PS-Telecommunication - LABOUR 1998 Postal workers to launch

The Posts, and Telecommunications Workers Association will march through Johannesburg on Thursday to launch a rolling mass action campaign against the privatisation of state assets

The march will start outside Darragh House in Plein Street at 10am and proceed to the Gautener

Plein Street at 10am and proceed to the Gauteng provincial legislature offices in Market Street, where a memorandum will be handed to Telkom representatives and Premier Tokyo Sexwale

Union representative Mavi Panyane said the "selfish intention of the Government to privatise state assets will lead to a massive loss of jobs" — Staff Reporter

### Union protest begins

MEMBERS of the SA Telecommunications Association began striking yesterday at Telkom's Roseville repair workshop in Pretoria, in protest against unsafe working conditions. The union said continuous demands for the provision of sufficient air cleaning and cooling systems had been ignored.

REPORTS Business Day Reporters Sapa

Govt and labour 'close to agreement'

Renee Grawitzky (268) Cosatu's KwaZulu-Natal regional

COSATU general secretary Sam Shilowa told about 1000 protesting Post and Telecommunications Workers' Association members in Durban yesterday that labour and government were "very close" to agreement on the process for restructuring state assets

Sources indicated both parties were carefully reviewing the revised docu-\_ ment to ensure that it reflected accurately the demands of both parties They have agreed to meet again in the last week of this month

Shilowa told Potwa members that negotiations would continue to finalise an agreement, but that mass action and protests against privatisation should nevertheless continue.

Cosatu's KwaZulu-Natal regional secretary Paulos Ngcobo said the end product of restructuring should not be job losses, and if government "has a proposal which will not lead to job losses we will consider it"

Meanwhile, the committee made up of union and management representatives established to oversee the restructuring of Safcol — the state owned forestry company which employs over 5 000 people — met yesterday for the first time

SA Commercial Catering and Allied Workers' Union (Saccawu) members will embark on a strike from Monday after a conciliation board with the North West Development Corporation failed to settle a dispute on the restructuring of the organisation

Union call to can managers' pay

Renee Grawltzky

Renee Grawltzky

A 11/2/19/2

THE Post and Telecommunications Workers' Association would demand higher increases for the lowest

paid workers, and that Telkom and SA Post Office management staff not receive increases higher than those granted to the highest paid workers

Potwa president Lefty Monyokolo, speaking yesterday after the union's national bargaining conference, said the union had uncovered a number of anomalies in both companies regarding the overlap-ping of salaries, horizontal differentiation in the same grades and the wage gap between the lowest and highest paid workers.

He said the grading systems already in place would have to be reviewed to make them skill-rather than task-related, and that increases should be

above the rate of inflation.

# Z68"

BOUT 7 000 telecommunications workers countrywide demonstrated .... yesterday against Telkom's alleged refusal to recognise the role of trade unions in labour talks, union spokesman Shuayb Patel said in Pretoria

-- Patel warned that protest actions would continue until the company abandoned plans to side-step union leaders and consult its employees on

"The message is only getting through to our members today," Patel Six unions, claiming a joint member The unions insist management does said "The protests will spread later today and tomorrow and full-blown action can be expected on Monday if

Six unions accuse management

sider its position"

"day morning indicated a meeting with "and overtime concessions "" the unions might be held on Monday 🕻 🐉 In a statement in Pretoria yesterday,

resolved."

ship of 81 percent of Telkom employees, accused management of trying to intimidate their members and union leaders

Telkom management doesn't recon- into accepting the company's service conditions They said the new condi-Patel said management had yester- - tions would reduce employees' leave

"We will, however, not reconsider our Telkom reiterated it had the right to new service conditions; mass action before the issue has been discuss issues concerning service con-🦿 😘 📆 titions with all its employees

> not have the right or duty to communicate Telkom's current reality and the challenges employees face." - Sapa

POLITICAL BRILLS

15% PO pay hike 'modest'

THE projected 15% increase in Post Office salaries was

"extremely modest" considering the Public Service Com-"extremely modest" considering the Public Service Commission had negotiated a 29% increase in salaries, the Min-Pallo Jordan, said yesterday. C. J. 8 2 96
He also released the Post Office's response to the report

of Parliament's Joint Standing Committee which called for

a review of its budget. (268)

The Post Office confirmed its operating and capital expenditure would increase by 46,03% in the 1996/7 financial year, but said this was mostly due to an increase of 51,74% in operating expenditure to R77,499 million

"Although the increases seem excessive, the department is being confronted with inevitable circumstances, beyond its control and it would be irresponsible not to budget for such expenditure "

The wage and salary increase of R4,5m to R18,6m included provision for 14 extra posts after the take-over of functions from the former TBVC states, a 5% salary increase not budgeted for in the previous financial year and R2,48m for anticipated salary increases

Workers' union to challenge Telkom

Lukanyo Mnyanda

Workers Association (Potwa) will challenge Telkom's plan to appoint advisers on restructuring

Potwa claimed this week that the advisers would only rubberstamp decisions already made

Telkom, which appointed US merchant bank Goldman Sachs to help it find a foreign partner in January, recently advertised for "specialist advisers" to guide its transformation in the months ahead According to the advertisement the parastatal was looking for local specialists to provide advice in the fields of equity ownership and human resource development to allow for the "economic

empowerment of previously disadvantaged South Africans".

Sikhumbuzo Tyibilika said the union had not been consulted on the proposed appointments which it said was aimed at "beefing up" the team set up with Goldman Sach's appointment

The appointment of the bank sparked a row between Telkom and unions who accused the parastatal of forging ahead with plans without adequately consulting government and labour

"They (Telkom) have not explored all alternatives and they want to use this team to project the view that Telkom needs an equity partner," Tyibilika said

Potwa would appoint its own

team of experts and would challenge Telkom's latest move at next month's National Framework Agreement meeting. Telkom Public Affairs group executive Victor Moche said management had not made any decisions, but was looking for specialists to examine the best ways in which Telkom could transform itself. The broadening of equity ownership was just one of many alternatives being considered by Telkom

Responding to concerns that the planned appointments might not have been approved by government which was supposed to oversee restructuring of state assets, Moche said: "We are only seeking knowledge. We haven't

made any decisions."

Postal workers protest over host of demands

Gape Town - Post and Tele secretary Mzi Nomgqokwana, School Other demands include the

communications Workers As- who was at the picket in retention of the RDP section of

sociation (Potwa) members wheld picket demonstrations in Guguletu, Goodwood and the Cape Town city centre yesterday to protest against alleged unfair practices and apparent racism by Telkom and Post Office management

Potwa Cape Flats branch · \*\* \* 1

who was at the picket in retention of the RDP section of Guguletu, said workers' detection to focus on postal delimands were for the dismissal section to focus on postal delimants. of two senior managers – one in the Post Office and the other ın Telkom – an end to racısm, visible affirmative action, an end to unfair dismissals, and the employment of casual workers as permanent staff

very to informal residentials areas such as squatter camps and the reinstatement of a camp, allowance Telkom had recently withdrawn Nomgqokwana said the protests were only the first stage of planned action

Renee Grawitzky

TELKOM top management continued to pay lip service to affirmative action while the "old guard" was still empowered and formulated the rules, Telkom's senior manager for affirmative action Nono Mohutsioa-Makhudu said yesterday.

Speaking at a Telecommunications and Broadcasting summit in Johannesburg, she said Telkom was far fromachieving its affirmative action objectives, with the majority of blacks still being recruited to lower positions.

Figures for last year showed that 92,7% of management positions were occupied by whites, with the remainder split between blacks, coloureds and Asians. Vers 4 , 575

Mohutsioa-Makhudu dismissed the use of quotas as it increased the risk of "window dressing", while targets ensured that "we have clearly concretised

-She said: "It should be emphasised that what gets measured gets done, tion below standard 6. Most of these and what does not get measured does workers, who had received on the job

Workers' Association (Potwa), she relevant to the industry.

The same of the sa

said, had ensured some progress on affirmative action. In support of a call by Potwa president Lefty Monyokolo that Telkom's board should include labour representation, Mohutsioa-Makhudu said having a "sprinkling" of black faces on the board did not necessarily ensure they protected their constituency's interests, as opposed to worrying about their pockets.

Monyokolo warned that the Nation--al Framework Agreement on state asset restructuring remained under threat two months after its signing.

He said labour was being prevented from formulating an informed response on necessary changes to the telecommunications industry as companies, including Telkom, had failed to give information to the union.

Monyokolo said the nature of the industry demanded a highly skilled workforce, which necessitated a direct investment in human resources by deliverables, and action plans with Telkom. However, an estimated 49% were almost illiterate with an educanot get done." A Market Millian experience, really needed an integrat-The Post and Telecommunications —ed education and training programme

# Pay offer: Six unions to picket Telkom's offices

Labour Reporter

HARD on the heels of this week's national strike, six trade unions have now threatened to shut down South Africa's telephone system, run by Telkom, if the company does not improve its wage offer

Members of the unions, which comprise 83 percent of Telkom's total staff, today embarked on a campaign to picket Telkom's premises throughout the country

In the Western Cape, Telkom premises in Bellville, Montague Gardens, Vasco, Maitland, the city centre, Wynberg, Claremont and Steenberg were among those targeted

The unions involved include the Congress of South African Trade

Unions-affiliated Posts and Telecommunications Workers Unions, the allwhite Mine Workers Union and the South African Telecommunications Association

The unions said they were in dispute with Telkom, who wanted to "slash" their conditions of service and had offered a "pathetic" salary increase Issues at stake were a housing subsidy, overtime rates and the unions' demand for a salary increase of between 12 percent and 13 percent

The picket demonstrations would be followed by more drastic action depending on the company's response in negotiations, the unions said

They said an industrial co-ordinating committee had been established, comprising the national leadership from all six unions

### Sit-in demo by postal (268) workers

ARG 7/5/96 PORT ELIZABETH - A delegation from the Post and

Telecommunication Workers' Association has staged a sit-in demonstration at Telkom s regional offices in Port Eliza-

beth

Telkom's regional communications manager, Gill Burrows, said five Potwa representatives arrived at the office yesterday to demand a meeting with management

The Potwa members wished to discuss "internal matters" relating to the Eastern Cape region

Ms Burrows said the delegation was told it could not be accommodated at short notice and the meeting would have to take place today

"The proposal was rejected by the Potwa members who indicated that they would embark on a sit-in demonstration in the regional general manager's office until the meeting had been granted," she said

The delegation then refused to leave the building - Sapa

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# Telkom's dispute with six unions

TELKOM announced yesterday that it had declared a dispute with six unions representing its workers

The company said this had become necessary after a meeting on Monday during which some unions had been unable to review their position on deadlocked issues, while others had reneged on agreements already reached in principle

Telkom said it had been involved in substantive negotiations with the unions since February and had put forward a total package of service conditions and benefits

There was a need to standardise and transform workers' packages to make them more customer-focused and performance-driven, the company said

Among systems needing streamlining was the
payroll, which consisted of
28 different service benefit
categories and 21 different
allowances

Telkom had proposed doing away with 14 of the allowances as well as automatic notch increases, and with outmoded practices such as allowing workers to go home at 10am on paydays

It said the main areas of disagreement, encountered with the unions related to sick pay provisions, the buyoff period for allowances, the buying-off of notch increases, capping of Telkom's home-owners' allowance, and what percentage salary increases to apply

Telkom proposed a conditional offer tabled on May 7 be translated to a

Should this final offer not be accepted, the company would confirm the declaration of a dispute

Meanwhile, the Chemical Workers' Industrial Union announced yesterday that its members would embark on a national strike tomorrow.

CWIU general-secretary Mr Muzi Buthelezi said the strike was in support of the reinstatement of workers dismissed after 46 000 of its members took part in a mass action demonstration on April 16

The action was in support of the establishment of a bargaining council with over-riding powers on sectoral, chambers in the whole chemical industry – Sapa

# Telkom switchboard

operators go on strike by the all-white Mine Workers' Union, one

**ESTELLE RANDALL** 

Labour Reporter

TELKOM switchboard operators on the international exchange and local directory inquiries stopped work today to stage a placard demonstration outside the company's Bellville offices.

Tia Hugo, Telkom Western Cape communications manager, said about half the staff on the international exchange and 60 percent of those responsible for local inquiries, had stopped work over national wage negotiations, which went into dispute on May 20

Ms Hugo said that the strike did not affect direct-dialled international calls, but international phone inquiries and the booking of international collect calls were delayed:

Local calls to the 1023 directory inquiries number were seriously affected, she said, but added that Telkom was bringing in off-duty operators.

It was also possible to put some of the local telephone directory inquiry load onto one of the other five directory inquiry centres, which were unaffected by industrial action

These were located in Port Elizabeth, Durban, Bloemfontein, Johannesburg and Pretoria, Ms Hugo said

A Suplem

Today's strike in Bellville was initiated

of the unions involved in the wage dispute with Telkom

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But other workers are believed to have joined in sympathy

Stanford Smith, a spokesman for the newly-formed Communication Workers' Union (CWU), said the CWU was not part of today's action

But the union was planning a march to Telkom's head office in Cape Town's city centre on Friday, he added

Further action would be considered after the march, Mr Smith said

The CWU, with about 10 000 members in: the Western Cape, is the product of a merger between the Post and Telecommunications Workers' Association, which was affiliated to the Congress of South African Trade Unions, and the unaffiliated SA Postal and Telecommunications Employees' Association and Postal Employees' Association of SA

Telkom is in dispute with five trade unions over wages, proposed changes to sick leave provisions, a Telkom proposal to scrap automatic salary rises and company allowances and that a ceiling be placed on allowances for home owners

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Telkom said it wanted to streamline its payroll system and review outdated practices it considered no longer relevant in a competitive, market-driven environment

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Strike threat at Telkom,

WORKERS at Telkom's international switchboard in Bellville have threatened to go on strike from 8am this morn-

ing over a salary dispute with management

The planned strike would bring to a halt communication between South Africa and other countries.

The switchboard workers are mostly Mine Workers' Union members A union spokesman said the planned strike was prompted by Telkom's "continued unwilling-ness to agree to sufficient salary increases" and the possible reduction of benefits

Telkom spokesmen could not be reached yesterday

### Telkom workers set to strike on Friday

TELKOM is bracing itself for another strike on Friday, the second to hit the company in the Western Cape this week

The new Communication Workers Union (CWU) is planning a march to Telkom's head office in Cape Town's city centre on Friday to protest over wages and working conditions

Telkom is in dispute with five trade unions over wages, proposed changes to sick leave provisions, a proposal that the company buy out salary notch increases and company allowances, and plans for a ceiling on homeowners' allowances

The planned march follows a strike on Monday of switchboard operators on the international exchange

and local directory inquiries

Labour Reporter

That strike, initiated by the all-white Mineworkers' Union (MWU), did not affect directly-dialled international calls, but international phone inquiries and the booking of international collect calls were delayed, and local inquiries were seriously affected

Despite being initiated by the MWU. Monday's strike also drew support from other workers. The strike planned for Friday may do the same About 81 percent of Telkom employees are unionised and the CWU has the lion's share of about 10 000 members

Tia Hugo, Telkom Western Cape communications manager, said management was making contingency plans although discussions with union leadership had indicated that Friday's strike may not proceed

She said that all dispute resolution mechanisms had not yet been exhausted and the union had been told this

National wage negotiations went into dispute on May 20

Strike delays mail countrywide

Mail delivery would be delayed because of a strike by post office employees yesterday, the Post Office said

The strike at the Witanas mail control in Johan

The strike, at the Witspos mail centre in Johannesburg, would affect mail distribution nationally, but arrangements were being made to eliminate the backlog over the weekend.

More than 2 000 Communication Workers' Union members marched to the headquarters of Telkom and the Post Office in Braamfontein yesterday to present a memorandum listing their grievances, including a claim that Telkom was ignoring workers' "legitimate demands for job security", and demanding pay increases of up to 13%

Union spokesman Sizwe Matshikiza said members marched in seven provinces. In the eighth, North West, members were picketing No action was taken in KwaZulu Natal — Sapa

# Telkom slams strike as unwarranted By Themba Sepotokele Telkom slams strike 268 268 More than 2 000 members of the More than 2 000 members of the

### By Themba Sepotokele

THE strike action by members of the Communications Workers' Union on Friday was unwarranted because the union had not exhausted procedures contained in the Labour Relations Act, Telkom said at the weekend

Telkom spokesperson Mrs Ingrid Krige said several attempts by the company to resolve the matter and reach a negotiated'settlement were fruitless

She said the parties had been in dispute since last month because manage-ment could not accept the union's response in terms of unprocedural disruptive industrial action

Union Workers' Communications downed tools on Friday and marched on Telkom and post offices in Johannesburg and Braamfontein to hand over memorandums

Strikers claim that Telkom was ignoring workers' demands for job security and a 13 percent increase

The strike hampered the delivery and distribution of mail in affected provinces such as North West and Gauteng -

The union's regional chairman Mr Oupa Mopalai said they had deadlocked on salary issues and marched on the post office because of racist, management

# CWU takes a stand

on privatisation

### By Coudjoe Amankwaa

THE Communication Workers Union has lodged its protest against privatisation of state assets in the communications sector

Privatisation would affect entities like Telkom SA, the South African Post Office and the SABC

Union spokesperson Sizwe Matshikiza said the union's anti-privatisation stance "is a position that acknowledges that the bloated top hierarchy must be trimmed down instead of cutting down the workforce on the lower ranks"

"Our stance is aimed at job security, job creation and deepening of provision of ser-

vices, especially to disadvantaged communities"

The CWU alternative to privatisation include ',

- The build, operate and transfer option
   external sources manage components of the parastatals which revert to the parastatal after a period
- Joint ventures with external sources to build infrastructure
- Hire-purchase option parastatals buy necessary technology on hire purchase

Posts, Telecommunications and Broadcasting Minister Mr Jay Naidoo was quoted as saying his goal was the creation of a "strategic equity partnership" between stakeholders

## Union threat to Telkom restructuring CT (BR) 23/7/96

By Jabulanı Sıkhakhane

**BUSINESS EDITOR** 

Johannesburg — The restructuring of Telkom's non-core businesses is under threat because the Communications Workers' Union (CWU) is considering withdrawing from the process to evaluate alternatives.

Any unilateral decision by Telkom would not be binding on the union and could lead to massive labour unrest.

The union, which has a total membership of 40 000 in the telecommunications industry, represents about 40 percent of Telkom's 58 878 employees

business units as not being core to we are opposed to outsourcing its operations. The businesses are estimated to be worth several billion rands and have a combined staff of 14 000, or 24 percent of its total workforce

These non-core operations were to be outsourced by March, but the plan was shelved after opposition from trade unions

Project teams representing management and labour were established to evaluate alternative restructuring vehicles for the noncore businesses.

"The national congress of the CWU took a decision to withdraw from the project teams if the process unfolded in a way we do not agree with," Seleboho Kiti, the secretary-general of the union, said yesterday "We are now considering doing so Telkom management was, and is, still not taking unions seriously."

Telkom defines its core business as operating national and international telecommunications networks and information systems, and providing its customers with communications solutions

Non-core businesses are construction services such as the installation, repair and maintenance of equipment, Iuvatek (workshops); FastFleet (transport); Genprint (printing services), restaurants; security, and Omaramba, a convention centre and holiday resort near Rustenburg.

These services are estimated to cost Telkom more than R1 billion a year

Kiti said the management "consults and then takes decisions unılaterally"

"We support the restructuring at them of non-core business to make them Telkom has identified seven profitable and thus secure jobs But

> "Buyers of these businesses will" not guarantee jobs and employee benefits," he said

"Outsourcing runs counter to the principle of transforming Telkom to reflect South Africa's demographics. The majority of the employees in these non-core businesses are black Outsourcing will only entrench white domination at Telkom," he said

Kiti suggested that the non-core businesses should be turned into Telkom subsidiaries They should render services to parties outside of Telkom to improve profitability

"Its restaurants, for instance, can serve meals to non-Telkom employees," he said.

Jannie Zaaiman, the Telkom group executive in charge of noncore businesses, said outsourcing was only one of the options the project teams were evaluating. He said other options included management and employee buy-outs, the 'i creation of joint ventures and turning the entities into subsidiaries or 1 partially owned businesses

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Staff Repo A' POST ANDREW SMITH special investigations team intimidated her by threatenoffice oo worker says a 0

ing criminal action if she did not admit to stealing money Elize Smerdon, an employ-ee at the Delft Post Office,

was told to "pack her bags" and go with the investigating officers to an undisclosed des-tination where she was grilled over the disappearance eral hundred rands from the post office employ-Office, r bags" of sev-

Ms Smerdon said she was forced to sign a declaration of

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guilt it, the more they told me I did They kept on saying if I didn't admit to stealing, I would go to Jail for fraud and theft," she said "They said I would go to "The more I said I didn't do

"They said I would "#jäil if I didn't sign a de tion," she added leclara-

them that I did it eventually screamed to I just want-

ed it to be over"
was "dumped of where she fainted Her mother called The Faith Welfare

Organisation for help Albert Martins of the Faith Smerdon had not been given the option of legal represen-tation at the questioning ses-Welfare Organisation said-Ms

sion where said, She she was being taken, dıd not even adding that a charge know

r" She said she off" at home,

tation would only have been provided had Ms Smerdon not admitted guilt and had gone onto the next step of an internal investigation

According to Ms Windel, the investigating team was following procedures "Ms Smerdon was given the admitting guilt or stayıng option of

юwed, says spokesman of intimidation would be laid

against the Post Office Post Office spokesman Judy Windel said legal represen-

his 4 ave no

home awaiting an internal dis-

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ciplinary hearing" Mr Martins said the Welfare Organisation take action "When the Post Office opens, we will take Ms Smerdon to the post office and put her back in her posithat if she was not reinstated, the post office to close un the matter was cleared up organisation would force said Mr Martins He said said he would would would Delft unțil

Ms. olice laying a charge agáinst Smerdon Martins problem with the

Telkom to favour blacks Robyn Chalmers

TELKOM is seeking to increase black empowerment ventures which can benefit from its contract allocations— a move in line with other public sector initiatives

public sector initiatives
The parastatal said
yesterday the plan
would seek to widen participation by such ventures, without waiving
requirements

Mike Nkosi, responsible for the formulation and implementation of the policy and its guidelines, said he was studying ways to overcome obstacles for black-owned companies wanting to

companies wanting to supply Telkom

"When evaluating future bids of our traditional suppliers, we will be considering issues such as black shareholding and the size of the stakes held by black shareholders," he said "Subcontracting and outsourcing to black owned companies and professionals, affirmative action and community upliftment plans will also be considered"

# Telkom strikers demand implementation of affirmative action drastic action next week if Telkom son Sadike, chief shop steward at and calling a black colleage.

