr Helen Khuzwanyo, said it was clear that the increase of the "most basic staple food for people in the lowest income bracket" was to "protect" farmers, and not to help the consumer.

Pick 'n Pay's chairman, Mr Raymond Ackerman, last night urged the Govern-

night urged the Govern-ment to subsidise maize. He said Pick 'n Pay would not

raise the maize prize until all current maize stocks had been sold — and its mark-up on the higher-price maize would be "absolutely minimal".

Mr Gordon Utian, managing director of Checkers, called on food manufactur-ers to exercise constraint and help the consumer by cushioning the price in-creases that will follow the

maize price rise.
South Africa's largest retailer, OK Bazaars, has reacted to the increase in the price of maize by slashing the price of its Pot o' Gold high protein macaroni and

spaghetti.

OK's managing director, Mr
Gordon Hood, expressed
his alarm at the extent of the increase which comes hot on the heels of other food price rises.

## Prices up in wake of maize

Staff Reporter

RETAIL price rises on maize products could be felt by shoppers within three weeks, following the Maize Board's 18,5 percent maize price increase.

The price rise is likely to be felt more widely as a ripple-effect pushes up prices of foods associated with maize.

The chairman of the Maize Board, Mr Crawford von Abo, who announced the price rise, said in Pretoria the prices of maize products would probably increase by about 18,5 percent.

As a result of the increase in the cost of animal feeds, the price of such foodstuffs as eggs, broilers, pork, milk and beef were expected to rise also, he said.

Some supermarket chains pledged today to keep their prices down for as long as possible.

#### THREE WEEKS

Spar's supermarkets countrywide will keep a lid on prices but expect old stocks to run out within a week, said Mr Sidney Matus, executive director of the group.

Mr Raymond Ackerman, managing director of Pick 'n Pay, said: "The price hike will be passed along to the consumer within the next three weeks in our shops, as maize is a perishable item.

"However, stores should not raise their maize prices immediately until their old stock has run out — that would be very unfair to the consumer."

Mr Gordon Utian, Checkers' managing director, called on all food manufacturers to help consumers by cushioning price increases that will follow the maize price increase. crease in the cost of animal feeds, the price of such foodstuffs as eggs, broilers, pork, milk and beef were expected to rise also, he said.

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Mr Gordon Utian, Checkers' managing director, called on all food manufacturers to help consumers by cushioning price increases that will follow the maize price increase.

The South African Coordinating Consumer Council has warned that consumers could turn to other foods such as rice and potatoes if maize prices continued rising.

Egg prices could go up by 4c a dozen, broiler prices by 5 c/kg, pork by 7 c/kg, milk by 1,5 c/litre and the price of beef by 20 c/kg.

• National president of the Black Housewives' League Mrs Sally Motlana expressed shock at the increase of "the staple food for the lowest and poorest section of the population.

"This increase will make the poverty of blacks unbearable and may even cause the peace we are looking for to be very shaky," she said.

## Massive malze CAR- TIMES Price 27/4/84 NAIZE increase

#### Own Correspondent

JOHANNESBURG. — Supermarket chains called on the government to introduce urgent action to minimize the crippling effect of a massive maize price increase of 18,5 percent announced in Pretoria yesterday.

And black consumer bodies reacted with shock to the increase, predicting that a price increase in "the most essential foodstuff for people in the lowest income bracket" would make black poverty "unbearable".

The price increase was announced by the chairman of the Maize Board, Mr Crawford van

Speaking at a press conference in Pretoria after a meeting with the Minister of Agriculture, Mr Greyling Wentzel, Mr Van Abo said: "This is the price we have to pay after being battered by drought, and for not being self-sufficient in

#### Ripple effect

The two major reasons for the huge price rise are the devastating drought, which de-stroyed two-thirds of last summer's crop, and the high price of imported maize.

Mr Van Abo said pre-

He said the prices of animal products would rise because of the inevitable increase in ani-

mal feeds.

Eggs were likely to rise by four cents a dozen, broilers by five cents a kg, pork by sev-en cents a kg, milk by 1,5 cents a litre and beef by 20 cents a kg

Pick 'n Pay chairman Mr Raymond Ackerman made an "urgent" call to the government to subsidize maize.

He also called for a "quick decision" on withdrawing General Sales Tax on all basic foodstuffs, "before this very big increase filters through to the consum-

Mr Ackerman said Pick 'n Pay would be able to help the consumer absorb the increase because it had bought forward maize.

Pick 'n Pay would not raise the maize prize till all the forward maize stock had been sold and its mark-up on the liminary calculations higher-price maize

Checkers, called on all Checkers, called on all food manufacturers to "exercise constraint" and help the consumer by "cushioning" the inevitable price increases that would follow the maize price increase.

Mr Utian also made an urgent call to the government to implement a "selective subsidy" to relief organizations so they could continue feeding commitments.

"Although the man in the street will be hit hard by the ripple effect of this massive increase, it is a major disaster for the emergency-relief feeding organizations presently keeping hun-dreds of thousands of drought-stricken people from starvation," he

The national president of the Black Housewives' League, Mrs Sally Motlana, said she was shocked that the government could increase the prize of the staple food of the "lowest and poorest" section of the population.

LONDON. - The British Prime Minister, Mrs Margaret Thatcher, yesterday slammed what she called the "utterly appalling" treatment Zola Budd faced at Crystal Palace Stadium last night when sections of the crowd hurled racial insults.

As the row over Zola reached the highest levels of British politics, Mrs Thatcher told the House of Commons: "I thought the treatment meted out to a 17year-old girl was utterly appalling and a disgrace to those who meted it out." Mrs Thatcher also backed

criticism of Labour-controlled local authorities which seek to ban Zola.

In the House, Tory MP Mr Keith Best declared it

picable" London Cor authorities 4 tress to a athlete law. this country"

He said <u>L</u> were pur personal ... and held ig about. South Mrs That

wholly agree
When Zola
Crystal Falin
day night British j----record wit

4:10,82. But while track there from the c. South Africa 'get out of :

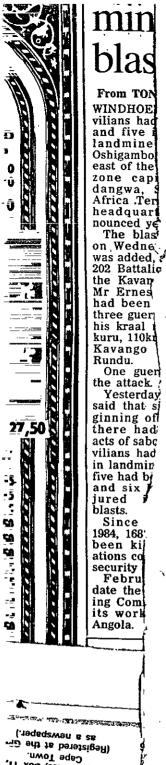
THE PARTY



Michelle Priddy, 19, of Kadoma in 7 one of the more intricate exhibits. Showgrounds ;et !



By CHRIS BA RONDEBOSCH



Cape Times, Box 11, \$24-2233 (Mon to : The Facts correction == THE RESERVE THE PARTY OF THE PA

Forcast, page 21 fallen in the Matrooshe. He confirmed that -by 8pm yesterday said the temperature erland had dropped to A spokesman for the er office at D F Malan

through patches of snow, on his way 74810 Cape Town, said he a Grootvlakte, 190km more was on the way snow had also fallen low cloud, but he

- biss said -

## Creas

Own Correspondent

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And black consumer bodies reacted with shock to the increase, predicting that a price increase in "the most essential foodstuff for people in the lowest in-come bracket" would make black poverty "unbearable"

The price increase was announced by the chairman of the Maize Board, Mr Crawford van Abo.

Speaking at a press conference in Pretoria after a meeting with the Minister of Agriculture, Mr Greyling Wentzel, Mr Van Abo said: "This is the price we have to pay after being battered by drought, and for not being self-sufficient in

#### Ripple effect

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Mr Gordon Utian, managing director of Checkers, called on all food manufacturers to "exercise constraint" and help the consumer by "cushioning" the inevitable price increases that would follow the maize price increase.

Mr Utian also made an urgent call to the government to implement a "selective subsi-dy" to relief organizady" tions so they could continue feeding commitments.

"Although the man in the street will be hit hard by the ripple effect of this massive increase. it is a major disaster for the emergency-relief feeding organizations presently keeping hun-dreds of thousands of drought-stricken people from starvation," he said.

The national president of the Black Housewives' League, Mrs Sally Motlana, said she was shocked that the government could increase the prize of the staple food of the "lowest and poorest" section of the population.

"This increase will make the poverty of the black man unbearable. and may even cause the peace we are looking for to be very shaky.

The president of the Black Consumer Union, Mrs Helen Khuzwanyo, said it was clear that the increase of the "most basic staple food for people in the lowest income bracket" was to "protect" farmers, and not to help the consum-

#### 'Going to die'

"Farmers are the government's dependants. They have got big loans. and they are subsidized in may ways," she said.

Mrs Maggie Nkwe, matron of the Orlando Children's Home, said the increase in the prize of maize was 'an indirect way of really destroying the poor"

"We are starving already, and increasing the price of our most basic foodstuff means that we are going to die"



The Government has been urged to give immediate relief to the poor and unemployed by withdrawing the general sales tax on essential food items following yesterday's huge rise in the maize price.

The calls were made by the chief Opposition spokesman on finance, Mr Harry Schwarz, and the executive chairman of Pick 'n Pay, Mr Raymond Ackerman, after the 26,5 percent increase in the gross producer price of maize announced by the Maize Board yesterday.

An increase in the State maize prize subsidy reduces this to what is still a record 18,5 percent rise

in the retail price of maize products.

This in turn will have a severely inflationary effect on a range of other essential foods such as

eggs, meat and milk.

Mr Schwarz said the low-income groups had already seen their disposable incomes shrink as a result of the recession. These people, as well as the many unemployed, would not be able to afford the latest price increases.

He called on the Government to immediately increase the subsidies on essential foodstuffs so that the seven percent GST was refunded to consumers.

Mr Ackerman appealed to the Government to make an urgent re-assessment of the GST on basic foods in the light of the increase.

#### HUGE INCREASES

He said the question of subsidies on maize and bread should be investigated because of the huge

increases poorer people were facing.

The secretary of the Western Cape Agricultural Union, Mr Gert Bosch, said the latest maize price increase would have a particularly adverse effect on intensive stock farming in the Western Cape. He said producers would not be able to absorb the increase.

The chairman of the Western Cape Fresh Milk Producers' Union, Mr Nico Basson, said in view of the increase, he doubted whether it would be possible to avoid increasing the consumer price of milk. A milk price increase had not planned until the end of the year.

The deputy-chairman of the Boland Poultry Producers' Association, Mr Ferruccio Ferucci, said since 60 percent of the country's maize production was used by poultry farmers, he expected the price of eggs to go up by eight cents a dozen. The price of

chickens could rise by 15c a kg.

The increase would force pork farmers to give greater attention to alternative sources of protein to replace maize in the rations, said the chairman of the Western Cape Pork Producers' Association, Mr David Gant.

Staff Reporter

WORKER and community organizations in the Western Cape have warned the government that the 18,5 percent maize price increase announced this week would cause widespread anger and resentment which could threaten the country's

The publicity secretary for the United Demo-cratic Front in the Western Cape warned that the increase on this staple food was seen by workers as a "clear provocation" from the government.

"Our people's patience is not endless," he said. "Workers in South Africa have learnt that the only defence against these attacks on their living standards is united action."

The secretary of the General Workers' Union, Mr Dave Lewis, said the union deplored the increase, following as it did increases in the prices of most basic foodstuffs and the increase in GST.

"The unions have already taken up the GST increase with the Minister of Finance and this is further proof that the government is not interested in consulting with or considering the plight of the people most sorely affected by the increase.

The will come to learn the consequences of this type of action," said Mr Lewis.

If the government reduced expenditure on defence, it could easily subsidize the maize price, he said.

A spokesperson for the Food and Canning Work-ers' Union said the union was "shocked and out-raged" by the price increase.

The director of the Carnegie Inquiry into Poverty and Development, Professor Francis Wilson, said the poorest members of the community would feel the increase first, and most acutely.

"Papers submitted to the Carnegie Inquiry show that the number of people in the homelands with no visible means of support — no land, no cattle, no pensions, no remittances — has increased 5½ times in the past 20 years," he said.

"If you are scraping by with no money at all, what do you do when the price of your staple food is increased by almost 20 percent?"

Professor Wilson said the price increase was a political decision and questioned whether increasing the consumer's burden would really solve the "anormous" problems food by the main industry

"enormous" problems faced by the maize industry.
The Minister of Agriculture, Mr Tos Wentzel, has given his full approval to the increase, which he described as "unavoidable".

#### Countrywide crop failure

In a press statement, Mr Wentzel said the Maize Board's decision was the result of a countrywide crop failure for the second successive year, which necessitated the highest import programme in history at a time when import processes were particularly high.

Because white maize is unobtainable on the overseas market, South Africa will import only yellow maize. Maize this year will therefore contain 75 percent yellow and 25 percent white maize. The maize price increase will also have a substantial effect on other animal mediants according

stantial effect on other animal products, according to figures released yesterday.

Under the state of the st

broiler chickens to increase by 5c a kilogram, pork by 7c a kilogram, beef by 20c a kilogram and milk by 112 cents a litre.

# Increase in maize price is a major disaster

By David Braun, Political Reporter

This week's hefty rise in the price of maize products and related basic food items has thrown the emergency relief feeding organisations into disarray and may push the number of people dependent on them to more than 750 000.

l

Mr Gordon Utian, managing director of Checkers, described the massive 26,5 percent increase in the gross producers price of maize as a major disaster to the relief feeding organisations.

Because of an increased State subsidy the retail price of maize products will rise by what is still a record 18,5 percent. Other basic food items which use maize in production, such as eggs, milk and meat, will also go up.

Mr Utian called on the Government to urgently implement a selective subsidy to the relief organisations so they can continue their feeding commitments. His company is a major sponsor of the feeding schemes.

Mrs Ina Perlman, national manager of Operation Hunger, which last year raised more than R2 million to provide emergency feeding for half a million starving rural people, bitterly slammed the latest food price rises as unbelievable, tragic and frightening.

"The worsening drought has already meant that we have close on 600 000 people to feed. Our latest surveys in the field show that we must increase this to more than 730 000.

Mrs Perlman said Operation Hunger would have to do an enormous overhaul of its budget and would have to find a lot more money to cover the extra costs. The programme was already spending R235 000 a month, one third of which went on maize meal and the balance on protein which included maize ingredients.

She estimated that with the increased cost of food and additional mouths to be fed the average monthly extra costs would probably be in excess of R100 000.

Operation Hunger receives no aid from the State and relies solely on the goodwill of the man in the street and companies to donate in cash and kind.

Mrs Perlman said that current estimates were that the average rural family needed R86 a month to survive. The latest figures showed that actual income of rural families was R49,60 a month.

# Row flares on size of maize price increase

By. Barry Sergeant

A ROW has broken out on by how much the maize price has been increased.

The official increases, according to the Maize Board, are 26,5% for farmers and 18,5% for consumers. The consumer receives a subsidy on mealie meal.

The Housewives League says the increase for farmers is from R170 to R215 a ton. Its statement says: "A Maize Board official says R215 is the grade 2 maize price. He says farmers producing grade 1 white maize will get R224,50 a ton." The league says the increase for grade 1 white maize is thus 32%.

#### Millers

The league also questions the Maize Board's claim that the price millers pay has been raised by 19% to R220. The league says this figure is based on the inclusion of a

10% levy which was added to the producer price last year to cover the cost of 1983 imports.

ports.

The Minister of Agriculture, Greyling Wentzel, assured the league that the 10% would not be used in the latest price increases.

#### Flexibility

But it appears to have been as the increase without including the levy is 29% from R170 to R220 a ton and not 19% from R187 to R220 a ton as claimed.

The price row extends to imports. A farming spokesman says the public's money is being used to buy imported maize, but the public is not being told what price the Maize Board is paying for it.

The board says secrecy on SA stock levels and contract prices assures it of flexibility in negotiations.

The farmers retorts: "This is hardly justifiable because

in spite of record imports, SA is importing only 1% of grain traded on world markets this year. Open price strategies are lighly unlikely to influence prices."

The league says the Maize Board's statement quotes R245,87 as the price for imported grade two yellow maize — the best grade available. "But we understand that not all orders have been placed — so how can they give us an exact figure?"

Adding to the furore is a commodities trader who says he offered the Maize Board, without receiving a reply, US No 2 maize for under R200 a ton landed in Durban.

#### More bread

The size of the mealie meal subsidy has not been disclosed officially, but preliminary estimates put the figure at about R170-million this year.

The bread subsidy is R135-million a year. The Wheat Board expects bread consumption to increase as a result of the increase in mealiemeal prices. After growing steadily by 3,5% a year for 30 years, bread sales fell in 1983 after a reduction in the subsidy.

Post Focus

# SATS blazes a trail to drought-hit areas

By LESLEY LAMBERT in Johannesburg

SOUTH AFRICAN Transport Services is blazing a trail of maize through Southern Africa, carrying lifesaving supplies to drought-ravaged areas.

SATS have the mammoth task of transporting 5,5-million tons of American yellow grade-two maize from South African harbours to supplement drought-depleted crops and feed thousands of starving people and animals in South Africa and neighbouring countries.

But the flow of food has already been jolted.

Last week's maize price increases could prove disastrous for emergency relief feeding schemes, and consumer organisations have called on the Government to subsidise the schemes so they can continue their feeding commitments.

Prices for local and imported South African, Swazi, Botswana and Lesotho maize increased last Friday by 19% to R220 a ton.

The landed cost of the maize — R245,87 a ton — has been subsidised to tally with the increased domestic selling price of the local product, previously R170 a ton.

The food pipeline must maintain a steady flow — despite price increases — and daily convoys of maizepacked railway trucks will travel to and fro, carrying 1,3-million tons of the foodstuff to neighbouring states and returning with export products.

Every month 14 ship-

ments of maize are expected at South African harbours where the maize will be packed and distributed.

Mr Dolf Jonker, chief of harbours, said South Africa required 4,2-million tons of imported maize which would arrive at Durban, Cape Town and East London harbours.

Port Elizabeth harbour — specially geared with package and distribution facilities for the influx — will receive and distribute the remaining 1,3-million tons to Zimbabwe, Zambia, Zaire, Botswana, Lesotho and Swaziland.

Two train loads will carry about 80 tons of bagged and loose grain daily after each consignment arrives.

"We had discussions with representatives from agricultural and transport organisations in South Africa and the border states to determine the best co-ordination of such a massive colume of maize and the result was a system of strict schedules," said Mr Jonker.

"We hope to keep the system flowing — even if it means working through the night when weather conditions interfere.

"The northern border railway system has also been geared to empty the trucks fast and use them for exports south."

The quality of previous US maize imports — large consignments of which have been aflatoxin-ridden due to damp conditions in ship holds — has been heav-



Imported maize being off-loaded in Port Elizabeth. It is being transported by rail to Zimbabwe and other neighbouring states.

ily criticised by agricultural organisations and consumer bodies.

But, with the annual South African maize requirement of more than seven million tons — 3,5-million for human consumption — down to a delivered crop of only 2,7-

million tons this year, there is no alternative but to import.

"South African consumers are used to the best quality maize but unfortunately it is impossible for us to get substantial quantities that can equal this quality," said Mr Hennie

Nel, general manager of the Maize Board.

In drought-stricken Zimbabwe, the food shortage has been worsened by the influx of refugees, Mr Ronnie Samuriwo, administrator of the country's Agricultural Marketing Authority, said this week.

"Hundreds of thousands of Mozambican and other refugees have crossed the borders into Zimbabwe. These people as well as those in the drought-stricken areas are starving and malnourished. They must be fed."

Mr Samuriwo said Zimbabwe was initially importing about 200 000 tons of which 30 000 were an American drought-relief donation.

He said the country had also imported 50 000 tons of white maize from Malawi, 10 000 tons of which had been a British donation.

The Department of Agriculture has announced that Australian wheat — six million tons of which was spoilt by rain and could not be used for human consumption — would be imported and blended with the maize to supplement South African animal fodder.

The wheat has been imported to substitute cheaply up to 30% of normal maize feed requirements. It will be bought at a discount of 8%.

#### THE MAIZE PRICE

#### Lost opportunity

No matter what he did about the maize price this year, Minister of Agriculture Greyling Wentzel was bound to be blamed by somebody for getting it wrong. With imported maize costing R246/t to land and a local crop barely sufficient to match half our domestic requirements, he could have increased the domestic selling price well above the R220 he eventually chose without feeling guilty.

But the consumers and livestock farmers would have screamed blue murder. So he funked it. At the other extreme, he could just as easily have refused to give the growers any more than the 12% to 15% increase they needed to keep pace with input cost inflation. That would have taken the net producer price to perhaps R193/t instead of the R214,05 they are now going to get.

It would not have made much difference to the drought-stricken farmers because they have hardly any maize to sell to the Board anyway. But Nampo (National Maize Producers' Organisation) would then have blown its orchestrated top. So Wentzel funked that too. The compromise he reached will add to everybody's problems while satisfying no one. The 18,5% increase in the Board's selling price will ripple through to eggs, pig-meat and black farm labour costs fairly quickly, and to dairy produce, beef and poultry meat (all of which are currently oversupplied) within the year. Thus the elusive goal of a single digit rate of increase in the consumer price index (CPI) has been nudged still further over the hill.

From that point of view it would have made more sense



(3) Maine

for government to buy off the farmers' ire by dishing out lump-sum subsidies. Direct cash handouts could have been directed with more precision at the target market of struggling family farmers in the worst hit areas. The benefits of the price increase, by contrast, will accrue mainly to the biggest landowners in the least afflicted regions.

A better plan by far, however, would have been to seize the opportunity of a shortage to ditch the annual price fixing altogether. Had the Minister had the guts to declare a free market in maize forthwith the farmers would have got an even bigger rise this year since the domestic price would have aligned itself immediately with the prevailing import cost (the world price plus shipping costs). Although this would have given an even worse jolt to the CPI in the short term, it would have suppressed consumption too, so saving the country a great deal of foreign exchange.

Furthermore, the consumers would have accepted the shock without demur. They know the farmers are having a tough time. And they know that a return to free markets would presage a fair deal in normal years when the price would naturally drop to parallel the fob export price (the world price minus shipping costs). The Minister, the Jacobs Committee, the Maize Board and Nampo have all supposedly been looking for a transitional scheme to ease the changeover to a market related system. Why did they duck this issue when it could in fact have been achieved in one fell swoop?

30

Financial Mail May 4 1984

(S) MAZE

SHEEP farmers in the Karoo have never had it so good. Maize farmers in the Western Transvaal, on the other hand, are feeling the pinch.

Car sales, long accepted as a reliable economic indicator, show clearly where the wealth is in SA today.

In the Western Karoo last month, 36,3% of all new cars were sold by Mercedes-Benz or BMW. In the Eastern Karoo, the figure was 29,4%.

The region is enjoying the start of the 1986 wool-buying season. Demand is good, prices are high—local wool is tied to international prices—and even the recent strengthening of the rand against the wool basket of currencies has failed to appreciably weaken prices.

It's a different picture in the Western

Transvaal, where drought-hit maize farmers are abandoning the traditional Mercedes in favour of down-market

Industrial Editor

models.

The normally cash-rich region has in the past enjoyed a greater proportion of luxury cars than the country as a whole.

No longer. By 1985 it was lagging behind the rest of the country. The gap widened in the first six months of this

year and by August had increased to 3%. Now, the region is becoming a buyer of Mazdas and Ford Lasers.

The picture is the same in the Eastern Cape, where recession and industrial decline have also hit sales of Mercedes and BMWs. Against a national combined percentage of 17,3% of all car sales in the first six months of this year, Port Elizabeth lagged by 2,4% and East London 4,1%.

ondon 4,1%.

In August, the difference was further pronounced — PE 6,1% behind—and

In August, the difference was further pronounced — PE 6,1% behind—and East London 6,4%.

Some regions, of course, have more than their share of status symbols—do-

from Mercedes-Benz, while 25,6% of sales in the southern Free State-were

for BMWs.

or, Kimberley and the Far East Rand are all ahead of the game. In August, 23,5% of all cars sold in Pretoria came

hannesburg, the Natal coast and inferi

eyes

#### SA paying record prices for maize

Own Correspondent

PRETORIA. — South Africa is paying record prices for maize on world markets — a development which may force another price increase before the end of the year.

According to the general manager of the National Maize Producers' Organization, Dr Pieter Gous, imported maize during the past few weeks has cost South Africa up to R273 a ton.

The reasons are the weakness of the rand in the face of a powerful dollar, and high prices of maize on world markets.

This has meant the government having to give additional substantial financial support to keep the local consumer price at R220 a ton.

However, Dr Gous said, the good news was that the country might now have to import less than the 4 million tons which it was at first thought would be needed to supplement the small local crop.

· White

Main reasons for this were the 'import' of 600 000 tons of wheat for cattle-feed from Australia, a grain sorghum crop bigger than the local demand, and the fact that farmers had reduced their own maize holdings and marketed greater quantities than was expected.

Pretoria sources said a situation was developing in which it would be impossible for the government to give additional support to the maize price.

This applied, too, to the expected increase in the wheat price from October 1—it would have to be passed on to the consumer in higher bread prices.

The government's financial plight was highlighted earlier this week when it was forced to postpone the payment of teachers' salary increases for October and November until April and May in the new financial year.

a

EAST LONDON — The Maize Board is going ahead with its plan to establish a multi-million-rand export-import terminal Richard's Bay — in spite of the fact that SATS claim they have not yet been officially informed of the project.

of the Maize Board, Mr Hendrik Nel, confirmed in a telephone interview that the "groundwork" has already started and that it is hoped to commission the complex by late 1988.

He reiterated the earlier comment made by his chairman — Mr Crawford von Abothe project would mean that all maize movements through East London would be stopped.

"The industry must look after its own in-terests," he said "and the draught limitations at East London harbour and high railage costs of getting shipments to and from the port make it imperative that we move the shipping terminal closer to the main production regions."

Mr Nel said that once the terminal came into operation the only time East London would be used would be in times of exceptional crops when Richard's Bay would possibly not be able to accommodate all export shipments.

Asked if he realised what the withdrawal of maize shipments from East London would mean, he said: "That's not our problem ... we have got to look after the interests of the maize farmers".

Week-long attempts to contact the Minister of Transport, Mr Hendrik Schoeman, were unsuccessful, and SATS offi-cials evaded comment on the issue.

SATS press officer, Mr Leon Els, would not give any direct replies re-

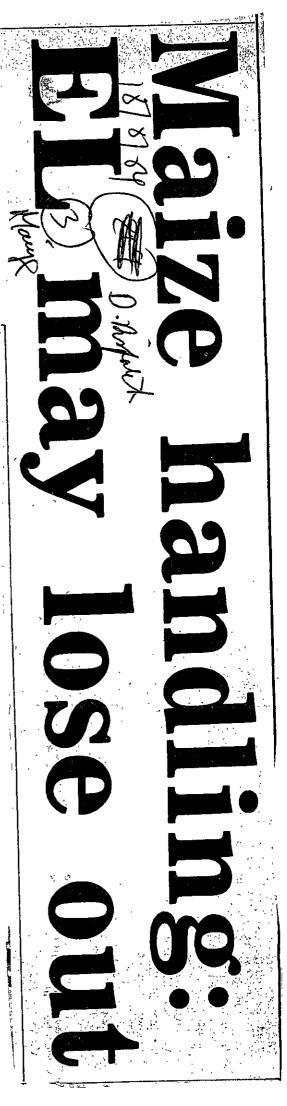
The general manager of the Maize Board, Mr lendrik Nel, confirmed in a telephone interview hat the "groundwork" garding the future of East London harbour, and was only prepared to go on record as having said: "I cannot comment to Moize Board's inon the Maize Board's intended move because they have not yet officially informed SATS of

> "Anyway, it's a Maize, Board decision not a SATS one," he said.

> Asked what would happen to the grain elevators and other maize handling equipment in East London, Mr Els said: "I'm sorry but I cannot comment on that."

He also said he was not able to comment when it was pointed out that Mr Schoeman had given his assurance in 1981 that East London would not be phased out as South Africa's major maize export port. DDR.

Reaction page 2.



#### Shock, disbelief at grain termina

EAST LONDON Shocked disbelief greeted the disclosure yesterday that the Maize Board intended to develop Richard's Bay to handle much of the maize currently passing through East London.

The MP for East London City, Mr P. de Pontes, said the news that the board had decided to go ahead with the scheme came as a surprise to him.

He said the govern-ment remained committed to maintaining East London as a major harbour.

"In the present economic climate and in view of the drought situation, I have grave doubts as to the viability of any scheme at Richard's Bay."

Mr De Pontes said he could not comment further until he had more details of the plan.

The chairman of the Border Chamber of Industries, Mr Mike Strong, said that it would be premature to jump to conclusions.

"We only know those facts Mr Hendrik Nel has thought fit to disclose.

"We do not know the government reaction and the government is bound to support its decentralisation policies."

He said that these certainly do not include the abandonment of the East London harbour.

"Certain volumes of maize must always flow through East London by virtue of its geographic proximity," he said.

The chairman of East London's Afrikaanse Sakekamer, Mr W. Kruger, said that the scheme was bad news for East London harbour.

He urged the Maize Board should reconsider led quite easily.'

their plans especially in the present economic climate.

"As far as we are concerned the facilities in the East London harbour are adequate.

"It will cost the maize farmers a lot of money to establish the Richard's Bay scheme whereas they have the facilities here in East London.'

He thought that the dark side should not always be looked at.

"The development could be to the commercial advantage of East London.

"The harbour could become a free port zone," he said.

The president of the chamber of commerce, Mr George Orsmond, denied there were any limitations for loading ships in East London.

"Vessels loading up to 50 000 tons can be hand-

"In South Africa we are extremely critical of the desires of independent black states in embarking on the con-struction of airports and harbours and here we have a body embarking on a project running into billions of rands when they don't have the funds available.

"It would be foolhardy to embark on this project at this stage when the maize cargoes available for export are likely to be less than before the drought," he said.

The mayor, Mr Errol Spring, said that the government had invested a lot of money in the East London harbour.

He was confident that it would continue to ensure the harbour is used to its maximum capacity.

"In the not too distant future further expansions will be made to existing terminals," he said. — DDR.



The T-3

#### rejects new constitution

ited Nations Security Council last night declared South Africa's new constitution null and void and put the same stamp on next week's coloured and Indian elections.

The vote was 13 to nil, with the United States and Britain abstaining.

South Africa has given notice that it means to ignore the decision.

In reaction to an ANC call on the US to join the international community in condemning "Botha's constitution," ambassador Jeane Kirkpatrick surprised her aides by making an impromptu address to the council.

"The United States does, indeed, condemn the constitution now before us," she declared. She then went on to stress that the US condemned "all constitutions

solution contained no threat of sanctions against the Republic, though it included a call on governments to "take appropriate action" to "assist the oppressed people of South Africa in their legitimate struggle for a non-racial, democratic society." It asked governments not to recognise the election results.

The seven-point re- threat to international peace and security" was deleted from the text after the US and Britain threatened to use their vetoes. Washington and Whitehall regard the phrase as code language for the possible imposition of sanctions at some point in the future,

The vote marks the first time that the UN's top body has passed judgment on the consti-A reference to apartutional affairs of a theid constituting "a member state. — DDC.

#### Zimbabwe whites' choice

Zimbabwe who possess dual nationality will soon be forced to make a choice of allegiance under a controversial new citizenship bill now certain to become law.

The bill yesterday passed its third reading in the House of Assembly of all governments" that here when Mr Ian

HARARE - Whites in MPs were easily defeated by the government on a voice vote. The 13 white indepen-

dents in the 100 seat House supported the bill, despite voicing fears for white businessmen who need to make urgent trips to South Africa. Zimbabwean passport holders face an average 14-day wait for a

#### We can't satisfy all says Botha

DURBAN - The Prime Minister, Mr P. W. Botha, warned yesterday that the government could not satisfy all the de-mands of the international community.

Answering motions expressing confidence in his handling of state affairs and foreign policy initiatives at the National Party's Natal congress here, Mr Botha

"I don't think we can satisfy international demands totally because there's no country in the world with the problems of South Africa where methods and policies have been accepted and proved to be a success as an example which we can follow."

Mr Botha suggested that reform in South

MALE

EAST LONDON -Stirling Primary School's Sub B pupils should bring a smile to Zola Budd's face when she receives over 30 letters from them.

Miss D. Hansen, a Sub B teacher, said the pupils took Zola's mishap 'really seriously" and wanted to let her know they all still loved her.

"I didn't plan to send the fan mail until I heard Zola was back in Bloemfontein, Miss Hansen said.

In "as-you-hear-it" spelling, comments like "Mary Decker tripped herself wanting you to be disqual-ified," "she shouldn't have pulled your numthat reform in South ber plate off" and Africa would reflect the "how is your toe feel-

The price of maize will not drop when South Africa stops importing maize, say informed sources in Pretoria.

The Maize Board briefed consumer groups today on the maize price.

Imported maize now costs about R260 a ton landed in Durban.

After adding R45 a ton for cleaning, storing moisture compensating and transport, imported maize costs R305 atton in Johannesburg. This is R86 a ton more than the South African maize price of R219 a ton.

The Government is bearing the loss.

The higher maize price here was caused by Russian and Chinese bulkbuying on the world market and the rand's decline in value.



A model of the propose features two courtyars foreground is a landscap

By Colleen Ryan, Municipal Reporter

A Johannesburg mining house has announced plans to build a new students' residence for the University of the Witwatersrand as a 1986 centenary gift.

The project was launched yesterday by the chairman of the Johannesburg Consolidated Investments group, Mr Gordon Waddell.

Mr Waddell, who declined to say how much the scheme would cost, said the gift was in recognition of the impor-



ie South African Cil of the Internationa Metal Workers' Federa tion has come out in ful support of Highyeld Stee workers who voted last week for industrial action at the plant.

The council yesterday called upon Highveld's parent company, Anglo American, to "get the company back to the negotiating table with the two unions in an effort to

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#### at the Richards Bay figures that hit hard fighting yesterday The city came back EAST LONDON development argubattle with financial in the maize export Mr De Pontes flew ទ appraised and complete-5

The fight was taken to to diversely the MP for Maix East London City, Mr hand Peet du Pontes, who said Rich there was no economic chair reason why the city al Mr should lose its status as Roell the country's major He maize handling harbour.

support of the upgrading of the East London harbour, saying that
the establishment of a
grain elevator at
Richards Bay would cost
more than R250 million,
apart from substantial
changes that would have
to be made to the existing internal infras-

In contrast, the cost of deepening the city's harbour from 10,7 metres draught to 12,8 metres—to accommodate panamax ships—would be in the region of R25 million.

tructure.

At a cost of a further H25 million, East London's silo capacity could be increased to 194 000 metric tons — almost trebling the existing silo capacity of 76 000 metric tons

Speaking after his return from Pretoria where he held high-level talks on the future of the harbour's grain elevator,

Mr De Pontes flew to ap Pretoria on Wednesday ly to discuss moves by the an Maize Board to establish gruhandling facilities at Lo Richards Bay with the "chairman of the Nation- ma al Marketing Board, Mr de Roelf Kotze."

He also discussed he plans by Escom to move vits regional headquarters from East London to Monister of Mineral and five Energy Affairs, Mr be Danie Steyn.

Mr De Pontes said he don was convinced East London could put up a par strong fight against the of two moves based on the city's own economic of strength and did not wan need to beg for help.

He said the Maize We Board was one of 22 the marketing boards that of fell under the Wational We Marketing Board (NMB).

"The Maize Board has Tautonomy in administrative decisions only," he

"Any other decision is subject to the consent of the Minister of Agriculture on the advice of the

"As far as the transport and storage of grain is concerned, this falls within the South African Transport Service's

appraised and complete.

ly aware of the importance of maintaining a
grain elevator in East
London.

"The government remains committed to the development of this area and the harbour is an integral part of that development," he said.

Mr De Pontes said the Maize Board had raised various arguments in favour of moving grain handling facilities to Richards Bay.

One was that East London could not handle panamax ships — ships of over 50 000 tons.

Another was that most of the grain production was in the Eastern Transvaal, Natal and the Western Free State, and that the centre was basically the Eastern Transvaal.

Because the Eastern Transvaal was closer to Richards Bay than to East London, it was argued that transport costs would be less to Richards Bay.

Mr De Pontes said that although the Maize Board arguments appeared strong, on analysis they were unrealistic and East London was the only logical harbour for maize hand.

MR DE PONTES

ern areas and they are closer to East London than Richards Bay.

"Also, the whole system of storage silos across the country is geared towards East London and not Richards Bay, and it would cost a considerable amount of money to rearrange the whole system." I suge any other port.

East London can handle them up to 40 000 tons, which includes the normal and most used maize ships internationally,

"Althe htt.re would be substantial savings

would be lost.

 capacity of could go up to an export deepening and considerably if the day can on one eight hour shift a sent export capacity of tons a year. tensions are done. tour million tons a year "East London's be pushed up 5 silo exmillion pre-

"If one looks at maize production figures, South Africa internally needs seven million tons of maize a year and only once has the export surplus gone to 4,5 million tons.

"The existing facilities in East London can handle anything we have had up to now and can, if extended, at limited cost, handle anything in the future.

"In any event, the Maize Board is considering a two-tier marketing system, the effect of which will be to limit production to bring down production in bring down production jasts."

Mr D. Fentes said that

against.this background, against.this background, against.this background, East London had every reason to be optimistic about the future of the harbour's maize handling facilities.

"On purely economic grounds, East London has a substantial advan-

veloping Richards Bay, nor can the government especially in that there is a viable alternative that has proved to be one of the most efficient in the world."

Mr De Pontes said he was tired of pessimistic and defeatest attitudes concerning the future of the city.

"East London is on the move. You just have to try to get property in a hurry in this town to realise that. We are a strong economic entity and there is no reason to fear the future."

Referring to Escom's announcement that it would be moving its administrative headquarters to Port Elizabeth, Mr De Pontes said he did not believe the move was realistic.

"Escom has to provide a detailed memorandum to the Minister of Minerals and Energy Affairs (Mr Danie Steyn) before they can move.

"They have not done so yet, and until they do, no decision as to Escom's move will be finalised."

"Once the memorandum has been submitted it will be analysed to see if it is in the long-term interests of constraers to make what is essentially a limited facility from East London to Port Elizabeth."

He said against the background of the fact that Escom's capital expenditure budget would have to be strictly regulated, he did not believe f'scom could afford

at the Richards Bay devalopment argu-

Pretoria by the MP for East London City, Mr Peet du Pantes .... maize handling harbour. should lose its status as reason why the city Peet du Pontes, who said The fight the country's major there was no economic

grain elevator at Richards Bay would cost more than R250 million, apart from substantial changes that would have to be made to the ex-isting internal infras-He cited figures in support of the up-grading of the East Lontructure. don harbour, saying that the establishment of a

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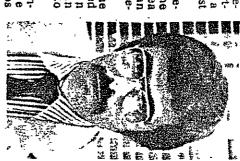
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MR DE PONTES

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TV, radio, tides 

Classifieds.....19-27 ships, aircrait.....

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als and Energy Affairs (Mr Danie Steyn) before a detailed memorandum to the Minister of Minerthey can move. "Escom has to provide

Escom's finalised, so yet, and until they do, no decision as to Escom's move will be "They have not done

Port Elizabeth." interests of consisteers to have what is essentially a limited facility from East London to if it is in the long-term dum has been submitted will be analysed to see

#### Maize Board tirm on Richard's av pla

EAST LONDON - The Maize Board was still determined to develop Richard's Bay as the country's new maize handling harbour, the board's general mana-ger, Mr Hendrik Nel, said yesterday.

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Mr Nel said from Pretoria that the maize industry would not be made responsible for keeping particular ports working and supplying traffic.

"We cannot stand in for a socio-economic problem in a certain port," he said.

The MP for East London City, Mr Peet de Pontes, who had discussions in Pretoria with the National Marketing Board to try-to keep East London as the country's major maize handling harbour, said the construction of an elevator in Richard's Bay would cost more than R250 million.

Mr Nel said that it was premature at this stage to say how much the project would cost and engineers had been appointed to carry out a feasibility study.

has as yet been taken, so I don't know where Mr imports. De Pontes gets his figure

Free State, Mr Nel said that all surplus maize came from areas that were closer to Richard's Bay than East London.

"Most maize is transported from the North East and Eastern Transvaal," he said.

Mr Nel said problems had also been experienced with East London's rail system.

"The line is only equipped with trains that can pull 50 goods trucks.

"At least 100 goods trucks can be pulled by trains on the Richard's Bay line," Mr Nel said.

Another problem brought up by the Maize Board was that East London harbour was not equipped to handle panamax ships — ships over 50 000 tons.

"By using these ships we can save the taxpayer millions of rands and negotiate a better price on the export market,' he said.

He said that South Africa's three maize harppointed to carry out a bours, Cape Town, Dur-easibility study. ban and East London, "No/definite decision had no specialised facilities for handling maize

De Pontes gets his right of the promise of the prom exports, the Maize Board Contrary to Mr De Pons still hoped that in good tes's earlier statement years" a portion of the that export maize came surplus would go through East London's of the Transvaal and the port.—DDR

## Maize beefs to be aired with Minister

By Hannes Ferguson, Farming Correspondent

National consumer organisations are to approach the Minister of Agriculture to demand that steps be taken to secure future supplies of white maize meal.

The move follows complaints that the orangecoloured maize meal now on sale is of poor quality, tastes bad and is costly.

Industry sources said representatives from consumer bodies, as well as members of the National Maize Producers Organisation (Nampo) and the Maize Board, would discuss the white maize shortage and the maize price with the Minister of Agriculture, Mr. Greyling Wentzel.

After complaints by

the Black Consumers'
Union about the high
price and poor quality of
maize meal, Mr Wentzel
said representations
could be made to him
through the Maize Board.

The general manager of Nampo, Dr Pieter Gous, commented that yellow maize was an animal feed, while white maize was the staple food of three-quarters of South Africa's population.

Africa's population.
Consumer complaints should be given a proper hearing, he said.

Industry sources said the production of white maize should be made more attractive to the farmer.

This could be done by cutting crippling administered prices such as the diesel fuel price, rail transport tariffs and interest rates.

# Demands for new maize deal increase

Hannes Ferguson,
Farming Correspondent

Black organisations are moving to the centre of the maize arena.

According to industry sources, the Black Chamber of Commerce, Nafcoc, may soon join the Black Consumers Union and the white maize producers in demanding a new deal for the hard-pressed maize industry.

They want cost incentives for the SA maize production, a policy of stockpiling white maize against future droughts, the shifting of bread subsidies to maize products and the organised marketing of traditional sorghum meal to replace badtasting, "orange-coloured" meal.

At this stage black organisations are seen as ideally placed to influence Mr Greyling Wentzel, the Minister of Agriculture's views on the future of the maize

industry.

Faced with a R6 000 million drought debt and an interest burden exceeding farm income, maize producers are asking for cuts in crippling, administratively determined costs.

Consumer bodies feel that if the Maize Board had been allowed to stockpile white maize in 1981 and 1982 instead of having to export at staggering losses, the State would not now be losing R86 a ton on low-grade imported maize.

### Projected maize imports are cut by 1m tons grant

By MIKE JENSEN

JOHANNESBURG. — Up to R400m in foreign exchange could be saved this year because projections of maize imports have been cut by a million tons to about three million tons.

Initial estimates indicated that South Africa would have to import about four million tons of maize this year.

Now, it is reliably understood, an increase in local maize receipts by the Maize Board and a switch to wheat has lopped at least a million tons off requirements for foreign maize.

The plunging rand has pushed the landed price of maize to between R240 and R300 a ton and this, combined with more flexibility in the timing of imports, means that the import bill has been revised down from R1 billion to R600m.

### Foreign exchange

This could produce a R400m foreign exchange saving and a substantial dent in the expected R632m deficit on the current account balance of payments.

However, the actual amount of forex saving will depend on the amount of forward cover the Maize Board has taken, a fact it has so-far been unwilling to reveal.

Last night, Dr Braam

van Staden, a Deputy Governor of the Reserve Bank, sounded a note of caution on expectations on forex savings.

"At present this cutback in imports is not so crucial. The real crunch will be later, depending on whether we have a good harvest this season," said Dr Van Staaden.

### Forex saving

"Later in the season one would be able to quantify the forex saving properly," he said.

As a result of the drought, which has caused South Africa to switch from being a major exporter of maize to a net importer, receipts by the Maize Board earlier this year were estimated at 2,7m tons against a total demand of about 7m tons.

But Cyclone Domoina brought heavy rain into the Eastern Transvaal in late January, and a record crop in this area has been produced. Additional rain in areas not affected by the cyclone has also pushed up production.

Furthermore, the drought has caused farmers in other areas to sell off the maize which they normally keep for animal feed.

Under normal circumstances, farmers retain between 700 000 tons and 900 000 tons for their livestock, but it is thought that about half of this amount has been sold to the Maize Board to make up for losses caused by the drought.

### Requirements

As a result total receipts by the Maize Board are now expected at 3,6m tons.

Import requirements have also been reduced because requirements for maize as livestock feed have been reduced by the substitution of other feedstocks.

The Wheat Board has begun the importation of 400 000 tons of low-priced wheat — unfit for human consumption — from Australia, and sorghum — which has similar nutritional qualities to maize — is also being

increasingly used by farmers.

In addition, a reduction in the consumer demand for maize has been caused by the substantial increase in the maize price and resistance by black consumers — who account for most of the consumption — to the use of yellow maize in the maize-meal mix.

Yellow maize is traditionally regarded as animal feed and unfit for human consumption by the black population.

### Consumption

Maize sales were substantially down on last year, the deputy chairman of Premier Milling, Mr Peter Wrighton, said yesterday.

He estimated the drop in the local human consumption of maize at between 300 000 and 400 000 tons—"a drop in offtake of about 10 percent on the annual human consumption of three to four million

He attributed this to the rejection by black consumers of the yellow/ white maize meal admixture, and to the overall economic situation in which more maize consumers were finding themselves on or below the breadline, causing a drop in demand.

### maize me Farming dorrespondent fu

bankrupt, maize prices were unlikely to go up, the general manager of the National Maize Producers' Organisation, Dr Pieter Gous, said yesterday at a symposium in Bothaville.

He said the present cost levels and exchange rate meant the maize industry could not sell its crop at a profit.

And, while the maize price was fixed by the Government, a ceiling had been reached. People were looking for substitutes and consumer groups were complaining - showing that, on the basis of supply and demand, no price increases could be expected.

### FORCE DOWN

Maize farmers had to force down costs individually and as an organised industry by:

- Withdrawing marginal fields from maize production and diversifying.
- Limiting expenditure, cutting purchases of equipment and using only an essential minimum of fertiliser.

As the maize industry was virtually for the removal of import duties on bankrupt. farmer requisites allowing market forces full play. Subsidies should be borne by the State, not the farmer, Dr Gous said.

Transport costs should be cut, facilities rationalised and storage fees competifively priced.

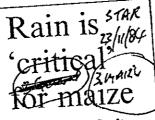
Agriculture had not contributed to any "overheating" of the economy and should not be penalised for over-expansion of other factors.

### CONSUMER GROUPS

Dr Gous said maize farmers should take proper notice of what consumer groups were saying.

Blacks were consuming half the maize products produced nationally. They wanted more and better white maize as well as an extensive storage scheme for white maize.

At uneconomic exchange rates, maize farmers could forget about exports. If farmers did not voluntarily endorse the proposed production quota system, the Government would be forced to substitute a mere floor price for the fixed price system.



By Russell Gault

Maize production is on the brink of disaster.

In many of the major production areas the continuing drought is biting deeper and threatening a worse crop than last year's record low of four million tons.

Transvaal Agricultural Union spokesman Mr Joel Coetzee said: "The situation is critical."

He said if rain did not fall within 10 days this season's crop was headed for disaster.

for disaster.

"Normally planting begins in mid-October, but so far around 50 percent of all maize planting has not been started."

While heavy rains have fallen in many areas the important maize-growing areas of the north-western and western Transvaal as well as northern Free State — which produce half the nation's crop — have had virtually nothing.

The general manager of the Maize Board, Mr Hennie Nel, added: "Taking the country's entire maize-growing area as a whole, the drought is as severe as last year's.

"It may have rained in a lot of places but not in the bulk of the maize areas." Imports may cost R1 750-m in 1985

# 's maize crop

17.7.7 (M. 18.7.2)

By Russell Gault

South Africa's 1984-85 maize crop is on the verge of being officially declared a

Indications are it will be a worse harvest than

last year's record low.

That means maize imports may cost R1 750 million next year and could have a devastating effect on South Africa's balance of payments position.

Drought conditions are still rampant throughout the nation's maize-producing regions and 90 percent of the maize areas of Natal is seriously drought-hit.

"The situation is past being serious. It's tragic,"

said the chairman of the National Maize Producers' Organisation (Nampo), Dr Piet Gouws.

"The upper Tugela is dry. Boreholes in the hinterland areas of Natal are dry and there is no drinking water. City people may think the drought is over but it is, as vicious as ever in the farming areas."

Yesterday afternoon Nampo officials had discussions with representatives of the SABC because of what Dr Gouws called "a distorted picture being given by tele-vision that the drought is well past"

He added: "The SABC is giving the impression that worthwhile rains are falling in the growing areas. It is simply not true.

He said that between 70 mm and 100 mm of rain was needed in a twoday period in the maize areas to give any hope of a reasonable crop.

There is little chance wof that now. Traditionally the time from December 20 to January 20 is very dry on the highveld.

### Kuin 🦸

"The prospect for many farmers is one of financial ruin and, for the country, more pressure on the economy."

Dr Gouws said most of the maize triangle was in bad shape, with hot and unusually strong winds creating a dustbowl effect "unlike anything we have experienced - the Transvaal is drier than it has been for a long time".

Indications are that both white and yellow maize production will be below the total four million tons produced last season down from the normal nine million tons.

Information from Mozambique, Botswana and Zimbabwe showed that the drought was also affecting their maize crops.

This year maize imports have cost South Africa R320 a ton landed in the interior. Next year, with the declining value of the rand, Dr Gouws be lieves the cost could increase to R350 a ton.

five million have to be imported the cost could be R1 750 million.

Need to save water now greater than before

> By Andrew Beattie, Pretoria Bureau

A Department of Water Affairs spokesman has said the need to save water was greater than ever before.

Mr Anton Steyn said this was because South Africa was in the grip of a drought cycle and it was unknown when it would end.

He said he had been inundated with calls from the public and the Press wanting to know if the recent rains signalled the end of the devastating drought in the Transvaal.

"We cannot squander what scarce supplies we have. We are living on last year's water supply – survival rations.

"For there to be any significant change in the present position we would need at least 150 mm of rain over the entire Vaal catchment area over 10 to 14 days.

"This rain would have to fall at the rate of 20 mm an hour in sharp downpours. If it fell over periods longer than that most of it would be lost through seepage into the soil," he said.

Mr Steyn said water from the full Sterkfontein Dam was not being pumped into the Vaal Dam because the evaporation rate of the Vaal Dam was too high.

According to Weather Bureau in Pretoria good rains fell over the West Rand yesterday, and also over parts of the central Transvaal.

Warmbaths recorded 25 mm and Potchefstroom 22 mm. Scattered areas throughout the province recorded an average of 8 mm

A spokesman for Escom confirmed that there had been a power; cut in the Potchefstroom area yesterday morning which lasted 58 minutes, but said it was caused by technical problems and not by the rain. No other areas were affected.

No rains for parched triangle

# Vital maize belt is small peril

Pretoria Bureau

A R1100 million crop loss threatens the rain-starved western half of the maize triangle, where no significant falls have been recorded in the past 24 hours.

While relief from the drought seems to be on the way in most areas, the important western Transvaal maize belt remains largely parched by relentless heat.

This vital belt now faces its fourth crop failure in succession.

### Deadline

The Western Transvaal, which is capable of producing three million tons of maize, will yield less than one million tons if it does not rain long and hard within the next couple of days.

The maize planting deadline came and went last weekend but, according to the Lichtenburg-based North-Western Co-operative, 30 percent of farmers have not been able to plant at all.

General rains have fallen in most parts of the Transvaal, although not as heavily as superficial observation would suggest.

Overcast skies over most of the Transvaal followed overnight rain in the Vereeniging, East and West Rand, Pretoria and central Johannesburg areas.

A Weather Bureau spokesman in Pretoria confirmed that light thundershowers had fallen over most of the Transvaal.

Exact rainfall figures were unavailable but yesterday's showers were generally lighter than some of the storms last week and at the weekend.

The weather forecast today for the Transvaal is partly cloudy and warm with scattered thundershowers. Isolated showers are expected over the Eastern Transvaal.

The north-western Free State is the other high-risk maize-growing area where the drought has destroyed hopes of a reasonable crop. If it does not rain there before Christmas, another two million tons may be lost.

By contrast, the area east of the Bloemfontein-Johannesburg railway line is still safe. After widespread rains, the Eastern Transvaal Highveld and the Eastern Free State areas show good prospects for a normal crop of about four million tons.

### Good wheat crop

Local co-ops said that a good wheat crop had just been harvested and there was ample soil moisture for this season's maize.

In Natal, only the northern part of the province's maize area is faring reasonably but there is not enough soil moisture. A crisis is just around the corner, according to Mr DG Macarthur, development manager of Natal Coop in Dundee.

The crunch is likely to come in January and February, according to the general manager of the National Maize Growers' Organisation, Dr Pieter Gous.

Good rains then would enable South Africa to avoid maize imports. South Africa's rural drought, crisis grows worse by the day and, with only one month of the traditional rainy season left, strategic dam levels are plummeting alarmingly.

Vast areas of both the Transvaal and Free State remain parched and

barren.

Mr Anton Steyn, a spokesman for the Department of Water Affairs, said that the Vaal Dam was only 19 percent full, compared with 40 percent at this time last year. Other dam levels had similarly fallen.

"The situation is deteriorating, to put it mildly. We are living on last year's

water supply," he said.

December has been a disastrously dry month on the Highveld. According to the Rand Water Board, only a quarter of last year's December rainfall has fallen.

And the prospects of rain before the New Year are bleak.

"There are no general rainfall conditions building up and it is unlikely that there will be good rains before the New Year," a weather forecaster said.

### Dry conditions

Dry, hot conditions over most of the country were expected to continue into the New Year, although there would be scattered thundershowers strictly limited to the Eastern Transvaal over the next few days, he added.

Maize farmers in the Frankfort district of the Free State, where crops looked promising this year, were hit by unseasonal frost on Christmas Day. One estimated that he would lose R260 000 and that the frostbitten plants would have little chance to recovery.

One of the only positiv t is that the Vaal Dam's main feeder, Sterkfontein Dam near Harrismith, is now more than three-quarters full (76,1 percent).

The latest RWB bulletin said that, for the first time, water consumers had achieved the 30 percent saving requested by the Government. The Rand saved 31,1 percent of its normal consumption. This was put down to the closing of factories and the holiday exodus.

But the picture remains grim.

### Total rainfall

The total rainfall for December — up to December 24 — in the RWB's network of measuring stations is 50,5 mm (last December: 191 mm; long-term average for December: 125 mm). Bloemhof Dam is still only 7,9 percent full. Total water content of the RWB dams is 30,9 percent (last week: 31,5; last year: 37,1).

So far this month in Joubert Park, central Johannesburg, only 52,3 mm of rain has fallen — just over one fifth of the total for December last year, which was 258,2 mm.

On a recent visit to the Free State, Mr Steyn said he observed that areas that had received as much as 80 mm over a few days had still received no run-off whatsoever.

The general manager of the Maize Board, Mr Hennie Nel, said it was vital that good rains fall in the traditional rainy month of January but added that farmers were also relying on good widespread rains right through until the end of February.

By Andrew Beattie

im levels plummet and the rural drought remains unb

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AREA D: The Cape and Goodwood.

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AREA C: Durban, Pinetown, Pietermaritzburg, Camperdown, Inanda, Benoni, Johannesburg, Randfontein, Pretoria, Port Elizabeth, and

AREA A: Harrismith, Mooi River, East London, King William's Town, Klip River, and Bronkhorstspruit.

LO - LIGHT COTTON TEXTILE MANUFACTURING INDUSTRY, CERTAIN AREAS.

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### Disaster looms for maize crop

Argus Correspondent

PRETORIA. — The SA maize crop is "tottering on the brink of disaster" and is expected to be far worse than last year's, says Dr Piet Gouws, general manager of the National Association of Maize Producers (Nampo).

"We will have to import masses of grain, but where can we get the money?" he said.

The causes of the expected crop failure have been the lack of rain and the above-average temperatures experienced during the festive season.

"We went into December without any sub-soil moisture and now with the heat the whole Highveld is affected, with the western Transvaal, our major maize-producing area, an absolute disaster," said Dr Gouws.

### "Next 2 weeks critical"

Mr Jan Human of the Transvaal Agricultural Union said: "The next two weeks will be critical." He said the younger plants needed rain and the sun was scorching the seed from the cobs of older plants.

"If it rains and the heatwave breaks, we expect a reasonable harvest, although it will still be below the normal average.

"With the heat, however, the situa-

tion worsens every day."

A spokesman from the North West Co-operative in Lichtenburg said they were at a "critical period" where the weather could make or break the harvest.

"It last rained two weeks ago and the sub-soil moisture is really drying out. If it rains before the end of next week, we could get 80 percent of a normal crop, but otherwise we could lose a great deal."

### Increased prices

Prices have also increased lately for farmers, he said.

"Fertilizer was increased by between 21 and 28 percent, Escom will increase its tariffs, we expect a rise in the petrol price and the cost of tractor parts and tyres have gone up. We are going to have an inflation rate of 15 percent and farmers will have to ask for an increase of about 20 percent on what maize they have.

"There is nothing that we as farmers can do — we cannot make rain or stop the rand from slipping against the dollar."

Dr Gouws said he had no statistics on how many plants had been lost in the heat "but I have been speaking to the major co-operative managers and it is a disaster story everywhere".

Own Correspondent

PRETORIA. — Ten more dry scorching days in the country's major maizeproducing areas will spell disaster, according to the National Maize Producers' Organization.

Nampo's general manager, Dr Piet Gous, said yesterday that much of the R1700-million invested in summer crops

had already been lost. The loss would multiply for every day the rains held off. The weekend rains in the Northern Transvaal had meant "nothing" as far as agricultural production was concerned.

'We need the rains in the sicrop producing areas, and that's where ble." they are not falling."

If there were no widespread soaking rains by the end of the week, three-quarters of the crop in the north-west Free State and Western Transvaal could be written off.

### 'Serious trouble'

The two areas produce about 70 percent of the country's maize crop in a normal year.

"In the north-west Free State we will be lucky if we can save a quarter of the crop. There is still some hope for late plantings, but farmers who planted in late October and November are in serious trou-

Dr Gous said most of the maize which had survived so far in the northwest Free State had

reached a critical stage.
"Without rain in the next ten days these plantings, too, will wither and be reduced to cat-tle feed."

Economists said another catastrophic agricultural year — and this, they say, is what threatens - would be a heavy blow to an already crippled economy.

### Foreign exchange

They say the country will have paid out more than R700-million in foreign exchange in the current financial year to import about 21/2 million tons to supplement last season's four-million-ton crop.

With the continued weakening of the rand, the cost of maize imports continued to climb. The difference between this price and that of local maize is met by a govern-ment subsidy. However, Pretoria sources say the government cannot indefinitely pay a heavy subsidy to maintain the price of mealie meal at an articially low level.

A spokesman for the Transvaal Agricultural Union, Mr Joel Kotze, said the province still desperately needed rain.

### Fruit hit

Except in isolated areas where good rains had fallen, summer crops and tropical and sub-tropical fruit crops had been hit hard and losses were substantial.

Unseasonal frost and hail had compounded the damage caused by drought — "in many areas, particularly in the Western Transvaal, a critical stage has been reached and widespread heavy rains, with good follow-up rains, are needed to avert a disasare ter of the proportions of last year".

### Dam levels low

• Levels at most Transvaal and Free State dams have contin-ued to fall. On Sunday the Vaal Dam measured 18,06 percent of its capacity — down by nearly one percent compared with last week.

The Boemhof Dam level also sank steeply— from 7,49 percent full to 6.21 percent.

Whether the weekend rains have made any significant difference to levels will be known later in the week.

### Maize y were and bread prices set to increase

Maize prices could go up by 30 percent and the price of bread could go up by 4c a loaf this year.

According to the National Maize Producers Organisation (Nampo), crop prospects are still uncertain but up to 1 mil-ricollion tons of maize may schlave to be imported this live ar at a price of R410 by a ton delivered in Johannesburg.

Farmers are likely to demand more for local maize to bring prices in line with worldmarket related prices.

The Government is unlikely to grant a new producer price at a par with the price of imported maize, but as production costs have risen steeply, a compromise increase of 30 or 40 percent cannot be ruled out.

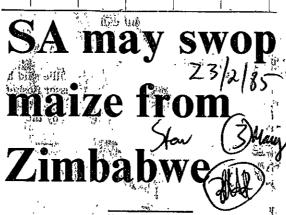
### TALKS

Preliminary discussions on the new maze price will start on February 13.

The bread price will, also go up. A large increase was avoided in October last year by using R40 million of the Wheat Board Stabilisation Fund to subsidise consumers, but this process cannot be repeated.

According to industry sources, an increase in the bread subsidy is highly unlikely. A bread price hike of up to 4c a loaf at budget time may be unavoidable.

In October an increased wheat price will also have to be accommodated leading to an additional rise in the price of both white and brown bread.



### Pretoria Bureau

The National Maize Producers Organisation has confirmed that South Africa could import maize — the staple food of 23 million black South Africans — from a black-ruled neighbour.

An economist for the organisation, Mr Kit le Clus, said South Africa would suffer a shortfall of 500 000 tons of maize this year and confirmed that maize could be imported from Zimbabwe.

According to The Observer News Service, sources in Harare have confirmed that the Zimbabwe Cabinet is considering a deal to barter a portion of the country's expected bumper maize harvest for South African wheat.

If the deal goes through, it will be the first time South Africa has imported maize from Zimbabwe since the imposition of black rule in 1980.

Mrs.le Clus said local consumption for the 1985/6 year would be about six million tons and there could be ashortfall of 500 000 tons.

be a shortfall of 500 000 tons.

Mr. Dennis van Aarde, general manager of the Wheat Board, said an inquiry for the possible export of wheat to Zimbabwe had been received.

But he said if a deal was concluded it was unlikely it would be an exchange.

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MINISTER OF AGRICULTURAL **ECONOMICS** 

**EXPENDITURE OF AGRICULTURAL MARKETING BOARDS, 1983/84** 

•	Meat Board	Lobacco Board	Mohair Board	SA Wool Board	Dairy Board	Citrus Board	Chicory Board	Deciduous Fruit Board	Rocibos Tea Control Board	Canning Fruit Board	Banana Board	Oil Seeds Board	Maize Board	Lucerne Seed Board	Wheat Board	Cotton Board	Karakul Board	Egg Board	Dried Fruit Board	Dry Bean Board	Potato Board		BOARD
	28 415 383	056 161 71	709 544	23 213 459	43 455 415	4 062 663	1 160 365	17 491 618	2 515 445	506 579	1 585 161	10 201 424	154 248 876	111 669	76 046 631	8 734 775	440 552	9 726 982	1 784 771	1 890 430	2 124 546	≠.	(a)
	18 957 105	811 1/1 118	396 629	20 112 044	40 318 641	430 422	595 958	9 195 566	2 194 403	207 496	417-113	6 828 433	146 396 211	3 146	70 355 379	8 368 163	333 301	7 867 201	1 452 007	1 525 077	689 579	zί	( <del>b</del> )

# Sandton: national monuments

59. Mr D J DALLING asked the Minister of National Education:

 $\Xi$ Whether any properties in Sandton have been declared national monuments; if so, which properties;

 $\mathfrak{D}$ whether any properties in Sandton are presently under consideration in this connection; if so, which proper-

The MINISTER OF NATIONAL EDU-CATION:

Ξ Yes. The so-called Weber House and the Old Laboratory, both situated on Portion 44 of the farm Driefontein 41 IR, Sandton, were provisionally declared to be national monuments on 22 June 1984. This declaration will lapse on 21 June 1989 if not renewed or altered into a permanent declaration.

 $\mathfrak{D}$ 

# Imports/exports: loss of foreign exchange

134. Mr H H SCHWARZ asked the Minister of Agricultural Economics:

What is the estimated loss of foreign ex-change suffered by the Republic in 1984

or the latest specified 12-month or other period for which figures are available, in respect of (a) additional imports and (b) loss of exports attributable to drought conditions in the Republic?

The MINISTER OF AGRICULTURAL ECONOMICS:

(a) R1 057 million in respect of 1984.

Minister of Agricultural Economics: Bread/mazze/butter: subsidie: 348

in respect of (a) bread, (b) maize and (c) butter for consumer use in the 1983-84 financial year?

The MINISTER OF ECONOMICS: AGRICULTURAL

a R267 613 310

Ħ 966 604

Area lost for agricultural purposes

252. Mr E K MOORCROFT asked the Minister of Agricultural Economics:

year?

The MINISTER OF AGRICULTURAL ECONOMICS:

of jurisdiction of local authorities were corporated with such areas during the 5 979 hectare situated outside the areas f jurisdiction of local authorities were in-

Q.61.349 301. Mr P A MYBURGH asked the Minister of Agricultural Economics: eyant period

Figure 1 - Lacuado | Trum and a production not under control of a pricultural production not under control of a pricultural production and a pricultural production not under control of a pricu 58/2/82 poards

What percentage of South Africa's total agricultural production in the 1983-84 production seasons was not under the control of any board established under the Marketing Act?

The MINISTER OF AGRICULTURAL ECONOMICS:

ister of Agricultural Economics: 302. Mr P. A MYBURGH asked the Min-30,53% Houserd

What was the value of the Republic's

Oranges ...... Grapefruit ..... Potatoes ..... emons .....  $\odot$ 

### National Road Fund

319. Mr R A F SWART asked ter of Transport Affairs: the Minis-

Ξ to Question No 17 on 15 February to Question No 17 on 15 February 1984, the National Road Fund has been or is to be allocated further funds from petrol sales for the construction of roads; if so, (a) what total amount has been or is to be so

What is the estimated area that was lost for agricultural purposes as a result of urban development in the 1983-84 financial agricultural (a) production and (b) export in 1984?

(a) R8 791,587 million

The MINISTER OF AGRICUITUTY ECONOMICS:

ਭ All the particulars regarding exports are not yet available but the commated amount is R1 764 million

### Surplus foodstuffs

310. Mr R W HARDINGHAM asked to Minister of Agricultural Economics:

Whether any surplus agricultural for stuffs grown or produced in the Republicand marketed through control boards were distributed to (a) the under-prolifeged and (b) welfare oganizations during the latest specified 12-month period for which figures are available; if so, (i) what foodstuffs, (ii) what was the total estimated value of the foodstuffs so distributed?

The MINISTER OF AGRICULTURAL ECONOMICS:

(a) No.

**E** Yes. In some cases the foodstufts were distributed free of charge, while at reduced prices in other cases it was made

(iii) otal Value R 163 820 9 500
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allocated and (b) when was it or is it to be allocated;

 $\odot$ whether he will make a statement the matter? 3

FAIRS: The MINISTER OF TRANSPORT AL

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¥°F.

### Maize industry is facing ruin's animously supported a ernment next week in an townst to solve the

ERMELO - South Africa's strategio maize in-dustry is facing financial ruin and only urgent Government measures can save it, warned delegates at yesterday's National Maize Producers Organi

sation (Nampo) congress. The drought, soaring production costs and high interest rates were crip-pling maize farmers, said Nampo chairman Mr H P de Jager Congress delegates un-

Government to postpone the paying of farm debts which amounted to close on R10 billion.

The chairman of the Maize Board, Mr Crawford von Abo, said farmers would be committing financial suicide if they tried to export maize under the present system.

The South African Agricultural Union is to hold talks with the Gov-

attempt to solve the problem of mounting debts, the president of the SAAU, Mr Kobus Jooste, told the congress.

Delegates also expressed concern about:

- Restrictive practices in the fertiliser industry.
- The price of diesel fuel, which was 4,4c more expensive inland than on the coast.
- The effect of GST on production costs.

SACKS of condemned maize, all of which could be infected with the killer aflatoxin, were on sale yesterday at Walmer tip for R5 each.

The Evening Post was offered some by scavengers who make their living salvaging food and other commodities from the tip. A number of sacks had already been sold, the Post was told.

Aflatoxin, the cancer-forming fungus which grows on mouldy grain, attacks most virulently people taking liver suppressing drugs for TB — 58 some of whom are living in Walmer Township close by the tip.

But the danger is not limited to township residents. According to a medical source, aflatoxin can be airborne, and could have been carried on the wind from any of the piles of rotten maize swept to one side in the Port Elizabeth harbour after 15 ships had discharged

The cargoes have been in the form of US aid for countries to the north and many have been in poor condition on arrival. Some have had to be stored in the city because of a transport snarl-up in the north.

their cargoes in the past six months.

It has been left to the shipping agent to decide how much of the 15 consignments has been fit for human consumption. The dumped maize has been considered unfit even for animals.

Health authorities have stood aside because the consignments were destined for a foreign country. Meanwhile, harbour workers have been operating hoppers bagging the maize and loading trucks to dump some of it at Walmer tip.

No tests on the contaminated maize have been carried out, and none is intended, according to the Regional Director of Health Services, Dr J D Krynauw.

About six trailer loads were dumped from the latest shipment, an employee of the agents, Rennies, said. The people handling the corn don't wear protective masks.

Much of the contaminated maize dumped recently was transported loose with bags packed on top to keep it from blowing away or spilling into the streets.

Three senior Rennies executives have denied that the dumped maize is poisoned with aflatoxin, but at the same time they have conceded that no tests for aflatoxin have been carried out. If the maize looked bad it was dumped, they said.

Dr Krynauw has said it is possible the dumped maize could contain aflatoxin, and he was critical about the absence of local controls. But he added that it was a "policy matter which I would rather not comment about".

His department is now considering involving itself "in order to protect the public which may not be informed about the possible dangers involved".

Spokesmen for the Department of Agriculture, the Maize Board, the State Health Department, the South African Transport Services and the city's Cleansing Department this week denied responsibility for checking the grain and referred inquiries to Rennies.

Yesterday, Mr Brian Robb, managing director of Rennies Shipping in PE, when asked if more of the maize was being stored in the city said: "I do not know".

• The latest consignment of maize was bound for Mozambique.

• Picture — Page 3



dwellers
eat 3 Manys
deadly maize 13/8

PORT Elizabeth residents have been catting off bags of mealie meal dumped at the local rubbish dump—but the meat could kill them.

The maize, which should have been buried under customs supervision, is part of a consignment of condemned maize declared unfit for human consumption.

One Port Elizabeth company employee said he was given a bag of the maize — which may be unfit even for animal coknsumption — by a white man who appeared to be in charge of disposing of the consignment at the Arlington dump on Monday.

Health Services regional director J D Krynauw has warned people not to eat the maize, which may be contaminated with aflatoxin, a cancercausing substance.

Mate yesterday afternoon, a municipal employee checked the dump and found that all the maize had been buried.

However, when the dump was visited at noon a number of people were seen carting off bags of the maize before it could be buried by a municipal bulldozer.

No attempt was made to stop them.

Brian Robb, Managing Director of Rennie's Shipping, the agents responsible for getting rid of the maize, said he was "horrified" to hear people had access to it.

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### Good rains save maize and avert need to import more

GOOD rains have saved South Africa's maize crop, averting the need for imports during the 1985-86 financial year.

Official estimates released by the Department of Agriculture show this year's maize crop at 6,7-million tons — a big improvement on last year's 4,3million tons.

The general manager of the Maize Board, Mr Hennie Nel, said it would not be necessary to import maize for the 1985-86 year.

### Higher price

In spite of this good news, consumers are likely to pay more for maize products when the new maize price is announced in May.

The National Maize-Producers Organisation is to meet the Maize Board on March 26 to ask for a higher price. The present producers' price is about R214 a ton and Nampo is asking for R270 a ton.

Nampo economist, Dr Kit le Clue, said farmers needed a big increase to meet soaring production costs.

The Government is likely to agree to an increase but analysts say it will not be as high as the Nampo demands.

### Communist

Meanwhile the last few shiploads of imported maize for the 1984-85 year will arrive in South Africa in the next few weeks.

Mr Nel confirmed that 20 000 tons of yellow maize had been bought from communist China as part of the import programme.

He said the Chinese maize cost R18 a ton less than US maize and was of a very good quality. The maize shortfall from June 1983 to today amounted to 4,3-million tons.

● Last year South Africa imported 2,5-million tons of maize at a cost to the taxpayer of R700-million, reports The Argus Financial Staff.

### Normal

If the Maize Board's estimate proves correct, the country could see huge sayings in foreign exchange.

In a normal year exports of maize earn between R400-million and R500-million

The higher cost of overseas maize and the transportation cost meant the Government had to pay out R200-million in subsidies last year.

### 23 000 chicks die as wind destroys batteries

### Tygerberg Bureau

THE unseasonably cold, wet weather has damaged fruit and vegetable crops in the Boland and R200 000 damage was caused on a Durbanville farm when wind destroyed five chicken batteries and killed 23 000 hatchlings.

Rainfall in the Peninsula this month seemed to be breaking every record, a DF Malan airport weather office spokesman said today.

So far over eight rainy days, a total of 71,9mm has been recorded. Last March 31,9mm was recorded over nine days and the average for March was only 14,4mm.

Ceres has had record rainfall

— 213mm in the past two days
which is almost double the record of 125mm in March 1902.

The average March rainfall for the region is 24mm.

Snow fell on Friday night on the Brandwacht and Waaihoek mountains near Worcester and there are fears that the wet weather will rot grapes still on the vine.

Brown rot has already appeared on yellow peaches, and potatoes, and onions are also rotting.

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# Maize farmers in economic miracle

MAIZE farmers have inadvertently produced an economic miracle at a time when South Africa most needed it. They have hit bull's-eye, producing neither too much nor too little for the country's needs.

An overproduction could have created serious financial embarrassment as surplus maize was exported at a massive loss of about R1000 million in previous rainy years.

And an under-production would have meant further

### **David Breier Political Correspondent**

drains on the country's economy, which has had to import maize at a loss of hundreds of millions of rand in recent drought years.

Mr Hennie Nel, manager of the Maize Board, said that an over-production of maize this year could have cost farmers millions in export losses despite the low rand exchange rate.

This was because of massive storage, railing and shipping costs involved in export. In addition the world price was depressed by maize exported

from other countries such as Red China, he said.

On the other hand, a maize shortage in South Africa this year would have been even more disastrous as the low rand exchange rate would have pushed up the cost of maize imports to unprecedented rates.

As it is, the estimated crop this season is about 6,7 million tons while the country's needs were between 6 million and 6,5 million tons.

Dr Kit le Clus, economist of the National Maize Producers Organisation (Nampo) said export losses suffered by farmers in the over-production years of 1981 and 1982 was about R1 000 million. In the record 1981 season, farmers produced more than 14 million tons.

But in the next two years the drought forced the country to import millions of tons costing R476 million. The taxpayer had to subsidise this to the tune of R164 million.

However, Dr Le Clus felt that in view of the current low rand exchange rate, the country might have been able to break even on surplus exports this year if there had been an over-production.

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this period; if not, why not; if so, (a) in what manner and (b) what is the minimum period they have to serve before they may leave the Force;

(3) (a) what percentage of women who were trained at this college and who subsequently attested, remained in the Permanent Force after the expiry of their initial training period, during the latest specified period of five years for which figures are available and (b) in what capacities do or did they serve?