Telkom was hit by three wildcat strikes in central Gauteng yesterday by workers demanding the implementation of affirmative action and an end to racial discrimination.

The strikers threatened more

did not take their demands - to be discussed extensively in a meeting with Telkom management today - seriously

"We can no longer stand by and watch blacks with matric being controlled by whites, some with only Standard 7," said NelTelkom's Boksburg yard, where about 240 workers downed tools

A total of 300 employees at Telkom's Queenspark yard in Braamfontein stopped work at 7am, demanding to know why Chris van Niekerk, who was sacked in May for assaulting

and calling a black colleague a "kaffir", had been reinstated.

At Telkom's Kensington yard about 140 angry workers removed files, books and furniture from the office of Tommy Oosthuizen, who they accused of discrimination against racial union members

# Customs says it loses R100m a month in Northern Province

PIETERSBURG—Hundreds of millions of rands were being lost through evasion of taxes and excise duties at border posts in Northern Province due to corruption and maladministration, customs law enforcement task group co-ordinator Daan van der Linde said on Saturday.

The task group, which is investigating malpractice at Beit Bridge border post involving an estimated R100m loss of state revenue each month, believes its own estimate could be way below reality.

Northern Province has eight border posts and Van der Linde said all were used regularly to evade excise duties

and taxes.

Corruption and maladministration were the principal causes, he said.

Nine people have already been arrested on more than 520 charges, including tax evasion on a wide variety of imports and exports.

The income lost to the state in these investigations alone amounted to more than R85m, Van der Linde said.

"However, that is only the tip of the proverbial iceberg and it is estimated that income losses in reality amount to more hundreds of millions of rands in evasions of VAT, import taxes and excise taxes."  $\mathbf{n}$ 

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Van der Linde saud the task group could have uncovered many more incidents and transgressions had it not been for lack of manpower

SA's economy was threatened by malpractice at border posts as local manufacturers were unable to compete with the prices of goods entering the country illegally

In addition, it was practically impossible to inspect the thousands of goods containers offloaded at SA's har-

bours every month.

Goods brought into SA untaxed and illegally included textiles, vehicle tyres, electronic equipment, food, luxury motor cars and even umbrellas, axes and numerous other "seemingly unimportant products for everyday use", Van der Linde said

He said goods in transit were not taxable, and many agents were claiming goods were in transit and then selling them locally, avoiding taxation. Agents would also claim they were importing second-hand goods when they were bringing in new goods.—Sapa.

# Unions split on Telkom strategic equity partner

Reneé Grawitzky

ONE of the two Telkom unions has yet to finalise its position on whether it would agree to the plan by the post and telecommunications ministry to approve a Telkom strategic equity partner in the near future.

In the wake of the telecommunications sector meeting in terms of the national framework agreement on state asset restructuring tomorrow, elements within labour appear divided on whether to agree to such a route.

Labour sources said indications were strong that government, instead of appointing one strategic equity partner, was considering either two or a combination of a US interest (South Western Bell) and two European interests

Union sources who participated in the overseas visit to assess potential partners indicated that no consideration was given to exploring alternatives to privatisation, as indicated earlier by the Ministry.

The Communication Workers' Union indicated that a labour task team was developing a labour position and was considering all options available. This report was expected to be completed by the end of August This could delay the process slightly as indications were that the ministry was intent on reporting back to the Cabinet early in September on progress made towards agreeing on a partner

Labour sources indicated that the leadership of the union were divided on this issue while other unions, including the SA Telkom Association, did not appear to be opposed to a partner.

Unions, including the SA Telkom Association, were concerned that discussions revolved more around the customer than the future of employees.

The Mineworkers' Union which was not party to the national agreement process but had representation within Telkom, indicated that it was not opposed to a partner

# Flood of applications

THE Central Statistical Service will start recruiting about 80 000 enumerators this week before October's national population count.

There had already been "an unprecedented response" from the public to a radio and print campaign launched last week, census publicity manager Theresa Pretorius said at the weekend. Census regional offices had been swamped with people wishing to assist.

Applications would be accepted from the beginning of this week.

People wishing to apply would require at least a matric qualification, should write legibly, have knowledge of their local community's language, be able to read maps and follow verbal descriptions of locations.

Senior personnel including chief enumerators and controllers should have supervisory experience, valid drivers' licences and transport Controllers should also have tertiary education and training experience.

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Soweto post offices to reopen after stayaway

By Stuart Kelly 268 | Stow 29/8/96

to work today after a meeting

Ten Soweto post offices will reopen today after a two-day stayaway by about 80 employees who were protesting against the lack of security at work.

Their protest followed the killing of Dobsonville post office's postmaster during a robbery last month Several other post offices have been robbed since then

Post Office spokesman Phillip Eksteen said the post offices were closed on Tuesday and yesterday, but workers had agreed to return with management

"After the shooting last month, the post offices increased the security complement by recruiting outside companies to help In response to the protest, management has agreed to a task force which will address the issues further," said Eksteen

The post offices which were closed, effectively leaving Soweto without postal services, were Dobsonville, Dube, KwaXuma, Orlando, Diepkloof, Kliptown, Eldorado Park, Meadowlands, Pimville and Chiawelo

# S Y I B I

Reneé Grawitzky and Robyn Chalmers

broadcasting ministry can submit a list of potential partners to Cabinet v two to four weeks DISCUSSIONS with Slabour representa-tives on Telkom's plans for a strategic eq-uity partner were continuing in the hope that the posts, telecommunications and telecommunications continuing in the hope elecommunications and within short

yesterday of September. yesterday the short list of partners for Telkom would go to Cabinet before the end Ministry spokesman Connie Molusi said terday the short list of partners for

> stake of up to 30% in Telkom
> It is understood that a laha--establishan This followed an extensive world tour in July to Europe, Eastern Europe, the US and Latin America to hold discussions with potential partners interested in buying a

caucus meeting on ner or consider alternatives — would fi-nalise its report this week ahead of a labour on whether to accept a strategic equity part-ner or consider alternatives — would fiestablished to develop a labour position that a labour task team

ument der fire Last week, all Coffice in a discuss highlighted ssion document ded the failure, Thursday Josatu affihates come unĵof. The docpsom

> vatisation Unionists were warned to spond effectively without undue delays unions to participate in sectoral meetings called by Cosatu to develop positions on pri-vatisation. Unionists were warned to re-

for union leaders to develop positions on privatisation and equity partners, but such processes depended on the leaders being able to take its members along and that re-Ö quired time A union source said it was all very well union leaders to develop positions on

Telkom chairman Dikgang Moseneke said after the tour eight potential partners had been identified. Of these, a short list of two or three partners or consortiums of Telkom

Partners would go to Cabinet
Those understood to be frontrunners include Deutsche Telekom and the US companies Bell Atlantic and Southwestern Bell Corporation, but there were indications that government could favour a consortium of foreign companies.

cluded France Telecom and a consortium of European partners called the Unisource Alliance made up of Holland's KNP, Sweden's Telia, Spain's Telephonica and Switzerland's PTT. Italy's Stel, British Telecom and Malaysia Telekom were also being con-Others tupped ទ be m the running

currently tivation for between the transport unions and various government ministries on Transnet privasidered by government Meanwhile, discussions were continuing disation A union revolved source said discussions around Transnet's mofor

the Airports Company
Both the Transport and General Workers Union and the SA Railway and Harbour
Workers Union indicated they had not agreed in principle to an equity partner, but such an acceptance would depend on a number of factors.

# Unions lag as Telkom goes ahead with

unions have not yet agreed to the partial privatisation of Telkom, Dikgang Moseneke, the parastatal's chairman, said on Friday.

Posts and Telecommunications Minister Jay Naidoo is expected to announce a shortlist of three to four potential equity partners for Telkom this week after the Cabinet backed his proposals on Wednesday

Naidoo told parliament last month that an equity partner, holding 30% of Telkom's equity, would be in place by March next year.

In an interview Moseneke said negotiations were continuing with Telkom's unions on the role of a future equity partner and that labour's concerns would be addressed, where possible "However, our plans as regards the equity partner are firm. We need the technology, management and funding such a partner can provide in order to achieve universal access to telephony"

He said negotiations on the financial details of accommodating an equity partner were continuing As the sole shareholder, government has to decide whether to sell its stake or enlarge Telkom's capital base

Telkom has an authorised share capital of 5-billion shares at 100c each, but only 3,9-billion shares have been issued to date. The 25 to 30% stake that is to be sold is expected to be valued at well over R5-billion

Moseneke also disclosed "a possible public flotation of Telkom in the distant future" as part of a restructuring of its capital base

. The allocation of funds from Telkom's privatisation appears to be a bone of contention between the parastatal and the government Telkom is keen to have the money allocated to a special fund which will be used to finance its 4-million telephone line expansion programme Moseneke said this would prevent the money from being absorbed for day-to-day state expenses. Naidoo has indicated that the funds will flow to the central revenue account, administered by the Department of Finance 🕟

The government has been tight-lipped about its favoured equity partner, but Naidoo has indicated it is likely to be a consortium of two to three telecommumications operators Deutsche Telekom and SBC Communications have been tipped as two of the more likely

successful candidates

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# Bonile Ngqiyaza

THE Southern African Rivers Association (Sara) has come out against the proposed Mohale Dam being built on the Singunyane River in Lesotho's Maluti Mountains, suggesting the area be declared a heritage site instead

The organisation represents the river tourism industry and professional river guides of southern Africa.

It said the project — which forms the second phase of the Lesotho Highlands Water Project — was likely to be detrimental to Lesotho's rural communities.

"The valley of the Singunyane River, lying below the proposed Mohale Dam site, is one of the few pristine sandstone gorges left anywhere in the subcontinent Build-

ing the dam wilderness a member Grae area eme Addison said. forever, Sara executive

yere commutted "There is no good reason why SA's democratic government should carry the responsibility for deals negoti-He recommended that led that the whole pro-before further blunders the whole

ated during the apartheid past."

Recently, Sara said, the World Bank—
acting on advice from numerous non-governmental organisations, including the International Rivers Network — warned both SA and Lesotho that they had failed to make good their promises to villagers.

ing started, in livelihoods is lagers for the included providing alternative and loss of their heritage. compensating the

upstream would destroy thus 80 110

The next phase of the project would not ahead with World Bank funding unless the promises made to the villagers twere met, the organisation said. first phase of the project — to villagers Ħ

The first phase of the problem of the Katse Dam—hit the head-building of the Katse Dam—hit the head-lines earlier this year when mini earth-quakes occurred, causing cracks in the mountains, as the weight of water settled into the valley of the Malibamatso River. It was reported last week that five problems were killed and 13 others were killed and 13 others

ject workers were killed and 13 c wounded by police fire more than a ago while they were on strike.

otho toyi-toyed along Maseru's streets yes terday to protest against the killings. A delegation led by student union pres dents of the National Sapa reports that more than 1 000 stu-its of the National University of Les-

pres-

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ident Fitso Pitso handed a petition to the

offices of the prime minister, the speaker of the national assembly and the ministers of home affairs and natural resources.

The petition urged the government to ensure that those responsible for the deaths be brought before the courts. The students also demanded that affected families be adequately compensated.

Meanwhile, Patrick Wadula reports that the project's northern delivery tunnel will be completed this manth. will be completed this months ahead of schedule.

Tunnel contractors Hochtief, Marti and Concor, acting in a R385m joint venture, said the first stage of pressure tests had been completed and the final stage, the flow test, would be carried out next year once water was available from the dam.

Union to challenge Telkom decision

Renes Grawitzky

THE National Union of Metalworkers

THE National Union of Metalworkers

THE National Union of Metalworkers

of SA's (Numsa) national shop steward council resolved at the weekend to challenge Telkom's decision to postpone the delivery of telephones until the finalisation of a strategic equity

partner.

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Numsa spokesman Elias Monage said yesterday the union would launch a campaign this weekend to focus on the delivery of telephones and to defend the jobs of the union's 20 000 members in the telecommunications supply industry. He said other unions, civics and community organisations would be approached to participate in the campaign to ensure the delivery of telephones to the broader society.

The national shop steward council debated the formulation of a manufac-

pliers in view of the restructuring of revolved around the possibility of job losses in the equipment supply industry in the wake of the postponement of the first phase of Vision 2000.

Monage said delays in implementation could result in job losses and the council resolved to meet employers in the equipment supply industry to obtain an undertaking that no one would

lose their jobs.

The council resolved to establish a task team to formulate a manufacturing strategy, with a view to finalising a position by end-November so it could negotiate with government.

The union also intended meeting Telkom to discuss its linking telephone delivery with the finalisation of a

strategic equity partner. -

# Post will be "some form

There will be "some form of delays" in delivery of post to the East Rand, the Far East Rand and as far north as Midrand following an illegal strike in the Germiston mail-sorting hub this week.

SA Post Office public relations officer Flip Eksteen said the hub sorted up to a million items a day

Work returned to normal yesterday morning following late-night negotiations. But, said Eksteen, "it will take some time to catch up, as workers have to sort today's load of 800 000 items in addition to the backlog"

The strike by 60 members of the Communications Workers' Union started at 8pm on Monday over a dispute about a worker spotted tampering with a magazine. The worker was reported, but authorities could find no evidence to back the suspicions and could take no action, Eksteen said.

Toyi-toying strikers threw potplants, damaged computer printout papers and threw out previously sorted mail

"We apologise to the public for any inconvenience," Eksteen said – Staff Reporter,

Western Cape postal workers on strike over unpaid wages STAFF REPORTER

About 30 night-shift workers at the Government's Cape Mail Postal Service in Goodwood went on strike last night

Cape Mail Postal Service is "the heart" of the Western Cape service and workers handle local and international mail.

Strikers said they were not paid their weekly wages and alleged they earned less than their white and coloured colleagues. They presented their demands to management last night

Cape Mail media co-ordinator Paul Jafta said management was prepared to discuss the problems through the night.

LABOUR Industrial action likely 'if relationship is not repaired'

### Union storms out of Telkom talks

FRANÇOISE BOTHA

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Johannesburg — The Communications Workers' Union walked out of wage talks with Telkom on Friday and threatened to strike in a bid to discourage a multibillion-rand investment by a foreign strategic equity partner

Shu'ayb Patel, the deputy president of the union, said on Saturday that the relationship between Telkom and the union was at an all-time low because Telkom had ignored the spirit of the new Labour Relations Act, making a sound relationship between the parties impossible

"If the relationship is not repaired, the union is going to take action. I assume that a strike could very well happen," Patel said

He said the union's proposed action could force a potential strategic equity partner to re-

consider its investment 24/2 97 (257)

"If they cannot provide a

Bidders shortlisted for the 30 percent stake, to be announced in April, include Southwestern Bell and Telecom Malaysia, which have formed an alliance, Deutsche Telekom and France Telecom

The union walked out of the talks before the company could table its offer The union said it could not prepare a realistic demand because Telkom had not given it sufficient information Representatives of the Alliance of Telkom Unions remained in the discussions

In terms of a collective agreement between Telkom and the unions about substantive negotiations, the company has to supply financial information before wage negotiations begin

Patel also claimed that Telkom was unable to provide its budget for the coming year or details of transformation costs "If they cannot provide a budget and actual costs for transformation—the government should be very worried because the company still belongs to the state," he said

The union also stalled talks at the January 22 meeting, declaring a dispute over a procedural issue. The union also demanded hard copies of the company's slide presentation.

A Telkom spokesman said the company had provided organised labour with all the information they required

Telkom offered workers a salary increase of 7 percent, flexible working hours, long service awards, housing and transport subsidies

Patel said the offer was unacceptable because the company had reported a 25 percent increase in productivity and a 23 percent increase in operating income over the past year

Telkom wants union to rejoin the wage talks (268)

THABO LESHILO

CT (BR) 25/2/97

THOUSE COmpiling the information

CWU accused it of withholding

Johannesburg — Telkom is determmed to resolve its differences with the Communications Workerş' Union (CWU), its main union, and have it rejoin, the wage talks it boycotted on Friday, a Telkom spokesman said yesterday

The union walked out of wage talks, accusing the management of withholding information it deemed pertinent to the discussions in terms of the Labour Relations Act The protest came before Telkom could table its offer of a 7 percent increase

The spokesman said though Telkom believed it had made available all relevant information to the bargaining unit, it was

Shu 'yab Patel, the CWU deputy president, emphatically rejected the company's proposed wage increase yesterday "We will certainly reject that There is no way we can accept that offer" The offer was tabled before the Alliance of Telkom Unions

Patel said his union might consider declaring a dispute or holding demonstrations to force Telkom to provide it with all the information it deemed necessary to enable it to determine a reasonable increase for its members

The union mainly demands to know the portion of the salaries bill that goes to managers

threaten to strike over pay no worker should be retrenched to workers also constitute

### By Abdul Milazi

Communication Workers Union goes into this year's annual wage negotiations brandishing strike action as a weapon to scare employers at Telkom and Postal Services into acceding to their demands

The CWU is demanding a minimum salary of R2 000 a month and 17, 19 and 21 percent wage increases for supervisors, semi-skilled and skilled workers, respectively

The union is also demanding that

the current transformation of parastatals

Shakes spokesman CWU Gonyane said workers were also demanding working hours to be reduced from 48 to 40 hours a week as requested by Cosatu at Nedlac

They are also demanding an overtime ban to create jobs for the unemployed, six months paid maternity leave and 10 days paternity leave

Training and development of

demands

A six percent increase in the budget for training and development for 1997-98 financial year is asked

This is to be increased annually until it reaches 10 percent"

"Post Offices workers are demanding a minimum salary of R2 000 a month, a minimum increment of 16 percent for workers in the lower ranks and a minimum of 14 percent for semi-skilled workers," said Gonyane

# Skills plan to target women (268) ct(82) 27/3/97

MPHO MANTJIU

Johannesburg — Telkom will spend an additional R1,38 billion on skills development and training of the previously disadvantaged, with emphasis on preparing women for managerial positions in line with its new look and development strategy, Jay Naidoo, the telecommunications and broadcasting minister, said this week

Telkom's human resources development division would en-

gage in intenskılls sive training to achieve the intended 35 percent black emat ployees management level by the year 2002 The fund brings the total budget of human resources development to

R2,3 billion spanning five years, a 150 percent rise over the present planned expenditure

The money will come from the estimated R5 billion proceeds of the sale of Telkom's 30 percent equity to a US-Malaysian consortium More than R4 billion of the proceeds would be allocated to the infrastructure expansion programme The injection would create about 50 000 jobs in the telecommunications sector

Naidoo said Telkom hoped to improve its technology to become

independent and to have developed technical standards for the industry in South Africa similar to International Standards Organisation 9000 — the highest quality international standard to date

Naidoo said programmes to implement that objective had been identified and would be used as an integral part of the larger training programme. He said Telkom had a commitment from stakeholders to intensify the programmes in pioneering

well planned mentoring programme for key executive and middle management positions. It would also upgrade lower-level managers and supervisors and introduce well designed external education programmes.

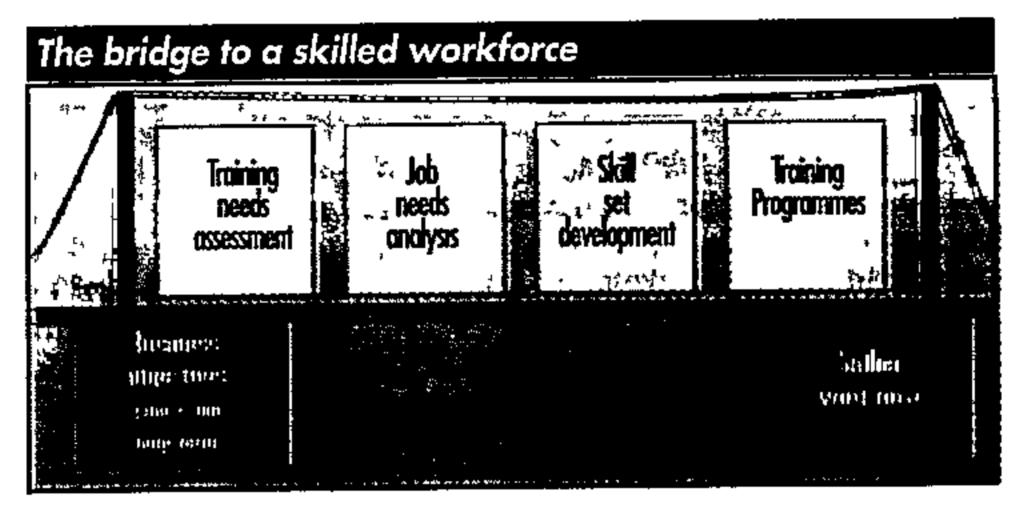
The executive development training, which familiarises existing and future executives with development programmes such as mentoring, would be a priority on the new system's programme. The consortium would raise funds for the development and

training with
e m p h a s i s
on women
through, for
instance, the
US Trade and
Development
Agency and
the Malaysian
government's
funding for
developing
countries.