# The MINISTER OF DEFENCE:

- (1) Only other ranks are attested under oath in the Permanent Force. Women who attest directly in the Permanent Force, i.e. not from the ranks of the SA Army Women's college, are not trained at the SA Army Women's College.
- (2) (a) and (b) Permanent Force other ranks do not attest for a fixed period. They can purchase their discharge at any time.
- (3) (a) For the period 1980 to 1984— 15%
- (b) Women are only utilized in the supporting services of the SA Defence Force such as personnel, stores and finance functionaries signallers, etc.

Farm schools 2 7 /3 /6 5 677. Mr R W HARDINGHAM asked the Minister of Co-operation, Development and Education:

(a) How many applications for the subsidization of farm schools were received by his department in 1984 and (b) what number of pupils benefited from the subsidization of farm schools in that year?

The MINISTER OF CO-OPERATION, DEVELOPMENT AND EDUCATION:

STEAT STEAT

(a) 379 in respect of farm school buildings.

(b) 468 619 pupils.

(3) Maine Hours of 683. Dr MS BARNARD asked the Minister of Agnoultural Economics:

What was the (a) landed cost of each consignment of maize imported in 1983 and (b)(i) outflow of foreign currency and (ii) extra cost to the taxpayer as a result of these imports?

# The MINISTER OF AGRICULTURAL ECONOMICS:

(a) Figures are not available for the 1983 calendar year. The following contracts were concluded for the importation of maize during the period May 1983 to April 1984.

600 000 tons at R172,74 per ton. 100 000 tons at R160,09 per ton. 500 000 tons at R171,09 per ton. 225 000 tons at R188,91 per ton. 275 000 tons at R192,15 per ton. 300 000 tons at R206,20 per ton. 150 000 tons at R194,71 per ton. 230 000 tons at R194,71 per ton.

The landed cost consists of the abovementioned c i f prices plus an average landing cost of R11,34 per ton.

- (b) (i) Total outflow currency until 30 April 1984 amounted to R427,9 million (Landing costs excluded).
- (ii) The deficit on the import account until 30 April 1984 which was borne by the tax payer amounted to R44,5 million.

  With the inclusion of interest after 30 April 1984, the final deficit amounted to R49 million.

Employees: victims of crimes

692. Mr S S VAN DER MERWE asked
the Minister of Transport Affairs:

Whether any employees of the South African Transport Services in the Cape Peninsula were victims of crimes of violence while on duty in 1984; if so, (a) how many and (b) what was the nature of the crime in each case;
 whether the South African Transport Services have had to pay any compensation to (a) employees and/or (b) passengers in 1984 as a result of their being victims of such crimes while performing their duties or travelling on trains in the Cape Peninsula; if so, what total amount was paid out in

(3) at which stations in the Cape Peninsula are there South African Railways Police posts?

each case;

The MINISTER OF TRANSPORT AFFAIRS:

(1) Yes.

(a) 76.

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- (2) (a) Yes, compensation in terms of the Workmen's Compensation Act, 1941, was paid in five cases:
- ment.

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for total disable-

- R700 plus R276 per month compensation pension to widow.
- R875 for temporary disablement.
- (4) R63 for temporary disablement.
- (5) R105 for temporary disablement.

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The remaining cases are either of a very
the minor nature for which claims were not in-

(b) No such claims were instituted

stituted or are still being investigated.

(3) Cape Town, Table Bay Harbour, Salt River, Langa, Bontheuwel, Philippi and Bellville.

# Pharmaceutical/homeopathic medicines

705. Mr W V RAW asked the Minister of Health and Welfare:

- (1) What was the cost of (a) registration and (b) annual renewal of (i) pharmaceutical and (ii) homeopathic medicines as at the latest specified date for which figures are available;
- (2) whether there is any difference in the registration of generic and individually specific medicines in these two categories; if so, what difference?

# The MINISTER OF HEALTH AND WELFARE:

- (a) (i) Compounded in entirety in RSA = R500 plus R60 at approval of registration
  —not compounded in entirety in RSA = R1 000 plus R120 at approval of registration;
- (ii) compounded in entirety in RSA = R500 plus R60 at approval of registration
   --not compounded in entirety in RSA = R1 000 plus R120 at approval of registration;
- (i) compounded in entirety in RSA = R60;

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- (ii) not compounded in entirety in RSA = R120.
- (2) Currently, no.

### Big maize price Own Correspondent

PRETORIA. - The country will have to brace itself for a big increase in the price of maize products from the beginning of May.

At a meeting here yesterday, the National Maize

Producers' Organization (Nampos) recommended a price increase of 23 percent to R277 a ton.

The Maize Board's key recommendation to the National Marketing Council is expected to vary only marginally.

Economists said yesterday the maize price rise would help boost the country's inflation rate upwards to 20 percent by mid-year.

Nampos economist Dr Kit le Clus said yesterday the price rise and its ripple effect on other basic foods would raise the inflation rate for lower-income groups by at least one percent.

The all-items index of the consumer price index would rise by about 0,5 percent.

ΓS

Living costs of higher-income groups would be boosted by 0,31 percent.

Nampos estimates that if the price is raised by 23 percent, the price of eggs will be affected by four percent, poulitry by 3,2 percent, beef by 8,5 percent and dairy products by 2,1 percent. At yesterday's meeting, Nampos called for an "ade-

quate" subsidy to keep consumer prices as low as

possible.

It recommended that the subsidy be maintained at R282-million in the new financial year — slightly up on the R274-million in the 1984/85 financial year.

However, earlier this week, when Minister of Agriculture Mr Greyling Wentzel announced the inevitability of a bread price rise, he warned that the government was set on a course of phasing out subsidies.

If this was so, economists said, it looked as if the consumer would have to bear the full weight of any increase in the producer price of maize.

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### Maze price may

Pretoria Bureau

The National Maize Producers Organisation (Nampo) has applied for a 23 percent increase in the producer price of maize.

Nampo made its recommendation at a meeting of the Maize Board yesterday. The board will pass on its decision to the National Marketing Council and a final price will be affinounced by the Government next month.

A Nampo spokesman, Dr Kit le Clus, said Nampo had asked for the price to be increased to R277; a ton on the basis of production cost figures.

The price rise would raise the consumer price of mealie meal by 14,4 percent.

### maize is attac

THE recommendation by the Maize Board to increase the price of maize by 25%; from R220 to R275, to cover production costs, has brought a swift reaction from Mrs Joy Hurwitz, the president of the Housewives' League of SA.

Mrs Hurwitz said maize farmers were going

farmers were going through hard times. The problems facing them are not only due to the effects of drought, but to their ever-increasing input costs."

These are fuel, interest rates, fertilisers, spare

parts and machinery, amongst others.

"They have cut back considerably in the use of some of these, but the proposed increase remains excessively high," she said.

She sympathised with their plight but said we are all in the same boat".

With an inflation rate of 16% which is set to rocket further, 12% GST, the high cost of living and increased unemployment, an increase of this magnitude must not be allowed," she said. Sapa.

### NM 12/4/85 3-maise

### US assesses SA maize crop slightly higher

WASHINGTON— The US Agriculture Department (USDA) estimated the South African 1984/85 maize crop at 6,73m tons, against 6,5m last month and 4,4m in 1983/84. USDA forecast South Africa's 1984/85 maize exports at nil against nil last month and nil in 1983/84.

The Soviet Union is expected to purchase 19.9m tons maize from the world market in 1984/85, up from 18.4m tons previously estimated and 8,7m a year, the USDA said.

USDA left its estimate of total Soviet grain imports unchanged at 52m tons, of which 26m tons will be wheat, 25 m coarse grains, and one million miscellaneous grains

USDA also left unchanged its estimate of the 1984 Soviet grain crop at 170m<sup>3</sup> tons, but made some changes in the mix of grains.

The 1984 wheat production estimate was reduced two million tons to 73m tons, and the coarse grains estimate increased two million tons to 86m tons.

### Barley

USDA attributed the change in its coarse grain estimate to a larger barley production in 1984 than earlier expected, and lowered the wheat output estimate because of a smaller Soviet winter wheat crop.

Prospects for the 1985

Soviet winter grain crop are generally favorable, USDA said.

Winter grains planting were about 35m hectares, about one million hectares higher than in previous years.

Although the USSR winter was bitterly cold, no more than average winter kill should have occurred because unusually heavy snow cover, USDA said.

USDA said unusually cold weather and feed shortages are limiting expansion in the Soviet livestock inventory. For the first time since 1972/73, poultry numbers declined.

USDA estimated the Soviet 1984/85 wheat crop at 73m tons, versus 75m last month and 78m in 1983/84.

Soviet coarse grain production is projected at 86m tons, against 84m last month and 105m in

1983/84

Soviet wheat imports are forecast at 26m tons, against 26m last month and 20,5m in 1983/84.

USDA forecast Soviet coarse grain imports at 25m tons, vs 25m tons last month and 11,5m in 1983/84.

The coarse grain imports include Soviet 1984/85 maize imports, forecast at 19,9m tons, vs 18,4m last month and 8,7m in 1983/84.

USDA lowered its estimate of the 1983 Soviet grain crop to 190m tons from 195m previously.

This includes 79m tons wheat, up from 78m previously, and 99m tons coarse grains, down from 105m earlier. The remainder includes 12m tons miscellaneous grains, USDA said.

USDA attributed the reductions to a lower area planted to maize for grain — (Reuter)

### Audio-visual programme

AN audio-visual programme geared to explaining to 'new' black taxpayers faced with having to complete a yellow tax return this year for the first time this year, is being launched next week by Syncrovision.

Anyone earning over R8 000 in the past tax year has to fill in a tax return by May 16. The function will be in the Auditorium of Metal Industries House at 2 15 on Tuesday April 16. Further details & 3043546.

### Hong Kong

HONG KONG— Gold in Hong Kong rose the equivalent of 5,43 U S dollars an ounce yesterday, to close at 328,57 dollars, compared with Wednesdays's 323,14 dollars — (Sapa-AP)

### DRIEFONTEIN CONSOLIDATED

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## crop slightly

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### DRIEFONTEIN CONSOLIDATED

Driefontein Consolidated Limited

### Big maize Price rise

### next week

を見ら**By GERALD REILLY** からおう**Pretoria Bureau** 

A SUBSTANTIAL increase in the maize price will be announced by the Minister of Agriculture, Mr Greyling Wentzel, next week, according to Pretoria sources.

sources.
On Friday the Minister will meet the Maize Board and outline the Government's reasons for the expected 15% to 20% price rise.

pected 15% to 20% price rise.

A 20% price rise, according to the National Maize Producers Organisation, Nampo, would cause a ripple of other price rises. Mealie meal would rise by about 12½%, poultry products including eggs by 3½%.

This would contribute to an inflation rate of 17% or more, expected by economists to be reached by the end of June.

Consumer organisations

end of June.
Consumer organisations
have appealed for a Government subsidy to cover
the producer price rise, and
keep consumer prices stable but the Government has
indicated it is moving away
the subsidisation of basic
foods.

(3) many QUOTAS TO INCREASE PRICES?

Farming's maize and sugar sectors are set to change the basis of their pricing systems. They will do this by exposing the price of production in excess of domestic consumption to the risks of world prices. Production in terms of quotas to the level of domestic consumption will be given guaranteed prices, based on production costs and the inflation rate.

The rationale behind these changes is that farmers should not be given an incentive to produce unlimited crops by a single price. Instead of market prices signalling what and how much farmers should produce, control is imposed by paying fixed prices only for quota production based on domestic consumption levels

The sugar proposal is for an A-pool and B-pool system. The A-pool will have a

requirement of 1,8 Mt of sugar (1,3 Mt of sugar for SA and 500 000 t of contractual export sugar). The price will be based on the costs of production.

For the B-pool, farmers will produce entirely at their own risk as prices will be based entirely on export market prices. Presently, these are substantially lower than the SA price.

The sugar industry contends that the restructuring should be beneficial as the present average price system, based on domestic and export prices, has tended to disguise the true cost of producing for individual markets. In addition, the need to maintain quotas resulted in producing at maximum capacity — irrespective of whether land was marginal or not.

The proposed system for maize farmers is based on the same logic as the sugar

growers' pool system, but no date of implementation has been set. It is thought that the system, based on costs of production, could substantially increase domestic maize prices.

The sugar industry will implement its proposed multiple pool system in the 1985-1986 season. Unfortunately, the change is unlikely to effect local sugar prices.

So it seems that the proposed quota systems will do nothing for domestic prices, and may actually increase them. More worrying is that quotas, such as KWV's wine quotas, tend to acquire a value of their own, for the produce from quota land gives a guaranteed income. Indeed, the principle of quotas is contrary to the change to market pricing systems now sweeping the world.

### Price of maize to be increased today

Argus Carrespondent
JOHANNESBURG An increase in the price of maize is to be announced later today.

And the extent of the price rise will test the Government's commitment to lowering the rate of inflation.

Farmers are exerting strong pressure on the Government for a 20 percent increase and have threatened confrontation if their demands are not met.

The general manager of the Maize Board, Mr Hennie Nel, said: "I cannot give any indication of the size of the increase but I think the recommendations by the National Maize Producers' Organisation are soundly based."

The executive director of Nampo, Dr Plet Gouws, said the farmers were desperate. "We are not the brick-throwing brigade but we are going to have to say So far and no further."

31, Sport 32-34

# Uproar over Govt's maize policy shock

By GERALD REILLY Pretoria Bureau

THE Minister of Agriculture, Mr Greyling Wentzel, in a shock announcement yesterday told maize farmers they are to get no price increase this year.

And after a stormy fourhour meeting between the Minister and the Maize Board seven producer members, including the chairman of the Maize Board, Mr Crawford van Abo, in an unprecedented move, resigned.

They rejected the price decision as a political one which took no account of production realities.

The Minister also announced that the maize subsidy is to be cut. This will result in an increase in the consumer price of nearly 10%.

The Government's decision was condemned by the National Maize Producers' Organisation (Nampo) at a Press, conference after the board meeting as "irresponsible and unjustified".

The Minister bluntly told the board the Cabinet's decision not to raise the producer's price was final and there could be no further negotiations.

The president of Nampo, Mr Hennie de Jager, said the decision would spell ruin for hundreds of maize farmers and doom for the industry.

He stressed a more agressive stance could have been taken by producers such as withholding supplies of white maize from the market.

This, however, would have created chaos and would have been irresponsible. In the interests of consumers it was rejected, he said.

Nampo decided last night to invite the Minister to a special congress to explain to maize farmers the reasoning behind the Cabinet's decision.

The chairman of the SA Agricultural Union's grain sorghum committee also expressed shock that the grain sorghum floor price was to be actually cut by R3 to R174 a ton.

"I don't know how I am going to face producers," he said.

Mr Van Abo said the producer members' decision to resign was not taken lightly. He stressed the board was not a rubber stamp.

"We could no longer live with the situation where producers views are pushed aside," he said.

The Minister said at the

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meeting that a factor taken into account was the state of the national economy.

"This is only a smokescreen. The price decision was a political one," Mr Van Abo said.

It was put to the Minister that if the Government was really concerned about black consumers, price control should be reintroduced. There was no response from the Minister.

The general manager of Nampo, Dr Piet Gouws, said that when it came to the maize price there was no rational basis. The decision was purely a political

The Minister had also told producers they would

### Maize lobby slams Govt

have to carry the total loss

on export maize."

"The message from the Minister to the maize farmer, in effect seemed to be get out of the industry as fast as you can," Dr Gouws said.

Mr De Jager said producers had asked for an increase in price from R220 a ton to R270 a ton based on the Department of Agriculture's own production costs calculation.

He stressed that unless drastic changes were made the industry would be totally disrupted.

**MAIZE** 

### Down in the dumps

Maine Party

**Dramatic changes** in the composition of SA's summer rainfall crops are on the horizon.

With maize already priced out of the export market and now losing its edge in the local market to substitute crops (*Business* April 12), it is in danger of being pushed from its traditional top-of-the-heap position.

Farmers, reading the signs, are already diversifying — and wool, red meat, feed wheat, sunflowers, groundnuts, soya and sorghum are jostling for position to fill the gap.

Maize exports, profitable until some five years ago, have disappeared as a profit source for the industry. The reason is the sharp maize price increases caused by SA's high inflation rate, high costs of the imported components of inputs like fertiliser, chemicals, tractors, implements and fuel, and excessive price demands by the maize lobby.

The industry's own plans to escape the trap include the imposition of two-market and quota systems, suggested by producer organisation Nampo. But they also seem doomed to fail.

Local grain consumption fell a massive 1 Mt last year to about 6 Mt, and consumer resistance to pricey maize is still increasing. This makes it virtually impossible to determine accurately local market production quotas for the country's 8 000 maize producers.

A black market for maize produced in excess of quotas could harm the industry, while market values for quotas would increase total production costs. Doubts have also been expressed about the just allocation of production quotas.

So producers are looking for ways out of the cul-de-sac. Wool seems to offer a brighter hope for maize farmers labouring under huge debt, shrinking markets and diminishing cash flows. On the other hand, wool farmers are coining it — 1985 earnings could reach a record R430m — and there seems to be no limit to world demand for SA's top-quality product.

Most profit

"Wool production is the most profitable stock-farming alternative, and there is no marketing problem — we are looking for more producers," says Wool Board MD Faan van Wyk.

The net return/ha from wool farming is some 50% higher than that of beef farming, he adds. "Revenue from sheep is roughly divided between wool and meat. By planting less maize and more grazing, farmers can kill two birds with one stone. Sheep fit in well with maize, being able to pick up maize kernels wasted during the harvesting process," he says.

Wool seems part of the answer, but can maize farmers diversify overnight?

"Successful wool production requires hard

work, expertise, ongoing care and proper management," says Van Wyk. But the wool industry is willing to help.

Wheat Board (WB) GM Dennis van Aarde says there is a growing market for feed wheat, and feedlotters are happy with results.

"Wheat is cheaper than maize, although prices are subsidised by the WB to remain competitive. If maize quotas result in lower output, we'll introduce feed-wheat cultivars to fill gaps in the feed grain market. Such cultivars have already been developed in Europe," he adds.

The WB is sensitive to market considerations when increasing prices. "We look at the market as a whole and do not merely base increases on higher production costs," says Van Aarde. This enables wheat to retain—and even expand—its market share against other grains.

300 000-400 000 seeds/ha are planted, pushing costs to some R75/ha. But soya's nitrogen-binding characteristic cancels out this negative.

Soya, the largest US agricultural crop, has wide uses in the food industry that are largely untapped in SA.

The crop has a far greater oilseed cake content than sunflower, and SA imports large amounts of seed cake for protein animal feeds.

"Higher output would save foreign exchange and improve farmers' cash flow," says Bezuidenhout.

Oil Seeds Board GM Jan du Preez says this year's sunflower crop could reach 300 000 t — against last year's dismal 180 000 t. Nevertheless, vegetable oil imports will still be required, since SA needs to produce a 450 000 t crop to meet local demand.

### **CROPS AT A GLANCE**

TYPE	1984/1985 CROP ESTIMATE	1984 PRICE (PRODUCER)	VALUE (ESTIMATE AT 1984 PRICES)
Maize:	6,5 Mt	R220/t	R1,43 billion
Sunflower:	300 000 t	R308/t	R90m
Wheat:	2,17 Mt	R300/t	R650m
Wool:	n/a	variable	R430m
Soya:	35 000 t	R360/t	R12,6m
Red Meat:	n/a	variable	R4,3 billion
Sorghum:	565 000 t	R187/t	R105,6m
Groundnuts:	120 000 t	variable	R80m

"Urban blacks have changed their eating habits, and bread is now bidding to replace maize," says Van Aarde. The WB is now waiting for the maize price increase, since this will affect the price of wheat in the year ahead. Crop expectations also affect the price, he adds.

But another crop would well emerge as the major contender to majze.

Soya — the wonder bean — could do well in the moister, cooler eastern Highveld, says SAAU Agronomic Commodity Organisations manager Hennie Bezuidenhout.

Soya has been largely neglected, and the current crop is expected to be some 35 000 t. Limited cultivar development led to uneven crop results, and the local market has never been fully exploited.

While the going was good for maize, there was no necessity to seriously consider soya. But new cultivars now being developed can be planted later in the season and are less subject to damaging heatwaves, says Bezuidenhout.

Soya has some remarkable characteristics. Being a legume, it enhances soil nitrates, leading to major savings. Even later crops planted on the same land need virtually no expensive nitrogen fertiliser.

But seeding costs are high — some

A problem for the SA market is that overproduction of sunflower leads to a vegetable oil lake, without meeting the demand for seed cake for animal feeds.

Groundnuts are also shaping up, with a 120 000 t crop expected after last year's pitiful 50 000 t

This is still far below the normal figure of some 200 000 t, but local demand should be fully met, says Du Preez.

"Exports could reach some 20 000 t, unless late rains damage the crop," he adds. SA groundnuts are rated the best in the world and, at current rand levels, farmers should push up export earnings. There is room for higher exports to the UK, Europe, Japan and New Zealand.

### Dramatic growth

Sorghum is another alternative. Plantings expanded dramatically last year, and a 565 000 t crop is expected. This could have reached 1 Mt but for drought in the eastern Transvaal, says Bezuidenhout. Sorghum is drought-resistant, cheaper than maize and is in increasing demand in the animal-feed industry.

The alternatives are there, but only time will tell which — if any — will push maize off the throne it has held for so long.



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# Maize Maize Board men 3 mil quit

PRETORIA. — The head of the Maize Board and seven other maize-producer members on the government body have resigned in protest against the government's decision not to increase the maize price for farmers this year.

The Minister of Agriculture, Mr Greyling Wentzel, announced earlier that the consumer price of maize products would be increased by 10 percent.

Maize farmers, however, are to get the same price for their product as last year, R218,55 a ton for the highest-quality white maize and R214,60 for yellow maize.

At an emergency press conference to announce the resignations, the board said it had suggested to the government that it increase producer prices by about 20 percent to R270 a ton for the best white maize.

### Rubber stamp

Board chairman Mr Crawford van Abo said yesterday it was obvious the board had become "a rubber stamp" to the government.

Dr Pieter Gouws, an adviser to the board, said the government decision was "nurely political"

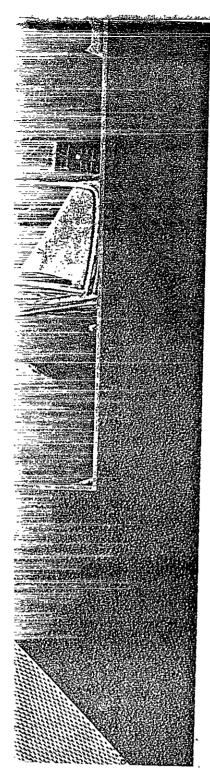
was "purely political".

While a large contingent of maize farmers sat in one of the board's conference rooms, Mr Van Abo told the press conference the minister had already accepted his resignation and those of the seven other producer members on the 13-man board.

The government, which Dr Gouws said used to refer to the maize industry as a strategic industry, no longer encouraged farmers to produce more than could be sold on the local market—about six million tons annually. Farmers would now have to bear their own losses on exports.

own losses on exports.
The chairman of Nampo, Mr Hennie de Jager, said the minister would soon be invited to address a mass meeting of maize farmers.

"I cannot predict the consequences, but I think there is going to be chaos," Mr De Jager said. "Farmers can only be pressed to a certain point." — Sapa



### Maize men threaten to weaken control

Argus Correspondent

PRETORIA. — Eight producer representatives on the Maize Board and two advisers pledged as they resigned yesterday that they would weaken Government control of their industry.

Yesterday the Minister of Agriculture, Mr Greyling Wentzel, announced that the consumer price of maize would rise by 10 percent but that the maize farmer would not be paid more for his produce.

Maize farmers were also told by the Minister that they would have to account for all the losses on every ton of maize produced over the yearly national maize consumption of about 6,5-million tons.

This in effect was a cut in the consumer price subsidy by R150-million, said Dr Piet Gouws, general manager of the National Maize Producers' Organisations.

When the Minister announced the increase he said the prices decided on by him were in the best interests of the maize industry, of agriculture and the national economy in general.

### "A SMOKESCREEN"

Dr Gouws said the Minister's reasons for not giving them the average 21-percent increase they had asked for were a smokescreen and the price increase was purely a political move.

The price, he said, had been decided on by the Cabinet and could not be defended.

The Minister's apparent concern for the consumer was challenged by the National Maize Producers' Organisation (Nampo) when it called for the reintroduction of price control. "We called for this last year but nothing has yet been done," said Dr Gouws.

"If the Government was really concerned about the consumer they would bring in price control. You can't control half the way."

Mr Hennie de Jager, chairman of Nampo, said this decision by the Government would spell total disaster for hundreds of maize farmers.

Nampo said it interpreted the Government's move as a message to farmers to get out of the maize industry as fast as possible.

The Minister also announced that the floor price of grain sorghum would be cut by R3 to R174 a ton.

The South African Agricultural Union's grain sorghum representative said he was embarrassed to return to his farmers and tell them they would be getting R3 less a ton for their product.

MEAT AFFECTED

Spokesmen of the South African Agricultural Union said today that meat and dairy farmers' production costs would also be pushed up as a result of the hike in the consumer price of maize — without being able to recoup their costs by way of the prices they received for their products.

The manager of the Saau's meat commodity organisation, Mr Jan van der Walt, said that feedlot farmers' costs would be pushed up by 7,5c for every kilogram of meat they produced. Because meat was auctioned the farmers could not ask for a higher price.

Mr Tiny Liebenberg, manager of the Saau's dairy commodity organisation, said that dairy farmers' costs would go up by a cent a litre and the new maize price would not have been taken into account when the Dairy Board recommended a producer's price for milk.

The national president of the Housewives' League, Mrs Joy Hurwitz, said housewives were frustrated at the never-ending increasing price of essential goods.

Behind.
the Stand maize maize rumpus

### By Colleen Ryan, Pretoria Bureau

It is understandable if the man in the street is more than a little confused about the maize price squabble.

Yesterday Mr. Greyling Wentzel, Minister of Agricultural Economics and Water Affairs, announced a 10 percent increase in the price of maize, but said farmers would get no share of the higher price.

Who then benefits from the 10 percent?

And what is the reason for the walk-out of producer members of the Maize Board?

In this year's Budget, the Government allocated R250 million in subsidies for the maize price.

This money is usually used to pay for the handling and storage costs of the Maize Board.

But the Government's problem has been complicated by other financial commitments.

Last year large quantities of maize and wheat had to be imported because of crop failures and this cost the State an extra R150 million.

After paying import costs, there is only about R100 million left of the Government subsidy, creating a shortfall in financing Maize Board costs of about R165 million.

The 10 percent increase in consumer prices will make up for the shortfall, but it will not benefit the farmer.

Mr Wentzel has rejected a request from maize producers for a 20 percent increase in their prices, saying it was not in the best interests of the country.

He said the producer price had increased sharply by 28 percent last year and that the Government was no longer prepared to finance crop failures Maize farmers, represented by the influential National Maize Producers' Organisation, are furious at the Government's decision and have warned that they are facing financial ruin.

The association says its application for a 20 percent increase was based on estimates of what it would cost to produce maize in the 1985/6 season.

The resignation yesterday of the eight producer members of the 13-member Maize Board could have farreaching consequences.

The main task of the marketing board is to help farmers in selling their products.

Without the input and cooperation of farmers the board could be hard-pressed to fulfil its task.

The resignations symbolised the growing dissatisfaction and alienation of maize farmers who claim they are not being fairly treated.

The National Maize Producers' Organisation has issued many warnings that farmers can no longer cope with mounting debts, high interest rates and steadily rising costs.

The stage is set for confrontation between the traditionally conservative maize farmer and the Government and in the present economic climate there is unlikely to be a winner.



### Maize Board members quit over no rise for farmers

By Jackie Unwin 26 4 3 and Colleen Ryan
The Government's decision on maize prices has caused a furore among farmers and the mass resignation of the producer side of the Maize Board.

The Minister of Agricultural, Economic and Water Affairs, Mr Greyling Wentzel, announced a 10 percent increase in the consumer price of maize to pay for higher storage and handling costs of the board, but no increase in farmers' prices.

Major supermarkets will not immediately pass the increase on to the consumer.

They have bought in as much stock as they can and have pledged to sell this at the old price as long as it lasts.

A director of Pick 'n Pay, Mr Richard Cohen, said it was difficult to forecast, but stocks would probably last four or five weeks.

Mr Clive Weil, managing director of Checkers, said: "The maize price has increased by more than 150 percent in the last six years and we will be doing all we can to cushion the increase.

The eight resignations from the Maize Board included chairman Mr Crawford von Abo. Two consultant-members of the board also resigned yesterday.

Dr Piet Gous, general manager of the National Maize Producers' Organisation (Nampo), has branded the new price as a political decision.

"The National Party must take full responsibility for the price," said an angry Dr Gous.

He said a special congress of maize farmers would be held, and the Minister of Agriculture, Mr Wentzel, would be invited to explain the Government's decision to farmers.

In an interview with *The Star*, Mr Wentzel said he would begin negotiations with the South African Agricultural Union to fill the eight vacancies on the board.

Asked whether it might be difficult to find other producers willing to serve, Mr Wentzel said he believed the vast majority of farmers in South Africa were reasonable people.

But it would have been impossible to grant farmers the 20 percent increase they wanted

# The Petrolet No

By GERALD REIL

THE 10% hike in the consumer price of maize will raise the price of a variety of basic foods and contribute to an inflation rate of more than 17% within the next

two months, according to economists.

Among the foods to be affected are all dairy products, red meat, poultry and eggs and, of course, mealle-meal, which is likley to increase at retail outlets by more than

The deputy general manager of the Egg Board, Mr Dawle Gouws, said an increase of R10 a ton would add 1,25c to the production of large eggs.

the consumer price has already.

The general manager of the Meat Board, Dr Pieter Coetzee, said the increase would mers. make life even more difficult for beef far-

of beef rising to a point where the farmer will be fairly compensated,"

le Clus, said the 10% increase was imposed to bolster the Maize Board's subsidy for the storage and handling of maize.

He said the Government had budgeted for a subsidy of R250-million this year. The economist for the National Maize Producers' Organisation (Nampo), Dr Kit

for a subsidy of R250-million this year.

"The board needs R270-million a year to meet handling and storage charges so there was a shortfall of R170-million, and the aim is to make this up by the 10% consumer subsidy," Dr Le Clus said.

Meanwhile, Nampo warned yesterday that South Africa would have to contend with a disastrous shortage of maize within the next few years unless drastic action was taken to make maize growing more profitable for farmers profitable for farmers.

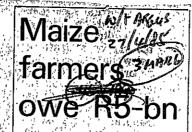
Nampo's general manager, Ų for meeting the excess costs of imported maize and feed wheat. However, R150-million had to be used

Editorial comment — Page 6

Gous, said angry farmers from all over the country had flooded Nampo's head office in Bothaville with messages of support for eight board members, including the chairman, Mr Crawford van Abo, who had restricted in the country of the chairman of the chair and the chairman of the chairma signed in protest.

"Farmers overwhelmingly agree the board cannot just be a rubber stamp for decisions taken by the Cabinet and the Department of Agriculture.

"They agree, too, the decision not to raise the price was a political one, totally unrelated to the economics of maize production," Dr Gous said.



### By TOM HOOD

The state of the second of

FARM machinery manufacturers, including Atlantis Diesel Engines, could be hit by the Government's refusal to allow maize farmers increase their prices, says a Volkskas Bank agricultural economist, Dr. André Louw.

Dr. André Louw.

The farmers, after a series of bad harvests, are in debt to the banks and government to the tune of about R5,000-million, he calculated today.

This burden is increasing all the time because of high interest rates

A price increase could have given them a chance to repay some of this debt and replace outworn machinery.

"There is a lot of machinery that ought to be replaced but many farmers will be too hard pressed to finance their debts" said Dr Louw

Factories making agricultural machinery were already down to about half their normal sales.

down to about nair their normal sales.

To some extent, however, the farmers were to blame for their problems and always expected the state or the banks to bale them out.

Pretoria Correspondent Karen Bowes and

them. zel, agreed to speak to ture, Mr Greyling Wentthe Minister of Agricul-Oberholzer near Carlevaal maize farmers yesiver their crops until conville, refusing to deterday picketed a silo at ANGRY Western Trans-

dorp following the Government's decision on maize Krugersdorp and Venters-Similar strikes were held in Westonaria, Randfontein,

from the Minister by Monday. town if no reaction was received their worldly possessions in the to pay off 60 percent of their la-bourers and drop them and all Irate farmers also threatened

others not to off-load any maize. converged on the silo yesterday sation (Nampo), morning and started persuading Bruyn, said up to 80 farmers A Carletonville farmer and executive member of the Na-Jonal Maize Producers' Jan de Organi-

reaction within 72 hours or we ers' message was clear - a

don't provide

deliyered, he said. trailers were parked outside the llo, but almost no maize were More than a 100 trucks and

were empty and the farm-11.30 am yesterday, five

farmers told the MP for Carle-

Willie Landman



they were outraged by the fact during negotiations with angry maize price increase in Oberholzer yesterday. Western Transvaal maize farmers who gathered in protest against the new

provided annualy by Oberholzer In a peaceful protest meeting, About 90 000 tons of maize are that the government had not taken inflation into considera-

40 percent and fertilizer by percent in the last year. creased by 25 percent, petrol "Production costs have in-25

"We have to provide cheap

bankruptcy", they said. ourselves have experienced three years without crops. This food for the unemployed, but we tarming ourselves is a political price and we are ojni

Board members and two adthe resignation of eight Maize The farmers action followed

> not be paid more for their pro-10 percent but farmers would er price of maize would rise by visers on Thursday, after the Minister announced the consum-

signed as an adviser The general manager of Nampo, Dr Piet Gous, who re-

friendship, with the consumers. don't wanp. six weeks delivery of to stop pre market by Press conference afterwards "We could have disturbed the oducing or by halting to disturb our good ," he said. "But calling on members the product for up to

By Ciaran Ryan

THE Government's decision to peg the producer price of malze at R215 a ton has been slated by the National Malze Producers Organisation which sought a 24% increase for the crop which is about to

be harvested. But the move has been

But the move has been praised by some economists as a bold step in reversing the slide in the economy.

The Minister of Agriculture, Greyling Wentzel, told farmers that no maize price increase would be granted this year and that the matter was not one for negatiation. was not open for negotiation.

He also announced that the maize subsidy would be cut, resulting in a 10% in-crease in price to the consumer.

#### Ridiculous

Domestic consumption is about 6-million tons of maize a year, but a million tons is kept on the farms. The price increase means the consumer will have to shoulder an additional R107,5-million a

An economist told Business Times: "The decision means the Government is serious about curbing inflation

# steps

and is moving away from subsidies to a free-market

economy.

"Nampo's asking price of R270 a ton was ridiculous. They were hoping to bracket the Government so that they would eventually get about

"Nampo's credibility has taken a knock with the pub-lic and the farmers they rep-

resent."

Seven members of the Maize Board, including chairman Crawford van Abo, resigned after Mr Wentzel's announcement.

#### Farm debt

The chief agricultural adviser at Barclays Bank, Frans Venter, said yesterday: "From the bank's point of view, and we are primarily concerned with the recovery of farmers' debt, it would have been better if the Government had granted a price increase."

Consumer organisations and trade unions have attacked the 10% consumer

price increase.
Mr Wentzel's announcement has led to speculation that the Government is trying to reduce the area of land planted to maize be-cause of the difficulty in finding markets for exports in good years.

One economist said: "The One economist said: "The Government has taken a bold step politically. It has clearly taken a much broader view of the economy instead of trying to satisfy the vested interests of one group."

By Colleen Ryan, Pretoria Bureau

The row over the maize price continues to rage and farmers will increase pressure on the Government this week by holding a series of protest meetings.

The agriculural rebellion could become a serious

political problem for the Government.

On Friday maize farmers picketed several silos in the Western Transvaal refusing to deliver their crops.

The maize farmers "will withhold their crops until the Minister agrees to speak to them," according to a spokesman for the National Maize Producers' Organ isation (Nampo).

Mr Greyling Wentzel, the Minister of Agriculture, will meet the chairman of Nampo, Mr Hennie de Jager, and the vice-chairman, Mr Botie Viljoen, in Cape Town today — but he has not yet agreed to meet the farmers.

The maize farmers revolt started last week when Mr Wentzel announced a 10 percent increase in the price of maize but said farmers would get no share in the higher price. The eight producer members of the 13-member Maize Board resigned in protest.

Nampo, an influential organisation, is determined to apply as much pressure on the Government as possible and is backing the protest meetings.

Itaplans to hold a mass meeting for farmers on Friday in Klerksdorp and will ask Mr Wentzel to at-

tend to explain the Government's position.
Several protest meetings were held in the Western Transvaal on Saturday — and meetings are planned for today in Geysdorp, Nylstroom, Wolmaranstad, Henneman, Ventersburg, Ventersdorp and Ogies.

San Service To Charles Learn Service

set to cut

Argus Correspondent
PRETORIA. Maize Tarmers plan to starve the country of maize from next Monday in protest against the Govern-ment's decision not to raise the producers' price.

\*At meetings in Bothaville and Vierfontein on Saturday, it was unanimously decided to urge the National Maize Producers' 'Organisation (Nampo) ducers Urganisation (vampo, to co-operate with Uniegnaan — an umbrella organisation of farmers co-operatives from simulational deliveries from simulational the country. "los throughout the country."

A call was also made on farmers throughout the country to stop taking maize to silos.

The meeting at Bothaville adopted a motion of no confidence in the Minister of Agriculture, Mr Greyling Wentzel.

#### MASS MEETING

He should state before or on May 3 his "vision" for the - maize industry and spell out acceptable reasons for the price decision, or he should resign:

Twenty meetings of farmers will be held today in the Transvaal and Free State to air grievances and discuss strategies.

A mass meeting of maize farmers will be held-on Friday in Klerksdorp and Mr Wentzel will be asked to attend to explain the State's view.

The SA Poultry Association says the maize price increase would raise the produc-tion costs of eggs. This would be passed on to the consumer.

### Maize crisis: Board on brink rebellio 3 MAIZE

Argus Correspondent

JOHANNESBURG. - The crisis in the maize industry has led to the virtual collapse of the Maize Board as farmers around the country join the agricultural rebellion.

At protest meetings in the western and northern Transvaal, Natal and the Free State, farmers agreed to suspend deliveries to grain silos until Friday's mass meeting at Klerksdorp.

The biggest meeting was held yesterday at Nylstroom, where 500 farmers passed a motion of no confidence in the Minister of Agricultural, Economic annd Water Affairs, Mr Greyling Wentzel.

Mr Wentzel has been invited to attend Friday's meeting but he has declined.

#### THREATS BY PRODUCERS

A call was made at the meeting for the marketing of maize to be switched from the Maize Board to the National Maize Producers' Organisation (Nampo).

The general manager of the Maize Board, Mr Hennie Nel, refused to comment on threats by producers to withhold supplies of maize.

"As of last Thursday, for practical purposes I have had no Maize Board. I was asked by Mr Wentzel to carry on and administer the new prices, said Mr Nel.

#### EIGHT RESIGNATIONS

Eight producer members of the 13member board resigned last week after it was announced there would be no increase in the producer price of maize this year. The Maize Board is unable to take major decisions without the aid of producer members.

In a new development, Mr Wentzel yesterday met a delegation of the National Maize Producers Organisation in Cape Town and agreed to arrange a meeting between Nampo representatives and the State President, Mr P W Botha. The meeting will be held on Thursday.

In spite of this concession, the crisis is unlikely to be resolved unless Mr Wentzel agrees to attend Friday's protest meeting.

The Minister has warned against the actions of farmers who wanted to prevent other farmers from delivering their maize to the co-operatives or who themselves refused to deliver maize.

Our Political Correspondent reports that the revolt of the maize farmers is causing serious concern in National Party circles amid indications that its right-wing opponent, the Conservative Party, is moving in to exploit the situation at tomorrow's crucial provincial by-election in Harrismith.

Nationalist politicians concede that their party is fighting with its back against the wall in this Free State constituency.

A breakthrough in the Free State will give the CP a badly needed psychological boost.

• See Page 4

ca's maize farmers which bubbled over jurther maize deliveries for at least a week ike leading to a barricade of silos in three towns to prevent PRETORIA—President Botha is expected Mercury on Thursday in a bid to quell a revolt last night, and in Northern Natal looked Correspondent meet South Afri B

by the Conservative Par-ty, could be adversely af-fected. morrow, where the Mational Party is opposed the Harrismith Provincial Council by-election to-The MP performance in

supporting farmers in their protest. some platteland MPs turbed at the action of ment is thought to be dis-Meanwhile, the Govern-

price freeze,' able explanation for the them, he has no reasonter is unwilling to tace Kit le Cluse, said: 'Farm-ers feel that if the minis-Nampo's economist, Dr

(Ermelo). and Mr H J Tempel (Parys), Mr Steyn Terblanche (Heilbron) They are Mr M D Maree

minister's price freeze. farmers and rejected the their solidarity with the attended protest meet-ings and have declared spokesman, at least three Mational Party MPs nave According to a Nampo

minister of no confidence in the farmers passed a motion Mylstroom, where 500 day's meetings was at The biggest of yester-

silos to prevent any pro-ducer from delivering Dundee and Blood River the entrances to Vryheid, use trucks to barricade They said they would

tributed to the silos after 4 p m yesterday. baya's correspondent in Vryheid that farmers from Vryheid. Dundee, Utrecht and Blood River had decided no maize would be districted to the ciles after the correspondent to the ciles after the country of the ciles after the ciles Sapa's correspondent

to make. tiations with Nampo and had no further comment However, the minister was still involved in nego-

the latest developments. partment was aware of Agriculture, said the deeral of the Department of Immelman, Director Genlast night but Dr D W available for comment

Mr Wentzel was not

of the situation. fairness in the handling through to them their un-We must somehow get

price. cides to pay us a fair until the Government defarmers have decided we're not going to deliver Mr E Muhl said: 'We

overestimation. join the protest, but he felt 100 would not be an Mr Mills was not sure how many farmers would

will deliver are those who are badly in debt.' on n grammel vine sit.

crease is necessary. they have, then at least they can be fair and give us a cut of whatever incosts to go up as much as It they can allow our

#### Badly in debi

est rates are soaring. gone up 20 percent, diesel is up by 27 c/e and interprice of fertiliser has In the meantime, the

tarmer, crop, said Mr Raymond Mills, a Blood River We haven't had a good

to join the protest. Dundee areas also intend An unknown number from the Utrecht and

pietersburg decided to hold out for 10 days. from Vryheid and Paulleast a week and about 35 liver maize to silos for at terday morning not to de-River area resolved yes-42 farmers from the Blood It was understood that

withhold supplies unless the minister attended the rally at Klerksdorp. unanimously decided to

test yesterday and all conutry were held in progrowing areas of the throughout the maize Thirty meetings

President Botha, Nampo executive and Thursday between the arrange a meeting on Affer yesterday's meet-ing, Mr Wentzel agreed to

continuing them. there was little point in than two hours - and was a meeting yesterday which went on for more such discussions had al-ready been held — there spokesman pointed car

demands. But a senior Nampo rejecting the producers ucers to explain further the Cabinet reasons for ciation of Maize Prodtive of the Mational Asso meetings with the execuprepared to hold further Mr Wentzel said he was

hold deliveries. had threatened to with behaviour of farmers who called the irresponsible and attacked what he But last night it was limited in the minister learned that the mamb and teducation is a second to the second to th

was turned down flat. rise in the producer price demand for a 20 percent plain why a Maize Board Greyling Wentzel attend a protest rally at Klerks-dorp on Friday and exthat Agriculture Minister They have demanded

price. crease on the consumer granting a 10 percent inels last week while price at last year's levous that the Govern-ment held the producer The farmers are turi-



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British TV news cameramen filmed Rand Daily Mail staff at work last night bringing out the newspaper's last edition. At the News Desk, Mall News Editor Sean O'Connor, left, and reporter Dave Capel.

#### Iron Man Ed barred from Comrades

By BRIAN ROSS-ADAMS

IRON MAN winner Edward King has been barred from running in the Comrades Marathon at the end of May

The "flying doctor" from Delmas - despite his protestations to the contrary looked a certainty for a gold medal in the mighty 90km race from Durban to Maritzburg.

But a tragic mix-up has cost him a place among the massive field of 10.100 runners who will line up for the great race on May 31.

His entry was rejected by the Comrades Marathon Committee as King has not run an officially-recognised sub-4hr 30min standare marathon in the past 12 months.

In the Iron Man two months ago, King covered the final standard marathon leg in a few seconds over three hours - an incredible performance as it followed 21km of canoeing and a 97km cycling leg in Transvaal mid-summer

Mail Reporter SOUTH AFRICA's maize farmers westerday declared topen revolt against the Government by deciding to discontinue deliveries to cooperatives until the Government reviewed its decision not to raise producer prices.

Thousands of farmers congregated yesterday at 30 protest meetings in the Northern Trans-vaal, Northern Natal and Orange Free State.

At the largest meeting, at Nylstroom, 500 farmers passed a motion of no-confidence in the Minister of Agriculture, Mr Greyling Wentzel, deciding there would be no more off-loading of maize until the price had been reconsidered.

According to a Nampo spokes man, at least three National Party. MPs have attended protest meet-

ings, and have declared their solidarity with the farmers, rejecting

the Minister's price freeze.
They are Mr M D Maree (Parys), Mr Sieyn Terblanche (Heilbron) and Mr H J Tempel (Ermelo).

A mass meeting of maize far-mers is planned for Klerksdorp on Friday. Mr Wentzel has declined an invitation to address the meet-

Sapa reports that at meetings held today at Nylstroom, Blood River, Vryheid and Vredefort, farmers decided that deliveries would be stopped until at least Friday.

Farmers plan to barricade entrances to silos with lorries to prevent producers from delivering maize

In Cape Town this afternoon, Mr Wentzel met a high-level Nampo delegation to discuss the farmers grievances.

#### Vaal calls back Robbie

By GREG STRUTHERS

TRANSVAAL'S embattled rugby hierarchy continued their search for a winning provincial combination yesterday by naming two changes to their side for Saturday's Currie Cup opener against Free State at Ellis Park.

The Vaal selectors recalled former British Lions scrumhalf John Robbie, and lock Lappies Labuschagne.

Meanwhile. sources yesterday indicated that the lavish 70 000seat Ellis Park Stadium will not be included as a Test venue for the proposed visit by the All Blacks.

The South African Rugby Board meet in Cape Town This morning

See Back Page

#### Top SA pop group Juluka is to break up

By JOHN MILLER decided to return to JULUKA, South Africa's first and farm in Natal. multi-racial group which has enjoyed worldwide success 1 the past two years, is to break

Sipho Mchunu, a co-founder of Juluka along with Johnny Clegg more than a decade ago, has -decided to return to his family

After several years of playing together, Johnny and Sipho signed a recording contract with Hilton Rosenthal and the present line-up — with four other members — came into being soon afterwards.

During the past two years Juluka has twice undertaken tours of Canada and the United States, and once in Europe. The group also entered the charts in many countries with songs like "Scatterlings" and "Fever".

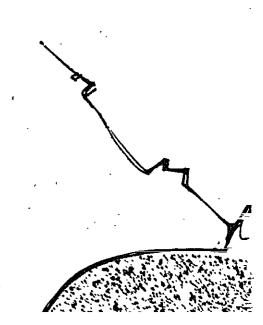
Clegg will soon begin work on his first solo album.

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# Maize Marge farmers rebellion spreads

By Colleen Ryan,
Pretoria Bureau

The crisis in the maize industry has led to the virtual collapse of the Maize Board as farmers around the country join the agricultural rebellion.

And a major confrontation over the maize price which is developing between the Government and the National Maize Producers Organisation (Nampo) could have significant political overtones.

tones.

At numerous protest
Mmeetings in the Transyeaal, Natal and the Free
State farmers have
agreed to suspend deliyeries to grain silos until
Friday's mass meeting at
Klerksdorp.

The largest meeting was held yesterday at Nylstroom, where 500 farmers passed a motion of no confidence in the Minister of Agricultural Economic annu Water Affairs, Mr. Greyling Wentzel

They also called for the marketing of maize to be switched from the Maize Board to Nampo.

The general manager of the Maize Board, Mr Hennie Nel, refused to comment on threats by producers to withhold supplies of maize.

As of last Thursday,

for practical purposes I have had no Maize Board, said Mr Nel. Eight producer members of the 13-member board resigned last week after it was announced there would be no increase in the producer price of maize this year.

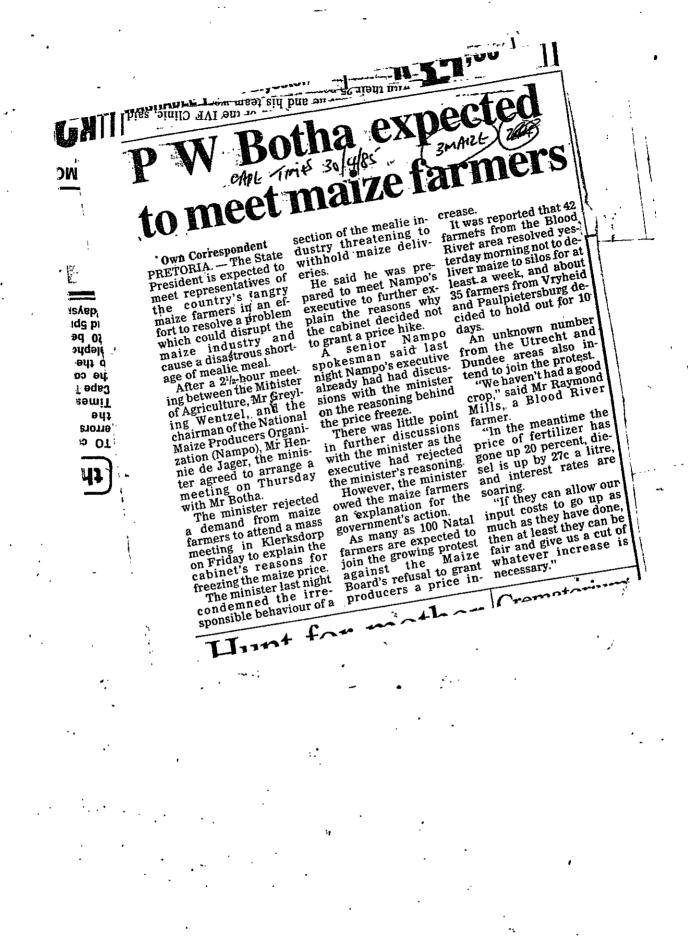
would be no increase in the producer price of maize this year.

In a new development yesterday, Mr Wentzel agreed to arrange a meeting between Nampo representatives and the State President, Mr P W Botha, on Thursday.

From Cape Town it is reported that the impending clash between the Government and Nampo could have political overtones.

warned farmers who want to block maize deliveries that they themselves would eventually be harmed.

"It was revealed yester-day that about 10 National Party MPs saw Mr. Wentzel yesterday. One of the MPs, Mr Jurie Mentz (Vryheid), said farmers were "acting on the instructions of Nampo" and the delegation had gone to warn him about "what is going to happen".



THE row over the maize price has grown, with a second Nationalist MP publicly dissociating himself from the Government's decision to increase the consumer price but not the producer price.

And the measure of just how angry South Africa's maize farmers are with the Government could emerge today when voters of the Free State town of Harrismith and surrounding districts go to the polls in a provincial by-election.

Angry maize farmers are holding protest meetings in the Free State and Transvaal and tomorrow a delegation of farmers will meet President PW Botha in Cape Town.

The biggest protest meeting, at which about 6 000 farmers are expected, will be held in Klerksdorp on Friday.

The Minister of Agricultural Economics and Water Affairs, Mr Greyling Wentzel, has declined to attend but he may be forced to go.

At a protest meeting at the weekend Mr M D Maree, whose Parys constituency has huge maize-producing areas, dissociated himself from the Government decision.

Mr Maree has explained that he is dissociating himself only from the decision and not from the Minister.

Now a second Nationalist MP, Mr Willie Lemmer of Schweizer-Reneke, has followed suit.

#### Parties convinced

Addressing a meeting of the National Maize Producers' Organisation (Nampo) in his constituency, Mr Lemmer called on the farmers to act responsibly and said the solution lay in talks with Mr Wentzel and President Botha.

From Harrismith The Argus Correspondent reports that the National Party and the Conservative Party are convinced that the Government's announcement will have an effect on the result of the by-election.

"The announcement will certainly have an effect on the campaign as a whole," Mr Gustay Claasens, Conservative Party organiser, said yesterday.

Until the announcement the two parties appeared to be running neck and neck, but NP workers are now concerned that the maize price issue and farmers' anger could produce a big setback in the Free State, which since 1953 has been exclusive NP territory.

(Report by Tos Wentzel, 122 St George's Street, Cape Town and G yan Staden, 47 Sauer Street, Johannesburg.)

## Slight edge for NP man in Harrismith poll

HARRISMITH. — The two-cornered fight for a provincial seat here today between the National Party and the Conservative Party is developing into a tight contest, with the NP candidate, Mr Dirk Odendaal, appearing to hold a slight edge in Harrismith itself while the CP's man, Mr Cehill Pienaar, has the upper hand in the surrounding districts.

"They are slightly in front here but we are doing far better at the other polling stations," Mr Gustav Claassens, CP campaign manager, said.

The other major polling districts are Lindley and Petrus Steyn and it is here that the CP have the edge.

Harrismith and districts have a large farming community and their votes today could decide the outcome of the election.

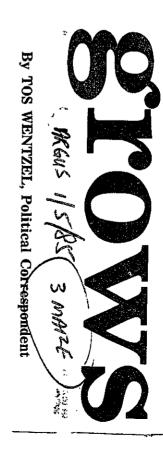
"The National Party has been bringing along many old people to vote for them. The old folk here are very staunch Nationalists," Mr Claassens said, but he added that he expected the trend to turn in favour of the CP later.

There were slim pickings in the form of voters for a small army of election workers at polling stations in today's by-election in the Port Elizabeth constituency of Newton Park.

Park.
Voting got off to a slow start and by midday the electoral officer, Mr D Vermeulen, reported that 5 079 people, or 28,2 percent of the 18 010 registered voters, had cast their ballots.

However, more than half of these were special and postal votes recorded before to-day's polling. — Argus Bureau and Argus Correspondent.

(News by G van Staden, 47 Sauer Street, Johannesburg and K Vernon, 153 Main Street, Port Elizabeth.)





FENYANE and Miss Idah Madonsela, staunch members of Women's Club, enjoying refreshments after the club's meeting in Mamelodi at the weekend.



Maize

Maize

Maize

Price hike

IS flaveo

THE latest increase in the price of maize was condemned by leading supermarkets today.

Mr Clive Weil, the

Mr Clive Weil, the managing director of Checkers, said: "We will try to keep the current price levels of maize as long as we can. The maize price has increased by more than 150 percent in the last six years and we will be doing all we can to cushion the increase.

"The producers and millers can fight but in the end it is the consumer who pays. I believe it was a brave decision politically and otherwise to keep the maize price at the old level," he said.

The chairman of the Maize Board, Mr Van-Abo has condemned the Government's decision to reject a producers' increase. He said the decision had nothing to do with the economy.

"This is only a smokescreen. The decision was a political one." Mr Van Abo has resigned from the board in protest.

Mr Richard Cohen, of Pick 'n Pay pledged to sell existing stocks at the old price. He estimates the more popular sizes to be exhaused in four or five weeks.

## 073 17.

JOHANNESBURG. — The crisis in the maize industry has led to the virtual collapse of the Maize Board as farmers around the country join the agricultural rebellion.

A major confrontation over the maize price which is developing between the government and the National Maize Producers Organization (Nampo)

could have significant political overtones.

At numerous protest meetings in the Transvaal,
Natal and the Free State, farmers have agreed to suspend deliveries to grain silos until Friday's mass meeting at Klerksdorp.

The largest meeting was held yesterday at Nylstroom, where 500 farmers passed a motion of no confidence in the Minister of Agriculture, Mr Greyl-

ing Wentzel.

They also called for the marketing of maize to be switched from the Maize Board to Nampo.

#### Eight resignations from board

"As of last Thursday, for practical purposes I have had no Maize Board," said the general manager of the board, Mr Hennie Nel. Eight producer members of the 13-member board resigned last week after it was announced there would be no increase in the producer price of maize this year.

Political Staff report that the Nampo chairman

Mr Hennie de Jager and his deputy, Mr Böetie Vil-joen, will have discussions with the State President, Mr P W Botha, in Cape Town tomorrow in an attempt

to settle the growing controversy.

From Cape Town it is reported that the impending clash between the government and Nampo could have political overtones.

Mr Wentzel has warned farmers who want to block maize deliveries that they themselves would be harmed eventually.

#### Warning of repercussions

It was disclosed yesterday that about 10 National Party MPs saw Mr Wentzel yesterday. One of the MPs, Mr Jurie Mentz (Vryheid), said farmers were "acting on the instructions of Nampo'

 Mr Ralph Hardingham, NRP spokesman on agriculture, has expressed concern at the proposed action by maize producers.

In a statement released in Cape Town yesterday, Mr Hardingham said the consequences of such action could have serious social and economic repercussions because maize was a staple food.

"I am also concerned that political influences are being brought into the issue, which if pursued will be directors for the country.

disastrous for the country.
"Not only does it create a precedent in regard to

the manner in which price negotiations of agricultural products are conducted but it will destroy one of the main cornerstones of the Marketing Act."

Mr Hardingham said he hoped the maize producers, through Nampo, would exercise discretion and responsibility at this time in their negotiations with the government. — Sapa

## Maize: PW unlikely to win

The controversy in the maize industry continues to grow and the clash between farmers and the Government is becoming a serious political issue. The row became so intense this week that the State President, Mr P W Botha, was forced to step in.

He has agreed to meet producer representatives in Cape Town tomorrow. The meeting is unlikely to resolve the dispute. Producers are adamant in their demand for the Minister of Agricultural **Economics and Water** Affairs, Mr Greyling Wentzel, to attend a mass meeting of farmers to explain why the Government refused to grant them an increase in the price of maize. The National Maize Producers' Organisation is holding a mass protest meeting in Klerksdorp on Friday, but Mr Wentzel has publicly stated that he refuses to attend. His reluctance to attend is understandable; he is likely to receive an extremely hostile reception and this could

By Colleen Ryan, Pretoria Bureau

This week maize farmers

barm his credibility.

held meetings all over the country and many agreed to suspend deliveries to grain silos until Friday's meeting. Several silos have been picketed and protesters have stopped the inflow of maize. The consequences are grave if farmers continue to withhold deliveries. Although the confrontation between the Government and farmers is based on economic issues, the ensuing battle is likely to become political. The National Maize Producers' Organisation is a highly influential and well organised group representing maize farmers. Although it claims to be apolitical, its leaders are openly critical of the Government. Although the organisation insists that it does not

promote the Conservative Party or the Herstigte Nasionale Party, it is inevitable that these parties will gain support. Friday's protest meeting could become decidedly anti-Government and it is not the only form of political pressure being exerted by the organisa-Maize farmers have been encouraged to meet their rural MPs to call on them to take a stand on the maize price. If the MPs come out against the Governemnt's decision, they may be called on to quit the National Party. The National Maize Producers' Organisation appears to have a considerable advantage and the Government will need clever strategy to outwit the organisation. Sources in the maize

stand. The organisation was established five years ago and was a merger

Government has never

been happy with the organisation's aggressive

industry say the

between farmers happy with the status quo who backed the South African Agricultural Union, and farmers who wanted more independence and influence for maize farmers. Last week, when the eight producer members of the Maize Board resigned, Mr Wentzel did not try to dissuade them. It may have been that the Government was relieved to be rid of National Maize Producers' Organisation influence on the Maize Board. Mr Wentzel now intends negotiating with the South African Agricultural Union to fill the vacant positions on the Maize Board. probably with members who do not support the **National Maize** Producers' Organisation. It is doubtful whether the traditionally conciliatory South African Agricultural Union will agree to fill these positions, because it is anxious to maintain

support and credibility

with maize farmers.

armers fair marred
y maize price dispute
The mood among

BOTHAVILLE ...— "The devil, Wentzel, should resign," exclaimed graffiti written on the window of a bus that was packed with farmers.

The bus, along with thousands of other vehi-cles, today headed for a sleepy farm in the Northern Free State to attend the annual Farmers' Day of the National Maize Producers' Organisation (Nampo).

This year's harvest celebrations at Nampo's farm near Bothaville has been marred by the dispute between the Govern-ment and farmers over the maize price.

farmers here is subdued and opinion appears to differ on the Govern-ment's decision not to increase the producer price of maize.

"It is unfair — the Minister should resign," said

one young farmer.
"The Government is right — they have to consider the economy as a whole," said another.

The harvest festivities

last three days, but today is the big event and the organisers expect at least 6 000 farmers to attend.

Hundreds of companies and breed societies are exhibiting at the fair and the value of exhibits is more than R50 million.

# revolt: President steps

#### **Politial Staff**

IMPORTANT announcements are expected tonight after a meeting between the State President and officials representing farmers rebelling at the government's decision not to increase the producer price of maize.

Two Nationalist MPs, Mr M D Maree (Parys) and Mr Willier Lemmer (Schweizer-Reneke), have come out in support of maize farmers who are protesting against the government's decision to increase the consumer but not the producer price of maize.

Both men represent vast maize-producing constituencies and have taken the almost unprecedented step for Nationalist MPs of openly opposing a government decision.

Farmers in different parts of the country are refusing to deliver maize to the silos and more protest test meetings are planned for this weekend.

The growing row also clearly affected voting in yesterday's Harrismith provincial by-election where farmers who had promised their votes to the National Party open-ly supported the Conservative Party.

The situation has become so serious, that the State President, Mr P W Botha, has agreed to meet the chairman of the National Maize Produc-Organization (Nampo), Mr Hennie de Jager, and his deputy, Mr Boetie Viljoen, in Cape Town this evening,

The Minister of Agriculture, Mr Greyling Wentzel, declined to comment on the crisis or on the action of the two Nationalist MPs. ...

However, he said important announcements could be expected this evening after the conclusion of the talks with the State President.

Our correspondent in Pretoria reports that maize farmers are expected to decide to continue to withhold sup-plies from co-operatives if there is no compromise in the price issue.

The farmers are hold ing a fajor meeting in Klerksgab tomorrow.

ಡಳ:Blockade

Nampo has given an assurance that it has no intention of prejudicing consumers by as maize blockede but a spokesblockade, but a spokes-man stated it was the only weapon farmers had to see justice done.

Meanwhile SA Agrimeanwaite SA Agricultural Union recommendations to replace the eight members of the Maize Board who resigned last week will after consigned last week will only be made after consultation with Nampo, Mr Kobus Jooste, the president of SAAU said in Pretoria yesterday.

The eight members resigned after the board

signed after the board was informed by the Minister of Agriculture that the producer maize price would not be increased this year.

#### No quorum

Meanwhile the board is without a quorum and all instructions have to come from the minister.

Sapa reports from Bloemfontein that white maize supplies will be exhausted within four days if farmers do not deliver supplies to the Maize Board.

According board's general man-ager, Mr Hennie Nel, yellow maize supplies were sufficient to meet the country's needs for two to 31/2 months.

Asked whether maize would be imported in the event of a shortage, Mr Nel said it was difficult to arrange imports on short notice as pro-longed inegotiations were necessary.

By Colleen Ryan, Pretoria Bureau

The supply of white maize is drying up and stores could be without stock within 14 days if farmers continue to withhold supplies, according to Mr. Hennie Nel, general manager of the Maize Board.

or the Maize Board.

Mr. Nel said today. The situation is very serious. From Monday I will not be able to accommodate orders for white maize from millers.

Eventually wholesalers and retailers will not be able to obtain stock.

The situation with yellow maize was much better, and local and imported supplies available would last two months said Mr Nel.

The growing crisis over maize supplies coincides with the meeting today between the State President, Mr P W Botha, and representatives of the National Maize Producers Organisation (Nampo): ganisation (Nampo):

Maize farmers are gearing themselves up for a mass meeting in Klerksdorp tomorrow where they will decide on further action

The general manager of Nampo, Dr. Piet Gous, said vesterday if maize farmers held back supplies for one or two weeks more, the country would face a serious shortage.

The row over the maize price has spread to The row over the marze price has spread to the National Party and at least two MPs have disassociated themselves from the government decision.

They are Mr Pikkie Maree of Parys and Mr Willie Lemmer of Schweizer-Reneke.

See Page 17.

#### Maize crisis: Mesus Nampo meets 2/5/85 PW, Wentzel 2/44/22

Political Correspondent

THE executive of the National Maize Producers Organisation (Nampo) is meeting President P.W. Botha and the Minister of Agricultural Economics, Mr Greyling Wentzel, in Cape Town today.

A big protest rally of maize farmers will be held in Klerksdorp tomorrow and Mr Wentzel may attend, although he initially declined to do so.

The dispute arises from the Government's deci-

sion not to increase the producer price of maize but to increase the consumer price of yellow maize by 9,8 percent and white maize by 10 percent.

The decision is a result of the Government plan to cut its subsidy on the storage and handling costs of maize from R160-million to R100-million—in line with its policy of phasing out food subsidies.

Maize farmers asked for a price of R270 a ton this year, but

the Government has decided that it must stay at R218 a ton for white maize and R214 a ton for yellow maize.

The Argus Correspondent in Johannesburg reports that the supply of white maize is drying up and stores could be without stock within two weeks if farmers continue to hold back their crops.

"The situation is very serious," the general manager of the Maize Board, Mr. Hennie Nel, said today. "From Monday I will not be able to accommodate orders for white maize from millers. Eventually, wholesalers and retailers will not be able to obtain stock."

Large millers had one or two weeks' supply in hand, but supplies to some smaller millers had already dried up.

The situation with yellow maize was much better, and local and imported supplies would last two months, said Mr Nel.

The situation is unlikely to be resolved today unless the Government backs down and agrees to an increase in the producers' price of maize.

The general manager of Nampo, Dr Piet Gous, said some parts of the country had already run out of maize. Supplies from the Free State were being transported to these areas

The Government has pointed out that, while the producer's price of all other agricultural products has decreased by 8,1 percent in the past two years, the price of maize has increased by 13,3 percent.

Maize farmers maintain that their costs, especially free prices, have risen sharply.



N G



# mers came nd bro

even in light planes, to share in the festivities held on the Na-tional Maize Producers' Organ-They came in buses and cars and bakkies, some

and most important day in the isation farm near Bothaville. Yesterday was the second

socks; clothing to suit the platteland: shorts and open-neck shirts, veldskoen and long The dress was decidedly

The harvest day boasted impressive displays, a variety of agricultural implements worth more than R50 million.

But most farmers appeared

to be just window-shopping. After the Government's rejection of an increase in the ers are in no mood for spendproducer price of maize,

ing.

The organisation of harvest day with its displays and demonstrations, efficient catering halls and communication sys-

By Colleen Ryan, Pretoria Bureau

tem would probably earn the admiration of any show man-Yet most visitors seemed

subdued, preoccupied by the troubles in the maize indusfeatures in the conversations of city-dwellers, but its reality is still felt by country people.

Added to this is the confron-The four-year drought rarely

Government over the maize tation between farmers and the

In a massive dining hall where hundreds of meals of meals of mealie pap, meat and salad were served to farmers and their families, the maize dispute often dominated conversa-

ive increases in the prices of fertiliser, tractors and fuel. Most producers appeared to be in favour of holding back, ject differed farmers agreed on one point: their troubles were caused not by a producer price which is too low, but I ive increases in the Although opinions on the subbut by excess-

to an increase.

Many expressed disillusionmaize supplies until the Government relented and agreed

ment and dissatisfaction with

"All the years I have voted National Party, but now they are letting us down," said Mr Douw Wessels, a 70-year-old farmer from Potchefstroom.

He added that the Conserva-tive Party was likely to gain considerable support in the platteland but that these divisions were not good for farm-

ers. Lichtenburg farmer Mr Jan van der Westhuizen expressed misgivings about the direction of the Government.

"I support this boycott," he said. "If we don't win this bat-tle, then the farmers are fin-ished."

Klerksdorp farmer Mr Kobus Jordaan said he was not in favour of the maize boycott. "I am a simple farmer," he went on. "My knowledge of the situation is limited.

hearty homemade meals and glasses of wine or beer. As they headed for hotels or

decisions should be made at a higher level." "I think important economic with the Government

Leeudoringstad farmer Mr Johan Swanepoel, a supporter of the Afrikaner Weerstands-beweging, stressed that the real problem was high costs. He said the boycott was nec-essary to force the Government

Farmer Jordaan

to do something about them. "I support the boycott," said

"The Afrikaaner people must

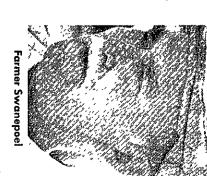
soon about the unrest and the economic situation in the counstand together.
"If something is not done port for a mass protest meeting to be held by the National Maize Producers' Organisation ry we are in for a lot of trou-Most farmers pledged sup-

in Klerksdorp tomorrow.

"There are going to be fireworks," one predicted.

At the end of the long hard day visitors seemed to be more relaxed, probably as a result of

home many might have been pondering their future ... and the outcome of their battle





Farmer van der Westhuizen

# Wessels

Pretoria Bureau

ganisation harvest day in Both-aville, as has been his custom care of your workers," he says with a smile. National Maize Producers' Orhe is worried ... about the unrest, the policies of the Government and the economic But now after a lifetime of voting for the National Party, he is worried ... about the crisis facing maize farmers.
"All the years I have voted
National Party," he says as the
smile fades, "but now they are letting us down and I can't sup-port them any more. "Before World War 2 things

were bad in this country. The same thing seems to be happening again."
Mr Wessels began his career as a maize farmer 48 years ago in Bothaville.

"Now everything is so expensive," he says. In those days he sold a bag of mealies for 66c.

engineering trade. "They are interested in "I have got three sons in the farming, but they see no future

to happen. "I don't know what is going

"The Conservative Party will Mr Wessels seems genuinely sad that his political allegiance grow in power, but this will just divide the farmers."

"If we go bankrupt, agricul-ture in this country is finished." "We have got to fight the Government on this maize price issue," he says. nas changed.



# Farmers told they could the could they could the could they could

Argus Correspondent

KLERKSDORP. — The Government has threatened to withdraw subsidies and indirect financial assistance to farmers if they continue to

withhold maize.

This was disclosed today by the chairman of the National Maize Producers' Organisation (Nampo), Mr Hennie de Jager, at a protest meeting attended by 3,000, maize farmers who vented their fury on the Government.

Mr de Jager, who held discussions yesterday with the State President, Mr P W Botha, described the meeting as "the most unpleasant I've ever been to in my life".

#### DECISION

The protest meeting was addressed by several senior Nampo representatives and a former chairman of the Maize Board, Mr Crawford van Abo. A decision will be taken later today on whether farmers will defy the Government and continue to hold back their maize.

The chairman of a major group of grain co-ops, Mr Piet Steyn of Uinegraan, said his management would recommend that member co-ops support maize farmers if they intended to hold back supplies.

#### DOUBLE STANDARDS

The general manager of Nampo, Dr Piet Gous, said the Government practised double standards when it came to agriculture.

Dr Gous said farmers should carefully consider the financial consequences of withholding maize. But, he said, there was a time when "farmers must stand up and be counted".

Mr van Abo warned that the white maize supply situation was critical At least four major silos were close to running out.

#### HECKLING

"Agriculture has come to the crossroads. The decision which must be taken today must be one which can be defended."

Farmers were in an angry mood and there, were was a great deal of derisive heckling from the audience.

● The Minister of Agriculture, Mr Greyling Wentzel, is to go on a six-week tour of the maize-producing areas to meet farmers and justify the Government's refusal to increase the producer price of maize, Sapa reports.

His decision follows the meeting last night at which the Government refused to back down on its price decision.

FARMERS' hopes that the Government might relent on its maize price decision were dashed last night during a stormy meeting between the State President, Mr. P W Botha, and the two top officials of the National Maize Producers Organisation.

Mr Botha bluntly told Nampo that the Government would stick to its guns. Nevertheless, he offered a sweetener with the medicine — an additional R100 million in aid to drought-stricken farmers in the sum-

mer rainfall areas.

Present at the talks were Mr Botha, the Minister of Agricultural Economics, Mr Greyling Wentzel, the Minister of Finance, Mr. Barend du Plessis, the chairman of Nampo, Mr Hennie de Jager, and his deputy, Mr Boetie Viljoen.

The chairman of the SA Agricultural Union, Mr Kobus Jooste, was also present. The meeting at Tuynhuys lasted 90 minutes. It is reliably understood that the atmosphere of the meeting was tense and that

harsh words were exchanged.

When it ended, Mr Jager emerged, shaken but defiant, and said: "It was a very unsuccessful meeting. I am very unhappy about the discussions — they were very aggressive and unfortunate.

We came with a compromise: it was not accepted at all. In fact, it was not even discussed. The Government was relant-

Mr de Jager will address a mass meeting of farmers in Klerksdorp today.
Sources within the National Party indi-

cated, however, that the Government would not be held to ransom by the maize farmers. The sources indicated that they believed the crisis had been staged-managed by elements of the farming community sympathetic to the Conservative Party.

It is understood that Nampo's compromise offer would have involved more income for those farmers with a good crop, but little or nothing for those without.

Instead, the Government's grant of a further R100-million in aid will go those who

do not have a good crop.

A spokesman for Mr Botha said last night
Mr Botha had told the delegation he had considered the representations for an increase in the producer price of maize. But because of the economic circumstances the Government could not comply with the re-

Mr Botha told the delgation that last year, under exceptionaly difficult circumstances, the Government had granted an extremely high increase of 28% in the net

extremely high increase of 20% in the net producer's price of yellow maize and 30% in the net producer's price of white maize. Nampo had then indicated in writing that they accepted that the 1984 price would not be a basis to fix this many a price.

be used as a basis to fix this year's price.
The President also pointed out that the price of maize affected the greater part of the rest of agriculture and that farmers in the other farming sectors were also entitled to fair treatment.

The Government could not favour one sector at the expense of the rest of agricul-ture. The maize industry should be "careful not to price itself from the market"

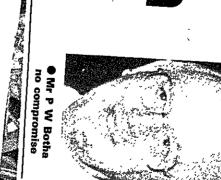
● Earlier yesterday, Mr Greyling Wentzel denied reports that the country would soon be faced with a shortage of white maize.

By PAUL BELL: Political Correspondent

rice talks labelled

'aggressive

and unfortunate



#### Govt threatens to stop subsidies

By Colleen Ryan KLERKSDORP — The Government has threatened to withdraw subsidies and indirect financial assistance to farmers if they continue to withhold maize supplies.

This was disclosed today by the chairman of the National Maize Producers Organisation (Nampo), Mr Hennie de Jager, at a mass protest meeting attended by 3 000 maize farmers.

Angry farmers vented their fury on the Government for its unfair treatment of their industry.

Mr de Jager, who held discussions yesterday with the State President, Mr P W Botha, said the meeting was the most unpleasant he had ever been to in his life.

The protest meeting was addressed by several senior Nampo representatives, and a former chairman of the Maize Board, Mr Crawford van Abo.

#### SUPPORT

A decision will be taken later today on whether farmers will defy the Government and continue to hold back their maize.

The chairman of a major group of grain coops, Mr Piet Steyn of Uinegraan, said his management would recommend that their member co-ops support maize farmers if they intended to hold back supplies.

The general manager of Nampo, Dr Piet Gous said the Government practised double standards

Dr Gous said farmers should carefully consider the financial consequences of withholding maize supplies.

But, he said, there was a time when farmers had to stand up and be count-

Mr van Abo warned that the white maize supply situation was critical. Mr Botha and senior representatives of the Government last night told a delegation of maize producers bluntly that the decision not to raise the producer price of maize this year would not be changed.

Mr Botha told farmers that the Government had granted an extremely high price becrease in maize last year, in exceptionally difficult circums stances.