These changes, how-

ever, left room for the new partner to conduct a comprehensive qualitative and quantitative analysis to develop an accurate and realistic assessment of training needs

The announcement by Tito Mboweni, the labour minister, on the department's green paper on a skills development strategy, came hot on the heels of the announcement of the fund Naidoo said the country needed such mechanisms for employment and growth



transformation in the sector and consequently the rest of the country "Telkom's objective is to become a world-class player within a short period of time," Naidoo said. He said they would work towards achieving the goal in the context of achieving the national quality framework by creating a multiskilled labour force.

The consortium planned to improve existing programmes to quicken the pace of the transfer of skills and to bring about significant changes by introducing a

Call for explanation rejected

Lukanyo Mnyanda

Lukanyo Mnyanda

The posts and telecomThe posts and telecomThus follows calls from DP public enter-

munications ministry has rejected calls from the Democratic Party (DP) to explain the sudden resignation Telkom MD and CEO Brian Clark, saying the matter should not be politicised

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Spokesman Connie Molusi said at the weekend that Clark's depar-ture did not involve the

from DP public enterprises spokesman Kobus Jordaan for Posts and Telecommunications minister Jay Naidoo to pub-licly explain the reasons for Clark's departure, which he said was "very shocking"

Clark said last week he had decided to leave the parastatal after the successful search of a strategic equity partner

## Telkom unions give nod to board election Reneé Grawitzky ABOUR vesterday walcome

LABOUR yesterday welcomed the appointment of, Elias Khabisi Mosunkutu, a former president of the, Post and Telecommunications Workers' Union and Colin Smith of the Alliance of Telkom Unions to, Telkom's reconstituted board of directors.

Telecommunication Workers' Union general secretary Seleboho Kiti said it was important for labour to have board representation as it meant labour would have a person presenting its interests at the highest level. He said he hoped such a representative would go some way to resolving potential conflicts

Alliance of Telkom Unions spokesman Colin which could arise. Smith said the unions welcomed the move, pushed for by labour since the signing of the National Framework Agreement which made provision for labour

representation on company boards.

Sapa reports that Telkom chairman Dikgang Moseneke also announced that five representatives from Telkom's foreign equity partners had been appointed to the company's new board. They are: Telekom Malaysia Service Company CEO Nor Hızam Hashım, Telekom Malaysia company secretary Nor Zainal Rahman, SBC president John Atterbury, SBC Communications comptroller Randall Stephenson and SBC International president Russel McRae Geschwind.

Moseneke said the new board members would assume their positions on May 15, immediately after the closure of an equity partnership deal with Thintana, a consortium consisting of SBC Communica-

tions of the US and Telekom Malaysia.

Four members of the board were reappointed. Es-.. kom financial manager Fatima Jakoet, Bridging the Gap managing partner Wendy Luhabe, Kagiso Trust executive chairman Eric Molobi and Vodacom executive chairman Alwyn Martin

utive committee member had been asked to leave and that all had been assured of a future position in the parastatal. However, she could not say what the new structure would look like, other than that some existing executive committee members "could in future report to managers appointed by the strategic-equity

This comes after the resignation of three commitpartners" tee members at the weekend following discussions on

their future with Moseneke

# fter much dela 100 road

strong it was not one of the larger unions, but it organised in a critical major post office and Telkom unions, In June last year, amid considerable fanfare, the Communication Workers' Union (CWU) was launched in Joarea hannesburg Potwa and Peasa, and the largely KwaZulu Natal-based Saptea At 47 000-The coming together of these three information technology It brought together the

ference, talks had also been held with the Media Workers' Association of The South Africa (Mwasa) and the South African Union of Journalists (SAUJ) ised mainly coloured workers, while Saptea had the image of an Indian orunions was also heavy with the symthe communications field was a largely black union, Peasa organbolism of the new South Africa Potwa prospect of a union of all workers in ganisation Before the maugural conorganisation trumpeted the Association of

significant way several Mwasa members resigned and joined the CWU as The message hit home in a tiny but

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med to evaporate "We had talks the CWU Ħ were wider see-Ö

they sent with the CWU us their and

we are still open to discussions " Mokhme, the general secretary of the 3000-strong SAUJ The SAUJ made draft constitution for us to comment their comments and returned the draft "Since then we have heard nothing But comment on," said Motsomi

small group of members of the former mation plans without noticing that a under wraps, but it was simple the movement The reason was kept closely nothing from what had promised to be had ploughed a major initiative within the labour CWU was not registered 0ther industries also heard little or ahead with its amalga-The union

word recruitment interest merge No merger took place and the the two expressed spread that

TERRY BEL

major CWU was finally registered in March "Now we have started to do what we originally intended" petered out "The union there just fold-ed and disappeared," said Panyani The Talks with the Port Shepstone CWU

gle union or to closer co-operation with "other, fraternal organisations". The sion on the CWU constitution was that main reservation it had in its submishas also been committed to either a sinmedia union Since last year, the SAUJ which has always argued for a single with unions like the SAUJ and Mwasa, it did not allow for organisational This will mean opening talks again

telecommunications and post office unions in Port Shepstone had registered themselves as the CWU

out," mark time, while we sorted the matter out," said Mavi Panyani, the national co-ordinator for allied industries have had major repercussions had it been known "So we had to take it easy, the CWU did not have the legal rights of unions in the workplace. This could This technical problem meant that

and data tabling sectors and most of the staff at the crisis-wracked Independent Broadcasting Authority are members Allegations of "poaching" from

roads into the paging, cellular network

their members

The union has made in-

print and television media, where Mwasa and the SAUJ have most of

has been

But the CWU allied industries'

net

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cast much wider than the

have had little or no union organisa-tion Where there are unions they are either unaffiliated or aligned with the National Council of Trade Unions trade unions affiliated to Cosatu are unlikely since most of these sectors have had little or no union organisa-

ever diplomatically this is handled, it is likely to cause some ripples as the CWU launching a big recruiting drive "Howother unions where they exist," nicians to actors and musicians targets everyone from television tech-Panyanı "We hope to continue "In the meantame, talks ₩e with said

the CWU As Panyanı saıd, after a long delay, show is finally on the road

8 representation of journalists

#### Telecoms workers get backdated pay increase

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CT(BR) 2/6/197

# Telkom, CWU talks break down (268) Somelan 3/6/97

#### By Coudjoe Amankwaa

TELKOM's offer on wage and service conditions will now be implemented for all, employees except members of the Communication Workers Union (CWU) who have not yet accepted the offer

Telkom's spokesperson Amanda Singleton said the company has been engaged in discussions with its recognised unions since January 22 1997

Singleton said over the past four months the company had moved substantially on its original offer in order to accommodate certain union demands and reach agreement

On Friday the company reached agreement with the Alliance of Telkom Unions (ATU) which represents the South African Telecommunications Association (SATA), the Mineworkers Union (MWU) and the Postal and Telecommunication Association (PTA)

The agreement includes

- a 9 percent increase, backdated from April 1 1997,
  - minimum salary of R1 800,

- Married women will qualify for housing subsidies,
  - increase in standby allowance,
- 5 percent of basic salary as an allowance for people acting in vacant positions,
- increase in long service awards
  Meanwhile, a discussion was held
  on Friday with the CWU in an attempt
  to reach settlement with them on a few
  outstanding issues

#### Declare a dispute

The meeting failed to reach settlement on the issue of salary increases and CWU indicated that they will formally declare a dispute with the company this week

"Telkom management is pleased with the responsible manner in which negotiations were conducted thus far

"We believe that the outcome will facilitate the building of strong foundations between management and employees to enable us to meet the challenges of the 21st century," said Eugene Martin, Telkom's Executive Director on labour relations

## merger of directories

SHERILEE BRIDGE

J(BR) 219197 Johannesburg—The Communication Workers Union had rejected the Telkom-Maister Directories offer of a 5 percent stake, in the month-old merger, delaying the finalisation by a month, the parties revealed yesterday

The merger of the directory department of Telkom with Maister Directories' operations creating a new subsidiary in #which the telecommunications utility will hold 61 percent will, for the first time, give organised labour a say in the running of a utilify controlled company Thalefung-Sekario, the presi-

dent of the union, said the union had valued the 5 percent offer at R50 million

However, he refused to divulge the percentage stake it would request at the negotiating table later this month

.The new subsidiary's start of operations has been shifted to October 1 to accommodate further negotiations and the completion of legal formalities

A further issue hanging over the formation of the merger was the investigation launched by the Competition Board

Maister Directories, which was formerly privately owned by the Maister family and ITT World Directories, held the exclusive rights to manage the advertising ın Telkom's telephone directories until 2000 +

The contract, which is believed to be worth R40 million in pre-tax profit a year, was renewed three years ago, reportedly without any public tender

Wouter Meyer, chief director of the board, said yesterday the board was collecting information about the merger's effect on the market

If the informal investigation proved the merger could restrict competition, a formal inquiry would be undertaken after submission to Jay Naidoo, the post and telecommunicátions minister, Meyer said

Managers declare a dispute with Telkom

Reneé Grawitzky

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TELKOM is being taken to the Commission for Conciliation, Mediation and Arbitration (CCMA) by 49 training managers who have opposed the manner in which they have to reapply for positions in the restructured training department

The managers represented by the SA Telecommunications Association (Sata) declared a dispute against Telkom last week after it claimed the company had unilaterally changed their employment conditions

The training division has been restructured and changed into a Centre for Learning in line with the new strategic equity partners' commitment to training and their contribution of R2,3bn for training

over the next five years

Telkom spokesman Amanda Singelton said the process of transformation included the redefinition of objectives such as job portfolios and included the centre for learning Restructuring, she said, was happening in other areas of the business The unions had been consulted throughout the process and had endorsed the restructuring,

she said.

Sata president Colin Smith said that Telkom had been reluctant to initially state how the new structure would be populated, with management being under the impression they would automatically be redeployed in the new structure Sata said Telkom used the excuse of transformation in the "wrong context when all jobs in the management structures were declared redundant"

The training managers were given the option of applying for positions within the new structure and if they did not get jobs there they were guaranteed jobs in other sections of Telkom with no drop in salary or status, the company said

It is understood some of the semor training managers presumed they would automatically get semor jobs in the new structure, which failed to materialise

Industry sources claimed that one of the underlying causes of the dispute was that the managers were opposing the method of selection where they were required to present a case study

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# The same

## ANDREA WEISS

us

theyr heads. Telkom is so anxious to appoint affirmative-action computer boffins that it has put a price on 

company has offered its staff a reward of R6 500 for every computer expert from a disadvantaged background they find who is placed with Telkom For every white expert Telkom For every white expert Tel staffers find the reward is R5 000

ees an "opportunity to earn extra cash" Telkom money and offering employ-The move is aimed at saving

targets After that it will continue to offer rewards for successful referral placements at the rate of R5 000 an According to Telkom the higher reward will be offered only until Felkom has met its affirmative action

The system has generated huge interest among staff, with about 600 calls having been received in the past month. To date, about 40 referrals have been received and three of the candidates have been successfully placed Jobs are advertised in inter-nal vacancy bulletins, with a special note indicating that the positions qualify for referrals

to 20% of basic annual salary selves through recruitment agencies, which charge recruitment fees of up

recruit quality candidates and address past skills imbalances while improving the cost-effectiveness of recruitment," they say

The system applies to all technical ral system as an innovative way to group sees the new recruitment refer-"Telkom's information technology

and managerial

of the scarcity of information technology skills in South Africa, qualified people tend to be expensive to recruit. Generally, they market them-

positions H the

nology industry son that many of our own staff will have attended courses or studied with people in the information tech-

try, many of our people know the market and know of people with the right skills "Because Telkom is in the indusknow of people with the and experience for

group, but excludes administrative, pareer in Telkom. And because they Line managers who do the financial, human resources and sect work for Telkom. And because they Line managers who do the financial, human resources and sect work for Telkom, our own staff are interviewing will not qualify for retarial positions.

Telkom said that through the and what it has to offer to potential tions referral system it hopes to tap into the candidates.

Rewards will be paid only for extensive "contact networks" of its. Telkom says that the referral system the appointments and in two instalments own employees.

With a workforce of 57 000 people diarly audited to ensure not regular. Telkom for six months, when the appointment is the first payment is the stake place.

Only

Telkom will considered Each referral will have to be recorded before interviews are held.

ic appointment and candidates will any other applicants be screened and interviewed with

Referrals did not mean automation and an automation and automation automation and automation a

tions

Rewards will be paid only for appointments and in two instalments.

ed to ensure that proper procedure has been followed. made, each case is individually audit-

Telkom's information technology group believes this is "a unique plan" and says it is not aware of any other company in South Africa with a similar system

Post Office moves to stamp out theft

PRETORIA — The SA Post Office had during December Mail volumes

PRETORIA — The SA Post Office had during December 12 although wall

dismissed 222 employees for fraud or theft since April this year, MD Frank Touwen said yesterday

The post office's anticrime campaign was bearing fruit, he said.

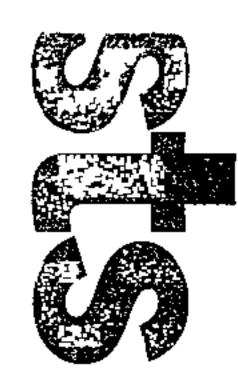
"While only a small percentage of em-ployees are guilty of such offences, they will be fired and will not be allowed to

tarnish the company's image "
Regarding Christmas mail, Touwen said the post office had maintained a delivery standard of more than 90%

during December Mail volumes peaked on December 13, although vol-umes from abroad had not eased yet

Touwen said key post offices would remain-open on the afternoons of December 24, 27 and 31. However, post offices in mining and industrial areas where surrounding businesses were closed would be closed on December 27.

He urged customers who, were aware of any illegal practice to call the post office's 24-hour crime-buster hot-line on 0800-033554—Sapa



prove security their members scores of millions safety follows H Union 1ts roads in companies members measures to prevent being massacred a threat by SASBO, has threatened main centres if the of rands do not imtransporting W1]] Transport block that

sonnel dustry The attacks have netted gangsters Finance action safety acts urgently to ensure unle ott », fuor take banking inındusper-

about score of security have cost the R100 million lives of more than a guards Ħ a year, and

d

and methods and vehicles used by the se-SAPS curity firms Despite their recent breakthrough XIS arrests being stoieit, i nt Poempie Van Rooyen of Special Services criticised the security rests in the latest of the rob-which resulted in the killing Poempie guards and R10 mil-Van both and Superin-Director of

₹,

lives thing SBV Security Son Guards, But a spokesman for two of the se of the guar Security said they e guard Services and Fidelity protect both s and the cash seriously affected, were doing everyboth

**XX** 

"Not So, a leading manufact the SA British armoured representa-

vehicle the NK N aid that both Fidelity Guards V had consulted his company tud that negotiations had rer

broken down

hicles was too much At least one of the companies had felt that the cost of the overseas ve-

hicles "They have and They partly anmour-plated taken normal ٧e-

and and tions, them Also, have and heavy unbalanced stance the roof and the lights cumbersome vulnerable sec-He said they are for become several Roy

years ago with a view to buying the British vehicle because he had correctly forecast that there would be approached former Fidelity McFarland, Guards, ago with a view to h vehicle because CEO of had hıs company buying the

sophisticated attacks on Fidelia Guard vehicles in the future After McFarland left Fidelia Guards, negotiations broke down Fidelity

ations with a company, Manor Armour in the UK, but denied cost was the reason for the breakdown. A spokesperson Guards said they for Fidelity

hicles He said the problem was the unavailability of spares in South Africa for the British armoured ve-

He said however that the com

Prinsloo 137111 said criticisms the the

chains puncturing the wheels of the armoured vehicles, but that the gangsters had gangsters had predicted this the chains failed to stop the oured vehicle in the recent Marble He said that th nat the company had in-method to stop spiked to stop the ਠ When arm-

Fidelity

be

the the bullets but th

guards," he said □ Two more security guards were killed this week in a gunfight with armed robbers who stole R30 000 in cash-ın-transıt robbery H

Mpumalanga The Maths

pany was continually seeking ways to improve their vehicles and the safety of their personnel, SBV Operations Mana Operations Manager, Carlosms that Gert

nerable hicles were vulcompany's were the ۷ę-

unjustified He said and sophisticated actions of gangmethods to the company continually sters countered gangs were kept but seekthat new that rob the

Hall robbery they had crashed a 10-ton truck into the vehicle "The guards were protected from the vehicles

vehicles an t the crash destroyed and killed the six

security guards' van

> last Tuesday was ambushed by three armed men the Barberton-Badplaas road

the second was certified dead on arrival at the Barberton Hospital Meanwhile the SAPS National One guard died at the scene and

tions into the heists, including Christmas Day, and arrested two more suspects, Oupa Chipane and Jackson Mokgomede in Hillbrow They recovered some money from the R10 million Marble Hall heist Special Investigation team have kept up round the clock investiga-

They appeared on Friday with the other three, East Rand policeman Sgt Absalon Molefe, Paul Mokwape of Mabopane and Bongani Mobena (23) of Springs They were charged with the murder of six security with the murder of six security guards, and the attempted murder of four others, as well as hi-jacking of vehicles and robbery This brings to five the number of suspects arrested for the robbery

22 publicly identified on December 23 as being able to assist the police with investigations into the Marble Hall robbery The five arrested were among the

These arrests brunder of suspects year for security van heists bring arrested ಧ 14 last

police when he returned the follow-ing week An attorney, Jacques Pienaar, told the court that one of the 22 being sought was on holiday but that he would turn himself over to the

Travel and American Express Travel, which were awarded the contracts to supply Telkom's travel needs, have been told to enter meaningful joint venture partnerships with black businesses if they are to keep the contracts GRAHAMSTOWN
Travel and American T T terms ႙ Rennies

curement procedures, suppliers of goods and services are selected according to strict affirmative action and black empowerment criteria ment criteria Motshabi, Telkom's

el were awarded the contracts on condition they entered into meaningful joint venture partnerships with black businesses

According to industry sources, Telkom spends American Express Travplayers in the travel industry and therefore Rennies Trayel and there were, however, no suitable major black communications, and the Trayel said oa corporate Telkom's

sources, Telkom spendabout R2m a month ctravel.

**a**0

press had already entered into a Travel Services. Motshabi şaıd

Was While the identity of Rennies' proposed partner was still confidential, Rennies CEO Lilhan Boyle said her company Boyle said "extremely"

was "extremely excited about the joint venture".

She said it was unique as it promoted black entrepreneurs from within their ranks and the move would "structurally change the industry" as it would introduce a new player. Boyle said the move had to be

included

есополис empowerment

gramme, potential supplie were selected after assessing. □ The company's black share

☐ The nature and extent of use of black subcontractors or joint holding,

The nature and extent of use ventures; ] Work

busmesses;

advancement standed black ventures with black entrepreneurs and black advancement within the company. In terms of Telkom's black seen in the context Ĥ strategy equity, black their black which joint

suppliers black

share-

outsourced ខ black

action pour □ Com policy munity involvement; and affirmative

\* \*

executive Bob Schlutow said his company was "transforming its interactions with suppliers over the entire spectrum of the procurement process".

He said that Telkom wanted to "advance the involvement of disadvantaged communities in the economic mainstream" as this would contribute to "as would

establishment and support of a viable base of local suppliers — ECNbusiness.

# Numsa threatens to take Ericsson to CCMA

FRANK NXUMALO

\* \*

**IABOUR EDITOR** 

Johannesburg — The National Union of Metalworkers of South Africa (Numsa) threatened yesterday to drag Ericsson South Africa to the Commission for Conciliation, Mediation and Arbitration (CCMA) for allegedly reneging on a recognition agreement signed last year

A recognition agreement gives a union the right to organise among company employees and access subscription fees

Sipho Sithole, the company human resources director, said Ericsson had not been aware of the existence of the agreement until yesterday and that it had "serious implications"

Christer Hohenphal, the managing direction of Ericsson, said. "Numsa has insufficient representation at Ericsson even after the company granted the union complete access to the workplace in order to increase its membership."

Sithole said Numsa's demands included a 30 percent wage increase, a 100 percent transport subsidy and a R15 000 home improvement allowance

Elias Monage, the union's national co-ordinator for the engineering sector, said denying knowledge of the recognition agreement was "a deliberate and conceited attack by the company to erode the gains that the workers have achieved last year"

PO seals anti-theft drive ARGUS CORRESPONDENT (268) the management and labour

Durban - "Open the mail - go to jail" is the hard-hitting The hard He said this was the second message from the Post Office's crimebusters as they set the seal on the joint effort today.

Top officials and Post Office labour unions signed an anticrime charter at Durban's Durmail Centre { \* \* \* \* } '

Communications Minister Jay Naidoo, chairman of the Post Office board Max Maisela, PO managing director Frank Touwen and the presidents of four labour unions jointly signed the pact

PO spokesman Jabulanı Kubhéka said the charter would commit the communications ministry, fraud

unions to eradication of all crime and mail violations

campaign of its kind and would reaffirm the Post Office's zero tolerance of mail violation

"Many employees have come to understand the meaning of the slogan 'open the mail - go to jail'," he said "Since April last year more than 330 employees have been dismissed and 62 members of the public arrested in connection with mail violations "

The manager of security and investigation services, Shaun Powell, said a majority of internal cases were related to financial

### Dispute over agreement stalls Ericsson SA, union wage talks

Pearl Sebolao (

WAGE negotiations between Ericsson SA and the National Union of Metalworkers of SA (Numsa) failed to get off the ground yesterday, following the cellular network company's refusal to comply with the terms of a recognition agreement signed with the union last year

Numsa spokesman Elias Monage said the company initially denied any knowledge of the agreement — which entailed 20 days' paid training, time off for workers attending union meetings and annual wage negotiations — but sent someone over to the union offices to collect a copy of the agreement.

Monage said Ericsson was disrespecting and violating the worker rights entrenched in the recognition agreement.

As a result the union was considering taking the matter to the Commission for Conciliation, Mediation and Arbitration "because the agreement is legally binding on all parties", he said.

Ericsson human resources director Sipho Sithole, however, rejected the claims that they had denied knowledge of the agreement.

He said the company was not refusing recognition of Numsa, but wanted to clarify certain issues in the agreement that would guide the way the two parties engaged each other.

These included the rights Numsa sought to exercise, the manner in which it sought to exercise such rights, and the workplace in respect of which the union sought to exercise those rights,

Sithole said | 4 | 98

The firm also questioned the representativeness of the union at Ericsson According to Sithole, Numsa only had 15 signed-up members out of 170 employees directly employed — less than 10% of total staff

Jacqueline Zaina

strike over wages, possibly under-mining the service's effort to create a more likeable public persona. The scheduled three-day strike, by post office and Telkom workers, is scheduled for three days. posed POSTMEN who recently statred in the post office's public image cam-paign launch advertisement might well take part in tomorrow's procommunications tomorrow's workers' -ord

vertising campaign, which commu-nicates the post office's willingness to smile at itself, is barely into its Ironically, the above-the-line ad-

second week.

Post office MD Frank Touwen says "The campaign is designed to improve the post office's public image and move away from perceptions of the ailing old post office that never gets anything right."

The television launch commer-

cial, shot in a beautiful rural environment, was created by Ogilvy & Mather RS-TM. It shows thousands of postal workers, most of them reallife employees, looking proudly at the camera. Their attention is broken by a dog running over a hill towards them. Next thing, they are chased out of the frame by hundreds of dogs, one of which marks its ter-

maining. entory a huge red post mpaign, which only box. Burd

the year, is designed to show that although we take our work very seriously, we do not take ourselves too seriously, says Touwen.

Ogilvy & Mather RS-TM creative director Greg Burke says the agency was challenged to change people's tisements scheduled to appear over television, campaign, print and radio adverincludes

attitudes towards the post office.
"The advertisements basically had to be likeable, for people to respond emotionally." basically

spond emotionally."
He says this was achieved by giving the post office a level of humanity and an ability to smile at itself that the public probably would not have expected

made on an operational level
"The reality is changing, but the country still has to buy into our vision of a new post office Many people believe we are carrying baggage from the old SA, but the days of the conservative,

poskantoor are long gone," he
Three 20-second follow-u closed-for-lunch gone," he says.

4

negative perceptions of tice, is designed also to cate the progress that

perceptions of the post of-lesigned also to communi-progress that has been

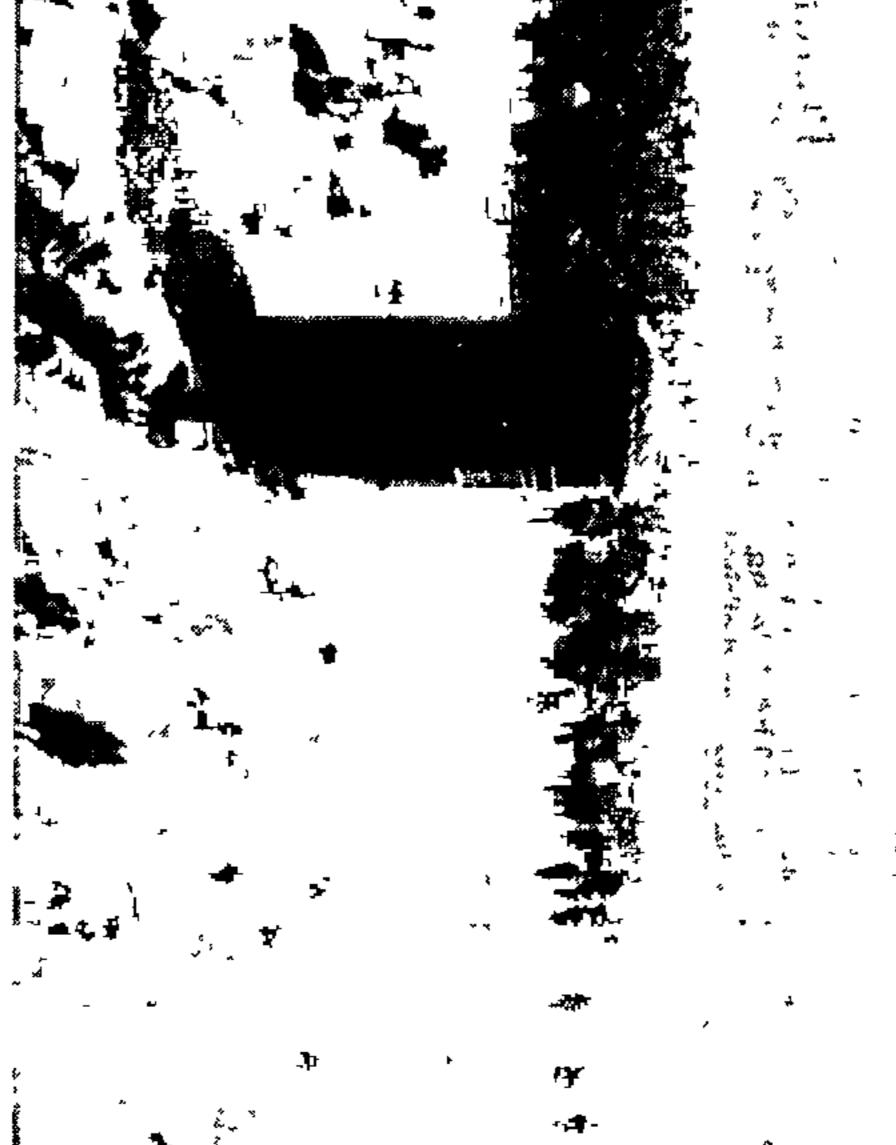
while tackling the commonly

Touwen

says

the

campaign, nonly held,



Postmen on the run in the humorous television campaign

mercials will address perceptions of inherent weaknesses in the post of-fice's services, from slow delivery to lack of security.

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com-

in similar, launch com cate the audited facts on Burke says the issues are treated similar, humorous yein as the commercial, but a range of communithe

issues like delivery speed, as measured independently.

Touwen says many of the goals set in terms of the post office's threeyear action plan—the time allowed by government for the organisation to be turned around — have been

rapidly approaching break-even situation "We are ready to c met. We have "We have worked very hard to improve our service levels. Mail is now delivered on time and we are 8 financial hard

our successes. ready communicate

period tablishment of a security division, the outcome of which has been the dismissal for theft of 400 employees since the beginning of April last year — almost one a day over the Among these, he says, is the es-hishment of a security division,

Burke says the campaign demonstrates new products and services, and highlights the provision of fa-

cilities to people who previously lacked access to postal services.

The next phase of the campaign a below-the-line initiative based on direct marketing — is intended to position the post office as a reliable, fast and flexible business of electronic mail partner in the context of private sec-tor competition and the alternative to position the liable, fast and

Communication workers on strike today

AN ESTIMATED 30 000 Telkom and post office workers would embark on a three-day protected national strike today in support of their demand for better wages, the Communication Workers' Union said yesterday

However, union and management negotiating teams were still m talks late last night "to try to avert the strike", Telkom spokesman Amanda Singleton said

Union spokesman Nathan Bowers said there could be a fullblown strike by next week involving non-unionised workers if there was no progress on wage negotiations "We are organising other workers in the communication industry and they might go on a

sympathy strike with us next month and increases ranging from week," he said

The union would be able to draw more than 60 000 into the strike He also warned that "we could be faced with a cut-off of communications in this country" by next week

Bowers said the union was, however, still committed to resolving the dispute through negotiations The decision to go on strike had been taken as a last resort after management's "negative stance and union-bashing tactics"

Bowers said workers had shown their commitment to negotiations and had reduced their demands 32% in real terms

The union is demanding an across-the-board increase of  $\bar{\mathrm{R}}150$ , a minimum wage of R2 200 a

10% for supervisors to 16% for auxılıary workers

Telkom is offering an average salary increase of 11% for auxil-1ary workers, a minimum wage of R2 150 for the lowest-paid and an 8% increase for operational and supervisory staff

The union said "We will continue our action next week with a work-to-rule campaign, a ban on overtime, and sit-ins

Sapa reports that Telkom and the post office confirmed they had received notice of the strike after conciliation efforts failed

Three unions are involved in the dispute the Communication Workers' Union, SA Postal Association, and the Post and Telecommunications Association

# PO strike may stifle deliveries cr 8/7/98

DON'T be angry if you don't get your mail for the next couple of days

Thousands of Telkom and Post Office workers are going on a threeday national strike for an increase in wages

The Communications Workers Unions (CWU) and the South African Postal Association said in a statement that they planned an initial three-day strike

But, they warned, it would become full blown "if there is no positive response from the South African Post Office"

A Cape Town Post Office worker said. "The only thing we will be doing is answering phones to tell callers that we're on strike"

The CWU represents approximately 26 000 Telkom workers who are prepared to go all out, even thinking of possible sit-ins

Telkom said yesterday; the CWU's intended sit-ins would be illegal and said that they would approach the Labour Court if such plans were not withdrawn.

The cash-strapped Post Office appealed to its workers not to go on strike, saying it was not generating profits and is currently susidised by the government. It acknowledged that its employees deserved a pay rise, but said that, unfortunately, it was out of its hands,

The CWU countered, saying that the Post Office had "refused to bargain in good faith" and workers were not earning a living wage.

"The strike is protected and will go forward as planned," said Ben Roodman, senior manager for coroporate communication of Cape Mail.

"We are expecting a 50% stayaway today and 80% tommorrow

and Friday."

Telkom and the South African
Post Office said that efforts to
resolve the pay dispute are continuing.

# Telkom, unions close deal on wage increases

Agreement to call off protest action

after Post Office workers march.

#### SAPA AND EDDIE JAYIYA

elkom last night reached agreement on wage increases with the Alliance of Telkom Unions and the Communication Workers' Union, following a protest march through the streets of Pretoria earlier in the day

Telkom said employees in the auxiliary levels would receive a salary increase of 11%, while those in the operational and supervisory levels would get 10% The increases would be effective from April 1

The minimum wage would be increased from R1 800 per month to R2 150 per month.

Telkom labour relations executive Eugene Martin said Telkom and the unions agreed to implement a performancerelated remuneration system from this month

Yesterday morning, the Post
Office announced a last-minute
settlement of its salary dispute
with three labour unions, while
Telkom workers undertook to
suspend, their strike pending
last night's negotiations

The Post Office said it had improved its initial offer of an average 8% pay rise to an 11% increase for workers at lower levels and 9% for those in

#### SVAY 9/7/98

higher ranks Another 1% raise would be granted in October, while the minimum wage was upped to R2 115 a month

Union leaders confirmed the agreement.

Meanwhile, employees at 10 Iscor plants staged demonstrations yesterday in protest against the company's pending

The Government, a major stakeholder in Iscor, might be asked to intervene in the dispute between the National Union of Metalworkers of South Africa and Iscor, according to Numsa information officer Dumisa Ntuli.

"We are lobbying the Government to intervene in the dispute," said Ntuli. "We believe the Government can persuade the company to reverse its decision. We cannot afford to lose our members The company has asked for a meeting with the union."

Elsewhere, negotiations were being concluded to call off a strike by more than 30 000 Numsa members in KwaZulu Natal

The Steel and Engineering Industries Federation of South Africa and Numsa both confirmed yesterday that a provisional agreement had been reached

Reneé Grawitzky, (Ca Pearl Sebolao and Dus 3 Chic

ı∓y r;

Abrahamse ...

Quent as soon as puscome depended on what was at the bargaining table.

He said unions were demanding a september 1, and were discussing a september 1, and were discussing a september 1.

September 1, and were discussing a september 1.

Union THE week-old strike at SA Airways was finally resolved on Friday when the airline signed a wage agreement with the SA. Transport and Alhed Workers'

and the remaining 5% increase implemented in December this year. Workers would also get a 13th cheque based on the 10% increase. increase, The parties with 5% back backdated to June 8 a 10% split. tlement, Abraucanthe that the two partic The union positive were 12%, they were a secondary strike a

y were looking towards a set. Abrahamse said It is believed

It is believed

thes differ over 1%. A could stall be faced by ike action by SA Rail-cours Workers' Union

ort of workers at Acsa

At the same time ports Company of Sthis morning. Union the same time, ta spokesman talks at the Air-A (Acsa) resume Evan

members in supp

striking workers to ensure airports were disrupted as little as possible.

Meanwhile, SA Commercial, Catering and Alhed Workers' Union (Sacmanagement continue ion fails to settle. Acsa said ient and other staff would to work in areas operated by fails to settle.

tions at a number of Edgars stores on Friday. Pickets were held at a number of stores with claims that workers defied a Labour Court interdict by preventing customers' access to premises. premises. cawu) and Federated Retail and Allied

In addition, there were sporadic reports of assaults on customers.

the company. Such action began in early August and has caused disruption and financial losses which could fugand financial losses which could ful-ther exacerbate the company's already taken by the u This action is in line with a decision ten by the unions at the end of July embark on sporadic action against

7

members at Straits with attempts by tenuous financial position. The two-week old strike by Saccawu Stuttafords uttafords continues the union to get the he bargaining table.

company back to the bargaining table. The company instituted a lockout after negotiations deadlocked with the union demanding R200 across the board. Stuttaford's final offer was R140, plus extended working hours.

# 5 me

**Louise Cook** 

THE threatening split between the SA Agricultural Union (SAAU) and the Transvaal Agricultural Union (TAU), has spilled over into the Northern over into the Northern the TAU's last remaining 9 filiation They would join another union if it were free of politics and had a strong provincial focus. The Northern Province's Letaba district said it had disaffiliated from the TAU.

In Gauteng, former TAU regional siderably, Man ferred to farm They Many rithout any union former members pre-25

the union attacked the SAAU for being African National Congress-orientated and selling out the TAU.

Two of the four province the remarks of the four province the four provin stronghold
Farmers there say they are "await-\ chairman Alf Becker, who is starting ing the natural death of the TAU" be- up a new union, said he distanced himup a new union, said self "on behalf of a defined the region" from congress. TAU prea string of farmers in

fore setting up their own union.
At the TAU's congress las

Province

represents — North — North Mpumalanga — have set up separate unions in the past three years. A group of Gauteng farmers is due to set up a Gauteng union on Wednesday

Bertie van Zyl, a former Northern Province TAU member, said TAU sup-port in the province had dwindled conthe region" from statements at the congress. TAU president Gert Ehlers dismissed his claims, saying the union retained majority support in Gauteng. The SAAU has refused to comment on last week's TAU congress. It is to decide next month on its position on the TAU's decision to break away from the SAAU if it does not change its constitution to make the TAU the sole affiliated union for its four provinces.

r provinces the North West

Comment: page 11

# 22

Robyn Chalmers

tions Union (Patu) will be restructured H Pan-African Telecommunica-

and a new union established by the end of next year to meet the challenges of a rapidly changing telecoms sector in Africa, it was decided at the recent conference in Lusaka. Patu has 44 members on the continent

A document was drawn up indicating that the restructuring was driven by developments, including globalisation, privatisation and regulation trends and the convergence of the the information sectors
A number of African countries have telecommunications, broadcasting and

gone the privatisation route. Guinea led the way with the sale of 60% of its.

Likey William Ħ, 1996 ೪ Telekom  $\tilde{\Xi}$ 

Malaysia for \$45m Ghana, Côte d'Ivoire, SA and Senegal have also partially privatised their utilities.

I he document said there was a need for the number of telephones in Africa and to facilitate access to

8 changes under way.
The conference a The conference approved a restructuring implementation team for the new Patu. telecommunications services.
Conditions had to be created that would attract investment for the development of infrastructure and for Africa adapt ᅌ the rapid technologica created that

website siums, onproved Income ıncluded nd publications. lme services via a generating activities and uded exhibitions, symplement of the services via a deducated

RADICAL SERVICE SERVIC

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PS-TELE COMMUNICATIONS-LABOUR 1999

# Post office fires 240

mis-sorts

SINCE April this year the post office has dismissed more than 240 employees found guilty of mail theft and fraud.

More than 90 members of the public have been arrested for similar crimes

Post office senior general manager for human resources, Rev Vukile Mehana, says the post office's anti-crime campaign was bearing fruit

He said at the public sector anticorruption conference that the post office would apply zero tolerance for postal corruption and crime

The Post Office had adopted the apt slogan "Open the mail, go to jail"

Furthermore, the 24-hour tollfree Crimebuster Hotline was a channel well frequented by the public and post office employees to assist in the war against criminals

At present 457 cases are being investigated based on information received on the hotline Callers may remain anonymous and all information was followed up

In cases where information leads to an arrest and conviction, financial rewards are given

With 30 000 employees distributing over eight million mail items every day through more than 2 000 outlets and 5 500 service points, the post office is hard hit by lawlessness

Mehana says "drastic action has to be taken"

# Telkom offers early retirements sometan 8/3/99

#### By Dan Fuphe

Mr Sizwe Nxasana announced at the weekend that the parastatal was in the process of offering voluntary retirement packages to all its employees who have reached the age of 50

Nxasana said the company was offering early retirement packages to those of its employees who were close to retirement age, while starting a consultative process on the possible outsourcing of certain non-core functions

#### Negative growth

"Telkom, like everyone else in the country, has been affected by the general economic downturn. The South African economy has shown negative

growth for the past two quarters

"This makes it a real challenge for us to meet our licence commitments—

Mr Sizwe Nxasana which were made when the economy announced at the weekend that the parastatal was in the "This makes it a real challenge for us to meet our licence commitments— which were made when the economy was much healthier— while staying within our budget

"We remain, however, committed to meeting the challenge," Nxasana said

He added that Telkom needed to achieve more with less over the same period

#### **Drive to contain costs**

Nxasana said as part of the company's continuous drive to find more and better ways to contain costs and improve efficiency and productivity, it has embarked on a whole range of activities

These included more focused and accelerated training for its workforce

as well as the modernisation of its renetwork and business process to improve efficiency

In terms of cost containment, Telkom has already implemented measures to cut down on certain unnecessary expenses

According to Nxasana, these include scaling down on travel and subsistence allowances and more controlled use of company vehicles and other equipment

"Over the next four weeks all employees aged 50 and older will be able to apply for early retirement

"In the interest of retaining skills critical for the continued performance, customer service and efficiency of Telkom, management will have the prerogative to approve or decline applications," said Nxasana

# Board orders the post office to overhaul its English-only policy 29/3/99 (268)

Pretoria — The Pan South African Language Board ordered the post office on Friday to amend its English-only language policy for employees

The board said the post office had violated the language rights of its employees and would have to amend its language policy to make it more accommodating of the multilingual objective of the Constitution Act and Pan South African Language Board Act

The decision of the board, following an investigation, was published in the government gazette on Friday

Any such amendment is likely to burden the loss-making parastatal with substantial printing costs, officials said

The post office's English language policy applies to all signage at new or renovated post office buildings, post points, postal agencies and any other physical struc-

tures where signage is required

Ben Rootman, the senior manager of corporate communications at the post office, said many other companies in South Africa had adopted a similar policy, and that English was an international business language

He said the post office had received few complaints from within the company about its language policy

He said the company was still making losses

"You can imagine what the cost will be of printing everything in the 11 official languages," he said

In the year to March 31 last year, the post office lost R271 million, from a R700 million loss in 1997

It is still receiving a subsidy of R450 million, but has to reach breakeven by 2003

Rootman said the post office had 2 400 outlets around the country and could not replace signage overnight

"Spacewise, where can we accommodate all 11 languages on our buildings?"

He said printing everything in the 11 official languages was also not conducive to good communication

He said the post office would talk to the board to see how it could accommodate the findings and decisions of the investigation in a feasible and costeffective way

The board said the post office's language policy ignored the constitutional objective to elevate the status and advance the use of official languages, particularly the historically diminished indigenous official languages

It said financial constraints would be taken into account, but they had to be considered within the context of the Constitution's main objectives, one of which was to promote multilingualism



# Agency staff's threat

Johannesburg — Staff at the Universal Service Agency, the unimunications industry, have threatened a go-slow strike in protest against alleged acts of corruption by senior officials, Fikile Khumalo, the agency's acting head, said last week

He said he had received a letter from employees calling for the immediate suspension of two senior officials pending an investigation into the allegations, which include corruption and fraud

He said he had asked his staff not to withdraw their labour because he was seeking legal advice on the matter "The documents are presently being assessed by lawyers who will then advise whether or not these allegations are founded," he said

The agency, like the South African Telecommunications Regulatory Authority (Satra), was set up under the Telecommunications Act of 1996 to focus on the roll-out of telecommunications services to under-serviced areas

Allegations against the two officials include undermining the act by sabotaging delivery and frustrating the deployment of field workers

rolling out telecentres throughout the country to boost access to

telecommunications facilities There are now 17 telecentres in six provinces.