The maize price had risen in real terms in the past few years, while that of other grain products had decreased. An extra increase in the maize price now would hit con sumers at a critical stage in the economic cycle.

The talks last night described by maize producers as "very aggressive and very unfortunate" — are likely to prompt a sharp reaction from farmers at a meeting in Klerksdorp.

Economists pointed out that the Government's handling of the maize issue was a measure of how serious the condition of the economy was.

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#### Indexing

Mr Louis Geldenhuys, of Senbank, said that it was important that the Government had at last appeared to have broken away from "institutional indexing" of prices; whereby they were raised on the basis of all sorts of arguments not necessarily in the country's economic interests.

Dr ODJ Stuart, the Bureau for Economic Research at the University of Stellenbosch's chief economist, endorsed this.

"The decision not to increase the producer price of maize on the eve of an election in a maize-producing area came as a surprise. It is a good indication of the serious attitude of the Government."

Pick 'n Pay chief Mr Raymond Ackerman called the Government decision "brave and nonpolitical, based on the interests of the consumer and the country first and the farmer second".

He said he had sympathy for the farmers, but they had a substantial price increase last year.

By David Braun,
Political Correspondent

Cape Town
The Government's firm handling of the maize producer price despite the growing political backlash was seen as an indication of its determination to alleviate the economic crisis.

This was the view today of leading economists who had nothing but high praise for the way President Botha was handling the issue.

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CAPE TOWN-Maize farmers were slapped down by President Botha last night when he bluntly told a delegation there would be no producer-price increase.

Farmers' hopes were quickly dashed during a stormy 90-minute meeting in which the President told chairman of the National Maize Producers Organisation, Mr. Hennie de Jager and his deputy, Mr Boetie Viljoen, that the maize farmers were in danger of pricing themselves out of the market.

When it was over, Mr de Jager emerged, shaken but defiant, and said: 'It' was a very unsuccessful meeting. I am very unhappy about the discussions. They were very aggressive and unfortunate/

'We came with a compromise...It was not accepted, at all. In fact, it was not even discussed. The Government was relentless.

#### No $mood_{*}$ .

Mr de Jager would not elaborate on the compromise, saying he wished to: hold this over until today when he will address a mass meeting of farmers ifi Klerksdorp,

Sources within the. National Party indicated that the President had been in no mood to bow to pressure from the farmers.

The delegation had been firmly told that the Government was determined to stick to its guns and would not be held to ransom.

The sources believed the crisis had been staged-managed by elements of the farming community sympathetic to the Conservative Party.

#### ORMANDE POLLOK Political Correspondent

Nampo's compromise would have involved more for those farmers with a good crop, but little or nothing for those without.

A spokesman for the President said last night that Mr Botha had told the delegation he had studied their representations for an increase in the producers' price of maize but in view of current economic circumstances the Government could not comply.

The President reminded them that last year, under exceptionaly difficult circumstances, the Government had granted an extremely high increase of 28 percent in the net producers' price of yellow maize and 30

It is understood that percent in the net producers' price of white maize, and had made available an additional R100 million aid.

Nampo had accepted in writing that the 1984 price would not be used as a basis to fix this year's price.

The President also pointed out that the price of maize affected the greater part of the rest of agriculture and that farmers in other sectors were also entitled to fair treatment.

Therefore the Government could not favour one sector at the expense of the rest of agriculture and the maize industry should be 'careful not to price itself from the

TURN TO PAGE 2

Crime Reporter

A 66-YEAR-OLD Kloof woman was viciously attacked when she confronted a knifeman in her home yesterday afternoon.

Mrs Diana Houghton of 59 Uplands Road was stabbed in the head and dragged up and down stairs by a black man,

patrolling the area looking for Mrs Houghton's servant who had disappeared after the attack.



#### • FROM PAGE 1

market'.

The President indicated that strong representations had been received from the South African Agricultural Union with regard to further aid for the summer rainfall sowing regions

He also told the chairman of the union, Mr Kobus Jooste, that the Government had decided to make available an additional amount of R100million to help farmers in drought-stricken regions who were still experiencing problems, especially with carry-over debts and production financing.

Further investigations were being conducted to establish to what extent the Government could assist with fodder subsidies.

The President called on the delegation to co-operate in the best interests of all maize farmers.

Earlier yesterday, Min-ister of Agriculture Mr Greyling Wentzel, who attended last night's meeting along with the Minister of Finance, Mr Barend du Plessis, denied reports that the country would soon face a shortage of white maize and said there was already enough stockpiled to meet demand for a month.

He was reacting to reported suggestions that, should farmers withhold deliveries for two weeks, no supplies would be available for consumption and that if their action should continue, the survival of certain large co-operatives would be jeopardised.

According to a statement, the minister 'emphatically denied that a pending shortage of white maize exists in the country'.

On the contrary, should deliveries to co-operatives be halted entirely

at present, sufficient supplies of white maize exist to provide for at least one month's consumption.

'The available supplies of yellow maize are more than sufficient to satisfy the demand '

The minister said he regretted the dissemination of false reports regarding the stock situation, which caused unnecessary con-

fusion. NM 3/5/85

He appealed to farmers to take advantage of the concession granted regarding the moisture content of white maize, and concluded by saying the withholding of maize would seriously harm 'the good image' of the maize industry and would have grave financial implications for farmers



**Political Staff** 

MAIZE farmers were last night heading for a showdown with the government after the State President, Mr P W Botha, during a stormy meeting bluntly rejected their demands for a producer-price increase.

of Finance.

Mr De Jager said afterwards that Nampo had offered a "compromise" solution to the crisis but that the government had been "relentless".

A spokesman for the President said Mr Botha had thoroughly considered the delegation's re-presentations but could not grant the increase in the light of economic cir-cumstances.

cumstances.

Mr Botha had told the delegation that the government had granted an extremely high increase of 28 percent in the producers' price of yellow maize and 30 percent for white maize last year "under exceptionally difficult circumstances" "Nampo then indicated in writing that they accepted that last year's price will not be used as a basis to fix the maize

a basis to fix the maize price this year," said the spokesman's statement.

#### No shortage

The general manager of Nampo, Dr Piet Gous, this week warned: "The farmers' action should not be under-estimated. If it goes on for a prolonged period, four of five large co-operatives will have to close."

However, Sapa reports that Mr Wentzel has said that if deliveries to the co-operatives were halted entirely, there would still be enough white The general manager

still be enough white maize for at least one month's consumption. Available supplies of yellow maize were more than enough to satisfy demand.

ment further, saying that he preferred to save the details for a mass meet-ing to be held in Klerks-He declined to dorp tonight.

dorp congar.

However, it is understood that the so-called "compromise" would have meant more money for farmers who would t have a crop.
It appears the governant preferred to help e drought-stricken for farmers who would have a crop this year and nothing for those who did

for drought-stricken farmers, particularly as far as their carry-over debts and production financing is concerned, flowed from recommen-

dations of the Jacobs Commission and will be voted for in Parliament in a supplementary bud-get later this session.

would lead to another price increase for hardpressed

President's office in Tuynhuys was between Mr Boelee Viljoen, Mr Kobus Jooste, president of the SAAU, and Mr Botha, Mr Greyling Wentzel, Minister of Agriculture, Mr Sarel Hayward, Minister of Agriculture in the White Ministers' Council, and Mr Barend du Plessis, the Minister Rebellious maize farmers in various parts of the country are refusing to deliver grain to silos in protest against the government's decision to increase consumer prices but not producer prices. the current maize crisis.

face-off at the

nowever the govern t ment has made available an extra R100 million for drought relief. drought relief.

The chairman of the National Maize Producers.
Organization (Nampo), Mr Hennie de Jager, described the meeting afterwards as "very aggressive and very unfortunate".
Sapa reports that the farmers representatives raid they were dissatis- ried with the decision.

ment was determined not be "blackmailed" into relenting and there have been suggestions that the present confron-However, Nationalist sources indicated last night that the government was determined not be "blackmailed" tation has been politically orchestrated by sympathisers of Conservative Party. Sources close to the government indicated too that Mr Botha tore strips off the delegation from the South African Agricultura

# **Farmers** vote to withhol

JOHANNESBURG. — Maize farmers threw down the gauntlet yesterday by voting to withhold deliveries for a week in an attempt to force the State President, Mr.P.W.Botha, to increase the price of maize.

At an emotion-charged meeting in Klerksdorp's Markotter Stadium, 5 000 men rose in unison to support the motion.

Their decision means that they are now in a straight conflict with Mr Botha in what could become one of the biggest crises to face the National Party in decades.

The farmers claim that the major granaries will be empty by Monday and unable to supply the maize mills. They believe that keeping their crops on the farms will be a massive bargaining weapon in their fight to force the government to increase the maize price.

#### 'Threats'

They also say that at a meeting on Thursday night with the State President and two cabinet ministers they were threatened on two counts. They were told that all present financial subsidies to farmers, amounting to more than R100 million a year, could be withdrawn. They were also told that maize was a strategic commodity and they

would not be allowed to withhold supplies.
The Minister of Agriculture, Mr Greyling Wentzel, said yesterday that the government would not back down on the maize price and the maize price and would have to consider "drastic action" if farmers persisted in with-

holding deliveries. He appealed to farmers "of whom I believe the majority have the required responsibility and loyalty towards their country, to reject this step".

#### Warning

He wanted to give the public assurance that the government would use "its maximum capacity" to ensure that consumers would not suffer shortages.

Mr Wentzel said he would not like to comment on further steps the government was considering as he felt that the sharp increases in interest on unpaid debts which farmers stood to suffer would curb their actions.

A lot depended on how long the farmers held out but Mr Wentzel warned that "drastic action" would follow if they held out longer than stocks lasted.



A maize farmer addresses the meeting in Klerksdorp yesterday.

possible that the government would back down in the face of a prolonged boycott action, he was firm: "Not at all, sir, not at all. We will not back

Dr Piet Gouws, managing director of the National Maize Produc-Organization (Nampo), told the farmers: "But who can force you to reap your crop when you say that it is too wet to harvest? We can keep the crops on the land."

#### Resolution

The farmers resolved: ● To withhold provisionally all maize for one week by keeping it on the

• To keep all silos under observation to discourage farmers, where reasonably possible, from delivering.

 To instruct Nampo to make contact with Mr Wentzel to rediscuss the price of maize and to discuss the future structure of the industry and, in Asked whether it was particular, government involvement and the role of the Maize Board!

Mr Botha's view is that the government granted an exceptionally high price for maize last year under difficult circumstances and that he will not budge on the decision not to increase the current price.

The chairman of Nampo, Mr Hennie de Jager, said: "Our trip to Cape Town to discuss matters with them (the President, Mr Wentzel and another minister) and another minister) was a waste of time. When we arrived there we found that a press statement by Mr Botha had already been prepared."

#### **Pickets**

"We were warned that we were playing with

"They said mealies were strategic products and that they would not be allowed to be kept from the customers."

One speaker from the audience at the Klerks-dorp meeting said: "We must not intimidate people. There might be some people who have to live by their immediate sales and they must have the right to deliver their

It was in consideration of this that the first part of the resolution was drafted to include the word "reasonably"

Farmers intend to picket silos and explain the overall viewpoint to any farmer arriving with a load of maize.

• Anthony Johnson reports that the Progressive Federal Party has supported Mr Botha's blunt rejection of maize farmers' demands.

#### **Obligations**

The chief PFP spokesman on agriculture, Mr Errol Moorcroft, said in a statement yesterday that maize farmers had been awarded substantial price increases over the past few years, and had to accept that the State had obligations towards consumers in difficult times.

"It is imperative that the marketing and pric-ing structures of the maize industry be reviewed as a matter of urgency. Structures which are more acceptable to both consumer and producer must be found," he said. - Own Correspondent, Political Staff and Sapa

# Fears that mealie wisks and run out

#### **Political Staff**

SOUTH Africa could begin running out of white mealie meal — staple food for the country's 24-million blacks — next week, following the maize farmers' action in cutting supplies to the country's mills.

The shortages, coming at a time of simmering civil unrest, could have severe political repercussions for the Government, according to Dr Piet Gous, general manager of the National Maize Producers' Or-

ganisation (Nampo).
Shortages had already developed and consumers would soon have difficulties buying maize products, Dr Gous said in an interview.

The Government has come out fighting in the maize price war, warning farmers that it will take drastic action if they continue their mealie boycott.

#### Cut in subsidies

Both sides have refused to back off, with the maize farmers sticking to their threat not to deliver their grain while the Government has threatened to cut the millions of rands paid in subsidies.

Farmers have demanded more to meet their production costs, while Cabinet Ministers have called Press conferences to vent their anger on what they see as unpatriotic and unrealistic demands.

Asked whether the Government would consider backing down, the Minister of Agricultural Economics, Mr Greyling Wentzel, said: "No, not at all. If we did, my position would be in danger."

He announced that the Government intended to break from the maize pricing system. A new two-tier, single-channel system of marketing would be introduced in terms of which farmers would be guaranteed a price only on the amount of maize required to feed the country.

● Maize crusher ➤ Page 9

## Maize crusher

R MAREE knows about mealies. The 55-year-old MP for Parys comes from a family of mealie farmers. He was born on a mealie farm, grew up on a mealie farm, and became a mealie farmer in the Bothaville district after leaving school.

It is that part of the Free State where the number one topic of conversation is the weather, where people curse the sky because it is perfectly clear and blue, where they pray for rain and thank God when it arrives.

He describes "mieliepolitiek" like this: "You are in the industry (of growing mealies), you have no other means of earning a living and you have to fight for your very existence."

This week this fight for economic life saw some co-ops facing ruin because farmers took the unheard of step in this country of manning pickets to block grain deliveries, warnings that stores would soon run out of maize meal — the country's staple food — the NP scraping in with a tiny majority in the maize growing constituency of Harrismith, the Maize Board destroyed as its eight farmer members resigned in protest and spokesmen for a rival mealie producers' organisation in eyeball-to-eyeball talks with the President himself.

#### Farmers hemmed in

Money is the cause of the fall-out. Agriculture Minister Greyling Wentzel has fixed the maize price to the farmer at R218 a ton. The consumer is going to pay R248 and the farmers want R270.

Mr Maree believes the impasse was reached because "mieliepolitiek" is psychologically sensitive. Farmers see themselves hemmed in by drought, rising prices of products they need to grow their crops, and increasing debt.

He hopes to bridge the gap between the farmers and the Government by promoting mutual understanding and says he has sympathy for both sides — the Government because it just cannot to pay anymore and the farmers because of the prices they are being forced to accept.

The last time this country exported surplus maize it was sold at a price lower than the production cost setting the stabilisation fund back R230-million.

"That hammered the industry. We cannot afford to pay any more for mealies now as a result — the Government is just not going to blink this one."

His prediction was borne out by the angry alks President Botha had this week with repreintatives of Nampo, the independent producPikkie Maree, MP, is the man in the middle of the maize crusher. On the one hand he has his farmer constituents demanding that he object—and in writing, mind you—to the Government's controversial maize price policy.

And on the other his colleagues in Parliament are equally determined to ensure the farmers' economic night-mare does not bust the Budget.

This squeeze led him this week to. "distance" himself from the pricing policy he is expected to defend as a member of the Government. His political opponents are saying his highly unusual stance earned him a drubbing in caucus.

But, as he explained in an interview with JOHN MACLENNAN of The Weekend Argus Political Staff, he is not at odds with the Government. He regards this week's agricultural revolt as another chapter in the continuing saga of "mieliepolitiek".



Mr Maree... "distanced" himself from maize pricing policy.

ers' organisation. They came out of Tuynhuys upset and defiant. The Government had rejected their compromise offer, stuck to its pricing policy and come up with R100-million aid for drought stricken areas.

His sympathy is with the farmers and the prices they have to pay. "Did you know," he asks, "that a tractor battery cost R104 last week. This week you have to pay R137".

He notes that many are being ground down by astronomical debts they may never be able to settle because of crop failures caused by drought.

"I know of one farmer — just as a for instance — who didn't owe a cent in 1980. He owned his farm, he owned his implements, and he had money in the bank. Today that same man, after three crop failures, owes half a million."

Mr Maree says five farmers in his constituency landed in such parlous financial straits that they had to sell their farms recently. "There was just no way they could be rescued, even with all the Government aid available."

It was his sympathy and the pressure generated in his constituency which is known as the South Africa's mealie capital which induced the man from Gladdedrif — "Slipperydrift", his farm in Bothaville district — to venture a perilous slide over NP policy by stating in public that he did not agree with the Government's stance on the maize price.

He was joined shortly afterwards by fellow MP Mr Willie Lemmer of Schweizer-Reneke, who said much the same thing.

#### **Behaviour without precedent**

Mr Maree has since spoken to the Minister of Agriculture to explain the following convolution: He "distances" himself from the maize price decision but he is in no way opposing the National Party. He claims they have come to an amicable agreement on this basis.

Observers say the behaviour of the two MP's is almost without precedent. They point to one or two instances when MPs have questioned policy, but "usually they crab their way back into the fold." They also note Mr Maree and Mr Lemmer might normally have found themselves flung out on their ears, but the Government does not want and cannot afford anymore by-elections at the moment.

The Government prevailed, similarly, on former Health Minister Dr Nak van der Merwe to keep his seat in the House while he was in fact dying in harness from a heart condition. And at least three other NP MPs — two with serious heart conditions and one who has suffered a stroke — still drag themselves into Parliament every day at the party's behest.

Mr Maree does not believe his statement or the maize price row lost the NP many votes in Harrismith. "The main factors were the black unrest and the removal of the Mixed Marriages Act and Section 16 of the Immorality Act. People just didn't understand what was going on."

In the meantime he sees no easy solution. "The Government hasn't budged and the farmers... the farmers are desperate.

"In the long run we have to motivate people to arrange their finances so they can weather the bad times. But farming is a gamble. It's sometimes as bad as a man just throwing away R1 000 on any old horse."

Wentzel deplores maize boycott threat

David Braun, Political Correspondent

The Government has warned it will take drastic measures if rebellious farmers persist in withholding deliveries in the maize price war. Any shortage will threaten the staple diet of millions of blacks.

Yesterday the two agricultural Ministers involved in the row with the National Maize Producers' Organisation (Nampo) sharply rebuked farmers who have rejected a Government decimination that the producer price of maize should not be increased this year.

A protest meeting attended by A protest meeting attended by bout 3,000 angry, farmers in lerksdopp yesterday decided to withhold all maize deliveries by



## Farmers are warned on boycott 3 m • From Page 1

own position is in danger."

Mr Sarel Hayward, the white Own Affairs Minister of Agriculture and Water Supplies, said the events of the past week "must never happen again".

He said telegrams and letters of support to the Government were running far in excess of those criticising and calling for its resignation.

He said the extra R100 million which the Cabinet had decided should be given to relieve farmers hit by the drought was meant to assist those who had suffered poor or no harvests, for four years in a row.

It was also designed to keep on the land young farmers who had not had a chance to make a living.

There was little point in increasing the producer price of maize when this would not help the farmers who had poor harvests but would mean extra income for those who had good yields.

Mr Hayward said that, in all, the Government had decided to give farmers an extra R190 million in relief schemes and loans this year.

This had not been budgeted for and would have to be raised

from taxpayers later this year. Earlier, Mr Wentzel said at a Press briefing that the Government was to negotiate with farmers about the restructuring of the pricing and marketing mechanism in the maize industry. The emphasis in future would have to be on a more free-market related system.

Mr Wentzel also revealed that he planned to hold meetings with maize farmers over the next six weeks to explain the Government's motives for not granting an increase in the maize producer price.

He added that the current impasse did not mean a complete breakdown in communications.

"I will meet with as many farmers as possible over the next few weeks and then we must negotiate over the following two to three months for a two-tier marketing system to be introduced before the next season starts."

The two-tier system envisaged is understood to involve farmers being given quotas at guaranteed prices, with any surpluses having to be sold on export markets at whatever prices farmers could get.

Mr Wentzel described the row this week as most unfortunate.

"I try to maintain good rela-tions with all our farmers, including Nampo. If I can get their co-operation then I am prepared to work with them again.

The Government has never had an arrogant attitude to-wards our farmers, especially those who are suffering under difficult circumstances.

into direct confrontation with the Government and could re-sult in a shortage of maize prod-

ucts.

Earlier this week, at a meeting attended by Nampo repre-

to silos to protest against thousands of Government ousands of angry deliv

tributions could Maize farmers were warned bsidies and indirect State con-An estimated 3 000 farmers cked the Markotter Stadium be cut if maize

in Klerksdorp to express their dissatisfaction at the Govern-ment's decision not to increase express their the Govern

take responsibility uffered on maize

P W Botha and Minister of Agricultural Economics and Water. Affairs Mr Greyling Wentzel, was warned "not to play

ipo takes a hard

Colleen Ryan, Pretoria Bureau

stall a consumer shortage

farmers discussions

showed they the way the

The former chairman of the Maize Board, Mr Crawford Von Abo, told the meeting Mr Wentzel had not kept his promise to

allow for a small producer price ports last year. This would vide the extra R 150 million

maize deliveries

All eight producer members the Maize Board should be be given

pleasant in my life'

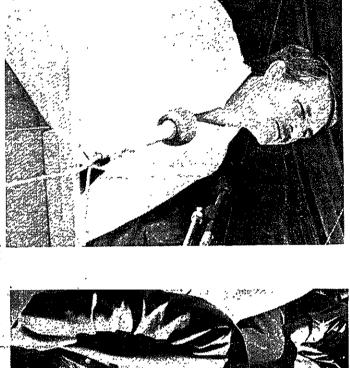
is been warned that with fire. We have Government will

farmers, the Government, farmers, would foot the importorses suffered with the importorses suffered with the importorses of maize and for handling and be storage costs of the Marze on Board.

The Chairman of Nampo, Mrannie de Jager, described his with the State Presimith the State Presimith of the important of



Dr Piet Gous, general manager of Nampo, addres the thousands of farmers that attended this week's meeting





# rmers face

-The Gov-CAPE TOWNernment would have to consider 'drastic action' if farmers persisted in withholding maize deliv-eries, the Minister of Agriculture, Mr Greyling Wentzel, said yesterday.

\* He was reacting to reports that maize farmers attending a mass meeting at Klerksdorp had decided to withhold deliveries

for a week.

He appealed to farmers, of whom I believe the majority have the required responsibility and loyalty towards their country to reject this step'.

He wanted to give the public assurance the Government would use 'its

no did not raree with it begins it it intent to wit Lold the availability of maize from the consumer.

Imports were not envis-aged at this stage as stocks were sufficient.

Mr Wentzel said he would not like to comment on further steps the Government was considering to counter the move as he felt the sharp increases in interest on unpaid debts which farmers stood to suffer as a result, would curb their boycott actions.

#### Back down

A lot/depended on how long the farmers would hold out, but drastic ac-tion will follow if they hold out longer (than stocks last), the minister warned.

Asked whether it was maximum capacity to enpossible the Government sure that consumers did would back down in the not suffer shortages. Commenting on the cott action, he said: 'Not Nampo decision he said at all, sir, not at all. We had not core with it will not back off.'

About 5 000 Nampo. members voted for boycott at a mass rally in Klerksdorp.

This, in turn, will generate tensions which could be particularly sensitive and lead to a worsening of relations with cation chairman Hennie our black communities where maize is a traditional food."

Alerksdorp.

Many farmers have already been withholding maize since Monday in an ad-hoc boycott, and association chairman Hennie de Jager said millers would begin facing shorting the said millers and the said millers are said millers are said millers and the said millers are said millers and the said millers are said millers are

CRIES OF 'SKANDE' **AND EVEN A BLACK POWER** SALUTE AS **ANGRY FARMERS SIGNAL A I** 1EALIE REVOLT

"Stand together"

naid

**5** 

hold back

9

supplies



AND BE COUNTED ... one of the irate farmers airs his views on the "Mealie EVERUMBERS!

STAND UP

THE great Mealie War has been declared amid roars of "skande, skande!".

Defying the State President and Government, 4 000 maize farmers are holding South Africa to ransom politically and economically by withholding supplies of the

"We'll stand or fall togeth-er," is the farmers' solidarity

cry. "Let them eat beef," they

The militant mealie beere, furious at what they regard furious at what they regard the sa a harsh brush-off of their demands by the State President, Mr P W Botha, and the Minister of Agriculture, Mr Greyling Wentzel, were summoned by the National Maize Producers Organisation

(Nampo) to a mass meeting

By CAS St LEGER and ELSABE WESSELS

withholding supplies of the country's staple food for another week.



NABOOMSTRUIT MESSAGE ... short and

in Klerksdorp in the heart of the Free State's grain belt on

fiti-covered bus. "Weg met Greyling Wentzel" was their message. "What must we do? Are we The contingent from Na-boomstruit arrived in a graf-

Friday.
In bakkies and Mercedes the mealie farmers answered the call.

# Rea

"We are reasonable men. We do not throw stones. We do not burn buildings," said Dr Piet Gouws, Nampo general manager, emphasising that the threatened withholding of maize supplies from silos was not a political action.

"Stand up and be counted," he appealed.

"Nobody can hold you to

ransom by taking away your farms."

The boere cast their vote by roaring approval. Every man was on his feet.

Said Mr Crawford von Abo, former Maize Board chairman and Welkom farmer: "Mr. Wentzel won't permit maize farmers to prescribe to him; but then he must foot

he said

in a position to stand for Government interference?," demanded Nampo chairman Mr Hennie de Jager.
"Skande!" was the war cry from 4 000 throats.
One chap got so carried away he gave a black power salute by mistake.

## sonable

"Agriculture has come to the crossroads. The decision you take now will affect your future as farmers," Mr von Abo said.

Mr Boetie Viljoen, Nam-po's deputy chairman, said: "No grain must be deliv-ered."

Some farmers were worried about huge maize stocks piling up on their farms. But all are determined to hold out for a new dispensation.

Threats of Government retribution were shrugged

Frankfort farmer Mr Hans
Pretorius said: "We must become our own bosses and
start our own Maize Board."
Mr Piet Oelofse, of Coligny, saw the Nampo chairman as the equivalent of Poland's solidarity leader Lech Walesa. "The Government's intimidation of the mealle farmers will create chaos,"

farmer replied. were to be controlled. Mr Ben Prinsloo, of Rand-ntein, asked how scabs 'We shoot, son!" a seasoned

tion for subversion or sabotage in terms of the Internal Security Act for their refusal to deliver maize.

At the same time, the Government is to embark on a major campalign to explain to the farming community and the public why the maize price increase demanded by the farmers was turned down. may get the The dramatic face-off between the Government and the maize farmers this week has finally shattered the once cement-hard alliance between farmers and the National Party Government.

By BRIAN POTTINGER
Political Correspondent
DRASTIC cuts in State subsidies to
rebellious maize farmers are among
the steps being considered by the
Government to quell the farmers'
boycott of silos.

Maize

men

And cuts in other State handouts to the fractious farmers could follow if there is not a speedy end to their decision not to send their products to the silos.

Indications are that the farmers may have made themselves liable for prosecu-

First in line for the chop, it is understood, would be the subsidy the Government pays for storage and handling costs.

But Government sources this week were cautioning that, although the situation might look serious, the fact remains that the maize farmers are basically

Other agricultural sectors would also e hit by a producer price increase of naize, and consumers have little sympa-

Within the rank-and-file of the National Party, a lengthy exposition of the Government's stance is being circulated for use in the constituencies.

**Shattered** 

thy for the maize lobby, which has always enjoyed preferential treatment.
The simmering row between the farmers and the Government came to a head on Wednesday when a delegation of maize producers met President Botha in a fiery exchange.

ter Mr Greyling Wentzel.

He warned he would not be swayed by threats of boycotts, and would certainly not back off from the Government decision to reject NAMPO's price-rise de-

achieve their political ends.

The tough line set by the President in his talks with the NAMPO delegation—described as more of a "shouting match"—has been chood by Agriculture Minis-

Government's attempts to dissuade black communities from using boycott action to

JOVt

Tough

It is understood the President is p ticularly incensed at the farmers' do not to boycott delivery of produce to

Os.

The demonstration bodes ill for

Four meetings have been arranged for senior Cabinet members to address maize farmers, and talks will begin soon on a new marketing system — a two-tier system — to stabilise the industry.

Meanwhile, the confidential document being circulated among National Party rank-and-file has set out the broad reasons for the Government's refusal to increase the major price. 

## aize war: Farmers - ARGUS 6/5/85

Staff Reporter

DEFIANT maize farmers are standing by their decision to withhold their crops from the silos in an attempt to get the Government to increase the producer price.

The boycott will go on in the face of Government threats of drastic measures — including the withdrawal of more than R100-million in drought relief — if farmers continue to withhold their maize in protest against a Cabinat decision not protest against a Cabinet decision not to grant any increase this year.

The National Maize Producers' Organisation (Nampo) today strongly denied accusations that a Conservative Party element within its ranks had forced the showdown along with claims that National Party supporting farmers were happy with the sit-

#### GRASSROOTS

Nampo's general manager, Mr. Giel van Zyl, said today the farmers decision to hold back their vital crop stemmed from grassroots dissatisfaction with pricing and other aspects of the regulated industry.

Party politics have nothing to do with it," he said.

The decision to boycott has come from the farmers and the farmers alone. Nampo was initially opposed because it is not a decision one takes lightly.'

Some farmers had started last week to hold back maize and in a groundswell reaction more were likely to follow suit, he said.

"We are not in a position to tell farmers to deliver their maize. We cannot dictate to them — we have to

act on their instructions," Mr van Zyl Nampo's embattled executive met this morning to consider resolutions passed at a stormy meeting of more than 3 000 maize farmers at Klerks-

dorp on Friday.

Farmers decided to hold back their maize for a week until the Minister of Agricultural Economics and Marketing, Mr Greyling Wentzel, agrees to talks with the Nampo executive.

Although Mr Wentzel has promised to talk to as many farmers as possible during the next few weeks he has warned that the Government will not allow itself to be forced to back down.

Mr Van Zyl said Nampo's executive would now try to set up a meeting with Mr Wentzel.

## Laize farmers in breach of Security Act

Political Correspondent 3-Maize (Farmers The

deliberately withhold deliveries of mealies in an attempt to persuade the Government to reverse its decision on the maize producer price are technically in breach of the Internal Security Act.

Legal experts agreed today that in its widest terms Section 54 of the Internal Security Act makes such a boycott action a crime of subversion.

Section 54 (2) of the law says that any person with the intention of ... trying to make the Government of the Republic do something or not do something rupts the provision or distributhe country ... is guilty of subversion and, if convicted, is liable to a jail sentence of up to 20 years.

Economics and Water Affairs, Mr Greyling Wentzel, warned last Friday that if the farmers persisted with their boycott the Government would be forced to the organisation's offices in all eight producer members of take "drastic" measures.

The Government is also unlikely to want to import maize at unnecessary cost when there is local production waiting to be distributed.

... cripples, prejudices or inter-. among maize farmers with al- Friday. legations that both Conservation of foodstuff anywhere in tive Party and Broederbond influences are at work in the maize row.

Both factions are denying this but there are indications The Minister of Agricultural that the CP will try to exploit right-wing feelings among maize farmers to its own advantage.

> The Nampo executive met at over the maize price.

resolutions adopted at a mass more decision-making powers.

Meanwhile a political slang- meeting attended by about view or change a point of view ing match has broken out 3000 farmers in Klerksdorp on

> Among other things, the farmers voted that Nampo should ask the Government to take responsibility for the losses suffered on maize imports last year, a move which would provide an extra R150 million to a small producer price increase.

Farmers also demanded that Bothaville early this morning the shattered Maize Board to consider its next moves in should be reinstated and said the war with the Government urgent attention should be given to restructing the Board It was expected to look at to give producer members

**AGRICULTURE** 

## Flags fly for a maize bonanza in Zimbabwe

ROBIN DREW of The Argus Africa News Service reports from Harare on the success of Zimbabwe's commercial and peasant maize farmers

FLAGS flew, there was a fanfare of trumpets and 500 people sat down to a sumptuous luncheon in the shadow of a R7,75-million bulk grain storage silo complex in the small Zimbabwean town of Chegutu, 100 km West of Harare.

It was a big day for the people of the district. But the opening of the silos built with American and Danish aid was also a big event in that it was symbolic of Zimbabwe's determination to return to its role as a food exporter and to crush the belief that black states are incapable of coping with the basic need to feed their own people.

Last year Zimbabwe was threatened with a shortage of maize. The third year of drought had seen reserves run down and there were fears that poor crops would mean people starving.

Several hundred thousand tons of maize were imported.

In sharp contrast this year Zimbabwe will have a million tons to export even after allowing for 500 000 tons to go to the strategic reserves.

The new bulk silo at Chegutu, therefore, could not have been completed at a more appropriate time.

A delighted Minister of Agriculture, Senator Denis Norman, said that Zimbabwe was poised to break records in maize, tobacco, cotton and coffee production.

The farming community, commercial and communal, had shown it had come out of the drought years fully committed to recovery.

"Not only can we expect the highest yields in Africa," said Mr Norman, "but yields comparable to the highest in the world".

Mr David Miller, the American ambassador whose previous posting was in Tanzania,

said it made him feel super to listen to the marvellous success story in Zimbabwe.

That day has now arrived with Zimbabwe's announcement that it is donating 25 000 tons of maize to Ethiopia.

The Chegutu silo complex will be able to store 68 000 tons of grain and more silos at Norton due to be completed in September will bring the country's bulk storage capacity to 435 000 tons.

In the next 10 years it is planned to more than double that capacity to one million tons at a cost of R80 million.

The saving in grain bags, however, will be considerable. Mr Mike Butler, chairman of the grain committee of the Agricultural Marketing Authority said that this year alone Zimbabwe would have to spend R33 million in foreign currency to import bags.

He said that same share of foreign currency could purchase the total foreign exhchange content for another 15 bulk silos each as big as the Chegutu complex.

About half of the two million tons of maize that will be delivered to grain depots this year will come from peasant farmers whose production has increased dramatically since independence.

Agriculture Minister Norman said a flourishing peasant farming industry was one of the best vehicles for rural development. It would bring stability and prosperity to these areas and help to halt the urban drift with all the modern horrors of overcrowded cities, massive social problems, unemployment and a rising crime rate.

He hoped to see smaller bulk silos erected in many parts of the grain producing areas of the communal lands.

#### Maize deliveries slow in Free State, N-Cape

JOHANNESBURG. — The delivery of maize yesterday to co-operatives in the Transvaal, the Free State and the Northern Cape varied between poor and normal after last week's decision by farmers at a mass meeting at Klerksdorp to stop the delivery of maize to co-operatives for a week.

Co-operative spokesmen pointed out, however, that certain areas had had rain until recently and that farmers were, since the beginning of this month, no longer entitled to a premium for the early delivery of yellow maize.

Only yellow maize with a maximum humidity content of 14 percent is accepted by the Maize Board.—

高度基础的 Men 1941 - 11 1963

maize 'war' BLOEMFONTEIN—By this evening, the first copies of a pamphlet compiled by Nampo giving the facts and figures surrounding a requested increase in the large television of the Nambo ranks had forced a price confron-

ers throughout the country.

In the next few days, thousands of pamphlets will be sent to farmers, and at the same time, Nampo will launch a countrywide advertising campaign in various publications to put their case to the consumers.

Mr Giel van Zyl, head of administration and organisation of Nampo, said from Bothaville last night that this was one of the steps the organisation would be taking this week.

"Mr Hennie de Jager, chairman of Nampo, has been given a mandate to reopen discussions with the Minister of Agriculture on the price issue.

ment in the Nampo ranks had forced a price confrontation with the Government.

"The Nampo constitution states quite clearly that no member of its management may play an active role in politics. If any of our executives become involved in politics, they are obliged to resign.'

At Friday's mass meeting of farmers in Klerksdorp, Nampo was also given a mandate to demand a final policy in regard to the maize industry from the Minister.

Farmers want to know before they invest millions in planting a crop what price they will receive for it in future," Mr van Zyl said.

# Farmers Acade claim 95pc success 3 raise

Staff Reporter

MAIZE farmers are claiming 95-percent success in withholding deliveries of their essential crop to grain silos, according to the National Maize Producers' Organisation, Nampo.

The general manager of the maize producers' organisation, Mr Giel van Zyl, said today that farmers monitoring deliveries at silos had reported no maize deposited at co-operatives in the Eastern and Northern Transvaal yesterday. Only a small number of farmers had made deliveries in the Western Transvaal.

The general manager of the Maize Board, Mr Hennie Nel, confirmed today that some cooperatives had received no deliveries but pointed out that in some areas maize was still too wet to be delivered.

## ABUNDANT

"At the moment we can still meet orders for white maize, but if deliveries drop substantially during this week there is no doubt that we will be in trouble," he said.

There were abundant supplies of yellow maize, which was used for animal feed, he said.

Nampo has also denied allegations that farmers keen on delivering their crops had been intimidated.

# Mealie war: Rebel MPs back in line

By TOS WENTZEL, Political Correspondent

TWO Nationalist MPs who last week dissociated themselves from the Government's decision not to increase the price of maize have changed their minds and now support the decision.

Mr M D Maree, MP for Parys and Mr Willie Lemmer, MP for Schweizer-Reneke, who both represent large numbers of dissatisfied maize farmers, said today that they now accepted the Government's motivation for not increasing the price of maize.

Last week they took the unusual step of publicly dissociating themselves from the Government decision.

At the weekend Mr Lemmer met the Nationalist divisional committee in his constituency. There it was accepted that it had not been possible for the Government to increase the price of maize as it was busy with steps to ensure economic recovery.

### CONFIDENCE

At the meeting a motion of full confidence was passed in President P W Botha, Mr Greyling Wentzel, the Minister of Agricultural Economics, and Mr Lemmer.

Mr Maree said today that he was grateful that a new pricing and marketing structure of the maize industry would be introduced in terms of a Government plan and that extensive drought aid was being granted.

A maize price increase at this stage would have started a chain reaction of higher prices in many other sectors.

Mr Maree denied that any pressure was exerted by the National Party to change his stand of last week.

He had been to see President Botha, who had shown understanding of his position and of the fact that he also had to represent the interests of his voters.

Meanwhile a spokesman for the Department of Agricultural. Economics said today that it was not yet clear whether the maize farmers' threat to withhold supplies was being implemented to any extent.

# Dissident Nat MPs toe the line on maize price

### **Political Staff**

CAPE TOWN—Two Nationalist MPs who last week dissociated themselves from the Government's decision not to increase the maize price have changed their minds.

Mr MD Maree (Parys) and Mr Willie Lemmer (Schweizer-Reneke), who both represent many dissatisfied maize farmers, said today that they now accepted the Government's motives for refusing an in-

At the weekend Mr Lemmer met the NP divisional committee in his constituency. There it was accepted that it had not been possible for the Government to increase the maize price because of the need to ensure economic recovery.

At the same time a motion of full confidence in President Botha; the Minister of Agricultural Economics, Mr Greyling Wentzel; and Mr Lemmer, was passed.

### CHAIN REACTION

Mr Maree said a maize price increase at this stage would have started a chain reaction of higher prices in many other sectors.

He denied that he had been under pressure from

the NP to change his stand of last week.

He had been to see President Botha who had understood that he had to represent the interests of his constituents.

A spokesman for the Department of Agricultural Economics said today that it was not yet clear whether the maize farmers' threat to withold supplies was being implemented to any extent.

Maize stocks on farms in the Free State and the Transvaal were very wet at present after late rains and this could lead to some farmers not delivering to the co-operatives.

the co-operatives.

Mr Wentzel will start a series of meetings with farmers in different parts of the country on Thursday when he will speak at Dundee.

He will explain drought relief measures and the maize price decision.

# mpo hit f with pamphlet

BLOEMFONTEIN.—The National Maize Producers' Organization will distribute thousands of pamphlets to the country's farmers in the next few days calling for an increase in the producer price of maize, a Nampo spokeswoman said yesterday.

Distribution of the pamphlets, which give facts and figures asking an increase, was to begin last night. Nampo is also to launch a country-wide advertising campaign to put its case to consumers.

Mr Giel van Zyl, head of administration and organization at Nampo, said in Bothaville on Monday this was one of the steps Nampo would take this week. "Mr Hennie de Jager, chairman of Nampo, has been given a mandate to reopen discussions with the Minister of Agriculture (Mr Greyling Wentzel).

"Meanwhile, farmers are continuing to hold back deliveries of their crops," he said.

He rejected claims that a Conservative Party element in the Nampo ranks had forced a price confrontation with the government. — Sapa

Molize By Collen Ryan, Pretoria Bureau

, ment. ducers' Organisation (Nampo) is preparing to relax its boycott and begin negotiations with the Govern-As maize adopties dwindle, the National Maize Pro-

ter of Agricultural Economics and Water Affairs, Mr Greyling Wentzel, to call off a series of meetings with farmers at which he was to have explained the Government's position. The first of these was to have its moral victory over the Government. The solidarialso planned a meeting to start two hours before been held tomorrow in Dundee where Nampo had ty among maize farmers this week forced the Minis-Agricultural sources say Nampo is satisfied with

ing of maize was to end. declined to comment on speculation that withholddecide on a new course of action but a spokesman Mr Wentzel's. A Nampo executive meeting will be held today to

цy. to force the Government to reform the maize indus-Sources say that Nampo will use its strong position

# OTHER CONCESSIONS

maize. Although Nampo has lost its battle for a price. Mr Wentzel said today that he would be negotiating increase, it is pushing for other Government concess with the chairman of Nampo, Mr. Hennie de Jager, ment's decision not to increase the producer's price of sions including the reinstatement of the eight producer members of the Maize Board and the restruc-The maize dispute was sparked by the Govern-

creased powers. turing of the board to give producer members in الإم وترابط

ports that a pamphlet war is about to break out between the National Party and Nampo Nampo is ready to distribute thousands of pam-From Cape Town, The Star's political staff re-

producer price of maize. phlets to maize farmers calling for an increase in the

"about an agenda for talks but that these could take The National Party is ready to retaliate with up to 20 000 pamphlets which will point out that maize farmers were asking for an excessive 23 percent inplace only after the boycott had ended. crease this year after a 28 percent increase last year.

# Maize farmers prepare to relax boycott

PRETORIA.— As maize stocks continue to dwindle, the National Maize Producers' Organisation (Nampo) is preparing to relax its boycott and begin negotiations with the Government.

Agricultural sources say Nampo is satisfied with its "moral victory" over the Government. The solidarity among maize farmers this week forced the Minister of Agricultural Economics and Water Affairs, Mr Greyling Wentzel, to call off a series of meetings with farmers to explain the Government's position.

## NEW COURSE

A Nampo executive meeting will be held today to decide on a new course of action. A Nampo spokesman today declined to comment on speculation that withholding of maize was to

The Maize Board is experiencing a shortage of white maize and orders to millers cannot be filled.

Sources say Nampo will use its strong position in negotia-tions to force the Government to reform the maize industry.

### LOST BATTLE

The maize dispute was sparked off by the Government's decision not to increase the producers' price of maize. Although Nampo has lost its battle for a price increase, it is pushing for other Government . concessions.

Its demands include the reinstatement of the eight producer members of the Maize Board and the restructuring of the board to give producer members more decision-mak-ing powers.

# Maize farmers to meet Wentzel as boycott ends

# **Political Correspondent**

THE resistance of rebellious maize farmers has crumbled in the face of the Government's determination not to grant them a substantial price increase and they have abandoned their boycott.

Today they will confer with the Minister of Agricultural Economics, Mr Greyling Wentzel, in Pretoria.

After President PW Botha last week turned down their re-

quest for a 23 percent increase in the producer price of maize, the farmers decided at a protest rally that they would withhold maize supplies and stop deliveries to the co-operatives.

All the producer members of the Maize Board also resigned.

There were allegations of threats against farmers who did deliver.

Mr Wentzel has firmly stated that, as long as the boycott continued, he would not talk to the farmers.

As the dispute developed

there were indications of strong public support for the Government's stand and economists praised Mr Botha's firmness.

Now there has been a sudden announcement that the maize farmers have abaondoned the boycott and that a delegation of the National Maize Producers' Organisation (Nampo) will meet Mr Wentzel today.

Today's negotiations will not be about a new price for maize as the Government has indicated that it will not change its mind. Instead, the Minister and the Nampo representatives will negotiate about a Government plan to restructure the pricing and marketing mechanism in the maize industry.

A two-tier marketing system is to be introduced before the next season starts.

It will involve farmers being given quotas at guaranteed prices with any surpluses having to be sold on the export markets at whatever the farmer can get for them.

# Maize farmers end boyco

Pretoria Bureau

Maize farmers and the Government have declared a truce and will begin discussions today on a possible new course for the maize industry.

The National Maize Producers Organisation (Nampo), headed by chairman Mr Hennie de Jager, will meet the Minister of Agricultural Economics and Water Affairs, Mr Greyling Wentzel, in Pretoria to decide on an agenda for talks.

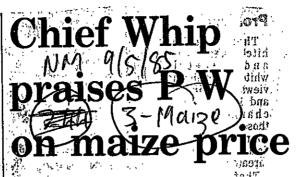
The meeting comes after yesterday's announcement by Nampo that the maize boycott had ended and that farmers had been in-

structed to resume deliveries to silos from today.

Nampo's general manager Dr Piet Gous said today that his organisation's action against the Government had been highly successful. He dismissed suggestions that the boycott had been called off because of a division in the farmers' ranks.

We had 90 percent of the maize farmers behind us. The boycott was ended because we did not want to antagonise consumers," he

Some analysts have claimed that there was considerable opposition from National Party member farmers to Nampo's militant



# African Affairs Correspondent

ULUNDI—The Chief Whip of the KwaZulu Legislative Assembly and Member for Enseleni, Mr Simon Conco, has praised the 'courage' of President Botha for refus-ing to allow an increase in the producers' price of maize.

Speaking during a snap debate in the Assembly yesterday, Mr Conco said that, on the eve of the Harrismith provincial by-election, Mr Botha had taken a calculated risk to incur the anger of his voters,

He said the President ought to withdraw the subsi-dies given to those farmers who were now hoarding maize in retaliation.

They should not get relief from his coffers. This is our money, Mr Conco said.

God be with the State President. Give him strength to deal with these "political delinquents" who "play marbles" with us.

Mr Conco said that, if by any misfortune, the Conservative Party came to power in South Africa and gave black people the treatment it had promised, the country would be reduced to ashes.

try would be reduced to ashes. He said Mr Botha had heeded repeated requests from the KwaZulu Assembly that the price of maize should not be increased.

The black people had contributed to the stand taken by the President by consuming 30 percent less maize products because of periodic price increases.

Mr Conco said the various control boards in South Africa were institutions of slavery

# Coverand Named Louis Maise War peace talks

### Mercury Reporter

MAIZE war peace talks have been scheduled between the Government and officials of the National Maize Producers' Organisation in Pretoria today and rebellious farmers have been asked by their representatives to resume maize deliveries.

The secretary of Nampo, Mr Tobie Lombard, indicated last night that the talks were a compromise and his organisation would enter them in a spirit of co-operation.

Farmers had claimed solid support for their refusal to deliver maize supplies to the Maize Board, but political circles in Cape Town indicated yesterday that this might not be the case

# 'Still upset'

Indeed, it is understood that Nampo had been secrelly doubtful about the surger for the boycott, since there were about 31 000 deliverers to Maize Board agents and only 4700 Nampo members.

Many maize farmers are known to have supported the Government's stand, and Government sources believe farmers have been seriously divided over the issue.

But Mr Lombard said last night that farmers were still upset by the way the whole situation had been handled by the Government, although they would try to find a

peaceful and responsible solution.

'I cannot predict, however, what already angry and volatile farmers will do if the outcome is unfavourable.'

Mr Lombard claimed that the boycott on maize deliveries had been joined by the vast majority of farmers.

In a statement released yesterday, Mr Hennie de Jager, chairman of Nampo, said the appeal for a resumption of deliveries had been made because the Minister of Agriculture, Mr Greyling Wentzel, had agreed to attend today's talks, which would be aimed at solving 'specific problem areas in the industry, with special emphasis on clear guidelines for the

seasons ahead'.

Among the items to be discussed would be ways to restructure the present maize marketing system, implementation of a two-market system before this year's planting season and reappointment of producer representatives on the Maize Board who had resigned in protest against the announced price structures.

While Mr de Jager praised the solidarity of producers, he warned that further delays in deliveries would disrupt the market seriously.

Mr AP Keeve, of the Scheepersnek Farmers' Association in Northern Natal and a Nampo official, said last night that Natal farmers had already decided to go ahead with deliveries, Nampo CT.
calls off
maize [3mmia]
boycott

**Political Staff** 

THE National Maize Producers' Organization has cut short its boycott and instructed farmers to carry on deliveries to cooperatives from today.

The instruction was relayed to maize farmers in a short statement from Bothaville yesterday afternoon.

Nampo secretary Mr Tobie Lombaard said the organization's executive would meet the Minister of Agricultural Economics, Mr Greyling Wentzel, in Pretoria this morning.

It is understood that neither side will go into the meeting with specific offers or counter-offers and that an attempt will be made to repair some of the bridges that were blown up in last week's showdown between the government and Nampo.

Mr Lombaard would say only that there were "signs of progress".

The minister also issued a statement yesterday reassuring consumers that there would be no maize shortage at current rates of delivery.

The boycott was initiated at a mass meeting of farmers in Klerksdorp last Friday after a stormy meeting between Nampo leaders and the State President, Mr P W Botha, in Cape Town the previous night.

### Serious

However, farmers seem to have realized that an all-out fight with the government would have serious financial implications for individual farmers.

Mr Botha has said he will not reverse his decision to hold the producer price at last year's level of R218/ton.

It is also understood that Nampo may be feeting somewhat doubtful about the depth of support it has in the maize farming community. There are, it is understood, about 31 000 deliverers to Maize Board agents, and only 4 700 Nampo members.

The government appears to have won this round of the most serious challenge that it has faced from this historically vital element of its constituency since the Conservative - Party broke away in 1982.

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# Govt 'no CAPE TIME 10/5/85 TO Maize Board 8

## **Political Staff**

THE Minister of Agricultural Economics and Water Affairs, Mr Greyling Wentzel, has refused to reappoint the eight members of the Maize Board who resigned last week.

After yesterday's meeting between the government and the National Maize Producers' Association (Nampo), the strained relations between the two slumped further. However, it was agreed that further consultations would be held.

The impasse began last week when the government refused to put up the producer price of maize.

The entire Maize Board resigned in protest against this action.

# 'Not possible'

In a statement issued last night, Mr Wentzel said the executive of Nampo had requested that the same members of the board who had resigned should be reappointed.

He said this was not possible and that "the producer representatives concerned resigned because the producer prices fixed for maize and grain sorghum for the 1985/6 season, the circumstances surrounding the price fixation and the method of price fixation

were unacceptable to them".

Mr Wentzel added that where a control board had to take decisions relating to the administration of price arrangements for the 1985/6 season and related matters "it is preferable that these functions in the circumstances should be carried out by a board on which new producer representatives serve".

## Changes

He also said that an amendment to the present marketing arrangements for maize were under consideration and would probably be finalized by the end of September.

This, he said, could also involve changes to the composition of the Maize Board and it was probable that the appointment of members to the board would be reconsidered at this stage.

Nampo rejected an offer by the minister in terms of which they would submit the names of four members of the executive other than those who had resigned recently, two of whom he would appoint to the Maize Board.

The statement added that further talks between the two parties would be arranged later.

# Maize men say: 'We're not unhappy'

The National Maize Producers' Organisation (Nampo) says it is not unhappy with the outcome of talks in Pretoria yesterday with the Minister of Agricultural Economics and Water Affairs, Mr Greyling Wentzel.

Pretoria Bureau

It adds that the Minister did not let the organisation go away empty-handed.

Organisation chairman Mr Hennie de Jager said the talks had been conducted in a good spirit and they were hopeful about future negotiations.

He added that the recent maize boycott, now ended, effectively showed the Minister that farmers were unhappy.

### PLEASED

Mr de Jager said his organisation was pleased with the Minister's announcement of a change in regulations governing maize marketing, to be finalised by the end of September, and his concession of possible change in the Maize Board's composition.

However, he said, he deplored the Minister's refusal to reinstate the eight producer members who resigned from the Maize Board recently during a row over the fixing of the maize price for 1985/86.

Mr. de Jager's organisation held long discussions with the Minister yesterday and is understood to have asked for radical changes to be made in the Maize Board's structure and function.

The Minister said after the meeting that although he had refused to reinstate the eight producer members, he had offered to appoint two of the organisation's executive members to the Maize Board provided they were not among the eight who had resigned.

However, he added, the organisation had refused to accept this offer

MAIZE WAR

# 3 many

# Stand and deliver

If maize farmers believe they can successfully blackmail government into submission through their delivery boycott of co-op silos, they could be in for a surprise.

It transpires that stocks will not run out "within four days," as has been claimed. Indeed, the latest count suggests that the country has sufficient grain on hand to last up to two months.

Furthermore, some farmers, already under threat of insolvency, realise it would be economic suicide to cut off their income merely to prove a point. Many are thus defying the National Maize Producers Organisation (Nampo) boycott and delivering as usual.

It is also being brought home to some that the chances of a further government bail-out are now slim. The recent cut in the maize "marginal costs" subsidy to only R100m which increased the consumer price by 10%—has reinforced that view.

For the boycotters, interest charges on outstanding production cost credits with coops are rising daily, while valuable crops are left on the land to protest government's "no price hike" decision.

Politically speaking, there is also increasing evidence that Nampo members supporting the National Party are contesting the "political" nature of Nampo's protest. Some farmers are saying privately that elements in Nampo are using the maize issue to further Conservative Party aims.

Concerning stocks, Maize Board (MB) GM Hennie Nel says the white maize in hand will last at least five weeks. Explains Nel: "SA maize consumption is some 550 000 t/month, of which 350 000 t is white maize. Existing white maize stocks at mills countrywide amount to about 130 000 t, with a further 300 000 t of white and yellow now in various pipelines to the mills."

This appears to contradict his statement last week that SA had enough white maize for only "the next four days."

Nel says that statement referred only to the MB's unsold maize, and did not include the 430 000 t at the mills or already on the way. Thus, with total stocks at this level, the position is not yet critical.

Nel says yellow maize will last two months. This follows the Agriculture Department's "early delivery" premium offer to producers. This offer was recently cancelled because sufficient yellow maize had been received to cope with the demand.

It seems likely that government, expecting problems after its decision not to increase maize prices, hedged its bets by ensuring sufficient short-term maize stocks.

Once these start running out, government has an import option. Apart from trusted US yellow maize imports, Zimbabwe will soon harvest thousands of tons for export. It would be ironical for Nampo to find itself supporting Zimbabwe's maize industry at the expense of SA's.

Nel says certain mills may run out of maize stocks soon because deliveries have virtually stopped in the past seven to 10 days.

"The quantities of maize delivered by farmers during the next week or two will give a clearer indication whether extraordinary steps will be necessary to meet the demand for both white and yellow maize," says Nel.

Perhaps wisely, he refuses to give details of these "extraordinary" options. However, he leaves no doubt that government is able to maak 'n plan. Whether that plan will be needed, the next few weeks will tell.

## **COAL EXPORTS**

# **Bottlenecks loom**

Coal exporters are concerned. They say the Richards Bay Coal Terminal (RBCT) urgently needs to be expanded if the industry is to cope with 1988's projected increase in

exports.

The terminal is set to reach full targeted-capacity of 44 Mt a year by 1987. But thereafter there is every prospect of increasing the figure and unless work on expansion starts soon, the port will not have the capacity to handle the business.

The issue was raised in 1982 with the advent of government's fourth export phase. Owing to a revised estimate of coal reserves from 1978's 25 billion tons to 52 billion tons, additional authorities were granted to raise potential coal exports from the 1978 estimate of 44 Mt a year to an eventual 84 Mt a year.

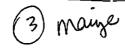
However, the authorities were granted not only to existing RBCT users, but also to "newcomers" who now need to use the RBCT facilities, reputedly the most efficient in the world.

Negotiations between the parties finally started a year ago. So far the RBCT has been totally financed by its present users who also initiated it and in the process, helped to make coal SA's largest export after gold.

Before the RBCT opened in 1976, coal exports peaked at 2,7 Mt a year. Now well over 30 Mt a year leaves SA, the bulk through the RBCT. SA's share of the world steam coal trade increased from less than 4%

ON THE MOVE?  Coal export allocations awarded to date (million tonnes)  Port:								
	Phase: Effective From:	Current	Current	IIA 1980	   1988	IVA +1990	Coal +1990	Total
<b>∭</b>	Trans Natal	_	_	1,4	6,1	4,0		11,5
<b>****</b>	Amcoal	0.324	-	3,5	3,5	4.0	j —	11,324
‱,	TCOA	1 –	_	11,4	(1,4)	1,0	i	11.0
****	TC Lands	_	_		2,5	3,5	1 —	6,0
***	-Plus, Welgedacht	0,237	-	1,0	0,15	—	0,2	1,587
***	:Wrtbank	. –	-		l . =	1,0		1,0
888	Shell	-	_	4,2	1,3	1,0	-	6,5
<b>****</b>	BP .		-	1,4	4,1	0,5	1 -	6,0
****	Kangra	0,688	_	1,4	0,45	0,55	1	3,088
888	Total ,	_	-	1,4	1,1	0.5	<u> </u>	3,0
333	GFSA	_	-	_	_	2,0	1 —	2,0
<b>3334</b>	Icodev	_	_	-	1 -	2,0	1	20
<b>****</b>	ig	l <del></del>		-	-	1,5	_	1,5
888 B	D and H Coal ,	0,325	0,3		l . <del>-</del>	0,375	0,3	13
3333 <b>3</b>	Duiker	0,126	_	0,3	0,2	0,5	_	1,126
<b>****</b>	Tselentis	0,3	_	_	_	0,45	0,3	1,05
<b></b>	Grinaker/Des Spar	0,5	-		_	0,35	0,15	1,0
883T	Anglovaal	l	-	-		1,0		1,0
***	Rand London	0,4	-	-	_	0,35	0,25	1.0
888 I	Mining Corp.	Į.		_	_	l	0,75	0,75
7877	Messina	_	0,18	-	-	0,5	_	0,68
888XI	McAlpine	i –	-	_	-	0,5	-	0.5
****	Clydesdale	-		_	_	0,5	-	0,5 0.5
333 I	Concor/Carolina	-	0,24	_	_	0,26	l . <del></del>	
***	Indumen:	. –	_	_	_	0,3	0,15	0,45 0.45
****	Severin Minerals	-	_	_	-	0,3	0,15	0,45
***	Others	_	0,24	_	_	0,3 1,05	0,15	3,040
3333		_	1	-	-	1	1,75	I 1
***	TOTAL	2,90	0,96	26.0	18,0	28,285	4,15	80,295
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	Source Ed Hern, Rudolph							

# Out of the maize



It's been a momentous week in agriculture. There can be no returning now to the structures of control that have for so long inhibited the development of freer markets in farm produce. Farmers must learn to live under a new and harsher regime.

Agriculture Minister Greyling Wentzel has spelt it out: the existing fixed price, one-channel maize marketing system is on its way out. However, it remains to be seen what will take its place. For example, whether we will get a quota and two-market system as propagated by Nampo, or a general movement towards freer marketing.

But far-ranging changes in agriculture are now assured. The Marketing Council's investigation into the control board system will P W Botha's public rebuff of the maize lobby's price hike demand signals an end to Pretoria's traditional cosy relationship with the powerful agricultural lobby.

probably be speeded up, particularly now that the Botha administration has so publicly focused its attention on agriculture. Control board structures have often been criticised for being administratively wasteful and costly to the consumer, as well as being out of touch with market realities. That could change.

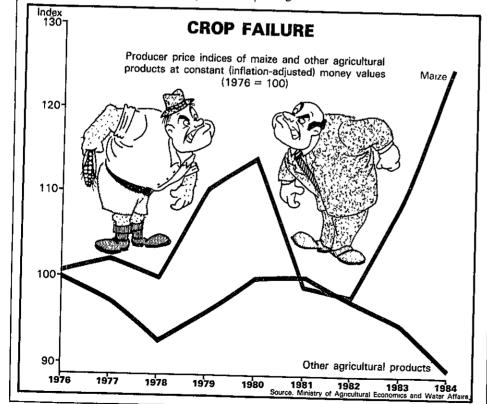
A new tax structure for farmers can also be expected, enabling them to invest their profits from good years. This should induce greater financial self-sufficiency — and less dependence on State handouts.

Another possible area for investigation is the massive agricultural co-op movement with its R10 billion a year turnover — and remarkably little public scrutiny of its financial management. The increasing financing role of the co-ops is demonstrated by the fact that farm debts to co-ops mushroomed from R113,4m in 1970 to R1,78 billion in 1983 — that is, from 8% of total agricultural debt to 24%. In the process, many farmers have become virtual prisoners of their local co-ops. In addition, the co-ops also act as agents for the various control boards — so a web of power and control has been cast over many farmers.

Huge modern office complexes in platteland towns are evidence of the prosperity that has been created for co-op managements. Then there are the housing and car perks made possible by massive cash flows from the Land Bank, via the co-ops, to the farmer — and back again.

Against this background, the significance of government's action can be properly assessed. Ideally, a new dispensation for agriculture must benefit the economy, the consumer, and the farming sector itself (see page 38). For by moving towards more market-related prices, markets will expand, debts will decrease, and efficiency will determine financial survival.

Meanwhile, for the first time in its existence, Nampo has been turned down; and the upshot is that the "maize war" is degenerating into political sniping. The truth is that the threat to boycott maize deliveries to silos for a week could well explode in farmers' faces. There are enough white maize supplies in the pipeline for at least four to five weeks' consumption, while yellow maize stocks are even better.



(3) maise

# LET THE BOYCOTT RIP

It's a pity that farmers have threatened to hold supplies back from the market for one week only. A continuing boycott could well turn out to be the best thing they could do—for themselves, consumers and the country. If sincere and successfully executed, a boycott could once and for all have the effect of moving SA farming to a free-market system.

A successful boycott would abolish the "producer maize price." Millers would buy from three sources: SA farmers who are too cash-strapped not to sell; farmers who boycott the boycott; and foreign suppliers. The price of maize would be set by the market, and that would depoliticise the issue — what could farmers boycott then? It would, in short, be far more devastating than Pretoria withdrawing various farm subsidies in response to the boycott.

The historical precedent of exposing farmers to free market, or world prices, is encouraging. Britain did it after the Napoleonic wars, and those affected said it would bring ruin. In hindsight, many say the move laid the foundations for the prosperity of Victorian England.

Farming is an economic sector quite suited to free markets. The bigger the

risk, the bigger the reward (or loss)—and a freer market in farming could well give farmers more certainty than they ever thought possible. They could, for example, sell next year's production at a predetermined price on futures markets. Such action gives a greater degree of certainty of income relative to costs than is attainable in almost any other form of economic endeavour.

In the US, farmers are afforded a great degree of protection — but not against changes in market prices. The latter risk is carried by the farmer, who, by referring to such prices, decides what crops to grow and in what quantity. US farm prices are, in effect, prices set by the state of supply and demand in the world.

President Ronald Reagan's plan to withdraw \$12 billion of farm support has led to estimates that the price for a bushel of corn will fall from \$4 now to \$2 by 1990. SA's farm support is in the nature of political price-propping by guaranteed fixed or minimum levels — the worst form of price intervention. To survive, US farmers have to be efficient, flexible, and responsive to consumer demands. Why not here?

Since 1945, most of the world's rich

countries, by giving farmers irresistible incentives, have encouraged overproduction. The result is that 24m farmers in rich countries produce 25% of the world's food and 75% of food exports. They also produce mountains and lakes of surpluses; yet most of the world cannot afford enough to eat.

SA, like Europe, has surpluses and produce prices that are well above world prices. So arguments for the "strategic value" of farm produce rest on shaky foundations. There are many countries which export some products and import others, but import more food than they export. It is not necessarily good to be a food exporter per se. Those countries with the highest living standards in the world (bar the US) are all net importers of food — from Saudi Arabia and Switzerland to Sweden and Japan.

Being a net exporter or importer of any traded goods should be determined by market forces alone. Millers should be allowed to buy maize where they can find the best price. Farmers will survive. They are, after all, rugged individuals — and free markets should present a minimal threat to the continued well-being of the efficient.

It seems Nampo was caught flat-footed by the price freeze and that it has misjudged its general support base. Press reports on the organisation's Conservative Party (CP) sympathies are not helping a body that has always protested its "non-political" nature.

Within the larger agricultural lobby Nampo is also out on a limb — its stridency has long been frowned upon by more conservative bodies such as the SA Agricultural Union (SAAU). The powerful meat industry is also set against Nampo's continuous requests for ever-higher maize prices, and there is a widespread feeling that the body's stance is harmful to agriculture as a whole. And producers of alternative crops are licking their lips in anticipation of taking over market share from the maize growers. So beneath the surface there is really no "united maize lobby," or even widespread support for Nampo's actions.

On Monday, Beeld quoted National Party (NP) members of Nampo to the effect that they are disenchanted with the body's CP leanings, and this could well herald the demise of its fragmenting power-base. Government's veiled threats to reduce subsidies on farm debts — as well as on production and carry-over financing — could also serve to concentrate the minds of wavering Nampo supporters. The boycott is likely to end with a whimper.

Farmers are therefore likely to be forced to accept the reality of government's freeze. The alternative could spell effective suicide,

since interest burdens on unpaid production credits with co-ops are increasing daily with the non-delivery of maize.

Government also has the option of resuming yellow maize imports — another way of proving that it is not a captive of Nampo's threats.

The NP's chief information officer, Chris Rencken, has spoken plainly about this: "No government can allow itself to be blackmailed — whether by Ted Kennedy, rioters in the streets or maize farmers." Rencken added that it is government's duty to act in the interests of the whole country and not of any special interest group. Furthermore: "All subsidisation — whether social or agricultural — must be within the country's capabilities."

Government regarded the farmers' price hike requests as unreasonable. According to Rencken, "The net producer price of maize over the past two years increased by some 27,6%, while average producer prices for the rest of agriculture in fact decreased by some 8,1% over the same period." During the same period, the net producer price of wheat dropped by 13,3%.

It has been shown that the maize price hike request was based on doubtful statistics. Latest official Department of Agricultural Economics and Marketing figures show that the average cost input figure for maize production is around R211/t, compared with Nampo's rejected R270/t. And a price hike would only have benefited those farmers

with good crops.

A sharp boost in the maize price, on top of last year's exorbitant increase, would have helped to price maize even further out of the local market. Total grain consumption dropped by some 1 Mt last year. So government's decision was in the industry's long-term interests. Maize has lost its profitable export market, while local consumers are increasingly looking to alternatives like sorghum, wheat and soya.

Government has crossed its Rubicon and cannot now retreat from the courageous stand it has taken in the face of intensive rightwing pressure. Perhaps last Thursday's Harrismith by-election result was just the proof needed that even rural voters in a maize-producing constituency will not automatically be stampeded by the rightwing.

Meanwhile, it should be noted that government's own parlous financial situation limited its consumer price subsidy to R100m—against an expected R250m—so forcing a 10% increase in the retail price. Had this been added to Nampo's demand for R270/t, the maize price would have risen astronomically.

Government therefore had no choice — it had to grasp the nettle or be publicly seen to give in to exorbitant demands. This in turn would have left it open to even more demands and pressures from a farming community accustomed to "special" treatment.

So: well done, and let's have more of the same.

sunrise news\_

# 3-Mai30

by Bruce Cameron, **Political Staff** 

CAPE TOWN — The Government's firm handling of maize farmers, who are part of the traditional grassroots support of the National Party, is surprising at first glance.

It was the farmers who swung the vote in 1948 to give the National Party its victory. Since then they have been well rewarded, with the Government going to great lengths to ensure their wellbeing and continued support.

In 1948 the country areas virtually controlled the Government of South Africa. Most of lie seats were rural, and the loading in terms of the constitution could be as much as 60 percent more than in a city seat.

In 1948, and again in 1953, the United Party won the majority if the votes but failed to win a majority in Parliament. In 1948 he National Party and the Afrianer Party won a combined 79 seats against the 65 for the Unitd Party with 100 000 fewer

The voters in the rural areas ave tended to be more conserative than city dwellers, and ine Conservative Party is atemnting to repeat history by tarting from a base in the rural -- ēās.

overwhelming the strength of the rural areas has cen slowly eroded over the cars. Not only has the ratio in avour of the country areas dropped to 1:1,24, but the num-

# How the provinces cast their votes

The table below reflects the approximate number of voters in rural constituencies and each province, indicating the average loading or deloading in each case.

			Average
No of sea	ate	Voters	votes
140 01 964	ais	7 00012	Per seat
CADE			
CAPE:	00	292 884	12 734
Rural	23		16 824
Urban	32	538 359	15 113
Total	55	831 243	19 119
NATAL:			4- 004
Rural	6	90 127	15 021
Urban	14	251 170	17 941
Total	20	341 297	17 064
FREE STA	TE.		
		134 963	14 996
Rural	9	95 268	19 054
Urban	5		16 445
Total	14	230 231	10 440
TRANSVA	AL:		
Rural	20	379 793	18 990
Urban	56	1 167 685	20 851
Total	76	1 547 478	20 361
)	••		
,	т.		
NATIONA		897 767	15 479
Rural	58	2 052 482	19 182
Urban	107		17 880
Total	165	2 950 249	11 000

Walvis Bay, which has only 4603 voters and is considered to be part of the Cape Province, has not been included in the above table because it is an obvious anomaly and is dealt with as a separate case in the Constitution.

significantly to slightly more the Cape with 1:1,32. than half the number of urban seats.

The big loadings are now most noticeable in the Free

ber of rural seats has dropped State with a ratio of 1:1,27 and

The disparity is now greater in provincial terms.

The reason for this has been the enormous growth of popula-

tion in the cities caused by the drift from the rural areas and rising immigration.

The power base of the National Party is now in the urban and peri-urban areas, with most of its MPs representing urban voters. In making its decisions, the NP must now give more weight to this lobby than to the agricultural lobby.

This is not necessarily the only factor in the Government's refusal to budge on the maize price - but it must have played a part.

back to the National Convention

The reason for the loading in favour of the rural areas goes

of 1908.

The architects of the Union of South Africa followed the trend in many democratic countries in writing the loading into the constitution.

The motivation for this was the poor communication networks of the times and the long distances that voters and their public representatives had to cover.

Voting loads are worked out by delimitation commissions within the parameters of the constitution.

Commissions have to take various circumstances into account when deciding the boundaries of constituencies. These include community interests, density of population and geographical features.

They can then increase or even reduce the number of voters by 15 percent. In cases where a constituency is larger than 25 000 sq km, the commission may drop the loading by 30 percent.

Surprisingly these stipulations were written into the Republic

constitution and again into the new tricameral constitution.

With the growth of the Conservative Party, National Party representatives are likely to present even fewer arguments in favour of loading rural constituencies at the next delimitation - which will sit between next year and 1989.

Mr Peter Soal MP (PFP, Johannesburg North) recently asked a question in Parliament about the number of voters in

each constituency. The replies given by Minister of Home Affairs, Mr FW de Klerk, revealed a major dis-

crepancy. The Transvaal was under-represented by 11 seats it should have 87 seats in the House of Assembly instead of

the present 76.

By the same token the Cape was over-represented by nine seats, while Natal and the Free State were each over-represented by one seat.

In terms of the constitution, the number of voters in relation to the number of seats in each province should be the same.

But shortly before the last delimitation in 1980, the Government put through legislation freezing the provincial allocations of seats for 10 years.

In an invterview, Mr Soal said that it was totally unfair that there should now be any loading, whether between provinces or on an urban/rural basis.

"How can anyone justify a situation where one person's vote is worth more than another person's? The reasons for this have long since gone," he said.

He added that a 15 percent margin either way was far too generous.

By Ciaran Ryan

By Ciaran Ryan
THE Government's slap in
the face for maize producers
may moderate demands for
price increases from other
agricultural control boards.
A wheat price increase of
about 5% may be conceded
by the Government. Last
year's increase of 8,7%
brought the price of Grade A
wheat to R299 a ton.
The general manager of
the wheat board, Dennis van
Aarde, says producers have
traditionally been modest in
demands for price increases:

three years ago the area planted to maize has declined by about 10%.

Threats by maize farmers to stop deliveries of grain to the co-operatives are not to be taken seriously, say observers,

Economists say the figure ignores grain at the millers.
Total farm debt is estimated at Ri0-billion. Withholding supplies of maize from the co-operatives will increase farmers' debt burden.
Farmers growing maize on marginal land will be most severely hit. A South African Agricultural Union report indicates that 30% of grain farmers are in serious financial trouble.

Jacques Basson manager The genera.

the wheat board, Demandarde, says producers have traditionally been modest in demands for price increases:

"We take into consideration the general economic climate and current overseas prices when asking for an increase."

The Government appears to have become irritated by extravagant demands by maize farmers who wanted a maize farmers are expected to Farmers are expected to repayments on their debts, but not the capital repayments."

Creating the farmers of farmers arginal land was severely hit. A South Afrom Agricultural Union report indicates that 30% of grain farmers are in serious financial trouble.

Jacques Basson, manager of retail advisory services at Trust Bank, says. They may be able to meet the interest repayments on their debts, but not the capital repayments."

entzel as to choose any 8 from 16 in maize pool

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By GERALD REILLY

THE Maize Board is still without a quorum after the resignation of eight producer members in protest against this season's price freeze.

However, the National Maize Producers' Organisation (Nampo) has submitted a list of 16 names of producers to Minister of Agriculture Greyling Wentzel which includes those of the resigned members.

He has made it clear he has no intention of re-appointing the eight

rebel members.

After a meeting with the Nampo executive last week, Wentzel said the eight had resigned because the price fix and the method of price fixing were unaceptable to them.

Control boards, he said, would be making decisions on administered price arrangements for the 1985/86 season and it was preferable that this function should be carried out by a board on which new producer rep-

resentatives served.

Wentzel said amendments to marketing arrangements — including the two-market system — were being urgently considered and would probably be completed by October.

These amendments could include the companies the companies of the companies of

changes in the composition of the

Maize Board.

on international markets — even though the weak rand should give manufacturers a price advantage.

Now they cannot even compete in SA where they are losing sales to cheap imports. As a result, a number of manufacturers have closed their doors, and others are retrenching or working short time.

Officials of the SA Federation of Footwear Manufacturers (FFM) say the only way to restore profitability to the industry is to reduce the price of inputs. Says one source: "Government will have to act soon or there will be no footwear industry left in SA."

One suggestion is that government should force local suppliers to drop their prices to manufacturers and pay direct subsidies to the industries it wants to protect. Another is that it should increase the duties on certain grades of landed footwear.

FFM president Sam Davidson notes that

in January government did grant an increase in formula duties on canvas lace-up shoes and the bottom end of the leather sole market. But soaring local inflation has already eroded the benefits.

Davidson contends manufacturers' only option is to apply for a further duty increase covering a bigger range of shoes. But he is not pinning his hopes on a quick decision. The last application lay on the table for four years before government acted.

**GREYLING WENTZEL** 

# Politics and the maize price



Agriculture Minister Greyling Wentzel faced probably the most hectic few days of his life with the country's maize farmers in revolt over government's refusal to raise the producer

price. In this interview, Wentzel puts government's case.

FM: What led to government's decision? Did you disagree with Nampo's assessment of production costs?

Wentzel: The net producer price of maize has increased 60,1% in the last two years. In real terms that's 27,7%. The producer price of other agricultural products in real terms declined by 8,1% in the same period. Wheat, for example, declined by 13,3%. If the Maize Board's recommended net producer price of R267,25 a ton had been accepted, it would have meant an increase in the net producer price of yellow maize this year of 24,5% and for white maize of 22,3%. That in turn would have meant a doubling of price over a three-year period.