Khumalo said the agency versal access body in the telecom- wanted to establish more than 200 telecentres by the end of this year He said the agency would conclude a long-term plan for telecentres within the next two weeks

> In terms of the act, the agency, in conjunction with Satra, is responsible for the R20 million Universal Service Fund, which will be financed through communications'operators' licence fees

> So far, R13 million has been poured into the fund through an advance contribution by Telkom of R10 million and a R3 million appropriation by parliament

> Other licensees have been waiting for Satra to release a formula for the contributions

> Busi Moloele, a Satra spokesman, said Satra had completed the formula and had submitted its recommendation to the communications minister last year

"These will be published once the state law adviser is satisfied with the contents," she said

Legal imperfections in the act had forced the agency to consult more with Satra and the government on many issues, Khumalo said

He said that was compromising the agency's stature as an autonomous body

### By Isaac Moledi

dent communications market over the THE remarkable growth of the African thus contunent, says Roger Nye of Trinesburg on May 6 few years is a positive indication of the dent Exhibitions, organisers of Cell-expo Africa '99 to take place in Johanbright future awaiting the industry on of Cellpast

According 5 Nye the growing "talk"

that in the near future the telecommunimore than 10 million local subscribers times faster than envisaged and predicındustry ın South Africa ıs tions are that by 2001 there will be automotive cations" industry The industry's stakeholders believe ındustry could asovertake the largest 10

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global employer

first mobile voice and Sundome in Randburg, will be Africa's Africa '99, to take place at the MTN show and will boost job creation data technology

industry but this is changing "Students market the Personnel Concept grounds are benefiting telecom-growth," says from previously growing Less than six years was information þ second dısadvantaged Stuart Melaia of cousin from the local technology ಕ back-

ments and has seen the explosion of Job opportunities in zithe marketplace NIN "Local service providers Vodacom and Melaia specialises in telecom placehave been ınstrumental ın cre-

ago the telecom

atıng rub-off from the industry Melaia says a number of local engineers are benetional cutting edge technology giants fiting from training abroad with internag opportunities, he says , Transfer of skills is also a positive

panies but the South Africa number of engineers to overseas comgrowing Melaia says "Unfortunately with a market that is globally\_ we outweighs skills development of also thus lose loss,"

salaries for engineers in this field have increased by about 70 percent in the coms can be anything be R130 000 to R170 000 a year graduates' entry level salaries in tele-coms can be anything between past 24 months Research shows This makes technical that engineering between The.

> tronics background, a commodity" specialists, with an engineering or elec

encompass -beyond engineers giving great opportunity to those with car The kits Job and accessory salespeople, opportunity and technicians market ınstallers suppliers

munications technology is going to be bigger than the PC industry," Nye says "That is why Cellexpo Africa '99 is "We believe that the cellular com-

meet and exchange cutting edge inforform will-provide industry movers and make the right connections an important event on the African calshakers with it will be the ideal a unique opportunity to This platforum to

very marketable mation and to view the very latest communications munications products technology has to offer"

'99 will be open

and

services

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entrepreneurial spirit from 9 30am to 5pm 7pm It will be open to the public on Saturday and Sunday from 9 30 am to Cellexpo Africa

on 082-233-6000

Entrance is free

bition website for additional informato visit the show you can surf the exhituon on the industry on www.cell-expo co za or call the hotline number - For those who are unable to be able

coms industry call the Personnel Concept on (011) 484-3920 about job opportunities within the tele-Alternatively, for more information

#### Union backs NextCom for cellular network bid

**Legley Stones** 

THE Communications Workers' Union has confirmed that it is backing the NextCom consortium in its bid for SA's third cellular network licence, rather than rival consortium Khuluma 084 Cellular

Union president Thalefang Sekano said yesterday

that the union was committed to NextCom

"Khuluma had been talking to us like every other player and at one time we were prepared to join them, but we

feel that with NextCom our chance of winning the li-

cence is greater "

The size of the stake the union will take in NextCom is still being negotiated

The latest bidder to emerge, Khoroni Telecoms, says it is negotiating with three foreign telephone network operators as potential partners

Khoroni is led by SA Communications (Sacom), a black-owned multimedia company, and 21 empowerment organisations

chairman Sacom George Maphwanya said financial backers were in place but he declined to name them

"Money is not a problem," he said

Khoroni will request a licence for G<sup>c</sup>\* 1 800 techald then conology ar operate wice existing operators MTN and Vodacom to share their base station infrastructure, he said "

# Post Office to suspend 5 top officials Blatant abuse of perks' and tax avoidance were

among practices uncovered by forensic auditors

#### Robyn Chalmers

A COUNTRYWIDE Post Office investigation of alleged fraud and corruption by 104 senior employees will lead to the suspension of five senior postal officials by the end of this week, the company says

It accuses the five senior officials of "blatantly defrauding" the postal service by abusing flexible remuneration packages, including perks such as entertainment, car and other allowances

The move comes amid sensitive negotiations between government and four international postal consortiums bidding for a strategic management contract to restructure and develop the Post Office

Posts, Telecommunications and Broadcasting Minister Jay Naidoo said yesterday that external forensic auditors were called in last year after discrepancies, were discovered in the flexible remuneration scheme "This was a delicate issue as a number of the people being investigated are in very key positions "

Action had been taken against alleged offenders in line with a government pledge to act "ruthlessly and decisively against anyone involved in mail violation", he said

A campaign to combat crime at the Post Office was started last year Naidoo last week also ordered a national audit by the Post Office of all problem areas, including customer complaints

Post Office officials declined to name the alleged offenders or give their positions at the company yesterday In terms of the Post Office's structure, however, senior officials include senior GMs, GMs, stemor managers and divisional heads (Seven senior GMs make up the manage-

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ment board, which falls under the MD Post Office chairman Max Maisela is acting MD in the wake of Frank Touwen's departure last year

Post. Office communications GM Sandile Madolo said an internal investigation launched last July into the remuneration packages led to the appointment of forensic auditors Gobodo & Associates in December The auditing firm found that alleged offenders fell into four categories Some had complied with the system but had not declared tax on various allocations The recommendation was that they repaid this tax Others had found loopholes to defraud the system intentionally, and the Post Office was advised to take internal disciplinary steps

Officials who had defrauded the system by allocating private purchases to avoid tax, among other things, were viewed more seriously and would be dealt with "appropriately" The final group comprised people responsible for processing fraudulent documentation

Madolo said the Post Office was determined to bring those involved in postal fraud and corruption to book A total of 345 postal employees had been dismissed over the past year for fraud, mail theft and pilfering Some have been prosecuted and more prosecutions are expected

Post Office media haison head Brian Dean said the company was also investigating allegations of an embezzlement scheme in the Eastern Cape and alleged misuse of a pension scheme in Gauteng

The Post Office posted a sharp reduction in its operating loss to R271m for the year to end-March from mòre than R700m the previous year, due mainly to increased revenue and reduced expenses

# Post Office cracks down on 'criminal activities'

#### By Ndivhuwo Khangale and Mokgadı Pela

THE looming suspension of five senior Post Office employees will show the organisation's resolve to stamp out crime within its ranks

Post Office media haison officer head Mr Brian Dean said yesterday "We will stop at nothing to deal ruthlessly with anyone involved in criminal activities within our ranks, be it blue collar or white collar crime"

Dean's comment followed reports that a countrywide investigation of alleged fraud and corruption by 104 senior employees would lead to the suspension of five senior officials this week

They are accused of "blatantly defrauding" the postal service by abusing flexible remuneration packages, including perks such as enter-

tainment, car and other allowances

He said 345 employees were dismissed last year for crimes ranging from fraud to opening and stealing mail

Dean said a campaign to combat crime started last year

#### National audit

Last week Post Telecommunications and Broadcasting Minister Mr Jay Naidoo ordered a national audit by the Post Office

Naidoo urged customers with complaints to phone 0800-044-553

Post Office communications general manager Mr Sandile Madolo said an internal investigation into remuneration packages was launched last July by the forensic auditors, Gobodo and Associates

The findings were handed to the company's Security and Investiga-

tion division headed by Mr Reggie Marimuthu.

In February, the auditors found that the offenders fell into four categories

- Those who have blatantly defrauded the system by among other things, allocating private purchases and costs in a manner to avoid taxation were viewed more seriously and would be dealt with appropriately,
- Those who found loopholes to defraud the system intentionally and would be subjected to internal disciplinary steps,
- Those who fully complied with the system but had not declared tax on their various purchases, and
- Persons in various divisions of the Post Office who were responsible for the processing of fraudulent documentation

## Probe into Post Office

MZILIKAZI WA AFRIKA

FRESH allegations of corruption and fraud in the Post Office are being investigated.

The Minister of Posts, Telecommunications and Broadcasting, Jay Naidoo, said the scope of a national probe which has resulted in five senior managers being suspended was being widened.

The probe into the new allegations would be completed in six to eight weeks, he said.

Among the allegations presented to Naidoo are claims by the Communication Workers' Union.

" The union's national co-ordina- tor, Macvicar Dyasopu, said the allegations included claims that:

Management awarded contracts worth millions of rands to E: certain companies without ten-THE PARTY OF THE P ders;

• A senior manager has an interest in a company which was award. ed millions of rands in contracts; -

● An official had awarded himself a R75 000 bonus, after being with the Post Office for a short The Later was falled to the said to the while;

• A senior manager has a labour broker company which supplies the Post Office with new labourers; · 二丁 · 阿斯里可以 and

 The property division of the Post Office had sold buildings and plots at below market value.

The list of allegations was also sent to Deputy President Thabo Mbeki on Thursday.

The allegations — which could implicate more than 150 officials countrywide—come in the wake of a "salary sacrifice" abuse scandal which rocked the Post Office. \*\*\*\*

Naidoo said the union had failed to back their allegations with evidence, but the purpose of the audit. was to verify and substantiate them. He said he had requested that an independent labour relations consultant be appointed to analyse labour relationships in the Post Office. A Marie 1

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# Claims of Post Office

corruption

Johannesburg—The Communication Workers'
Union (CWU) has asked
Posts and Telecommunications Minister Jay
Naidoo to investigate allegations of corruption in
the Post Office

co-ordinator Macvicar Dyasopu said allegations of graft in the Post Office had been sent to Mr Naidoo

The union alleges that management" awarded multimillion-rand contracts to certain companies without calling for tenders, a senior manager has interests in one of the companies which was, awarded the tenders, an official awarded himself a R75 000 bonus after being, with the Post Office for a short period, a senior manager had a labour brokerage company, which supplied new labourers' to 'the' Post Office; and the property ` division of the Post Office had sold buildings and plots at prices below market value

Mr Dyasopu denied claims that there was no evidence to back up the allegations, saying the security department of the Post Office was in possession of such evidence

"Minister Naidoo should launch an investigation based on the allegations, without looking for evidence to back them We believe that there is corruption in the Post Office, from top to lower management"

# CWU, Telkom wage dispute

**By Mzwakhe Hlangani** Labour Reporter

SALARY increments will cost Telkom about R1 billon this year if management accedes to the wage demands by the Communication Workers Union (CWU)

The union is currently demanding wage increases ranging from 12 percent to 16 percent and has declared a dispute which will be referred to the Commission for Conciliation Mediation and Arbitration

cwu deputy general secretary Mr Mike Seroba said the union declared a dispute after the management refused to budge from their offer of four percent

Telkom chief negotiator Mr Eugene Martin said the union demands were tantamount to R1 billion and that a counter offer of four percent, supplemented by 1,8 percent management performance and 1,1 percent profit gain related increases

Agreement on outsourcing certain services was reached, but was subsequently violated by a person who has since been suspended, he said

The Post Office has raised its final offer to 10,1 percent for the lowest-paid, 8 percent for middle income and 6,5 percent for the highest-paid categories, Seroba said

Post Office communications manager Mr Ben Rootman would not comment yesterday until he had consulted with the negotiations team

ic development of tiddiveri

## By Mzwakhe Hlangani Labour Reporter

TRADE unions in at the telecommunications sector warned threatened Telkom and the post office 000 weekend that more employees with retrenchment in the were post Workers Buraq than and

Union general secretary general Mr Seleboho Kiti sald the post office was ignoring the labour movewas ignoring the labour move-ment's ultimatum for a moratorium on retrenchments, adding that it was rendering 2 000 jobs redundant in the process of identifying the so-called supernumeraries in the Communications adding that it

postal service ding more jobs by Telkom was in the process of shednotan also offering volunbelieved that

out

Telkom

chief

executive

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ret Tery packáges and, outsourcing

operations restructuring sayıng difficulties instead of benefits for Kiti these denounced by employers", exercises brought "unilateral brought

employees these through its newly jobs campaign" He retrenchments said the union would adopted "save ឥ the fight end

### Cont tracted out

The Mine Workers Union, which represented technicians at Telkom, employees also claimed that more than 10 000 through voluntary and compulsory separation packages, while certain separation separatio in the process would Ğ, retrenched which

Sizwe cated that initiatives to restructure embarked the company for competition would be accelerated and the company had ciency and cost containment drives ın a bid to clamp down on unneces-Nxasana on a had wideranging earher indi-

sary expenses contacted yesterday to confirm the number of employees said to be Nxasana could not, however, be

facing retrenchment Since April this year Telkom had shed about 2 000 of its 61 000 jobs through early rettrement

work where possible and exit from It reportedly sought to outsource

retrenchments were planned by the management under the guise acceleratory non-core business of

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# TELKOM (167)

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### COMPETITION CLOBBERING THE

■ back lost ground from the multibillion rand IT sector by threatening private-sector players with closure elkom is attempting to claw

Data/Nedcor/Old Mutual joint venture, OmniLink.
These communications IBM network outsourcing providers such as FirstRand's FirstNet, IBM Global Network (now The telecoms giant has writ-ten hard-hitting letters to com-petitors in the value-added providers as well as specialist network (VAN) sector This in-Internet

clients to share state-of-the-art network facilities. They offer bandwidth capacity on de-

network facilities They offer bandwidth capacity on demand guaranteed service levels and high security — vital for electronic commerce closed networks are

and Nedcor used by large companies rang-ing from MasterCard, First Na-tional Bank, Old Mutual, Grincor, Simba, the Automobile Association, Deloitte & Touche

special projects has written to O Telkom FirstNet certed attack what is seen as asking them to senior õ OmniLink manager John . 듅 þ Joseph sector, -ton ဋ္ဌ

> passing switched network. ing switched services, carrying reselling spare capacity, offerthey are not providing private network services to customers Ğ, Telkom's public telecommunications customers, Telkom's weeks ಜ್ಞ

using bully-boy tactics telling our customers that we will be shut down," says FirstNet MD Mike van den Bergh, chairman of the SA VAN Association know Telkom has been

pany, Linx, "The let perience," confirms Peter MD of OmniLink parent "We have had the same ex-" confirms Peter Hird,

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Mike van

den Bergh

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resell,

wider which employs thousand people and has invested attack letter ဋ္ဌ ĸ thousands a part àп industry We are 잋 庐 Q

has a government-sanctioned monopoly on core fixed-line voice services until May 2002 (to be extended another year if hons in its networks W taking legal advice " Telkom is able to fli muscles because the time, Satra has issued more than 40 interim VAN licences "Telkom is interpreting the industry regulator Satra has still to come up with regulatory guidelines for VANs Mean-Telkom meets its obligations), MILLINEA operates in regulator Though È a policy Telkom flex VANS

Van den Bergh in his July 18 already vague renecommen.

cations Act in its favour," says

den Bergh, Joseph points out, 15 letter to Ϋ́



handed rates will do little to en-dear it to corpocompetitors 돐 s heavy-approach corpo-

ity provider value-added by market search firm Ţ ğ Telkom as a qualrate customers do shows that corpo-TechKnowledge A recent survey perceive BMI-

well vices below the tradi-Telkom

providers scores ۷AN ptre Internet

makes provisions for VANs "Shared network facilities is the very nature of what VANs

ımele-Hashatse says Satra wıll issue its response soon Satra councillor Tshidi May-

Marina Bidok

of this business is no surprise

We carry third party traf-"says Van den Bergh That Telkom wants a chunk

STOCKBROKING

## SWIMMING AGAINST Ħ III.

Estockbroker specialising in emerging markets, are in SA to set up a southern African operation based in Johannesburg CLSA is the latest in a spate of offshore-based brokers to establish a presence in SA in the past two years, foreign xeculives from

players have poured in and Société Générale CLSA is majority or poured into SA, in the past two years, for among them Merrill Lynch, foreign h, HSBC

CLSA is majority owned by French banking group Credit Lyonnais Management and staff also have a stake

The niche group is in a hurry to start operating in SA Management is acting fast to get in at the start of what it expects to be a strong commodities run.

Terry Friedrichs, director of institutional sales in emerging Europe, the Middle East and Africa, also says the pessimism about SA's future among local and offshore fund managers is keeping SA prices lower than their fundamentals warrant As a result, he believes his firm can make money for its clients out

of investing in the country

CSLA's strength has been its ability to exploit a gap in emerging markets, abandoned in large part by the bigger players after the Asian crisis last year

The group would prefer to buy a small local operation, but will establish a new business if it finds no suitable acquisition MD Jonathan Compton declines to comment on which are likely contenders to join his group Local market watchers agree most of the independently owned smaller brokers could agree has at the right price. The operation will be staffed by a

out of London by Friedrichs Michelle Joubert

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## urrent **Affairs**

POST OFFICE

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### STAMP MUCH QUEUE 1 6 8 mg

ambitious programme is planned, including the goal of giving every citizen an address," says Communications Minister

and rural villages
"The partnership heralds the beginning

4m households, mostly in black townships

of a new era in postal services in

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Ivy Matsepe-Casaburn
Other tasks include the elimination of
the postal subsidy of about R500m/year
Ultimately, the plan is to make post

offices a one-stop communications shop

Many challenges for new strategic management partner

nbelievable though it seems, there was a time when people trusted the SA Post Office with high-value goods. The Cullinan Diamond, discovered in 1905, was sent to

sporadic delivery record

near that of leading postal providers
Years of financial losses and continuing
problems with crime and unreliable delivery led to government's decision last
year to stop the rot with radical surgery
and a transfusion of international skills
After a year-long search for a management partner, it has announced that a
consortium headed by New Zealand Post
International and Royal Mail of the UK has
been appointed the preferred bidder for While internal restructuring and a crack-down on theft have helped over the past year, the PO's performance is still nowhere near that of leading postal providers

the "strategic management partnership"
Other partners in the consortium include
British Post Consulting Services, SAM
Sisonke Postal Consortium, Deloitte &
Touche and Gobodo Corporate Finance.
Government is negotiating the management contract with this consortium What

will happen if it is found to be "unsuitable" is unclear Government cannot afford to be too picky, there was hardly a flood of interest from bidders Canada Post made the shortlist, Deutsche Post and France's Le Post fell out in the early stages
Government is not saying how much it will pay for the management service "The negotiations are confidential," says De-

partment of Communications postal policy GM Mongazı Mngqıbısa "We're not selling роцсу

, in -

London as a normal postal article

But in recent years the Post Office has become notorious for dishonest staff and a

courier companies and even moonlighting minibus taxis is fierce New Zealand way

X POST OFFICE MACHINE MACH

Seeking a management partner, to ensure a rapid roll-out of new past offices and expansion of addresses to 4m households over three years Government goals WESTERN.

Today Comment The management partner will also assist in repositioning the post office, including working towards the elimination of postal subsidy, the improvement of productivity and the introduction of new technologies and electronic mail. The goal is to break even within 3 years. (A)

This new partnership will give the post office access to global alliances, exposure to international best practice and position SA as a regional postal hub.

He says the consortium was chosen for its technical competence and that about 70 expenenced overseas managers will be brought in to There will be contract transfer and upgrade skills no layoffs," says Mngqibisa will be renewed after three

The Post delivery, introducing an industry regulator (which should happen by September) and private-sector participation in subsidiaries The Post Office White Paper released May set the scene for change. This cludes reducing the Thus may open up the market further White monopoly This

At present the Post Office has a monopoly on delivery of letters up to 1 kg. But de facto competition from electronic mail,

points and extend postal services to about government-owned, Roother hand, wants to consortrum must help establish more retail Germany distributor It recently acquired Parcel, the third-largest private of ilar transition, with the deregulation of the postal services under way. Though still 둱 Royal Mail/New Royal Mail, to become a Though still Mail, on the carrier in Zealand b German global

any equity in the Post Office."

Internet communication

customers switch to more

convenient

It plans

to introduce

'hybnd"

mail

businesses will provide bulk mailing maternal on floppy disk or on magnetic tape and later through the internet. This ma-

years on letter

like Post Bank. ternal will be sent electronically to mailing centres, where it will be printed and mailed through the traditional postal stream.

The Post Office has also begun a pilot rollout of touchscreen "public Internet terminals" Communications director-general Andile Ngcaba wants these at every post

l Post 15 undergoing a simoffice eventually Another goal is to break even by 2001 Last year the Post Office reported losses of R270m, an improvement from the R700m loss the previous year Mostly as a result of higher postal taniffs, turnover increased 25% to R2,45bn (Postal taniffs increased by about 40% in 1997, 10% last year and 9% thus year) A new revenue source will be the Post Office's stake in lottery bid winner Uthungo

vision. A recent study by independent Service Quality Measurement finds more than 96% of all mail is delivered on time.

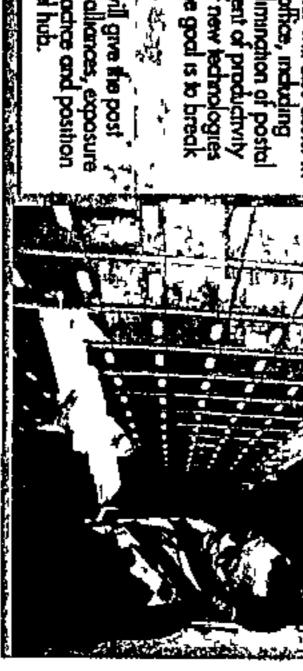
The Post Office has also started looking The strategic management partners should be able to consolidate recent gains Corruption is being rooted out. There have also been improvements in service proalso

for a new head Since former MD Frank
Touwern's sudden resignation last July, the
top position has remained empty A CE
will be appointed in consultation with the
new partners, says Mingqibisa. New chairman Max Maisela has also been acting CE

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FINANCIAL MAIL JULY 23

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DEREGULATION AND MOBILE COMMUNICATION

#### WHAT'S FOR I why are three the limit for SA? FOR GAN DER

Tanzania has five networks,

more competitor
Though it's a late entrant into the east
African country, there is no question that
Vodacom — half owned by fixed-line
monopoly Telkom — expects to make the fifth cellular licence in Tanzarua In much wealthier SA it forms part of a cosy ducpoly Yet, government has decided that, at this stage, SA can sustain only one

competition to result in lower prices, better service and improved monopoly Telkom — expects to make money from its new licence The Tan-zanian government, in turn, expects more >> 24-together with Brazil, Mexico,

example telecoms n is lag-Yankee Group

Colombia, and India -

the most expensive

teledensity

Another

liberalisation is lagging behind less-deyeloped northern countries is
war-torn Angola has given s
erator indium a licence For re are still unclear SA has not yet done so Astonishingly, the Department of Communications recently stated that issuing a temporary licence to indium is not in the public interest satellite op-reasons that is that even

Yet foreign investors claim to have faith in SA and continue to show keen interest in the third cellular licence, which after two years of studies and talks has still to be issued. The process has been plagued with delays and political infighting Former Telecoms Minuster Jay Naidoo's resigna-

<u>=</u>

Less than two months ago, Naidoo said that, barring disaster the new cellular licence would be issued before the end of August. Don't hold your breath. The process has once again been delayed as a result of two bidding consortia wanting to keep their bids confidential Regulator. Satra says it will make all eight bids (minus confidential financial and business) information) available for public Casabum — will retain two months and his replacement by lvy not have scrutiny helped Mat-

this week
Distacom = was always apparent that this would be a complicated process Bruce Hicks says licence director

awarded by December, we could be up and running by April "Hong-Kong-based Distacom has a 40% stake in the NextCom bid NextCom chairman Sello Matsabu says "Peak funding of this project is R5bn"

Hicks says Satra must ensure that the process remains transparent. Commenting on the possibility of black empowerment group Afrozone merging its bid with that of Scandinavian operators Telia and Telenor (the two groups fell out just prior to the June 14 tender deadline but their bids carry clauses that they are working towards a joint application), he says this is unacceptable "So far it's been a legitimate"

# Information Jechnology:

suffer "His sentiment is echoed by Thozamile Botha chairman of rival bidder Khuluma 084 "Anything that changes the
composition of the consortiums is unfair
Satra should then offer the same opportunity to all the bidders. This would process If this is tampered with, SA will

open the floodgates "

based MSI Cellular Investments, which owns and operates networks in Africa and the Middle East, adds "It would be a disaster SA would lose credibility among international investors' MSI has a 36% stake in Kuluma African operator Telecel International has another 15% stake and the remaining 49% is held by a broad grouping of black shareholders "We've spread the risk. We did not want a repeat of e tv," says Botha, who adds that Khuluma must be a sustainable operation Khuluma puts its peak funding at US\$500m "Our key market is small business and consumers," says Wooldridge He points out that the threat of new competition has already prompted MTN to announce new, theaner nackages opment Colin Wooldridge, business develdırector of MSI Cellular Netherlands-

cheaper packages

Hicks and Matsabu prices will plummet

Meanwhile MTN and Vodacom are furiously boosting their market share and
offering new services

The eight bidders (with the exception of
Five Mobile Networks) will want a chunk
of this high-end market. They have the

duopolies," says Hicks A successful third and fourth cellular licence holder, Distacom has broken into the Hong Kong Japanese, indian and Madagascan markets with innovative marketing and distribution channels, Hicks expects pricing to drop by nels, Hicks expects pricing to drop by 30%-50% in the next year "We will drive down costs and shake up SA's cosy environment," he says

A recent Yankee Group study —

"Competitive Wireless Pricing Around the World" — shows that, with call charges adjusted for purchasing power parity, SA — together with Brazil, Mexico, Colombia, and India — are the most

bia, and india — are the most expensive countries

NextCom expects to employ 3 610 people by 2006 Thus excludes indirect jobs in the software, distribution and support sectors, says Hicks

With the SA economy shedding tens of thousands of jobs, government could quickly reverse Robert Tshabalala

petitors some of these losses by licensing a new cellular operator in fact, with telecoms a key driver of economies, it should consider opening up the market to more com-**Maries** Bedole

advantage of new technologies, offering improved coverage and services like high-speed data. To win, however, they must provide services to the underserved areas "We are no strangers at breaking breaking

# 1110

By Mzwakho Hlangani Labour Reporter 🕝 🚉

Telkon

TELECOMMUNICATIONS and postal service operations will grand to a halt next Monday when about 27 000 members of the Communication Workers Union take part in a nationwide-strike after conciliatory talks deadlocked CWU president Mr Mike Seroba said yesterday notification of the strike had been served on Telkom and Post Office management, after the three parties had failed to reach a compromise under the auspices of the Commission for Conciliation, Mediation and Arbitration

Telkom corporate communications manager Ms Amanda Singleton confirmed the strake

She said both CWU and Alhance of Telkom Unions had tabled a total of 39 demands and negotiations which started last February were stalled when the unions rejected the company's 6,9 percent final offer

"It now stands at an effective 8,1 percent in terms of the actual cost to the company, Some of the 3,1 percent of this had already been paid out in the form of 2 percent performance-based increases, with a further 11 percent gain-sharing bonuses which amounted to a total of R133 6 million."

The remaining 5 percent constituted a general salary increase that would cost Telkom R220,5 million a year in additional staff costs Singleton added

CWU demanded 10 percent for supervisors, 12 percent for operators and 14 percent for auxiliary support staff which translated to a minimum wage of R2 600 month

paid Ri

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said Telkom had already

Telkom.

said Amanda Singleton of

by 7 p

she said.

298 K C [elkom, post office notice served

Johannesburg - The Communications Workers' Union (CWU) said yesterday it had served a 48-bour notice on Telkom and the post office to embark on a nation wide strike over a wage deadlock and the planned retrenchments of more than 11 000 workers Mike Seroba the deputy gen eral secretary of CWU, said about take part in the strike planned

FRANK NXUMALO

om confirmed receipt of the 'A copy of the CWU's non has been forwarded for August 16 The CWU is demanding wage increases of 10 percent, 12 percent and 14 percent for communications worker in categories Cauxiliary), B (operational) and A

the notice "A copy of the CWU's notification has been forwarded to the CCMA (Commission for Conciliation, Mediation and Arbitration) with a view to reach ing an agreement on strike/pick (supervisory), respectively
Seroba said Telkom had tabled
a final offer of 5 percent, while
the post office was offering
10 percent on a sliding scale "We
are not accepting what has been
placed on the table," Seroba said
He said the CWU would re-

main open to negotiations as long as these resulted in the improvement of workers' living condi

tions Seroba accused Telkom of

rules
Telkom will adopt a policy of no work no pay during the proposed industrial action and has made contingency plans to minimise the impact on customer ser vice, said Amanda Singleton of

undermining and ignoring internal transformation and restructuring agreements by making public announcements on re-public announcements on re-structuring plans that would affect up to 11 000 workers with

out consulting the union
In terms of section 189 of the
new Labour Relations Act,
unions have to be consulted when
staff is to be reduced for operational reasons

paid R133 million in performance-based increases and gain sharing based increases and gain sharing bonuses. Additional staff expenditures would cost R220 5 million ditures would cost R220 5 million gaines the minimum wage paid to raise the minimum wage paid to support staff at entry level, rising by 7 percent from R2 150 to

resolve wage elkom,

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Simphiwe Xako

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ALL negotiation avenues were exhausted and there was no hope for an amicable settlement in the wage dispute between Telkom and the Communication Workers' Union (CWU). Telkom spokesman Eugene Martin said yesterday

This followed the union's delivery to Telkom and the SA Post Office of a 48-hour notification on its intention to embark on mass action from Monday as a result of the dispute The union has demanded increases ranging from 11% to 13% against Telkom's 5%, with 2% linked to gainsharing

"The copy of CWU's notification has been forwarded to the Commission for Conciliation, Mediation and Arbitration, with a view to the reaching of an agreement on strike/picket rules," Martin said

Meanwhile, Southern Sun hotel management and the SA Commercial, Catering and Allied Workers' Union (Saccawu) were expected last night to enter another round of negotiations in an attempt to settle on retreaching in an attempt to settle on retreaching and pected last night to enter another round of negotiations in an attempt to settle on retreaching and settle on

Saccawu s Sifa Mosa said more than 2 000
Southern Sun hotel employees had gone on strike from June 17 after the hotel group announced restructuring plans

"Workers want management to provide them with a two-year job security guarantee or at least offer acceptable and sufficient retrenchment packages," Mosa said

A wage strike by employees at Columbus Stainless in Middelburg, Mpumalanga, entered its fourth week yesterday

In the DaimlerChrysler strike, management expressed disappointment aiter some of its employees failed to turn up for work despite an agreement with union leadership last week. Company spokesman Annelise van der Laan said yesterday most hourly paid workers failed to turn up for work after they had gone on a strike last Monday in support of five workers who were dismissed

Van der Laan said management and umon leaders had subsequently reached an agreement on an independent arbitrator and workers had not returned to their posts

workers had not returned to their posts

## Police on the ver 90 of busting ars

lanny Steinberg

"just the tip of a massive iceberg"

# Phone, mail staff on brink of 3-day strike

But 'post will get through'

STAFF REPORTERS

Johannesburg - Repairs and installation of new telephone services as well as delivery of the mail could be severely disrupted when thousands of telecommunication and postal workers stage a nation-wide pay strike from Monday, unless stalled wage talks are revived.

In a dramatic move yesterday, public service unions decided to ask President Mbeki to intervene in the protracted wage dispute with the Government to help reach a compromise agreement

The 12 unions involved in the labour dispute met for the first time yesterday to seek an urgent meeting with the president

"We are seeking a meeting with the President as soon possible to raise our concerns and seek his intervention," the unions said in a joint statement

The unions also decided to embark on a joint march on August 24 m all major centres nationwide

Telkom said yesterday that it would re-allocate responsibilities among non-striking employees

But the unions hit back, saying "We are mobilising the communities not to take out jobs while we are on strike

The process of scab labour will be nullified by meetings with community-based organisations to support the strike

"We are mobilising for 100% walkout;" said Mac Vicar Dyasopu, national postal co-ordinator for the Communications Workers' Union (CWU)

The CWU's top leadership swept

ınto Qwaqwa yesterday on its trail to ensure support for the industrial actionstrike

Telkom spokesperson Amanda Singleton conceded the impending three-day warning strike would cause staff shortages and delay installation of new telephone services and repair work to existing services

However, she said contingency plans had been put in place "to ensure that mail gets through" durıng the strıke

At least 26 000 workers are set to down tools from Monday to back demands by the CWU for a minimum wage of R2 600

Wage talks which began earlier this year have deadlocked, with Telkom offering a 5% increase across-the board, and the Post Office offering between 10,1% to lower ranks and 7% to higher ranks

Telkom says the union's demands would add R1,08-billion a year to staff costs

The Post Office says its salary bill would increase by R80-million

Labour analyst Gavin Brown said yesterday that a widely supported strike "will inconvenience just everybody," but added that high levels of technology at Telkom would lessen disruptions

Public service unions will stage marches on August 24 to highlight their concerns and demands.

The unions are demanding an average 7,3% and an additional 1% for teachers - a compromise from an ınıtıal 10% ıncrease demand.

But the Government has refused to budge, and is offering 6,3% to the majority of the workers and 7% to the lowest-paid and teachers

JOHANNESBURG: Telephone national strike today. (CWU) members embark be affected as more than 40 000 Communications Workers' Union repairs and mail deliveries could on a

strike affecting Telkom and the Post Office bers would also take part i expected that non-union mem-CWU, Seleboho Kitı, said i The general secretary of the it was 👯

ers notice that workers were plan-ning a month-long strike, Kiti said. The union had given employg a month-long strike, Kiti said. However, he was confident

broken within the first week. that the wage deadlock could be

increase for auxiliary workers, Telkom which are the lowest-paid of members It is demanding a 13% rise for The union is demanding a 14% and Post Office staff

workers in central positions operational workers — techni-cians, clerks and other trained

and the Post Office its staff, 7% The CWU is also demanding an increase of 11% for supervisors Telkom has offered its staff 5%,

> negotiate interminably "We want to settle the dispute the union was not prepared to to the negotiating table. However, strike would bring the employers Kiti said the union hoped the

and the onus is on employers to table a better offer," Kiti said.
"Failure to come out and

offer will provoke a month-long resume the talks with an improved

week "We are optimistic that the deadlock will be broken within a

"For the moment, we are going ahead with the strike and nothing will stop us from disrupting Post Office and Telkom services"

away from work today, tomorrow and on Wednesday. Pickets at Telkom offices had been planned Kiti said workers would stay

spokesperson Amanda Singleton that they risk being disciplined and fired who intend going on strike today have been warned by Telkom for Thursday and Friday
The 17,000 members of the
Alliance of Telkom Unions (ATU)

said. bу

ing time and place of the planned industrial action," Singleton said ply with the Labour Relations Act because it did not outline the start-"The strike notice did not com-

eting rules tion unable to agree on strike and pickon the strike and it was

industrial action on Monday, such action would be unprotected " "The company subsequently informed (ATU representatives) that should the union embark on

Telkom has urged the ATU to

postpone its action

would be subject to possible disci-plinary action that could lead to dismissal," Singleton said — Own under these circumstances, they Correspondent and Sapa in any form of industrial action "Should ATU members engage

ATU was not protected, she The industrial action planned

Also, the notice given to the

union on Friday had been "vague and ambiguous" company's negotiators by the

"The ATU was unable to pro-vide the company with informa-

### Telkom, Post Office workers to go on strike

Simphiwe Xako

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MORE than 40 000 members of the Communications' Workers Union (CWU) are expected to embark on a national strike today following a wage dispute with the SA Post Office and Telkom last week

Union deputy general secretary Mike Seroba said all the affected parties had reached agreement on the rules and the conduct of the strike at a meeting hosted by the Commission for Conciliation, Mediation and Arbitration on Saturday

"The Labour Relations Act specifies clearly the conditions, rules and regulations to be followed during a strike. We had an agreement with management regarding the time, form and place of the industrial action," he said

Meanwhile, a strike planned for today by the Alliance of Telkom Unions was postponed after management complained that a notice by the alliance was "vague and ambiguous and therefore not in compliance with the Labour Relations Act" Telkom spokesman Amanda Sıngleton said the notice did not specify the time and place

"Against this background the

company advised the alliance to postpone any industrial action until proper notice has been served and agreement reached on strike and picketing rules," Singleton said

Alliance spokesman Dick Heyns confirmed yesterday that its members would not go on strike until proper procedures had been followed

"The alliance will meet management this morning to finalise the rules and regulations before continuing with the wage strike," Heyns said

Seroba said the postponement would not affect his union the two organisations planned different actions

National Meanwhile, the Union of Mineworkers (NUM) said it would give notice of a strike starting tomorrow if no agreement was reached with certain mines

The parties are expected to meet today in a final bid to avert the strike, which will exclude Anglogold mines and Duiker collieries which have already reached a deal with the NUM

Groups such as Avgold, Harmony and Western Areas are offering between 8% and 8,5%, while the NUM is demanding 9%

### 000 Telkom Stor Butch

MURRAY WILLIAMS and SAPA

About 15 000 of Telkom's 59 000 workers countrywide heeded calls for a pay strike, the company announced today.

In the Western Cape, 1 100 of the province's 3 200 Communications Workers' Union members did not turn up for work, amounting to 13% of the province's 8 600 Telkom employees.

Call centres around the country were the worst affected by the strike, where only between 20 and 30% of staff were present.

Telkom spokeswoman Amanda Singleton said from Johannesburg that the Western Cape's call centres were the least affected, although response times had suffered.

Ms Singleton said earlier that normal phone services were electronic, and would not be affected. Customers who needed could face a long wait. 🔧

In Pretoria, Telkom and SA Post Office workers promised to bring mail and telephone services to a halt if their demands were not met. The union's deputy general secretary Mike Seroba said "It will be in ! the interests of the companies concerned and of the public if this matter is resolved quickly. If not we will have no choice but to continue with industrial action."

Striking union workers said they planned marches in Cape Town, Pretoria, the Free State, KwaZulu-Natal and the Eastern and Northern Cape.

The union is demanding increases ranging from 10 to 14% for staff in different categories in both the Post Office and Telkom

Telkom has offered a 5% general increase while the Post Office has offered an average 7% rise. 🎉 🖟

**ENTERS FRAY** 

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17/8/99

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ESTRUCTURING, fear of retrenchments and job insecurity are the major causes underlying the current spate of industrial actions, labour analyst Gavin Brown said vesterday. He said Telkom and Post Office unions were facing the same tensions as the public sector unions that were pitted

against the government
On the surface it appeared that the conflict in Telkom
and Post Office was over wages "The scenarios are the same in both sectors," Brown

"It is not councidental that the Telkom and the Post ()ffice strike is taking place while the public sector unions are involved in industrial action."

These unions, which have diverse memberships, there is no job

acing restructuring and retrenchments

resident Thabo Mbeli's address at the Cosatu special

offered 7%

Telkom and the Post Office said yesterday that the CWU strike had had little effect on the delivery of services. However, services that entailed direct contact with customers had been affected. 133 post offices did not

"There will be complete stayaways on both days and we expect shutdown of services," he said
Telkom's group corporate communications executive, Amanda Singleton, said the facilities affected were the installation of new services, fault repairs and operator assisted services such as directory information (1023), fault report lines (10212), account inquiries (10210) and telephonic orders (10219)

FULL SHUTDOWNS are predicted for today and tomorrow by the Communications Workers' Union, although the strike by Post Office and Telkom workers had little effect on services in the Western Cape yesterday EDDIE JAYIYA reports

shed light on the government's views of the tensions between the state and the public sector unions

The Communications Workers' Union (CWU) is demanding increases of 14% for auxiliary workers (lowest-paid), 13% for operational staff (technicians, clerks and trained workers in key positions) and 11% for supervisors Telkom has offered 5%, while the Post Office has

open

major victory" and predicted the down today and tomorrow
Its national postal co ordinator, Macvicar Dyasopu, said Telkom and Post Office workers had marched to their manies' regional offices in Port Elizabeth

employees had not r

Sandile Madolo, the Post Office \ general manager of communications, said about 5 400 of the workforce of 26 000 went on strike Of more than 2 000 post offices, "Post offices in Katlehong, Benrose, Excom and Vanderbijlpark were closed," he said "In the Western Cape region, less than one percent of staff at the mail centre Capemail, were on strike and mail went out as normal. Three post offices \ \text{vere on strike and mail} \]

rounding areas, Northern Province, parts of North West, Mpumalanga and Johannesburg and surrounding areas, Singleton said

"In the Eastern Cape, no employees were on strake at the Port Elizabeth mail centre in Umtata, Telkom vehicles blocked the entrance to the mail hub, hampering the off loading of mail Priority is being given to the delivery of business mail

CT -8 | 99 | Les said that this explained the

communications manager
About 13% of Telkom's 8 830 workers
did not turn up for work yesterday, the start
of an expected week-long action.
Calls to Telkom's 1023 inquiry number
yesterday were answered in 50 seconds—
no longer than usual
However, it remains unclear if services
will remain unaffected by the strike.
Telkom warned yesterday in a press
release that some services could eventually

Should the strike continue, Telkom's Should the strike continue, Telkom's directory information (1023), fault report line (10212), account inquiries (10210), as well as telephonic orders (10219) could be affected. All these lines are staffed by union

includes Telkom and Post Office workers—
has affected eight post offices in the Westem Cape Region
Three members. CWU's strike –

Three post offices were closed yesteritay morning — Gugulethu, Grassy Park and Khayelitsha — although only 10% of the province's 4 768 post office employees did not pitch up for work yesterday

Almost all the workers at the affected offices are members of the CWU, according to the Western Cape regional public relations officer of the Post Office, Rima Tshus-

THE Communication Worker's Union (CWU) strike yesterday had little impact on Telkom's operations in the Western Cape, according to Eddie Mkuchani, its regional Milnerton, Eerste River, Durbanville and Beaufort West.

Tshishonga said temporary employees would be hired if things became worse dur-Another five post offices affected, although not closed, were Somerset West, closure

would ing the The

The union has deadlocked with management in wage negotiations that started during February this year ing February this year demanding a 24,5% increase and a housing allowance of R1 000 a month for all employers, including those who rent.

Telkom has offered 8,1%.

CWU deputy president Ruben Machelni says Telkom is lying by saying workers are demanding 24,5%. We are demanding 14%, 13%, and 11% respectively for the least paid, operational and supervisory staff, a R2 300 (minimum) salary and a R175 across-the-board increase."

the post office were small, Machelni said. Workers were demanding 14%, 12% and 10%, against 10,01% for the lowest paid and 7% for supervisors offered by the Post Office. Machelni blames Telkom for abandon-ing negotiations, and says his union is willing to negotiate. The Post Office is at least walking along with us," he said.

management repressions. Earl this morning, union and presentatives were still

"In KwaZulu-Natal, most people turned up for work at the mail centre, Durmall Five post offices were closed.

"In the central province region — serving the Free State, Northern Cape and North West Province — most employees turned up for work at the mail centre. Fiftyone post offices closed."

Madolo said mail had not been delivered in the northern region serving Pretoria, Northern Province and Mpumalanga. The areas affected included Rietgat, Pretoria North, Silverton, Rethabile, Menlo Park, Waterkloof, Lyttleton, Pretona West, Hercules, Attendgeville, Temba, Garankuwa and Mabopane Seventy-five post offices were

### Few problems in postal services 268) (152) someton 17/8/99

By Mzwakhe Hlangani Labour Reporter

MINIMAL telecommunication services were reported closed in the morning," he said yesterday as thousands of Communication Workers Union members participated in

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Seroba said yesterday that about 40 000 of their members took to the streets and marched on regional head offices of Telkom and the Post Office in Port Elizabeth, Bloemfontein, Durban, Cape Town, Kimberley and Pretoria , ... ~ K1.