If the Maize Board's proposed consumer price of R270 a ton (an increase of 20,3% for white and 22,5% for yellow maize) is considered, along with the board's estimated margin of R47 a ton, then the consumer price of maize, without State subsidisation, would have reached R317 a ton. That would mean, for example, that consumers in the Cape would have to pay around R360 for maize. Even with a State subsidy of R100m, the consumer price of maize in the western Cape would have topped R340, substantially more than the price for which we can import maize.

In the light of economic conditions and the world supply situation of feedgrains, and taking into account that products such as grain sorghum, feed wheat, barley and oats compete with maize on the local fodder market, it was obvious that great circumspection was required in setting the maize price. Thus the decision not to increase the producer price this year.

What played the biggest role in government's

decision — its shortage of funds or a policy decision to make maize prices more market-related?

Both factors were important. Firstly, government could not fully subsidise the board's net margin for handling and storage for 1985-1986, estimated at R241,7m, but could contribute only R100m. Secondly, in view of the price increases over the past two years, care had to be taken that the maize industry did not price itself out of the market.

Do you foresee a different marketing and pricing structure should there be problems reconstructing the Maize Board?

I do not envisage problems reappointing members to the board, nor with the continuation of the present marketing system of maize.

What role did politics play in government's decision?

The maize price has nothing to do with politics. It is determined by pure economic principles.

What role did politics play in Nampo's price protests and boycotts?

You should ask Nampo. When I asked them they showed me a press statement saying they distanced themselves from the withholding of supplies. All I can say is that it would be to the detriment of the agicultural industry if people started to play political games trying to cause conflict between government and farmers. There are plenty of channels for negotiation. That door of mine is open to organised agriculture every day. Why should we pull politics into this?

How will the maize price decision affect the pricing of other commodities?

The increase in the consumer price of maize will have an influence on the costs of various inter-dependent products such as meat, dairy products, eggs and poultry among others.

Do you forsee any changes in the Marketing Act?

No amendments are being considered at present.

Is SA agriculture moving in a more marketrelated direction generally?

I refer you to the White Paper on Agricultural Policy which I tabled in Parliament last year. It states that if government supports the principles of the free market, then great care must be taken in the application of the control board system to ensure that the production, marketing and price structure is not distorted. Thus, on my instructions, the National Marketing Council is currently busy with an evaluation of the control schemes and will consider thoroughly the advantages of moving to a freer market system.

How far has that investigation progressed?

We expect it to be finished within the next year, after which the report and recommendations will be submitted to my Ministry for consideration.

When can a decision be expected on the new tax-saving fund for farmers?

This is being investigated by the Margo Commission.

Can government continue subsidising financially stricken farmers?

Even though farmers are subject to many problems not encountered in other sectors, subsidised interest rates for all farmers are not, under normal conditions, seen as a long-term instrument to help farmers solve their financial problems. In the event of disaster, State assistance to all communities — including urban — is not merely desirable but necessary. Government will continue to help farmers under such circumstances, so long as this assistance has a wider effect than simply helping the affected farmers.

Is government prepared to jeopardise its rural constituencies to promote more market-related pricing policies in agriculture?

A more market-related pricing structure is generally accepted and should not provoke resistance from rural voters.

What condition is our agricultural sector in?

Apart from the drought, agriculture has been hit by the poor economic situation. But in the long term, there is no cause for pessimism. SA agriculture has by no means yet reached its full production potential, and with better techniques, efficiency can be improved. The position is also favourable from the demand side. The growing population, coupled to the expected higher income levels of the lower income groups, should lead to healthy growth in demand for agricultural products.

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# Nampo grip on Maize Board broken

# Parliamentary Correspondent

CAPE TOWN—The National Maize Producers Organisation's grip on the Maize Board has been finally broken with the appointment of six new members, all prominent farmers. 3—100.320

The reconstituted board met on Monday and appointed Mr H D van Zyl of Mafikeng as the new

board met on Monday and appointed Mr H D van Zyl of Mafikeng as the new chairman. The appointments of the six are provisional until October. Nampo has yet to decide whether two of its own nominees will join the board.

The reconstitution of the board follows the resignation a fortnight ago of eight members after Nampo fell out with the Government over the decision not to raise the producer price of maize

Agricultural Economics
Minister Greyling Wentzel said after the resignations he would not
reinstate the eight who
quit the board.

# **Two members**

He announced yesterday the board has been reconstituted by him in consultation with the South African Agricultural Union.

Mr Wentzel indicated he had been, and was still prepared, to appoint two members of the Nampo executive to the board.

Mr Wentzel also said the proposed two-tier, maize marketing system proposed by the former board in consultation with Nampo, was at present under consideration. It would be finalised towards the end of September.

The new members of the board are Messrs van Zyl, SJ Schoeman, JA Durr, TJ Loubser Jun J 'Kosie' Fick, and JJ van Wyk.

# board



Wentżel

GOVERNMENT has snapped one more link of the chain which binds it to the farming vote with its announcement that the Maize Board has been reconstituted. The move has important economic and political implications.

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It effectively breaks the grip of the National Maize Producers' Organisation (Nampo) on the Maize Board.

Agricultural Economics Minister Greyling Wentzel has appointed six new members, all prominent farmers, to the eight-man executive.

Nampo has angrily rejected the six as Government puppets unrepresentative of the maize industry

Nampo had held all the positions on the old board until its members quit in fury over the decision three weeks ago not to raise the producer price.

So far it has not taken up the two slots it has been offered.

But on the broader front, Wentzel's reconstitution is the next round in the battle to make agriculture pay its own way. Government has now reinforced three messages:

If Nampo refuses to live with the decision not to raise the producer price, government is prepared to find other representatives of the maize community who will;

 Agriculture will be moved onto a market-orientated footing. Wentzel made that clear after the dramatic showdown between the State President and Nampo leaders on May 2

Beset by an economy in decline, government has seized upon the free market with almost missionary fervour as the most likely way out of massively expensive subsidies to uneconomic farming.

• Even if it costs the National Party yours, pandering to the white rightwing is economically and politically too cost

Instead, the complexion of national politics is set to change as the Govern-ment proceeds along the path of constitutional change

The NP will seek to move its political base into the cities, to draw on whatever support it can find among moderates of all races - P W Botha's version of the "rainbow coalition".

The new Maize Board met on Monday and appointed H D van Zyl of Mafikeng as the new chairman.

The appointments of the six — Van Zyl, S.J. Schoeman, J.A. Durr, T.J. Loubser Jun, J.J. Fick and J.J. van Wyk are provisional until October.

### By PAUL BELL and GERALD REILLY

According to a statement, Wentzel' indicated that he had been, and still was, prepared to appoint two Nampo executives to the board, but that they had not yet reacted to his offer.

After its protest congress in Klerksdorp attended by about 4 000 maize farmers, Nampo submitted the names of 16 producer members of the board to the Minister, the first eight names being the priority choice of the producers.

The Minister ignored the recommen-

dation and instead asked Nampo to nominate two members of its executive as board members, which Nampo refused to do.

Nampo's president, Hennie de Jager, said last night the Minister's rejection of the plea to reappoint the eight members who had resigned was a severe

blow to the industry.
"We told the Minister that his autocratic decision was unacceptable. It was, we said, an undermining of the democratic principles of the Marketing

The act laid down that the Minister had to consult with Nampo as the representative producer body, on appointments to the board.

The six members did not have the support or the goodwill of the country's maize farmers and the Minister should think again.

De Jager said the Minister had acted ultra vires his powers in appointing members to the board without consulting Nampo and that this would be rejected by the country's maize farmers.
"These so-called well-known maize

farmers will be dismissed by the industry as government marionettes appointed irregularly in breach of the terms of the Marketing Act," De Jager said. But Nampo is in the cold, because Wentzel knows, as does Nampo, just how much — or how little — support the organisation has. Nampo's membership comprises about 4 700 of the more than 20 000 maize farmers.

It is understood that government was no longer prepared to rubber-stamp board decisions effectively made by Nampo to the detriment of consumers.

Yesterday's announcement also reinforced Wentzel's commitment to drive agriculture towards the free market.

He said the proposed two-tier maize marketing system proposed by the for-mer Maize Board in consultation with Nampo, was under consideration.

● See Page 6

# Nampo plans protest meetings

Argus Correspondent

PRETORIA. —The National Maize Producers' Organisation (Nampo) is arranging countrywide meetings to protest against the Government's appointment of new members to the Maize Board.

Two meetings are planned for today in Lichtenburg in the Transvaal and Koppies in the Free State. Nampo has invited the new Maize Board members to address the meetings to explain their "qualifications" for serving on the board.

The new chairman of the Maize Board, Mr H D van Zvl. could receive a grilling from Lichtenburg farmers, who are apparently not satisfied with the new board.

Farmers may call on another Maize Board member, Mr Tovie Laubscher, to resign, according to sources in the maize industry.

### "High-handed"

"Maize farmers are not prepared to accept the Government's high-handed attitude to Nampo," said spokesman Mr Giel van Zyl.

"Farmers are fighting for one principle — the right of the producer to control his own industry from a production and marketing point of view."

Yesterday, the president of the South African Agricultural Union,

Mr Kobus Jooste, said the names of the new Maize Board members had not been submitted to the union.

He said the only names submitted by the SAAU to the Government were the names provided by Nampo. The Minister of Agriculture, Mr Greyling Wentzel, was not prepared to appoint the eight Nampo nominations to the board.

The appointment of the new board has created a row in agricultural circles. Nampo claims Mr Wentzel has broken an agreement with maize farmers by arbitrarily appointing a board without the approval of farmers.

The National Maize Producers Organisation is planning meetings in the Transvaal and Free State to protest against the appointment of six "non-representative" members to the Maize Board.

The six were appointed by Minister of

Agriculture Greyling Wentzel.
"We will put it squarely to the producers that they are now represented on the board by government puppets," said Nampo GM Dr Piet Gous. Gous said most of the six appointees

were maize consumers and not maize producers.

One was a prominent beef farmer, another a sheep farmer, and yet another a poultry farmer.
"How then can the minister expect

these rubber, stamps to represent the interests of maize farmers?" he said.

Background to the widening gulf between the maize farmers trade union By GERALD REILLY

(Nampo) and government was the resignation of eight Nampo board members in protest against government's freeze

on the producer price of maize.

Wentzel refused to reappoint the eight. Instead he asked Nampo to nominate two members of its executive, which Nampo refused to do.

Gous told a meeting at Lichtenburg yesterday farmers had three options:

 They could sell their farms and leave the country - this they would not want

● They could "lie down and be trampled on by the government — and that you dont want either".

● And they could stay and fight for a

fair deal and a reasonable price for their product. This, Gous said, was the proper course.

MAIZE BOARD (3) wange

# Still under fire 3/5/85

It hasn't taken long for the new governmentappointed Maize Board (MB) to be dragged into the critical arena of agricultural politics.

SA Agricultural Union (SAAU) president Kobus Jooste criticises Agriculture Minister Greyling Wentzel for not adhering to an "understanding" that producer representatives on marketing boards will be appointed only on the Union's recommendation.

And now Stellenbosch professor and free market champion Eckard Kassier says he is not too impressed with the Board's composition. "My impression is that it will probably toe the official line far more than the previous one. This would be fine for government, but it seems like a continuation of the old system of control," he tells the FM.

New MB chairman Hendrik van Zyl disa-

New MB chairman Hendrik van Zyl disagrees. "Our term of office is only until October 4," he says, adding that he is also dissatisfied with government's decision not to increase maize prices. "But we now have to administer the new price and it does not help to kick against reality," he says.

Agriculture Minister Greyling Wentzel has indicated that a decision on the implementation of the proposed maize two-market and quota systems will be made by October, by which time a new MB will have to be in existence.

In spite of the SAAU criticism, Wentzel acted within his powers under the Marketing Act when he appointed the new MB members. Even the SAAU admits that "special circumstances" governed the appointments.

Sorghum producers, still represented by the MB, are meanwhile also making their voices heard. They will meet Wentzel on May 30 with the view to establishing a separate sorghum board to govern the industry.

June 1985

# Nampo to acquire Triomf Fertiliser

THE maize farmers organisation, Nampo, is to take over Mr Louis Luyt's Triomf Fertiliser, which has assets approaching R90-million.

Both parties have agreed to keep the price a secret and Nampo has not disclosed how it will finance the deal.

Nampo chairman Mr Hennie de Jager said it would acquire a 50 percent stake in Maizechem (Pty) which, in turn, acquired the shareholding of the Louis Luyt Group Investments (Pty) in Lanchem Ltd.

The decision was taken by Nampo because it believed conditions in the fertiliser industry may soon result in only two suppliers surviving.

And this, in Nampo's view, "will not be conducive to free enterprise".

• Caxton's net profit soared by 47 percent in the year to February to R2,7-million after turnover of rose to R43-million from R32,3-million.

Earnings a share were 457c (415c) and a 45c final dividend brings the year's total to 90c, up from 80c.

• The Morkels furniture chain opened eight new stores in the past 12 months and plans to raise the number from the current 63 to 100.

In the new financial year, stores in Pretoria North and Somerset West have come on stream and others are scheduled for Outdshoorn, Bloemfontein (making three), Parow (making two), Ladysmith, Empangeni and Table View.

With 10 extra stores operating by March 1986, the chain is looking to increase market penetration by a further 17,3 percent, says the managing director, Mr Carl Jansen.

 Pepkor forecasts an earnings rise of 10 percent for 1985.

The chairman, Mr Christo Wiese, says in his review retail trading results for the first two months of the new year have been satisfactory, indicating that Pepkor is better placed than many other retailers to ride out the recession.

Pep Stores achieved a profit growth unmatched by results of other retailing groups published this year. The Shoprite chain's growth both in sales and profit was also unmatched by other food retailers, he says.

Tom Hood

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Prony C. Col. 1671 Hand Minister of Agricultural Economics: \*23. Mr D J N MALCOMESS asked the ter of Law and Order:

- (1) Whether any maize was imported into South Africa in 1984; if so, who mittated these imports,
- £ Whether any South African shipping lines were asked to transport any of this maize; if not, why not; if so, which shipping lines;
- Ξ whether any South African insurance which insurance companies; shipments; if not, why not; if so, companies were asked to submit quoattons for the insurance of these
- £ whether the charters were arranged from South Africa; if so,

<u>ن</u>

- ົວ whether this was done in order to ca, if not, why not; keep the brokerage fee in South Atri-
- Ξ (a) what was the landed cost of the surance casts but excluding dock charges or wharfage, and (b) what to South African organizations? percentage of this amount was paid maze in South Africa, including in-

the MINISTER OF AGRICULTURAL

- (1) Yes, the Matze Baund
- (2) and (3) No, the maize was imported on atif basis.
- 3 No, the charters were arranged by the sellers.
- છ The maize was imported on a c.i.f.
- 9 Ē The average c.i.f. price was R235,84 per ton for the 1984/85 season.
- 9 Payment of the c.i.f. price was made to local registered companies in all cases.

Old Crossroaus: united 18 5
24. Mr K M ANDREW asked the Minis Old Crossroads: unrest (2. 6.1.16 ) Herman J1672

 $\widehat{\Xi}$ Whether certain persons were not killed; Crossroads during the period 18 to 20 February 1985; if not, which of these South African Police for the purpose of the Minister's reply, were killed during the unrest in and around Old names have been furnished to the persons,

- S whether inquests were or are to be held in respect of all persons killed in this unrest; if not, (a) why not and (b) in respect of which cases will inquests not be held;
- whether any inquests had been held as at the latest specified date for which figures are available; if so, (a) what were the names of each of the persons concerned, the findings in each case; each inquest held and (c) what were <u></u> when was
- $\widehat{\boldsymbol{\Xi}}$ whether the family of the person conin each case; if not, why not; cerned was represented at the inquest
- ড whether any action has been taken as a result of the inquest findings; it so, what action;
- 9 whether any inquests have yet to take place; if so, (a) why, (b) what are the place in each case? (c) when is the inquest due to take names of the persons concerned and

# The MINISTER OF LAW AND ORDER:

- Ξ Yes, except B Yengwa and A Arosi of whom the police have no knowledge and M Kelly and N Pini who situation, could not be connected with the ruary 1985, respectiviely, but who died on 26 March 1985 and 22 Feb-
- 3 Yes, inquests will be held in all the

gated No, the cases are still being investi-

(<u>u</u>

# (4), (5) and (6) Fall away

Mr K M ANDREW: Mr Speaker, arising out of the hon the Minister's reply, can he inquests will have been held? tell me by when it is anticipated that these

The MINISTER: Mr Speaker, these matters are being expedited as far as possible member any date at this stage but unfortunately I, cannot give the hon

# Wine: cartels/other restrictive trade practices

ter of Trade and Industry: \*25. Mr K M ANDREW asked the Minis

- $\Xi$ other restrictive trade practices in respect of the (i) retail and (ii) wholesale distribution or sale of wine in the Western Cape; if so, (aa) when, (bb) Whether his Department and/or the Competition Board has received any representations concerning the alleged existence of (a) cartels and (b) a result and (dd) to what effect was such action taken; if not, what was the nature of the represen-
- $\mathfrak{D}$ whether any investigations have been undertaken in this regard; of so,
- 3 been completed; if not, when is it anticipated that they will be completed; if so, (a) when and (b) what were the whether these investigations have
- **£** whether he will make a statement on the matter?

ter of Trade and Industry): The DEPUTY MINISTER OF AGRICULTURAL ECONOMICS (for the Minis-

- $\Xi$ (a) and (b) No.
- $\Xi$ (aa) to (dd) Fall away.
- (2), (3) aan (4) Fall away.

TUESDAY, 4 JUNE 1985,

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catton: ter of Co-operation, Development and Edu-Portland Cement site \*26. Mr K M ANDREW asked the Minis-干ないろうな

Ξ

- ern Cape Development Board during the past five years; if so, (i)(aa) for what purposes, (bb) on what terms was the response to these offers; Whether, with reference to his replies to Question No 108 on 14 March 1985 and Question No 26 on 19 were these offers made and (ii) what site (bordering on Nyanga) and (b) 26 hectures of privately owned land March 1985, the (a) Portland Cement fered to his Department or the Westadjacent to Old Crossroads were of
- $\mathfrak{D}$ whether his Department or the Western Cape Development Board is the of land; if not, owner of the above-mentioned pieces
- whether he will furnish the House cerned; if so, who are the owners; with the names of the owners con-
- Œ what is the size of the Portland Cement site referred to above;
- ٠٤ whether his Department or the West nature of the approaches made and (in) what was the outcome; if not, why not? made any approaches to (a) purchase and/or (b) lease these sites; if so, (i) on what dates, (ii) what was the ern Cape Development Board has

# The MINISTER OF CO-OPERATION DEVELOPMENT AND EDUCATION:

- Ξ the question, are in fact one and the same piece of land. (a) and (b) Yes, but it must be pointed out that the Portland Cement site cent to Old Crossroads, referred to in bordering on Nyanga and the 26 hec-tares of privately owned land adja-
- (i) (aa) For lease

Big coup for maize farmers

MAIZE farmers clinched a deal with Louis Luyt yesterday which gives them a stake in and ultimate control of Triomf, one of the country's biggest fertiliser producers.

Yesterday Luyt signed the deal with the National Maize Producer Organisation (Nampo) which will gain control of Triomf within five years.

A new company, Maizechem — which gains control of the Luyt Group's 80% shareholding in Lanchem — has been established. Nampo and the Luyt Group each control 50% of the new company.

Lanchem holds 51% of Triomf Fertil-

The industry is involved in a debilitating price war sparked by the emergence of two newcomers at a time when the local market was severely depressed. This price war had threatened to eliminate some of the smaller fertiliser producers.

Nampo chairman Hennie de Jager said the decision to buy into Maizechem was taken in view of these circumstances which he believed could have resulted in only two of the five suppliers surviving.

The industry has a capacity to produce 5-million tons of fertiliser, but last year only 2,4-million tons were pro-

Local sales were down as a result of the drought, but the export market had also dried up.

Triomf had to cut back on 50% of all activities at their Richards Bay factory.

De Jager said the move was not designed to give Triomf a greater market share. "We are convinced the transaction will prove to be of great benefit to Nampo members and fertiliser consumers. Our involvement will be in the interests of the industry's future?" he said. Triomf is believed to have a 23% market share, second only to Fedmis.

· 新江山、東京

### By CHERILYN IRETON

Nampo considers the fertiliser industry to be of stategic value.

Nampo will put their views to the other manufacturers on Friday. They believe joint action by the manufacturers could give rise to cost savings in the industry.

Though there will be no control changes within Triomf, Nampo will get to nominate directors and the chairman of the company's board.

Neither Luyt nor De Jager would reveal the cost of the acquisition.

Luyt had little to say about the deal, but described it as "upmanship".

LUYT/NAMPO DEAL (3) manye

# Competition Board

Opposition fertiliser producers are saying little about Nampo's bid for control of Louis Luyt's Triomf Fertilizer. But behind the tactful silence lies the fear that their products could be locked out of one of their biggest markets — the agricultural co-operatives in maize areas.

However, there is still hope that the deal will be blocked after an investigation by the Competition Board. The FM understands that the board has already called for information on the grounds that it could constitute a "restrictive practice."

There are also doubts about Nampo's legal rights, as a non-profit organisation representing maize farmers, to enter into a deal with Luyt.

Nampo has wide representation on some maize area co-ops, and the board might also look into the objectivity of co-ops in fertiliser deals. In 1980 the board effectively forced certain co-ops to shed their investments in Triomf because this was felt to be vertical integration.

Most farmers, hit by drought, rely on coop credit. Without access to the co-ops and the maize growers' majority share of fertiliser purchases — some 70% — the four opposition fertiliser producers would find it difficult to survive in the already deeplytroubled industry.

They are locked into a vicious price war, and plant is running at below half capacity at a time of falling fertiliser sales.

Deputy registrar of co-ops Louis du Toit says there is nothing to stop co-ops stocking only one brand of fertiliser. "They are business organisations acting in a free market. We are not banks and the Land Bank credit we administer is available only for the co-ops' stock."

The R1 billion/year Sentraal-Wes Kooperasie, operating in the Nampo stronghold of Bothaville, has "several" Nampo members on its board and already operates three fertiliser blending plants. Each has a capacity of 20 000 t/year.

"We buy basic fertiliser ingredients from the major producers and we intend to expand our blending operations considerably in the foreseeable future," says GM Pine Pienaar.

The opposition producers — Omnia, AE-CI's Kynoch, Sentrachem's Fedmis and Sasol Fertiliser — will not be drawn into public comment on the deal.

Some say their attendance at a hearing to explain the position should not be seen as an expression of approval, as a newspaper report suggested this week.

One company spokesman says that comment before the deal is through could upset business dealings with customers — co-ops

and independent farmers. However, the four are clearly concerned about the long-term market implications. Their best hope, it seems, lies in Competition Board action.

Industry sources speculate that the deal does not involve a cash transaction but that Luyt will take a 7% kickback on annual profits over five years. "This must make the whole deal highly speculative because no one's making profits in the industry today," one executive tells the FM.

He also queries the attitude of Triomf's creditor banks to anything which will dilute their security. "The legal aspects concerning minority shareholders' rights also raise a major question mark."

He says that if the deal does eventually go through it could result in a worsening of the current price war.

This would be critical for the industry, where there are already fears that some producers are set for a fall (*Business January* 18).

The opposition companies feel that Triomf's own position is "delicate" at best. Apparently, its R140m DAP granulation plant at Richards Bay, built for export production, is running at about half capacity—and at a loss.

They also point out that, since the divorce from AECI, Triomf is entirely dependent on other producers — including rivals — for essential raw materials.



Bread prices are set to rise another 15c-20c/loaf later this year, unless government increases its bread subsidy. The R200m already allocated will last only until the end of September.

In today's stringent financial climate and with government's declared policy of limiting involvement in the economy, chances of a substantial subsidy boost are decidedly slim.

Agricultural Economics and Water Affairs Minister Greyling Wentzel's brief to the commission of inquiry looking at the bread subsidy is to investigate "the justification or otherwise of the scheme and whether or not its continued existence is deemed to be justified." This appears to bear out the view that government is thinking of cutting aid further.

Aggravating the situation is the possibility, based on current crop prospects, that SA may have to import wheat next year.

"In the eastern Free State, which normally produces some 50% of SA's wheat crop,



Agriculture's Wentzel . . . looking at subsidies

the drought is grim. And in the western Free State, it is now almost too late to plant. The western Cape is also suffering from late rains," says Wheat Board (WB) GM Dennis van Aarde.

Carry-over stocks of about 560 000 t from this year's 2,176 Mt crop should cover three months' use, but imports next year cannot be excluded. And it's too early to guess the effect of this on 1986 prices.

The commission — due to report by September 15 — will investigate finance sources for a subsidy. It must also ensure the scheme is used most effectively "for the advantage of less privileged consumers."

The WB will decide on its recommended wheat price increase on July 24. This will go to Wentzel, who is expected to announce the new price by October 1, with a concomitant bread price hike.

Industry sources say there is little chance of an increased subsidy, and apparently the Finance Department is trying to pass the ball to Agriculture. The WB will have to throw its stabilisation fund into the gap, or the consumer will have to pay more.

"Our fund should stand at R70m by yearend—it grows by some R20m/year. But we gave government R40m last year to keep bread prices down, while in 1983 producers received a R48m agterskot in lieu of a wheat price hike. We cannot afford a repeat exercise this year," says Van Aarde.

The WB is sensitive to consumer reaction to bread price hikes after an 8,3% jump in wheat milled last year. This compares with average growth of 4%-5% in the last 30

Farmers switch to substitutes (5) Mour

# Maize losing place as chief animal feed

THE traditional dominance of maize in the animal feed and poultry industries is about to end, according to leaders in the two industries.

And this, with the steady switch away from maize for human consumption, could cost the maize industry tens

of millions of rands a year.

Spokesman for the Organisation of Livestock Producers Roy van der Westhuizen said more and more beef farmers were switching to maize substitute, such as low grade wheat, sorghum, cane by-products, malt by-products from breweries, and cassava. "Some feedlot owners claim they can switch 100% away from maize with satisfactory results."

The average beef farmer was also rounding off his animals on natural

veld and planted pastures.

The SA Poultry Association is searching "feverishly" for maize substitutes, according to SA Poultry Association general secretary Zach Coetzee. Tests had shown that sorghum could replace maize "one hundred percent" without any detrimental effects on broilers.

Coetzee said another alternative was

By GERALD REILLY

sugar in its least refined form. Again laboratory tests had clearly shown that sugar could replace maize to the extent of 40% without adverse effects on the condition of birds or on production. "We have been forced into a desperate search for substitutes because of the high price of maize. If we succeed it will place us in a stronger bargaining position when maize prices in the projected two-market system are determined," Coetzee said.

Milling MD for Premier Food Industries Willem de Kock said the demand for maize for human consumption had declined steadily over the past few years partly due to shortages caused by drought-ravaged crops which compelled the Maize Board to suspend the sale of pure white mealie meal and substitute it with a yellow-white mix.

"Blacks were turned off by the mix and the sales curve dipped."

White mealie meal had been back again on the market for the past two months and, although the decline in demand seemed to have been halted,

consumption was static.

# Nampo explains Triomf deal

THE maize price was kept artificially low for political reasons to the disadvantage of farmers, according to the National Maize Producers' Organisation (Nampo).

Justifying its purchase of a 50% interest in Maizechem, in its journal Maize. Nampo said

Justifying its purchase of a 50% interest in Maizechem, in its journal Maize, Nampo said maize farmers could reduce their mountain of debt and arrear interest payments only with profits earned from maize production.

Through the deals Maizechem

By GERALD REILLY

had acquired the Louis Luyt group shareholding in Lanchem, and this transaction would enable Nampo to gain control "in time" of Triomf Fertilizer. The decision was taken after

The decision was taken after careful consideration and in view of prevailing circumstances within the fertiliser industry, which could soon result in the survival of only two suppliers

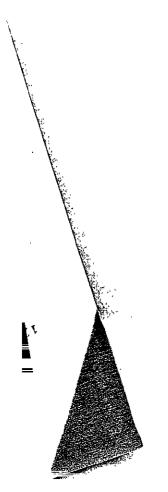
This would not be conducive

to free enterprise, and the organisation was convinced the transaction would greatly benefit members of Nampo and other users of fertiliser. Its involvement in the fertiliser industry—which supplies one of the most important agricultural inputs—would, likewise, be in the interests of the industry.

ests of the industry.

It had contacted other suppliers of fertiliser to discuss its objectives, and believed joint action by fertiliser manufactur-

ers could save costs.



# laize consumi

**Financial Staff** South Africa's return to self-sufficiency in maize this year could prove to be a two-edged sword, with falling consumption of the commodity indicating that a surplus might once again have to be exported at a loss.

The Department of Agriculture yesterday estimated that this year's crop would leap to 7,07 million tonnes from 1984's drought-hit 4,39 million. And though this is a far cry from the record 14,7 million tonnes produced in 1981, domestic coni sumption has fallen steadily in recent years and at an estimated 6,5 million tonnes is now about 1 million down on the levels seen in 1981.

This is partly due to resistance to the imported yellow maize, but is also seen as the beginnings of a more fundamental shift in traditional eating habits of the lower income groups.

Neverthetess, SA still stands save something like R1,2 billion, which it is was originally estimated was needed to be spent this year in importing almost 4 million tonnes of for-eign grown maize. World prices of maize are,

however, falling rapidly with expectations that world grain stocks could rise to a record 1,6 billion tonnes this year. This has led to prices on the international futures markets dipping to the equivelant of a little more

than R200 a tonne.

And though the government recently rejected the maize farmers' request for a substantial price rise, the domestic price is still around R220 a tonne.

The chances are that if world prices continue to weaken and demand does fall short of supply the surplus will be used to bolster the country's sorely deplet-

Current Real Weekly Wage: R 10.01

12.94+ [69A

Hourly Change 1975 to date: Nominal +388.1% Current Hours: 44 TB.01 81.51 ZT.51 48.51 50.41 87.41 ZP.01 9.98 10.97 10.82 10.38 13.85 16.55 18.76 20.14 21.58 24.48 24.48 28.08 30.94

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70'0+ Hourly Change 1975 to date: Nominal Current Hours: 44 9,32 10,32 10,15 61.01 Sq.01 Sp.11 pp.11 Tp.p1 00.0 0.00 0.00 14.95 16.71 18.03 19.35 22.88 22.88 26.40 29.04

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Current Real Weekly Wage: R

# Financial Editor

NINE months after the three-year drought in the maize triangle, the drought in the retail trade in small towns in the maize triangle - and further afield — is also starting to end as farmers begin spending the proceeds of this year's harvest.

Figures issued by the Department of Agriculture show that the ending of the drought should give maize farmers about R500 million more to spend this year than last year — an increase of 48 percent.

The Department says this year's maize crop is about 7,07 million tons against 4,79 million tons last

### **PROTESTS**

In spite of farmers' protests there has been no increase this year in the R218,55 a ton producers' price

On this figure this year's crop should be worth about R1 545 mil-lion against R1 047 million last

year.

Traders in Kroonstad, at the southern point of the Maize Triangle, said today that business was still quiet. But they blamed this partly on most farmers being away on holiday at the coast.

"It should start picking up in the new two months," said Mr E L Nel at Northern Free State Motors, one of the town's leading motor dealers.

### STRONGER RAND

For the authorities in Pretoria the increase in the maize crop is good news. It should be sufficient to meet the local market's requirement and eliminate the need for maize imports.

This should lessen pressures on the balance of payments and help the rand to recover.

Moreover, with no need to spend the consumers' money on maize imports more money will be available this year for purchases of local goods, which should also help the domestic economy.

# Rice exempt from GST MAISE

Rice is now exempt from GST, giving the consumer the benefit of one more tax-free food item.

The new price came into effect this month and The Star weekly shopping basket survey, carried out at four north-western stores, found posters up informing the consumer of the change.

All prices surveyed exclude the 12 percent GST charged on some products.

Cheese prices increased recently after remaining constant for months. Elite mature cheddar went up from R699 a kg to R773 and Elite Gouda from R637 to R692.

# NO SPECIALS

Several increases were noted this week as some items were no longer on special offer and several stores brought their prices in line with other stores

in line with other stores.

Milk increased by 2,6 percent, selling for 79c a litre at three stores compared with last week when only two stores were selling milk at this price.

Eggs increased by 3,3 percent, yet two stores were selling eggs at 58c. The manager of Checkers Cresta, Mr Mike Goodman, said the 58c price was a two-week special and that eggs would be sold at the normal price from this week.

Potatoes increased by 23 percent as some stores were no longer selling-them at a bargain price

them at a bargain price.

The prices of sugar, coffee, cereal and cooking oil increased by three percent, 3,6 and 1,4 respectively.

Chicken, bacon and fish went down in price.

Victory in

Five months of talks between major interitional iron ore producers and steel mills the so-called "mating season" — ended I week. And Iscor, the last at the negotiat: table, has come away smiling.

For the first time in two years it 1 secured a price increase from European a Japanese mills which had driven down pri since 1983.

At first glance, Iscor's estimated 1, average increase in Europe seems slight, I given the state of world markets and view against the two-year run of price cuts of to 20%, producers can claim a modest vic ry.



Iscor's Van Wyk ... pushing up prices

In the first five months of the year Iscor's iron ore export tonnages fell 31%, but they appear to have stabilised — and there is even a hope of improvement by year-end.

Iscor MD Willem van Wyk says the concessions were not easily won. Indeed, one Brazilian producer summed up the talks as "dialogue with the deaf."

The producers had started the vital talks adamantly insisting that the price slide had to be halted. But, since iron ore contracts are negotiated in dollars, they faced stiff opposition from steelmakers who argued that landed costs had escalated dramatically towards the end of 1984 because of the dollar's sharp rise.

Now producers and steelmakers are

(3) Mary 1-17

policy of storing stock for the upcoming season.

Meanwhile, maize producers expect Agriculture Minister Greyling Wentzel to announce the new marketing system for the maize industry by mid-September. This follows a recent sharp about-turn by the producer body the National Maize Producers' Organisation (Nampo), which last week indicated that it is no longer in favour of the two-market and quota systems it has long supported.

"Nampo's decision merely reflects the feelings of the majority of producers.

"I trust that the status quo will continue, but the ball is now in the Minister's court," says Van Zyl.

The special Cabinet committee on surplus food supplies has not yet devised a strategy on the provision of surplus food stocks, but some farmers in drought-stricken areas have apparently asked for special maize prices in their areas.

In a related development, sorghum producers have decided to ask government for a separate sorghum board (*Business* May 17) because they are not satisfied with the administration, pricing and marketing by the MB.

With the reduced government subsidy on maize — the current subsidy is R100m against the R250m sought — sorghum will become more price-competitive as a feed grain.

"We are out to capture a large portion of the feed maize market in SA," says a sorghum spokesman. "This year's crop is some 560 000 t and there is a huge potential for expanding production. It is more droughtresistant and cheaper to produce."

Signs are that government views the request for a new board favourably. To save costs, sorghum producers want it to be administered by an existing board at an agreed fee.

were able to increase the differential between the two grades," explains Van Wyk

In Europe, Iscor's long-term contracts remain lapsed. European steel mills will continue to source from Iscor but on contracts varying from 9-12 months.

Early last year, when iron ore prices were cut to the bone, Iscor's push on the spot market whittled down stockpiles at home. "But that was a short-term action," says Van Wyk. "Since then rates have firmed slightly and we will not follow that route again."

For producers, the main squall on the horizon is Brazil's massive Carajas project By 1987, it will dump an extra 35 Mt/year—about 20% of current world demand—on a market already buckling from over-supply (Business August 16). Japan's Nippon Kokan, for one, intends to buy from Carajas next year.

The new entrant stalled steel demand, and the tone of this year's price negotiations thus suggest that the 1986 negotiations will be even tougher. But producers are determined to hold the line: already they are planning their strategy to wring further increases from the world steel industry next year.

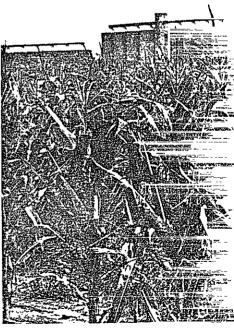
MAIZE HARVEST & Have Frough to spare

Latest projections for the 1984/85 maize crop show that some 7,4 Mt will be reaped, which is more than enough for SA's requirements. Last year SA imported about 2 Mt of US yellow maize.

"The current crop is made up of around 3,4 Mt white maize and 4 Mt of yellow maize," says Maize Board (MB) deputy GM Peter Cowney. "We will have yellow maize for export and the board will soon begin negotiations with prospective buyers."

Falling demand for yellow maize — consumption of alternatives like sorghum, feed wheat, bread, rice and spaghetti has taken off in tandem with the rising maize price — has put the MB in a dilemma. "We will have to broaden our local market," explains new chairman Hendrik van Zyl, "because exports usually mean losses for the producers."

About 900 000 t of the current crop will also be carried over in terms of the MB's



Maize ... more than enough



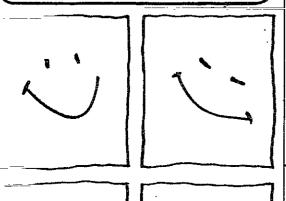
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Taiwan agrees to take

3-Maize

200 000 tons of maize

Successful maize begotiations have been concluded with the Board of Foreign Trade in Taipei de spite an earlier estimate that South Africa would have no maize to export until May next year.

Mr Hendrik van Zyl, the Maize Board chairman who is leading a negotiating team to Taipei said that although BOFT had been told in February there would be no maize for export, Mr Vincent Siew, the Board's director-general, was prepared to review the position and honour the spirit of the long-term maize agreement with

South Africa.

Taiwan had now agreed to import 200 000 metric tons of maize in the first quarter of 1986.

"The Maize Board and the Minister of Agriculture, Mr Greyling Wentzel, were unanimous that the BOFT should be informed directly through a maize mission as soon as it became clear that South Africa had a maize supply to export," Mr van Zyl added.

The mission would spend a week in Japan to promote the market for South African maize and grain sorghum, the statement added.— Sapa.

### African Affairs Correspondent

ULUNDI—Details of a massive rice-growing scheme, which could save millions in foreign exchange and provide a quarter of South Africa's needs within five years, were revealed here yesterday.

The scheme, to be developed in the Ingwavuma area of KwaZulu, will mean the creation of a new town to house those who take up several hundred new jobs.

The Chief Minister of KwaZulu, Chief Mangosuthu Buthelezi, and the chief executive of the Development Bank, Dr Simon Brand, signed an agreement for a pilot project to be funded by the Development Bank, the KwaZulu Finance and Investment Corporation, and the Industrial Development Corporation.

The pilot scheme will cost Ri 300 000 but R70 million will ultimately be invested over a four-year period.

### 600 workers

Chief Buthelezi said the South African economy was under seige. The project was, therefore, exciting because it would provide local employment opportunities for 600 people and could save South Africa R25 million a year in foreign exchange.

The Chief Minister said another 600 would find seasonal employment during planting and harvesting.

South Africa depended on imports for rice, currently buying about 175 000 tons a year, mainly from the United States at an annual cost of more than R100 million.

The Kwazulu Government was concerned about the impact the scheme would have on one of South Africa's most beautiful natural areas and a considerable sum would be spent on environmental impact studies.

Mr Hannes le Roux, acting development executive of the KFC, said that 4 ha of the scheme were already under rice and the initial results were very good.

The project would ultimately involve an area of 20 000 ha.

## (waZulu

MAIZE FARMERS

### Down to earth

(3) Hange

After decades of virtual insulation from free market forces, SA's 20 000-odd maize producers — still the backbone of the agricultural industry — are being called on to face a new reality

Almost guaranteed annual price increases seem likely to give way to decreases as maize fights to win back its place in the market.

With the industry losing some of its local market while sustaining huge losses on exports and facing decreasing government assistance, something has to give.

"Our top priority is to win back the local market, even if this means reduced maize prices," says Maize Board (MB) chairman Hendrik van Zyl. "The future lies in expanding our local market — not in uneconomic exports.

"We could have sold this year's 7,3 Mt crop locally had the maize price been between R205/t and R210/t. Instead, we ex-

pect local sales to total only some 5.6 Mt."

Last year about 900 000 t of potential local sales were lost to substitutes like sorghum, brown bread, rice, feed wheat and even potatoes. Meanwhile, reserves of some 900 000 t will have to be carried over to next year at a high cost.

The stark possibility of lower maize prices was spelt out last week by Van Zyl and Agriculture Minister Greyling Wentzel when they announced that:

☐ The proposed two-market and quota systems for the maize industry are not acceptable to government;

☐ The existing one-channel, fixed-price marketing system will remain in force until June next year; and

☐ The National Marketing Council is investigating possible alternatives to the existing scheme as Wentzel is "not inclined to continue with the present control arrangements and price determinations for maize."

Apart from the setback in the local market, maize men expect to sustain losses of some R45/t — or R36m — on exports of 800 000 t yellow maize to Taiwan and Japan this year, says Van Zyl. "And if we have an-

other 14 Mt crop, as we did in 1981, these losses will mushroom," he adds.

Maize producers could face export losses of more than R300m in good crop years, should the rand rise substantially above current levels.

The industry is thus in a dilemma—strident and perpetual demands in the past for higher prices have lost it large sections of the local market, while export losses seem likely to remain a permanent feature.

Three alternatives are being looked at — massive increases in government subsidies, sharp drops in local (and export) maize prices and phasing out maize production in favour of other crops.

Van Zyl says the MB will ask government to increase its subsidy of the MB's "marginal" costs (storing and financing of maize crops). The subsidy was reduced to R100m this year after maize producers asked for

R250m. This meant consumers had to pay more, while producers received no benefit.

But Wentzel is adamant that government will not bail out an industry whose stabilisation fund is still beholden to the State for about R210m.

"We have a quid pro quo arrangement with the MB—government will gradually write off this indebtedness while we phase out





Maize ... no longer SA's king cob

subsidies to the industry," Wentzel tells the FM

About R40m of the MB debt was written off this year, while government's subsidy of the MB marginal costs was reduced from the requested R250m to R100m, he says.

Wentzel adds categorically that government will accept no further liability for maize export losses.

Maize producers now have to consider their future strategy carefully. The obvious course is to heed the message of the market place and bring down prices Demands for higher prices or more State aid will be met by a firm refusal — the coffers are empty.

Years of greed and virtual blackmail of consumers and government has placed the entire industry in jeopardy.

Maize is still the staple of SA agriculture and its cost directly affects the price of red meat, chicken, eggs, milk, cheese, butter and many other products.

Lower maize prices would have an immediate impact on the inflation rate and government's decision to phase out subsidies signals a major monetary and fiscal aboutturn in agricultural pricing.

Wentzel has thus taken his courage in his hands and sent a clear message to maize producers — put your house in order or learn to live with shrinking local demand and spiralling losses on export markets.

### COMMODITY TRADING

### Filling vacuums

Fears that disinvestment moves by Phibro-Salomon's commodity trading arm Philipp Brothers (PB) would disrupt supplies of strategic bulk ferro-alloys to key overseas customers are ill-founded.

While PB is already dismantling its wholly-owned SA subsidiary Derby Metals (Business September 13) and unravelling contracts with mines and producers, a new trading house is being formed to handle a hefty slice of PB's local business.

The South African operation is being reactivated by PB employees overseas, who have been handling South African exports abroad, and key staff in Johannesburg.

Financial partners will be needed, but bankrolling the venture should not be expensive as start-up costs are minimal.

Talk in trading quarters is that the operation bears all the hallmarks of a joint Anglo American/Barlow Rand venture into commodity brokerage.

The company, as yet unnamed, is slated to start operations in the new year, but Derby

The privatisation of these corporations would also help solve SA's liquidity position by transferring current financial investment into real, employment-creating capital investment.

The paper calls for a cut in personal income tax and further relaxation of fringe benefits tax provisions to avoid "irreparable damage to the structure and fabric of our vehicle manufacturing industry."

Although government last week cut HP deposits on vehicles, the industry still believes credit instalment terms should be further relaxed. The paper points to the West European and US markets, where instalment periods are generally longer than SA's 42 months for cars and 36 months for commercial vehicles.

Falling efficiency caused by lower sales, added to the rand's fall, will mean a surge in vehicle prices. New vehicles can now be purchased on HP periods of up to 48 months for cars and 42 months for commercial vehicles, says the document.

The paper holds that the recession and last year's austerity package have had a more serious effect on the motor industry than other sectors. Therefore, the industry deserves more assistance than other sectors.

Car and light commercial vehicle sales this year are expected to be the lowest in eight years, while it is predicted that bus sales will hit their lowest level in 21 years.

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MAIZE 3 May 6 FM
Marketing muddle

Powerful groups are jockeying for key positions in a scramble to lead the troubled maize industry out of its marketing maze. The prize could be control of SA's most strategic agricultural sector.

The strong National Maize Producers' Organisation (Nampo), which lost control of the Maize Board (MB) earlier this year when government refused a R50/t hike in the 1985 maize price, and major grain cooperative Uniegraan have both suggested alternatives to the current fixed-price, one-channel maize marketing system.

The moves follow Agriculture Minister Greyling Wentzel's announcement that the two-tier marketing system — proposed by the MB — was not acceptable (*Business* September 20).

The decision was a further slapdown for Nampo, which strongly supported the proposal.

Wentzel has also instructed the National Marketing Council to investigate new systems for marketing maize. Meanwhile, the status quo will remain and existing board members retain their seats — at least until June 1986.

This interim arrangement has left the field open for other players to make their moves for power in an industry worth R1,7 billion in a good season.

Under the existing system, huge price

### **CHEERFUL DEMAND**

Everybody knows by now that the recession has apparently not swollen the ranks of those seeking comfort from the bottle. Drinks sales are down across the board.

But there is an area of cheer. Witness the results of the Bergkelder's latest tender of fine wines which brought a 200% oversubscription for the 4 273 cases on offer.

The tender system was devised in an attempt to ensure equitable distribution to retailers of special wines which have built up in limited quantities in Bergkelder stores.

The system seems fair. Brochures are sent out to the trade providing full particulars of the wines to be offered and calling for tenders. The public can get a piece of the action by submitting offers through retailers.

Marketing manager Giel Groenewald maintains the system works well, and the response to the latest sale appears to support him. Literage sold was up 14% while cash value even in these lean times advanced 31%.

More to the point for consumers, though, the system is intended to ensure that some particularly fine wines will reach the market at reasonable prices. For example, wines such as Zandvliet Shiraz, Meerendal Pinotage, Allesverloren Cabernet, Allesverloren Port and Alto Cabernet were oversubscribed by more than 800% and would have fetched tragically expensive heights by normal auction methods.

Other particularly good buys appear to include 1978 Fleur du Cap Shiraz, Meerlust Rubicon, Theuniskraal Gewurztraminer, Fleur du Cap Riesling and Hazendal Steen. Not such good value, save for the highly image conscious, were magnums which went for three times the price of the same wine in ordinary bottles.

hikes have led to drastic drops in maize consumption, and export losses are now endemic. The rejected quota and two-market systems were partly devised to reduce production by placing the risk of export losses squarely on producers' shoulders.

Government rejected it on the grounds that it did not offer a "practical solution to the the problems of the maize industry."

MB chairman Hendrik van Zyl favours the existing system. He says farmers could reduce input costs by using more economical and cost-effective production methods. Lower costs would lead to greater flexibility in maize pricing and enable the industry to recapture the lost local market. This could even involve reducing maize prices in future.

This is no idle talk. For example, average production costs on Van Zyl's farms in the dry, so-called marginal northern Cape and

Transvaal is only R165/ha against much higher figures traditionally quoted for maize-producing areas generally. Van Zyl has been rewarded by being attacked by some farmers in the central and eastern areas who fear that he is undermining their case for higher prices.

Van Zyl says government should continue supporting the maize industry by subsidising the cost of storing and financing crops. Although Wentzel is adamant that State subsidies will be phased out, Van Zyl believes this attitude could change with a new economic situation.

And what about freeing the market?

Deputy MB GM Peter Cownie says SA's maize market is too small for a Chicago-type commodity exchange where maize could be freely bought and sold on spot and futures markets. He asserts that some kind of protection mechanism is needed to prevent the exploitation of individual producers by the milling giants.

But two other alternatives to the existing system are also being hotly debated.

Nampo economist Kit le Clus says the two-market and quota systems would separate maize exports from local sales. Farmers would receive the full benefits from local quota sales, while export receipts would be separately determined by world prices.

In its Mielies/Maize publication Nampo suggests that "rigid marketing schemes and thought patterns in agriculture will increasingly have to adjust to the concept that every individual farmer will himself have to accept responsibility for his production decisions, and that specific costs will have to be borne and be allocated where they originate."

This basic free market principle implies that farmers should decide individually whether they want to produce for the export market and then accept personal responsibility for all costs — transport, marketing and management.

The other alternative — a one-channel pool system — has been suggested by major grain co-operative Uniegraan. Producers would have to deliver their maize into a pool, owned and administered by the MB. The MB would arrange for orderly selling and pay producers a voorskot, a middelskot and an agterskot based on original and eventual price, size of crop and after assessing marketing costs.

However, this system is seen by the SA Agricultural Union "old guard" as a veiled attempt to regain bureaucratic control of the maize industry. The idea is therefore unlikely to receive much support from producers or government, which still firmly supports the free market line.

### **US SANCTIONS**

### Biter bit

Most of SA's 350 US-linked companies will be affected in some way by Washington's new sanctions legislation. And some — espe-

By Frank Jeans

South Africa is back in the maize export business after shipments were halted by

drought.

The first consignment of 20 000 tons of yellow maize is now on its way to Japan on the Safmarine time-chartered ship,

800 000 tons of maize are available for export this year.

Two hundred thousand tons have already been committed to buyers in Taiwan, while the balance is available for other markets.

"This year, we have a surplus for export," says Mr Cownie. Falcon.

Mr Peter Cownie, acting general manager of the Maize
Board in Pretoria says at least

Falcon.

While the quantity is small, it is certainly of value to South Africa in terms of foreign exchange today." Broker sees good chance of overseas sales

### Maize sales dre mean more for

ALAN SENDZUL

THE one-channel system, whereby all maize is sold to the Maize Board at a regulated producer price, insulates the market from price fluctuations. Of more importance, however, is the probability of there being a surplus which could then be sold on the world market.

This year's crop was 7,4-million tons. On average, 6,5-million tons are consumed domestically. Indications are that, with shrinking living standards lead needs for 1995 may be at dards, local needs for 1985 may be at

least 10% down. This means that part of this year's excess inventory will be up for sale to international buyers. The graph reveals an estimated world spot maize price by using a futures contract approaching maturity — that is, very close to the current market price.

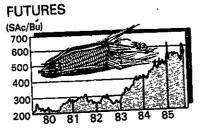
Maize exports appear to be better placed now compared with the first half of the year. Export proceeds also naif of the year. Export proceeds also rely on private arrangements with suppliers and distribution channels are politically sensitive.

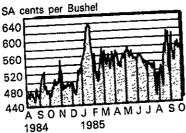
SA's premium-quality maize could also be a positive pricing factor.

Maize prices on the Chicago futures — which indicate the expected pattern of maize demand and supply.

pattern of maize demand and supply,

MAIZE

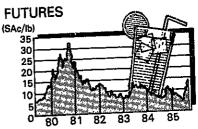


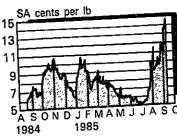


as opposed to spot world prices — have been moving upwards.

Commodity broker Holcom is not too despondent about the effect of a bearish US Department of Agriculture maize-crop report. Holcom regards this as a buying opportunity, because a weaker long-term dollar could improve US grain exports and lead to a higher price within the next two months.

Meanwhile, the SA sugar industry is optimistic about the outlook for **SUGAR** 





spot sugar after several months in the doldrums. Sugar producers will no doubt be pleased to receive higher-

than-expected revenue for exports.
On sugar futures, West German
analyst F O Licht put a slight damper on hopes with an estimate that world on nopes with an estimate that world sugar stocks would decline by only 1,74-million tons. The mild setback to expectations of a faster running down of inventories — by about 2-y million tone — her put a lid on the million tons — has put a lid on the sugar-futures price temporarily.

## osses in store for maize exp

about 700 000 tons of surplus maize this year — and the losses could be heavy.

Wheat will also be exported at a loss to neighbouring countries. Maize prices on world markets have hit rock-bottom — US fightly \$98,22a ton. Even taking the weak rand account, there is no way

GERALD REILLY

₹. ₹.

deficits can be avoided.

These will add to the huge R270m accumulated deficit in the Maize Board's stabilisation fund.

However, foreign exchange earnings could exceed R80m.
Maize Board GM Hennie Nel

said in Pretoria yesterday that 200 000 tons would be sold to Taiwan, while the balance of the surplus was available for other markets.

Board chairman Hennie van Zyl said earlier this year the prospects of selling to Japan were favourable.

Nel said SA maize was of exceptional quality and interna-

- 3

ic change in the prospects for the country's '85/'86 maize crop could lead to the export programme being scaled down.

The Wheat Board expects to export about 80 000 tons of wheat to neighbouring states this season, with losses to be carried by its stabilisation fund. tional demand was strong. But he stressed that a dramatMaize surplus sold at toss

JOHANNESBURG — The widespread rains which have fallen in the maize belt have boosted farmers' hopes for a favourable 1986 crop season — but if present export trends continue the surplus will be sold at a loss overseas.

The general manager of the Maize Board, Mr Hennie Nel, said last week's rain had improved conditions in the maize-growing areas, but there was still "a long way to go".

"In some areas there has been ample rain, while in other parts of the country more rain is needed. But there is still plenty of time to plant," he said.

Mr Nel said it was not possible to predict future marketing conditions, but he conceded that it was difficult to sell the country's export maize at a profit.

"There is always a demand for South Africa's high quality yellow maize, but low prices overseas are the problem," he said.

In September the Maize Board announced

that it had negotiated a contract to sell Taiwan 200 000 tons of maize from the 1985 season — but at a loss of several million rand.

Mr Nel said the Maize Board was processing export deliveries of 700 000 tons following the small surplus at the end of this season.

A spokesman for the South African Agricultural Union said dam levels were steadily improving in country areas as a result of the runoff from the recent rains. He said maize farmers were beginning the new season on an optimistic note.

He said the SAAU believed that even if surplus maize was exported at a loss it would be beneficial to South Africa since it would bring in valuable foreign captial.

The maize marketing system is presently being investigated by the National Marketing Council after the government decided earlier this year not to go ahead with the proposed two-tier marketing scheme. — Sapa



### better terms

THE fractured relationship between the National Maize Producers' Organisation and Agriculture Minister Greyling Wentzel is on the mend.

Relations have been strained since May when eight Maize Board members, including chairman Crawford von Abo, walked out in anger after government refused to grant an increase in producer prices.

However, Wentzel met with Nampo's full executive in Bothaville on Friday to "normalise the relations between Nampo and government", Wentzel said in a statement.

Wentzel said Nampo chairman

GERALD REILLY

Hennie de Jager and he were satisfied after the talks that progress had been made, and that the talks could mark a new era of co-operation between government and the maize producers.

They discussed the minister's powers over maize marketing and pricing, decisions made by members of the Maize Board, the appointment of producer members to the board, the elimination of duplication between the activities of Nampo and the board, Nampo's financing, and alternative maize marketing and pricing arrangements.

Pick 'n Pay says it sold 40 000 cases (24 to a case) of SWA Breweries (SWB) Windhoek Light beer through 26 of its 36 outlets before the SA government 'gazetted it off the shelves"

Containing an alcohol volume of 1,9%, the new brand is aimed at providing a thirst quencher for sports-men and a "safe" drink for drivers. Food director Peter Dove said at

the weekend the sales spanned a period of about four weeks. Pick 'n Pay was now returning about 6 000 cases to SWB.

In a notice published in the Government Gazette of November 22, the beer was reclassified as liquor. It gave the retail chain no chance to get rid of existing stocks.

Joint announcement



### Fralex Limited

("Fralex")

Fraser Alexander Limited ("Alexander")



### Egoli Consolidated Mines mited

("Egoli")



Rembrandt Group Limited

("Rembrandt")

Disposal and acquisition of assets

Maize industry peaceful again

Both sides were satisfied with the talks which concerned a new market-

Peace has been restored to the maize industry after talks between the Minister of Agricultural Economics and Water Affairs, Mr Greyling Wentzel, and the National Maize Producers' Organisation (Nampo) in Bothaville last week

Both sides were satisfied with the talks which concerned a new marketing scheme for maize and the reappointment of Nampo members to the Maize Board.

They resigned earlier this year when the Ministen refused to grant a maize price increase and were replaced by Government appointees.

ABOUT 700 000 tons of SA's 1985-86 surplus maize has been exported — at a Prices were low, reflecting the big surplus, and this neutralised much of Of this about 200 000 tons has been shipped to Taiwan and the bulk of the remaining 500 000 tons to Japan. the advantage from the low exchange value of the rand. Grain merchants said losses were un-Yesterday Maize Board GM Hennie doubtedly being suffered on exports but Nel declined to dsclose the extent of the the extent was only known to the Maize However, he did say it would be debited to the board's stabilisation fund — Board. One industry source said SA was probably realising about \$102 a ton on already R200m in the red. exports.
This, at an exchange rate of \$0,038 to the rand, translated into R268.
However, to be deducted from this, The loss, he said, would be cushioned by borrowings from the Land Bank.

Nel said international markets were glutted with huge grain surpluses. were export costs of about R60 a ton -However, SA produced probably the world's highest quality maize, which provided a strong competitive edge. resulting in an overall deficit of about R40 a ton.

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THE 12 UDF leaders acquitted of high treason in Maritzburg Supreme Court on Monday are considering bringing substantial claims for damages against Law and Order Minister Louis le Grange.

Instructing attorney for the group Norman Manoim confirmed this yester-

He said the claims would be for loss of earnings and liberty. He declined to speculate on the possible amounts involved.

Most of the acquitted trialists are pro-fessional people — doctors and lawyers — whose defence since the trial began in May is thought to have cost about R100 000 a month.

The case against the 12 crumbled this week because of flimsy evidence, legal experts said yesterday.

### PETER HONEY and LINDA ENSOR

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However, the trial of four co-accused trade unionists is scheduled to continue possibly in Durban — on February 3.

Clive Thomson, senior partner in one of the firms of instructing attorneys, said he believed the decision to withdraw charges against the 12 was an "independent" one taken by the Attorney-General of Natal after evaluating the State's case.

UDF treasurer and former trialist Cassim Saloojee said yesterday the trial had not stemmed from a genuine belief on government's part that the accused

To Page 2

### saves

MAIZE farmers in the north-western Free State have been saved from almost certain disaster by this week's good rains. Conditions in the Western Transvaal remain critical.

Had the Free State rains been delayed for even another week, heavy losses would have been unavoidable.

Now, according to National Maize Producers Organisation (Nampo) GM Piet Gous, provided there are good rains in early January and February, an average harvest in an area which produces about 30% of the national crop would be

The position in the Western Transvaal which produces 40% of the crop in an

average year — is critical. Farmers say there must be a fall within the next 10 days if there is to be any hope of a

**Business Day Reports** 

reasonable crop.

Farmers say intense heat and strong winds in the area during the past three weeks have dried out their lands and, without heavy rains, it will be futile to plant.

In the Eastern Transvaal farmers also say they desperately need rain in the

next few days.

Even the weekend rains were insufficient, says Anton Steyn, of the Department of Water Affairs. I DESCRIBE DESCRIBE OF

Hope for maize crop

(3) MAZEINDA ENBOR

PROSPECTS for a reasonable maize crop this season still exist, provided sufficient and continuous rains fall in the next few months, says a spokesman for the National Maize Producers' Organisation.

rains rail in the next tew months, says a spokeshan for the National Maize Producers' Organisation.

According to Giel van Zyl, planting in most areas

— with the exception of the north-western Transvaal — has been completed, and thunderstorms over the post two weeks have improved conditions.

with the exception of the north-western Transvaal—has been completed, and thunderstorms over the past two weeks have improved conditions.

Theo le Roux of the Central Western Co-operative says he is reasonably optimistic about the crop, although the situation in the north-western Transvaal is serious. He estimates plantings in the area to be as little as 20% of normal and says about 7% of this is dry-land planting.

this is dry-land planting.

According to the Weather Bureau, December has seen normal to good rainfall over most parts of SA.

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AGRICULTURE - OTHERS

MAIZE - 1986

JAN. \_\_ DEC.

### Bumper maize crop if rain continues

THE chances of a 10-million-ton maize crop are good — providing "normal" rains fall over the mealie belt during late January and in February.

That is the critical period for the crop when a lack of rain and high temperatures could mean another disastrous harvest of less than five-million tons.

Nampo GM Piet Gous said from Bothaville yesterday that the crop had got off to a great start, especially in the eastern areas.

"We are holding thumbs for good rains in the critical growing period to the end of February.

"If we get them, an above average crop is likely," he said.

He said a harvest of nine-million tons —

### **GERALD REILLY**

considered a normal yield under average growing conditions — would leave two-and-a-half-million tons for export.

That, under current exchange rates and international maize price conditions, would earn the country up to R700m in foreign

Asked whether a crop of this size would materially ease the serious financial plight of maize farmers' Gous said: "Summer grain grain farmer's debts now amount to about R12bn, and it would take more than one good season to bring them meaningful re-

He said farmers' gross income from a

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nine-million-ton crop would amount to about R2bn at current prices.

However, to plant and grow the crop cost

anything up to R1,5bn.

"So it is obvious that one or two, or even three good seasons in a row would be insufficient to wipe out the huge debt burden being carried by maize farmers," he said.

The total value of SA's agricultural exports in 1984 amounted to R1,842bn.

But because of the drought, the maize crop was only big enough to meet the local

Economists pointed out that a good agricultural year — and this was now a likely prospect — would make a solid contribution to an economic upswing.

NOMAIG TO HTIM DUIR STUDIO OSEAN E

Majze price rise is in the offing

Pretoria Bureau HAIZE

An increase in the maize price is in the offing as South Africa's maize producers claim they are no longer able to absorb rising costs.

Maize farmers have also lashed out at the recent rises in the prices of diesel and fertiliser, saying the only alternative to a price increase was to reduce production and revert to being a net maize importing country.

Dr PJ Gous, general manager of Nampo, said diesel and fertiliser were major cost items in maize production and produers would be compelled to pass on increases to consumers.

The financial position of maize farmers was critical and cash flow problems have become the producers' nightware. Farmers drastically cut-their input usage, to which suppliers responded with rapid price increases instead of lowering prices to stimulate demand, he said.



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LARGE SELECTION OF SOLITAIRE PENDANTS =

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Blueprint sought 'urgently'

### w selling pla

A NEW maize-marketing scheme may be introduced from the start of the new season in May, according to

Pretoria sources. It is understood Minister of Agriculture Grayling Wentzel is putting pressure on the National Marketing Council to have a blueprint of the new scheme completed as soon as

Vear Wentzel rejected a two-system for maize — a syspossible. ten recommended by the National Producers Organisation (Nampo) and the Jacobs Commis-

This would have entailed quotas for farmers based on previous production figures for which a predetermined price would be paid.

Anything in excess of the quotas would have had to be exported by the farmer at the best available

This scheme would have removed price. the burden of exporting surplus maize at prices substantially lower than the domestic price. Nampo economist Kit le Clus said

GERALD REILLY

yesterday the minister had indicated the present marketing system was unsatisfactory.

If the proposed new scheme is ready in time, it will be submitted to Nampo's annual price-fixing congress on March 12 and 13.

On the still-to-be-determined price for the current crop, Le Clus said producers' demand for a price rise last year was rejected by govern-

That meant the costs of production requisites — fertiliser, fuel, machinery, labour and others — had spiralled more than 30% since maize producers last got an in-

Le Clus said a symptom of the farmers' plight was the disastrous decline in land prices in some areas.

The number of forced sales was

also rising.

The situation was due to two main factors - successive droughts and inadequate profit margins for maize

### for Cape HO Southern's plans fore the city council.

NEWLANDS in Cape Town can expect a massive injection of commercial activity over the next few years if Southern Life goes ahead with plans to expand its corporate headquarters on the corner of Dean Street and Main Road.

Southern says it is under intense pressure to establish a consolidated head office to accommodate its growing staff.

If the company is unable to expand, it might have to consider moving its central operation to Johannesburg.

The expansion plans, which will necessitate demolition of flats behind the Great Westerford site, are currently be-

Southern also hopes to build a parking garage for 735 cars next to the Newlands rugby ground to provide staff parking.
The garage would be available to rugby fans over weekends.

Southern executives said they were fully aware of the possible environmental impact of the development and would try to preserve the existing natural features of both sites.

The first phase of the development, which is expected to cost around R40m, will begin in 1988 if the council gives Southern the go-ahead. — Sapa.

SURVEY SHOWS MAIZE Nampo's annual congress, at which waize move which led to an angry walkout the from the Maize Board by eight Nampo nisa ford van Abo.

Nampo economist Kit le Clus said due to meet the following week ted high that a resonable price rise would rent maiz price recommendations are formulat. Transit the following will be submitted to the Maize Board which is what centage the following week centage the agreed this year. FARMERS WILL PRESS DEMANDS TO THE LIMIT

RIbn in debt expect substantial price increases this year a move which led to an angry walkout price increases this year a move which led to an angry walkout price increases the from the Maize Board by eight Nampo A survey carried out by the from the Maize Board by eight Nampo with National Maize Producers' Organisation (Nampo) shows that maize farford van Abomers in particular intend demanding yesterday farmers' expectations were a big price rise. Last year government rejected their demands for a price increase —

With good, widespread rains in the maize belt, especially in the Western Transvaal and north-west Free State where more than half the crop is grown — a crop of between 8-million and 9-million tons is likely.

What would happen to a large percentage of debt-ridden maize farmers if February rains hold off "does not bear thinking about", Le Clus said.

van Zyl is taking legal action against the National Maize Producer's Or-ganisation (Nampo), after he and four MAIZE BOARD chairman Hendrik other members were expelled from the organisation for alleged infringements of the Nampo constitution.

in our possession, there is nothing more we can say, reports Sapa. said: "We are petitioning the Supreme Court to set aside Nampo's decision. Until all the required documents are Van Zyl's legal advisers yesterday

The suspension means the fragile and suspension.

The suspension means the fragile and suspension.

The suspension means the fragile and suspension.

In terms of Nampo's constitution, accord negotiated last year between in terms of Nampo's constitution, accord negotiated last year between only executive members of Nampo.

Wentzel and Nampo is in danger of are entitled to represent producers on being shattered.

The board None of the four was an executive member.

They were appointed by Wentzel is in the suspension.

## action against Nampo Maize Board boss to take

GERALD REILLY

a full explanation. president Hennie de Jager asking for

Nampo in effect gave the four sus-pended members a choice between staying members of the Maize Board

sent an urgent telegram to Nampo

At the time, Nampo accused Wentzel of appointing to the board memlast May after eight Nampo mem-bers; including-board chairman Crawford van Abo, walked out in pro-

producer members to that board last October. This did not occur and his pointments in July latest undertaking is to review ducers Towards the end of last year, Went-Wentzel undertook to re-appoint

bers unrepresentative of maize pro-

zel met the Nampo executive in an attempt at reconciliation. The meeting was hailed as a success at the

The suspension of the four board members could, however, lead to open conflict, particularly if Wentzel reappoints them in July and ignores the Nampo executive.

According to the Marketing Act, Wentzel can appoint whom he pleases to the board to represent producers, and for as long as he thinks fit.

Wentzel told Business Day yesterday the Nampo decision was not in the spirit of the discussions he had with Nampo late last year:

He declined to comment further, except to say he was "disappointed" that Nampo had suspended members

BUSINESS DAY, Wedno

3m-ton surplus forecast

PROSPECTS for the maize crop this year are extremely encouraging and there should encouraging and there should Domestic consumption is be enough to meet SA's domabout 6-million tons a year, so estic needs as well as a possible 3-million-ton export surplus, which could rake in more than R700m in foreign exchange.

This would provide a welcome bonanza for the balance of payments and improve the foreign exchange value of the rand.

exchange value of the rand.

This good news comes at a time when SA needs financial muscle for bargaining in the critical, debt-moratorium discussions with foreign bankers, scheduled for February-20.

National-Association of Maize Producers (Nampo) GM Piet

Producers (Nampo) GM Piet Gouws told Business Day yesterday: "The outlook for the maize crop at this stage is the best in five years. I can make the blunt statment that this year SA

is not going to import maize."

He added that, depending on the rainfall in February and March, the maize crop this year could be one of the best in the past 10 years, with a crop of 9,2million tons.

PRISCILLA WHYTE and GERALD REILLY

the 1986 crop would allow about 3-million tons to be exported.

Nampo is basing its R700m estimate of foreign exchange earnings on \$0,45 to the rand and an international selling price for SA maize of \$110/ton.

A good 1986 farming year could result in an influx of R2 000m into the South African economy from the farming community, Gouws said.

But nobody is living under the illusion that one promising year can wipe out the crippling farming debt, currently running at about R10 000m.

If an export ton of maize fetches R244, the farmer would receive R170, with R70 to R80 for marketing, storage and transport costs. The farmers' cost/ton varies, but was about R500/ha.

Yesterday Maize Board GM Hennie Nel was also hedging his bets well into the future. He did say, however, that at present about 4,2-million ha were under maize.

**MAIZE PRICE** 

3) Manyl storm clouds

As battle lines are drawn in the perennial maize price negotiations, the growers are watching developments in the corridors of power as anxiously as they're watching the skies for vital follow-up rains.

The outcome of a major power struggle between producer body Nampo, the Maize Board (MB) and Agriculture Minister Greyling Wentzel will determine the future of the industry.

At stake is Nampo's future representation on the MB, whether government will allow any maize price increase this year and whether there will be major changes to the current fixed-price, one-channel maize marketing system, already under investigation by the National Marketing Council (NMC).

The maize price issue will be decided by March/April, when the MB sends its recommendation to the NMC and government.

Central to the NMC investigation is government's watershed decision to sanction a separate Grain Sorghum Board (GSB), to be administered in conjunction with the Potato and Dry Beans boards. Sorghum was previously administered by the Nampo-controlled MB.

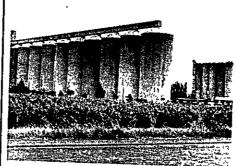
Maize will now face direct competition from sorghum in the feed grain market, with price a major determinant of market share. The new GSB has just announced that it will administer a surplus removal scheme, freeing sorghum growers to compete on price in the market.

Drought-resistant sorghum has made major inroads into the yellow maize feed grain market. Marketing Council chairman Roelf Kotze says total maize sales in the period May-August 1985 dropped by 740 000 t — or 37% — against the same period in 1982. Yellow maize sales alone dropped 497 000 t, or 52,3%.

Kotze ascribes this drop in lucrative local sales to the 25,3% increase — in real terms — in maize prices in the period 1976-1984. This compares with a 10,5% price fall in all other agricultural products over the same period.

First shots in the war between Nampo and government were fired when Nampo recently terminated the MB membership of five of its members, including MB chairman Hendrik van Zyl, who had been appointed to the board by Wentzel last year after Nampo members had resigned en masse. This followed government's refusal to meet Nampo's request for a R50/t maize price increase above the current R220/t.

Last November's "peace of Bothaville," when Wentzel and Nampo mended fences after last year's price fiasco, has now been broken. Wentzel'says he is "disappointed" at



Maize ... industry at the crossroads

Nampo's action because this was against the spirit of the November discussions.

Maize farmers' massive debts complicate the problems, but it is doubtful whether government will allow any major increase in the maize price this year.

"A lot will depend on the size of the current crop. If good rains fall until March, a 10 Mt crop is not impossible. At current Gulf prices of \$110/t fob — or some R244/t — this could mean foreign exchange earnings of some R700m," Nampo CE Piet Gous tells the FM.

Also militating against a big price increase this year is the farmers' reduction on input costs.

And further savings are possible.

Pretoria University's agronomics professor, Willem Folscher, says maize farmers could cut fertiliser inputs by an average of 60%, while chief engineer of the Directorate of Agricultural Engineering, Burrie Boshoff, tells the FM that farmers could save at least 50% of their spending on implements and fuel by applying conservation tillage techniques.

### **ENTRY FOR CAS**

### Not accountable

South African chartered accountants who responded to a recent press release may think they have found an open-sesame to practise in the UK. If so, they have been misled, says the UK's Department of Trade and Industry.

The release claimed that membership of the UK Association of Authorised Public Accountants (AAPA) would "entitle" South Africans "to work in the UK or in EEC countries without going through the formalities of further examinations."

However, inquiries have established that, to join the association, an accountant must already have individual authorisation from the Secretary of State for Trade and Industry to do statutory company audits. So membership of the AAPA could be looked on as an optional extra.

An official of the DTI refuted a claim by Stanley Coxhead, executive secretary of the AAPA, that membership would facilitate the authorisation.

"Authorisation depends solely on the Secretary of State being satisfied that the necessary conditions have been met," he said.

Put out by Johannesburg auditor Ernest Last, "on behalf of" the AAPA, the release implies that the AAPA is a statutory recognised body.

However, according to Ray Norman of the Institute of Chartered Accountants (ICA) of England and Wales, the AAPA is not a statutory recognised body. "And membership of AAPA confers no special entitlement to work as an accountant in the UK."

Norman says there are no legal restrictions to practising as an accountant. But only those qualified by virtue of their membership of one of the three Institutes or the Chartered Association of Certified Accountants or as a result of individual authorisation by the DTI, may audit companies.

"We would normally expect individual authorisation to be given by virtue of the SA Chartered Accountants' qualification."

The DTI spokesman who described the release as highly misleading is writing to the SA Institute of Chartered Accountants (Saica) to "clarify the situation."

Approached for comment, Saica executive director Ken Mockler said: "I intend placing the matter before the investigations committees of Saica and the Public Accountants and Auditors Board."

When the FM suggested to Ernest Last, some weeks ago, that the press release was misleading, he would not concede the point. Attempts to contact him this week to put the views of the English ICA and the DTI failed.

His secretary said he would not be available until after the FM went to press. A draft of the story left with his secretary some hours before the deadline elicited no response.

### DAIMLER-BENZ

### 100 not out

"A century ago there was only one car in the world. For some people there still is." So reads a double-page display advertisement in the *Financial Times* of January 29, the 100th anniversary of the day Karl Benz "set free the horse and changed the course of history."

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of 1953) are primarily of a preventive Note: The application of the emergency regulations which were declared in terms of the Public Safety Act, 1953 (Act No 3

Uitenhage: members charged

| HANSH CD | | A | 8 |

\*34. Mrs H SUZMAN asked the Minister of Law and Order:

 $\Xi$ of the Minister's reply, were found guilty of common assault in Decem-ber 1985; if so, (a) what are their names, (b) what were the circum-stances surrounding the charge and Whether two members of the South names have been furnished to the South African Police for the purpose (c) what was the sentence in each African Police in Uitenhage, whose

- 3 whether the South African Police have taken any action against these persons as a result of the conviction; and (b) when, in each case; if not, why not; if so, (a) what action
- 3 whether he will make a statement on the matter?

The DER: MINISTER OF LAW AND OR

 $\Xi$ Yes.

- (a) Detective constable A M Lu-Detective constable G Simanga.
- Ŧ On 17 March 1985 Black man arson. Both members have been suspended from duty since 20 members of the force during in-terrogation on three counts of saulted with a sjambok by two suspended from duty since Norman Kona was allegedly as-
- **©** On 9 December 1985 both mem-ಕ

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prisonment. R150,00 9 w months

 $\mathfrak{S}$ Yes.