Telkom corporate communication executive Ms Amanda Singleton said contingency plans had been activated, though staff shortages might lead to delays in fixing faults reported and the installation of new services.

Other affected areas included directory information, fault reporting, call centres for accounts and international inquiries

"Telephone and Internet services were not affected since they were technologically driven and require very little, if any, human intervention to operate," she said

Post Office senior communication manager Mr Sandile Madolo said the strike had no major effect on postal services

He said only 130 post offices were closed out of more than 2 000 around the country

depots in the region

"At the Post Office's largest mail centre,

Witspos in Johannesburg, a full shift was completed last night with most mail volumes processed Post offices in Katlehong, disruption of postal and Benrose, Excom and Vanderbijlpark were

Police and Prisoners Civil Rights Union spokesman Mr Siyavuya Jafta said demonstrations to mark the first day of the \_ after a special executive meeting that 60 000 strike over a wage dispute - ? - - - - - Popcru members decided to join 11 other CWU deputy general secretary Mr Mike Epublic sector unions for the August 24 strike.

> The SA Police Service, however, warned that the Constitution regarded police as members of an essential service and they were forbidden in terms of police regulations to take part in work stoppages

Twelve public sector unions representing more than 800 000 workers are preparing for an "historic" joint national strike on August 24, with no sign that wage talks between them and the state will resume

Members of the 12 unions, which represent all categories of public servants from nurses, teachers and police officers to administrative and auxiliary staff, will take part in marches through Pretoria, Cape Town and other centres on August 24

Some unions said they would press ahead with low-intensity industrial action such as go-slows and overtime bans in selected areas in the week leading up to the strike

Public Service and Administration Minıster Geraldine Fraser-Moleketi announced Some problems were experienced at mail last Thursday that the Government had decided to implement its final offer with effect from July 1

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**LABOUR** Union alliance **`**` notice calledvagueĠ, ambiguous rocedurally insufficient 70 make heaction 'egal

FRANK NXUMALO

LABOUR EDITOR

strike by the Cosatu-affiliated Com-munication Workers' Union (CWU) Amanda Singleton, the Telkom action, including dismissal, if participated in the current 17 000 members faced disciplinary Johannesburg – Telkom yesterday warned the Alliance of Telkom Unions (ATU) that its estimated wage they

strike on Thursday was procedurally nications manager, said the alliance's notice on Friday informing the company of the intention to insufficient to make the strike legal "The notice was vague and group executive corporation commu-

specific starting time and place," she said "Telkom informed ATU that their notice "". their notice was not according to

> they serve proper notice." requirements of the Act Any trial action is thus unprotected d untıl,

Dirk Herman, the spokesman for the Mine Workers Union (MWU), one Telkom is facing a full-scale strike that includes the technical workers." by intimidating workers that for the first time of the ATU's major partners, said "Telkom is trying to avert the strike time in h The fact is ıstory, strike

solution and to avoid large-scale sufficient He said last-ditch efforts disruptions had proved fruitless by the union believed it to have been procedurally the initial notice even though He said the union had redrafted to reach an amicable it still

terday and marched on Telkom's face the strike and did not want talk to us anymore," Herman said "They said they were prepared to CWU members downed too )ls yes-ಠ

ındustheir demands

increase of the Alliance of Telkom Unions Office 7 percent CWU is not part of had offered 5 percent and the general

minimum wage demand of R2 600 per month (basic salary)," she said the R175 per person per month or the company's head office contained "vague" demands "In the memorandum, the CWU makes no mention of the marchers had handed to the Singleton said the memorandum

direct interaction with customers Singleton said the only services to be affected were those where there an effective 24,5 percent increase together with those it omitted from She said the union's demands memorandum, would amount was

ranging from 10 to 14 percent at head office in Pretoria to for wage increases support

Telkom and the Post Office Post

striking MARCHAON THE

side the compaclaım Telkom ny's headquarcarries his ters yesterday to avert its first workers to try ıs ıntımıdatıng message out-Telkom worker, full-scale strike Union leaders

₹ 0 0 Shanavbu

### Simphiwe Xako

cess of industrial saying it was a success but man-agement saying it did not signifi-CONFLICTING claims over the success of industrial action by communications and postal workers yesterday emerged with unions cantly affect their operations

Workers Union (CWU) which organises in Telkom and the SA Post Office, said just more than 43 000 retary Mike Seroba, acting general sec-으 the Communication

members had joined the strike
But Telkom spokesman Amanda Singleton said 17 000 of the company's employees countrywide were not at work. She said this re sulted in service delays at call cenfaults, quire about telephone accounts where order new services and incustomers report

allocating job responsibili among nonstriking employees the effect of staff shortages by She said Telkom was responsibilities limiting ' and ኞ

management YeboNet MD Raven Naidoo said internet service providers the Telkom problem affected most

> able to access the internet "
> Singleton Johannesburg exchanges we been inundated with calls cess the internet through Telkom's been from have

Singleton aint had l confirmed from

plaint had been received from YeboNet yesterday
The strike follows a deadlock between Telkom and SA Post Office management and the CWU over a 14% pay demand, with management prepared to offer 8,1% It also coincides with Telkom's plans to

went on strike

"Some post offices around the country had to close because employees had to join the strike Some returned to work in all, 95% we are applying the policy of no work, no pay," Madolo said He said the post office could not of employees turned up for work as

"As many of our customers acmembers would participate parastatal was running at a joss work stayaways today and tomormeet its workers The union said yesterday

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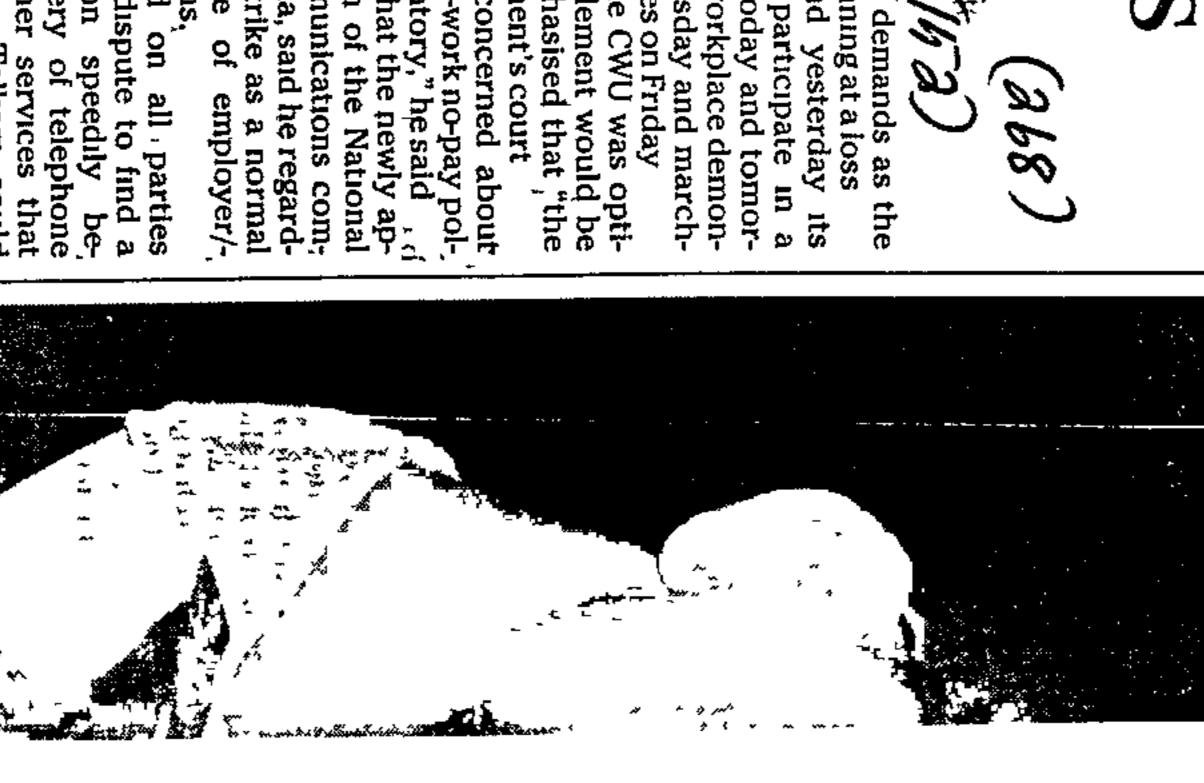
Seroba said the CWU was optimistic that a settlement would be reached but emphasised that "the ball is in management's court row followed by workplace demonstrations on Thursday and marches in SA city centres on Friday

icy as it is intimidatory," he said icy as it is intimidatory, he said icy as it is intimidatory, he said icy appointed chairman of the National We are also concerned about

outsource its fleet management, electronic workshop and property. pointed chairman of the National services which would affect more "Assembly's communications com; than 11 000 employees Sandile Madolo, SA Post Office ed the Telkom strike as a normal communication GM, said 5 000 out industrial feature of employer/of 26 000 post office employees employees employeer and called on all parties employee relations,

Kekana called on all involved in the dispute to not be compromised common services cause were mon solution speedily
he the delivery of telephonices and other services to provided by Telkom co all parties telephone fınd could Þ F

Comment: Page 13



inance Minister Trevor Man

**tion** by the end of the week, while hampered services chug along. The Post Office JOHANNESBURG: Stri king Telkom workers expect a resolusays its share of the strike is waning.

are experiencing an unusually large running and, as a result, there will be delays," the voice said "Please bear with us We will be תוכמנוטיי VU) members yesterday "we an unusually large vertently summed up the impact of the striking Com-leation Workers' Union TELKOM voice-ma ıl ınad-

Period, or otherwise stay line." advise you to phone during this between 6pm and 8pm and we able to offer an efficient service will be on the

**until** 8pm. telephone applications and is usual-by manned by 80 workers between 7.3 Oam and 4 30pm, while 30 workers man the night-shift lines The 10219 centre handles new

Phorie inquiries on residential and The Star tested all the call cenand 1023, which handles tele-

> business numbers, answered the call after 60 seconds, during the day After-hours calls to 10212 (faults), 10210 (telephone two minutes and five minutes to (faults), 10210 (terephone accounts) and 10219 took between (telephone

given temporary workers permis-

sion to work during the strike
"We have been allowed to work
because we are part-timers. There is
a skeleton staff and we are battling
to cope with the calls. All the fullreceive more than 100 calls per second," he saıd time operators are on strike We

union were still locked in talks to Last night Telkom and the

Sıngleton said yeşterday's meeting followed a three-hour meeting end the strike Telkom spokesperson Amanda

operator said CWU had

promised on their offer of 5% and 7% respectively, or if the union backed down on its 14% demand for lowest-paid workers, 13% for operational staff (technicians, trained workers in key positions and clerks) and 11% for supervisors Telkom and the Post Office com-The strike could be resolved if

claimed yesterday the strike was losing impact, with only 4 200 employees out of the total work\*\*force of 26 000 not at work The Post Office, which has not resumed talks with the union,

the end of the week al action for a month But general secretary Seleboho Kiti said the wage dispute could be settled before plans to continue with the industriat Telkom and the Post Office, membership of more than 50 000 down some of the company's ser-vices. The union, which has a not at work on Monday, slowing members working for Telkom were day night between the two parties on Mon-day night About 17 000 CWU

tomer service was being minimised strike, the negative impact on custhe assistance of employees not on and, with high morale among and ensure that the mail went through, Madolo, said the company would ager for communication, Sandile dıd not open yesterday the industrial action on Monday, causing the closure of 133 post offices nationwide. Only 95 offices The Post Office's general man-

It added that 5 400 took part in

action tomorrow and Friday and the Postal and Telkom Associa-South African Communications Union, the Mineworkers' tion : Telkom Unions -Meanwhile, the Alliance of will embark on industrial representing the

on overtime The alliance is made up of highly skilled technicians, administrative staff and a large number of management staff of the Own Correspondent Own Correspondent 😽 stayaways, picketing at company premises, working to rule and a ban The action will consist of mass 23 000 Telkom workers stay away 

Pretoria – The number of Telkom workers downing tools appeared to have grown to about 23 000 as

three more labour unions joined the pay strike today.

Union leaders claimed some call centres handling directory inquiries and reports of faulty telephones were grinding to a halt because of the action

"Our strike is a major success Our members in strategic jobs are staying away," said Dirk Hermann, 1,1% gain share bonus spokesman for the Alliance of ATU's combined membership had heeded the strike call

Telkom's largest staff body, the

Communication Workers' Union, has'been on strike since Monday About 17 000 of its 26 000 members have not been at work for the past three days. Telkom spokeswoman Amanda Singleton said the same 🖍 but are trying our best," he said number of CWU members was N Directory inquiries did not expected to stay away today

rejected Telkom's pay offer of a 5% minutes before being helped raise across the board, a perfor- Mr Hermann said an initial ATU

The ATU comprises the Mine-Telkom Unions He said early indi-workers' Union, the SA Post and suffering because of the strike cations were that about 30% of the Telecommunications Union, and the X At Telkom's Pretoria head office. SA Communication Workers' Ms Singleton said, between 30 and 50 Union "

A Telkom manager handling

calls related to repairs, orders for new telephone services and account inquiries at a centre in Pretoria said only about a third of staff were on duty "We are very badly affected,

appear to be as badly disrupted Both the ATU and CWU have Callers had to wait less than two

mance-based increase of 2% and a survey indicated that centres in Bloemfontein, the Western Cape, Johannesburg and Witbank were

ATU members had not turned up for

work -Sapa

### sud (br)20 unprotec suspends action by Numsa

alworkers of South Africa (Numsa) on full pay until disciplinary hearings for allegedly engaging in "un acceptable behaviour" during the recently resolved month long strike. less yesterday suspended 17 mem bers of the National Union of Met Johannesburg Columbus Stam "The disciplinary charges range from carrying of (fighting) sticks and knives to (the) intimidation of other employees," it said. "We have repeatedly stated that this type of behaviour will not be

imising conflict and potential interference with witnesses"

members, '
Columbus Stainless said the suspension was aimed at "min

The company threatened to dismiss other Numsa members who would strike in solidarity with comrades facing disciplinary

be unprocedural and theref unprotected and could lead to missals "the company said. a result of the disciplinary process will be a breach of the state prosecutors' bail conditions, will Industrial action of any surras therefore

reached in negotiations disciplinary action would rescinded in the interest of

g on an agree negotiations y action woul

tions that would be

employees e

Monday

Bood

Numsa accused Columbus Steel of reneging on an agreement

agamst offenders

tolerated by management and will result in disciplinary action

security steps the company said have taken lega ಕ deal with legal and any

labour relations

man

said the matter

was now in

Ntuli, Numsa's spokes-

the hands of the union's lawyers.

Four township post offices have been forced to close STATE REPORT 意の hits post Post office

since Monday, due to the four-day strike by

communication workers
Three of the post offices are

in Khayelitsha and the fourth is Guguletu's only post office South African Post Office spokeswoman Rima Tshishon ga said 253 Communication Workers Union (CWU) mem-

bers had downed tools in the province, out of a total of 4 959 She said mobile post offices would deal with backlogs that had resulted Post Of od from the strike embarked on indus-for higher wages on Telkom

increases of between 10% and 14% The Post Office has offered 7% for supervisors and 10% for lower paid workers Telkom employees have want

rejected an offer of a 5% across-the-board increase, a perfor mance-based raise of 2%, and a 1,1% gain share bonus. They want increases of between 11%

The strike at Telkom was given fresh impetus yesterday when the 17 000 Alliance of and 14%

Telkom Unions members joined their CWU counterparts in industrial action.
The Commission for Conciliation Mediation and Arbitration is to chair talks between Telkom and the CWU today in a bid to break the deadlock.

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It FIVE post offices in townships on the Cape
II. Peninsula have been closed since Monday
due to a strike by members of the Communication Workers' Union (CWU), a
spokesperson for the SA Post Office, Rhema
birtshishonga, said yesterday
Jiri
The workers embarked on strike action

The for increases ranging between 10 and 14%.

They are also demanding a housing subsidy,

bit manent basis and an improvement in famility leave, including maternity leave "Those (five) were the only post offices that closed in the Western Cape," Tshishonga said She did not name the post offices.

"We experienced some delivery problems in the Stellenbosch area but contingency plans in the feverything is fine."

She said only about six percent of the said only about six percent of

employees were on strike in the province CWU spokesperson for the Western Cape Keanan Nel said members were set to picket for two hours at a time in front of the Beaufort West and George post offices, as well as several post offices on the Cape Peninsula.

Postal and Telecommunications Association and the SA Postal Association — along with Keanan said the Post Office used staff from two other unions not on strike — the - along with

scab labour, to carry out essential services.
"The government is annoyed with us right now They must remember it was the Cosatu-affiliated unions that put them in power They must not forget whom they are dealing with."

He said replacement staff from other unions not affiliated to Cosatu were being used to run the Lansdowne post office —

Johannesburg today in a renewed bid to resolve a pay dispute that has prompted thousands of workers to down tools since Monday RETORIA RETORIA Telkom and some bour leaders are to meet in

The talks have been arranged by the Commission for Conciliation, Mediation and Arbitration (CCMA), Telkom spokesperson Amanda Singleton said yesterday
The CCMA offered on Wednesday to help reach an agreement between Telkom and the Communication Workers' Union (CWU), which has been on strike since Monday No new talks are on the cards with a grouping of three other unions — the Alliance of Telkom Unions (ATU) — which

Singleton said Telkom had also invited the ATU to enter into a new round of talks, but was still awaiting a response
ATU president Colin Smith said the alliance would consider

The four unions embarked on the action after rejecting a pay offer of a 5% raise across the board, a performance-based increase of 2% and a 1,1% gain share bonus.

The CWU's Mike Seroba said yesterday: "We are ready to enter into discussions at any time."

He said the union's strike action would continue until the matter is resolved, adding that a go-slow is being planned for next week. joined the CWU strike yesterday

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resuming talks only if there is an indication that Telkom is prepared to improve its offer "We have received no such indication and will not be going into talks at this stage," Smith said.

Meanwhile, Telkom played down the impact of yesterday's stoppage, saying fewer workers stayed away than on Wednesday Singleton said the company is

available employees About 16 600 workers were absent compared to 17 000 on Wednesday, she said.
ATU officials rejected Telkom's claims as "ridiculous", saying the shutdown had brought technical depots throughout the country to

able to maintain sufficient service levels in vital areas by redeploying available employees. About 16 600

a halt. Call centres handling the reporting of faulty lines were also suffering, they said.

"Our strike is a success Our

members in strategic jobs are staying away, "said ATU spokesperson Dirk Hermann The ATU estimated that more than a third of its combined membership of 17 000 heeded yesterday's strike call.

According to Singleton, however, about 15 700 CWU and 900 ATU members had not reported for work by noon.

"Call centres as well as installation and repair services are still being affected, but management is able to maintain sufficient levels of service to the most critical customers," Singleton said.—Sapa

Telkom semployec.

Customer

Such as call centre response time the rate of were alfected by the the situation by placing available for duty on the interfacing functions and expairs on go-slows overtime Meanwhile more than liance of Telkom Unions and work to rule 20 000 members of the AJ-(ATU) also implemented day Union spokesman union notified manage tention to continue with Singleton said the ment yesterday that its instrikes next week.

Singleton said the of the AJ-(ATU) also implemented day union spokesman union notified manage tention to continue with Singleton said the ment yesterday of its instrikes next week.

Singleton said Telkom spokesman union notified manage tention to continue with Singleton said Telkom of received no reter wanagement had intoday stalks

A the same time the interes of Mine interes of Mine interes of Mine interes of Mine interes of the ATU after the same time the interes of Mine interes of the Mine interes of Mine i Amanda Singleton said yesterday s workplace demonstrations and stay-more than 18 000 of Customer Customer TELKOM and the Communication Workers
Union (CWU) are expecttempt to meet today in an atdispute which has led to
a week of industrial ac-[elkom

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In Strike Joins (153) (868) Simphiwa Xako Sako Sako

meet CWU

60,30/8/99-Telkom to

workers served notice on the Chamber of Mines to go on strike over a 9% a Labour Court ruling found its initial notice

was inadequate
Anglocoal and ingwe collieries have offered 71%, give 7,5% if the union was The strike comes at a 1s \$20 a ton its lowest levels.

said there appeared to be mixed support- for the

Ingwe

Simphiwe Xako

Mpumalanga are expected to return to work today after management agreed to offer them an 8% increase The National Union of Mineworkers (NUM) had demanded a 9% increase against management's 7,5% offer Another 7 000 coal miners in the province, however, are continuing their strike to demand a 9% increase while their employer, Anglocoal, continues to offer 7%, said NUM secretary-general Gwede Mantashe He said management had asked to meet the

NUM and ingwe agreed that their two-year deal would be backdated to July They also agreed on a 1% increase in line with the consumer index price for two years Meanwhile, Telkom's employees who had been striking last week returned to work yesterday, said Telkom spokesman Amanda Singleton This follows a week-long pay strike by about 40 000 members of the Communication Workers Union (CWU) They returned to work but continued with their go-slow, work-to-rule and an overtime ban to put pressure on management Singleton said management

Would meet the CWU next Montay to continue discussions after the company tabled a 9,1% offer to the union. She said the CWU would consult with its mem-CWU next

bers regarding the offer CWU acting general-secretary, Mike Seroba, said the union was also scheduled to meet the Post Office

He said that although the union still demanded 14% against the post office's 7% offer, the union was still "willing to engage"

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over pay THE'SA Post Office has given the communication Workers' Union 8 hours' notice of its intention to lock out employees on strike

Post Office spokesman Sandile Madolo said yesterday that the decision was aimed at preventing the deterforation of services, as the strike had affect-

ed the company "negatively"
Union members employed at the Post Office and Telkom emparked on the strike last Monday in after the two parties' wage talks the deadlocked The union demanded a 14% increase against management's 7% offer for higher-level employees and 10,1% for those on lower levels The two parties will meet to-lay for a second round of talks

The two parties will meet to-lay for on the offer to its members

Talkom spokesman Amanda union would meet on Monday for further wage talks Telkom of fered the union a revised 9,1%, while the union demanded 14% Meanwhile, Anglocoal tabled a revised 8% wage increase offer during talks with the National Union of Mineworkers last night would "reday for a second round of talks" port on the offer to its members and line to the parties will meet to-lay for on the offer to its members and line to man for further wage talks Telkom of fered the union a revised 9,1%, Meanwhile, Anglocoal tabled a revised 8% wage increase offer during talks with the National Minework for further wage talks Telkom of fered the union demanded 14% a revised 8% wage increase offer during talks with the National Minework for further wage talks Telkom of fered the union a revised 9,1%, Meanwhile, Anglocoal tabled a revised 8% wage increase offer during talks with the National Minework for further wage talks Telkom of fered the union demanded 14% a revised 8% wage increase offer during talks with the National Minework for further wage talks Telkom of fered the union demanded 14% a revised 8% wage increase offer during talks with the National Minework for further wage talks Telkom of fered the union demanded 14% a revised 8% wage increase offer further wage increase

## Post Office and union sign pay deal simphiwe Xako (268) hD 318 199

THE SA Post Office and the Communication Workers: Union (CWU) signed a pay deal yesterday ranging between 11,41% and 7,5% — bringing an end to a two-week strike

Meanwhile, Telkom and the CWU failed once more to reach a settlement on their wage dispute

Post Office spokesman Ben Rootman said the deal included a basic minimum pay of R2 380 per month

Before the settlement, management had offered an increase of between 10,01% for lower ranks, 7% for, higher levels and a R2 350 basic minimum salary. The union demanded a differentiated increase of between 10% and 14% with a minimum wage of R2 450 a month.