(a) In terms of Regulation 64(1) of the Regulations for the South African Police boards of enquiry establish the fitness of the memwere convened with the aim to bers concerned to remain in the

10 December 1985

3 No, accept to mention that the prohave not been finalised yet. ceedings of the boards of enquiry

## Sedgefield: residential areas opened for occupation by non-Whites

ister of Constitutional Development and Planning:† \*35. Mr L F STOFBERG asked the Min-

- (1) Whether certain White residential areas of Sedgefield were recently Whites; if so, (a) when, (b) why and (c) which residential areas; if not,
- $\mathfrak{D}$ whether a certain company, the name of which has been furnished to the Minister's Department for the purareas of Sedgefield to non-Whites; if so, (a) what is the name of this company and (b) in which residential areas; poses of his reply, has provided residential facilities in White residential
- 3 whether his Department has taken or will take steps in respect of this company; if so, what steps; if not, why not?

The MINISTER OF CONSTITUTION ALDEVELOPMENT AND PLANNING:

 $\Xi$ Z

(a), (b) and (c) Fall away

Ē The Department of Constitutional

Development and Planning has no re-

non-Whites in White residential areas ment supplied residential facilities to cord that the company whose name has been furnished to the Departof Sedgefield.

(a) and (b) Falls away

Falls away

## Witwatersrand: transportation cost of petrol

ister of Transport Affairs:† \*36. Mr L F STOFBERG asked the Min-

- $\Xi$ What is the weighted real historical transportation cost, calculated from company depots on the Witwaters-rand in December 1985; plants, of the petrol delivered to oil the refineries or other production
- $\mathfrak{S}$ whether any other factors were taken of the cost involved in these factors? tors and (b) what is the total amount mentioned costs; if so, (a) what facinto account in calculating the above-

The MINISTER OF TRANSPORT AFFAIRS:

 $\Xi$ Separate costs for a particular section of the pipeline are not readily available but the total cost of all product pumped during December 1985 amounted to three cent per litre.

ভ Yes.

<u>a</u> As petrol is conveyed by both pipeline and rail tank trucks, pipeline tariffs are based on rail distances and rail tariffs.

Home Affairs:

18. Mr P G SOAL asked

the Minister of

3 This information is not readily available.

each constituency, (b) each province and (c) the Republic as at 31 December 1985? How many voters were registered in (a)

The MINISTER OF HOME AFFAIRS:

Ω (a), (b) and (c) See annexures A, B and

ister of Agricultural Economics:

 $\Xi$ Whether the real production cost per hectare of maize farmers has increased since the 1985 season; if so, by what percentage;

গু whether the 1986 producer price of

sate maize farmers for this increase; if so, to what extent; if not, why not;

maize is to

be adjusted to compen-

3 whether he will make a statement on the matter?

The MINISTER OF AGRICULTURAL ECONOMICS:

 $\Xi$ The cost calculations for the 1985-86 production season have not been finalised but it can be expected that risen due to rises in input costs. the costs per hectare would have

Ð ply and demand situation for maize when the maize price is determined. ation are also taken into account. try and the expected export realis-Various other factors such as the supwhich is taken into consideration Production cost is not the only factor the economic conditions in the coun-

 $\Theta$ Z

For written reply:

General Affairs:

\*37. NIF L. F. STOFBERG asked the Min-

HOA

### Pretoria Bureau In spite of the weak rand, the short-term outlook for South African maize exports is not rosy, according to the Maize Board.

exports is not rosy, according to the Maize Board.

In a presentation at Agrocon today, the board said international surpluses of all types of grain foods were expected "and there is little hope that prices, particularly for mealies, will strength on in the peer future"

en in the near future".

The board said the Soviet Union had harvested a record maize crop in 1985 and many other producer countries ex-

pected good crops.

"Ingaddition, the USA has great reserves of mealies for which they cannot

serves of meanes for which they cannot find buyers."
These factors had resulted in the international maize price reaching a record low in August and September last

year.

"The only positive factor as regards,"
exports, was the low dollar value of the rand, which strengthened prices some what."

However, the board said it believed

South Africa's traditional customers

would continue to buy maize.
On the local front, the board said, attempts must be made to keep the producer price low.

- - - m - 4 months and the sale

INTERNATIONAL surpluses of all grain foods make the outlook poor for SA maize exports in spite of the weak rand. In a summary of marketing conditions, presented to the Agricultural Outlook Conference in Pretoria this week, the Maize Board said there was little hope that prices would strengthen soon. The Soviet Union harvested a record maize crop in 1985 and many other pro-

maize crop in 1985 and many other producer countries expected above-average crops. The US also had vast reserves of By GERALD REILLY

24

maize and there were few buyers.

The maize price fell sharply in August and September. The depressed dollar-value of the rand, however, had strengthened prices.

The board was confident SA's traditional customers would continue buying maize. It said attempts must be made to keep down the local producer price.

av February 14 1986

### Nampo slams decision to import maize

The National Maize Producers' Organisation (Nampo) has criticised the Maize Board for its decision to import white maize and believes it was a result of the board's under-estimation of local consumption.

The Maize Board announced this week it would import a small quantity of white maize to prevent white maize being mixed with yellow. Mixed maize products have been unpopular with consumers.

At the same time, the board has been involved in the export of yellow maize at a loss.

Nampo general manager, Dri Piet Gouws, said: "We are exporting maize at present at a tremendous loss for the local producer. It is yellow maize, but it is maize.

"Now we are going to import maize which will according to sources be landed in South Africa from Zimbabwe at much higher prices than the local maize is sold for here.

"We hear that it will cost between R260 and R270 a ton about R5,3 million— for maize imported from Zimbabwe."

Mr Hennie Nel, general manager of the Maize Board, said. "I cannot tell you how much maize is to be imported. The transaction has not been finalised and it is a very sensitive area."

It was a limited quantity and would make it possible not to impose the unpopular mixing scheme against the will of the black consumers, said Mr Nel.

He said 500 000 tons of yellow maize had been exported by last dependent and there might be more exports, depending on the size of this year's crop.

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ber 1985 on the occasion of a national convention at the University of the Witwatersrand; if so, what is the of his reply, on or about 29 Decemname of this organisation;

- 3 whether his Department has com-mented on these resolutions; if so, what is the purport of the comment;
- 3 whether he will make a statement on the matter?

## The DEPUTY MINISTER OF EDUCATION AND DEVELOPMENT AID:

 $\Xi$ No, but note was taken of resolutions taken during the National Education Conference which was held on 28-29 December 1985

- $\odot$ Z
- 3 No, because the resolutions are still being studied

that parents would no longer have to pay school fees for books and for pupils. Is the fact that the Department will from now on provide children with free books and station-ery perhaps a result of the said decision by that committee; committee laid down at that conference was from the reply of the hon the Deputy Minister I should like to put the following question to him. One of the requirements the †Dr W J SNYMAN: Mr Speaker, arising

the Department of Education and Training does not require any obligatory payment of school fees by the children. School fees are determined by the local bodies concerned. This is in fact a local affair which is not regu-The DEPUTY MINISTER: Mr Speaker, in reply to that question by the hon member for Pietersburg I just want to point out that lated by the Department as such.

TAN SMAN into deaths De Nyschen/Van Eck families: investigaei

of Law and Order: \*3. Dr W J SNYMAN asked the Maister Law and Order:† 18/2/86

> Ξ or about 15 December 1985; if so, Whether the South African the magisterial district of Messina on bers of the De Nyschen and Van Eck families on the farm Chatsworth in has investigated the deaths of mem-

 $\mathfrak{S}$ to now: not, what progress has been made up

Θ

The DEPUTY MINISTER OF LAW

Yes.

to bring the culprits to book.

HANSAR Maize Board, Mr L F STOFBERG asked the Minis-

ter of Agricultural Economics:†

(1) Whether producer members of control boards are appointed by the producers themselves; if not, in what way are such members appointed; if

3 whether there was any departure from this procedure in respect of the Maize Board; if so, (a) why, (b) when and (c) on whose authority?

ECONOMICS: The MINISTER OF AGRICULTURAL

Ξ No. The appointments are made by the Minister in terms of Section 28 of the Marketing Act, 1968 (Act 59 of 1968).

3 Falls away.

Police

whether the investigation has been completed; if so, with what result; if

whether he will make a statement on the matter?

AND ORDER

 $\Xi$ 

 $\odot$ were followed as far as the farm Schutwater, district Messina, where it crossed the Limpopo River into Zimbabwe. The investigation is still in No. Chase was given to the terrorists in order to trace them. The tracks progress in order to trace them. were followed as far a

 $\Theta$ No, except that the South African Police does everything in their power

ter of Defence

can Defence Force for the purpose of the Minister's reply, employed in the Defence Force in 1984 and 1985, re-spectively, and (b) what were his (a) In what (i) section and (ii) capacity was a certain person, whose name has been furnished to the South Afri-

 $\mathfrak{S}$ what is his name?

of 11 February 1986. statement in reply to Question number

### Person employed

ter of Defence: \*5. Mr P A MYBURGH asked the Minis-

- $\Xi$ the Minister's reply, employed in the Defence Force in 1984 and 1985, re-spectively, and (b) what were his ty was a certain person, whose name has been furnished to the South Afri-(a) In what (i) section and (ii) capacispecific functions in each such year; can Defence Force for the purpose of the Minister's reply, employed in the
- in what (a) section and (b) capacity is this person employed at present;

3

whether he will furnish the House with the name of this person; if so, what is his name?

FENCE: tThe DEPUTY MINISTER OF DE-

The person whose name was supplied is unknown in the SA Defence Force.

\*6. Mr B B GOODALL asked the Minis

- specific functions in each such year;
- 3 in what (a) section and (b) capacity is this person employed at present;
- whether he will furnish the House with the name of this person; if so,

FENCE DEPUTY MINISTER OF DE

The hon member is referred to my

ter of Defence: \*7. Mr B B GOODALL asked the Minis

Person employed

- $\Xi$ specific functions in each such year; spectively, and (b) what were can Defence Force for the purpose of the Minister's reply, employed in the Defence Force in 1984 and 1985, rety was a certain person, whose name has been furnished to the South Afri-(a) In what (i) section and (ii) capaci
- ন্ত in what (a) section and (b) capacity is this person employed at present;
- $\mathfrak{S}$ whether he will furnish the House with the name of this person; if so, what is his name?

The DEPUTY MINISTER OF DE-

The hon member is referred to my statement in reply to Question number 2 of 11 February 1986.

ter of Law and Order: Simon's Town: training/simul HANS MAN \*8. Mr P A MYBURGH a **Igexpresses** 

Œ Whether any numbers of the South African Police, Police Reserve and/or State property in Simon's Town in November 1985; if so, (a) where, (b) when and (c) what was the nature of the training or simulating exercises; training or simulating exercises Police Reserve Force undertook any

 $\mathfrak{D}$ whether the South African Police have held an investigation into a mountain fire which occurred in Simon's Town in November 1985; if not, why not; if so,

**3** whether he will make a statement on the matter?

AND ORDER: DEPUTY MINISTER 얶

 $\Xi$ Yes, members of the Reserve Police

### MAIZE FARMING (3) MARCE

### Cutting costs 21 a 86

Whether there's a maize price increase or not, there's still great scope for debt-ridden farmers to slash production costs and boost profits.

Experiments carried out in the last three or four years on 20 farms over the whole maize production area have shown that farmers can save at least 60% on average fertiliser use.

And this can be done without any marked drop in yield, "while profitability soars," says Pretoria agronomics professor Willem Folscher.

Folscher says savings of at least R90/ha can be achieved, leading to R350m-R400m being slashed off total annual maize production costs.

Fertiliser Society of SA (FSSA) sales figures for 1985 show that fertiliser use by maize farmers has dropped.

"Plant food sales in the central, maizeproducing area — constituting some 27% of total tonnage sold — dropped from 672 516 t in 1981 to 411 942 t last year," says a FSSA spokesman.

But Folscher says many farmers have not come near the potential saving on fertiliser. He says some farms in the western Transvaal which applied no fertiliser in the last three years achieved the best profits of all farmers participating in the experiments.

"Unfortunately there has been no official support for these findings. Co-ops are still financing farmers to buy the maximum amount of fertiliser, as recommended by manufacturers. The fact that co-ops are both the wholesalers and bankers for many farmers complicates the situation," says Folscher.

The stake the maize producer body Nampo has acquired in fertiliser giant Triomf is another possible complicating factor. "How can such a body recommend reduced fertiliser applications when they have a vested interest in maximised sales?" asks Folscher.

### Maize import plan under fire 3 Markie Unwin

Approval has been given to import a maximum of 200 000 tons of white maize for local consumption to overcome a shortage before the next crop is harvested, according to the Minsiter of Agricultural Economics, and Water Affairs, Mr Greyling Wentzel.

Drought conditions resulted in late planting this season and the harvest will be between four and seven weeks late. The amount to be imported will depend on early yields

from the new crop.

The National Maize Producers' Organisation (Nampo) has attacked the import decision which, it said, resulted from an under-estimation of local consumption. Nampo felt the imports could have been avoided if a small quantity of yellow maize could be mixed with white — a move which the consumer would not have noticed. South Africa is exporting yellow maize at a loss.

### EXTREME CASES

Mr Wentzel said the mixing of white maize with yellow was done only in extreme circumstances because the consumer preferred pure-white maize products. The mixing of the two in the past had been adversely received.

The only maize being exported this year was the yellow variety, of which there was a reasonable surplus.

He said a report that consumption of maize had decreased referred to yellow maize and this had occurred in the past year. Demand for white maize in the past month had increased considerably.

The expected consumption of white maize for the coming season is 3,3 million tons.

FARMERS are to demand a maize price increase.
National Maize Producers' Organisation (Nampo)
Mational Maize Producers'

### BUSINESS

### **Markets**

\$/Rand FT close Dow close 50,60c (F-rand 37,25c) 1264,2 down 11,0 1692,66 down 5,62

### **Commodities**

Copper (3-mths) £987,00 Platinum \$423,50 (\$405,40) Sugar £98,50 (£100,50)



### Maize farmers need rain desperately

By Frank Jeans

South Africa's maize crop is again in danger because of the abnormally dry weather so far this year.

According to agricultural economists the crop has deteriorated to such an extent that it is now unlikely to reach the normal average of 10 million tons.

Much of the crop which was planted late in the season because of a dry start to the summer is now at a critical stage.

Following good rains up to January the crop, after several drought years, had looked promising and many experts had expected a harvest of between 10 and 11 million tons.

It is generally conceded in the industry that unless there are good rains soon there could be "tremendous damage".

While any accurate forecast of the total crop is impossible until the end of March, what is certain is that there is no possibility of it even approaching the record 14 million tons of the late Seventies.

Mr Alfred Kahn, managing director of grain merchants, Kahn and Kahn, is gravely concerned about the progress of the maize crop.

"In the first instance," he says, "the crop is about a month later than usual and therefore is not as advanced as it would normally be at this time of year.

Accordingly, it is more susceptible to adverse growing conditions at this stage."

Emphasising that rain was critically needed throughout the maize triangle to avert further deterioration, Mr Kahn has no doubt that favourable weather must continue throughout March to "ensure a normal crop".

The problem is compounded too, so far as the country is concerned, by the rand-dollar exchange rate which has improved to the 50c level.

The latest issue of the National Maize Producers' Organisation journal says that at an exchange rate of 45c, the gross export realisation would be R244

or a net R180 a ton after admin, railage and storage costs.

However at the 50c level the gross proceeds would be R220 a ton or about R150 net.

With the farmer receiving a minimum of last year's R220 a ton for his maize produced, each ton exported could cost the country R70, says Mr Kahn.

If the exportable surplus is 3 million tons this will cost the country R210 million — a bill which has to be footed by the government and the long-suffering taxpayer.

Mr Kahn points out, the farmers are seeking a further increase for the current crop which would exacerbate the situation even further.

### GRAIN BATTLE (3) MUNCE FIN HULL STAFFS Not chicken feed

Maize growers, who have already warned that they will be seeking a price increase this year, are facing attack in an important segment of their market.

Sorghum producers, recently freed from Mazie Board control, are courting the chicken feed market and broiler producers are showing interest — provided the price is right.

SA's R1 billion-a-year broiler industry currently consumes some 700 000 t of yellow maize a year, which makes up about 70% of its total feed requirements. The balance is made up by fishmeal and other protein feeds.

As feed makes up about 65% of broiler operating costs, producers are obviously keen to talk.

Says Morris Leonard, chairman of the new Grain Sorghum Board (GSB). "Chicken producers have indicated that they are interested in buying some 150 000 t of our grain a year as soon as we agree on price and quality."

Leonard suggests that sorghum prices may come down later this year, enhancing prospects for clinching the first-ever major deal between the two industries.

"The minimum sorghum floor price will be reconsidered at the next GSB meeting on March 24 and it could result in a price reduction, which would have to be ratified by government," says Leonard.

In the past, prices were pitched too high,

In the past, prices were pitched too high, inducing many farmers to sell to the control board rather than directly to consumers, he notes.

The 1985 sorghum price was set by the Maize Board, which previously administered the crop, at R174/t. Administrative levies, storage, the cost of sacks and other handling fees brought the consumer price to R253,80/t—higher than the cost of yellow maize.

"But the board is still selling excess stocks

Financial Mail February 28 1986

to the animal feed industry at a 15% discount for R205,69/t, a loss of R48/t," says Leonard.

The ideal solution appears to be for farmers to sell their crops direct to the trade, rather than through the GSB. "Price will play the major role," adds Leonard.

Lower prices would give sorghum producers a better chance of penetrating the yellow maize market, forcing some farmers to switch crops. Alternatively, the competition could force the maize industry to become more price-sensitive and market-conscious, a turnabout for maize price politics in recent years.

One thing seems certain: sorghum producers will not easily accept a one-channel, fixed-price marketing system which helped price maize out of large sections of their local and export markets (Business February 7).

The battle lines are now drawn in the animal feed industry, and sorghum producers are poised to take the gap—if they sell at a discount.

But much depends on how the GSB shapes up in the next year or two. The current crop is projected at 600 000 t if good follow-up rains fall. But Leonard says this could double to 1,2 Mt if producers support the new system.

### **Outlook** is bleak as

By Kym Hamilton, Pretoria Burcau

Farmers' high hopes for a bumper 1986 maize crop have been dashed by poor February rains and an estimated R600 million in possible export revenue has already been lost.

The outlook has been described as "bleak".

scribed as "bleak".

Theadministrative manager of the National Maize Producers' Organisation (Nampo), Mr Giel van Zyl, said the intense heat of the past two weeks had turned the green mealie plantations of the Western Transvaal, southern Free State and north-western Free State into burnt fields of devastation.

State into burnt fields of devastation.

On February 19 a Nampo survey put crop expectations at 9,5 million tons.

To date, the fierce heat had reduced the bumper crop projections to 8 million ions and unless substantial rain fell within the next few days, the crop could be as low as 7 million tons, said Mr van Zyl.

Some farmers were ready to turn in the keys to their farms to banks and co-ops, and there was talk of some 25 farmers who had given up. However,

was talk of some 23 tarnets who had given up. However, Mr yan Zyl said he was not sure of this figure as no full assessment had yet been made.

### SUBSIDIES

sessiment had yet been made.

SUBSIDIES

For the past five years the country's more than 6,000 farmers had been resilient in their battle against ', the drought, but it was unlikely they would be able to continue to sustain losses. Even with the extensive help and Government subsidies they had, received during the drought, many farmers would not be able to pay back their debts, said Mr van Zyl.

This year, initial hopes had been high. There had been a bouyancy among farmers, "everyone was expecting something". But now the dramatic crop failure had dashed hopes and many farmers were on the brink of ruin.

A spokesman for the Pretoria Weather Bureau said the February rainfall in most parts of the country was well below quota, while areas recorded as little as 30 percent of their normal February rainfall in most parts of the country was well below average capacity compared with this time last year.

On Wednesday, one Western Transvaal farmer described his 7000 hectares of crops as burned out. Another in the Lichtenburg district said he was cutting his crops for silage.

With the belated summer rains, many farmers described summer rains.

Was cutting his crops to the lage.

With the belated summer rains, many farmers planted their crops late. Although the maize plant is very resilient, it is now at a critical stage.

There is no subterranean moisture and the sustained heat can kill a plant in four days.

ue promise'



takes k sea

deficiency 1985? syndrome were diagnosed in

OPMENT: The MINISTER OF NATIONAL HEALTH AND POPULATION DEVEL-

Development: ter of National Health and Population MS BANARD asked the Mis-

died of lung cancer during the specified period of 12 months for figures are available? How many persons in each race group which

The MINISTER OF NATIONAL HEALTH AND POPULATION DEVEL-

For the year 1985;

Primary malignancy of bronchus (deaths), White 155; Coloured 126; Asian 2; Black 33.

HPM SARSD (C) 3 (76 ter of Justice:

Primary malignancy of lung (deaths), White 136; Coloured 71; Asian 3; Black

How many persons were convicted of

theft of (a) small stock and (b) la in the magisterial districts of (i) I don, (ii) King William's Town, terheim, (iv) Cathcart and (v) town during 1985 or the latest specified period of 12 months for which figures are available?

The information for 1985 is as follows:

	Queenstown	(iv) Cathcart			(i) East London		Magisterial District	
1	S S	œ	67	႘ၟ	37		Small	(a)
,	>	0	9	2	19	Stock	Large	ਭ

Eastern Cape: often cape:

### The MINISTER OF JUSTICE:

The information for 1985 is as follows:

(vi) Queenstown (vi) Komga	(iv) Cathcart	(ii) King William's Town	(i) East London	
169 36 49 4	89 Included in (ii)(b) 23 3	72 15 (Includes (iii)(b))	271 60	(a) (b)
, <del>=</del> ;	33	Z,	<u>.</u> ,	=

ione ione 10 4 20 e 11 (Includes (iii)(d))
e Included in (ii)(d)
e 2
40
7 **57** (a) 1107 (e) 523 - 4 12 5 5 5

large stock
East Lon-(iii) Stut-Queens-

### The MINISTER OF JUSTICE

ter of Justice: 28. M. S. R. C. ROGERS asked

How many persons were convicted of (a) assault with intent to do grievous bodily harm, (b) culpable homicide, (c) murder, (d) rape and (e) robbery in the magisterial districts of (i) East London, (ii) King William's Town, (iii) Stutterheim, (iv) Cathcart, (v) Queenstown and (vi) Komga during 1985 or the latest specified period of 12 months for which figures are

- (1) Yes—In respect of the Government Service Pension Fund.
- million. 1984/85 million. 1983/84 1982/83 million. financial financial tinancial year—R53,4 year—R96,8 year—R17,6
- 3 (i) The State Revenue fund in respect of Government and Provincial civil pensioners.
- (ii) The Post Office Fund in re-spect of Post Office civil pensioners
- $\mathfrak{D}$
- Yes—1985/86—R133,8 million. 1986/87—R109,5 million.

HVAN SYLLAM BURROWS ask Winister of National Health and Population Development:

- Whether there have been any short-falls in the Civil Pensions Stabilisafall short of the sum paid out in each specified year and (b) which body makes up the shortfalls in this (a) by what amount did this account
- whether there was a shortfall in this account in the 1984-85 financial year; if so, what was the shortfall;

3

1985-86 and 1986-87 financial years; if so, what is the anticipated shortfall in respect of each of these financial whether it is anticipated that there will be shortfalls in this account in the

**3** 

The MINISTER OF NATIONAL HEALTH AND POPULATION DEVELOPMENT:

Yes—see (1)(a)

3

MONDAY, 10 MARCH 1986

ter of Education and Development Aid: Consolidation: cost of land Cost

or the latest specified date for which figures are available? for the purpose of consolidation in respect of each (a) national state and (b) independent Black state as at 31 December What was the cost of purchasing land

The MINISTER OF EDUCATION AND DEVELOPMENT AID:

(a) and (b) On 31 December 1985 the cost of land purchased for consolidation purposes was R1 101 000 000.

The cost relating to the purchase of land

are not recorded separately in respect of each national state. The figures requested are thus not readily available.

276. Mr R A F SWART asked the Minis Removals/resettlemen

ter of Education and Development Aid:

(a) What total number of Black persons in the national states were resettled in 1985, (b)(i) from what specified places were they removed and (ii) in what specified places were they resettled and (c) for what reasons were they resettled?

The MINISTER OF EDUCATION AND DEVELOPMENT AID:

Aid has no information regarding such settlement actions and was not involved in national states vests in the state con-cerned. The Department of Development any settlement action in the national The competence to settle Blacks in the

29 Mr R W HARDINGHAM asked the CZUSNALI

Minister of Agricultural Economics:
(0) 3/6 Q.CM 430
(1) What stocks of maize were on hand at the latest specified date for which figures are available;

HOA

### છ whether it is the intention to export surplus maize; if so, (a) when and (b) what quantity:

- 3 whether such maize will be exported at a profit or a loss; if so, at what estimated profit or loss
- 4 whether the Maize Board intends importing maize; if so, (a) why, ( when and (c) at what estimated cost;
- 3 whether he will make a statement or

### ECONOMICS: The MINISTER OF AGRICULTURAL

- (1) It is at this stage not in the interest of trade negotiations to divulge the stocks of maize on hand.
- 2 Yes, yellow maize only.
- (a) and (b) On a continuous basis on the size of the new crop. throughout the year depending
- $\odot$ Will probably be exported at a loss which can not be quantified as yet owing to a changing rate of exchange and the uncertainty regarding the local price which has still to be determinea.
- (4) Yes.
- (a) supplement the shortage. White maize will be imported to
- 3 March/April 1986
- <u></u> Owing to various factors not yet known finally but it is expected higher than the Maize Board's that the cost will be somewhat present selling price.

### ত

### Report on drivers' licences/identity documents

Transport Affairs: 309. Mr P G SOAL asked the Minister of

Ξ Whether, with reference to his reply

> as yet reported to the Cabinet on ence books; if not, when is it anticifrom identity documents and refersion that drivers' licences be separate measures to give effect to the decito Question No 818 on 30 April 1985, the Provincial Administrations have pated that the Provincial Administrations will report to the Cabinet; if so,

 $\mathfrak{D}$ whether the Provincial Administra-

 $\mathfrak{D}$ 

(a)

R1 101 000 000.

Orange Free State .....

Natal .....

Transvaal..... Cape......

## FAIRS:

(1) No. Indications are that a report will be submitted to the Cabinet towards the middle of 1986.

HOWS PAR D 193176 THE Minis-

ter of Education and Development Aid:

(1) What was the total (a) area of land which had been bought in each province in terms of the Development Trust and Land Act, No 18 of 1936, as at 31 December 1985 and (b)

3 each province in 1985, (b) was added to each national state and indepen-dent Black state in that year and (c) remained to be bought in each provwhat area of land (a) was bought in ince as at 31 December 1985;

9 (a) what area of (i) land was added to pensatory land remained to be purchased in each province, and (b) what was the total area of land held by the South African Development removal of Black spots and (ii) com-Black state as compensation for the each for which figures are available? Trust, as at the latest specified date national state and independent

> rect total for the Cape (1984) viz. 1 647 488 hectares. The cor-(1)(a) of Question 383 of 1985 was 1 505 938 hectares.

The area of land purchased in the Cape Province (item 2(a) of the said question) amounted to

26 582 hectares. These facts were established

during a recent audit.

t ter of Home Affairs:

(1) How many Blacks in each independent Black state regained their South African citizenship between 1 January and 31 December 1985 in terms of the provisions of the National States Citizenship Amendement Act, 320. Mr R A F SWART HANSPAS (C No 13 of 1978; 98

 $\odot$ whether any applications were re-fused; if so, (a) how many from each state and (b) why in each case?

# The MINISTER OF EDUCATION AND DEVELOPMENT AID:

 $\Xi$ <u>a</u> 3

Orange Free State .....

Natal .....

Transvaal.....

395

hectares

tions have made any recommenda-tions in this regard; if so, (a) what is the nature of these recommendations and (b) when will they be imple-

ਭ

Transkei.....

Bophuthatswana

Venda

KaNgwane.... 

None None

20 536 hectares None

65 900 hectares

13 925 hectares

None

Lebowa .....

Qwaqwa..... Gazankulu..... 

## The MINISTER OF TRANSPORT AF

 $\mathfrak{D}$ (a) and (b) Fall away.

<u></u>

operation and Development are still to be considered and the dereadily available. Certain proposals of the Commission for Co-The required information is not

cisions on these proposals

W

affect the extent of the land still

to be acquired.

amount paid for this land;

3 æ (i) and (ii) details of the total area of compensatory land which

independent state are not kept in a special register and the in-

was added to each national and

formation is consequently readily available.

not

3 ional states. Approximately 6 650 000 hectares, of which by far the greater part forms part of the areas of jurisdiction of the respective nat-

gard to the area of land in paragraph 1(a)—Cape, the total of 1 555 803 hectares is less than the figure furnished in reply It will be noted that with re-

THE maize industry has again been dumped into crisis, with the rich lands of the Western Transvaal and Northern OFS devastated by drought and scorching temperatures.

This will be the background to This will be the background to the annual congress of the National Maize Producers' Organisation in Potchefstroom on Wednesday and Thursday. Nampo administrative manager Giel van Zyl said at the weekend that the destruction of crops had taken place at a time crops had taken place at a time when a new marketing strategy was to be announced at the con-

The congress will be attended by Agriculture Minister Greyling Wentzel and his deputy Gert Kotze.

GERALD REILLY

The minister is expected to make an important announcment on the future of the troubled maize indus-

Kotze will addresss the congress on government policy on State interference versus State involve-ment in the agricultural industry, on government's standpoint on a more market-related agricultural industry, and on agricultural subsidies and export losses.

Nampo economist Kit le Clus has estimated that nearly 3-million tons of a one-time potential harvest of 10-million tons has already been lost clining more than Beaum from lost, slicing more than R600m from producers' gross incomes.

● See Page 5

•, Tb

### Drought hurting maize industry

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See Page 5

### save the maize crop

Good rains were needed to boost critical dam man said last night's scalevels and save parched maize crops in the light to affect dam levels.

Transvaal and Free State.

He said the level of the

A spokesman for the National Maize Producers' Organisation (Nampo) said rains were needed to save crops planted late in the season

L'ast month's rains were well below average, with only about 25 percent of the country getting normal falls. The rains were essential for summer crops and for the Vaal catchment area, which had had mainly sporadic thundershowers.

Farmers' hopes for a good 1986 maize crop were dashed by poor February rains, and an estimated R600 million in possible export reve-

niethas been lost.
In mid-February, a Nampo survey estimated crop expectations at 9,5 million tons, but the intense heat had reduced the projections to 8 million tons. Unless good rains fall soon, the crop could be as small as 7 million tons.

Last week one western Transvaal farmer described his 7 000 hectares of crops as burned out. A farmer in the Lichtenburg district said he was cutting his crops for sileage.

And a Department of Water Affairs spokes-

Good rains were needed to boost critical dam man said last night's scattered rain was too

He said the level of the Vaal Dam had fallen because of the heat of the last few weeks—and last week stood at 25 percent capacity.

Rainfall figures for last night include Vereeniging — 22,5 mm; Joubert Park — 8,7 mm; southern Johannesburg 8 mm; Bryanston 4,5 mm; Springs 2,5 mm.

Rainfall last month in the south and southwestern Transvaal was patchy with some areas receiving good rains and others little. Large parts of the country received less than 50 percent of their average totals for Febru-

In Johannesburg, 56,3 mm of rain was recorded at Joubert Park. That was well below the February average of 123,5 mm, but higher than last year's figure of 45,5 mm.

Jan Smuts received 90,8 mm, only, 1 mm below average, but in February, last year, the airport recorded 146,9 mm.

The tropical cyclone, Gista, has contributed to dry conditions over most of the central areas, except for the Eastern Transvaal escarpment area, where the cyclone contributed to the high rainfall.

Chief Agricultural Extension Officer Chief Live Stock Improvement Tech-nician Chief Agricultural Research Techni-Veterinarian Surgeon..... Chief Extension Officer ..... Senior Live Stock Improvement Control Industrial Technician . . . . . . Senior Outdoor Officer ..... Industrial Technician ..........
Soil Conservation Technician ...... Research Leader ..... Weed Inspector.... Wine Controller ..... Assistant Agricultural Meteorologist Nursing Service Manager ..... Senior Dietician ..... Professional Nurse ..... Semor Dentist ..... District Surgeon ..... Social Worker ..... Liaison Officer ..... Professional Officer ..... Senior Professional Officer ..... Stock inspector ... Control Farm Manager ..... Outdoor Officer ..... Agricultural Research Officer . . . . . Chief Technician ..... Senior Research Technician ..... Senior Industrial Technician ...... Research Technician ... Senior Technician . . . . . . . . . . . . . . . . Soil Protection Technician . . . . . . . . . Senior Plant and Seed Inspector . . . . Agricultural Extension Officer ..... Dentist .... Farm Manager ..... Deputy Regional Representative .... Training Officer ..... Jocational Councillor ..... Officer ..... nician ...... Technician. Technician . . . . Agricultural Extension Agricultural . . . . . . . . . . . . . . . . . Extension 251 3282522 18 21

> services are now seated and are therefore not new allocations in the 1984-85 finanout that due to the new dispensation, 302 price, maintenance, insurance and garag-ing are paid out of funds allocated to the Department involved. It is also pointed ances for the amortisation of the purchase partment of Transport but that all allowforms a debit against the vote of the Decial year. from other Departments to the Adminisof the 341 motor vehicles were transferred outlay for the purchase of these vehicles tration: House of Assembly where these to the fact that the initial capital attention of the hon member

CONSTRUCTION OF THE PROPERTY O 機

What was the size in hectares of each of the national states as at the latest specified date for which figures are available?

DEVELOPMENT AID:

KwaZulu..... Gazankulu..... KwaNdebele ..... Lebowa ..... 3 188 295 ha 2212897 ha 103 370 ha 744 570 ha 62 000 ha

HANS 1974 12 Bus operators; subsidy

G. COLL S/2

334. Mr A SAVAGE asked the Minister 98

year? metropolitan areas in the 1984-85 financial granted to bus operators in respect of commuter traffic in each of the four main

Cape Town: R13 685 932,09 Port Natal: R33 834 326,45 PWV-Area: R35 565 236,06

**a** 

the Minis

ter of Education and Development Aud: The MINISTER OF EDUCATION AND

of Transport Affairs:

※ スプラブプロロロロロロコスプラグのの

The MINISTER OF TRANSPORT AFFAIRS: What was the extent of the subsidy

Johannesburg and West Rand: R20 782 903,79

ter of Agricultural Economics:

Dr M S BARNARD asked the Minis-

these imports? and (b)(i) outflow of foreign currency and (ii) extra cost to the taxpayer as a result of

What was the (a) landed cost of consignment of maize imported in each 1984

The MINISTER OF AGRICULTURAL ECONOMICS:

Date of Arrival	Contract	\$-price/t	Rate of	R/t-price	Total
, , , , , , , , , , , , , , , , , , , ,	Quantity	C.I.I.	Exchange	C.1.I.	7
May 1984	200 000 t	\$175,00	R = \$0,8148	R214,78	42 956 000
May 1984	100 000 t	\$172,25	R = \$0,8060	R213,71	371
May 1984	50 000 t	\$166,50	R = \$0,8022	R207,55	377
fune 1984	100 000 t	\$170,25	R = \$0,8022	R212,23	223
fuly 1984	50 000 t	\$165,50		R206,31	10 315 500
June 1984	200 000 t	\$166,50	\$0,7970		41 782 000
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fuly 1984	50 000 t	\$168,00	\$0,7768		10 813 500
fuly 1984	100 000 t	\$166,90	\$0,7835		21 302 000
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November 1984	75 000 t	\$142,88	\$0,5950		18 009 750
November 1984	50 000 t	\$142,09	\$0,5950		11 940 500
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March 1985	25 000 t	\$140,96	0,4315		8 166 750
March 1985	25 000 t	\$141,42	0,4315		8 193 500
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### 3 $\Theta$ R431 197 250.

Ξ ii) R101,3 million. A margin of R46,63 per ton for handling and storage would have been paid if the 1 825 000 tonnes had been produced locally which would payer in respect of the imported of only R16,2 million for the taximply an effective additional cost

### Sunflower seed

Minister of Agricultural Economics: 452. Mr R W HARDINGHAM asked the

- $\Xi$ as at the latest specification which figures are available; oil extraction purposes were on hand as at the latest specified date for What quantities of sunflower seed for specified
- $\overline{c}$ whether consideration is being given

HoA

HOA

### Nampo votes to abolish price-fixing

THE Congress of the National Maize Producers Organisation (NAMPO) unaminously voted yesterday to accept in principle recommendations for the abolition of price-fixing in the maize industry.

Details of the new marketing system

recommended by the National Marketing Council (NMC) — will be worked
out later.

NMC chairman Roelf Kotze told the congress in Potchefstroom that to protect the bargaining powers of farmers, and in the interests of "order", the one-channel marketing system should be retained.

The NMC has proposed a maximum price for white mealies — used for human consumption — be fixed by the Maize Board (MB) with the approval of

### LINDA ENSOR

Agriculture Minister Greyling Wentzel until the MB has settled its debt to the State and subsidies have been phased out.

The MB will have sole discretion over the price paid to farmers for white mealies.

The price of yellow maize — used for animal feed — will be decided by the MB without ministerial approval and it will thus enter into competition with other animal feeds such as grain sorghum.

"These guidelines have the advantage

"These guidelines have the advantage that the control of the marketing and price of mealies will rest mainly with producers," Kotze said when announcing the recommendations for the first time.

He added that prices will become

more market-related and "depoliticised".

The fixed-price system created problems, Kotze told the congress, as prices had to be fixed at the beginning of the year on the basis of estimates of production, consumption and export earnings which might not materialise.

This had a far-reaching effect on the structure of the industry.

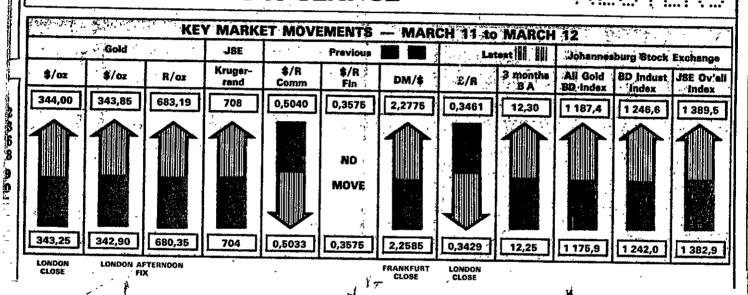
The NMC adopted the standpoint that

The NMC adopted the standpoint that in determining prices the MB must take into account government's policy regarding the phasing out of subsidies.

The pool system was rejected by the NMC because the State would still have a great deal of control over price-fixing.

The floor price or surface-removal scheme was also rejected.

### PRICE MOVES AT A GLANCE



### NAMPO is expected to submit a price increase demand of about 15% at this week's Maize Board meeting.

The board's recommendation will be passed on to Agricultural Minister Greyling Wentzel and the new price will be announced next month.

Eight mambars of the newly-consti-

Eight members of the newly-constituted board are executive members of nampo.

Basic factors in determining the board's recommendation will be the absence of a producers' price increase in two years, the worsening financial plight of maize farmers and possible consumer resistance to a big price

Another factor is the export, at a substantial loss, of any surplus production from this year's crop.

The board's stabilisation fund is

about R240m in the red, so export losses would have to be met by production losses with a mould out into the tion levies, which would cut into the producers' net returns. Official government policy is to cut back on subsi-

Meanwhile Nampo chief executive Piet Gous has said that South Africa's maize crop in the year ending April 30 will total about 8-million tons compared with 7,4-million in the previous

He said Nampo had estimated a crop of 9-million tons but had cut its forecast because there had been no February rains in the western parts of

Gous said that South Africa would not have to import maize this year.

# Maize marketing 'will hit the

Pretoria Bureau

Price controls and export losses are the two crucial factors which will have to be addressed by any new marketing system for the maize industry.

Addressing the National Maize Producers' Organisations (Nampo) congress in Potchefstroom yesterday, the Minister of Agricultural Economics and Water Affairs, Mr Greyling Wentzel, said the Government had committed itself to a free-market system.

Mr Wentzel added that the Government would not withdraw totally and leave everything to the private sector, but was paving the way for a mixed economy.

Many of the functions being performed by the authorities could be taken over by the private sector but this would mean consumers would, in the long run, have to pay for these services.

Mr Wentzel refused to give an indication of what form any new marketing control system for the maize industry would take, but added he did not doubt the State would still be involved.

State subsidies were being reduced gradually but the Government would not abandon the country's farmers and could still be relied on in a disaster.

The completion of Richards Bay harbour would save the maize industry R18,83 million a year in export costs and would stimulate the export of maize.

However, because of the world surplus, exporters at present could expect to realise R158 a ton of mealies and this posed the question whether maize for export was still economically viable.

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# First bread now maize subsidy is cut

By David Braun, Political Correspondent CAPE TOWN — The Government has slashed its subsidy on maize in this year's Budget by more than 50 percent, posing an ominous threat to the price of South Africa's most basic foodstuff.

According to the latest estimates of expenditure; the internal maize price subsidy has been cut from last year's R250 million to R120 million in 1986.

This is quite apart from the slashing of the bread price subsidy from R220 million to R150 million.

The Cabinet is expected to decide on the new breads price at its meeting today. Observers expect the price of brown bread to rise by at least 6c a loaf.

The new maize price is to be determined towards the end of next month, to come into effect on May 1.

Chief Opposition spokesman on Finance Mr Harry, Schwarz said today that the Minister of Finance, Mr Barend du Plessis, and the Minister of Agricultural Economics, Mr Greyling Wentzel, would have to explain themselves. Maize and bread were of great importance to the lowest income groups.

"This is very serious in view of the substantial inflation and poverty we have in South Africa," he said.

He predicted that the maize and bread prices would become major issues in Parliament.

A spokesman for the Department of Agricultural Economics said changes in the structuring of subsidy did not necessarily mean a major change to the

maize price.

• Apart from the brown bread price increase there.

• Apart from the brown bread price increase there.

• Apart from the brown bread price of white bread white bread is not subsidised but an increase in its price could be used as a cross-subsidy to help keep down the price of brown bread.

## GERALD REILLY

THE five-year confrontation between the National Maize Producers' Organi-sation (Nampo) and the Ministry of Agriculture is over.

Newly-appointed Maize Board chairman and Nampo president Hennie de Jager said yesterday that harmony and producer unity had replaced the strife which had plagued and divided the maize industry for the past two decades. At the root of the problem had been the producers striving for greater con-

the producers striving for greater control over their own affairs, he said at a

Press conference in Pretoria.

The industry had not wanted State interference but accepted that a degree of State involvement was inevitable, he said.

De Jager predicted greater producer co-operation with government in future.

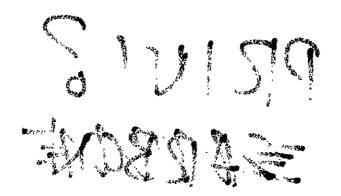
He said that under the planned new marketing dispensation, the industry

was moving towards a free market. Guidelines for a more market-related system had been accepted at Nampo's congress last week.

However, he said, the industry accepted that government regarded the onechannel marketing system as necessary

to maintain order. De Jager would not comment on the maize price recommended at the inaugural meeting of the new board this week, but said there were good reasons

for a maize price increase. He said the industry had not received an increase for two years and the infla-tion rate was at 20,7%.



THE subsidy for local consumption of maize has been slashed by more than 50% to R120m.

National Maize Producers' Organisation (Nampo) GM Piat Gous yesterday said the cut was in line with the Cabinet's policy of reducing food subsidies.

Consumers would have to pay more for maize to make up for the lower subsidy, he said.

"This is in addition to any producer price increase granted from May."

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GERALD REILLY

A 12-15% price increase was recommended to the National Marketing Council by the Maize Board this week, it is understood.

Gous would not comment on this but said that where profit margins were sufficient, the milling industry could easily absorb the R130m subsidy-cut.

The reduced maize subsidy comes after the bread subsidy was cut by a quarter, from R200m to R150m.

**Political Correspondent** 

CAPE TOWN — A bread price rise would have been "disastrous", Mr Harry Schwarz, chief opposition finance spokesman, said yesterday in welcoming the announcement that there would be no in-crease in spite of a R70 million cut in govern-ment subsidies.

Days of speculation were ended yesterday by the Minister of Agricultural Economics, Mr Greyling Wentzel, who said funds made available by the Wheat Board

However, he said that while the government was doing everything it could to keep the bread price down - specially in the current economic circumstances — it remained policy to phase out bread subsidies in keeping with the government's initiatives to give

Business. TV, radio.... Weather: rain. ..... 14 Ships, aircraft, tides . Classified ...... 15-18 most other countries.

more direct aid ger victims.

"I am very happy they have found enough money to keep the bread price down as an in-crease now would have been disastrous," said Mr Schwarz.

He pointed out, however, that flour subsidies to neighbouring countries from the Department of Foreign Affairs had been reduced by R6 million.

"We will have to do something to help them," he said.

had made it possible to duced interest rates retain current prices. were continuously taken Mr Wentzel said reinto account where the payment of financing costs on the Wheat Board's stocks was concerned and millers' and bakers' margins would be reduced from April 1.

Apart from these sayings, the improvement in the rand's exchange rate meant that imported wheat would be cheaper,

The Wheat Board and the milling and baking industries were main-taining an efficiency level which made it possible to produce bread cheaper than in



The map show

MAIZE INDUSTRY

# the wind 28/3/86

Government's new maize marketing system, recently unveiled by Marketing Council chairman Roelf Kotze, will change the face of the R1,7 billion a year industry.

Sowing

On the credit side for maize producers is the fact that they will have far greater control over pricing and marketing of their product. But then the industry will have to face direct price competition in the lucrative animal feed market from grain sorghum and face the progressive phasing-out of State subsidies on its R230m a year storage and finance costs.

In the maize game, government has so far played its cards extremely well. After last year's price furore and the mass resignation of Nampo members from the Maize Board (MB), the government has now simultaneously made peace with Nampo and rid itself of agriculture's hottest potato.

Nampo now has control of the industry and the MB, but under circumstances that might tax the ingenuity of a Leutwiler Maize carry-over debts with co-ops stand at some R2,6 billion at a time when prospects are dismal.

Single-channel maize marketing will remain — until maize producers have fully repaid their accumulated R230m loans, mainly for export losses. And, of course, government will no longer subsidise export losses — at a time when prospects for sales abroad are bleak.

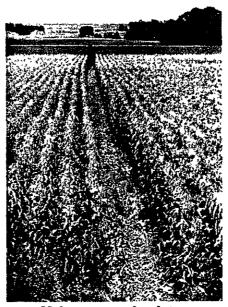
Local yellow maize consumption has fallen dramatically by 1,4 Mt in the past two years to a mere 2 Mt a year. An expected 4,5 Mt yellow maize crop this year will leave about 2,5 Mt for export, but world markets are overhung by a 106,6 Mt stockpile and world prices are expected to scrape along the bottom at \$90/t-\$100/t in 1986.

To meet this challenge, Nampo is seeking government permission to use surplus maize for countertrade deals.

"The maize industry's fertiliser needs include huge potash and sulphur imports, which could be swapped for yellow maize. Nampo has already proved that area can be swapped for maize with east European nations. We could even do deals with the Russians," says Nampo CE Piet Gous.

Gous says government's acceptance of countertrade has opened the way for this "exciting" use of surplus maize: "Once we get the green light, the sky is virtually the limit."

With Nampo in control of both the maize industry and of Triomf (Business March 7), countertrade with Comecon countries could give it huge leverage if government allows the deals and if it permits Nampo to virtually guarantee Triomf's ascendancy over other



Maize...growing into a free market industry

fertiliser groups.

Swapping maize for cheap ammoniabased urea could give Triomf a big advantage over other fertiliser companies. It currently buys ammonia from competitors Sasol and AECI.

Whatever the outcome, cash exports will still, in theory, cost the industry dearly. "Even if we receive R212/t for yellow maize exports of some 2,676 Mt this year, storage costs of R50/t and shipping costs of R47/t will have to be deducted. This would mean net export revenues of just R115/t," says Nampo economist Kit le Clus.

### New prices

Government is expected to announce 1986 maize prices late in April, after considering the MB's white maize price recommendation.

The new system allows the MB to determine both producer and consumer prices for yellow maize and the producer price for white maize. But the consumer price for white maize will be subject to ministerial approval. The MB could even announce different producer prices for different areas.

Consumer prices will now be increased monthly to reduce the shock when government ends its storage and financing costs support.

Although white maize is less price-sensi-

tive, the industry is obviously in trouble, and Le Clus goes so far as to make a case for increased State subsidies.

He says projected State support for passenger and other transport in 1985-1986 will be about R862,7m, while commerce and industry will get about R931m. Agriculture has been allocated R631,9m, of which R251,3m is for maize products and R112m for internal maize consumption.

Some would say that agriculture is getting more than its contribution to the national wealth deserves but, for Le Clus, the figures show that "agriculture, and maize particularly, is not the heaviest-subsidised sector in the economy."

MINE CAPEX



FIN HA

### What's in store

Seen from the air, capital expenditure by SA's gold and uranium mines is expected to increase at a blistering pace in 1986, according to the latest estimates from the Chamber of Mines. But the ground-level view tempers the confidence with uncertainty about the long-term gold price.

As matters stand, the chamber forecasts that capital expenditure will jump by 22% to R2,33 billion this year, against last year's total of R1,92 billion

It is unlikely to remain on this high plateau for the next three years, with estimates of R2,36 billion in 1987 and a peak of R2,38 billion in 1988.

The current outlook is that capex will then fall steeply in 1989 to R2,08 billion and continue to fall more slowly until 1991 as the mines adjust to the heady rate of expansion in the Seventies and early Eighties.

The industry outlook came under the microscope at the Techno-Economic Society of Southern Africa's Capex in Mining conference last week where the chamber's spending line was charted by senior economist Henry Kenney.

Broadly, the level of capital spending has declined some 6% in the four years to 1985— "a normal reaction to the marked rise of previous years," as Kenney sees it.

But the predicted high level of spending for the next few years augurs well for a boost to the depression-hit building and construction sector. An analysis of 1984 spending shows that 40,1% of capex went to building and construction contractors. Another 21,1% was spent on plant and machinery, while electrical machinery and spares took 9,5% of the total.

A major factor in the high level of capital

### CROP PROSPECTS (3) NOTZE

### Growing brighter

Excellent late summer rains, a favourable Budget and the prospect of better relations between maize farmers and government have combined to lift the gloom in the northern summer rainfall crop areas, despite the massive debt overhang.

The maize crop has stabilised at more than 8 Mt, after earlier fears that it might fall to below 7 Mt.

"Although the western area is still drought-stricken, the rains have brought great relief. Some areas received between 100 mm and 200 mm," says Nampo CE Piet Gous

### Better outlook

Prospects for a good 1986-1987 wheat crop in the north-western Free State have also improved, while the outlook for cattle farming is much brighter.

Gous says that the Nampo members' return to the Maize Board (MB) has restored peace to the industry and Budget indications that food subsidies will be phased out have brought a sense of "realism."

Although the wheat crop is looking good, the smaller bread subsidy of R150m will undoubtedly lead to higher bread prices and hit sales.

The Wheat Board's (WB) stabilisation fund, which stood at R76,8m at September 30, will not necessarily be used to cushion price increases. WB assistant GM Jacob Laubscher says the board still has to study the issue before deciding the size and timing of any price increases.

The latest crop receipts indicate a current wheat crop of some 1,6 Mt. With the carry-over stocks of some 720 000 t there should be just sufficient wheat until October, and government has approved the import of 150 000 t as a reserve over the October-November period, Laubscher tells the FM.

As Cape crops start coming in only during October, the WB has to cover against the possibility of crop failures or delivery delays.

WB GM Dennis van Aarde leaves for the US and Canada on March 27 to investigate import possibilities. "Gulf landed prices are now in the region of R280/t, compared to a

local price of R325/t," says Laubscher.

If good rains continue to replenish Free State underground reserves in the next few weeks, winter wheat prospects could be very good, he adds.

But it's not all good fortune. A massive locust plague is destroying grazing over large areas of the Karoo, northern Cape and south-western Free State, and farmers in the north-western Transvaal and northern Cape border areas are still suffering the effects of drought.

The need for feed aid to Karoo sheep farmers suffering from the locust plague still has to be assessed, and government must "urgently assist" Molopo and Limpopo border farmers for strategic reasons, says SA Agricultural Union economist Dries Davel. "SA's defence burden will increase if these areas become depopulated" he adde

areas become depopulated," he adds.

Many farmers on the Limpopo border have seen breeding herds fall to some 20%-40% of normal size, and others have lost all their stock because of the drought. Says Davel: "Drastic emergency relief is needed to keep these farmers on the land."

Financial Mail March 28 1986

### HENNIE DE JAGER Corn pop

Hennie de Jager never sought the position of chairman of the Maize Board (MB). But he'll have to use all his diplomatic skills, financial experience and managerial talents to steer the troubled maize industry

into calmer waters.

Soft-spoken De Jager (56) stepped into the MB chair last Monday. He takes over administration of the strategic, R1,7 billion a year industry at a trying time. In the face of falling demand, increased local competition and massive world surpluses challenging exports, the emotional maize price issue must be decided soon.

He is well qualified for the job. A full-time Bothaville maize farmer, De Jager also boasts 10 years' banking experience and a 12-year stint as co-director of an agricultural machinery company. Appropriately, he ended his business career as marketing director.

Born and bred in the Harrismith-Bethlehem districts, De Jager has been involved with the stormy maize industry since 1966. As chairman of the National Maize Producers' Organisation (Nampo) he gained firsthand experience of mealie politics.

. De Jager's accession to the MB chair follows a six-year period of strife during which Nampo was often accused of strident extremism and of seeking confrontation with government. But since De Jager, seven Nampo members and five others were appointed to take over the running of the MB, this is all water under the bridge.

There is no sense of victory in Nampo's return to the MB - at best it will be an unenviable and challenging experience. "Confrontation with government is a thing

of the past - and with a new marketing system on the table. State control will diminish. But we'll always welcome a measure of State involvement in this strategic food industry," says De Jager.

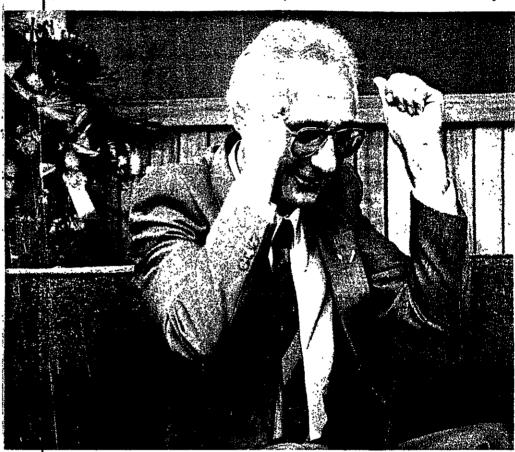
Nampo has always strived for autonomy for the maize industry and a reduction in unnecessary State control, he adds. Though the proposed new marketing system still involves the State, De Jager considers this acceptable.

Nampo and the MB will administer new maize marketing and pricing systems, against a 1m t drop in local demand for yellow maize, massive world grain surpluses and low international prices. There's also aggressive competition from independent grain sorghum producers in the local feed grain market.

ing — and maize producers traditionally expect special treatment."Though we face increasing competition from grain sorghum, we are negotiating for permission to enter into international countertrade deals with surplus vellow maize. Once we receive the green light, we can do miracles with this commodity," he says, "'n Boer maak 'n plan".

Apart from his maize farm, De Jager owns a cattle farm near Vryburg and enjoys game farming on his farm near the Limpopo border. Since 1979, he's been chairman of the Kroonstad-Wes Kooperasie as well as a member of the SA Agricultural Union's executive General Council since 1980.

De Jager says co-ops have a role to play on condition that blind loyalty from members is not demanded and that free competi-



De Jager ... first-hand experience of mielie politics

Adding to industry woes, government has announced the phasing-out of the subsidy on the maize industry's "marginal" storage costs of some R230m a year. Producers will have to negotiate better deals for storage costs in co-op-owned grain siles, or recover these costs through higher consumer prices in a shrinking market.

The subsidy on these costs was reduced by R100m in 1985; more cuts are in the offing, following the Budget. To top it all, De Jager and his board have to face government's recent announcement that it will no longer subsidise the industry's export losses, while producers will have to take over responsibility for the industry's stabilisation fund now more than R200m in the red.

So the problems and prospects are daunt-

tion from other co-ops is allowed — a view contrary to mainstream co-op thinking.

"I am against monopolistic tendencies. If business warrants it, there should be more than one co-op competing for farmers' business. I strongly believe in market-related policies in agriculture. Government control should be replaced by State involvement, which will always remain an essential ingredient of agriculture throughout the world," he says.

De Jager appears calm and unruffled. With his wide experience, the support and expertise of a tightly-knit Nampo team and his wife and three children, he's ready for the challenge.

"There are no holy cows in agriculture. We cannot afford to stagnate. If existing

strategies or policies do not work, we will have to devise new ones," he says. "Slowly but surely we will solve the maize industry's problems.'

### LINDA ENSOR

THE National Maize Producers' Organisation (Nampo) yesterday denied suggestions it was under-estimating this year's crop in order to press for a higher price.

The Cabinet is considering a Maize Board recommendation for a new price. An announcement is expected by the end of the month.

Responding to claims by industry sources, Nampo economist Kit le Clus described them as "not worth commenting on".

He said: "The production figures we are looking at are the official estimates of the Department of Agriculture."

Crop estimates have declined steadily since initial predictions of a bumper maize harvest to the point where major organisations are in wide disagreement.

Alfred Kahn, MD of grain distributors Kahn & Kahn, expects a harvest of about 9-million tons.

Nampo believes an 8,2-million-ton crop will be reaped, with 7,5-million tons being delivered to the Maize Board.

Kahn says last year's crop of 7,4million was achieved on a smaller hectarage and under worse growing conditions than this year's.

"Generally speaking, climatic conditions have been much better this season," he says, adding that about 157 000 more hectares are under cultivation.

In 1985/86, 3,887-million ha were cultivated, compared to the 4,044-million this year — an increase of 4%.

Late maturation, Kahn says, could bring his estimate down to 8,5-million tons.

Le Clus believes the area under maize cultivation has been over-estimated.

The 4% increase in hectarage would not make a significant contribution to the total crop, he feels, because it occurred mainly in areas with a low yield potential.

There are even doubts over whether. because low temperatures would have a detrimental affect on the maturation of young maize plants in the Western

Transvaal

"Allowing for a 5% variation either way, we could get between 7,6-million tons and 8,4-million tons. I cannot see it going up to 9-million."\_\_

# t's make or break

South African farmers' hori-Pretoria Bureau
There is little light on the By Kym Hamilton,

producing lands of the West-ern Transvaal and Free State. particularly in the maizefarmers greeted 1986 has been dashed by the lack of rain, The optimism with which

down to 8 million tons and dwindle further. this figure is expected to Predictions of a bumper

State, face their fifth succe-sive year of failure. expected to quicken as maize producers, particularly in the Western Transvaal and Free The rate of liquidations is

\* Maize yields about 25 to 30 percent of the agricultural

gross domestic product, said Dr Kees du Toit, chief econo-mist of the South African

were good, it was doubtful whether farmers, burdened with staggering debts, could recover, he said.

## INSTITUTIONS

have to give up their farms. culture - maize - faces a other crop disaster, many will watershed year. If there is an-The biggest sector in agri-

farmers again, given the strong possibility of no rain, said Dr du Toit. ture is whether to finance atives and organised agriculnancial institutions, co-oper-The dilemma facing the fi-

Agricultural Union. sector's contribution to the

Even if the next four years

vision for the lean times, said Mr du Toit. nomic advice to make profarmers ignored sound ecothe optimistic ing for the good times - in 70s, many

ness applied to the whole and the accusation of foolishnot peculiar in this attitude sequences of recklessness. The agricultural sector was farmer was suffering the contor was uncontrollable, the

"normal"

seives. Many believed

with which to hang themgive farmers even more rope only prolong the agony and this would

South Africa was now pay-

Although the weather fac-

country, said Dr du Toit. South Africa needed 6,5 milconsumption. lion tons of maize for local

9 million tons. crop usually

duced a record 14 million In 1981, maize farmers pro-

putting forward a figure of million tons. This year, some experts are

were not expected to hold back more than about 4 persevere debt burden. own consumption, cent of their crop for their needed cash to pay back their Dr du Toit said farmers

# 'NO DIVERSITY'

most maize farmers had over-specialised, pinning all particularly maize producers failed to diversify. Farmers, their assets on one crop — in One of the causes of the

this instance maize.

There was no solution to

uing for another three to four culturalists were facing the years. the problem in sight and agrireality of the dry spell contin-

hopes on rain next year, cautioned Dr du Toit.

The latest cut in the water It would be foolish to pin

also a portent of trouble, he said. Many farmers had intwo good crops a year to vested heavily in costly irriquota to farmers in the Vaalmake a profit. gation equipment and needed harts Irrigation Scheme was

on dams and rivers which, throughout the country were critically low, with many empty, faced disaster. Farmers totally dependent

# Maize exports may hit farms



PRODUCERS stand to lose up to R200m on surplus maize exports this year, agricultural sources say.

The 1985/86 crop is estimated officially at 8-million tons. This would, National Maize Producers' Organisation (Nampo) says, leave an exportable surplus of more than 2-million tons.

Because of saturated international markets, SA can expect to realise an export price of about \$102 a ton.

However, Maize Board general manager Hennie Nel says storage, insurance, handling, transport, administration and other related costs could amount to about \$32 a ton,

The net loss on exports, compared with a local price of R240 a ton, could therefore, amount to about R100 a ton.

With the board's Stabilisation Fund a record R230m in the red, the loss would be carried by producer levies, which would increase the plight of maize farmers.

Sources say the extent of producer levies will be decided at the same time as the new season's maize price, now under review by the National Marketing Council. Agriculture, Economics and WaGERALD REILLY

X

ter Supply Minister Greyling Wentzel is to announce the new price in the last week of this month.

Sources say the price increase — farmers received no increase last year — is likely to be more than 10%.

Nel has denied a recent report that another 100 000 tons of white maize — on top of the 200 000 already ordered — are to be imported from Zimbabwe.

He says producers have been offered premium prices for early deliveries to bolster supplies of white maize.

On the R230m Stabilisation Fund deficit, Reserve Bank senior deputy governor and agriculture standing committee chairman Japie Jacobs says his committee has recommended the deficit be written off to relieve the farmers' debt burden.

A senior agriculture department source says government has begun to liquidate the deficit with payments to the Land Bank and Reserve Bank.

Last year R40m was paid off.
Future payments will depend on
government's financial circumstances, he says.

Meat and maize marketers take the biggest slice4

AGRICULTURAL marketing boards racked up expenses of R188m in 1984/85. About R65m of this was in administra-

The five biggest spenders were the Maize Board (R35m), the Meat Board (R34,9m), the Wool Board (R24,9m), the Wheat Board (R21,9m) and the Chicory Board (R17,7m), Myburgh (PFP Wynberg), Minister of Agrithe administrative expenses of the Meat Board Roard Range Broomics Greyling Wentzel said Roard warm Broomics of the Meat Board were R13,2m in the year under re-The figures do not include direct operational expenses incurred by the 21 boards cessing, fumigation and shipping.

Own Correspondent

The expenses incurred by the Lucerne Board were R210 000, including R117 000 in tive costs of the Karakul Board were R30 000

board expenditure on product promotion, stabilisation, research and contributions to Wentzel said costs incurred included

complete. into operation of the control boards were not

Replying to question from Mike Tarr (PFP, Martizburg South) Wentzel said inves-tigations by the National Marketing Council

However, the investigation into the Dairy and Cotton schemes had been completed.

Reports were submitted to the boards concerned and to the Agricultural Union. The should be completed with the next 12 months, he said.

The coundil found that that various Dairy Scheriff control measures were not justified. It recommended the abolition of measures registration of fresh-inik distributors and industrial-milk manufactur-

The council also recommended that the and skimmed milk. □Fixing of wholesale and retail prices for Its findings on the Cotton Scheme were

that control measures were justified and should remain almost unchanged.

- September 1979

### 'No fear of SA maize no shortage

Post Reporter

THERE was enough white and yellow maize in the country to last until May next year and no shortage was envisaged although 200 000 tons were due to be exported to the Republic of China, the Maize Board's public relations officer, Mr Hennie Nel, sald today.

He was commenting after it was reported that a delegation of Chinese leaders had arrived in Pretoria yesterday to finalise the deal.

The 200 000 tons of yellow maize, for animal feed, will be shipped to Taiwan in May.

Only white maize is for human consumption.

Mr Nel was unable to say how much the Chinese had paid for the supply.

"The crop now being harvested will last until May next year and no shortage of white or yellow maize was envisaged," he said.

The board's chairman, Mr H B de Jager, was due to hold a Press conference in connection with the deal in Pretoria today.

Mr Tseng-ti Chiang, Deputy Director-General of the Chinese Board of Foreign Trade, said yesterday his country had always been impressed by the quality of South African maize.— Sapa

CAPE TOWN

maize price is to be announced soon any be in the region of 10 percent. It will affect the price of animal feeds which could lead to an increase in roultry prices.

lead to an increase in poultry prices.

The Minister of Agricultural Economics, Mr Greyling Wentzel, discussed the new price with the Maize Board last week.

An announcement can be expected today or tomorrow. — Political Staff.

Staff. y

CAPE TOWN — The consumer price of white maize will be increased by 13,9 percent from tomorrow and that of yellow maize by 9,7 percent.

The producer price of white maize will be increased by 10 percent to R240,35 per ton and that of yellow maize by five percent to R225,27 per ton from May 1.

The Minister of Agricultural Economics and Water Affairs, Mr Greyling Wentzel, announced the increases today.

The increases are likely to affect the price of livestock feeds.

Mr Wentzel said maize producers have

been experiencing sharp increases in the price of inputs. From January 1985 to January 1986 the prices of farming requisites

increased by 23,1 percent.

The prices of some items such as tractors, trucks, fuel and pesticides had increased by more than 30 percent.

Mr Wentzel said the Government had decided to increase by R17 million to R129 million the subsidy on the selling price of the Maize Board.

After this subsidy had been taken into account the consumer price still had to be

increased, he said.



THE consumer price of white maize will be increased by 13,9 percent from tomorrow and that of yellow maize by 9,7 percent, the Minister of Agricultural Economics and Water Affairs, Mr Greyling Wentzel, announced today.

The producer price of white maize will be increased by 10 percent to R240,35 a ton and yellow maize by five percent to R225,27 a ton from May 1.

The increases will have a ripple effect on the cost of living — but some manufacturers are hoping to offset some rises against the petrol price cut.

Mr Wentzel said the price decision taken by the Maize Board was endorsed by the National Marketing Council.

Recently maize producers had experienced sharp increases in production costs.

From January 1985 to January 1986 the prices of farming requisites increased by 23,1 percent and the prices of items such as tractors, trucks, fuel and pesticides increased by more than 30 percent.

### Increases essential

Increases to maize producers were therefore essential.

The country was producing insufficient white maize, which is used for human consumption only while there was a surplus of yellow maize produced mainly for livestock feed.

About 2,2-million tons of yellow maize would be exported at considerable loss while about 200 000 tons of white maize had been

imported at a loss.

Mr Wentzel said the Government had decided to increase the subsidy on the selling price of the Maize Board by R17-million to R129-million. After this subsidy had been taken into account, the consumer price still had to be increased.

Set to go up are all products containing maize and staple foods like samp, maize meal and maize rice.

Consumers can expect to pay more for baby food, cornflour, cereals containing maize, starches, tinned vegetables and pet food. It will also mean an increase in the price of animal feeds, which will affect the price of meat and poultry.

Spokesmen for major animal feed producers and poultry producers said the maize price would definitely affect prices. but it was too soon to know exactly what increases to consumers would be.

Mr Chris Walwyn, Press liaison officer for Tiger Oats and Meadow Feeds, said they hoped to offset the increase against the lower petrol price.

### <u>Tariffs</u>

The price increase of yellow maize would mean increased production costs of R16-million for the chicken industry, said Mr D Finlayson, marketing director of County Fair.

"The chicken industry is the largest consumer of maize in South Africa and the cost of maize is the biggest factor in the production of chickens.

"The increase will have a direct influence on production costs and will put pressure on the industry to recover the costs in the market place.

Furious consumers have demanded the Government reconsider the consumer price increases and the Housewives' League warned maize was being priced out of the local mar-

The Black Consumer Association president, Mrs Ellen Kuz-wayo, said she was "devastat-ed". The increases would particularly hurt the unemployed with maize being "their last refuge" when they could not afford other food.

# Maize price (%) up 13,9 percent

By TOS WENTZEL Political Correspondent

THE consumer price of white maize will be increased by 13,9 percent from tomorrow and that of yellow maize by 9,7 percent, the Minister of Agricultural Economics and Water Affairs, Mr Greyling Wentzel, announced today.

The producer price of white maize will be increased by 10 percent to R240,35 a ton and of yellow maize by five percent to R225,27 a ton from May 1.

The increases are likely to affect the price of livestock. feeds and especially the price of poultry products.

Mr Wentzel said the price decision taken by the Maize Board was endorsed by the National Marketing Council:

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### ESSENTIAL

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# By DIRK VAN ZYL

Political Correspondent, 1 CAPE TOWN - The sell- g of white maize from toing price of white and yel-low maize is to be R280,89 a ton, and that of increased from tomorrow yellow maize R266,27 a by 13,9% and 9,7%, respectively, while the cost of bread is certain to rise from October 1 when a new wheat price comes

The Minister of Agricultural Economics and Water Affairs, Mr Greyling Wentzel, announced they in beased maize

prices today.

A semor departmental spokesman said that the percentage rises would in paid by the ordinary conditions it is a second sum of the ordinary conditions it is a second ordinary condition of the ordinary conditions of the ordinary c

the bread price which is the bread prices which is linked to the wheat prices of farming requisites had, ages of white maize had twhen an entire of instances risen by 23.1%.

and loss.

In recent years short ages of white maize had been experienced and as this produce could not be

MraWenizel announced increase to R225,27 a ton on that date.

Mr Wentzel said maize producers had orecently experienced. sharp increases in costs.

From January, 1985, to that the new selling price of agricultural inputs and,

White maize is a staple food for many people, particularly blacks, while yellow manze is used mainly for livestock feed.

Mr Wentzel said he had approved the price decisions of the Maize Board for the 1986/87 marketing season as endorsed by the National Marketing

Prices of warrows items such as tractors, trucks, fuel and pesticides had increased d byemore than :30%於護

"The Government is gravely concerned over

the steep rise in the price as recently announced, the Department of Trade and Industry as engaged at present in an investigaat present in an investiga-tion in this connection. Meanwhile, these increases in the producer price of maire dwing to financial considerations, are essential," Mr Wentzel said.

On the difference in the rise of the prices of white and yellow maize, he pointed out that the white maize crop was insufficient to meet the needs of the country. In contrast, Time meant that the net the production of yellow price to the producer of maize was considerably more than the local considerably more than the local considerably to R240,35 a ton while 22 million tons would be maize would receive a 5% able loss.

this produce could not be obtained from abroad, yellow maize was mixed with it.

This, however, gave sumer resistance and consumption dropped

Care Times

Staff Reporter.

THE increase in the maize price, effective to-day, would put strong upward pressure on the prices of poultry and pet-food products, retailers and producers said yesterday.
The Minister of Agri-

cultural Economics, Mr Greyling Wentzel, an-nounced yesterday that the price of white maize was to be increased by 13,9 percent and of yellow by 9,7 percent. The price would be subject to further monthly increases of R5 a ton to help cover "storage and handling" costs.

Mr Hennie de Jager, chairman of the Maize Board, described the increases as "conserva-

tive".

He said the maize producer was sympathetic towards local consumers, who constituted the most important market for maize.

"We don't want to price ourselves out of the market, but the weak financial situation of producers and continuous abnormal increases in the prices of inputs made an increase in the producer price unavoidable," he said.

The chief professional

officer of the Consumer Council, Mr Lou van der Merwe, said the council welcomed the "relatively low increase", but said it would affect the consumer indirectly. Millers and stockfeed producers would have to increase their prices, but "there is no need for them to do this immediately

Mr David Finlayson, the marketing director for County Fair Chicken Products, predicted a rise in the prices of poultry products in May. He said the cost of the maize price increase to the poultry industry would be R16 million a year.
"This increase will put

great pressure on our cost structure, as maize is the largest single factor determining our costs," said Mr Finlay-

son.

A spokesman for an-A spokesman for another poultry producer said the increase had come at a "very inopportune time", and would "greatly boost our already heavy inflation rate".

The chief buyer for Pick 'n Pay, Mr Alan Baxter, said the jump in the maize price would have a "snowballing ef-fect" on prices of related

products.

# Maize farmers are span and a state of the control o

By Sue Leeman, Pretoria Bureau

Maize farmers' debts now total R2 662 million, says the Maize Board.

At the same time, the maize stabilisation fund is R235 million in the red — despite periodic injections of Government funds.

The chairman of the Maize Board, Mr Hennie de Jager, said yesterday that the maize industry was experiencing severe financial problems.

"So much so, that the stabilisation fund shortfall is just a drop in the bucket."

### High interest rates

Farmers, he said, now owed R2 662 million, of which R1 264 million was in arrears.

Maize farmers had borrowed heavily at high interest rates in order to stay on their land in the face of severe drought and many of them owed the co-operatives large sums of money.

At the end of August 1984 maize farmers were R1 180 million in arrears. New production loans of R1 423 million, with interest of R416 million, brought total indebtedness at that time to R3 020 million.

A total of R1756 million had been paid back by farmers but, by August 1 last year, there were still carry-over arrears of R1264 million.

New production credit in the last season totalled R998 million, plus R400 million interest — making a

total debt of R2 662 million at present.

Mr de Jager said the stabilisation fund, which was used to make good any losses on the surplus market, would receive another R40 million in 1986/87, which would leave it with an estimated shortfall of R213 million once all factors had been taken into consideration.

The fund was vital to cover losses that stricken producers could not pay for.

But it was Government policy that subsidies to agriculture were to be gradually reduced.

The Consumer Council has welcomed the "relatively low" maize price increase, bearing in mind that maize producers received no price increase last year.

But council director Mr Jan Cronje said it was a pity that export losses would have to be carried indirectly by the consumer to the tune of R45,40 a ton.

Mr Cronje urged millers and stockfeed producers to acquire their supplies as soon as possible as storage costs would escalate by R5 a ton every month.

"There is no reason for millers, stockfeed and other producers to increase their prices immediately," he said.

ly," he said.

The South African Poultry Association is expected to discuss increased feed costs — and the possibility of raising poultry prices — at a regular meeting in Johannesburg today.

For the consumer who uses three kilograms of mealie meal a day, the increased cost of maize will mean an extra six cents a day for food.

7

TENTO 1

PREAL 23/4/86

### SA maize farmers now total R2 662-mil

The Argus Correspondent

PRETORIA. — Maize farmers' debts now total a staggering R2 662-million, the Maize Board says.

And the maize stabilisation fund is R235 million in the red - in spite of periodic injections of Government funds.

The chairman of the Maize Board, Mr Hennie de Jager, said yesterday that R1 264-million of the total of R2 662-million was in arrears.

Maize farmers had borrowed heavily at high interest rates in order to stay on their land in ducers could not pay.
the face of severe drought.

However, it was str

Many of them owed the cooperatives large sums of mon-+ 4

New production credit in the past season totalled R998-million plus R400-million interest — making the present total debt R2 662-million.

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The fund was vital to cover losses for which stricken pro-

However, it was stated Government policy that subsidies to agriculture were to be slowly reduced.