Telkom spokesman Amanda Singleton said management last night increased the 6,5% offer for support level staff to 7%. The union asked to consult with its members and would return to talks on Thursday.

The CWU went on strike on August 16 demanding increases of between 10% and 14%

Meanwhile, the National Union of Metalworkers of SA (Numsa) said it planned to notify the management of Ericsson of its intention to embark on a strike

Numsa spokesman Elias Monage said the union had declared a dispute with management around working conditions, transformation and wages

Sipho Sithole, the company's human resources director, said management had held several meetings with Numsa since the beginning of the year

He dismissed the union's claims, saying Ericsson had done its best to meet Numsa's demands

"Besides, Ericsson is not legally obliged to meet the union's demands as they represent only 18 workers out of 220 employees — which does not qualify for the 10% required by the labour law," Sithole said

He said the union's strike would be unprocedural and legally unprotected

# Union ends Post Office Strike action

### By Khangale Makhado and Sapa

strike by SA Post Office workers was called off yesterday after a salary agreement was reached between the parastatal and the Communication Workers' Union;

The two parties agreed at a meeting on a pay rise of between 11,41 percent and 7,5 percent for different staff levels, with a minimum monthly salary of R2 380, the SA Post Office said in a statement in Pretoria

"Part of the settlement is that striking CWU members return to work immediately, and that the Post Office recalls the lockout announced on Wednesday last week"

The company has increased its offer from 10,01 percent for lower ranks and seven percent for higher ranks, and a minimum salary of R2 350

The CWU's initial demands included

a minimum R2 450 salary, and increases of between 10 and 14 percent

• After meeting for more than seven hours at the Commission for Conciliation Mediation and Arbitration, Telkom and CWU failed to reach an agreement

Telkom spokeswoman Amanda Singleton said the union had agreed to suspend all forms of industrial action and would call on their members "back to work on full productivity as of today"

"In an attempt to resolve the dispute the company has improved its offer to employees on the support level by half a percent to 7percent. The offer is now made up of a 2 percent performance based increase, a 1,1percent gain sharing bonus and differentiated salary increases per level," Singleton said.

She said CWU was to consult its members on the latest offer and had undertaken to respond by Thursday and "in the meantime the union will suspend all forms of industrial action"

Post Office strike abandoned

FROM SAPA

Pretoria – A strike by Post Office workers was called off yesterday after the company and the Communication Workers' Union (CWU) reached a salary agreement, the Post Office said yesterday

The parties agreed on a pay rise of between 7,5 percent and 11,41 percent for different staff levels, as well as a minimum salary of R2 380 a month

"Part of the settlement is that striking CWU members return to work immediately, and that the Post Office recalls the lockout announced on Wednesday last week," the Post Office said

The company said everything possible would be done to bring mail delivery back to normal within the week.

The CWU's initial demands included a minimum salary of R2 450 and increases of between 10 and 14 percent.

But the union's pay dispute with Telkom had not been resolved by late yesterday.

A meeting under the auspices of the Commission for Conciliation, Mediation and Arbitration was still under way last night, said Amanda Singleton, Telkom's spokesman

CWU members went on strike on August 16 Most of the strikers returned to work on Monday last week, but Post Office staff embarked on go-slow and work-to rule actions

Disruptions prompted the company to give the CWU notice that those taking part in the go-slow would be locked out

Telkom has since raised its



POST PROTEST CWU workers celebrate a salary agreement reached with the Post Office yesterday

HOTO IOHN WOODROOF

initial offer to a 5,5 percent rise in the total pay package of supervisors, 6 percent for workers on operational level, and 6,5 percent for support staff

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# Telkom plans S last resor

Sim nphiwe Xako d Reneé Grawitzky

ment and public service unions met again yesterday in a further attempt to find solutions to end tiations deadlocked At the same tun ers face a lock-out tomorrow if they go ahead with their strike threat while the ailing construcstrike involving more than 70 000 workers after wage negotion industry could be hit by a THOUSANDS of Telkom workthan

model

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SA (Fedusa) Sources close to the process said that a possible solution lay the dispute with the new wage would be rej the continuing wage dispute A failure to achieve this could derail the development and adoption of a new wage policy for the Public service Saud a new wage model ejected out of hand if eration of Unions of

force members of the Communication Workers' Union to accept the company's final offer.

Workers were given the op-Meanwhile, Telkom said yes-terday it would lock out striking employees as a last resort to

tion opportunities It in any way reduced current benefits, allowances or promo-The

with the intention of seeking a solution to the "problem".

Government agreed to resume talks in the council with by Edwin Molablehi, the chairman of the public service co-orwho decided to postpone the with the respective parties.

He said the intention was to government engage in separate talks with and the unions

the intention of talking about a new wage policy but the unions refused to discuss this until the current dispute was resolved. Meanwhile, Telkom said yes-

Was in its worst period, with very low production "If you add up all the unions' demands they cannot afford," Uys said ındustry

meeting ended yester-

tion from yesterday to accept the final offer or face a lock-out. rale said the union and SA Fed-eration of Civil Engineering Con-tractors managemeering Congeneral-secretary At the same time, Construc-tion and Allied Workers' Union accept

h lowest paid The lowest-grade worker earned R700 a month Construction and the Building ers' Union demanded a minimum wage of RI 200 a month Management spokesman Possibility of the matter being stood by their demands rer while Morale claimed the construction industry was the The unions rejected a 6% of-fer while Morale claimed the locked on wage inc eration of Civil Engineering Con-tractors management had dead-

# Telkom set (368) to lock out sometan 7/9/99 striking staff

TELKOM said yesterday it would lock out striking workers from its premises tomorrow as the strike by members of the Communication Workers Union (CWU) enters its fourth week

Telkom spokeswoman Ms Amanda Singleton said the lockout was a "last resort measure" aimed at compelling strikers to return to work.

No settlement to the dispute was in sight, she said

"Although Telkom has weathered the disruptions of the last three weeks without any serious impact on customer service or business operations, the CWU clearly has no intention of reaching a realistic settlement on salaries," she said

"Under these circumstances, we cannot allow the CWU to continue with its disruptive programme of action in the form of demonstrations, work-to-rule and overtime bans"

From yesterday, CWU members were given the option of accepting, in writing, Telkom's final offer or of declining it, being locked out.

The principle of "no work, no pay" would apply to employees who choose to continue with industrial action

The CWU rejected Telkom's latest offer at a meeting last Thursday

The company's offer amounts to a 6,5 percent pay rise for support staff, six percent for operational staff, and

5,5 percent for supervisors

The CWU is demanding increases ranging from seven percent to 10 percent for support, operational and supervisory staff respectively

Reacting to reports that union leaders had warned a lockout could lead to violence, Singleton said Telkom expected union leaders would discourage its members from damaging property or intimidating non-strikers

Security arrangements had been made to ensure no pickets were held on Telkom premises

The CWU yesterday called on its members to report for work tomorrow and to stage demonstrations outside Telkom premises if they were turned away

CWU general secretary Mr Seleboho Kiti denied the union had warned that the lockout could lead to violence

"We are proud of our history of a union not engaging in violent industrial action, and have no plans to instigate violence because of the lockout," he said

Kiti sharply criticised Telkom's intention to deploy security staff to enforce the lockout

"Their Gestapo approach to collective bargaining will solve nothing They are now focusing on measures that will not promote sound labour relations," he said – Sapa

# Telkom to lock out workers (268)

By Mizwakhe Hlangani Labour Reporter

TELKOM is set to commence locking out an estimated 26 000 striking members of the Communication Workers Union (CWU) at 7 30am today, the company announced yesterday

The company will also seal off entrances to the premises with heavy security nationwide in a bid to compel employees to accept its final offer

The lock-out came amid reported isolated incidents of "wilful damage to company property, including network infrastructure" and the company took a firm decision to bar union members from participating in the go-slow and work-to-rule protest action

Group corporate executive Ms
Amanda Singleton also threatened to
institute criminal charges against those
responsible for damage to property as
the incidents had been reported and
investigated by the police

However, CWU deputy president Mr Carthy Pillay described the actions of the company as tantamount to "union bashi ig reminiscent of the dirty apartheid tactics of the past"

The union took strong exception to the intransigence shown by management in going ahead with lock-out

plans, instead of making genuine attempts to resolve the wage dispute

Pillay alleged that the company had banned CWU shop stewards from holding meetings in the workplace, while union members were being threatened with retrenchment if they refuse to accept the company's offer

He said management had reneged on a current agreement by rejecting workplace demonstrations, warning that the decision would exacerbate the situation and "was a recipe for chaos"

The management had withdrawn half a percent increase for the support staff, amounting to 6,5 percent, six percent for operational staff and 5,5 percent for supervisors

The company also decried the disruptions about overtime bans, work to rule now entering its fourth week and resulting in serious backlogs in the installation of and repair of residential services Contingency plans have been effected over the past three weeks to limit the impact of the strike on customer service, Singleton said

These plans include the reallocation of job responsibilities in areas involving direct customer interfaces, call centres where faults were being reported and account and directory information inquiries

## Lockout (318) by Telkom

TELKOM will lock out any of its nearly 60 000 workers who embark on strike action today

Telkom yesterday threatened its workers with severe disciplinary action if they do not accept—as individuals—pay increases that their unions are rejecting

Telkom's final wage offer is 6,5% for support staff, 6% for operational staff and 5,5% for supervisors. The Communications Workers' Union (CWU) is demanding increases ranging from 7% to 10%

Yesterday Telkom sent a memo
to all its staff that read in part
"CWU members will be locked out
from work at 7 30 on Wednesday
(today). Sign the company's salary
offer and you will be allowed to
work and get your back pay

"Refuse to sign — you will be locked out; no work, no pay will

"Acts of intimidation will not be tolerated, those who intimidate others will be disciplined and criminally charged

"After three weeks of stop-start industrial action and no indication that a wage agreement with the CWU is in sight, Telkom has decided to protect its business interests by commencing with a protected lockout of striking CWU members on Wednesday September 8," said Telkom spokesperson "Amanda Singleton."

"Our intention is to compel our staff — not CWU — to accept our final offer "—Staff Writer

# CKOU

By Mzwakhe Hlang Labour Reporter 268

attempts lence, compel about 26 000 striking members of the Communications Workers has reportedly TELKOM'S Union to accept its final about 26 000 ıntımıdatıon lockout backslided lation and wage increase campaign ınto sabotage -014 ಧ

ment, management and eting around Telkom premises nation-wide were allegedly intimidated by average salary offer of face disciplinary ment, CWU gei Placard-wielding allegedly general d forced to sign an ffer of 5,5 percent or action or retrenchforce workers sécretary Mr pick-

> tage, damage to property and intimi-dation of co-workers) had been tion executive Ms Amanda Singleton said a number of incidents of sabo-Seleboho Kıtı saıd yesterday
> But Telkom corporate communicareported
> "In one incident a CWU member

cables and was charged," she said was caught cutting telecommunication

take any possible short cut even when de-sac of ideas" and was desperate to lockout, describing it as a clear indica-tion that Telkom had reached "a cul-Trade Unions has Congress of South African also slammed the

several provinces, particularly in the Mukom Ratshitanga said reports Western Cape," Cosatu spokesman Mr "We are disturbed by of workers by management in ıntımıdatıon

with agement presented all CWU members pany's wage offer and return to work Telkom has maintained that manan option to accept the com-

were being faxed through at "a steady pace" and the management was verifying the particulars of individual who had sent in acceptance forms Singleton said and the particulars of the management was veri-particulars of individuals acceptance forms

ignated picketing areas, she added Those who chose not to accept the company's offer were directed to des-

this has severe consequences

# PIKON

### STAFF REPORTER

workers.

Telkom accused the CWU of damage increase to ing company property while the union with the charged the parastatal with intimidations, training its members, who were on the second ay of a four-day strike in the second work, or respectively. erupted yesterday between Telkom and the Communication Union (CWU) as tensions mounted A bitter war of words Workers

received reports of "sabotage, Singleton claimed the company had damage to property and intimidation." "We are investigating these reports wilful

> institute criminal charges," she said Telkom and the union are due to and dıscıplınary action wıll be taken against the perpetrators. We will also

a solution to their wage talks stand-off meet today in a last-ditch effort to find Management presented CWU mem-

ب : increase to auxiliary (lowest-paid) المجادة (staff) 6% to operational staff (techni- المجادة) إلى المجادة bers with the option of accepting the company's final offer - of a 6,5%' work, or remaining on strike 5,5% to supervisors cians, trained workers and clerks) and - and returning to

not allowed in our premises were directed to designated picketing were faxed through at a steady pace areas "Those who rejected our offer were Acceptance forms of our offer They

ton said

for operational staff and 7% for super-SJOSTA

holding meetings on Telkom premises during office hours These tactics are tantamount to union-bashing, and we "Shopstewards were banned from

are consulting our lawyers," he said Cosatu said Telkom's lockout was a clear indication that the company had

particulars of the individuals who had sent in acceptance forms," Ms Singleand management was verifying the

But CWU spokesperson Karthi Pillay accused Telkom of intimidating striking members into accepting the

increase of 10% for auxiliary staff, 8% company's pay offer

cut, desperate to take any possible short reached a cul-de-sac of ideas and was quences Ms Singleton said the call centres even if

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(where customers phone in to report services out of order, make enquiries

on directory information, accounts and order new services) were most affected by the strike but emergency and essential services were attended to immediately to these services experienced delays, She added that customers calling in

in Alexandra, north of Johannesburg, amid tight security Telkom is one of the ■ About 300 CWU workers protested outside the All Africa Games village sponsors of the Games Telkom is one of

Telkom, union set to (268) thrash out pay dispute 19/99

### By Mzwakhe Hlangani Labour Reporter

TELKOM management and labour union delegations are set to continue the extended bargaining process over a pay dispute today while the lockout of 26 000 striking union members will be maintained, the company said yesterday

The company's corporate communication executive Ms Amanda Singleton said their continued disagreements were based solely on the inaffordability of the Communication Workers Union's demands

Telkom's final offer stood at 6,5 percent for support staff, 6 percent for operational staff and 5,5 percent for supervisors, while the union demanded 10 percent for support staff, 8 percent for operational and 7 percent for supervisory level

CWU general secretary Mr Seleboho
Kiti said the Thursday and Friday talks
had been deferred until today to allow
parties to consider areas where con-

sensus could be reached

The parties had agreed that they should continue discussions until they found immediate solutions

Kiti said the union would intensify protest demonstrations until a final settlement was reached, but this would be conducted in compliance with agreements between both parties

He further denied that the lockout had succeeded in breaking the morale of the union membership, also pointing out that management claims that a significant number of striking workers had signed forms indicating their acceptance of the final offer were without substance and malicious

### **Bullying tactics**

Kiti said "Despite the bullying tactics by the management, the union leadership has reported throughout the country that workers have overwhelmingly rejected the management's offer"

Singleton said the lockout intended to compel workers to return to work and accept the final wage offer

**«**"}"

# Thousands of Telkom staff face lay-offs 268 ARG 210 99

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Johannesburg – Up to 5 000 Telkom workers were at risk of losing their jobs as the company entered the third stage of its programme of improving competitiveness and efficiency, the Communications Workers Union (CWU) said yesterday

Seleboho Kiti, the secretary general of CWU, said labour would not support retrenchments, especially when viewed against the background of rampant job losses throughout the economy

The union would be studying the details of the process as presented by Telkom yesterday and respond in due course

Telkom said it had far more support and administrative staff than was the international norm for a communications company

"Illiteracy levels are high and the company has a scarcity of technical and business skills

"Although reskilling has been ongoing for the past two years — where the company has increased its learner days by over 400 percent — it must be noted that the process cannot be completed overnight

"In the meantime not only does Telkom's current staff profile have an impact on overall productivity as reflected in the number of lines per employee, but it contributes significantly to high operating costs with 47 cents of every rand in value created spent on staff costs," Amanda Singleton, the Telkom spokesman, said

Singleton said owing to ongoing re-organisation, there was substantial duplication in certain areas and job functions

"Therefore, in managing staff numbers to more competitive levels, the company is now entering the third major stage and is meeting with organised labour today to discuss its proposed approach and reasons for moving forward with this programme," she said

# Telkom gives unions details of its retrenchment plans

Unions claim that by March about 11 000 jobs will have been cut

### Reneé Grawitzky

TELKOM has identified about 5 700 employees who face forced retrenchments and a further 2 600 jobs that could be outsourced as part of overall plans to increase efficiency and productivity in preparation for the deregulation of the local telephone market

Talks between the company and unions started earlier this month without clarity on how many employees faced retrenchment, despite earlier speculation of about 11 000 job cuts

The company has subsequently informed the unions as part of its consultation process where jobs could be cut

The Alliance of Telkom Unions (ATU) said that by March the company will have cut about 11 900 jobs either as a result of natural attrition, voluntary retrenchment packages, outsourcing or forced retrenchments

Unions have been informed that 5 699 employees have been identified for forced retrenchments — the majority being among the lowest paid workers

Through outsourcing the company will be able to lose a further 2 600 jobs. These workers will have the option of moving to new companies that will be set up to do contract work for Telkom or taking voluntary early retirement packages.

At this stage it is unclear whether employees who move to the contract companies will be employed on lesser conditions than they receive currently. The unions are demanding a separation package for those employees who are employed by contract companies.

In addition to the 8 299 jobs that could be lost either through outsourcing or forced retrenchments, a further 2 000 employees have accepted voluntary retrenchment packages since March this year

To bring the number of job cuts

up to the speculated figure of 11 000, the company has estimated that it could lose about 200 employees a month through natural attrition, or through dismissals

A further 85 employees in middle management positions have been informed that their jobs have become redundant. They have been given two months in which to find alternative positions in the company If they are unable to be "redeployed", they will be offered severance packages.

Telkom said at the start of the consultation process that it wanted to complete the retrenchment exercise within the next two months it is unclear what the retrenchment exercise will cost

The unions have requested such information as well as the savings on a month-to-month basis. Telkom's wage bill is estimated at between R5bn and R6bn a year including benefits. Telkom was not available for comment.

## Union urges activation of social plan structures

### 'Telkom not complying with law in event of retrenchments'

### Reneé Grawitzky

THE Federation of Unions of SA (Fedusa) approached Labour Minister Membathisi Mdladlana to activate the required social plan structures as retrenchment talks continued between Telkom and the Alliance of Telkom Unions yesterday

Telkom said the union responded to the company's rationale for "managing staff numbers" Labour said this process could lead to job cuts of up to 11 000. The union's concerns related mainly to staff costs, overtime, the use of contractors and temporary staff as well as the continuation of recruiting new staff.

As these talks continue, Fedusa has informed Mdladlana hat it believed that Telkom was

not correctly complying with the provisions of section 189 of the Labour Relations Act which relates to procedures to be followed in the event of retrenchments. Fedusa general secretary. Chez. Milani said labour was also not being given the necessary information.

He requested that Mdladlana "activate the required social plan structures" as provided for in the social plan agreement at last years' presidential job summit

At a previous meeting, Telkom informed labour of the breakdown in the number of jobs to be lost either through forced retrenchments, outsourcing or natural attrition

An estimated 8 299 jobs could either be lost through outsourcing or forced retrench-

ments A further 2 000 employees have accepted voluntary retrenchment packages since March this year

In response to a union request for the total cost of the retrenchment exercise, the company allegedly said it could not calculate this now as it was not talking about retrenchments at this stage, but redeployment Telkom said the union also responded to its proposals on severance packages, redeployment and a social plan

The union proposed an alternative severance package providing for six months pay for the first 10 years service and thereafter two weeks for every year up to 20 years Telkom's current package provides for a minimum of 10 weeks to a maximum of 18 weeks