### 'Farmers should Pretoria Bureau 3 MM better the maize, although it was still seen as a supplementary crop. Sunflower seeds deserved to play a far more important role in the agricultural sector be added

said Mr Gert Kotze, Deputy Minister of Agriculture Economics, at the opening of the National Oilseeds Congress in Pretoria this week.

Yields for maize dropped by 49 percent during the drought years, while sunflower seeds decreased by only 30 percent.

Mr Kotze said this comparison was enlightening as it indicated that sunflower seeds withstood the drought far

tural sector, he added.

Before the drought, the production of sunflower seeds, soya beans and groundnuts was high, averaging more than a ton per hectare compared to 0,7 a ton during the drought seasons.

Predictions for this year's harvest were hopeful, although early frost was still a danger.

This year's yields are not expected to reach the levels of 1974 to 1981.

THE increase in the price of maize which came into effect yesterday — was yes-. terday met with anger and dismay.

Mr Greyling Wentzel, Minister of Agricultural Economics and Water Affairs, announced in Cape Town on Tuesday that the consumer price of white maize would be incresed by 13,9 percent and that of yellow maize by 9,7 percent from ves-

### **SOWETAN Reporter**

terday:

-Mr Wentzel said the increase was necessary as producers had been experiencing sharp increases in the price of inputs between January 1985 and January this year.

He said farming requisites had also inquisites had also inployed or earning
creased by 23,1 percent
while prices of various
items such as tractors,

She said she could not
understand why the trucks, fuel and pesti-

cides were increased by more than 30 percent.

Mrs Ellen Khuzwayo, president of the Black Consumer Union, said it was regrettable that the Government considered the interests of white producers instead of those of millions of blacks, of whom the majority were either unem-

maize price had to be increased at a time when the price of petrol which was given as one; of the reasons for the hike had been re-duced.

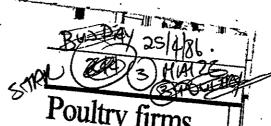
"Mielie-meal is a staple commodity consumed by blacks. Many people will be hard-hit," Mrs Khuzwayo said.

Consumer sare in for further shocks in the of maize to the consumer will rise by an average of about 25 percent over the year says a spokesman for the milling industry.

And the Minister of Agriculture, Mr Greyling Wentzel, has been criticised for "misleading" the public about the price rises announced this week.

The consumer price of maize will rise almost immediately by more than 18 percent.

The price increases announced by Mr Wentzel of 13,9 percent for white maize and 9,7 percent for yellow maize are initial prices to the miller. The storage charge of R5 a ton a month which will in future be levied was not included.



### Poultry firms angered by maize increase

Pretoria Bureau

Poultry producers and feed manufacturers are up in arms about the maize price increase, saying it will push up their production costs — and inevitably lead to higher poultry prices in the supermarket.

Consumers could find themselves paying more for chicken, turkey and duck within the next two weeks, they indicated.

A spokesman for the South African Poultry Association and the Animal Feed Manufacturers' Association said although the increase in the tost of yellow maize was put at 9,7 percent, in the long term it would amount to more like 21 percent.

This was due to the new R5 levy which was being added into the consumer price of maize to cover storage and handling costs.

The levy, which would increase by R5 a month, would amount to R55 by the end of April next year.

April next year.

"The consumer price of yel low maize will then be R321 a ton—up 32,4 percent."

ton — up 32,4 percent.

"A new system is being used to cover up the real size of the increase."

### accused of misleading

THE Federated Chamber of Industries (FCI) has accused government of misleading consumers on the actual extent of the maize price increase.

Minister of Agriculture Greyling Wentzel announced this week that the white maize price would be raised by 13,9% and yellow maize by 9,7%.

But FCI agricultural sub-committee chairman LK Japhet told Business Day yesterday the actual increase to millers and feed manufacturers would

### GERALD REILLY

These higher costs would be passed on to end-users.

Japhet said the Minister's announcement ignored the fact that from June there would be a monthly price rise of R5/ton.

Effectively, therefore, until the end of the season next April, there will be an additional increase of R27,50/ton on both types of maize."

The main cause of the big increase,

marketed through a fixed price mechanism that threw surplus losses and car-

rying costs on to consumers.

The SA Poultry Association and the Animal Feed Manufacturers' Association (Afma) are also angry at the misleading information about the maize

After a meeting in Johannesburg yesterday, Afma's Roger du Toit said the dramatic real increase would impact heavily on production costs and pricing

AIRLINE MOVI  Friday Air Schedule Johannesburg to Cape Town Dep Arr 0100 Arr 0100 9305 Fr 0730 10440 SA 0730 0935 SA 0930 1135 SA	1145 1350 1250 1355 11ght 1430 1455 1397 1690 1635 1301 1630 1805 303 1750 1830	Ine main cause of the big Japhet claimed, was that maiz  SA311 1725 2040 SA343 1800 1955 SA325 1830 1955 SA325 2345 0140 SA337 Johannesburg to Durbs SA333 0145 0245	SA346 0850 095 SA328 1000 095 SA330 1146 110	SA506 Port Elizabeth to SA512 Port Elizabeth to SA518 0800 0310 SA522 0900 0930	Joh
		· · · · · · · · · · · · · · · · · · ·		The state of the s	

Maize p

The Argus Correspondent.

JOHANNESBURG - There is growing anger a the maize price increase — millers estimate that it will be 25 percent later this year — and what is claimed to be a cover up by the Government to hide the extent of the increase.

Mrs Ellen Kuzwayo, president of the Black Con-

Mrs-Ellen Kuzwayo, president of the Black Consumer Association, says a 25-percent increase in the maize price could result in death for many unemployed in the black community.

But a spokesman for the Department of Agriculture denied that the Minister's announcement was misleading. He said the Minister had clearly stated that the said the Minister had clearly stated that the said the Minister had clearly stated that the selling price of white maize by the Maize Board would increase by 13.9 percent and yellow maize by 9.7 percent the following day, and that prices would increase by R5 a ton on a monthly basis partly to make provision for handling and storage costs.

Appeal made

The Housewives' League has appealed to the Government to reconsider the price increase, although it supports the increase to the producer.

The Federated Chamber of Industries, the South African Poultry Association and the Animal Feed Manufacturers' Association and major retailers have deplored the magnitude of the maize price increase and the "misleading way this has been conveyed to the public".

The chairman of the FCI sub-committee on agriculture, Mr Lance Japhet, said the actual increased cost to the miller and feed manufacturer would be more than 25 percent and which would have to be passed on to the consumer.

He said the Government's announcement this week that the consumer price of white maize has been increased by 13,9 percent and yellow maize by 9,7 percent ignored the fact that from June 1 there will be a monthly price increase of R5 a ton a month.

"As maize is a basic commodity in the diet of both man and beast the substantial cost increases will have both a direct and spiral effect on the already unacceptably high consumer price index and in areas where they can be least afforded," he said.

The SA Poultry Association and the Animal Feed Manufacturers' Association said this "dramatic increase will have a detrimental effect on the production cost and pricing of poultry and poultry products".

Retailers and consumers join protest

# Growing anger at increase in price of maize

By Jackie Unwin

There is growing anger at the maize price increase—estimated by millers to be 25 percent by later this year—and what is claimed to be a Government cover-up to hide the extent of the increase.

Mrs Ellen Kuzwayo president of the Black Consumer Association, says a 25 percent increase in the maize price could result in death for many unemployed people.

But a spokesman for the Department of Agriculture denied the Minister's announcement

was misleading.

He said the Minister of Agriculture had clearly stated on April 22 that the selling price of white maize by the Maize Board would increase by 13,9 percent and yellow maize by 9,7 percent the following day, and prices would increase by R5 a top on a monthly basis to partially make provision for handling and storage costs.

The eyentual price increase for maize buyers will therefore depend on the time of purchase and quantity kept in storage.

"A similar system has been successfully applied in the marketing of wheat for many years.

"It must also be borne in mind that the prices of maize products are not controlled and consumers should shop around."

The Housewives' League has appealed to the Government to reconsider the price increase, although it supports the increase to the producer.

The Federated Chamber of Industries, the South African Poultry Association and the Animal Feed Manufacturers' Association and major retailers have deplored the magnitude of the maize price increase and the "misleading way this has been conveyed to the public".

### Cover-up claim

A Press statement issued jointly by the South African Poultry Association and the Animal Feed Manufacturers' Association states:

"It appears as if a new system was used to cover up the real size of the increase."

Chairman of the FCI subcommittee on agriculture, Mr Lance Japhet, said the actual increased cost to the miller and feed manufacturer will be more than 25 percent.

These costs would have to be

passed on to the end user.

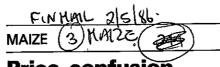
He said the Government's announcement this week that the consumer price of white maize has been increased by 13,9 percent and yellow maize by 9,7 percent ignored the fact that from June 1 there would be a monthly price increase of R5 per ton.

"As maize is a basic commodity in the diet of both man and beast, the substantial cost increases will have both a direct and spiral effect on the already unacceptably high consumer price index and in areas where they can be least afforded."

The SA Poultry Association and the Animal Feed Manufacturers' Association statement also said:

"The producer price was increased from R214,65 to R225,27 per ton. The difference between the producer price and the consumer price is, therefore, R41 per ton.

"This will be used to offset losses incurred in the export of surplus maize and the export of surplus maize and the consumers must now pay for this as opposed to the previous system where the producers carried this cost.



Price confusion

Officially the consumer price of maize has been set at R280,89/t for white and

been set at R280,89/t for white and R266,27/t for yellow (Business April 25). But the truth of the matter is that millers (who pay the consumer price) will be forking out R340,89/t and R326,27/t respectively by the end of April next year.

The reason is a R5/t monthly increase

Financial Mail May 2 1986

R271,77/t for yellow maize, leaving net producer prices of R240,35/t for white and R225 27/t for yellow maize.

R225,27/t for yellow maize.

"As producers are liable for the industry's costs and losses," adds Malherbe, "there is an understandable discrepancy between producer and consumer prices."

### By Angela Peat

EAST LONDON —About 34 000 tons of maize will be exported from East London harbour on May 7 — the first consequential transhipment of its sort in nearly three years.

The 34 000 tons of yellow maize is the first export parcel of the 110 000 ton quoted for shipment this month.

This was confirmed by a trader's representative here, Mr John Fish.

Mr Fish said the Brave Venture would call in port on Wednesday for the maize which is bound for Taiwan.

He said details of the ship's registration were not available at this stage.

New start 3-maize to EL Dispatch maize exports 3 5 86

Taiwan and South Africa signed a 200 000 ton maize deal last month, the Maize Board said.

Half of the tonnage will be handled by the East London harbour.

The chief supervisor of the grain elevator here, Mr Willie Hattingh, said 300 000 tons of maize were expected to be exported at a rate of 100 000 tons a month from June to August.

Between 1,2 million and two million tons of maize were available in South Africa for export, he said. The export duties would be split between Durban and East London:

Although the main transhipments organised by the government would be going to Taiwan, Mr Hattingh said traders had arranged for the rest of the maize to be exported to other foreign countries.

AGRICULTURE 3 MMZE

### **Sunflower option**

The recent 17,6% increase in the producer price of sunflower seed to R400/t should be a signal to debt-ridden maize farmers to switch to sunflower. Such a move would save the country valuable foreign exchange on costly vegetable oil, while improving farmers' profitability.

However, while government continues to regulate the maize industry and ensures that consumers subsidise so-called "export losses" on surpluses, there is little financial incentive for maize farmers to make the switch.

The current fixed-price, single channel maize scheme allows the industry to recover export losses from local consumers (*Business* May 2), who have to pay the industry's Stabilisation Fund levies of some R45/t.

In a free market, the projected R370m "loss" on the export of a 2,2 Mt yellow maize

12(\$)

surplus into overstocked world markets would automatically induce farmers to move out of maize and into sunflower production.

However, in SA's currently over-regulated and structured agricultural sector, increased sunflower production depends on whether farmers find it more profitable to produce low-yield sunflower rather than subsidised maize.

### More profitable

SA's current average maize yield is some 2 t/ha, while sunflower yields about 0,9 t/ha. And with the latest guaranteed maize price increasing to R240,35/t for white and R225,27/t for yellow, it remains more profitable to stay with maize.

Meanwhile, the shortage of sunflower is costing SA valuable foreign exchange.

Over the past three years, some 360 000 t of vegetable oil has had to be imported at a cost to the country of around R400m. This year, SA will again have to spend millions on costly imports.

Current vegetable oil consumption is about 220 000 t a year, but SA produces only about 177 000 t in a normal season, notes Deputy Agricultural Economics and Water Affairs Minister Gert Kotze.

This is is made up of about 30 000 t of groundnut oil, 145 000 t of sunflower oil and 2 000 t of soya oil.

Oil Seeds Board GM Jan du Preez tells the FM the current sunflower seed crop is projected at 270 000 t. Although up on last year's 238 000 t, it is still well below SA's requirements.

"This indicates a permanent shortage of vegetable oil, given the area planted and the average yields for the industry," adds Kotze.

The strong local demand could easily absorb another 300 000 t of sunflower seed at the new higher price. However, until it acts to prevent powerful agricultural lobbies from twisting market forces to protect their industries, SA will have to continue spending foreign exchange on imports which should not be necessary.

### mazing maize

Paradoxically, maize farmers look set to score on expectations that deliveries from the change earnings would obviously also be cut. current maize crop could be some 300 000 t below the previous industry estimate.

the Maize Board's (MB) assessment that well over R300m would have to be recovered from consumers. The country's foreign ex-

"The possibility of higher export prices after the Chernobyl nuclear disaster (Busi-With export losses calculated at some ness May 16) and the lower crop assessment R170/t on a 2 Mt exportable surplus, the of some 7,4 Mt could work together to put lower volumes could mean a R51m saving on more money into farmers' pockets," says MB chairman Hennie de Jager.

But consumers are unlikely to see any of the benefits. GM Hennie Nel tells the FM the MB will continue to pay the industry's R41/t stabilisation fund levies for export losses assessed on the escalating consumer maize price.

Meanwhile, the MB's convoluted pricing system — this year producers will receive R240,35/t for white maize and R225,27/t for yellow — has forced De Jager to issue a "serious warning" to maize farmers not to go overboard on white maize during next season's plantings.

"If normal rains fall next season, large plantings of white maize could result in a considerable surplus of white maize. This situation will cause bigger problems for the industry as the demand on overseas markets is for yellow and not for white maize," says De Jager.

Past experience proves that surplus white maize export receipts are usually considerably lower than those for yellow maize. This means over-production of white maize can

> result in larger losses for the industry, adds De Jager.

"The board also points out that this year's prices pertain specifically to the circumstances of the current season and that the difference between the net producer prices of white and yellow maize is only a temporary measure and will not necessarily be repeated next season," says De Jager.

Clearly, only a free market for maize could give farmers the right message without further price distortions, taxpayer subsidies or huge market losses to substitutes.

BUSINESS DAY, Monday, June 2 1986

Costs price them out of the market

### ellow-maize farme ce financial ruis

SOUTH AFRICAN maize farmers had been priced out of world markets and largely out of the local market because of unrestrained increases in input costs, the National Maize Producers' Organisation (Nampo) said

In its journal, Mealies/Maize, Nampo said a large number of maize farmers had been ruined financially and that the survival of the industry was at stake.

It said: "Against that background of unrestained price rises in input costs of which not even a fraction can be recovered in the producer price, farmers will no longer tolerate any delay in explaining why the

GERALD REILLY

constant increases in input and marketing costs cannot be stopped immediately."

The reality was that by early next year many people wanting to buy yellow maize as stack feed would have to pay nearly R300 a ton in a declining economy and with strong competition from grain sorghum and other feeds. That would mean another drop in the local consumption of yellow maize.

Surpluses would have to be exported at a net producer realisation

of substantially less than R100 a ton. A switch from yellow to white maize would not solve the problem. The market for white maize was facing the same problems as yellow maize.

Nampo said the writing was on the wall for farmers. They would have to limit production and plan to use a large proportion of their crop for the production of eggs, broilers, slaughter lambs, milk, pigs and cattle. Any restrictions on those markets would have to be lifted or maize farmers would simply have to ignore them if they were to make a decent living.

MAIZE FARMERS F W MAILE 3 MARZE

#### Awaiting the lifeboat

Government's financial assistance scheme for the agricultural sector — to be announced this week — will mean the difference between survival and insolvency for hundreds of farmers in the drought-stricken western parts of the maize production area.

The SA Agricultural Union (SAAU) has asked government to extend the repayment period of the current six-year debt consolidation scheme to 10 years and to waive interest repayments in the first three years. Further, the State has been asked to subsidise interest rates to bring them down from the current 8% to an effective 7%, or even 5%.

"The seriousness of the agricultural debt does not lie in its size — now about R11,5 billion — but in its nature," says Volkskas agricultural market adviser Wikus Ligthelm. "Currently, about 54% — or more than R6 billion — of the total farming debt is short-term, and without sufficient cash-flow or State aid, many farmers will go under."

The worsening state of the farming debt problem is reflected in the R1,66 billion jump in the total debt in the past year, from R9,49 billion in 1984 to R11,16 billion at December 31 1985.

Farmers debt to the Land Bank increased to R2,34 billion (from R1,92 billion), while loans to commercial banks rose to almost R3,5 billion (R2,97 billion). Agricultural coops also increased their exposure to R2,74 billion (R2,23 billion), while other creditors' totals increased to R2,58 billion (R2,37 billion).

#### Impossible demand

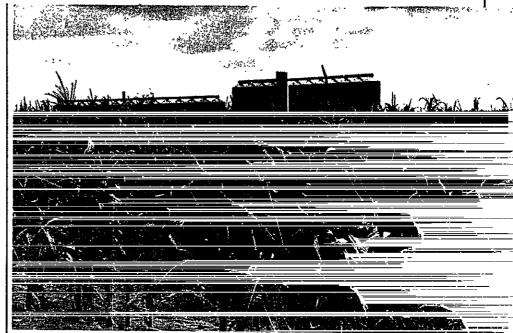
Lightelm says with total farming assets in 1985 assessed at R43 billion, the ratio of farm debt to assets was only some 27%. But with 54% of this debt due within the next year to 18 months, the cash flow requirements are impossible to meet, even with five years of good crops in many instances.

The SAAU, for one, is optimistic that aid is on the way. "We believe government will consider our request sympathetically — as the alternative would mean that potentially good farmers will be lost to agriculture to the long-term detriment of the whole economy," says SAAU economist Koos du Toit.

Du Toit adds that the SAAU understands government's financial stringencies, but if struggling farmers are not bailed out, large areas of the country would face financial collapse.

In his Budget speech on May 15, Agriculture and Water Affairs Minister Sarel Hayward pointed out that farm land prices in some areas had been inflated to three times their actual production values.

Accordingly, the forced sale of many of



SA's farmers ... facing massive debt problems

these properties could lead to a collapse in farm prices and tremendous strains on the credit position of remaining farmers as well as on banks and other financial institutions.

Another problem, aggravated by the drought's effects on cash-flow, is the worsening ratio between product and input prices. From a figure of one in 1975, this ratio weakened to 0,78 in 1985, adding to the strains on cash-flow and surplus funds available for debt redemption, says Ligthelm.

Du Toit says the rising cost of production inputs and interest on outstanding debt means many farmers are "on a treadmill" from which they cannot escape without an extension of government's extraordinary subsidy aid.

"For example, on August 31 1984, farmers in summer-rainfall crop areas owed coops R1,18 billion in carry-over debts. Planting the next crop cost them another R1,84 billion (including interest), from which they recovered R1,75 billion to repay the co-ops. This left them with carry-over debts of R1,27 billion at August 31 last year," says Du Toit.

Complicating the debt situation is the fact that commercial banks — the largest creditors — often have inferior security as the Land Bank and co-ops usually have preferential bonds. As they have to carry the greatest risk with less security, they sometimes charge more than prime rates, and exercise more pressure on their farming debtors.

"The SAAU has divided farmers into three main segments — those who can survive on their own or with the existing six-year and 21-year subsidy schemes, those who need an extension to 10 years and the last group, which will have to go under."

"Our request to government," says Du Toit, "is to ensure that at least the first two groups survive."

EN HAIL 9/9/89.

**CIVIL ENGINEERING** 

#### **Another sinking**

The recession in civil engineering has taken its toll of venturesome Cape-based Underwater Construction (UC). But, ironically, the development could breathe new life into the dormant Woodbridge Island project in Table Bay off Milnerton.

Table Bay off Milnerton.

Darling and Hodgson (D & H), which previously held 51% control of UC, has bought the remaining 49% held by the family trust of founder Harry Fuchs. UC's operations are being rationalised within D & H's Group Five.

Former MD Fucils has already stepped aside from day-to-day management. He declines to disclose the price paid for the trust's holding, but says/he's happy.

There was no alternative to the sale, he explains, because little marine work of any consequence is likely in SA for at least two years, and Group Five (which duplicates some of UC's services) would not have been able to rationalise as long as he remained a minority shareholder.

CONTROL BOARDS

# Out of

NEW RESERVE

even in long-protected agriculture. market forces can still apply to some extent, successful that the feeling is growing that once all-powerful Maize Board, has been so The test case loosening up of agricultural marketing — embodied in the new Grain Sorghum Board (GSB) — has shaken the the removal of sorghum marketing from the advocates of controls. The move, entailing

rently some R45/t on yellow maize) have panded the market, while board levies (curusers buying directly from farmers have exwherever they wish — at whatever price has stimulated demand. Discounts offered to And the freedom granted growers to sell been cut. have too little stock to meet soaring demand. maize, means that sorghum producers now price at R187,05/t, well below that of yellow The GSB's decision to pitch this year's

.1 000 000 t-900 000 t. mate potential demand this year at some 420 000 t, and industry sources esti-The present sorghum crop is estimated at

percentage of sorghum, he adds. feedlots are now absorbing a much larger MD of grain merchant Kahn & Kahn. The tute have so far "found it an uneconomic substiing sorghum attractive to consumers who feed manufacturing industry and private floor price has widened the market by mak-The GSB's policy of maintaining a low for maize," comments Alfred Kahn,

flexibility to take the gap offered by the rigid I he conservative price gives producers the

> one-channel, fixed-price maize system, market, previously the domain of yellow firm stake in the 3 Mt a year animal feed R266/t. The new system gives sorghum a which has increased yellow maize prices to

year. total local sales would be close to 900 000 t a another 250 000 t for the malting industry, sorghum and yellow maize could give it feed sales of 600 000 t a year. With offtake of

800 000 t this year if the crop had been a potential production figure of 2 Mt a year echoed by another industry source, who says available. ghum farmers could has already been mentioned. He says soroutput so far," adds Kahn. His views are easily have sold

proved radically, the provisional assessment of the 1986 crop is well down from last year's 641 000 t. 591 000 t assessment and a final crop of

early rains point to a good season. duction costs, should tempt more maize farfarmers will continue to plant maize when far higher fixed, or guaranteed prices, most mers to switch. But because maize still offers far greater drought resistance and lower pro-

Kahn says the price differential between

"This is far higher than any sorghum

Although the market outlook has im-

The brighter future, along with sorghum's

not continue forever. In the past two years, the industry has lost close on 1 Mt of its local The artificial maize market, however, can-

the past three years have led to this state of market to cheaper substitutes, while surplus bitant increases in fixed maize prices over has had to be exported at book losses. Exorproduction beyond local needs of 5 Mt a year

uneconomic systems. and the demands on taxpayers to subsidise vant in the light of SA's economic problems scheme to continue. This is especially relegovernment can allow the current maize feed market poses the question of how long The success of sorghum in the vital animal

R225m in 1985. industry in 1986 is R169m, compared with Total direct State assistance to the maize

and save costly administrative levies. producers, consumers and taxpayers alike as al scheme, with a lower floor price, benefits most producers now sell directly to the trade The GSB's market-related surplus remov-

marketing." only some 50 000 t, compared with last levies, as producers now handle their own Accordingly, we can reduce administrative board's marketing function to the minimum. to expand their own markets, limiting year's 300 000 t," says GSB vice-chairman Theuns Swart. "Our policy is for producers "So far this year we have had to buy

stimulate demand. is offering a R15/t discount on direct sales to for bad years and industry commitments. to reduce levies further, but has to provide R27/t to R20/t. Swart says the GSB intends feed has been reduced from last year's The GSB levy on sorghum sold for animal

of the agricultural control mess a beacon to government for finding a way out signal to the maize industry. It should also be losophy of the new board should send a clear marketing system and the enlightened phisorghum is about 15% less nutritional. But sorghum in the animal feed market because the flexibility of the sorghum pricing and Maize will always be more expensive than components

edinerence, on open cast, Rollic

VEHICLE component manufacturers could. save millions of rands in wasted investment by taking part in an export complementation. scheme, says BMW MD ,Walter Hasselkus.

D đ



HASSELKUS

Present government regulations require vehicle manufacturers to include a mini-mum percentage of locally-made components - 66%, in the case of cars - in order to protect the SA components industry from imports

Under an export complementation scheme, exported components would be deemed local content and included in the overall average required by each vehicle manufacturer to comply with the law.

Hasselkus said yesterday: "The advantage of the scheme would be that manufacturers DAVID FURLONGER

would tool up for a more limited range of components.

"This must bring about greater economies of scale and more efficient use of tooling. By being allowed to use the mass of exported components as deemed local content in locally assembled models, manufacturers will

avoid investment in the local manufacture of several other components."

He said BMW, through the National Association of Automobile Manufacturers (Naamsa), would present "a strong case" for export complementation to the Board of Trade and Industries.

Hasselkus also called for increased foreign financial assistance to help SA overcome its political and social problems.

THE National Maize Producers' Organisation (Nampo) has advised farmers to cutback on maize plantings this year.

"If they don't, and we have a favourable ; summer season, the losses on exports could be astronomical," Nampo administration manager Giel van Zyl told Business Day yesterday.

maize

GERALD REILLY

It was vital for farmers to leave marginal land fallow or use it for other productive purposes. World prices, because of saturated markets, were expected to fall as low as \$70 to \$80 a ton. At that level, losses on SA exports could be a disastrous R170/t.

director Frans Stroebel

flexibility in Parktown

#### Farmers urged to cut mealie planting

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THE National Maize Producers' Organisation (Nampo) has advised farmers to cut back on their mealie planting this year.

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Names board the area planted to

be a disastrous R170 a ton.

Nampo hoped the area planted to maize would be cut back by about 25% to 3-million ha.

SA Agricultural Union economist Koos du Toit said in the 1985-86 season farmers had planted an additional 250 000ha, pushing the total maize area to more than 4-million hectare, in an effort to recoup losses of the previous season.

## farmers told

Staff Reporter Albas ATA MAIZE farmers have been ad-MAIZE tarmers have been advised by an agricultural magazine to consider barter trade in the light of the international sanctions threat and the crisis

An editorial in the July edi-An editorial in the July edition of Mielies/Maize official publication of the National Maize Producers Organisation (Nampo), said there were opportunities for barter and the maize farmer could available. portunities for parter and the maize farmer could exploit them with positive support from the Government.

#### RECOVERY

The maize industry was experiencing a low and recovery was inevitably linked with what would happen to the economy at national level.

The article said the Government officially sanctioned bar-ter trade and the industry would have active support and assistance from the State

With increasing talk of sanctions and boycotts, South Africa would find it increasingly difficult to import certain commodities and export others. Barter, especially with a product as sought after as maize, could fulfil an extremely important function.



LOSSES on the 2,2-million tons of maize to be exported this year could reach R360m if glutted conditions on world

R360m if glutted conditions on world markets persist. Maize Board GM Hennie Davel says maize is fetching \$80 a ton (about R200). At this price he estimates losses on exports are running at about R170 a ton. With the board's stabilisation fund in the red to the tune of about R260m, the losses will be borne by producers. This way's producer levy of R41 aton should be just about endugh to hear the back of expected losses. Davel says substantial exports have already been made to Taiwan and Japan. He declines to give the quantities on contracts concluded by the board. The balance of the surplus is earmarked for other destinations.

Nampo has warned farmers to cut back on plantings this year to avoid catastrophic losses on export surpluses. The

strophic losses on export surpluses. The warning is supported by the Agricultural

AND THE RESERVE OF THE PARTY OF

#### Price moves on maize

MINISTER of Agriculture Greyling Wentzel has approved new marketing arrangements for maize.

The vital aspect of the new strategy is that from the start of the 1987-88 season the maize board will recommend price guidelines in advance.

The guidelines, determined against a background of world market prices, local demand and other considerations, will be submitted to Wentzel for a final decision.

The guideline prices will help farmers plan their planting programme. Until now maize prices have been determined at the close of a season. Nampo warns, howevGERALD REILLY

er, that if conditions changed significantly mid-season, the guideline price might have to be amended.

Wentzel said in Pretoria yesterday, from the start of the 1987-88 season the board will ensure maximum development of the local market by determining prices on a more market-related basis.

Other sources pointed out the new strategy was aimed at boosting local consumption and reducing surpluses which under current conditions can only be exported at a loss.

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MAIZE production must be scaled down, Maize Board and National Maize Producers Organisation (Nampo) chairman Hennie de Jager said in Pretoria vesterday.

This was because of over-supplied and heavily subsidised world grain markets in the US and the European Community countries, as well as threatening sanctions which would disrupt SA exports.

De Jager was responding to Agriculture Minister Greyling Went zel's announcement earlier this week that the board would fix price guidelines to assist farmers in planning production from the start of the 1978-88 season.

The board had accepted in principle the proposed marketings in arrangement concerning the problem of over-production proyided solutions to producers survival problems were negotiated with

FIN HALL 22/8/81.

#### MAIZE MARKETING (3) MANZE

#### Piecemeal reform

Ever so slowly, maize producers are changing course towards a market-orientated pricing system for their R1,5 billion industry.

This week's proposed new pricing structure marks a slight shift away from the onechannel, fixed-price system which has lost maize so many markets. It is long overdue. But, as a major feedlot operator says, "anything's better than the status quo."

Basically, the new system — accepted in principle by government but still to be spelt out in detail — boils down to a game of crystal-gazing. The Maize Board (MB) will determine a series of maize price increases based on econometric projections of the expected maize crop, the rand/dollar exchange

75

rate and export market trends.

Maize producer prices could be scaled down in the event of heavy surpluses, acting as a disincentive to growers. But there's still a lot of talking to be done before the maize lobby is likely to go along with the new plan.

"Aspects still subject to negotiation are export incentive measures for producers, the size of strategic maize reserves, special assistance to producers to enable them to adjust to changed circumstances and the rapid rise in the price of farm inputs," says MB and Nampo chairman Hennie de Jager.

He adds that the MB is now compiling and evaluating prices for crops of various sizes. It will consider the new arrangements and proposed prices at meetings on August 26 and 27.

Agriculture Minister Greyling Wentzel appears to have been anticipating tough bargaining when he announced government's acceptance of the new system.

"If these possible price adjustments should cause structural changes in the summer sowing regions, this would have to be addressed as a separate matter," he said.

MB GM Hennie Davel says the scene is set for a "new ballgame" in the maize industry. Although only producer prices will be predetermined at this stage, it's not impossible that consumer price trends could be preset, once the situation is clear, he adds.

The MB has apparently learnt the lesson

that pricing a crop out of a market can lead to the gradual decline and possible collapse of a once-powerful industry. But, say some, this message has not yet penetrated deeply enough.

"Their intransigence has lost the maize industry a potential market of 750 000 t-1 Mt in the feedlot industry alone," says an industry source. "While the MB is exporting some 2 Mt of surplus yellow maize at a net return of about R100/t, the feedlot industry would be prepared to pay R200/t—but the MB refuses to make any exception to their rules."

His views are echoed by another feedlot representative. "We are now looking at importing around 50 000 t of Australian feedwheat at R200/t because we have to pay the MB R260/t for yellow maize. Surely the board could devise a system of feed maize quotas at prices below the current consumer price and keep our custom?"

A BIG maize surplus in the 1986/87 season would spell disaster for many farmers, National Maize Producers'
Organisation GM Piet Gous has said.
This was why Nampo appealed to
farmers to plant only their most pro-

ductive land.

"We would like to see a million ha left out of production. Leaving about 3-million ha on which to plant the crop."

The world maize surplus had never

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GERALD REILLY

been greater.

Prices on international markets have plummeted.

Under current conditions farmers would get a net return from exports

of about R80/ton.

"The losses would be huge if we have a big crop this coming season," Gous said.

He added: "Farmer would have to

foot ther bill. There are hundreds of them who would not survive."

Asked if farmers were listening to Nampo's advice, Gous said: "Hopefully, some are. But there are others whose financial position is so desperate they will plant every inch of their land in an effort to maximise their incomes." incomes.'

Other authorities said the coming season would be make or break for many producers.

#### GERALD REILLY

NEW PRICE guidelines for maize producers — aimed at eliminating the threat of surpluses which have to be exported at a loss — were announced by Maize Board chairman Hennic de Jager in Pretoria yesterday.

The guidelines for the 1987-88 season, based on a larger the croplower the price basis, range from R252 a ton for white maize and R240 a ton for yellow maize in a crop of 6 000 tons, to R157 a ton and R145 a ton in a crop of 14 000. The current producer price for white maize is R240.35 a ton.

De Jager said domestic consumption in the season ahead was estimated at 3,3m tons of white and 1,7m tons of yellow — 5m tons in all.

Because of over-supplied world markets it was estimated that SA maize would fetch \$80 a ton. It was clear that anything in excess of 5m tons would have to be exported at a big loss which would have to be carried by producers.

"Consequences for the producer are that marginal land will have to be withdrawn from maize production, and farmers will have to think seriously before making large-scale plantings."

## New maize price guide announced

De Jager, who is also chairman of the National Maize Producers Organisation (Nampo), said Nampo had warned government that the financial plight of farmers as well as the structural changes could cause bankruptcies if government refused finalcial aid in the transitional years

The guideline prices could be adjusted if conditions changed before the start of the 1987-88 season, he added.

If, however, domestic and overseas prices remained unchanged, it was likely the net producer price would alter substantially.

It was not expected that the basic selling price of maize would rise significantly — in fact, the price of maize for the feed market could drop, De Jager said.

☐ Agricultural authorities warned last night that the reaction of farmers to the new scheme would be bitter.

and Harania

### The axe falls FUNANTAL

The new maize marketing system announced by the Maize Board in Pretoria last week, is already sending shock waves through agriculture.

In a bid to cut heavy recurring export losses on surplus yellow maize, provision has been made for local prices for the harvest due early next year to slide downwards according to the size of the crop (Business August 22). For example, a 6 Mt crop would attract R240/t, while a 10 Mt crop would earn farmers R173/t.

The system aims to allocate responsibility for crops heavily in excess of the local 5 Mt a year market directly to farmers. Uneconomic exports of 2 Mt of yellow maize this year will earn the industry only about R100/t against current local prices of R260/t.

Although there's more flexibility, the new system still essentially represents a fixedprice, one-channel market. But even this could change.

The Maize Board's GM Hennie Davel, tells the FM the board is now urgently investigating the possibility of regaining lost yellow maize sales to the feedlot industry by applying more flexible pricing. Hopefully, this will be finalised at the board's meetings on September 29 and 30.

Davel says the local sale of "discount maize" is receiving top priority. In principle, he strongly favours the move, but he warns that reaction from other customers paying increasing current prices could influence the final decision. Nevertheless, he says feedlotters have already been informed of the board's investigation.

Yellow maize sales of between 750 000 t and 1 Mt to feedlots are already in jeopardy because the Maize Board refused to sell export maize to them at R200/t (FM August 22). This intransigence could lose maize producers additional income of R75m-R100m because the grain is now being exported at only R100/t.

If the board decides to change its fixed price system, which has operated since the Thirties, implications for the future of the industry appear enormous. And the rest of agriculture will not escape unscathed.

"Other farming sectors are bound to feel the spin-off from reduced maize production," says SA Agricultural Union director (SAAU) Piet Swart. "Although the SAAU in principle supports moves to more marketrelated systems, the current change comes at a very difficult time for farmers."

The SAAU has launched a top-level investigation into the implications of a more market-related maize pricing structure throughout agriculture, he adds.

If maize growers are forced into other sectors, these could be forced to follow the lead towards more market-related pricing. This hypothesis is accepted by a Wheat Board spokesman, who says a wheat surplus following a spill-over into wheat production could lead to pressure for the industry to change its one-channel, fixed-price system.

While consumers will benefit from lower prices, producers will feel the chill draught

of reduced incomes and disappearing credit lines.

Commercial bank spokesmen say they expect major repercussions as reduced financing leads to higher insolvency. But, says Volkskas agricultural economist Wikus Lighthelm, agricultural co-ops will be first in the firing-line as they are the major sources of production credit.

With farmers' income reduced by lower maize prices, credit from financially troubled co-ops would come under severe strain. "Farmers whose average crop yields put them below the profitability cut-off point, will find their credit lifelines disappearing unless government throws them another lifeline," says Lighthelm.

The Maize Board's chairman Hennie de Jager adds that government will have to give maize farmers additional short-term assistance. Other forms of State help suggested by Nampo include export incentive measures and a reduction of input costs.

12/4/86

the Pacific basin.

Foreign scientists and industrialists are being pressured by colleagues, companies and students to cut all ties with SA and local experts are invited overseas less often for fear of political disruption.

And, already, the net loss of technological skills as a result of political uncertainty is assuming serious proportions. SA is, simply, being shut out.

To counter the trend, it needs to prove that it has a role to play in international scientific endeavour and that it has specialised skills and products to barter in the world's technology markets.

#### MAIZE INDUSTRY (3) MM

#### The axe falls Ful

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If the board decides to change its fixed price system, which has operated since the Thirties, implications for the future of the industry appear enormous. And the rest of agriculture will not escape unscathed.

**SLOW DOWN FOR CARS** 

Encouraging sales by motor manufacturers in June and July have not been maintained in August.

Total vehicle sales of 23 642 showed a decline of 6% on the previous month and a 9,8% fall from the figure for the same month last year. Car sales of 15 404 were 8,2% down on the previous month and 10,7% down on August 1985.

10,7% down on August 1985.

But within the total there were considerable fluctuations.

The best news came from Mercedes-Benz, which increased sales by 49,4%, from 1 675 in July to 2 503 in August. This follows supply shortages after the launch of the 124 series in April, but the company can now meet demand.

company can now meet demand.

Nissan sales showed a 5,8% rise over the previous month to 2 887, but Toyota kept its pre-eminent position by notching up 7 096 sales, a 1% hise on July. The Corolla, with 2 705 sales, remained the best-selling new car in SA.

But it was generally bad news as eight of the 14 manufacturers saw sales slump from July levels. Volkswagen experienced a 35% decline and General Motors saw a 29% drop in sales.

Volkswagen MD Peter Searle describes the VW figure as a "hiccup" resulting from price increases. He points out VW's market share had grown considerably over the year to July from 12,9% to 20,6%.

But overall, National Association of Automobile Manufacturers of SA director Nico Vermeulen says that on a seasonally adjusted basis the sales trend for new cars and light commercials remains positive.

The continuing fall in interest rates and more reasonable valuation of company cars for fringe benefit tax will both help sales, he adds.

"Other farming sectors are bound to feel the spin-off from reduced maize production," says SA Agricultural Union director (SAAU) Piet Swart. "Although the SAAU in principle supports moves to more marketrelated systems, the current change comes at a very difficult time for farmers."

The SAAU has launched a top-level investigation into the implications of a more market-related maize pricing structure throughout agriculture, he adds.

If maize growers are forced into other sectors, these could be forced to follow the lead towards more market-related pricing. This hypothesis is accepted by a Wheat Board spokesman, who says a wheat surplus following a spill-over into wheat production could lead to pressure for the industry to change its one-channel, fixed-price system.

While consumers will benefit from lower prices, producers will feel the chill draught of reduced incomes and disappearing credit lines.

Commercial bank spokesmen say they expect major repercussions as reduced financing leads to higher insolvency. But, says Volkskas agricultural economist Wikus Lighthelm, agricultural co-ops will be first in the firing-line as they are the major sources of production credit.

With farmers' income reduced by lower maize prices, credit from financially troubled co-ops would come under severe strain. "Farmers whose average crop yields put them below the profitability cut-off point, will find their credit lifelines disappearing unless government throws them another lifeline," says Lighthelm.

The Maize Board's chairman Hennie de Jager adds that government will have to give maize farmers additional short-term assistance. Other forms of State help suggested by Nampo include export incentive measures and a reduction of input costs.

#### **EXHIBITIONS**

#### **Heads together**

The National Exhibition Centre (NEC) at Crown Mines has proved that tradition and modern business practice can combine comfortably.

The 51 ha site is owned by the Witwatersrand Agricultural Society (WAS), established in 1894 to run the Rand Show. But the purchase of land and the contruction of facilities left the WAS with a debt of some R63m last year, according to WAS president lan Louw. He says the size and sophistication of the NEC also involves considerably higher running costs than were incurred at the old Milner Park showgrounds.

And so the WAS has put into operation the company it formed two years ago as the vehicle to finance the new site. The company is to streamline the activities of the WAS and develop a marketing strategy to maximise efficiency and the returns of the multimillion rand complex.

First task, says WAS GM and interim NEC MD Jan Kleynhans, is to look at alternative sources of funding. "Our loan is now in the form of bankers' acceptances, the rate for which is under 10% — a sight lower than our original projection of an average 15% over 20 years. And yet, with a loan exposure of about R61m we think we should look at doing even better."

Finance charges for the year to end June were almost R10,5m, outstripping revenue by more than R4m.

Secondly, a marketing plan has been launched with the appointment of a consultant and a full-time promotions executive. The aim is to make the NEC much more than the site for the Rand Show by promoting its many facilities. Already it accommodates about 40 specialised trade exhibitions each year, and there are also conference centres, shops, banks and restaurants.

### Maize farmers face an uncertain future

A QUESTION mark hangs over SA's maize industry only weeks before the planting season starts.

A substantial number of farmers will find their creditworthiness has disappeared, and banks' and cooperatives' doors closed to them, says the National Maize Producers' Organisation (Nampo).

The SA Agricultural Union and Nampo are conducting a survey to determine how many farmers are unable to find the credit to finance the new crop. Nampo economist Kit le Clus says bankruptcies among farmers are accelerating. For this reason, and because of the new pre-planning pricing system, less land will be planted with maize.

Nampo has urged farmers to reduce production substantially this year or face the threat of huge export losses. A substantial number of farmers will find their

export losses.

It has recommended that the industry take out of production 1-million of the 4-million ha normally

planted with maize.

Le Clus stresses there is uncertainty in the droughtplagued maize industry. If the new pricing system is to succeed, substantial government aid will be needed to assist farmers to switch from traditional maize production.

(S) MAZZ

SHEEP farmers in the Karoo have never had it so good. Maize farmers in the Western Transvaal, on the other hand, are feeling the pinch.

Car sales, long accepted as a reliable economic indicator, show clearly where the wealth is in SA today.

In the Western Karoo last month, 36,3% of all new cars were sold by Mercedes-Benz or BMW. In the Eastern Karoo, the figure was 29,4%.

The region is enjoying the start of the 1986 wool-buying season. Demand is good, prices are high—local wool is tied to international prices—and even the recent strengthening of the rand against the wool basket of currencies has failed to appreciably weaken prices.

It's a different picture in the Western

Transvaal, where drought-hit maize farmers are abandoning the traditional Mercedes in favour of down-market

Industrial Editor

models.

The normally cash-rich region has in the past enjoyed a greater proportion of luxury cars than the country as a whole.

No longer. By 1985 it was lagging behind the rest of the country. The gap widened in the first six months of this

year and by August had increased to 3%. Now, the region is becoming a buyer of Mazdas and Ford Lasers.

The picture is the same in the Eastern Cape, where recession and industrial decline have also hit sales of Mercedes and BMWs. Against a national combined percentage of 17,3% of all car sales in the first six months of this year, Port Elizabeth lagged by 2,4% and East London 4,1%.

ondon 4,1%.

In August, the difference was further pronounced — PE 6,1% behind—and

In August, the difference was further pronounced — PE 6,1% behind—and East London 6,4%.

Some regions, of course, have more than their share of status symbols—do-

from Mercedes-Benz, while 25,6% of sales in the southern Free State-were

for BMWs.

or, Kimberley and the Far East Rand are all ahead of the game. In August, 23,5% of all cars sold in Pretoria came

hannesburg, the Natal coast and inferi

eyes

AGRICULTURE (S) MIMPE Switching crops

Some 3 000 of SA's maize growers, already labouring under a heavy debt burden, will be pushed to the brink of insolvency by the new sliding maize price which carries penalties for over-production (Business September 12).

Economic realities have forced government to withdraw from its traditional supporting role while massive world grain stockpiles present a grim prospect for export prices, at least for a few years ahead.

World grain stocks have increased from 81 Mt in 1983-1984 to 189 Mt in 1986-1987, and 129 Mt of that is maize. In July, maize futures prices crashed to their lowest level in 12 years at R170/t.

The local market has also fallen to 5 Mt a year, largely because of high prices. But maize producer body Nampo says three finance assistance schemes could help soften the shock of likely lower maize prices next year.

"Although government will no longer increase maize prices against market trends, it could help producers with export or consumer subsidies and by reducing input costs," says Nampo CE Piet Gous. He justifies these suggestions on socio-economic grounds and in the broad national interest.

Government could pay the R50/t transport costs to SA harbours on 3 Mt of export maize and then sell it at world prices. This would cost taxpayers R150m—"small potatoes" compared with annual US farming subsidies of \$25 billion, even allowing for the difference in economic size. But SA could still earn a valuable \$240m in foreign exchange at current world prices, adds Gous.

"An annual maize market of 8 Mt would ensure the survival of many of the younger and better qualified maize farmers and thousands of black farm workers would retain their livelihoods," he says.

Nampo now accepts market fundamentals: the world maize price has dived to some \$80/t, while the local market has shrunk by 1 Mt. But it says the State can help by reducing levies, duties and taxes on farm

inputs.

Maize, of course, is SA's major crop and two-thirds of the country's 6 Mha of arable land is devoted to the crop. Officials claim that about 1 Mha of marginal maize land — on which returns are below profit levels at the lower prices — could be withdrawn.

But farmers must diversify cautiously. Spill-over production into other sectors could transform current shortages into uneconomical surpluses. Several alternatives could be profitably produced, depending on the number of farmers making the switch, but sector leaders warn maize growers against moves into other products without fully weighing up the implications.

Says Meat Board deputy GM Frans Pieterse: "Although we cannot prescribe to maize farmers what they should do under these trying circumstances, we can ask them to be careful in their choice of alternative products and crops."

Restrictive slaughter quotas and permits
— required for entry into controlled urban
red meat markets — could keep many potential producers out.

The wheat industry could take an additional 300 000 t a year in bad yield years, but a major Free State spill-over into wheat will quickly lead to heavy surpluses. Traditional growers already produce SA's average annu-

al needs of 2,2 Mt in good seasons.

"Roughly 10% of the maize production area could switch to wheat," says Wheat Board GM Dennis van Aarde. "Even at low average yields this could produce an additional 500 000 t a year."

There is also scope in wool. Wool Board MD Faan van Wyk says there's a virtually unlimited, and highly profitable, export market for South African wool.

"We have no marketing problems," he says, "and we produce just 5% of the world wool clip. Sheep fit in well with maize as they eat dried maize kernels, seed and leaves left on the ground after harvesting. And they produce valuable mutton."

Other alternatives include soyabean, sorghum, sunflower, dry beans, lupin, groundnuts and milk. SA has a massive shortage of animal feed every year and higher production of soya and sunflower would save expensive imports.

SA will have to import about 80 000 t of animal feed in 1986-1987, which is the equivalent of 500 000 t of sunflower or 200 000 t of soya or lupin.

Says Agriculture Minister Greyling Wentzel: "Promising lupin and soya cultivars already exist and surpluses are not foreseen in the near future."

Although maize farmers now face several

critical choices, and might still seek government handouts for their survival, the industry appears to be looking forward to a brighter future — on the other side of the Rubicon.

... 14

#### **Economics Reporter**

THE National Maize Producers Organisation (Nampo) said yesterday it would not take up its option to buy a major interest in troubled fertiliser manufacturer Triomf.

In addition, Louis Luyt, founder and vice-chairman of Triomf, and chairman Hennie de Jager, have resigned from the

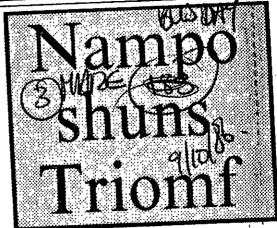
company's board.

Nedbank said the board had been reconstituted, leaving former Old Mutual MD Frans Davin as executive chairman.

De Jager, also chairman of Nampo, said the growers' organisation had decided to withdraw from Triomf after "intensive discussions with Nedbank". Neither De Jager nor Nedbank senior GM Chris Liebenberg would reveal the nature of the discussions.

Nampo became involved in Triomf in June - before the company was restructered by Nedbank with a view to obtaining control within five years. However, De Jager said yesterday Nampo would not be able to achieve this goal, since Nedbank now held 75,1% of company's shares.

In terms of its original agreement, Nampo acquired 50% of Maizechem, a newly-formed company in which the Louis Luyt Group (LLG) — controlled by Triomf's founder and former chairman



— would hold the remaining 50%. Maizechem held 80% of Lanchem which, in turn, controlled 51% of Triomf shares.

But July's restructuring by Nedbank left Lanchem with just a quarter of its original interest in Triomf. Nampo's. share, in turn, was reduced to about 5%.

As a result of yesterday's agreement, ownership of Nampo's shares will revert

to LLG.

De Jager said yesterday Nampo had acquired the shares in Maizechem, but had never paid for them. "In the meantime, things went wrong," he said, referring to the chain of events two months

● To Page 2



#### Triomf offer

ago that led to Nedbank's take-over and the placement of Triomf's Richards Bay operation into provisional liquidation.

Nampo's withdrawal means its marketing agreement with Triomf will be cancelled. De Jager would not provide details of the agreement, calling it a

"private" transaction.
Davin, however, said the marketing pact was "a very vague, agreement" committing Nampo only to support Triomf products through its membership

"What happened in practice was that

🕽 🛡 From Page 1

Triomf sold where it could, and farmers bought where the discount was greatest,' Davin said.

Other industry executives said the dissolution of the agreement probably would have little effect on the pattern of fertiliser sales to farming customers. "At the end of the day, Nampo members are still free to buy where they want," said an executive at a competing manufacturer.

By Robin Drew, of The Star's Africa News Service, reporting from Harare

Millions of people in Africa face death from starvation but farmers in Zimbabwe are growing too much maize.

So much in fact that they have been told to cut production in half because

stock, more than enough to feed its own people for two years.

The shadow of the maize mountain has been growing for some time.

But it was only last week, when preplanting preparations for the summer crop were virtually complete, that the Government announced price disincentives to keep production down.

The commercial grain producers said they were shocked at the severity of the measures aimed at forcing farmers to grow only half as much as they did last year.

#### **UNDERMINING CONFIDENCE**

A "fire brigade" exercise was how the chairman of the Commercial Grain Producers' Association, Mr Dick Bylo, termed it, warning that the implications were so severe that the structure of the grain industry could be affected and farmers' confidence undermined.

In a more restrained reaction, the leaders of the various farmers' unions said the steps would present serious viability problems for some farmers and underlined the need for a programme of production and pricing policies in line with the five-year national development plan.

Mr Bylo called for a dynamic and positive approach to marketing to reduce the stockpile and said his organisation had long warned of the need for action.

The commercial producers, mainly

Maize mounta a real nettle for Zimbabwe

the country cannot afford to store any on maize production for the past six Owhite farmers, have been cutting back ore.

It already has two million tons in 2 gone down from 280 000 ha to 170 000 ha -today.

> But the small-scale farmers, mainly black, and the peasant farmers in the communal lands have increased their output sixfold since independence. thanks to credit lines and technical aid which they were not getting in anything like the same measure under a white government.

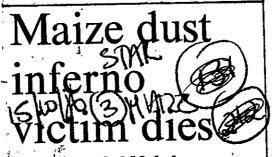
Small producers, under 20 tons, will not in fact be penalised this coming season under the new pricing policy.

The irony is that while Zimbabwe has proved its ability to feed itself and produce a surplus while many other African countries have failed dismally, the complexities of marketing and delays in decision-making have burdened the country with a R32 million debt in interest charges alone to keep the grain stock secure and in good condition.

Just across the border in Mozambique, four million people, according to recent reports, are facing starvation.

Zimbabwe's Minister of Agriculture, Mr Moven Mahachi, said the trouble was that neighbouring countries often did not have the money to pay Zimbabwe. And Zimbabwe was not going to give it away.

Exports so far this year include 250 000 tons to South Africa "at a very good price" and some sales to Mozambique, Zaire, Swaziland, Lesotho and Botswana.



#### By Abel Mabelane

One of 13 people injured when maize-meal powder exploded at the Jabula Food factory in Springs has died.

Colleagues identified her as

Ms Ellen Madonsela (25).

She suffered third-degree burns and died in the Far East Rand Hospital, where the injured were taken after the explosion on Monday.

Two of those hurt have been discharged. The remaining 10, some still in critical condition, were transferred to a Johannes-

burg hospital.

Springs fire chief Mr Johan Venter said the explosion was caused by static electricity igniting the fine powder sus-

pended in the air.

Mr Jabu Ngwenya, who escaped with burns on the wrist and temple, told *The Star*: "I was in the mill tower when the explosion occurred. There was a loud bang followed by thick black smoke and fire."

"We all ran for the exit and in the process almost tripped over each other in our rush to get away from the inferno."

The building where the explosion occurred was badly da-

maged.

#### **AGRICULTURE**

More for less

While the National Marketing Council (NMC) is still investigating the proposed sliding scale for maize prices (Business September 12), another farm sector has switched to a price system directly linked to crop size.

The Oilseeds Board this week disclosed provisional prices for sunflower seeds, groundnut and soya bean for the 1986/87 season. Following the Maize Board's lead, producers will receive differing prices for different crop sizes, based on optimum local market needs.

A 500 000 t sunflower crop will attract the top price of R421/t, but this falls to R372/t for a 650 000 t crop. The 1986 advance price on a 271 200 t crop is R400/t.

Likewise, a 100 000 t groundnut crop will yield producers R812/t for edible nuts and R548/t for crushing nuts, while a 200 000 t crop will reduce receipts to R767/t and R433/t respectively. The 1986 prices for edible nuts and crushing nuts — on a 76 700 t crop — are R712/t and R559/t respectively.

A 50 000 t soya bean crop will bring in the maximum price of R436/t, while a 100 000 t crop will yield R361/t. The advance price on the 34 700 t crop is R395/t, says Oilseeds Board GM Jan du Preez.

The price announcements must serve as advance warning to spill-over producers

FINANCIAL MAIL OCTOBER 17 1986

leaving the maize industry (Business September 26). The message is that while there is scope in the oilseeds sector, it is limited. Maize producers will have to plan carefully as both sectors now carry price penalties for over-production.

Although SA still imports large tonnages of animal protein feeds, this is cheaper than producing sufficient oil cake and then having to export the surplus oil at huge losses, says

"Farmers in summer rainfall areas must also guard against ill-judged expansion into

grain sorghum planting. A large surplus for export could lead to large losses," warns Johan Roux chairman of the South African Agricultural Union's sorghum committee.

Meanwhile, the fixed-price, single-channel maize marketing scheme remains in existence until final details of the new system are decided by the NMC. The maize prices for 1987 will be announced, as usual, in March or April next year. National Maize Producers' organisation (Nampo) economist Kit le Clus says although Nampo still prefers its two-market and quota systems as solutions to

over-production problems, it accepts that government has chosen the price mechanism to reduce maize production on marginal lands. It is, however, determined to fight what it sees as a potentially disastrous "instant" introduction of the new system.

"We are now calculating the form of State aid, and levels, that will be needed while the new system is phased in over a minimum period of five years," says Le Clus.

State assistance, he adds, will be essential to prevent a financial collapse in maize areas and a catastrophic fall in land prices.

CONDITIONS in the maize industry had bottomed out, Maize Board GM Hennie Davel said last night.

Addressing a farmers' meeting in Viljoenskroon, Davel said with government assistance measures and expansion of the local market 8 HUANT, E

and expansion of the local market, there was hope for marginal improvement.

But he said: "The present surplus of grain on the world market is the biggest in history and it is clear that there are no profits to be made on the export market for the foreseeable fûture."

He warned that SA's uncertain weather conditions made it impossible for the Maize Board to accurately pre-plan a crop to meet exact internal demand.

To overcome the problems, farmers would have to diversify and consider production of other grain and oilseed crops. Meat productses was another alternative the traditional maize farmer could incorporate into his operation.

ndustrial Staff

He said although SA maize cost R154 a ton on the world market, the net producer price was only R57.

the difference made up by hand-ling, storage and transport costs. GERALD REILLY reports that SA might have to import up to 200 000 tons of wheat in the current season to supplement local harvest.

But the world has a massive wheat surplus, and there are plenty

of eager sellers.

The latest Department of Agriculture crop estimate is 2,1-million tons, of which 60 000 tons of low-grade wheat will be kept on farms for stockfeeding.

for stockfeeding.

The local crop is just over 2-million tons and the difference will have to be imported have to be imported.

the same as Gosbank

Marx's ideal communist state one of the republics of the USSR a statistical service from which plans are derived 2. Marx's ideal commun.
3. one of the republic.
4. a statistical servi.
5. none of the above

of the drawbacks of Soviet style planning is:

hide productive capacity it can lead to technical inefficiency
it can lead to static inefficiency
managers are inclined to hold stocks and hide productive cal
black markets will develop in the face of growing shortages

all of the above

Market socialism:
1. refers to a Yugoslavian type of system
2. aims at planning to set prices not output
3. refers to Soviet purchases from the "free world"
4. is unlikely to be successful as it is only theory
5. none of the above

Soviet economic planning has stressed: Historically, 20.

Consumer welfare as reflected in durable goods production the full development of an efficient agricultural sector rapid industrial growth and military strength rapid expansion of trade with the Far East none of the above

Gosplan is: 17.

One of the weaknesses of a system of capitalism is: l. it responds slowly to change as a result of the wide distribution of

increption forms:
it lacks incentives to innovate because of monopoly power
that social costs are computed by private firms in their decision

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making process
it can lead to a highly skewed distribution of income all of the above

means individual agents can win control over the resources without

recourse to the market is brought about by pressure groups

the above

none of

16.

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is the same as a command economy means extensive nationalisation

-2.5.

State capitalism:

5.

38.

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is also known as laissez faire capitalism sees a limited role for government was a world-wide institution at the beginning of the century all of the above

Classical liberal capitalism: 1. is also known as laissez for 2. sees a limited wole for any

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## 30 000 tons of SA maize for Lesotho

MASERU — South Africa has agreed to give Lesotho a loan to buy 30 000 tons of white maize to be milled in the mountain kingdom, the Minister of Foreign Affairs, Mr Pik Botha, said yesterday.

Announcing the agreement at the signing of the Lesotho Highland Water Project treaty between South Africa and Lesotho, he said the decision to go ahead with the scheme was evidence that if Africans worked together they could find solutions to their problems without outside interference.

Southern Africa's affairs had sometimes been turbulent, with neighbours facing one another as enemies, but the real enemy — the vicious cycle of poverty, hunger, instability and despair — had been ignored.

"When we all work together we can turn tides, break the poverty cycle and we can grow, prosper and develop," Mr Botha said at the signing of what he called the most important agreement ever entered into between South Africa and Lesotho.—Sapa

Maize Board group on se

A FIVE-MEMBER delegation from the Maize Board has left SA on a secret mission to a number of Far East mar-

The group will arrive in Taipei on Monday to discuss SA's new export schedules to Taiwan.

A Maize Board spokesman said yesterday he could not comment on the visit in view of the sanctions issue.

The delegation, led by Maize Board chairman Hennie de Jager, will discuss

MICK COLLINS and Reuters

the Taiwanese contract with trade officials and importers.

During the visit, the delegation will negotiate the renewal of a three-year contract calling for 600 000 tons a year.

During the previous three-year contract, which ran from June 1982 to May 1985, SA shipped 450 000 tons to Taiwan, down from the contracted 1,8-million tons because of drought.



## Sekhonyana and Pik Botha in Fratoria yesterday

FINAL arrangements for the supply of 30 000 tons of SA maize to Lesotho were completed in Pretoria yesterday when Minister of Foreign Affairs Pik Botha met Lesotho's Minister of Finance and Agricultural Affairs Retselisitsoe Sekhonyana.

Botha said after their lunchtime meeting at the Union Buildings they had discussed and finalised the agreement.

Sekhonyana said the maize, worth about R10,3m, would be milled in a new facility in Lesotho.

Botha said other matters of mutual interest be-

tween the two countries, including the Highlands
Water Project, were also discussed.
No further details of the discussions were pro-

vided.

It was learnt later that SA would export more than 2-million tons of surplus maize this year.

DDS//2

Dispatch Reporter

The year

will be shipped

This. was announced by the general manager of the Maize Board, Dr Hennie Davel, in Pretoria yesterday.

The previous largest matze consignment to leave East London harbour was 40 424 tons in 1978

Dr Davel said the marze would be transported in a new flat-bottomed vessel, the Hallam Venture, one of many flat-bottomed vessels built since 1983 and which had a holding capacity of between \$5,000 tons and 57,000 tons of

The public relations officer for the Maize Board, Mr Steyn Luvemans, said the size of the cargo would save R500 000 in freight

he said.

Only small quantities of maize would be ship-ped out from Richards Bay and larger ship-East London harbours andled by Durban and would larger

maize to leave South Africa, weighing 44 000 tons, EAST LONDON - The biggest consignment of from East London next week.

At present the Maize Board used Durban to full capacity and any-thing Durban could not manage was shipped manage was surpr through East London.

date 1550 ships had been loaded in East London and 25,5 million tons of maize in total had been shipped date 1550 been loade East London's har-bour manager, Mr Sarel Broodryk, said that to through the harbour.

Dr Davel said East London more trey London harbour had an quently, he added.

added advantage over The chairman of the good purban as it had loading transport committee of por facilities which allowed the East London for the quicker loading Chamber of Commerce of a vessel, which meant the George Orsmond a that East London could said he was happy to see the that Durban could make were leaving East of the could be a ship in half the that be a ship in half the could make were leaving East of the could be a ship in half the could make were leaving East of the could be a ship in half th

mans, sau the size of the cargo would save the maize consignment planned for next week would not mean in said it was possible that grain handling facilities would be built at Richards Bay in the near further.

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time :

Shultz:

through cause of its better facili-ties, but the higher in-ternal transport costs ខ London

"If the Department of Transport could come up with some type of reduction scheme then the Maize Board would consider using East London more often." Dr Davel

Board received the same cost advantages in East London that it received when exporting through Durban, it would make use of East Similarly, if the Maize

London.

डामांग a Hee

Dispatch Reporter

and a thriving economy
in which Ciskeians
could live with self-respect and dignity, President Lennox Sebe said BISHO — The greatest benefit of Ciskei independence had been the creation of a free society yesterday.

He was addressing more that 20 000 people at celebrations marking the fifth anniversary of the fifth anniversary of Ciskei's independence

President Sebe rejected claims that, in the light of current reforms measures in South Africar's political policies, tickiskel had made a regraver mistake in opt-President Sebe rejected claims that, in the light of current reform measures in South Africa's political policies, britished ing for independence.

WASHINGTON

United States Secretary
of State Mr George
Shultz, yesterday issued
an urgent appeal to
South Africans to start
talks on producing a
multi-racial democracy
warrangthal into was - warning that time was running out for peaceful He said it spoke for itg self that Ciskei, which 10
g self that Ciskei, which 10
d years ago had nothing
but hope and national
rt pride, today stood as a
leading country in development, having cre-ated an industrial base of spectacular dimen-



### Self-help plan rescues sinking maize farmers

THE livelihood of about 30 farmers and more than 3 000 farmworkers has been saved through a self-help scheme set up by bour, fertiliser and seed to some a self-help scheme set up by Lichtenburg maize farmers. Most of the drought-ravaged

farms have not yielded harvests in the past five years, prompting a spate of creditor repossessions

in recent months.

With commercial credit lines being cut off and State and co-operative aid stretched to the limit, the farming community set up an assistance and advisory committee to co-ordinate aid to farmers from colleagues.

by, this past two weeks, groups said.

#### NORMAN SHEPHERD

of the farms and ploughed and planted more than 2 000ha. National Maize Producers Or-

ganisation organising secretary Tobie Lombard said yesterday this was the first large-scale self-help scheme established by SA farmers.

It would encourage farmers in other areas to stand together in

tough times.
"As a result of this action, o farmers from colleagues.
A scheme was devised wherefarming in Lichtenburg has become a community affair," he

#### MICK COLLINS

HEAVY rains throughout the summer grain-producing areas have raised hopes for a record 1987 crop.

Final estimates for the 1986 maize crop indicate an exportable surplus of 2,2-million tons.

However, a report published by Johannesburg analysts Kahn & Kahn cautions that the current favourable growing conditions must prevail throughout December, January and February to prevent a set-back.

"The critical months are the first two months of 1987 when hot weather is expected. It is vital that hot conditions be relieved by regular rainfall.'

Farmers have also been urged to step up production of white maize for use in the production of maize meal as consumers continue to show a strong preference for the pure white product.

The report says the maize crop estimate for the past year stands at 7.7million tons, of which 42,5% is white maize and 57,5% yellow maize

"The total consumption of maize in SA is estimated at 5,5-million tons, depend- \* ing on economic circumstances. All of the exportable surplus (2,2-million tons) is yellow maize."

The final estimate for the 1986 grain sorghum crop is 431 650 tons compared with 591:295 tons in 1985.

"The improved flexibility of the floor-price scheme administered by the Grain Sorghum Board has resulted in the entire crop being absorbed domestically.

"Even if crop had been as much as when world prices surged. 900 000 tons there would have been no need to export, which is good from the farmer's point of view due to the depressed state of world grain markets,"

However, the report advises farmers to seek outlets through formal trade channels in 1987, which will offer higher prices than the established floor-price.

"When this becomes impossible, far-

mers should utilise the facilities of the board as a last resort."

It says certain changes are being investigated in the grading regulations for the coming season.

In the past year grain sorghum com-peted with maize and in the coming season it is hoped that sorghum can again be offered to the animal feed industry.

"The production of grain sorghum in certain areas is more economic than maize. Even in the disastrous growing season of 1983/84 the yield per hectare was 1,02 tons.

There have been seasons when the average yield countrywide has been as high as 2,8 tons per hectare."

Initial fears that the Dry Bean Board would lose money because of the floorprice purchase of huge tonnages in 1985 and 1986 were dispelled early in October

Failure of the US crop saw world prices appreciate dramatically, which allowed SA exporters to tender to the board for its entire stocks.

"These are now being exported. There is much to be said for the initiative and market awareness of private enterprise which was quick to capitalise on the misfortune of the US bean farmers to the board of the SA accounty." benefit of the SA economy."

را الكيافيين مسياحات الرديم فاطف أحيرانها الكي مياسي المهام المهيئة الميكية مداويل الأاحد المسياحية كإرامية

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COMMODITIES

Mecs

MME.

## From FRANK JEANS

grain-producing areas have brought high hopes of a good harvest but much depends on the weather in the critical months of January and JOHANNESBURG. — The heavy rains throughout the entire summer February.

estimate for the 1986 maize crop is 7,7-million tons, of which 42,5 percent is white and 57,5 yellow. tributors, Kahn & Kahn says the final Reporting encouraging signs for the start of the 1987 crop, grain dis-

white maize crop has not been suffi-cient to cater for domestic demand," lion tons, depending on economic cir-cumstances, so that the effective exsays Kahn & Kahn. South Africa is estimated at 5,5-milis the yellow variety because the portable surplus for the coming year is about 2.2-million tons, all of which

grain sorghum crop is 431 000 tons (1985; 591,295 tons). The final estimate of this year's

Board has resulted in the entire crop "The improved flexibility of the floor price scheme administered by the newly-created Grain Sorghum

being absorbed domestically.

"This, from the farmer's point of view, is desirable because the export market for all types of grain is extremely depressed," says the company.

out at the lack of representation by maize producers at a recent meeting of businessmen and the Government. Maize The latest edition of Maize, the official publication of the National Maize Producers' Organisation, hits

tation — the maize industry by total absence," says the journal. tive dialogue on vital issues, agriculture was conspicuous by its represen-"In what turned out to be construc-

also have been solicited. ity of this major industry, one would have expected that their views would whose lives and welfare are directly industry and the millions of people or indirectly affected by the prosper-"In view of the extent of the maize

cerning the points discussed." ideas of the maize producers cor maize producers or could have familise. Not a single person at the meet-ing could speak on behalf of the liarised himself with the views and "This, however, did not materiaAttempt to boost local sales

THE producer price of yellow maize is to be cut by 8,1% or R25 a

ton from January 1.

Announcing the price cut yesterday, Maize Board chairman Hennie de Jager said he trusted processing groups and the trade would pass on the price cut to end-users.

The decress agrees of the large

The decrease comes after local sales of yellow maize plunged 18% to 1,4-million tons for the first nine months of this year, compared with 1,7-million tons; over the same period

last year. 394
Export prospects have also dimmed. De Jager said: "The world price for maize has dropped by 28% to the present almost unheard of \$65

to \$70."

The white maize price will not fall as there is a shortage of white maize. De Jager said the price decrease for yellow maize had been decided on in co-operation with the National Association of Maize Producers' Organisation. Agriculture Minister Greyling

Wentzel had approved it. He said the board had discussed yellow maize with users over the past month and they had undertaken to buy more yellow maize at the new

NORMAN SHEPHERD

(nett) per ton once transport and other diverse costs have been taken into account.

He said the board held in-depth discussions with major maize buyers and consumer groups, including the wet milling industry, the Egg Board, the Maize Millers' Association, the National Dairy Committee, the National Pig Committee of the SA Agricultural Union, the SA Poultry Association, the SA Balanced Feed Manufacturers' Association the SA Manufacturers' Association, the SA Feedlot Association and the Meat Board.

De Jager said it became clear from these discussions that the system of monthly price increases created problems for the board's clients. A single annual increase to counter the board's storage costs was considered more acceptable.

"The consumer groups," said De Jager, "stressed that maize was their first choice as animal feed but that they were being forced to use substi-tutes because of the discrepancy between the maize price and the selling prices of their products.

price.

He said producers knew the future and industry, is prepared to take strong of the SA maize industry lay in the acceptance of the SA maize industry lay in the acceptance of the said producers knew the future and industry is prepared to take strong action to ensure maize regains its local market and that this market position as the first choice of energy recorded special attention Increased source in animal feeds. I am also needed special attention. Increased internal sales would help curtail export losses which now run at R113 interest of maize producers."

## Pretoria Bureau

The Maize Board today and nounced a R20-million freeze on the selling price of yellow

the selling price of yellow maize.

The price, scheduled to rise by R25 a ton (8,1 percent) by April, now remains unchanged.

Mr Hennie de Jager, chairman of the Maize Board, said it was hoped this would stimulate the local market.

The price of white maize of which there is a shortage, remains unchanged.

The board believes that if the freeze stimulates internal sales, this would curtail export losses running at R113 (net) a ton.

Local consumption of yellow maize for the first nine months of this year stood at 14 million tons—18 percent down on the 1985 figure of 1,7 million tons.

#### Yellow maize price to be cut

Dispatch Correspondent
JOHANNESBURG —
The producer price of
yellow maize is to be cut
by 8,1 per cent or R25 a
ton from January 1.

Announcing the price cut yesterday, the chairman of the Maize Board, Mr Hennie de Jager, said he trusted the processing groups and the trade would pass it on to end-users.

If the price cut is passed on, there could be a reduction in the cost of a wide range of foodstuffs, including red meat, poultry and dairy products.

The decrease comes after local sales of yellow maize plunged 18 per cent to 1 400 000 tons for the first nine months of this year, compared with 1 700 000 tons over the same period last year.

Export prospects have also dimmed Mr. De Jager said "The world price for maize has dropped by 28 per cent to the present almost unheard of \$65 to \$70."

Mr De Jager said the decrease had been decided on in co-operation with the National Maize Producers' Organisation. The Minister of Agriculture, Mr Greyling Wentzel, had approved it

Mr De Jager said producers knew the future of the SA maize industry lay in the local market and that this market needed special attention. Increased internationsales would help curtail export losses which now run at R113 (net) per ton, once transport and

other diverse costs have been taken into account.

He said the board held discussions with major maize buyers and consumer groups, including the wet milling industry, the Egg Board, the Maize Millers' Association, the National Dairy Committee, the National Pig Committee of the SA Agricultural Union, the SA Poultry Association, the SA Palanced Feed Manufacturers' Association, the SA Feedlot Association and the Meat Board.

It it became clear from these discussions that the system of monthly price increases created problems for the board's clients. A single annual increase to counter the board's storage costs was more acceptable.

"The consumer groups," said Mr De Jager, "stressed that maize was their first choice as animal feed but that they were being forced to use substitutes because of the discrepancy between the maize price and the selling prices of their products.

"This measure proves the maize industry will take strong action to ensure that maize is the first choice of energy source in animal feeds."

### Producers to drop price 3 to 1/3 c of yellow maize

**Mercury Correspondent** JOHANNESBURG-The producer price of yellow maize is to be cut by 8,1% or R25 a ton from January 1.

Announcing the price cut yesterday, Maize Board chairman Hennie de Jager said he trusted processing groups and the trade would pass on the price cut to end-users.

The decrease comes after local sales of yellow maize plunged by 18% to 1 400 000 tons for the first nine

months of this year, compared with 1700 000 tons over the same period last year.

Export prospects have also dimmed.

Mr de Jager said: The world price for maize has dropped by 28% to the present almost unheard of \$65 to \$70.

\$65 to \$70.'

The: white-maized price will not fall as there vis a shortage of white maize.

Mr de Jager said the price decrease for yellow maize had been decided on maize had been decided on in co-operation with the National Association of Maize Producers' Organisation. Agriculture Minister Greyling Wentzel had approved it with a discussed yellow maize with users. yellow maize with users

over the past month and they had undertaken to buy more yellow maize at the new price. Producers knew the maize industry's fututre lay in the local market.

BUSINESS DAY, Wednesday, December 31, 138

THE new, cheaper selling price of yellow maize announced by the Maize Board has been queried by industry sources who find the stated figure of an 8,1% reduction misleading.

## Cut in maize price queried

They say the effective reduction for January is 5,8%. For February it will be 7,39%, March 8,85% and April 10.27%.

Maize Board general manager Hennie Davel explains that yellow maize has been selling at R266 a ton since May, plus accumulated handling and storage costs. This price will **Business Day Reporter** 

immediately drop by 5%, which is R13. In addition, the price for handling and storage which added R5 a ton, monthly, will now be abandoned until end-April.

"Instead of yellow maize costing R301 in December, R306 in January, R311 in February, R310 in March and R321 in April, the price will be decreased to R288 and held until April.

"Yellow maize is down 5% on basic price and down 3,1% on handling and storage, giving our figure of 8,1%."

Considering that mealie meal is composed of 80% white and 20% yellow maize, some consumers are asking why there is no decrease in this price.

Davel says: "The portion of yellow maize that is mixed with white amounts to 200 000t over four months which will be reduced by 25%, a reduction of R5m. But it represents a reduction of only a few cents a kilo to the consumer.

The reduction was made in an effort to stimulate local demand for yellow maize. World prices fell 28% during the past nine months while local demand for yellow maize fell by 18%. It is sold abroad at a net loss of R113 a ton.

"There is no economic incentive to reduce the price of white maize because there is limited stock over the short run. But by reducing the price of yellow maize the industry will improve its market share and pass the benefit on to the consumer.

"We are starting a new advertising campaign in January to stimulate the use of maize meal in the black market. This is rather controversial advertising, which will hopefully improve local consumption."

The price decrease will last only until the end of the season, April 30.

MEAT 1983

JANUARY - DECEMBER

## A scramble to reach abattoirs

Own Correspondent

PRETORIA — Cattle farmers countrywide are scrambling to get their livestock to the abattoirs before they die in severe drought conditions

But the Meat Board has warned that it could in no circumstances allow individual farmers to market cattle in excess of the numbers permmitted by the quota system

And a South African Agricultural Union (SAAU) spokesman said yesterday that red meat prices had dropped sharply because of the current over-supply caused by the drought.

Another spokesman was unable to confirm reports that up to 100 000 cattle had died since the onset of the drought. The conditions were "at least" as bad as in the early sixties when thousands of cattle had died, he said

Cattle tural Union spokesman said yesterday that the Minister of Agriculture, what was a said yesterday that the Minister of Agriculture, and severe accepted an invitation by the TAU to visit droughts stricken areas in the northern and western Transvaal during the next fortnight.

No announcement concerning emergency aid to Transvaal famers had yet been made, a SAAU spokesman said.

A Meat Board spokesman said authorities were slaughtering animals "at full capacity" to help ease abattoir congestion.

The Meat Board had to apply the quota system stringently because there would be "chaos" at abattoirs if farmers were permitted to send cattle for slaughter at random.

A SAAU spokesman said that while super grade red meat was selling at 250c a kilogram over Christmas, it had droppped to the floor price of 228c a kilogram earlier this week

Meanwhile. consumers have reacted to the announcement yesterday that the price of dairy products might drop because of the milk, butter and cheese glut — also caused by the drought.

The president of the Housewives' League, Mrs Joy Hurwitz, said the only way to deal with a glut was to sell to the consumers at a reduced price.

The huge increase in the price of dairy products in the past had led to a drastic cutback in the consumption of these products, even though they were basic foodstuffs. Mrs Hurwitz said.

Weathermen in Pretoria said yesterday that prospects for rain in the drought-stricken areas of the country were not good.

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  of the block on this cover the number of the
  question you are answering.
- Blue or black ink must be used for written answers. The use of a ball point pen is acceptable. Red or green ink may be used only for underlining, emphasis or for diagrams, for which pencil may also be used.
- Names must be printed on each separate sheet (e.g. graph paper) where sheets additional to examination book(s) are used.
- 4. Do not write in the left hand margin.

#### WARNING

- No books, notes, pieces of paper or other material may be brought into the examination room unless candidates are so instructed.
- Candidates are not to communicate with other candidates or with any person except the invigilator.
- 3. No part of an answer book is to be torn out.
- All answer books must be handed to the commissioner or to an invigilator before leaving the examination.

Any dishonesty will render the candidate liable to disqualification and to possible exclusion from the University

# Drought threatens future of Border was meat production

By AL SMIT

EAST LONDON — The Border region's breeding herd and future production of meat could be jeopardised unless significant rains fall soon.

The liaison officer of the East Cape Agricultural Union, Mr Lourens Schoeman, said although farmers were trying to sell their marketable stock, it had not yet been necessary for any farmers "to cut into their breeding herds".

"This situation may drastically change if it does not rain before the end of February," he

"If they have to sell the breeding stocks, there could be a shortage of meat in the long term because the farmers would then have to build up their breeding herd again."

However, Mr Schoeman said the coming two months were the Border's main rainfall months, and successful rains could avert the need to sell breeding stock.

"At present, the situation is in the balance, and it completely depends on the weather."

Although agricultural officials for the Border area have had no reports of stock losses, summer crops are being threatened by the dry conditions.

Mr Schoeman said good rains were needed for successful harvests of summer crops.

"A lot less summer crops such as maize and vegetables were planted this year compared to 1980-81, and reasonable harvests can only be expected if good rains fall soon.

"The drought conditions are becoming more and more severe every day," Mr Schoeman said.

He said veld grazing lands were dry and short in almost the entire Border area, and that cultivated pastures were deteriorating due to the heat

"The dairy farmers rely on cultivated pastures to a great extent, and so they are the ones facing the most problems in that respect."

Pineapple farm crops had also "suffered quite a lot of sunburn," but exact losses were not known.

Stock losses had been kept down due to good management of veld and water reserves by farmers, and in most parts of the Border, herds were still in a fair conditon, Mr Schoeman said.

One of the main problems, however, was stock water shortages in areas where farm dams were empty and boreholes drying up.

"As the boreholes dry up, farmers have to resort to carting water."

A spokesman for the Department of Agriculture at Dohne said some farmers in the Komga, East London, King William's Town and Stutterheim districts were carting water.

"Some boreholes have weakened, and others have dried up in certain areas of the Border."

Dry land lucerne crops in areas such as Aliwal North and Jamestown were also showing signs of stress.

"The condition of stock, particularly small stock, is fair to reasonably good. In some areas the condition of large stock is not quite so good, but nowhere have we had any reports of stock losses in the Border as a result of lack of grazing."

The spokesman said Albany and Bathurst districts had applied for emergency grazing status to qualify for railage rebates on feed transportation.

However, although conditions were dry, the Border was approaching its normal rainfall period, as statistics showed that the peak rainfall in the summer rainfall area was between January and March, he said.

Rain could also be experienced in certain districts throughout the year due to coastal influences, but the main rains fell in the first three months of the year, he said.

Dry land crops such as maize and potatoes in the Elliot, Ugie, Stutterheim and Maclear areas had been adversely affected, and where there were shortages of irrigation water, cultivated pastures used by dairy farmers had also been affected.

"The farming community are not despondent, but are viewing the position with concern, and are looking for effective rains which would allow a run-off to replenish the dwindling water supplies and allow veld recovery."

A spokesman for the Department of Water Affairs here said Border dams continued to show a drop in levels.

Percentage levels measured on Monday were: Bridle Drift Dam 45,92; Laing Dam 97,8; Nahoon Dam 34,75 and Rooikrantz Dam 17,49 per cent. These dams had all shown an average one per cent decrease during the week prior to their reading.

Meanwhile, a weather office spokesman said no rain had been forecast for the weekend.

East London and interior centres are expected to experience berg wind conditions today, and "quite high" temperatures were forecast, which are expected to reach 34 C here.

A spokesman for the Molteno municipality said conditions in the district were "very dry and very hot". Water in the Jubilee Dam was running low at about 60 per cent, but the situation was not critical.

The town clerk at Dordrecht, Miss J. M. Brits, said the area was very dry with farm dams "more or less dry," and farmers relying on boreholes.

"The position is very serious."

She said the Hogsett Dam near the town which has not had rain since mid-November was about 20 per cent full.

"This will last for another month, then we will have to rely on boreholes."

At Aliwal North, which obtains its supply from the Orange River, there was no water shortage, the town clerk, Mr Jan Jacobs, said.

The Mansfield Dam at Port Alfred had dropped to 27 cent — less than 50 million litres — but the draw off from the reservoirs was "dropping steadily day by day and slowly returning back to normal," the assistant town clerk, Mr A. Schlemmer, said.

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#### Mail Reporter

MEAT prices have hit rock-bottom because of the con-tinuing drought and a low de-mand after Christmas.

A spokesman for the Meat Board in Pretoria said yes-terday the meat prices were hovering above the floor price.

hovering above the floor price.

Supermarkets and butcheries yesterday confirmed this Super grade lamb sold for R2,94/kg and super grade beef at R2,32/kg, just four cents above the floor price. Grade one lamb went for R2,50/kg and grade one beef for R2,22/kg.

"The price drop is mainly due to the drought as the farmer is now forced to sell his cattle," said the Meat Board spokesman. "There is a high supply of meat on the market and, as a result, the price has dropped significantly. In fact, it cannot get any: lower."

He also said after the Christmas spending spree, the average person did not spend much money. "Thus the demand is low and this imeans the meat price is low."

He warned that a break in the drought would have a drastic effect on the meat

the warned that a break in the drought would have a drastic effect on the meat price. The farmer would no longer be forced to sell his herds. The supply would be low and the price would then rise.

with high prices for relate reports of "mono-polies" and "mergers" industry in recent years and housewives now cused firmly on the meat The spotlight has been foand "mergers"

organisation and the powerful Vleissentraal. be affected by the new Zyl, has made it clear that retail prices will not BKB co-op, Mr Jan van But the chief of the

"BKB has always been a shareholder in Vleis-gentraal," said Mr van Zyl. "We were a big sup-plier of meat from Namiaddition, we ran independent livestock agencies at bia to Vleissentraal. In he meat markets.

"When we sold our Nainterests two .

WILDLIFE

same enthusiasm.
COLLEEN RYAN exdogs did not display the ducers. Consumer watchister of Agriculture, Mr Greyling Wentzel, as a move was hailed by the South African Agricul-tural Union and the Minand Vleissentraal anconcerted future action" nounced recently their in-tention to "join forces for Farmer Brokers Co-op breakthrough for proin the industry. Their

plored the background to the merger.

opposition to Vleissenagents were working in We were no longer a large supplier but our years ago our situation changed to some extent.

increasingly restless about the competition from the BKB agents and traal at the markets."
Vleissentraal became this resulted in

fort to reach a comprowarring co-ops in an eftural Union arranged a meeting between the between the co-ops. In 1981, the SA Agricul-

mise. The negotiations were unsuccessful and shortly afterwards Vleissentraal changed its regulations to expel the two members who

higher meat prices?

tive voice if they are to survive the difficult years ahead. strong, united co-operathey argue it is necessary for farmers to have a

served on its board of

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ture in general". The pressure from Vieissentraal seemed to have the desired effect the two co-ops announced "one of the biggest break-throughs in the livestock and within four months industry and for agricul-

ment, Vleissentraal's board of directors was to be "restructured" again — to provide for two BKB directors. In terms of the agreement, Vleissentraal's

Will the merger lead to

The co-op chiefs are adamant it will not and

# Meat surplus grade reaching crisis grade proportions

#### By Colleen Ryan, Consumer Reporter

Consumer demand for meat has continued to decline in recent weeks and the Meat Board now has 70 000 unsold carcasses in cold storage.

The surplus, consisting mainly of beef, had placed the board in an emergency marketing situation, said a spokesman for the board, Mr Koos Blignaut.

"We are buying in 1500

to 2000 carcasses a week from the eight controlled marketing areas in the country."

The Meat Board has cut quotas to farmers in certain areas in an effort to contain the surplus. In terms of the quota system, farmers are restricted to supplying a certain number of animals to the markets in accordance with the Meat Board allocation.

The severe drought is driving farmers to desperation. Many are being forced to keep their animals alive on valuable feed because they cannot sell sufficient stock.

There is speculation in the industry that the board may re-introduce a discount scheme in an effort to sell more meat.

The board is coming under "considerable pressure" to market more animals, according to Mr Blignaut.

One Meat Board scheme currently in operation was a discount of R1 a kg on the price of beef to all children's homes, he said.

School principals are invited to contact the board for further details.

Last month old age homes were offered the R1 discount and the scheme was successful.

The board was inundated with requests and more than 100 tons were distributed.

Pretoria Bureau

ute to pricing red meat off the market, the chairman of the Transvaal Agricultural Union's beef committee, Mr THE costs of abattons and their capital costs over the next 10 years would contrib-Pretoria yesterday Union's beef committee, Basie Snyman, warned warned in

Addressing a beef marketing conference, he said the red meat industry could not afford "these abattoirs"
"There is little doubt abattoirs must be seen as being in

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the national interest but the State must drastically intervene to bring relief."

Mr Snyman said on a fall-

ing producers' market it was not always possible for a trade, because of rising distribution costs, to pass on fully to consumers the lower prices This

This resulted in dissatis-faction from housewives as

well as and producers, who could not understand the gap between their price and the price paid by the housewife Mr Snyman said if the producer price fell by 15% it was not possible for the trade to reduce the consumer price by 15% as other costs increases were at an inflation rate of 15%. He said that in times of

price

were opposed to importing meat, he said.

The chairman of the TAU pig commuttee, Mr S Saffer, said under the present production and marketing system "surpluses could burst

meat à

"You can point to the recession, the lack of economic growth and depressed buying power as contributing to the surplus, but even had we been in a period of economic growth the evil day would merely have been delayed."

A surplus of unwanted meat would be mevitable at the contribution.

one time or another

meat shortages and to ensure that prices did not rise to unacceptable levels, red meat would have to be imported. It was known that farmers

market'

EAST LONDON - The vehicle to one of the Meat Board here has denied allegations that it was unable to supply meat at a reduced price to the city's old age homes.

The branch manager, Mr G. M. P. Olivier, said this yesterday following a statement by the Red Cross which said a cutprice offer of meat to old-age institutions was ineffective here and "never even started, as far as we are con-cerned."

Mr Olivier said the Meat Board had sent a letter to the institutions clearly stating the posi-tion and qualifications of the offer.

"It stated that the meat is available only in Johannesburg, Cape Town and Durban," he said.

Mr Olivier said it was

three branches to obtain 100 cartons of de-boned mixed-cut meat.

"But in trying to assist East London old-age homes we obtained Meat Board permission to buy in at the abattoir here and provide quality-carcasses at reduced prices to the homes.

"We as a board don't compete at the abattoir, and can only take surplus carcasses at the floor price. Those are the carcasses we had in mind to supply the institutions," Mr Olivier said.

However, due to the drought, very little high grade meat was available on the market, and only third grade meat could be found which was unsuitable to the homes' needs.

"Therefore it is not an not practical to send a inability of the board to

offer the cut scheme, but a matter of time to obtain the high grade carcasses at a reduced price.

"The offer still stands. We are trying our best to help these people, and we appeal to them to be patient," Mr Olivier said.

The assistant regional director of the Red Cross, Mr John Denby, said he realised the Meat Board's position and was grateful for the offer.

"Our problem was that we had to keep space open in our deep freezers for this meat from

"If they could give us a date when the meat would be available, there would be no prob-lem, but if they say they have meat available, we might not have space for it as we have now gone back to buying in bulk," he said. — DDR.

### SA turning away from red meat, says board

South Africans have been forced to cut back on meat, consumption and in 10 years there has been virtually no growth in the local meat industry.

In a decade, consumer expenditure on meat has increased by nearly 400 percent yet consumption has increased by only 4,8 percent.

These figures were supplied by the Meat Board at the Agricultural Outlook Conference in Pretoria.

Taking the growth of population into account, South Africans as a whole are buying less red meat than they did in 1973.

Consumers have turned increasingly to substitute products, hence the growth in the sale of chickens.

Chicken consumption has increased by 93 percent since 1973, according to the Meat Board figures.

But poultry prices have also risen sharply. According to estimates supplied by the market research division of the Department of Agriculture, white meat prices increased by at least 400 percent in 10 years.

The Meat Board is clearly concerned about this situation. The chairman of the Meat Board, Mr Philip du Toit, said producers were well aware of the threat the chicken market posed to the red meat industry.

In his review of 1982, Mr du Toit told delegates market prices had remained stable and supplies to the trade were increased.

the trade were increased.

"The consumer did not consistently share in the stable or even lower market prices." he said.

stable or even lower market prices," he said.

He called on meat traders to play a more decisive role in promoting meat consumption.

"Consumers have suffered from the impact of high prices in recent years and it is essential they should share in any price reductions," said Mr du Toit."



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GROWTI		NSUMPTION OF CHICKEN				PERCENT		NGE
YEAR	MEAT CONSUMPTION	PERCENTAGE CHANGE	CHICKEN	CONSUMP:			1	
,	(1 000 TONS)	FROM PREVIOUS YEAR	(1 000 7			FROM PR	EVIOUS	YEAR
1973	849	<del>-</del>	194	Star	261	1/83	-	
1974	813	-4,4 percent	232			+19,5	percent	:
1975	777	-4,4 percent	265			+14,2	percent	:
1976	799	+2,8 percent	287			+8,3	percent	<b>.</b>
19 <b>7</b> 7	867	+8,5 percent	299			+4,1	percent	Ė
1978	884	+1,9 percent	300			+0,3	percent	t
1979	909	+2,8 percent	302			+0,6	percent	t
1980	1 025	+12,7 percent	308			+1,9	percen	t
1981	877	-14,4 percent	322			+4,5	percen	t ,
. <b>1</b> 98 2*	·,	+2,9 percent	355			+10,2	percen	t
1983*	i ·	-1,4 percent	375			+5,6	percen	t
	. GROWTH IN TEN YEA	ng 14 0 norgant	TOTAT	, GROWTH	IN TE	n years	:+93,2	p <b>erce</b> i

onkom K**testimate figures** 

(Figures supplied by the Meat Board)

CONSUMER SPENDING ON RED MEAT						
YEAR	EXPENDITURE (R MILLION)	PERCENTAGE INCREASE FROM PREVIOUS YEAR	MEAT CONSUMPTION (1 000 TONS)	PERCENTAGE CHANGE FROM PREVIOUS YEAR		
1979	R1 892	24,9 percent	909	,+2,8 percent		
1980	R2 470	30,5 percent	1 025	+12,7 percent		
1981	R3 205 🌞	29,7 percent	877	-14,4 percent		
1982*	R3 869	20,7 percent	903	+2,9 percent		
1983*	R4 250	9,8 percent	890	-1,4 percent		

<sup>\*</sup>estimate figures

(Figures supplied by the Meat Beard)

- (1) What were the (a) salaries and (b) allowances paid to the (i) chairman and (ii) members of the Meat Board in the 1981-'82 financial year;
- (2) what was the total amount paid by the Meat Board in respect of (a) salaries and (b) allowances in the said financial year?

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WEDNESDAY, 9

#### The MINISTER OF AGRICULTURE:

- (1) (a) (i) No salary: R7 500—Honorarium per annum.
  - (ii) No salaries: R36435—Total of all honorariums to members.
  - (b) (i) R18 161—Entertainment, travel and subsistance allowance.
    - (ii) R37 106—Travel and subsistance allowance.
- (2) (a) Total amount of salaries 1981/ 82: R4 940 443.
  - (b) Total amount of allowances 1981/82: R2 124 580.

## Farmers favour quotas — survey

EAST LONDON — An opinion poll conducted by the meat commodity committee of the East Cape Agricultural Union (ECAU) showed farmers to be overwhelmingly in favour of retaining the quota system of supplying markets with meat, the public relations officer for the ECAU, Mr L. Schoeman said yesterday.

He said the survey showed that 95 per cent of the farmers were in favour of using the quota system at those abattoirs where it was still operative — East London, Port Elizabeth and Cato Ridge.

The survey was done

because the ECAU wanted to know whether farmers preferred the current quota system, where market agents receive quotas from the Meat Board which allow them to market a certain number of livestock, or the newly proposed permit system, where permits would be issued directly to the producer by the Meat Board.

Mr James Starke, chairman of the meat commodity committee would have a meeting with the general manager of the Meat Board, Dr P. Coetzee, on March 1, to discuss the result of the survey, Mr Schoeman said. — DDR

## No price request

EAST LONDON — The East Cape Agricultural Union (ECAU), decided at a meeting held in Queenstown that it would not request an increase in the floor price of mutton and beef for the coming season, the public relations officer of the ECAU, Mr L. Schoeman said yesterday.

The union would, however, press for the acceptance of the principle of a tramline system, whereby meat prices could be amended between two price levels without having to consult the Minister first, Mr Schoeman said. — DDR

### bill for Mean

amounted to 0,73 percent of the turnover of R1 040 million.

Headquarters expenses. Headquarters expenses were R2,95 million (or 38, percent of the total administration bill). The Johannesburg branch office accounted for R1,72 million (or 23 percent). Salaries and wages for 430 white employees and 103 cmployees of other

103 employees of other races cost the board R6.1 million. proceedings

Administration expenses were covered by a levy of 1,4c a kg paid by the farmer and deducted from his price.

The producer also paid 2,9c a kg into the price stabilisation fund and 1,1c a kg for the board's meat promotion programmes.

The stabilisation fund now stood at R63 million. Almost R10 million had been paid into the fund from the levy and R2,9 million had been spent by the fund on buying carcasses under floor price rules, as well as transport and storage. During 1981-82, two percent of beef carcasses had been bought in to maintain the guaranteed floor price.

It was not yet known how much the two cheap-meat schemes run by the board would cost the stabilisation fund, but the board had earmarked R6 million for them.

Farming Correspondent meat consumption in The Meat Board spent South Africa rose by 2 R7,6 million on adminipercent to 680 000 tons During 1981-82 total

stration expenses to 10 percent lower than in market 462 300 tons of the peak year 1979-80.

This emerged from Meat Board, Mr P R du statistics released by the board last week. The administration costs until the next economic would not pick up again until the next economic boom: Minister of Agriculture:

- (1) Whether the floor price of pork was adjusted during the latest specified period of two years for which figures are available; if so, (a) by how much in each case and (b) how often;
- (2) what factors are taken into consider ation when floor prices are adjusted.

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TUESDAY, 15 J

(3) whether these adjustments are affected by increased production costs; if so, (a) what are the comparative figures in this regard and (b) on what basis is each estimated?

#### The MINISTER OF AGRICULTURE:

- (1) Yes.
  - (a) and (b) by an average of 26,1 c/kg on 6 July 1981, and an average of 5,6 c/kg on 5 July 1982.
- (2) Estimated cost of production levels, probable level of market prices, historical price relationships between grades and massclasses and representations by the South African Agricultural Union.
- (3) Yes, if justified by the probable minimum market price levels.
  - (a) On a porker to baconer ratio of 30/70 the average estimated production costs for the past three years are as follows:

1980 130 c/kg

1981 147 c/kg

1982 188 c/kg.

(b) Costs are determined in accordance with cost models for porkand bacon production units of which the calculation factors are better than or at least representative of the average for the in dustry.

Hamand 061.118-119 Sheep scab 15/2/82 117 Mr. E K. MOORCROFT asked the Minister of Agriculture:

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WEDNESDAY, 16

(1) How many outbreaks of sheep scab were reported in the Republic in 1981 and 1982, respectively;

(2) how many farmers were prosecuted in each such year for offences under the relevant provisions of the Animal Diseases and Parasites Act, No. 13 of 1956?

The MINISTER OF AGRICULTURE:

(1) 1981 = 281; 1982 = 246.

(2) 1981 = 55; 1982 = 47.

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Meat Board: subsidies 18/2/93
107. Mr. P. A. MYBURGH asked the
Minister of Agriculture:

(a) What was the total amount spent by the Meat Board by way of subsidies in its two recent campaigns to promote the sale of red meat and (b)(i) what amount was spent in each specified area and (ii) what form did the subsidy take in each case?

#### The MINISTER OF AGRICULTURE

- (a) R1 973 199.
- (b) (i) Controlled areas R1 932 649 Outside areas R40 550.
  - (ii) (a) Subsidy payment 25-27 October 1982:

a Subsidy of 20 c/kg was paid on all purchases of red meat (beef, mutton and pork) by controlled area retail butchers, plus 30 c/kg on all red meat purchased in excess of their average weekly purchases, calculated over the period 1 April-30 September 1982.

(b) Subsidy payment 2 22 December 1982.

A subsidy of up to 22 c/kg was paid on all purchases of mutton below the prevailing floor prices, in other words, the difference between the bidprice and the floor price was subsidized to a maximum of 22 c/kg.

A supplementary subsidy of 20 c/kg was paid to all controlled area retail butchers on each kilogram of red meat purchased in excess of their normal averages during the period 1 April to 30 September 1982.

A refund of the stabiliza-



· FRIDAY, 18 FEI

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tion portion (R5,33 per head of cattle) of the total levy of R10,15 per head was paid to the outside area butchers for December 1982 with the request that the benefits be passed on to the consumer.

(c) The Meat Board has, until further notice, decided to sell frozen mutton at a special discount of R1,00/kg to State subsidized old age homes and orphanages on the following basis:

Old age homes=3½ kg per person per month.

Orphanages=6½ kg per child per month.

The total subsidy granted by the Board amounted to R30 000 at 31 December 1982. This amount is included in the total subsidy mentioned under question (a). Subsidies: bread/maize/butter

138. Mr. R. W. HARDINGHAM asked
the Minister of Agriculture:

What amount was paid out in subsidies

What amount was paid out in subsidies in respect of (a) bread, (b) maize and (c) butter for consumer use in 1982?

#### The MINISTER OF AGRICULTURE:

- (a) R181 968 823,44 (1981/82 financial year).
- (b) R82 949 863,32 (1981/82 financial year).
- (c) R3 210 715,75 (1981/1982 financial year).



### South African Police hard pressed to 3 control sto

By Mike Cohen, Crime Reporter

Stock thefts across the South Africa-Lesotho border are on the increase and police are hard pressed to control the situation because of apparent friction between the police forces of the two countries.

One of the reasons given for this apparent friction is the raid into Maseru by South African security forces late last

But the chief of the South African CID, Major-General Chrissie Zietsman, has denied that the raid has anything to do with lack of co-opera-

"We have received no reports of any lack of cooperation apart from normal problems of identification. Arrests are still being made in Lesotho and cattle recovered," he said. An Underberg farmer

recently lost 243 head of cattle which were taken across the border into Lesotho. The local stock theft unit was called in to track down the cattle.

members of the unit.

But, the helicopter assisting the unit was delayed by police when it landed in Lesotho because of this apparent friction, said one of the local farmers.

Only 36 head of cattle were recovered and brought back to South Africa. The total loss was estimated in the region of R14 000.

Many of the farmers in the same area have been the victims of similar thefts.

An amendment to the Stock Theft Act has allowed for heavier penalties for convictions in terms of the Act, with fines of up to R2 000 now possible.

A court can also direct the attention of the stock owner suffering damage or loss to the provisions of the Criminal Procedures Act.

Section 300 of the Act allows for an award to the owner of an amount not exceeding R10 000.

The fines are planned to act as a deterrent to potential stock thieves who have been operating The herd was tracked in a highly professional

to a border crossing by manner along South Africa's borders.

Heavy vehicles are now often used to transport the stolen cattle across the borders.

A special force has been appointed at various stations in an attempt to curb the growing stock losses, with experienced trackers, helicopters, motorcycles and horses being used to follow the trail.

The South African Police view the thefts in a serious light and have received outstanding assistance from local farmers in their drive to cut down the number of incidents.

Farmers attached to the police reserve have done much to scare away stock thieves in the border areas.

Mobile anti-stock theft units are on duty roundthe-clock and as soon as one particular area shows an increase in the crime, the units move in with scrambler motorcycles and dogs

The local farmers' associations are also assisting the police and the introduction of a stock theft register to assist in the identification of stolen animals has been planned in several areas.

The security fencing on the South African side of the South Africa-Zimbabwe border has been cut more than 300 times and stock thieves still strike regularly.

Reinforcements have been sent to the area — a strip almost 200 km long east of Messina - in an attempt to stop the incursions.

Last year it was reported that the South African Police were investigating the possible use of muzzle prints to identify stolen cattle.

The idea was investigated by Colonel Phillip Putter, former head of the fingerprint unit at Johan Vorster Square and a full report has been submitted.

Using this method a thick piece of absorbent paper is pressed against the inked muzzle of the animal.

It has been found that no two muzzle prints are the same.

The system has beenproved to be more reliable than branding or tattooing in proving ownership.

By SIMON WILLSON Industrial Editor

INCREASING demand for frozen food - especially among urban blacks - lies behind the 300 m<sup>3</sup> expansion of City Deep's frozen storage capacity Johannesburg.

A R3-million refrigerated warehouse, Kaserne Cold warehouse, Kaserne Cold Storage, was opened yester-day by the Minister of Agri-culture, Mr J J Wentzel. The project is a joint venture be-tween the Ellerman Group, part of Ellerman Lines of London, and Storm & Co of Durban.

The warehouse is a public cold store, charging on a basis of quotations a metric ton, container or pallet.

Mr Wentzel said most of South Africa's frozen storage

capacity was at ports. There had been a marked shortage of cold storage facilities on the Reef in the past two.

years.
Rapidly changing life-styles had led to a steady growth in demand for refrigwarehousing erated

capacity.
Most of this capacity is found at the coast where frozen cargo is accumulated in bulk and in large volumes, as can be expected in the natural flow of import and export traffic.

"Johannesburg and the Reef in general reveal a dif-

ferent aspect of the business in that goods are required in this area for distribution. This means substantial vol-umes of traffic may be moved in relatively small parcels."

The Reef housed most of SA's consumers. The Reef had market sophistication, nad market sophistication, high buying power and rising living standards among all population groups. All affect-ed the food industry. Public cold-storage facili-ties on the Reef could save food producers spending sub-

food producers spending sub-

food producers spending sub-stantial capital sums on non-productive items.

Such capital could be di-verted to the improvement of the actual product. Overall efficiency would also be im-proved by easier distribution patterns based on public cold-storage facilities.

"Cold warehousing is par-

"Cold warehousing is par-ticularly important for the storage of meat and dairy produce as well as for the

fishing industry. These facilities can accommodate surpluses and can be used for pluses and can be used to storage against the addition-al need in times of shortages."

He said the development of

public frozen warehouses was a move towards a more sophisticated food market in

sophisticated food market in South Africa.

"In the United States, there is approximately four cubic feet of public cold storage for every person. In Britain the figure is significantly lower at 2,5 cubic feet for each member of the population. In South Africa, we have only one cubic foot per head of population.

one cubic root per head of population.

"But this pattern is changing and the new facility marks an important milestone along the way to raising our standards to meet the model of food-processing and ing our standards to meet the needs of food-processing and consumption patterns for the remainder of this century and for the 21st century."

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# Meat Board does it again—now pork prices set to soar

MANY of South Africa's pig farmers are up in arms over a new permit system to be introduced by the Meat Board — and have warned that prices of pork will rise substantially within the next few weeks.

They also warn that the new permit quota will lead to increased production costs which in turn will set off a growing shortage of pork products in most major centres

Farmers also believe that the new permits, which come into operation on Thursday, will force many of them out of the industry and off their farms.

The controversial move by the

#### EV ANGELA GILCHRIST

Meat Board — which could disrupt other sectors of the meat industry as well — comes just four months after the board bungled its R6-million subsidy when it withdrew it before it could get off the ground.

But now pig farmers will need permits to market their pigs, though many are either not aware of this, or have not yet received their permits from the Meat Board in Pretoria.

The board remains adamant the new system is needed to curb a surplus of pigs and restore stability to the industry.

Board public relations officer Mr Koos Blignaut confirmed that pigs could not be marketed without permits after Thursday. He said producers were informed "months ago" that the onus was on them to register and apply for permits.

"Farmers who have not received their permits should contact the Meat Board and establish whether they will be able to sell their usual quota next week. Permits will be backdated accordingly."

Mr Blignaut said the Meat Board had to know in advance what it could expect from the market, and indications were that it was moving into an 'over-supply situation'.

Mr Blignaut said that last year the board encouraged farmers to expand, "but no-one told them to go overboard, regardless of the consequences".

But the pig farmers don't agree
One said yesterday: "Until we
have a free enterprise system in
this country, farming is doomed
Last year a Meat Board deputation
came to my farm and encouraged
me to expand my operation. I'm
glad I didn't."

The farmer — who refused to be named for fear of victimisation — said: "Permit quotas have been based on last year's production fig-

ures, and farmers will have to pay a levy on each pig they try to sell over quota. We stand to lose thousands of rands.

"The permits will become black market commodities."

· He said he had not received his permits from the Meat Board and had no idea how many pigs to take to the abattoir on Tuesday.

"In the end the consumer is going to pay dearly. Producers will be forced out of the industry and this, coupled with this year's drought, will cause drastic shortages."

Another pig farmer, Mr Richard Drummond, said he had not received the permits he had applied for.

"Restrictions on production will force many of us out of the industry," he said.

"I don't know how the board can claim to have a surplus. South Africa hasn't entered the export market for pig meat."

Pig farmer Mr Arthur Webber said anybody who increased his production since last year would be in "big trouble".

And Mr Ivan Peterson said: "The outlook for farmers is bleak.

"If there is an over-supply, it means that pork products are insufficiently advertised," he said.

#### Meat Board to slaughter more cattle 3

#### Pretoria Bureau

THE MEAT BOARD is being inundated with applications for slaughter permits from desperate farmers caught up in the worst drought in the ranching areas of the Transvaal for decades.

The board, because its own storage 'capacity is filled with 80 000 carcasses, is only able to grant from 50 to 60% of the applications, according to a Meat Board spokesman.

Beef farmers are faced with the fearful but virtually

unavoidable prospect of heavy cattle deaths during the four dry winter months.

Few are in a financial position to buy and rail feed in sufficient quantities to their farms to keep all their animals alive.

The board, according to its spokesman, is aware of the desperate plight of ranchers and is deliberating on how best to relieve the worsening crisis.

The board announced yesterday, for instance, that it intended slaughering an extra 3 500 head of cattle a week from next Friday — 1 500 head at City Deep and 2 000 at Krugersdorp.

The meat will be processed and canned at a Krugersdorp factory at a rate of 250 000 cans a day.

The general manager of the board, Dr P Coetzee, appealed to farmers to inform the board by telegram whether they intended taking part in the scheme. They will be paid the average weekly price for their animals.

Meanwhile the general council of the South African Agricultural Union will meet in Pretoria on Wednesday and Thursday next week to review the desperate plight of farmers in the drought areas.

The meeting will be preceded by meetings of the SAAU's co-operative council and its executive committee.

The council will make urgent recommendations to the Government, aimed at easing the acute distress in many farming areas.

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## Pig farming becomes closed-shop activity

By CLIFF FOSTER

THE Meat Board this week effectively made pig farming a closed shop by introducing a permit system.

Mr K Slabbert, manager of the Meat Board in Port Elizabeth, told Weekend Post: "If a man wants to start pig farming today he won't be able to get a permit, so there is no point in starting at this moment. But the situation will be reviewed from time to time."

Under the new permit system, a pig farmer cannot send to market more pigs than he did in the same period last year.

So if a man was not in production last year he will not be able to market pigs this year?

The new system has already given rise

to alarm among some new pig farmers. One, producing since November on a fairly large scale, was afraid he would not be able to supply the market again until November this year, but the Meat Board has made an adjustment to the system in his case and assessed him on the quantity he supplied between November and January.

Further problems have arisen because farmers have not applied for permits in time.

Permits are issued for each quarter and applications for the one effective from March 1 should have been submitted by January 23.

Late applications, however, are being considered.

### Meat Board bids to sell to public, Pretoria Correspondent The Meat Board has applied to the Minister of Agri-

culture for permission to sell beef directly to the pub-

lic at wholesale prices.

A spokesman said the aim was to sell a surplus of 80 000 beef carcasses in this way, but the the Minister has not yet consented to the scheme.

Should permission be granted, the board's regional offices would sell frozen beef in quantities of 25kg.

The spokesman said that any member of the public could still, however, buy meat at wholesale prices at the daily auctions at abattoirs just like the regular dealers.

This was confirmed by a spokesman for the South African Abattoir Corporation, who said members of the public had the right to attend and bid at meat auctions.

They could only buy meat for their own domestic use and had to comply with certain regulations such as wearing protective clothing on the abattoir premises, he said.

Carcasses had to be bought in bulk as presented at the auctions. Sometimes only one or two sheep carcasses were being sold at a time. As far as beef and pork were concerned, people had to buy at least one carcass.

RED MEAT 3 med.

Slaughter battles
FM 1813 83

Red meat producers in Natal are fighting

to prevent their quota system for abattoir deliveries being replaced by slaughter permits allocated by the Meat Board (MB). The issue was raised at the third national Meat Congress in Durban this week.

National Meat Committee chairman,
Fanie van Rensburg, referred the matter to
a MB sub-committee which will report
back to the Minister of Agriculture. His decision is expected later this year.

The MB would like to introduce the permit system in Natal and the eastern Cape to bring these regions in line with slaughtering procedures in the rest of the country.

But Natal farmers say that 92% of the livestock in the province is marketed through the co-ops. They argue that co-ops, with their close contact with the farmers, are in a much better position to take decisions on quotas than MB officials in Pretoria.

Says Ken Schefermann, chairman of the Stock Owners/Co-operative: "We feel it would be a retrogressive step to remove something that's working well. The reason for its success is that Natal co-ops are much stronger than those in the other provinces."

In another resolution, farmers rapped

the MB over the knuckles for not being more market-orientated. They want the MB to advise farmers more accurately on market requirements and suggest that red meat exports become a permanent feature and not a last resort in times of surplus.

Meat Committee chairman Van Rensburg accepts the criticism: "Some 40% of meat consumption in SA this year will be in poultry. There is no doubt that we have the superior product. We must be more aggressive in our approach and ensure that lower red meat prices do reach the consumer."

By AUDREY D'ANGELO

#### Readers complain over price mark-ups

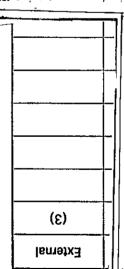
ONE of the most frequent complaints I get from readers is of supermarkets "marking up" the prices of goods on their shelves.

As I have mentioned before, there is no law against raising the price of goods already on the shelves.

But all four of the main supermarket chains make a point of stating that it is their policy to hold prices down until all existing stocks have been sold.

So customers tend to be disillusioned when they come across assistants marking up goods, or (as more often happens) see them being taken off the shelves to be brought back soon afterwards with a higher price.

It's strange that supermarkets, who are so conscious of the value of customer goodwill, so often make this mistake.



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## Bid to block rheat cheap meat

BUTCHERS are trying to stop a plan to let the public benefit from the meat surplus by buying it directly from the Meat Board at the floor price — the minimum at which carcasses can be sold at abattoir auctions.

The South African Federation of Meat Traders is believed to have asked the Minister of Agriculture, Mr J J G Wentzel, not to allow it.

The butchers' reaction is, of course, understandable because they will lose business if the plan goes ahead.

But it will give us all a wonderful opportunity to buy meat in bulk at the cheapest prices for years, without any middleman's or retailer's profit.

#### Sabotage

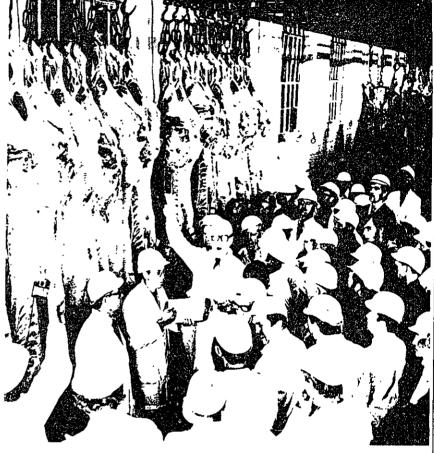
The general manager of the Meat Board, Dr Pieter Coetzee, said he did not think the butchers would succeed in sabotaging his plan to clear the enormous surplus of 80 000 carcasses in the board's cold stores because they had no alternative suggestion.

"I asked them for ideas and they failed to come up with anything," he said.

The surplus, which in the Western Cape is mostly of lower grade carcasses, but includes super and prime, has built up because of the drought. This has forced farmers to send animals for slaughter at a time when shortage of money is keeping demand for meat low.

The Meat Board is trying to sell the surplus and to help the consumer and it was defeated in the past by market forces which stopped its subsidy scheme from working properly.

When it subsidised



meat sold through the normal channels the rise in demand forced the price up at the abattoir auctions so that the only people to benefit in the end were the wholesalers.

This cannot happen, of course, with direct selling where a rise in demand will not alter the fixed price.

Meat from the board's cold stores is usually sold for manufacturing purposes and I have been told in the past that South African housewives will not buy frozen meat.

It will be interesting to see if this is true, if the board is allowed to go ahead with the scheme. Housewives in Britain have happily bought frozen imported meat for years.

Another interesting development is that the Meat Board is considering an auction system for offal, which at the moment is sold at fixed prices, so that it will be

cheaper when supplies are plentiful.

Staff at the board's regional headquarters in Goodwood said no preparations had been made yet for selling meat to the public. They are waiting for instructions.

But at the Durban headquarters, where staff "jumped the gun" through a misunderstanding, and sold meat directly for a short time, whole sheep were sold and it was intended to sell beef in quarters.

EXAMINATION ANSWER BOOK



AE NOLLOJS

#### Bottoms reets toyals

 Political otests by New Zealand's unatic lefts" sank to a laky level yesterday ...en a Maori demonstraor bared his bottom in ont of the Prince and rincess of Wales.

Maori tradition, this is one the most highly offensive gestures that can be

incident occurred soon -free the royal couple arrived in the national cap-ital for a two-day visit. It was the climax of a day appered with insignifianti-royalist ant ∃emonstrations

Maori rights activist aited for the royal limou-to draw level with m. He grimaced repeatsectal times and police on nearby took it as a But the man suddenly rned his back, bent over the flipped up his grass thirt to expose his naked tiocks

time detained the 39-year-Maori, Mr Nathan Dun Mihaka, a seasoned anti-royalist, and charged him with offensive behaviour. the first time on their

Australasian tour, the trince and princess en- ountered rowdy jeering,
 obscenities and unmistakhe hostility.

the royal couple ignored ne small groups of highly ocal objectors and de-ghted thousands lining ie streets of central Welngton by walkabout". going

a banquet last night the rime Minister Mr Robert Muldoon assured the royal visitors of New Zealand's verwhelming loyalty to · ne Crown

## Desperate farmers turn to slaughter

By GERALD REILLY and JEANETTE MINNIE

DESPERATE cattle farmers, their land in many parts trampled to a fine powder, are swamping the Meat Board with applications for slaughter permits

One of the most severe droughts in living memory has put thousands of farmers on the verge of bankruptcy, created a need to import two million tons of maize from the United States and caused a loss in potential export earnings of about R700-million.

It has already destroyed the greater part of the country's summer crops, and now, with four dry winter months just ahead, many more cattle are virtually certain to die Cattle feed is almost unobtainable, and

where it can be found, is beyond the means of many farmers

The general manager of the meat board, Dr P H Coetzee, said only 19% of the permits applied for in Johanessburg, for slaughtering at the City Deep abattoirs, could be granted,

and only 16% in the Pretoria area.

"Applications for slaughtering between April and June amounted to 265 000 and we could only grant 69 000. The position in Pretoria is even worse — 70 000 applications and only 10 000 granted."

The position, Dr Coetzec said, was critical. And with the Vaal Dam down to about 31% of its storage capacity, increased water re-strictions are looming on the horizon for the 70 towns and cities in the Transvaal which receive their water from the Rand Water

A spokesman for the RWB said yesterday

that all indications were that increased restrictions would be announced on Friday He declined to give details of how the present

restrictions would be tightened
A survey of Johannesburg, Roodepoort and Germiston, as well as the towns of Randburg and Sandton, yesterday showed that consumers are far from saving 20% of water as required by the Minister of Environment Affairs

Sandton consumers appear to be trying the hardest with a 17% saving, while Germiston is saving about 12%

Roodepoort is hovering between a 10% and 12% with Randburg saving about 10%

Johannesburg is barely managing to save

A major shortage of dairy products could be expected later this year, although the milk price is not expected to rise before the annual price review, the chairman of the Dairy Board, Mr Jan van Vuuren, said at Heilbron this week. Milk production was falling and was expected to fall further during the winter, he said.

• The prices of fruit and vegetables, while still very high, have remained static over the past few weeks, a spokesman for the Municipal Market said yesterday

First grade potatoes, sold for between R6.50 and R8.50 a pocket, with those from the OFS and the Cape selling for as much as R11

Carrots were between R15 and R30 a crate, a crate of lettuces sold for between R2.50 and R5 and first grade ripe tomatoes were R3.50 a

THE Meat Board hopes to offer frozen red meat to consumers at bargain prices

According to the House-wives' League, the Board is running out of storage space and drought-stricken farmers are sending more and more animals to the abattoirs

Although that's bad news in the long run, it could mean cheaper meat very soon

Latest on the meat mountain is in EVE today

Also in this issue are details of the Rand Daily Mail Wine Festival, which will run from April 29 to May 9 at the Milner Park Showgrounds

And you'll find another chance in EVE to win a Krugerrand in our gold coin competition

It's all in EVE today.

#### Baby's body found in a washroom

19-YEAR-OLD girl has been placed in the custody of her parents after police detained her in connection with the death of a new-born baby boy, found in a washroom at a Pretoria Youth Centre

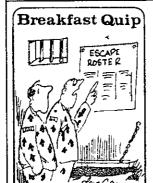
Lieutenant-Colonel Fred King chief of the Pretoria Murder and Robbery Squad, said vesterday the girl was admitted to a hospital.

An employee at the Ararat Youth Centre in Troye Centre, Sunnyside, found the body early on Tuesday. It had apparently been wrapped in plastic bags

Shortly after the body was found, a young girl at the centre was questioned by the police — Sapa.

#### Do you need to know HP rates?

DETAILS of the reduced maximum hire purchase and money lending rates laid down by law are given in today's Business Mail.



"No, it's fingers, Boetie and Scarface this month - we're down for May."

#### Mine sewerage manhole fumes kill three workers

Mail Reporter

TWO men died trying to help a colleague who had been overcome by gas fumes, seconds after a valve in a sewerage manhole was opened at Stilfontein gold mine yesterday.

All three men died in the

hole.
A statement issued by General Mining Union Corporation (Gencor) yesterday said the accident happened when a black sanitation assistant went down a manhole to open a stuck valve to drain sewerage effluent from a circular settling tank.

He was overcome by sulphurated hydrogen gas after opening the valve and releas-ing a sudden rush of sewer-

age into the manhole.
d assistant went to his aid
and was also overcome by the fumes

Apprentice electrician Mr Sven Frederikssen, 25, of Stilfontein climbed into the manhole to help but was also overcome by fumes and died.

#### See Page 13

#### Escaped prisoners take schoolchildren as hostages

., MARSHALL WILSON

LBOURNE - Two desaite escaped prisoners are lieved to have taken viral school children hos-in the isolated Merton area, north of Melarea, north of Melne, yesterday.

Norman Bloomfield, 40, a victed murderer, and Any Burleigh, 34, a convictarmed robber, fled into - bush with what police say may be up to four young hostages..

The escapers had broken out of Melbourne's Pentridge maximum security prison on Saturday, after using sophis-ticated hydraulic equipment to prize open the steel bars, before cutting a fence and scaling an outer wall with a makeshift ladder.

→ After holding a family hostage on their first night of freedom, during which they obtained a .22 rifle and several knives, they literally headed for the hills in a sto-len four-wheel drive vehicle

As 100 policemen scoured the rugged slopes and two aircraft and a helicopter tried to track their moves, the escapers were slowed by an ankle injury which one of them had sustained while scaling the wall.

Early yesterday, the four pulled into a campsite near Merton and found a group of 64 high school students, three male teachers and two women teachers.

The children were asleep but the teachers awake, when the men surprised them, and after being tied up and threatened at gunpoint not to make a sound, the teachers sat for three hours before an approaching police car panicked their assailants.

Bloomfield and Burleigh ran into the darkness and herded a few children with them, police believe, while gang leader Peter Morgan and the injured Trevor Bradley were rearrested.

Manufa

## Farmers allege retailers keep meat prices up 6 % of the control of

PORT ELIZABETH — Claims that meat distributors were not passing lower prices on to the consumer were made by farmers at the congress of the Cape branch of the National Woolgrowers' Association here yesterday.

Farmers claimed the drought necessitated an urgent need to get rid of some livestock, but this could not be done as consumer demand was low because of the high prices the consumer faced.

Farmers said they also strongly suspected, but had no factual evidence, that the recent investigation by the Meat Board into the promotion to sell more and cheaper meat proved that retailers were not passing lower meat prices on to the consumer.

Meat prices came under fire during the discussion of a resolution submitted by P. G. Bruwer of Piketberg asking the congress to request the Meat Board to become more marketorientated by making stocks available to the public at the floor price.

"Consumers always blame the farmers and the Meat Board for the high prices, but it is in the hands of the retailer faccording to our free enterprise system," said Mr Pieter Kingwill from Murraysburg, the newly elected vice-chairman for the Cape branch of the associaion.

Mr C. Cawood, of Tarkastad, said the "per capita consumption of red meat had decreased by 17 per cent in the past 20 years. Mutton consumption had dropped by 18 per cent in the same period.

He said in January 1981 the farmer was getting 60 per cent of what the consumer spent on meat. In January 1982 this had decreased to 45 per cent and in March this year the farmer was only getting 39 per cent.

Mr Koenie Slabber, branch manager of the Meat Board in Port Elizabeth, told the congress the board was looking at "certain possibilities and is searching for a mechanism" to sell their meat supplies directly to the public to bring meat prices within the reach of the consumer.

He said the Meat Board had no control over retail prices.

"But this is a very sensitive matter because then we are in the field of the butcher and the retailer," Mr Slabber said.

Farmers in the Cape Province are divided as to which system should be used for the marketing of meat.

Some would like the quota system retained

while others favour the permit system.

But Mr Slabber said that regardless of the needs of organised agriculture, the Meat Board had already decided to introduce the permit system for marketing meat all over South Africa.

Mr Andre du Plessis, the delegate for Albany said the permit system was too tedious and rigid for crisis situations like farming conditions that could change from day to day.

"The system could also be very easily subjected to bureaucracy. To introduce it on a national basis would also result in high administration costs for the Meat Board which would be passed on to the producer in the end."

In its favour, the quota system was adaptable to the seasonal and climatic changes farmers had to face, he said.

"The Meat Board is investigating bottle-necks. With the quota system the agents will dictate to the producer but, with the reviewed permit system, the producer will be able to dictate to the agent when and where he would like to market his stock." Mr Slabber said.

The motion was accepted. — DDC.

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THE Meat Control Board has asked butchers to suggest a foolproof way of bringing down meat prices to the public as a result of the current glut.

and the manager of the stagger of the stagger of the stagger of the contract of the contract of the stagger of the stage of the stagger of the stage of the stagger of the stagger of the stagger of the stagger of the stage of the stagger of the stage of the

Otherwise the board hopes to go ahead with its plan to sell stocks of frozen meat, in 25 kg packs, directly to the public at below wholesale

A spokesman for the board told me this week that it still had 80 000 carcasses bought in at the floor price — the lowest level they are allowed to reach at abattoir auctions.

#### **Permission**

The board asked the Minister of Agriculture, Mr Greyling Wentzel, six weeks ago for permission to sell the most directly to the public of the meat directly to the public at the floor price.

But this, predictably, brought an outcry from butchers who appealed to the Minister not to allow it.

The board has now had discussions with representatives of the trade and has asked them to put forward acceptable alternative ideas.

"We found in the past that it did no good to subsidise the meat price either at auction or retail level because increased demand pushed up the auction price," the spokesman explained.

#### "No guarantee"

"Meat prices at the auctions are decided by supply and demand and we have no control over wholesale or retail prices.

"So we have no guarantee that any subsidy scheme will actually benefit the public, as it is intended to do.

The present over-supply is caused. by the drought, which is forcing farmers to send even breeding stock for slaughter.

It is likely to continue for months yet, unless the drought ends.



Mr Greyling Wentzel

The spokesman told me that at present only 16 percent of farmers' applications to send animals for slaughter in Pretoria and 19 percent of applications to send them to the City Deep abattoir in Johannesburg could be granted.

The emergency slaughtering of cattle for canning was continuing at the rate of 3 000 a week "and this will be kept up for at least 20 weeks. We don't know where the animals are coming from".

So consumers should benefit now. The trouble will come in a few months' time when herds will be so badly depleted that there will be a serious meat shortage.

We can expect prices to rocket then. In the meantime, make the most of the lowest meat prices we are likely to have for years.

And, if you have a freezer, keep it well stocked. You'll be glad of its contents when meat becomes a luxury item.

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## Meat price MAY 1989 to drop? Bywells

PORT ELIZABETH—
The Meat Board will be announcing plans to rid the South African market of a meat surplus caused by the country-wide drought, Mr Koos Blignaut, public relations officer for the board, said yesterday—and it is believed a drastic cut in prices could be on the way.

Mr Blignaut refused to confirm this, however, but said an official announcement on the board's plans to deal with the surplus meat would be made "soon."

He said the present excess of 80 000 beef carcasses had arisen as a result of farmers being compelled to sell large percentages of their stock because of the widespread drought.

Although the carcass excess may sound large, it actually only represents two weeks supply for the country but a lot of pressure is being placed

on the market by farmers who still need to sell stock," he said.

Mr Blignaut said the board had been forced to contemplate "all sorts of plans" to get rid of the surplus which had now reached serious proportions.

He said the surplus was mainly confined to beef which represented 75 per cent of the country's consumption.

Last month Mr Blignaut expressed concern that the present rush to slaughter animals could lead to a shortage of meat and price increases when drought conditions abated.

7 gr 18 .

	Local pressure on Sweet						
1954	abattoir - Meat Board excluding						
	EAST LONDON — Local farmers are putting "tremendous pressure" on the city abattoir to slaughter more livestock, the branch mana-						
1955	Mr Gert Olivier, said yesterday.  That is for head office moment farmers are of Non-						
	He also confirmed that there was a surplus of slaughter stock at the moment, as farmers were "trying desperate" where "trying desperate" their stock. But if there was a stampede to the abattoirs farmers could end up with next to nothing."						
1957	ly" to get rid of stock because of feeding problems.  "We work within a quota system and can only slaughter set amounts," he said, "We amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We work within a quota system and can only slaughter set amounts," he said, "We would well amounts," he would well amounts, "We would well amounts," he would well amounts,						
1958	are killing stock at please farmers," he said the drought," he said. — DDR						
1958	TUCSA resolved to establish a special multi-racial committee (on which TUCSA would be represented to co-ordinate the tasks of organising all workers.						
1959	Five african unions working closely with TUCSA and four smaller unaffiliated unions formed the <u>Federation of Free African Trade</u> Unions (FOFATUSA)						
1962	TUCSA decided at its Conference to amend its constitution to allow African unions to affiliate. By 1965 five unions had affiliated.						
1966	The matter of African affiliation was again raised and the Amalgamated Engineering Union decided to disaffiliate because of African inclusion						
1966	FOFATUSA's membership had fallen drastically and it was dissolved.						
1967	TUCSA which now had 13 affiliated African unions called a special conference on the issue of African inclusion. SA Typographical Union suggested that TUCSA divide into two wings one of registered unions only and the other with African unions and those registered unions preferring to belong to this section. Immediately prior to the vote the largest TUCSA African affiliate, the National Union of Clothing Workers and others resigned to prevent TUCSA splitting.						
	At this Conference a resolution was adopted for submission to the next ordinary conference — that the membership of TUCSA be confined to registered trade unions and that representation should be made to the Minister that Africans should be allowed membership of registered unions on the basis of limited rights.						

The <u>S.A.</u> Confederation amends its constitution so as to facilitate affiliation by individual unions

The Annual Conference voted however to continue to allow African Unions to affiliate and in the following months several unionincluding some of the largest withdrew from TUCSA over the issue

S.A. Federation of Trade Unions dissolved.

of African affiliation

1968

## Scholtz: Cattles Cattl

EAST LONDON — South African and Ciskei government spokesmen yesterday disagreed over the legality of farmers grazing cattle on land in the Stockenstroom area near Seymour.

The land, which has been released for incorporation into Ciskei but not handed over yet, is being leased to a number of farmers until July 31.

Ciskei has threatened to impound cattle, belonging to white farmers, found grazing on the land.

Yesterday the deputy chief commissioner for the Department of Cooperation and Development in Port Elizabeth, Mr J. Scholtz, said the white farmers on the land were there "quite legally" and were entitled to graze their cattle on the land.

But the Commanderin-Chief of Ciskei State Security, Lieutenant-General Charles Sebe, rejected the claim that stock was grazing legally on the farms.

"How can there be legal grazing on land that has been handed over to the Republic of Ciskei and still being in the custody of the so-called Bantu Trust?" he said.

Mr Scholtz said there were about 16 farms in the area which were scheduled for incorporation into Ciskei, of which 10 had been leased to white farmers for the past two years.

"Six farms have not been leased and no cattle are grazing on them," he added. — DDR.

## Big drop in meat prices on Monday

Own Correspondent

MARITZBURG.

Butchers and supermarkets throughout South Africa are poised to unload about eight million kilograms of frozen beef at drastically reduced prices to the public from Monday.

Savings of R1 a kg and

Savings of R1 a kg and more on all cuts of fresh and frozen beef have been forecast for the next two weeks as the Meat Board disposes of its huge beef stockpile. The Meat Board apparently hopes to relieve the pressure on the market by clearing its coldrooms of the 80 000 beef carcasses which have accumulated during recent months

The promotion is intended to run for two weeks.

A Meat Board spokesman would only say that an announcement would be made today, but the chairman of the Durban and District Meat Traders' Association, Mr Dudley Thompson, said the promotion was based on suggestions to the board by the meat traders.

the board by the meat traders.

As a result, the scheme ironed out "all sorts of complications—quite apart from violations of the free-market principle" which dogged previous Meat Board promotions and led to higher, rather than lower, meat prices.

#### Pietermaritzburg Bureau

BUTCHERS and supermarkets throughout South Africa are poised to unload 8 000 000 kg of frozen beef at drastically reduced prices from Monday.

Savings of R1/kg and more on all cuts of fresh and frozen beef have been forecast for the next two weeks as the Meat Board disposes of its huge beef stockpile.

The board apparently hopes to relieve pressure on the market by clearing 80 000 beef carcasses built up recently as farmers struggled to get their animals off drought-ravaged

Although the promotion was intended to run for two weeks, butchers predicted that they might be sold out within days, or even hours, of putting the special-offer meat on their shelves.

🌠 A spokesman for the board would say only that an announcement would be made today, but the chairman of the Durban and District Meat Traders Association, Mr Dudley Thompson, told the Mercury the promotion had been based on suggestions by traders.

Complications which had dogged previous off the price.
board promotions which had led to higher, rather than lower, meat prices, prices on fresh meat as had been ironed out in

the new scheme.

Mr Thompson had drafted a letter which had been sent by the Federation of Meat Traders to all butchers, appealing to them to enter into the spirit of the promotion.

A check yesterday with several butchers and supermarket chiefs revealed, however, that many had been left behind in the scramble behind the scenes to get their hands on limited stocks of better-quality cuts.

It was learned that, for all practical purposes, the board's stocks in Durban were already completely taken up.

#### Warning

Mr Brian Beavon, of Spar stores, said his shop would be offering substantial reductions on frozen beef from Monday.

He warned, however, that there was a lot of lower-grade beef likely to reach the market.

Mr Ron Clauson of Pick
'n Pay said he pould have
to emphasise that I promotion would run while
stocks lasted, but promised a simultaneous promotion on fresh meat motion on fresh meat which could slice R1,50/kg

well as frozen.

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CHEAPER CUTS

Beef prices are about to tumble. That's
the word from the retail trade, which

expects the Meat Board (MB) to introduce a new price-cutting plan on Monday to offload 80 000 carcasses.

And SA Federation of Meat Traders chairman Eddie Bielovich is advising retailers to make a special effort to obtain maximum advantage from the project.

The MB bought the carcasses in the past few months to absorb oversupplies created by the drought. It seems the board has elected to cut prices because its storage facilities are full and farmers are appealing for a stronger marketing policy on beef.

Trade sources have been told that the meat, to be supplied cut in 25 kg cartons, will be sold to them at 20% below cost for hindquarter cuts and 30% discount for forequarter cuts. Rump, for example, should cost retailers R5,24 less 20% and topside R3,48 less 20%.

Bielovich believes the meat will be bought by consumers within two weeks. However, he has written to all registered butchers, asking them to use the promotion to boost the image of the meat trade.

Firstly, he says, butchers should show that they are responsible by helping the MB reduce its stocks during the present crisis period. And, to prevent a fall-off in demand on fresh carcase sales, "which would be counterproductive, causing the MB to again buy in," he suggests they offer discounts on various beef cuts, fresh and frozen.

This, Bielovich concludes, will cause auction demand to increase. "If this promotion succeeds," he adds, "it is possible that further discount promotions will be agreed to by the board."

## Frozen beef prices to drop substantially MENT

EAST LONDON — Beef prices in the city will drop "substantially" from Monday in terms of a Meat Board discount scheme announced yesterday.

The chairman of the East London Meat Traders' Association, Mr Dennis Meyer, said the discount could be up to R1 a kg on some cuts, but added that it was hard to predict the exact discount.

"It depends on the cut and what the butchers decide," he said yesterday.

The discount scheme announced yesterday applies only to frozen meat, which is being made available to butchers in 25 kg cartons.

The cartons contain different cuts ranging from C2 to Super A—supplies of which have "piled up in coldrooms because of the drought and other factors",

according to Meat Board chairman Mr P. R. du Toit.

Mr Du Toit said in a statement that the scheme had been launched with the approval of the Minister of Agriculture, Mr Greyling Wentzel, and would last "a maximum of two weeks".

"The board is still experiencing exceptional pressure from farmers as a result of the drought and the scheme is an attempt to ease the marketing pressure so that farmers can gain greater market access for their stock, which they are forced to market on account of the sustained drought," Mr Du Toit said.

Explaining the background to the discount scheme, Mr Meyer said it was one of several suggested by the SA Federation of Meat Traders when farmers first started pressurising the authorities to allow more stock to be slaughtered.

"Because of the drought they wanted to get rid of as many animals as they could," Mr Meyer said. "This is obviously the solution the Meat Board thinks is best."

Truckloads of the frozen beef started arriving in the city yesterday afternoon, with more due from Cape Town and Johannesburg today and on Monday.

"The frozen meat still has to be distributed, which may mean a delay before it is actually on the shelf," Mr Meyer said. "I can only appeal to consumers to be patient."

Mr Meyer expected sales to be good once the frozen meat was properly distributed. "\_\_\_\_ DDR.

#### Meat price cuts

## Yet another ment promotion bungled ....

Mark Loudon Pietermaritzburg Bureau

A NATAL supermarket chief accused the Meat Board yesterday of bungling yet another meat promotion — before it has even started.

even started.
Mr Brian Beavon, managing director of Spar Natal, told the Mercury last night he felt obliged to speak out on the 'unplanned, ill-advised' action of the board in its two-week frozen beef promotion which starts on Monday.

Of all the cuts of frozen meat which the board had said would be available, his division of the group, which had 150 butcheries countrywide, had only been able to get frozen meat suitable for mincing.

On top of that he felt the 30 percent discounts quoted by the board in the Press could not be met by retailers without facing 'serious financial loss — if not ruin'.

However, he pledged that his store would 'more than rise to the latest bungling of the board in order to satisfy its customers'.

They would be passing on the full savings on whatever frozen beef they succeeded in getting and would introduce substantial reductions on choice cuts of fresh meat.

Similar across-theboard savings have also been offered by other supermaket chains and butcheries.

Mr Beavon said the board's unprecedented action proved once again the insufficient representation of retailers and consumers on the board.

A board spokesman in Pretoria pointed out the latest scheme was suggested to the board by the meat traders.

He said the 30 percent reductions referred to were those offered to butchers and supermarkets on fore-quarter cuts, with 20 percent reductions on hind-quarter cuts.

The board did not say, however, that these discounts would be passed on in full to consumers: only that consumers should be able to get a better deal from their local dealers than from the board itself.

The prices quoted were the undiscounted prices available at the board's warehouses to the public.

The spokesman added attempts were being made to ensure the frozen meat was reaching most of the country.

Mr Chris de Welzin, manager of the board in Durban, confirmed there had been a rush on stocks of frozen beef but said additional supplies had already been sent from Johannesburg and were now available.

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#### Buying pattern 'could be changed'

Pietermaritzburg Bureau

THE reluctance of the South African housewife to buy frozen meat was misplaced, especially as most put their fresh meat in the freezer as soon as they get home, butchers believe.

A Mercury survey among butchers yesterday revealed that the Meat Board's countrywide frozen-beef promotion could permanently change consumer attitudes.

The main resistance stemmed from the lack of 'eye appeal' in frozen meat, according to Mr Dudley Thompson, chairman of the Durban and District Meat Traders Association.

But eye appeal did not put off the housewife when she opened her own deep freeze to choose meat for the next meal, he said.

'Added to that the meat frozen by the board is handled under absolutely hygenic conditions, is totally fresh when it is frozen and deboned, and is frozen far more professionally that can be done in the home.'

Mr Thompson advised consumers to defrost their meat slowly by putting it in the lower section of their fridge for up to two days if possible.

The general manager of Renown Meat Products, who supplies Checkers and OK Bazaars, Mr Bob Papendorf echoed Mr Thompson's observations, and said his outlets had made special arrangements to display frozen cuts.

## Young Ciskei, Transkei scientists for London

EAST LONDON - Two 17-year-old matriculants, Hlohloza Nkuleleko of Philemon Ngcelwane High School of Ciskei and Italian born Ivano Colombo of But-terworth High School, Transkei, have qualified to attend the 25th International Youth Science Fortnight in London from July 27 to August

They have been given these awards by the Foundation for Education. Science and Technology for excelling in the National Science Olympiad examinations.

Meanwhile, five Border students finished among the top 79 stu-dents in the Olympiad examinations. They have qualified to attend the National Youth Science Week at the University of Witwaterand from July 10 to 15.

Richard Brown, Janet Cole (Kingswood College, Grahamstown), David Kettle (Queen's College, Queenstown), and Jones William Sion (Selborne College, East London).

The first Border student, Neil finished 17th Kingswood College excelled when they pro-duced three of the six Border qualifiers.

Border runners-up were: Stephen Cook of St Andrew's College, Kim van Wijk of Diocesan School for Girls of Gra-hamstown and Hlohoza Nkuleleko. Hlohloza and Ivano were also nominated top scholars of Ciskei and Transkei respectively.

Kingswood College. Philemon Ngcelwane High School and Mehlomakulu Secondary School, Transkei, are proud winners of They are: Neil Russell, teacher awards.

These schools may nominate one teacher each to attend the annual conference of the British Association of Science Education in London and the 10th National Convention for Teachers of Science and Mathematics at the University of the Orange Free State from July 11-

Mehlomakulu High School have won two other awards - they won R1 000 for attaining the highest average among schools in Transkei and R100 for attaining the highest average in mathematics.

While Philemon Ngcelwane High School won R1 000 for attaining the highest average among Transkei schools' and Wongaletu High School of Ciskei won R100 for attaining the highest average in mathematics. - DDR.

#### Co-op report meat meat marketing

EAST LONDON - Difficulties in meat marketing were not confined to South Africa, Mr H. J. D. Matthews, the chairman for the Cape Eastern Meat Co-operative (CEM) said in his annual re-

Producers in Australia and New Zealand were receiving about 40 per cent of the South African prices for lamb and beef with no floor price and only a support price based on net export prices realised.

"Our meat marketing scheme is thus greatly to our farmers' advantage and our over-production at this stage is minimal compared with that in Australia and New Zeland," he stated.

The red meat industry was, however, losing ground to the poultry industry which accounted for 40 per cent of all meat consumed.

The Meat Board had as a result, he said, allo-cated a substantially larger budget to promote all forms of red meat

The unchanged prevailing product prices, inflated input prices, the effect of a country wide drought and extremely high interest rates and other economic factors had resulted in the primary producer being forced to accept much lower net income re-

The present recession - DDR.

would not last forever and economists pre-dicted a boom period ahead, he said.

The board of directors repeated that despite the drought and adverse economic conditions, the co-operative emerged as one of the strongest primary meat co-operatives.

Highlights of the past financial year were:

 An amount of R83 274 was available for distribution as bonuses. In addition members had benefited to a total of R262 000 by way of savings rebate on central marketing and farmers unions received R94 000 directly as commission.

#### Nicaragua seeks UN help

MANAGUA - Nicaragua, fighting off invasion attempts by right-wing rebels, will ask a UN Security Council meeting today to send a United Nations peacekeeping force to the country, diplomatic sources said yesterday.

Nicaragua called an emergency meeting of the Security Council last week, alleging aggres-sion by US-backed gnerillas based in Honduras.

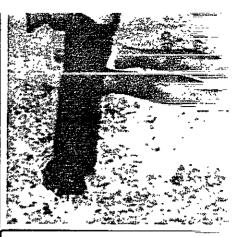
The diplomatic sources said the United States could veto a request for peace-keeping troops in the Security Council. But a majority of members in the UN General Assembly could demand a special session to consider Nicar-

agua's request.
The Nicaraguan Defence Ministry reported heavy fighting between the Sandinista govern

ment's troops and large rebel forces in Nicar-agua near the Honduran border on Saturday.

The US is providing covert aid to a 7 000strong anti-government force in Nicaragua which 16 months ago numbered only 500, the House of Representa-tives and Senate intelligence committees said yesterday.

President Ronald





# Trader slams Meat Board over surplus

#### By SHIRLEY PRESSLY

AN executive member of the Port Elizabeth Meat Traders' Association, Mr Leon van Dalen, today voiced strong disapproval of the way in which the Meat Board was disposing of surplus frozen red meat supplies.

"I will not be stocking any of that meat," said Mr Van Dalen, who said he was sorry that more butchers had not supported his stand,

The meat comes frozen or vacuumpacked.

The Meat Board announced on Friday that it would make its frozen beef supplies available to the trade at a special discount from today.

The scheme is expected to last for two weeks at the most.

The chairman of the board, Mr P R du Toit, said the purpose of the scheme was to dispose of meat which had piled up in coldrooms because of the drought and other factors.

"It is dangerous to defrost meat and then freeze it again," Mr Van Dalen said. "It will only be of any use to a customer if he buys it and then cooks it almost straightaway without re-freezing it.

"The frozen meat will only benefit big buyers who buy it in bulk, frozen, and then use it at a later stage.

"If a man gets sick after buying frozen beef from me which has defrosted and which he has frozen again before cooking, who gets the blame?

"The Meat Board won't get the blame. I will get the blame because I sold it to him."

Mr. Van Dalen said the Meat Board should have started disposing of the red meat when it first started to stockpile instead of waiting so long.

He said he was not prepared to use frozen forequarters to make sausage. A booklet published by the Meat Board specifically stated that fresh meat should be used for making boerewors. Frozen meat discoloured and went black.

Mr Les Greensmith, manager of a butchery at a Walmer supermarket, said there had been a tremendous run on mince.

"We have received vacuum-packed meat, but the next delivery could be frozen meat," he said.

He would make sure that the frozen meat remained frozen and did not defrost.

Today he was selling two-kilogram packs of stewing steak at R3,28 a kilogram, topside at R3,28 a kilogram, regular mince at R2,08 a kilogram and silverside at R3,28 a kilogram.

He said this was an average saving of R1,60 a kilogram.

Mr Don Futter, chairman of the Port Elizabeth Meat Traders' Association, said the demand had been terrific. Many customers were buying in bulk.

"They walk in and place orders for a selection of meat to the value of between R150 and R200," he said.

"The selection they leave up to me."

He said the meat was frozen and cut up in the frozen state by him. "It is not defrosted at any stage," he said. "So there is no danger"





Mr LES GREENSMITH (left) holds vacuum-packed supplies from the Meat Board which he has processed into twokilogram packs which are selling like hot cakes, while a butcher in Strand Street, Mr JAPIE GERBER, shows what the frozen meat supplies look like.

# Chaos re

By Colleen Ryan, Consumer Reporter

The Meat Board's new discount beef scheme, faltered today as confusion reigned over whether consumers could buy frozen meat directly from the board,

People were turned back when they tried to buy meat directly from the board's Johannesburg distributing point in City Deep.

A board employee said he had not been told whether consumers were to be served.

"I have been trying to telephone the board all day but the lines are busy," he said.

Last week the board announced it would sell de-boned beef in 25 kg boxes for discounts of 20 to 30 percent. The beef would be available from butchers and from the board's offices.

Consumers have been able to buy some cheaper beef today - although most butchers will sell the frozen, discount meat in 25 kg boxes.

The chairman of the South African Federation of Meat Traders, Mr Eddie Bielovich, said customers would have to buy in large quantities to benefit from the new discount scheme.

"Some butchers may break up the packs and sell individual joints, but generally the meat will be sold in 25 kg

packs," he said.

Supermarket chains are also taking part in the discount scheme.

At least two chains are breaking up the packs and are selling individual hindquarter joints.

The move should rid the country of a meat surplus caused by the drought. Mr Bielovich said about 80 000, beef carcasses were in the board's cold storage depots.

The frozen meat will be packed in two different cartons to indicate

quality.

Super and B grade cuts will be sold in blue packs and C grade cuts will be sold in red packs.
These are the prices

butchers should be generally charging: 307

Frozen topside (Super A) - R3,48 a kg. Frozen silverside (Super A) — R3,51 a kg. Frozen rump (Super A) R5,24 a kg.

# Cheap meat in bulk in El@ment from Friday

EAST LONDON — About 25 tons of frozen beef will be available to East London consumers at discount prices from Friday.

A few butcheries have already received stocks of the frozen beef and are selling it at reduced prices.

"East London consumers must be patient as our meat comes from Johannesburg and Cape Town," the chairman of the East London Meat Traders Association, Mr Dennis Meyer said.

"Consumers will definitely be able to buy frozen beef on Friday at reduced prices but they must not expect to get fresh meat at reduced prices," he added.

A large chain store in Vincent sold more than half a ton of mince and about a ton of beef at reduced prices yesterday. "Consumers have been buying topside beef at a reduction of R1,30 a kg, stewing beef at a reducton of R1 a kg,

mince at a reduction of R1,28 a kg and boerewors at R1,23 a kg," the manager of the store said.

The Meat Board last week announced savings of up to 30 per cent on all cuts of frozen beef in an attempt to dispose of a huge stockpile of 80 000 carcases which had built up as drought-stricken farmers battled to get their cattle off the land.

In Port Elizabeth demand was high and butchers complained about the quality of the frozen deboned meat.

Some butchers said it was impossible to separate the frozen meat. Others complained they could not obtain any of the frozen meat from the Meat Board.

Frozen beef sales rocketed in Durban with one retailer reporting a virtual sell-out of stocks within 90 minutes of opening shop doors.

The manager of the Meat Board's Durban office, Mr Chris de Welzin, said although there had been a rush on stocks of frozen beef and supplies were temporarily unavailable, further stocks were being brought in from Johannesburg. — DDR-DDC.

# Mercury Reporter

FROZEN beef sales rocketed in Durban yesterday with one retailer reporting a virtual sell-out of stocks within 90 minutes of opening.

frozen beef in a bid to dispose of a stockpile of 80 000 carcasses which had built The Meat Board last week announced sayings of up to 30 percent on all cuts of

# stock hadn't come . . . But in the capital the

on its opening day in the nanza failed to materialise THE Meat Board's widely publicised frozen-beef bo-Pietermaritzburg Bureau capital. None of the city butchers

contacted, and only one of the supermarkets, had

ing to promote yet. However, both were hop-Mr Dick Smout of Game ckers both said they were all set for the promotion except that they had nothand Mr Andy Shaw of Che-Pietermaritzburg by yescoldrooms in Durban to meat from the board's stocks of the de-boned been able to transport

ing for stocks by today or Friday.

East Griqualand Meat

Supplies and Plaza But-chery were in the same po-sition, having been de-layed by transport difficed insistence of the board that payment by bank-gua-ranteed cheque be made on collecting cartons of frozen beef culties and the unannoun-

to the trade. discounts, whereas reports countered already, however, was that all their callers had asked for whole boned and sectioned, and the discounts applied only stated the meat was deaindquarters at 30-percent the Press had clearly major problem en-

Only Pick 'n Pay had stocks of cut-price frozen opside, silverside and

Mr Ron Clauson, general manager of the Blue Ribbon Meat Corporation which supplies Pick 'n off like a bomb' their cattle off the land. Pay stores, said sales 'took up as drought-stricken farmers battled to get

were walking away with 25 kg cases of topside. thing like it - people 'I've never seen any-

cases altogether. We sold more than 1 000

lable. Meat Board had made more frozen beef avaibeen inadequate, however, and he wished the He said supplies had

frozen beef and supplies were temporarily unavailable, further stocks were being brought in from Jo-Meat Board's Durban of fice, Mr Chris de Welzim, said although there had been a rush on stocks of stocks to replace them. The manager of the We just don't have any

Divided

The trade is aware that we haven't got the stocks available, we will take orders and they'll get week is out - provided their stocks before the other centres have stocks in hand,' he said.

divided among the prov-inces — 'so it depends on the sales in the other centres as to whether we can fill the orders' The surplus had been

Mr de Welzim added stocks were being distrib-We would not have supplied one trader with our entire stock, even if he price meat would be avai-lable for the predicted two-week period, Mr de uted on a pro-rata basis. had wanted to buy the lot.' Welzim said it depended Asked whether the cut-

on how quickly the sur-plus was depleted. they're not unlimited. We have big stocks,

# Big demand may lead to meat sellout

EAST LONDON -Frozen beef supplies being sold at specially cut prices are selling like hot cakes, butchers here who have got supplies from the Meat Board said yesterday.

They said they did not expect their stocks to last the two weeks set aside by the board to get rid of a stockpile of 80 000 frozen carcases.

Queenstown and Grahamstown butchers also said their supplies were going fast.

One butcher, who bought three tons of frozen beef from the board, said he had sold 500 kg already.

Many butchers have not received their supplies yet, but the chairman of the Meat Traders' Association, Mr Dennis Meyer, said 25 tons of frozen beef was expected to arrive in East London on Friday.

Other major centres around the country also report that the frozen beef is selling so fast that there are problems keeping pace with demand.

And last night the Meat Board said that because of the huge demand it could no longer. be certain that supplies would last a fortnight as originally predicted.

A Meat Board spokesman, Mr Chris Blignault. said: "How it will last under the present pressure of sales is anyone's guess. Our first impression is that supplies will

predicted."

In Durban a major retailer reported a virtual sell-out of stocks within 90 minutes of opening his chain store doors.

In Port Elizabeth some supermarkets could not even obtain the meat because of demand from Meat Board outlets.

In Johannesburg supermarkets reported traffic jams of refrigerated lorries trying to pick up the frozen meat at various Meat Board wholesale outlets. "We can't get in and out fast enough," one chain market meat buyer reported.

In Pretoria the Meat Board's telephone exchange was jammed DDR-DDC.

not last as long as we most of yesterday with calls from consumers inquiring about the frozen beef offers.

> Transkeians, however, seem unlikely to benefit from the beef price reductions in South Africa.

The head of the Transkei meat industry, Mr Louis du Plessis, said: "Transkei is an independent country and has its own surplus of cattle to contend with. We will first have to see to our own situation before we look at beef in South Africa.'

But Mr Du Plessis was adamant that Transkei's beef prices "which concentrated on freshly slaughtered quality" were comparable. -



Mr and Mrs W. T. Hemington buy cheaper frozen beef at a supermarket in Vincent, East London.

#### Frozen beef passes taste test

around the country hungry consumers besiege butchers to buy frozen meat at special discounts and help the Meat Board demolish a mountain of surplus meat, one small question remains: What does it taste like?

There is a mild controversy over eating frozen meat that has been partially defrosted - by butchers who try to cut the meat up for more convenient packaging - and refrozen.

EAST LONDON - While butcher. Mr Leon van that to contain the quali-Dalen, has aroused the ire of fellow meat traders with a statement that people may get sick eating defrosted meat that has been refrozen.

> A spokesman for the Meat Board in Pretoria, Mr Koos Blignaut, said the board's frozen meat was of a high quality and could be frozen for months.

He said it was not a health hazard, but was "superb" beef.

But a domestic scien-A Port Elizabeth tist at the board warned

ty of the meat it was not steaks are not good advisable to refreeze it once it had been thawed.

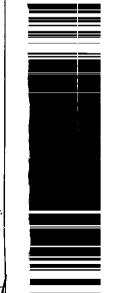
In a test in Johannesburg, an executive chef at a leading hotel, Mr Jimmy Waters, prepared a meal, in 45 minutes, from two kg of frozen super grade top-side which cost R3.29.

To taste the meal was Mr Manfred Muellers, a lecturer at the hotel school and manager of the 1980 South African gold medal winning team at the Frankfurt Culinary Olympics.

Their verdict: Frozen straight, but the beef is perfect for stews, casseroles, curries and any other dish made with tasty sauces. Ideal for the big family which wants to eat meat but cannot afford high prices.

"It's not badgemeat," said Mr Waters. "I would use it for braised steak, stews and the like."

"It is more tasty-than tender," said Mr Muellers. "For a large family it is ideal." — DDR-DDC



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President Lennox Sebe of Ciskei receives a jersey cow from Mr Jock Emslie at the handing over of a herd of 18 animals by the Albany Jersey Cattle Club yesterday. Right is Dr Frans van der Merwe of the South African Department of Agriculture.

#### Jersey herd Ciskei

BISHO — Eighteen Ciskeian people's Jersey cows from the wealth.
Albany Jersey Cattle Club were handed to President Lennox Sebe by the chief director of animal production of the South African Department of Agriculture, Dr Frans van der Merwe, who was deputising for the Minister of Agriculture, Mr Greyling Wentzel.

"We realise the importance of cattle in the lives of your nation both from a historical point of view and from the point of view of providing a source of food production," he said.

"I feel sure you will agree that the Albany Jersey Cattle Club must be commended for this fine gesture and I hope and trust that the reci-pients of this herd will reciprocate the gesture by developing Jersey cattle breeding in Ciskei in the best manner possible."

The chairman of the Albany Jersey Cattle Club, Mr R. C. Fox, said the gesture had been made because Albany farmers realised they would be neighbours with Ciskei for many years to come.

The farmers were willing to co-operate with, and assist in the agri-cultural development of Ciskei.

"We appreciate the fact that Ciskei is a young and developing nation and we feel it is in your interests to develop quality cattle breeding which will place your herds on an equal footing with cattle anywhere in the world," he said.

President Lennox Sebe said livestock had traditionally been the

#### Hunt season decision

EAST LONDON — The Department of Nature Conservation is due to make known today its' decision on whether the hunting season will be closed this year.

The season was due to start on May 31 until July 31. — DDR

That wealth had now been increased by the generous donation of the fine Jersey herd. These animals would enable young Ciskeians to be trained in the sophisticated management techniques associated with a higher production dairy herd.

President Sebe said Ciskei was grateful for the involvement by the South African Department of Agriculture and looked forward to fostering the close ties which existed between the two countries. — DDR.

#### Crocker's SA visit delayed

CAPE TOWN - American Assistant Secretary of State, Dr Chester Crocker, is now expected to visit South Africa on the SWA issue later than originally expected.

The Foreign Minister, Mr Pik Botha, confirmed yesterday that a meeting had been arranged but that the dates had had to be changed.

He said the reason was a security council de-bate on South West Afri-ca later this month.

Simon Barber reports from Washington that the Reagan Administration is not at all convinced that much can be achieved until the Prime Minister, Mr P. W. Botha, has restored his primacy.

The administration is unwilling to run the risk, of sending a high-level team to South Africa without some assurance, which the Prime Minister might currently have difficulty giving, of the outcome. — DDC.

#### Ciskei cattle row resolved

EAST LONDON — The Commander-in-Chief of Ciskeian State Security, Lieutenant-General Charles Sebe, said last night the cattle-grazing dispute over farms in the Seymour district had been "resolved amicably".

The Daily Dispatch Port Elizabeth correspondent reports the Deputy Minister for Cooperation, Dr G. de V. Morrison, said that according to the South African Ambassador to Ciskei, the matter had "been defused".

Dr Morrison said had Ciskeian military forces intervened in the "cattle affair" on farms in the Stockenstrom area, "it would virtually be declaring war on South Africa".

He added there was no possible way that the Ciskei military forces could have advanced on

EAST LONDON — The the Stockenstrom dis-Commander-in-Chief of trict without South Afri-Ciskeian State Security, can retaliation.

It was learnt last night that ministers of the Ciskeian Government had approached an official of the Department of Cooperation and Development earlier this week to request urgent grazing rights on a farm which in terms of the two governments, bilateral agreement, would be handed over to Ciskei later this year.

The Ciskei Minister of Agriculture, Mr L. M. Fani, said last night that although the ministers who had approached the official were aware that at present the farms belonged to the South African Government, they were "in desperate need of grazing land."

Mr Fani said that he and two other cabinet ministers — Mr Morris Sebe, Minister of Transport and younger brother of President Lennox Sebe, and Mr A. M. Tapa, Minister of Education — "requested" grazing rights on the farm Springfontein, from Mr Norman Peinke, an official of the Department of Cooperation and Development stationed at Seymour.

Mr Morris Sebe denied any knowledge of the in cident when asked whether he was present or knew about it.

However, Mr George Reynolds, the Chief Commissioner for the Eastern Cape, said Mr Peinke had no authority to grant permission for such grazing rights and that the farms would be handed over to Ciskei by bilateral agreement in due course.

"Ciskei should negotiate through the correct channels for such graz-

ing and they had moved cattle to Spring-fontein, action would have been taken to remove the cattle," Mr Reynolds said.

The Ciskei cattle row started about 10 days ago when General Sebe threatened that Ciskeian military forces would impound the cattle of white farmers in the Seymour district that were grazing on farms released to Ciskei

However, a spokesman for the Department of Co-operation and Development later explained that the land scheduled for release in the Stockenstrom area was to be incorporated into Ciskei in July and farmers in the district were there "quite legally".

General Sebe would not give further details last night on how the matter had been resolved.

# Meat boss warns on cheap cuts

YOU may not again get the chance to buy meat at the rock-bottom prices you paid this week.

Though the sale at special prices of 25kg packs of frozen beef has been successful, a spokesman for the Meat Board, Mr Koos Blignaut, has warned that South Africa could face huge shortages later this year.

"The drought is the worst ever," he said, "and the implications are too ghastly to contemplate."

Meanwhile, a massive 'meat mountain' — equivalent to 60 000 carcasses — is being sold at less than a third and in some cases half the price of fresh meat.

#### 

The bulk supplies have piled up in the wake of a clamour for more slaughter permits by farmers who are being forced to sell their cattle because of the drought.

As a result, the Meat Board has been hard-pressed to find storage space for hundreds of thousands of carcasses piling up in giant freezers around the country.

This week's price-cutting campaign, which has brought meat back to the tables of many households, literally got the Meat Board off the hook, and was welcomed by retailers.

But response from consumers has not been as good.

The Housewives' League, long-time enemy of and arch-campaigner against the Meat Board, believes the present meat prices will benefit affluent people only.

Its national president, Mrs Joy Hurwitz, said the meat was being sold in some supermarket stores in original boxes, which meant that only consumers with ready cash and freezer space would benefit.

Other criticisms included:

The fact that the league, which has consistently met

with Meat Board and Department of Agriculture officials, was not consulted about the scheme.

- Small consumers with little ready cash are at a disadvantage because they cannot buy in bulk.
- Some supermarkets have run out of stocks, but it is not clear if they will be replenished.
- Small butchers with limited storage space cannot compete with larger stores.

Mrs Hurwitz said the meat, offered from Monday, appeared to have been in short supply as early as Wednesday.

Meanwhile, Mrs Hurwitz said she had asked the Minister of Agriculture, Mr Greyling Wentzel, not to export meat or any other agricultural products until the situation in regard to the drought became clearer.

Meat Board general manager, Dr P Coetzee, said the board had made stocks available to the entire trade. One third of the stock had been reserved for the black trade.

The board had taken orders for stocks, but did not deliver to anybody.

Mr Coetzee said consumers who found they could not get meat from butchers at book-value prices were allowed to buy from the board. However, it had not offered them the same 20% discount which had gone to butchers, and their purchases were restricted to four boxes a person.

The board had undertaken to sell until the end of this week or until stocks lasted he said.

100

Natal Mercury, Tuesday, May 17, 1983

Pietermaritzburg Bureau

An elated Meat Board spokesman in Pretoria said yesterday no further orders were being accepted as their entire 60 000-carcass stockpile had been taken up. THE Meat Board has disposed of its 6 000 000 kg frozen beef mountain within five shopping-days of its two-week cut-price promotion.

However, the frozen and de-boned cuts should continue to be avail-

fears that fresh meat consumption would drop sharply and negate any benefit gained. However, the board's spokesman was reluctant to spell out the possible benefits which hardpressed beef producers could expect in the wake of the promotion, saying he did not want to create false expectations. The Durban manager of the Meat Board, Mr Chris de Welzim, said very few members of the public had come to his ware-house for their meat,

able at various outlets for most of this week as the last of the

stockpile filtered

through to the marketplace, he said. While the results of the board's market survey, conducted last week, were not yet completed, it was already clear that most butchers had played the game and passed on the discounts to their cus-

Another encouraging aspect of the promotion was that sales of fresh meat at the abattoirs across the country had remained steady, allaying

#### Anger

them a fair deal.

Meanwhile, the traders' reactions to the abbreviated promotion varied widely yesterday, from satisfaction to anger.

which confirmed that the butchers had been giving

Several supermarkets here reported they had sold out what stocks they had, while one said it had been a mistake to run the promotion mid-month, when shoppers were without ready cash.

Mr Dudley Thompson, chairman of the Durban Meat Traders' Association, said he thought the campaign had been-a great success.

Another butcher, howeyer, contacted the Mer-cury to condemn the board for failing to honour orders it had al-

ready accepted.

Mr de Welzim said he knew of no such incidents, however, and invited the butcher to speak to him personally.

	- 18 MAY 1983	1294	
Meat Board: alleged fraud  Meat Board: alleged fraud  (1) Whether the Meat Board has investigated instances of alleged fraud in connection with applications by farmers for marketing permits; if so. (a) how many farmers are involved. (b)	should be taken after the tion has been finalized an leged malpractices can be Administrative as well as I will be considered	mpleted.  mat action investiga id the al	
what is the nature of the alleged fraud and (c) what were the findings of the said board;	•	-	
(2) whether any action is to be taken as a result of the investigation; if not, why not; if so, what action?		-	
The MINISTER OF AGRICULTURE:		_	
(1) Yes, at abattoir agents at Kimberley, Pretoria, Bloemfontein and Johan- neshurg as well as producers who are involved.	-   .		

(a) 900 producers and 12 agents.

By GERALD REILLY Pretoria Bureau

Pretoria Bureau

COLD stores are filling with meat while hard-pressed consumers baulk at high meat prices and the Meat Board had had to slash the number of slaughter permits issued to stock farmers.

The meat mountain, marginally reduced by the Meat Board's recent sale direct to butchers of 270 000kg of cartoned, boned beef, has begun to rise again.

Ranchers in drought-stricken areas are faced with the grim alternatives of

watching their animals weaken and die from hunger, or paying excessively high prices for fodder to keep them alive until early summer rains restore grazing—or slaughtering them.

The deputy general manager of the Meat Board, Mr D E Heystek pointed out permit allocations had been made for July to September, and for this period the board had received applications for the marketing of 950 000 cattle. But it was only possible, he said, to issue 200 000 permits. Recently the board had

bought a large number of surplus carcasses.

In the first week of June alone 6 295 carcasses were bought at controlled markets.

Mr Heystek appealed to farmers not to inundate the boards offices with applications for emergency marketing.

Under present conditions such applications could not be agreed to by the board.

Limited demand, he said, could be attributed to the recession.

#### Meat control system seen as chaotic

BLOEMFONTEIN — The meat marketing system was condemned as "chaotic" by Mr Hennie Prinsloo in his presidential address to the annual congress of the National Wool Growers' Association here yesterday.

Defects in the system contributed to producers always being on the losing end, he said. Although the full potential of abattoirs in controlled areas was not exploited, access to the market was virtually impossible in many instances.

Mr Prinsloo admitted that there was exceptional marketing pressure because of the drought, but said the machinery to handle the situation satisfactorily did not exist.

dle the situation satisfactorily did not exist.

"One of the biggest flaws in the system is that where we have surpluses, which result in producer prices decreasing, the decreased prices cannot be shifted to the consumer."

Mr Prinsloo warned that the wool farmer could no longer allow marketing of mutton to continue in the present unsatisfactory manner. — Sapa

# Rise in price of mutton 3 post inevitable, 22/7/83

BLOEMFONTEIN — The current serious shortage of mutton at many major abattoirs would lead to an inevitable increase in producer and consumer prices, a farmers' congress agreed here today.

The shortage was disclosed at the National Wool Growers' Association congress by the Meat Board's general manager, Dr P Coetzee, when he reacted to the meat marketing system being condemned as "chaotic" by the NWGA's president, Mr Hennie Prinsloo.

Mr Prinsloo said there had been a large surplus of sheep because of the drought, and farmers had difficulty in gaining access to controlled markets.

Although prices to farmers had dropped, the consumers had not gained any benefit from the situation, he said.

But Dr Coetzee pointed out that there was, in fact, a shortage of sheep for slaughter.

As an example he quoted the fact that on Tuesday no sheep at all were slaughtered at the Pretoria abattoir — the first time in 10 years that it had been idle.

Only 200 sheep were available and the number was not sufficient for a slaughtering line which normally handled 2 000 sheep a day.

The only fully supplied abattoir was at Cape Town, where 5 042 sheep were slaughtered, he said.

During yesterday's proceedings at the congress wool farmers questioned whether the allocation of permits by the Meat Board to slaughter sheep at controlled markets was an improvement on the present quota system.

Mr A P Pretorius said problems could arise with two aspects of permit allocation.

These were the use of farmers' past performance records, or taking into account the number of animals a breeder would market.

"This might work under normal conditions, but what about abnormal times like drought when one has to market animals one normally would keep?" he asked.

"The basis of past perforances would cut out certain producers like wool farmers who don't normally sell their animals as slaughter stock, but as breeding stock."

Mr Pretorius said farmers who speculated on the sheep market had an advantage under the permit system.

"A better idea of the true situation on farms is gained under the quota system, where representatives of market agents visit farmers," he said.

Dr Coetzee told the congress the decision of the Meat Board to extend the permit system to wool farmers was directly influenced by delays in obtaining information from farmers.

Regarding speculators having an advantage, Dr Coetzee said that during the recent period of marketing pressure, the access to markets of well-known speculators had been eliminated. — Sapa

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Argus Foreign Service

NAIROBI. — The news that 28 African countries have been hit by the horrific cattle disease, rinderpest, has sent a ripple of fear south through agricultural communities still haunted by the spectre of the 1896 epidemic.

Highly contagious and fatal, the "cattle plague" which was endemic in Central Africa, began its fearsome spread south in the late 1880s.

It swept into what was then Nyasaland in 1892 and reached Uganda in 1890. \*

# Struck in Bulawayo

Gathering speed as it reached into areas more richly populated with domestic cattle, it struck Bulawayo in 1896 and was across the Orange River by March the next year.

Estimates of the number of cattle wiped out in Southern Africa range from 2,5-million to 4,5-million. Wildlife populations were so badly rayaged that

they never recovered.

Though the disease can be effectively controlled through systematic vaccination the fear remains that if it starts to move south again it could take hold in countries such as Mozambique and Angola where much of the agricultural, social and economic infra-

structure has been wrecked by war.

If such countries lack the resources to stop it sweeping through their herds of game and domestic cattle, the disease could easily sweep through to the could harroan border.

As a precaution South African veterinary scientists have already stockpiled a million doses of vaccine for use at home or in African countries "quite far to the north" which have already asked for help.

In 1896 the lack of communications on the continent was such that tribespeople, farmers and transport operators were caught completely by suprise when whole herds of their cattle began to sicken and die within hours.

Huge areas were littered with the bones of buffalo and other game which succumbed as the disease was carried on its ghastly way by vultures and other "housekeepers" of nature which were not affected by it themselves.

# Financial ruin 🔆

The symptoms of fever and bloody diarrhoea in stock signalled financial ruin for thousands.

The disease was finally halted through the brilliant work of scientists Robert Koch, Arnold Theiler and others who perfected vaccines, one of them from an immunising agent in the bile of infected animals.

Author and civil servant William Scully has described how, while serving as civil commissioner in what was then Kaffraria, he inoculated 20 000 head of cattle and so prevented a rising by tribespeople who believed the disease was the work of the government.

The Veterinary Research Institute at Onderstepoort has continued these studies and is likely to be in the forefront of international steps to eradicate one of the most fearsome killers in Africa.



SOUTH AFRICA'S CATTLE, many of which are suffering the 'effects of the drought, may soon face another deadly haz-ard, rinderpest.

Mall Correspondent

general

MARITZBURG. — South Africa's beef mountain is now higher than it was before the Meat Board's recent cut-

Meat Board's recent cutprice promotion.

The continuing surplus is
caused by farmers desperately selling their herds before the animals succumb to
the drought.

In May butchers and supermarkets went all out to
ensure some 10,000 000kg of
frozen de board beef was
snapped up by consumers
during the two week promotion, emptying the board's
coldrooms in what was then
halled as a highly successful
excercise

excercise then the board, which is obliged to buy up any surplus carcasses not sold to the trade at the abat-

toirs, has been filling its storerooms 50% faster than

The board's general manager, Dr Pieter Coetzee, said before. yesterday there were more than 76 000 carcasses being stored across the country—many of them high grade meať.

He said mutton was not a problem at the moment with rains in the Karoo and the

rains in the Karoo and the shearing season combining to reduce the flow of sheep on to the market.

Reacting to rumours that the surplus was destined to switch overnight to a shortage, he said there was no evidence of this since annicadence of this since applica-tions for marketing permits from farmers still outnumbered available permits five to one.

Some intuition here but confuses tatus and comparation tatus

# Bee

Pietermariizburg Bureau

THE buef mountain is now higher than before the Meat Board introduced its controversial cut-price promotion.

The surplus is still growing as farmers are forced to sell animals before the drought kills them off, it was revealed yesterday.

In May butchers and supermarker emptied the board's coldroom of

about 10 million kg of frozen, deponed beef in what was hailed at the time as a highly successful sales operation.

But since then the board, obliged by law to buy up any surplus carcasses not taken by the trade at abattoirs, has been filling its storerooms 50 percent faster than before.

The board's general manager, Dr Pieter Coetzee toldishe Mercury ycaterday lifere we've more than 76 000 carcasses be ing stored across the country many of them

high grade. While it had been planned originally to hold sales promotions every few months, the board was afraid the situation could become even worse if they reintroduced a subsidy.

They were investigating other avenues in a bid to cut the surplus, including the export of canned beef in greater quantities.

#### Mutton

Britain, for example, had suspended imports of canned beef from the world's largest producer, Argentina; because of the Falklands war, and the price being offered for this commodity was rising in Europe, too.

Dr Coetzee said mutton was not a problem at the moment, with rains in the Karoo and the shearing season combining to reduce the flow of sheep on to the market.

He conceded, however, that the beef situation was 'quite serious', although storage facilities had not yet been taken up because additional space had become available in Cape Town.

He said there was no evidence of meat becoming scarce, with applications for marketing permits from farmers still outnumbering available permits five to one.

Statistics from the Department of Agriculture also suggested that, in spite of the clamour to sell animals, the national herd was in fact 100 000 bigger then lest year bigger than last year.

Meat prices  $\frac{3}{4}$  rise — more in pipeline  $\frac{\mathcal{E} \cdot \hat{f} \circ \hat{f}}{5/8/83}$ 

By BESSIE BOUWER '

MEAT prices increased substantially in the Eastern Cape this week and further increases are in the pipeline.

Mutton prices showed the biggest hike with a 49% increase. Lamb prices increased by 25%.

The price of beef, which soared by 19% in the past two days, has, according to a spokesman for the Port Elizabeth, Uitenhage and Despatch Meat Traders' Association, "rectified itself and prices today are back to normal".

The price of pork went up by about 5% due to lack of supplies.

The spokesman said:
"Drought conditions caused the demand to outstrip supplies and when this was announced it caused panic and the public tended to buy like crazy, thereby adding to the problem of supply."

White meat such as

chicken and/rabbit remained stable this week, but future increases are imminent...

A spokesman for a large broiler company said whole birds would cost 4c to 5c more a kilogram from next week, but the prices of chicken portions remained unchanged.

Rabbit prices have increased about 12% since the beginning of August and will be increased by a further 7% within the next week.

"People in the Eastern Cape are not really buying rabbits and as sales decreased, the price of rabbit meat was reduced until the end of last month," said a spokesman for the Rabbit Breeders Association.

Port Elizabeth butchers said the public had reacted extremely well towards the price increases this week becuase they realised the drought was the main cause.

# Big surplus of mutton

THERE will be an enormous surplus of mutton and lamb this summer.

have applied for permits to send sheep and lambs to Cape Town abattoir for slaughter between September and the end of January that emergency arrangements have been made to divert thousands of the animals to other parts of the country.

Meanwhile, the Meat Control Board has built up huge stocks of frozen beef in its stores again — I am told it now has about 70 000 carcasses — because supply exceeds demand.

#### May export

But there are no plans to sell any of this meat at below cost as was done earlier this year.

Instead, the board is looking into the possibility of exporting the surplus.

Its public relations officer, Mr Koos Blignaut, explained that this was because subsidising beef prices earlier, this year had not caused people to get back into the habit of eating more meat, as had been hoped.

stocked up their freezers with the cheap meat and demand had fallen again for several weeks until they had used it up.

This had caused a further build-up of stocks in cold storage.

"Meat prices are reasonable now," he said.
"Carcasses are being sold at only a little above floor prices at abattoir auctions because demand is low.

"We would not be justified in subsidising prices again from the levy paid by the farmer since this does not re-

in the long-term."

I asked why the board was planning to export the surplus meat rather than keep it in store to avoid a shortage and sky-high prices in a few months' time.

sult in increased sales

We have been warned that herds are now being depleted because the drought is forcing the farmers to slaughter breeding animals, and there will eventually be a shortage.

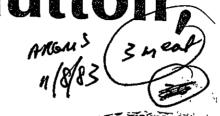
But Mr Blignaut said: "It seems unlikely there will be any shortage before the end of the year, and there is a limit to the time meat can be kept in cold storage.

#### Prices down

"We hope the shortage will not come before there is an upturn in the economy, when people will be able to afford higher prices." The Cape Town abattoir is already slaughtering sheep and lambs to full capacity, and auction prices have fallen since last week.

Super lamb fetched from R2,88 to R2,95 a kg at the auction on Tuesday, compared with between R2,92 and R3 a kg last week.

Prime B mutton fetched from R2,44 to R2,69 a kg at Tuesday's auction, , super beef from R2,43 to R2,57 a kg and super pork from R1,80 to R1,99 a kg.





By

AUDREY

D'ANGELO

## But no plans to sell below cost — as done last year

1

Distriction was

Political Staff HOUSE OF ASSEMBLY, for further investigation

referred to the police - Alleged malpractices and possible prosecuby seven agents in the tion, the Minister of Agment industry had been riculture, Mr Greyling

Wentzel, said in Parliament yesterday.

He said investigations by the Meat Board into alleged fraud in the meat industry were con-

tinuing.

Mr Wentzel said in reply to a question by Mr Phillip Myburgh (PFP Wynberg) that the investigation by the Meat Board ws expected to take a "considerable" time due to its extent.

In reply to a question by Mr. Myburgh in May, Mr Wentzel confirmed that the Meat Board was investigating alleged fraud in connection with applications by farmers for marketing permits.

#### Unused permits

He disclosed that 900 producers and 12 agents at the Kimberley, Pretoria, Bloemfontein and Johannesburg abattoirs were involved in the probe.

The board is investi-gating "the utilization by unauthorized persons of unused permits which should have been returned to the board".

#### Monday's Business

HOUSE OF ASSEMBLY.
— Monday's business: (1) Resumption of the committee stage — Republic of South Africa Constitution Bill. Sapa

"Pietermaritzburg

RED in pricing itself off the market, the general manager of the Meat Board warned farmers yesterday.

In a paper delivered at a stock-promotion day at Bredasdorp, Dr Pieter Coetzee warned farmers that the days of shrugging off the responsibility for the marketing of their animals were long gone.

Trealise that some farmers would want to murder me for saying this,' he added.

But before starting to produce, farmers should Lablish whether there was still a growing market for their product and if they could produce at less than the current price.

In the case of red meat, there seemed very little chance they would find these conditions.

More than half of South Africa's white farmers were meat producers. ,

Dr Coetzee referred to what he called the phenomenal growth of the chicken industry which had seen a financial rise of more than 1000 percent in the past decade, against red meat which had grown by less than half as much.

Individual annual consumption of chicken had increased from 5,34 kg to 12,06 kg between 1970 and 1980, whereas red meat had dropped from 38,4 kg to 32,5 kg over the same period.

#### Swing away

'The swing away from red meat was even more marked among blacks in spite of a sharp increase in their income and the fact that they were traditional beef consumers.

It must be assumed that prices have a material influence on this trend, although they are not the only, factor,' Dr Coetzee. said.

An encouraging sign was that, while meat prices had increased faster than other foods for many years, since the beginning of this year the trend had been reversed.

'Unfortunately white meat prices are incorpo-rated in this figure and it must be assumed that white meat could be largely responsible for the glevelling off.'

Dr Coetzee said the lower demand for beef was virtually a worldwide phenomenon 🚕 💥 👯

Recent calculations suggested the annual consumption of beef and yeal in South Africa would showia growth of only 2,8 percent between 1979 and

most do: d h

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NS Me cessary to publiky prosedur 8 1/1.

No beef price hike for farmers because of glut

The Government has not raised the floor price of beef because of the huge glut of slaughter cattle.

The Meat Board, it is understood, made representations earlier this year for a higher floor price — which is normally granted and comes into effect in July.

However, because of the heavy over-supply of cattle, beef prices have been at or near the current floor price for several months. Had the Government agreed to a higher floor price this would

Normally the floor price is substantially below ruling market prices.

The floor price is a guaranteed price to the farmer. When it falls to or below the market price, the board spokesman said the board's storage space was crammed with more than 70 000 carcases.

Farmers applied for nearly a million slaughter permits between July and September, but only 200 000 could be issued, he said.

because of the huge glut of slaughter cattle.

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However, because of the heavy over-supply of cattle, beef prices have been at or near the current floor price for several months. Had the Government agreed to a higher floor price this would

 $m_{A_{\Delta}}$ 

IF YOU bought the best cuts of red meat from butchers in Johannesburg's northern suburbs last month, you paid between R1,59/kg and R4,50/kg more than consumers did in the Vaal Triangle and Johannesburg East.

These average figures have emerged from a Housewives' League bi-monthly survey of butchers in Sandton, the northeastern suburbs (including Raedene, Bramley and Sydenham), Kensington and

Vereeniging.

The survey — conducted in the latter part of August - showed that 1kg of super grade fillet steak cost R4,50 more in the north-eastern suburbs than in Vereeniging and R4,10 more than in Kensington. Prices exclude sales tax.

The same cut cost R3,19 more in Sandton than in Kensington and R2,99 more than in Vereeniging.

Super grade rump steak sold in northeastern suburbs butcheries at R2,50/kg more than in Vereeniging and R2,10 more than in Kensington.

Sandton butcheries were selling rump steak for R1,99/kg more than Vereeniging butcheries and R1,59 more than in Kensington.

There was very little difference in the prices of meat at different supermarkets. "My meat is not cheap, but people who

live in these areas can afford to pay high prices," a Raedene butcher told the Sunday Express this week. "They are obvi-

ously getting quality.
"When I get cheap meat I pass it on to
my customers." he said.

A Sandton butcher, Mr David Gouveia, who said his prices were not typical of Sandton butcheries, said the prices were on average 28% lower than in supermar-

#### The great meat crisis

SOUTH Africa's meat prices up. industry is in a crisis.

The drought has led to a mountain of meat going into storage as desperate farmers try to dispose of their livestock - and meat is being sold for the lowest floor price on the market.

But consumers have not benefited from this low price by the time the meat reaches retail outlets, middle-men — mainly whole-salers — have pushed

The floor price is about R2,28/kg (for super beef) but by the time it reaches the consumers it has increased by about 50% — and consumers are not buying.

In fact, according to figures obtained by the Housewives' League, consumers paid between 6% and 9% more last month than in January for most red meat

Reports by STEPHANIE VENTER

price except topside mince

which has decreased in

price since January by

11,14% — due to to a special

price offered by some shops.

mits for the slaughter of

more animals, some far-

mers have been giving the

board false information

In an attempt to get per-

tle and some have been selling their permits to more needy farmers, according to a spokesman for the Meat

Board. The board is investigating these irregularities and several have been referred to the SAP commercial branch.

12 livestock agents are said to be involved in the investigation.

Meat Board officials warned this week that the crisis will eventually lead to a serious shortage of meat and dramatic long-term price increases because farmers are now disposing of

This will mean that South Africa's livestock could drop to an all-time low and farmers will be unable to meet future demand.

The drought, according to experts, has also led to serious storage problems as there is no room for extra carcasses - presently said to number 80 000.

Officials said this week that although the Meat Board had bought out millions of kilograms of meat at the floor price — a low administered price - they still could not get rid of it.
A spokesman predicted that although the meat price was at its lowest, it would rise in the near future because some farmers were slaughtering their breeding stock. Some are even liqui-

The board spokesman could not estimate how high prices would go.

dating their stock.

The meat price would not be decreased below the floor price as happened during the surplus earlier this year.

The floor price system guarantees the farmer a minimum price but this does not always cover their production costs.

The board has not been able to keep up with the tre-mendous demand for slaughtering permits and has only been able to issue 250 000 permits out of the 900 000 applications in the three-month period ending in September last year.

It has cut down on issuing permits because there is nowhere to store the car-

The board is presently considering exporting some of the meat. When they previously exported meat it was at a loss of about 10c/kg.

Between September and January the board received applications for the slaughter of 1,8-million head of sheep from Cape Town. The City Deep abattoir is involved in the emergency slaughter of 10 000 of these sheep a week in an attempt to alleviate the problem.

"It is a very sorry state of affairs but there is nothing we can do," the spokesman

said, Permits have to be obtained for animals to be sold in Meat Board controlled areas - where prices are usually higher. The controlled areas are the Wit-watersrand, Pretoria, Cape Town, Port Elizabeth, Durban, Bloemfontein, Kimber-

ley and East London. Farmers paid the Meat Board about R53 per carcass for Meat Board levies, insurance against measles a disease which would decrease the price of the carcass - abattoir commission levy, slaughtering tariffs, abattoir tariffs, transport, transit insurance fodder. South African Agricultural Union levies and agent's fees.

Farmers who do not have permits for enough animals are selling their animals on local markets and are losing money. 😘

"Meat is highly perishible. There is no way you can allow the animals to be. slaughtered regardless," the spokesman said 🔆 🙏

He said the surplus was larger than earlier this year when it was sold to the pub lic at prices 30% below the floor price.

"The price incentive was not enough to promote larger purchases — (consumers) only bought enough to stock their freezers," he said.

"South Africa is traditionally a net importer of meat."
The canning of meat to help solve the storage prob-lem has been stopped in fa-vour of keeping the meal in a fresh form:

All cuts have increased in about their numbers of cat-Farmers forced to sell to middle-men at a massive loss

MR SANDY Speedy is just one of South Africa's estimated 72 000 farmers to be badly affected by the Meat Board's emergency measures during the drought.

Mr Speedy, a northern Cape cattle farmer, was not given a permit to market enough of his cattle in the Meat Board controlled areas so he was forced to sell them on the local market to speculators.

They then made huge profits selling the meat in controlled areas.

He was issued with a permit for only 92 animals in the last tax year - compared to permits for between 120 and 210 animals in other years. The estimated loss was R50 an animal sold to speculators at between R300 and R500 each.

One speculator said he made a profit of R150 on each animal he bought from Mr Speedy and sold in a controlled area.

"Most of our cattle found their way to the controlled areas. It is not as if they do not have room for them there," he said.

Mr Speedy is a member of the South African Agricultural Union (SAAU) and a founder member of the recently-formed Organisation of Livestock Producers.

The Organisation aims for a "free market system" and to have abattoirs in the production areas.

An abattoir in the production area would cut down on transport costs, the animals' stress and weight loss, Mr Speedy said.

He said abattoir and slaughtering fees, transport and levies increased the cost of marketing an animal from Vryburg to a controlled area by between 13% and 25% of the total value of the animal. An average of about R65 is lost in marketing costs on an average animal value of R380.

"We budget for a floor price. In a free market system when the supply increases you would expect the consumer price to decrease. But the price is held up artificially," he said.

In times of drought the Meat Board buys up the meat at the floor price from a stabilising fund to which farmers contribute over the years. "So the farmer is no better off," he said.

While farmers had to accept lower prices for their animals it was unfortunate that it was not passed onto the consumer, he said. "The profits have been taken by the middle

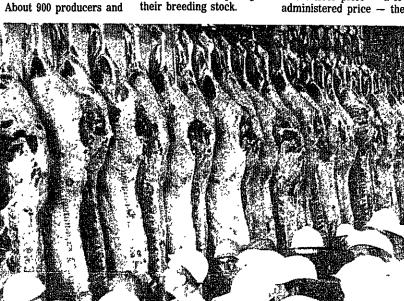
The producer pays the Meat Board a levy of ,06155 cents a kg of carcass — R12,31 on a 200kg carcass.

The Meat Board restricts how red meat may be packed, where and when it can be sold. We do not have a big enough market for our products to be restricted to consumer access," he said.

Mr Speedy said another of the farmers' gripes was that they were paid only R26 for offal. "Butchers sell the heart, liver and tripe for a lot more than R26.

'Farmers must tell the Meat Board how many animals they want to send to controlled areas, but they are only allowed a permit for enough animals to fill two thirds of a train truck. Yet we have to pay for the whole truck."

A spokesman for the Meat Board said: "We try to make economic loads for the farmer, but it is not always possible."



There's a meat surplus — but it's too expensive for many consumers.

#### Probe those prices, urge housewives

THE Housewives' League has called for an in-depth investigation into the meat industry to find out why meat prices during the present surplus are so high.

"The farmer is dissatisfied, the consumer definitely is and if middle men are making money it should be investigated," Mrs Joy Hurwitz, national president of the league, said this week.

She said consumers were not benefiting from the low floor price — R2,28/kg - ofsuper beef and the low price at which the farmer was selling his cattle.

"The farmers have to accept the administered floor price. They are not getting the permits they need and they cannot feed their cattle.

Mrs Hurwitz suggested that meat stocks be kept until the drought broke. "We do not want to hear that there is going to be a

shortage in the near future. "If there was no control over the system, prices would be rock bottom," she said.

"We have the same situation as severalmonths ago with the Meat Board buying meat at the floor price."

The board sold the frozen meat to the public at decreased prices and "they bought it up very quickly",

"They should introduce lower prices to

cut down this enormous surplus." Mrs Hurwitz said meat was becoming an

unaffordable luxury item. This week the permit system was described as an 'obstacle' in South Africa's 'socalled' free market and a call was made for it to be abolished.

Professor J A Groenewald, professor in agricultural economy at the University of Pretoria, said marketing permits and quotas in any industry should only be used in extreme cases.

He said they were used to the disadvantage of the smaller producer and consumer.

Slaughter permits are not required in uncontrolled areas, where farmers may sell their animals without a permit. In a controlled area the farmer is guaranteed a floor price and there is a compulsory grading system.

Professor Groenewald suggested that the Meat Board lower the floor price or store frozen carcasses in case of future shortage. If the rains came again, farmers would retain their cattle and sheep for breeding, he said.

"This will cause a drastic decline in our supplies to the market and I think we are probably in for record high beef prices before the end of the year," he said.

#### denies denies pressure on small

#### abattoirs

Mercury Reporter

THE Minister of Agriculture, Mr Greyling Wentzel, yesterday denied that small abattoirs were being pressured into closing to make the two huge Government-controlled abattoirs viable.

Speaking at the annual Natal Agricultural Union congress in Durban, Mr Wentzel was replying to a motion that health standards at smaller abattoirs were unrealistically high.

A leading Natal farmer and former NRP MP, Mr Gerrie de Jongh, said there was no reason for the restrictions on small abattoirs — they were merely being 'bullied into closing to make two white elephants viable'.

We are killing ourselves with hygiene—the
small abattoirs are taking
business from the big
ones at Cato Ridge and
City Deep, which explains why we are being
forced to pay a R11,24
levy on every carcass,
said Mr de Jongh.

And it is the consumer in the small town who must pay for those huge buildings.

But Mr. Wentzel said if health standards at small abattoirs, were relaxed any further it would amount to 'slaughter under a tree'.

Mr Fanie van Rensburg, chairman of the Abattoir Commission, said Mr de Jongh had misled the congress. Both the Cato Ridge and City Deep abattoirs were making a profit. It was important to have a large central abattoir and just as important to retain small ones.

#### on mea fraud charge Staff Reporter

A FORMER City meat company manager, Abdurahman Allie, allegedly obtained meat worth R69 552 illegally with the help of two wholesale meat company invoice clerks, a Regional Magistrate

Regional Magistrate heard yesterday.
Mr Allie, 34, of Gladiator Street, Kensington, and two former invoice clerks of National Meat Suppliers (Pty) Ltd, Mr Elias Moeti, 28, of Elsies River and Mr Lourens Cloete, no age given, of Parow, pleaded not guilty to over 200 counts of fraud. of fraud.

#### False invoices

The State alleges that between July 28, 1980, and July 31, 1981, Mr Moeti and Mr Cloete wrote out false invoices for Mr Allie, showing lesser amounts and weights of meat then Mr Allie had actually re-Allie had actually received.

These allegedly false invoices were then sent to the general offices of National Meat Suppliers for the composition of monthly accounts.

The offences were committed while Mr Allie was the manager of Kensington (Pty) ltd, the State claims.

#### Spurs jacket

Mr Allie, who appeared wearing a Cape Town Spurs Football Club jacket, has denied any knowledge of the alleged fraud. Mr Moetic has denied "defrauding National Meat Suppli-National Meat Suppliers as set out in the charge sheet" and Mr Cloete has said he had "nothing to do with the whole husiness" whole business".

The men were warned to appear again today.

Mr J S C van Graan was the magistrate. Mr Marcus Jacobs, instructed by Van Dyk and Van Rooyen, appeared for Mr Allie. Mr Niels van Rooyen appeared for Mr Moetie. Mr Cloete conducted his own defence. Mr W C Viljoen appeared for the State. for the State.

# tile cows

# SPARKS FLY AS FARM HES VOCUSE ESCOL

By LESLEY LAMBERT

SPARKS are flying between Escom and Natal farmers who say they are being severely affected by the increasing number of powerlines being erected across their land.

Supreme Court after he apparently refused Escom perwo months ago when Escom or the erection of a 400kv illegedly threatened to take nission to survey his land Glencoe The issue crackled over farmer to the

covered by a network of 10 whose adjoining farms are sons Carl and abuse of their rights as landagainst Escom's alleged other major transmission powerlines and who face the ine - this week spoke out possible installation of an-Mr Victor Simpson and his Garth

right to. Now that Escom has "We have never refused to negotiate with Escom before invoked the law, we are gothis, although we have had a

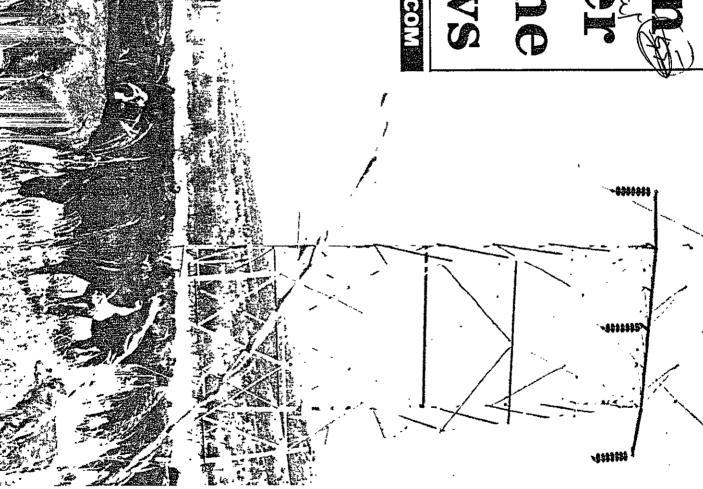
ing to carry our complaints through to the very end," said Mr Simpson senior One of the angriest com-

settling said. would not just leave without settling any damages," he our responsibilities and the matter legally. We know to be. In these cases we settle or extensive as it's claimed damage is not as excessive Conflict does arise when

We do pay for damage'

ten damaged during con-struction, but that Escom un-dertook to compensate for all damage at market related praces. property and crops were of-AN Escom spokesman said

securing gates.
"Escom have failed to observe our rights as landowners in terms of legislafences and locks which were



govered by a network of 10 powerlines and who face the whose accoining larms are abuse of their rights as landline - this week spoke out other major transmission possible installation of anagainst Escom's alleged

this, although we have had a plaints levelled against the through to the very end," said Mr Simpson senior. invoked the law, we are gong to carry our complaints ight to. Now that Escom has One of the angriest com-

toria University, Professor scientist and lecturer at Prefirmed by a retired animal in cattle grazing nearby. is that the discharge from powerlines causes infertility ian Bonsma. This claim has been con-

giant electricity corporation

and regional powerlines and maintenance of national Escom of abusing its servitheir land, in the installation tude rights over portions of farmers accuse

disgrun

driving over a fence" to get

negotiate with Escom before "We have never refused to ed prices. an camagour all some of

or extensive as it's claimed damage is not as excessive our responsibilities and settling would not just leave without the matter legally. We know to be. In these cases we settle securing gates damages,"

fences and locks which were

serve our rights as owners in terms of legisla-tion protecting us," said Mr Carl Simpson. "Escom have failed to ob-

"It is also jeopardising our livelihood by increasing the number of powerlines which ity of our cattle." adversely affects the fertil-

solve any differences". Simpsons, but Escom "would being taken against the Sandton headquarters said like to talk to them and rethis week legal action A spokesman at Escom's But a pile of correspond-

> regional office in Durban to it in 1978. Three years later Escom

suggested other approaches

number of complaints, ingain access to land "600m road after a chain was cut to cluding the ruining of a farm nave been tried. rom their powerline and The Simpsons listed employees dug holes on the open while they were farmland and veying, the tensioning wire on a gate Iscom employees loosened they said.

causing cattle to escape. Escom Despite repeated demands refused 8

these grievances, they said be compensated for the full manager of Escom, clarified, the senior general establishing of servitudes be bou Unie requested that the tural Union and Natal Land ment saying farmers would van der Walt, issued a state-After the Natal Agricul-Mr I D settle

value of any crops damaged our farmland as a toilet. pioyees. our cattle causes measles gestion of human faeces lessly about workers using The abattoirs condemn The "We have complained endfarmers have

돌투

Escom did not fulfil the clause on an option under which it undertook to assess payment arrived for mealies before them fully. "A year lapsed damage to crops within two months and compensate which were damaged early did not fulfil Escom's members incorrect the

left a gate

In 1982

claimed Escom failed to observe health regulations by not building toilets for emalso

city Control body

they could lose their fertility, say farmers. fit for consumption in that Picture: DOUG LEE

condition," said Mr Simpson. Farmers said Escom offi-Simpsons with Supreme cials nad Court action despite Mr van they were entitled to refuse to grant Escom servitude der Walt's statement threatened the

should a farmer refuse to grant servitude rights, pulsory order after a public Escom could obtain a comhearing held by the Electri-Mr van der Walt said that Board, a statu-independent of



Cattle graze under Escom powerlines -

they

The

Simpsons

The meat industry is facing an economic crisis and farmers will find it increasingly difficult to operate under the present marketing system, says Mr Roy van der Westhuizen, executive director of the Organisation of Livestock Producers (OLP)

Mr van der Westhuizen, who is a farmer in Ficksburg, said the problems in the maize industry would prompt more producers to enter livestock farm-

ing.
"It is vital for an expanded livestock industry to operate efficiently and become competitive with external markets," he said.

If there are no changes the problems currently being experienced in the maize industry will be transferred to the meat sector, said Mr van der Westhuizen.

Farmers are hindered by Meat Board controls.

"As a first step to more freedom in the market I believe butchers' licences should be

### Farmers call for reform of meat marketing system

A year ago a handful of farmers launched Farmers for Free Enterprise (FFE) — an organisation designed to promote free enterprise in agriculture. The FFE soon realised meat producers were the most disgruntled farming group and so decided to establish a separate organisation — the Organisation of Livestock Producers (OLP). The ideals of the OLP have captured the imagination of farmers and after only six months it has 500 members. Report by COLLEEN RYAN.

scrapped to make it easier for new retailers to enter the trade."

The distinction between controlled and uncontrolled areas for the marketing of meat should also be eliminated to allow farmers, retailers and consumers greater freedom.

A long-term goal of the OLP

is to establish a futures market

— a highly speculative market
where farmers will be able to
negotiate the selling of stock in
advance.

The OLP will hold a seminar in November to discuss these issues and next year will launch an inquiry into the meat industry.

Mr van der Westhuizen believes the OLP can become as important for the meat farmers as its counterpart, Nampo, is for maize farmers.

"We would like between 2 000 and 5 000 members in our organisation so that the views of the producer can be given more prominence," he added.



's seems to be the minxish question little Domenic Simioni ul roses will be on show at the Rose and Summer Flower fall on Saturday.

PICTURE: PAUL VELASCO

# Warning

#### By GERALD REILLY Pretoria Bureau

SOUTH AFRICA'S meat surplus could switch dramatically to a serious shortage "virtually over-night" if there were no good rains in the ranching areas, a spokesman for the Meat Board said yesterday

And if the rains continued to hold off, a disastrous situation with heavy cattle mortality would be unavoidable, a spokesman for the Transvaal Agricultural Union said

He s%id that over a wide area of the Northern Transvaal no rain had fallen for nine months and more, and the position of many cattle farmers had become critical.

"Some have been forced to cull their animals down to between 10 and 20% of their herd," he said.

According to the Meat Board spokesman, cold storage space was filled to capacity with more than 95 000

Marketing pressure had

maintained from drought-stricken areas and only one in 10 applications for slaughter permits could be granted by the board

Until the rains come therefore, the number of slaughter animals being offered would continue to be far in excess of demand.

In spite of the big surplus, however, the board had no immediate plans to launch another beef buying incentive scheme.

The last one, in which the board sold direct to butchers at substantial discounts.

at substantial discounts, failed to stimulate demand to any significant extent

The spokeman said as soon as good rains fell in the ranching areas and veld farmings revived farmings. grazing revived, farmings would hold on to their stock and a shortage of beef was likely to develop

The board would then be in a position to off-load at least part of its massive surplus of close on 100 000 carcasses

Export prices were too low to make export a feasible solution to the surplus problem, the board spokesman said.

#### Naked stroll stops traffic

#### Mail Correspondent

DURBAN. - Traffic came to a standstill and a crowd gathered in Durban yesterday morning when a man in his birthday suit, wearing only a Davey Crockett hat, casually strolled down West Street.

He was later taken into custody.

According to one onlooker the man was walking along the lland at the beach end

"I was in a bus when I saw

him walking. Cars were stopping for a look and people were peering out of buses. I think he'd probably just been for a swim or something," he

A woman said the amazed crowd cheered the man before police arrived on the scene

In August, lunchtime shoppers gasped when they saw a man wearing only a smile, knee-high stockings and a short polo-neck jersey walking down West Street

#### Gold eases slightly to \$399

Financial Reporter

GOLD eased slightly in London yesterday.

It was fixed at \$399 in the afternoon compared with \$400,50 in the morning and \$401 at the second fixing on Monday.

See Business Day

#### mbshell op Tory

defy the general disapprobation on adultery. aret

¿ to

"I think it is very much to do with his position as a pub-lic figure. I think the public







#### By GERALD REILLY Pretoria Bureau

A RASH of basic food price rises - and there are others in the pipeline — which will hit consumers hard, has followed the completion of the referendum cam-

Price control on sugar has been lifted — which will almost certainly lead to a higher price — the floor price of beef has been raised and the price of milk is to be increased soon by 2c/1.

And, according to the general manager of the Wheat Board, Mr Denis van Aarde, a rise in the price of bread, possibly from the beginning of next year, is likely.

Mr Van Aarde said in Pretoria yesterday that the bread subsidy was now running at R20-million a month, or R240-million a year, and the authorities would be reluctant to raise it further.

Informed sources said the bread subsidy might even be reduced to make possible an increase in the subsidy paid on maize meal.

If this happened the bread price rise could

be even greater.

When he announced the lifting of control on sugar the Minister of Industries and Com-merce, Dr Dawie de Villiers, warned that if there were abuses the Government would not hesitate to act.

The general manager of National Consolidated Dairies, Dr M Hermann, said a milk price rise of 2c/l would be imposed at a date still to be determined

He said demands earlier this year by distibutors for a 13,5% increase were justified. They had, however, agreed to take only 10%

"The other 3,5% is represented by the coming rise of 2c/l," he said.

Meanwhile, the chairman of the Dairy

Board, Mr Jan van Vuuren, said this week the board had decided not to raise the producers' price of fresh milk

This meant the price of butter and cheese would not be increased This was in spite of the fact that dairy farmers were producing at

Meanwhile, the Housewives' League has said that when milk was de-controlled in June distributors took a 2,56c/l increase. Now, five months later, there was to be another 2c hike

"and the promise of yet another 2,6c".

The leagues' president, Mrs Joy Hurwitz, said dairies had amalgamated to such an extent that in most areas there was only one. "We are moving from control to cartel," she

She said the league would urge the Minister

of Agriculture to reimpose price control. Yesterday the Minister of Agriculture announced a rise in the floor price of beef by 7% from 205,5c/kg to 219,9c; that of mutton by 10,58% from 214,7c/kg to 238c, and that of pork by 3,3% from 155,1c/kg to 160,5c

The SA Agricultural Union's meat expert,

Mr Jan van der Walt, said farmers would welcome the floor price increase. The price

had not been raised since July last year A spokesman for the Meat Board said because of the drought beef farmers' costs had spiralled.

Turning to mutton, he said there was so great a gap between the floor price and auction prices that the 10,85% increase was "purely academic", and the increase in the floor price of pork was insignificant.

#### Lucky day' ends in the cooler

#### Mail Correspondent

CAPE TOWN. — A man who thought it was his "lucky day" when he was sold 20 frozen chickens for R20, was yesterday jailed for 12 months for being 'n possession of stolen prop-

Mogamat Lakay, 37, of Jordaan Street, Mannenberg, had pleaded guilty in the Wyn-berg Magistrate's Court to having had the chickens in his possession on October 18 while he had a reasonable suspicion that they could have been stolen.

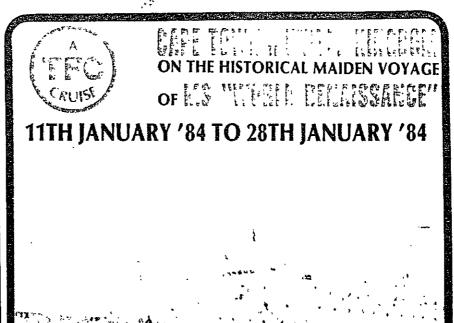
He had pleaded not guilty to a main charge

Lakay, a laundry deliverer at the time, said someone had approached him at Smuts Hall at the University of Car. Town and offered him the 20 ft. Jec. chicken, or R20. "I thought it was my lucky day but the cook came down

and found the chickens in the truck," he said.

Pleading in mitigation, Lakay said he was
married and had four children. He had also not recovered his R20.

Passing sentence, the magistrate, Mr N Jones, said Lakay had had previous convic-tions and had been convicted for stealing a bottle of whisky and a torch.



Staff Reporter

THE FLOOR price of kilogram to R1.61. red meat has increased but the increases floor price of goat meat should have "no direct impact" on consumer price of constant the increase in the in prices, according to the general manager of the Meat Board, Dr P H Coetzee.

In a statement, he said the Minister of Agricul-ture, Mr Greyling Went-zel, had given the board approval to effect slight adjustments in the floor prices of beef, mutton, pork and goat meat.

Beef has been adjusted by seven percent on average, from R2.05 a kilogram to R2.20 a kilogram.

Mutton has been adjusted by 10,85 percent on average, from R2.15 a

average, from R1.55 a

The increase in the

although floor prices had no direct impact on consumer prices, producers wished to prevent increased floor prices from being used as a smokescreen for increasing consumer prices.

However, the Meat Board trusted that "the consumer will appreciate that producers need a little encouragement at this stage, in order to continue supplying expensive feed supplement to their animals, so that the devastating effect of the drought will not be reflected on kilogram to R2.38, and will not be reflected of pork by 3,3 percent on the consumer's table".

East Cape Agricultural Union Meat Committee. cording to Dr James Starke, chairman of the CONSUMERS need not the wake of the drought, acred meat price increases in lear the possibility of big PICKARD-CAMBRIDGE By CLAIRE

Speaking at the annual Meat Congress of the East Cape Agricultural Union in short supply. to create a particularly bers had not been sufficient tion in local livestock num-Dr Starke said the reduc-Grahamstown yesterday,

would take a long time to and general economic downturn had left livestock farmers with scars that However, the drought

not be sold, was "lower in He said the floor price of meat, below which it could

# not exp Ises

Port Elizabeth than anywhere else in the country". Red meat was 3c or 4c

costs were just as expen-¢entres, while marketing cheaper a kilogram in Port Elizabeth than in other

representative on to the Meat Board who would atcently managed to get a gricultural Union had re-He said the East Cape

tempt to bring the local floor price into line with other centres.

Mr Hendrik Schoeman. Board, but this application representative on the Meat tle" to get an Eastern Cape the Minister of Agriculture, nad finally been granted by It had been "quite a bat-

meat was expensive, but disagreed with farmers He conceded that red

Prospects for the

up in July and August, but in Port Elizabeth had shot then declined to the early

two months, he said. Western Cape over the past mutton and lamb after increased supplies from the overloading of the Port Elizabeth market with

red meat by producers ear-lier this year had "eased considerably" and meat But the over-supply of

who claimed it had been "priced out of the market".

raise red meat prices Union had decided not favourable again, although the East Cape Agricultural meat industry were fairly

Mutton and lamb prices

This was a result of the

prices would probably sta-bilise over the next few

February and March. meat marketing system in South Africa was expressed at the East Cape Agricul-WIDESPREAD dissatisfaction with the

983 levels again.

its marketing system **Board slammed over** 

tural Union at a meat congress in Gra-

"interfering unnecessarily with market forces and playing havoc with the meat industry". iamstown yesterday. Members accused the Meat Board of

There was a heated debate when Mr Andrew van Lingen, of the Willows Farmers' Association, introduced a motion requesting the South African Agricultural Union to launch an independent investigation into the whole meat marketing sys-

The motion, noting there was "wide-spread dissatisfaction with the meat marketing system", was accepted by most of

#### the members.

Post Reporter

Mr Van Lingen said farmers were forced to let State-controlled bodies market their products and claimed that the board's poli-cy was similar to that of "Communist countries".

He said the board was unbending and had introduced a serious degree of inflexibility into agriculture.

when there was an over-supply and making itself the "laughing stock of the country". crued by middlemen and a new marketing greatest financial benefit had been acpire", adopting a practice of raising prices There was ample evidence that the It "generated an image of a vast em-

Farmers' Association, supported the mopolicy was long overdue.

Mr Briers Bekker, of the Schoombee

#### NRP will contest

#### many Tvl seats

Chief Reporter

THE New Republic Party is likely to contest a number of constituencies in the Transvaal should the Prime Minister call a general election

next year, the party's Transvaal leader, Mr Alex Anderson, said yesterday.

In a statement, Mr Anderson said a number of constituencies showed substantial support for the concept of tial support for the concept of evolutionary change by virtue of the number of voters who supported the yes cause in the referendum.

"These voters are, at the same time, strongly opposed to the National Party. They are unimpressed and demotivated by the persistent and unimaginative boycott mentality of the Progressive Fed-

eral Party.
"These reform-minded South Africans now find that their political aspirations cannot be readily accommodated in the PFP," Mr Ander-

son said. He said this was particularly so since the PFP campaigned in opposition to the moderate views of the yes

voter.
"The strong yes vote in the referendum is confirmation of the fact that inexorable

"With the progress of that reform in 1984, must come the removal of hurtful and discriminatory laws that have long plagued the struc-ture of South African society.

#### **MATTER** OF FACT

TO CORRECT specific errors of fact, write to the Editor at P O Box 1138, Johannesburg, or telephone the Editor's secretary at 710-9111 between 9am and 5pm on

If you have broader complaints about the Rand Daily Mail these can be taken up with the Mail Ombudsman, James McClurg, c/o the Editor's secretary.

POLITICAL comment in this issue by Benja-min Pogrund, newsbills by Michael Stent, headlines and sub-oditing by Paul Holroyd, cartoons by David Anderson; all of 171 Main Street, Johannesburg

#### ie-stop good business for c

Consumer Mail

ahiñ ates e

ONE-STOP shopping is weaning consumers away from individual shops and making them increasingly dependent on the giant

Independent butchers are managing to survive, but find it more and more of a battle.

It is not only the convenience of being able to drop everything from pantihose to sausages in one trolley that attracts shoppers.

They have forgotten, or ney nave lorgotten, or have never learned, how to order meat. They browse around and eventually pick up a packet of chops that looks just right. Chump or loin? It's no longer impor-

There is also the suspicion that an individual butcher must be more expensive than one belonging to a chain-

Consumer Mail did a survev of 12 supermarkets and butchers to see if this is so. CONSUMER MAIL

Four representative cuts of beef, leg of pork and leg of lamb were taken. Smaller cuts of pork and lamb were not chosen as there is not complete uniformity in the names of popular cuts.

All butchers except Swane poel stock super beef and lamb.

Swanepoel, the Hypermar-ket and Killarney had lower grades of pork.

Prices between branches of a supermarket chain selor a supermarket chain sel-dom vary, except for a Spe-cial Offer. The same applies to branches of a big whole-saler like SA Meat Supply. Prices at independent butchers vary markedly ac-cording to the demands of their different clientele.

Supermarket butchérs belong to the giant wholesalers

 Checkers and OK butchers are Renown (ICS), or are jointly owned by the supermarket and wholesaler, Blue Ribbon being owned by Pick 'n Pay.

The average price for the six independent shops was R27,44, while the supermarket chains with their greater buying power averaged

R30.03

In spite of competitive prices, the independent butchers are struggling to keep their customers. They have several disadvantages. They have account customers, they do not buy enough to qualify for bulk discounts, they have limited capital to

draw on.
Most important, they don't have funds, expertise or time to carry out efficient adver-

tising campaigns.

Meat prices always rise over the Christmas season, and the coming increase in the floor price (about 7%) will eventually sift through to the consumer.

#### MEAT PRICE SURVEY

	Rump	Be Topside	ef Chuck	Brisket	Pork Leg	Lamb Leg	Total
Bez Valley Meat Market	6,00	4,80	3,00	3,00	3,50	3,80	24,10
Swanepoel's Meat Market, Westdene*	5,75	4,50	2,99	2,89	4,25	4,75	25,13*
Park North Butchery, Parktown North	7,20*	4,20*	3,20*	2,80*	3,90*	4,98	26,28
Braeside Butchery, Parkhurst	7,40	5,50	3,22	3,11	4,00	4,95	28,18
Hyperama,	7,58	5,98	3,88	3,58	3,38	4,88	29,28
Pick 'n Pay. Rosebank	7,58	6,18	3,68	3,58	3,48	4,98	29,68
Hypermarket, Gardens	7,48	6,18	3,78	3,63	3,48	5,18	29,73
Woolworths, Rosebank Rosebank Meat		5,69 5,89	3,79 3,59	2,89 3,59	4,45 3,99	5,15 5,49	29,76 29,84
O.K. Randburg	7.50	6,62	3,98	3,79	3,48	4,98	30,42
Checkers, Hyde Park	. 7,58	6,62	3,98	3,78	4,38	4,98	31,32
Pick 'n Pay, Rosebank	. 7,58	6.62	3,98				
Kensington Meat Centre	7,47	6,29	3,66	3,66	6,11	4,89	32,08
1		•					

\* Beef: Grade A1, Pork: Grade 2

Prices taken: 4 November 1983

#### Campaign to fight disease

ACCRA. - Health authorities have launched a major campaign to eradicate an outbreak of yellow fever in various parts of northern Ghana, the Ghana News Agency reported yesterday.

A Ghana Air Force plane had flown several boxes of yellow fever vaccine, donated by the United Nations Children's Fund, to the affected areas in the northern, upper east and upper west regions where a vast immunisation campaign was under way, it said. — Sapa-



















# Electrified meat tops tender stakes

#### **Farming Correspondent**

Electrically tenderised meat has come on to the South African market through the Kanhym-Karoo meat combine owned by General Mining.

The combine has introduced standardised and guaranteed pre-packed meat under the brand name "Triple Tender".

The combine's joint managing director, Mr Robin Clark, said that after slaughtering, electrical stimulation was used to relax the meat muscles.

The effectiveness of the relaxing technique was determined by measuring the acidity of muscle tissue.

Carcasses which did not show enough muscle relaxation were culled from the scheme.

Mr Clark said the technology was not new, but his firm had introduced a system of monitoring the effectiveness of every step.

The first "tender" in the brand name referred

to the baby-beef category of all the meat. The animals were bought from farmers at an early age, then force-fed at Kanhym-Karoo's big feedlots near Middelburg, to produce high-grade carcasses.

The second "tender" referred to the selection done at the group's Balfour abattoir. Any unnecessary movement or excitement in slaughtering was avoided.

The third "tender" referred to the carefully regulated maturing action done at the abattoir.

Mr Clark said the promotion of the meat would cost a lot, but it would be balanced by savings realised by increasing the turnover of the limited number of outlets in the scheme.

He hoped the branded meat could initially be sold at more or less the going price, but a premium would be charged at a later date. Approved outlets would not sell any other meat.

A marketing expert

said that one-stop shopping in supermarkets was well-suited to selling branded meat.

However as they would claim their cut of the profits, it would push up the price to consumers.

A Vleissentraal meat combine spokesman said his farmer-owned group was also using electrical muscle relaxation technology and induced maturing at its Krugersdorp abattoir.

The Abattoir Corporation was also considering introducing it at the public abattoirs at City Deep and Cato Ridge.

He said pre-packaged branded meat could only be aimed at the upper bracket of customers.

Vleisentraal might also introduce its own supermarket sold-brand, but its main effort would remain directed at improving the existing butcher shop system.

He said meat had to remain a mass product, based on mass consumption at reasonable prices.

· ... ... in

## Meat trade laws Outdated — MOH Post Reporter 25 74 83

THE Medical Officer of Health for Port Elizabeth, Dr J N Sher, said today that the acquittal of two meat traders in the Port Elizabeth Magistrate's Court this week on charges of selling sausage containing pancreas, fat, spleen tissue and skeletal muscle indicated that there was a weakness in the legislation.

weakness in the legislation.

Dr Sher said the legislation was old and did not necessar.

ily apply today.

This was not local authority legislation but fell under central health laws. His department would contact the State Health Department, asking it to look into the matter and investigate if the legislation needed revision.

He said an account of the court proceedings against the traders who were acquitted would be enclosed.

In his ruling the magistrate, Mr S van der Watt, found that the legislation was very broad and did not state clearly that sausage should not contain any of the matter in question.

Admissions of guilt concerning the content of sausages were paid earlier by three butcheries in Port Elizabeth

Dr. Sher said the case in Port Elizabeth was interesting as it was the first time the law had been defined. In other similar cases — including some in Johannesburg — mear traders had paid admissions of guilt.

#### Post Reporter

PRICES of meat in Port Elizabeth are expected to go up by between 15% and 25% before Christmas.

This is the opinion of butchers.

The Meat Board, however, does not foresee a price rise. Mr Gordon Heydenrych, owner of a Sydenham butchery, said: "According to past history, prices are normally expected to rise before Christmas, although this year we are not expecting huge rises.

Some years ago prices often went up by as much as

When buying goes up, demand goes up, so it is obvious prices will also risk Mutton was sold out last weekend and on Monday prices in butcheries went up by as much as 20c a kilogram and have not come down yet. I wouldn't be surprised if meat prices goup by as much as 25%.

Mr Heydenrych said meat shortages were highly unlikely because Cape Town was sending its surplus meat supplies to Port Elizabeth instead of to Johannesburg, as had been done in the past.

A Cape Road butcher, Mr Fred Bosch, said he was expecting a general price increase of about 10% to 15%.

He said prices normally increased at this time of the year and those who wanted meat would just have to pay

Mr Alec Kolesky, owner of a butchery in Main Street, said he was holding thumbs that prices would not be going up, but felt that if the flow of meat from the Meat Board was not good, prices could very well go up.

He was confident that meat would be plentiful over the festive season.

A Gelvandale butcher, Mr Charles Butler, was not expecting a rise in the price of meat, but added that if there was an increase he would increase the price of his meat.

The manager of the Meat Board in Port Elizabeth, Mr Kalbyn Slabbert, said he did not know if there would be rise in the price of meat over the next few weeks, but admitted that there might be a "flash in the pan" increase a few days before Christmas.

**Argus Correspondent** 

KIMBERLEY. - Mr. George van Heerden, chairman of the Kimberlev Meat Traders' Associ-. ation, has strongly critito write off the vast cised a planned amount of money neces-3c-a kilogram increase in sary, and now the trade the price of all meat pur - and ultimately the chased from abattoirs consumer - are being controlled by the South asked to pay for it. African Abattoir Corpo Mr van Heerden also ration (SAAC).

was interviewed after in-only to abattoirs con-formation about the trolled by the SAAC, or planned increase had those controlled by the been received anony- three largest meat commously, said an official panies as well. announcement of the new levy would be made on this could develop into a December 23. The levy was provided for in a 1976 Bill, but had never been enforced.

He said the apparent reason for the move was SAAC, they would oper-to reduce farmers ate at maximum slaughter fees by 3c a kilogram, or to curtail them if it was not possi- Kimberley.

been necessitated by the vast amount the SAAC had to pay back on the loans taken to build and the country.

"The huge amount had been spent when the prices yet again. SAAC insisted on improving local standards to match those of the European Economic Community," he said.

"The meat trade complained about it at the

time and we were told not to worry as we would not by paying for it.

"But clearly now they have found it impossible

ation (SAAC). questioned whether the Mr van Heerden, who new tariff would apply

He pointed out that monopoly situation.

If these abattoirs were able to slaughter 3c a kilogram cheaper than those controlled by the ate at maximum "throughput" — at the expense of centres like

SAAC abattoirs would He said the move had find that with higher been necessitated by the costs and lower "through-wast amount the SAAC put" they would be earning only as much as they had been earning before. improve abattoirs round Because this did not cover capital costs, they would be obliged to raise

> Mr van Heerden, also complained that the meat traders were not consulted about the new developments by the SAAC and the other controlling organisations.

> > 27.11

3) reat

#### Beef price rises cause

concern

BEEF prices are edging up, in spite of huge stocks of surplus meat in Meat Board coldrooms, as consumers queue to stock up for Christmas.

A board spokesman said yesterday the upward trend was cause for concern particularly as their frozen stockpile of beef stood at around 100 000 carcasses.

The prices of super beef at the Cato Ridge abattoir yesterday topped R2,66 a kg, compared to R2,35 at the same time last year, although a Meat Board promotion at the time held prices down.

Recent rains had encouraged farmers to start building up their depleted herds and a recent 7 percent increase in floor prices at the abattoirs had helped push the price up.

The spokesman said the wholesale price of lamb was considered to be more in line with demand at R3,40 kg for super A, against R3,20 last year.

Nearly 30 000 sheep had been slaughtered last week alone to meet the increased demand.

There was no immediate plan to sell off the board's stocks of frozen beef.

The chairman of the Durban and District Meat Traders Association, Mr Dudley Thompson, said he was concerned by a recent decision of the Abattoir Corporation to impose a 3c-a-kg levy on traders at the auctions.

each of the bulk of South as priced itself out of as done so deliberately. trica's consumers - and IE CANNING industry

if the canned fruit and vegeangeberg, has announced hat it has had to raise prices roversial rises this year. angeberg holds at least 60% able market. nce again - after two cone beleaguered co-operative By far the largest canner,

a further loss of jobs.

Mouton. And losing consum-ers was a function of this. very large group to improve is profitability, according to is general manager, Dr J A orices, production cutbacks and rationalisation within its It hoped with increased

But the strategy has yet to prove itself. Production is 1983 results as it did in 1982, when it lost R7 700 000. have at least as bad a year financially when it reports its and Langeberg is likely to lown, consumption is down

During the past couple of years five canners have opped canning

> was All Gold — had to be taken over by Langeberg to save it from bankruptcy and Piccan, whose biggest label jobs of about 14 000 have been

The canning industry is worth about R400-million to R600-million annually, and if Langeberg was to face closure it would mean the loss of as the loss of tens of thoua major portion of that sum to the Western Cape as well sands of jobs.

Mr Jan Theron, is not complaining about the recent price rise. But he is not approving of it either, and questions its wisdom. That is possibly why the general secretary of the Food and Canning Workers' Union

workers — many earn R46 a week and would face lay-offs He notes that most of his

> if further canners closed canned food. He believes this bodes ill for the industry in cannot afford

ca's canning produce is exported — and the export market has dropped back drastically. The proportion of About 87% of South Afriexports to local sales has not market has shrunk too -partly because of price inmarket has shrunk too changed much over the past local

the same year, 10 300 000 car-tons were exported. This gave sales of 13% local and 87% exported, according to the SA Fruit and Vegetable Canners Association. in South Africa. (A carton is 24,41kg of canned food). In tons of canned fruit were sold In 1982, about 1 500 000 car-

was 15 300 000 cartons total production

PAT SIDLEY reports

just three years later, in 1982, production was 9 800 000 car-tons. (Not all that is produced in a year is exported and sold The local market is domi-

nated ing through hard times, none face problems of the magnitude of Langeberg. while other canners are go-Langeberg,

even smaller canners -some of which have not sur-Other "major" canners are Gants, Ceres Fruit Juices and vived the recession. None of these are co-operatives. At least 10% of the Canners and Northern Can-ners. Gants is the largest. market is taken up by many

cusation of consumer watchdogs and supermarkets Though the automatic ac-

private companies have for

companies do not. that Langeberg is an ineffi-cient, unwieldy monopoly, Dr

and, as a co-operative, is un-able to shop around for more beneficial rates when it bor-

a percent below commercial rates. Interest rates have been sky high for two years now, and Langeberg has not been able to shop around as Though the Land Bank used to supply loans at interest rates well below the market, the rate is now only half

and abroad;

because, as a co-operative, it faces structural financial difficulties that other private Mounton says this is largely costs money in interest rates, hence the cutback in producbenefits of the Piccan take-over to be more apparent — but the soaring interest rates wiped out any hope of that stock as possible. ion to sell as much existing

Langeberg had hoped

ģ

for the time being.

Meanwhile, Langeberg has

Langeberg depends on the Land Bank for its financing rows money.

grown into the crippled giant it is today. SA's higher inflation Sons porting cite among the reathan overseas buying coun-Canners involved in for export cutbacks:

rate,

High interest rates here

The recession abroad; and
 Heavy subsidies for European Common Market coun-

canne

tries producing canned fruit and expositing it within the

other arrangements to finance itself.

Keeping stock on hand also

lowed, canners have interest on loans subsidised for export purposes to the tupe of about R1 200 000. But this is a drop sidised for exports. As well as in the ocean of a R400-million industry. the normal range of export benefits SA exporters are al-Local canners are also sub-

causes embarrassment. subsidy. deny or comment upon the ation refused to confirm, spokesman for the Fruit and Vegetable Canners Associ-However small the drop, it

duced annually and al 96% of that is sold here. 4-million cartons are hardly exported at all. About market for these has mained largely static Canned vegetables are for these e promore jobs.

shown minima the drought h

being the pri each increase, enon is exagge sisting canned riety of reason ports and pric to the gloomy Locally cons

current, rece change of tast to fresh foods. The Canni Union is unlike ticularly str workers cann product, but i unprofitable i about the price

ments, nor in t of Health's d Canned good foods. They at in poverty dat mınımum hea